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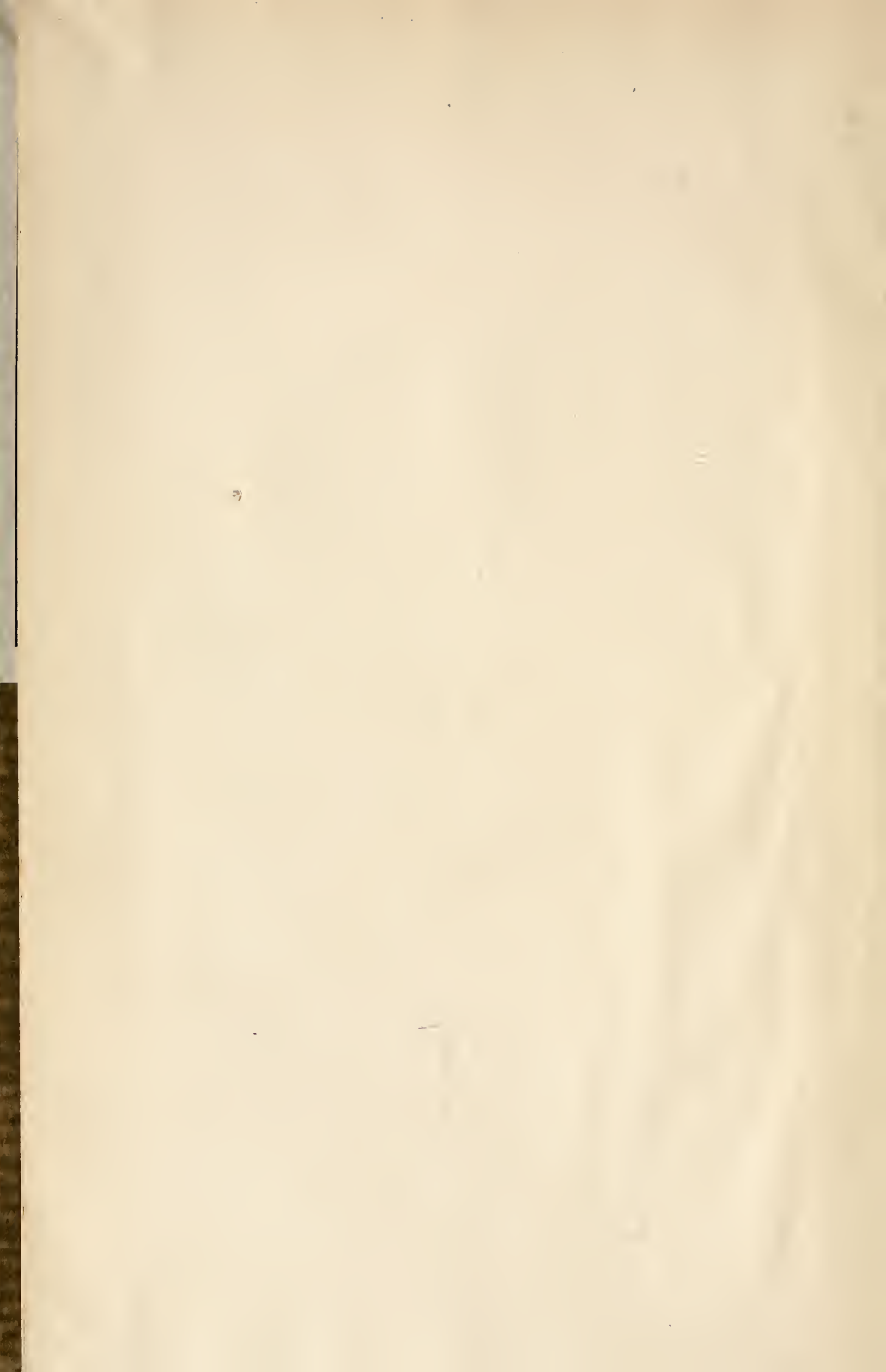
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The
CAROLINA JOURNAL OF
PHARMACY

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The Proceedings
of the
Forty-seventh Annual Meeting
of the
North Carolina Pharmaceutical Association
held on board
Old Dominion Steamship
while en route to and from
New York City
June 21-25, 1926

Also the
Roll of Members
Report of the Secretary-Treasurer of the
North Carolina Board of Pharmacy, together with
List of Registered Pharmacists

STENOGRAPHER
ALICE NOBLE
CHAPEL HILL, N. C.

THE CAROLINA JOURNAL OF PHARMACY



CLYDE L. EUBANKS, of Chapel Hill
President of the North Carolina Pharmaceutical Association

OFFICERS, COMMITTEES, AND DELEGATES 1926-1927

OFFICERS

PRESIDENT

C. L. EUBANKS.....Chapel Hill
(See Footnote)

VICE-PRESIDENTS

R. R. COPELAND.....Ahoskie
POLK C. GRAY.....Statesville

SECRETARY-TREASURER

J. G. BEARD.....Chapel Hill

ASSISTANT SECRETARY-TREASURER

C. M. ANDREWS.....Hillsboro

LOCAL SECRETARY

ED. NOWELL.....Greensboro

GENERAL COUNSEL

F. O. BOWMAN.....Chapel Hill

MEMBERS OF BOARD OF PHARMACY

E. V. ZOELLER, *President*.....Tarboro
F. W. HANCOCK, *Sec.-Treas.*.....Oxford
I. W. ROSE.....Rocky Mount
C. P. GREYER.....Morganton
J. G. BALLEW.....Lenoir

SECTIONS

PROPRIETORS

C. C. FORDHAM, *Chairman*.....Greensboro
LUTHER WHITE, *Secretary*.....Wilmington

CLERKS

B. H. WOLFE, *Chairman*.....Charlotte
P. J. MELVIN, *Secretary*.....Fayetteville

WHOLESALEERS

Officials to be announced later.

TRAVELING MEN

Officials to be announced later.

COMMITTEES

EXECUTIVE

C. L. EUBANKS, *Chairman*.....Chapel Hill
R. R. COPELAND.....Ahoskie
POLK C. GRAY.....Statesville

NOTE:—Mr. N. W. Lynch was elected President but due to his retirement from the drug business and his plantation interests in South Carolina he later tendered his resignation and Mr. Eubanks succeeded him in office.

J. G. BEARD.....Chapel Hill
A. A. JAMES.....Winston-Salem
SAM E. WELFARE.....Winston-Salem
C. T. COUNCIL.....Durham

LEGISLATIVE

G. K. GRANTHAM, *Chairman*.....Dunn
C. B. MILLER.....Goldsboro
F. W. HANCOCK.....Oxford
T. L. GARDNER.....Reidsville
J. C. BRANTLEY.....Raleigh

PAPERS AND QUERIES

R. A. McDUFFIE, *Chairman*.....Greensboro
E. F. RIMMER.....Charlotte
C. R. THOMAS.....Thomasville

SCIENTIFIC

E. V. KYSER, *Chairman*.....Chapel Hill
G. A. RUSSELL.....Greensboro
W. H. WEARN.....Charlotte

RESOLUTIONS

LUTHER WHITE, *Chairman*.....Wilmington
CLIFFORD PORTER.....Black Mountain
H. M. WINDERS.....Farmville
A. E. WEATHERLY.....Greensboro
W. H. JUSTUS.....Hendersonville

INSURANCE

R. K. BLAIR, *Chairman*.....Charlotte
K. N. SUMMEY.....Mount Holly
F. O. BOWMAN.....Chapel Hill
J. P. STOWE.....Charlotte
R. B. SUGGS.....Belmont

TRADE INTERESTS

H. S. OVERMAN, *Chairman*...Elizabeth City
E. C. ADAMS.....Gastonia
W. R. WILKINS.....North Wilkesboro

DELEGATES

AMERICAN PHARMACEUTICAL ASSOCIATION

E. V. ZOELLER, *Chairman*.....Tarboro
J. G. BEARD.....Chapel Hill
K. E. BENNETT.....Bryson City

NATIONAL ASSOCIATION OF RETAIL DRUGGISTS

J. A. GOODE, *Chairman*.....Asheville
F. O. BOWMAN.....Chapel Hill
C. C. FORDHAM.....Greensboro

COUNTY LEGISLATIVE COMMITTEE FOR 1926-1927

(The following appointments have been made by President C. L. Eubanks for the coming year. The duties of these men will be to organize the druggists in their respective counties so that when necessary there can be complete co-operation in matters pertaining to legislation.)

Alamance, Burlington.....	C. P. Mitchell	Lincoln, Lincolnton	D. Wolfe
Alexander, Taylorsville.....	C. C. Munday	McDowell, Marion.....	J. W. Streetman
Allegheny, Sparta.....	T. R. Burgiss	Macon, Franklin	F. T. Smith
Anson, Wadesboro.....	R. P. Lyon	Madison, Marshall.....	H. E. Roberts
Avery, Elk Park.....	J. Patton	Martin, Williamston.....	C. B. Clark
Beaufort, Washington.....	S. B. Etheridge	Mecklenburg, Charlotte.....	J. P. Stowe
Bertie, Windsor.....	W. B. Gurley	Montgomery, Troy	M. A. Nicholson
Bladen, Bladenboro...Dr.	S. S. Hutchinson	Mitchell, Spruce Pine...Dr.	Chas. Peterson
Brunswick, Southport.....	Dr. D. I. Watson	Moore, Southern Pines.....	H. E. Thrower
Buncombe, Biltmore.....	L. M. Jarrett	Nash, Rocky Mount.....	B. T. Dawson
Burke, Morganton.....	E. B. Davis	New Hanover, Wilmington.....	L. White
Cabarrus, Concord.....	W. S. Frieze	Northampton, Jackson.....	E. W. Lewis
Caldwell, Lenoir.....	E. P. Crawford	Onslow, Swansboro.....	D. A. Hargett
Carteret, Morehead City.....	W. Hufham	Orange, Chapel Hill.....	C. T. Durham
Caswell, Milton.....	R. L. Dixon	Pasquotank, Elizabeth City..	S. G. Etheridge
Catawba, Newton.....	C. A. Brady	Pender, Burgaw.....	F. Dees
Chatham, Pittsboro.....	G. R. Pilkington	Perquimans, Hertford.....	D. M. Feild
Cherokee, Andrews	J. W. S. Davis	Person, Roxboro.....	E. M. Davis
Chowan, Edenton.....	J. W. Davis	Pitt, Greenville.....	B. S. Warren
Cleveland, Shelby.....	Paul Webb	Polk, Tryon.....	E. E. Missildine
Columbus, Chadbourn.....	J. E. Koozee	Randolph, Asheboro.....	C. M. Fox
Craven, New Bern.....	F. S. Duffy	Richmond, Hamlet.....	H. G. Mitchell
Cumberland, Fayetteville....	F. B. Souders	Robeson, Lumberton.....	J. D. McMillan
Davidson, Lexington.....	W. F. Welborn	Rockingham, Madison.....	J. R. Hughes
Davie, Mocksville.....	H. W. Harris	Rowan, Salisbury.....	S. M. Purcell
Duplin, Warsaw.....	J. D. Brown	Rutherford, Rutherfordton..	J. L. Robinson
Durham, Durham.....	G. Bernard	Sampson, Clinton.....	A. B. Butler
Edgecomb, Tarboro.....	A. T. Nicholson	Scotland, Laurinburg.....	A. F. Blue
Forsyth, Winston-Salem.....	A. A. James	Stanley, Albemarle.....	W. H. Snuggs
Franklin, Louisburg.....	F. R. Pleasants	Surry, Mount Airy.....	J. Hollingsworth
Gaston, Gastonia.....	E. C. Adams	Swain, Bryson City.....	K. E. Bennett
Granville, Oxford.....	F. F. Lyon	Transylvania, Brevard.....	Roy Long
Guilford, Greensboro.....	C. C. Fordham	Tyrell, Columbia.....	C. B. McKeel
Halifax, Scotland Neck....	N. O. McDowell	Union, Monroe.....	J. P. Gamble
Harnett, Dunn.....	P. A. Lee	Vance, Henderson.....	L. C. Kerner
Haywood, Canton	W. S. Martin	Wake, Raleigh.....	J. C. Brantley
Henderson, Hendersonville....	W. Griffith	Warren, Warrenton.....	Alpheus Jones
Hertford, Ahoskie.....	R. R. Copeland	Washington, Plymouth.....	O. H. Lyon
Hoke, Raeford.....	L. E. Reaves	Watauga, Boone.....	G. K. Moose
Iredell, Statesville.....	L. W. McKesson	Wayne, Goldsboro.....	G. W. Waters
Jackson, Sylva	F. L. Hooper	Wilkes, North Wilkesboro....	W. R. Wilkins
Johnston, Smithfield.....	W. D. Hood	Wilson, Wilson.....	P. B. Bissette
Lee, Sanford.....	W. A. Crabtree	Yancey, Burnsville.....	W. Z. Robertson
Lenoir, Kinston.....	J. C. Hood		

PROCEEDINGS OF THE FORTY-SEVENTH ANNUAL MEETING

Old Dominion S. S.,

June 21, 22, 24, 1926.

FIRST SESSION

*Monday Evening—S. S. George Washington
En. Route to New York*

The forty-seventh annual meeting of the North Carolina Pharmaceutical Association was called to order at nine-thirty on Monday evening, July 21, by President A. Allison James, of Winston-Salem, in the Dining Saloon of the Old Dominion Steamship, George Washington.

PRESIDENT JAMES: *Ladies and Gentlemen*, it is my privilege and pleasure to call to order the Forty-Seventh Annual Meeting of the North Carolina Pharmaceutical Association.

We shall be led in prayer by Vice-President Norman W. Lynch, of Charlotte.

Thereupon Vice-President Lynch offered a prayer.

PRESIDENT JAMES: The first business is the Roll Call by the Secretary-Treasurer.

SECRETARY-TREASURER J. G. BEARD: Mr. President, I should like to recommend that we dispense with the calling of the roll, since the members are required to register their attendance with Assistant Secretary C. M. Andrews.

(Recommendation carried.)

On further motion of Secretary-Treasurer Beard the reading of the minutes of the preceding meeting were dispensed with, since they had been published and distributed to all members.

Secretary Board then made certain general announcements in regard to the trip and the banquet in New York.

At this point Vice-President N. W. Lynch was called to the chair while the President's Address was read.

PRESIDENT'S ADDRESS.

PRESIDENT JAMES: *Fellow Members of the North Carolina Pharmaceutical Association, Ladies and Gentlemen:*

I salute you, and bring to you for consideration, discussion and action, my opinions on the problems confronting the druggists of North Carolina at the present time.

The profession has been backward in making full use of the power of publicity, and organized pharmacy should make every effort, in a campaign through newspapers and otherwise, to acquaint the public with the extent of the services trained pharmacists are rendering to the people and the State—services—not only as qualified dispensers of medicaments but as capable advisers on problems of sanitation and personal hygiene. Because of the services druggists are rendering to the cause of disease prevention, the membership of every Health Board, local, state and national, should include a pharmacist.

Apropos to what I have said, it is well to mention that notwithstanding the debt of gratitude the public owes the trained pharmacist, he, in turn, owes a great deal to the public and the community. Nowhere is the duty of the pharmacist to his public summed up so fully as in the teeming language of the code of ethics of the American Pharmaceutical Association, from which I quote: "The pharmacist should be willing to join any constructive effort to promote the public welfare and he should regulate his public and private conduct and deeds so as to enable him to merit the respect and confidence of the community."

Druggists Should Take More Interest In Politics.

Every druggist, in common with all Americans, should take his right of citizenship seriously. Citizenship is not only a privilege—it is an honor and a duty, it is larger than any individual or group of individuals. Waving a flag will not win a war nor will singing the National Anthem fulfill the prerequisites to good citizenship. The World War demonstrated and the National Defense Act specifies that the defense of the country is not in the hands of a small number of volunteer patriots, but that it is the *job* of everyone from the President to the humblest citizen.

No one is forced to exercise his or her right of suffrage—but it is, nevertheless, a duty no good American will shirk. The first duty of a druggist, as an American citizen, is to take a genuine interest in politics. This interest must be for the good of the community and not colored by a selfish professional or trade need. From my heart I say—being an American is the greatest thing in the world, but it carries with it grave responsibilities. Australia has passed a law which penalizes the non-voter, and enforces it. A fine is imposed under this statute upon every voter who fails to perform this most important peacetime duty of citizenship. On this continent only one-half the qualified voters go to the polls; however, I say the good American will vote at all elections and will cast his ballots for the right kind of men to represent him in the legislative bodies.

Pharmacists' Duty To Pharmacy.

Pharmacists have always fostered sound legislative enactments for the protection of the public. In this connection, druggists can point with pride to the fact that every state pharmacy law has been put on the statute books at the instigation of druggists themselves—often after many years of tiresome effort. Today and for all time, pharmacists will continue to foster sound legislation looking for the protection of the public health.

Today, pharmacists are called upon to fight the enactment of legislation inimical

to the best interests of pharmacy. Every legislative session is construed by some legislators as an open season for going after pharmacists and pharmacy. The brand of legislation we are called upon to oppose is not sound fundamentally, and is not designed to benefit the public. Some of this legislation is the product of minds with a hobby or a grudge. Americans seem sold on the idea that legislation is a panacea for all social ills.

A great portion of this obnoxious legislation, however, is for the purpose of raising revenue, and legislators seem to share the belief that druggists are targets for taxes. Druggists, as good citizens, are willing to share their burden of taxation, but there is no reason why they should be singled out so frequently—they are, as a class, the most heavily taxed people in the land.

My fellow pharmacists, you know as well as I, the problems that North Carolina druggists are about to face. The legislature will be convened in January and you know, as I know, the legislation with which we are threatened. This class of legislation I feel justified in branding as being inimical to the best interests of the profession.

The Druggist in Politics.

Druggists are obligated to take an active interest in politics for the good of pharmacy, as well as the protection of the public. You must get into politics, and run for legislative offices, so that the tide of inimical legislation may be stemmed. Almost any druggist, because of his outstanding qualifications, in part due to more than ordinary scholastic attainments, can be elected to political office. As a professional man, he has the confidence and respect of his community, while as a merchant, he is rated as being among the highest class of retailers in America.

While every druggist should get into politics, he should not run for office until he has a fair chance of being elected. The proper way is to give the necessary time and work, for a few years, to your party leaders—helping to elect other candidates,

and taking your turn at the proper time. This plan is proper because, when the profession is threatened with inimical legislation—you can go to the men you helped at election time, when they needed help badly, and they will reciprocate—and aid you in helping pharmacy to serve the public.

It is always a good plan to be personally acquainted with one's legislative representatives—and I am in favor of druggists—throughout the State, calling upon legislators, explaining pharmacists' attitude towards pending and proposed legislation. These law-makers should be made to understand that representatives of the State Pharmaceutical Association should be consulted on all proposed public health measures. This, because *Pharmacists*, in common with physicians, are the guardians of the public health.

Codeine Is Not A Narcotic Drug.

Closely allied to legislation is the subject of narcotic regulations. It goes without saying that the rank and file of pharmacists are in favor of governmental regulation of narcotics for the protection of the public, but narcotic laws should be practical, and have for their purpose the protection of the people, and should not tie the medical and pharmaceutical professions up in needless red tape.

When it is proved that a drug is not a narcotic, even though it may be an alkaloid from opium, it should be removed from the purview of the Federal narcotic law. Codeine has been proved to be non-habit forming, and I recommend, therefore, that the members of the Association take this question under advisement for a year and if then they agree that unnecessary restrictions surround the prescribing of codeine, they memorialize Congress to modify the Harrison Act in so far as this particular alkaloid is concerned. I do not mean that the drug should be sold promiscuously, but rather that proper legislation be enacted governing its distribution. I suggest this might be done by exempting from Harrison Act regulations those prescriptions containing in each dose not more than *one-half*

grain of codeine. Such a change would simplify matters for the physician and pharmacist and would lessen the cost of codeine prescriptions to patients.

Since its discovery in 1832 by Robiquet, there have been only four cases of addiction reported, and I can find no record of any of these having been proved. Codeine has been in extensive use for more than 35 years, and the late Dr. Henry P. Hynson, founder of Hynson, Wescott & Dunning, summarized 117,000 prescriptions from consecutive files during 1907 and 1908, representing 57 cities and 28 states; he discovered that codeine stood seventh on the list of most used drugs, being exceeded only by nux vomica, quinine, calomel, sodium bicarbonate, salol and strychnine.

Another survey made some years ago, using 1,000 prescriptions, dispensed by a large city pharmacy, taken equally from spring, summer, autumn and winter, disclosed that codeine headed the list of most prescribed drugs, followed by nux vomica, calomel, quinine, sodium bicarbonate, acetphenacetin, acid acetyl-salicylic and strychnine. J. Leon Laseoff, nationally known pharmacist and member of the New York Board of Pharmacy, reported (*Pharmaceutical Era*, 56 : 4, 1923, 98) that in his own pharmacy, out of every ten prescriptions calling for narcotics, eight called for small quantities of codeine.

No Addicts Can Be Found.

The Chemist and Druggist, issue of May 22, 1926, reports Sir William Wilcox, physician to St. Mary's Hospital, London, England, as saying that in his opinion, codeine is not a dangerous drug. It is taken almost entirely by mouth, he said, and is not administered hypodermically, and in the course of an extensive toxicological experience, he has yet to meet with a case of codeine addiction. He viewed the inclusion of codeine in the list of dangerous drugs as an undue restriction of a valuable remedy for the relief of pain.

Dr. William T. Watson, a practicing physician in Baltimore since 1891, made a canvass of Maryland, and could not find that a codeine addict had ever been seen

by a physician or in an institution. In an article appearing in the *Journal of the American Medical Association*, 78 (1922), 1478, Dr. Watson wrote:

"Codeine was used on an enormous scale in the United States for 25 years without restrictive laws, with apparently no habit formation. To a large extent, it displaces the use of morphine and heroin, which are habit forming. Its inclusion in the Harrison Law seemingly misbrands the drug and the physician who prescribes it, and imposes an unnecessary hardship on the physician, patient, and druggist, and useless expense upon the government. Unless some as yet unreported evidence of habit comes to light, codeine should be eliminated from the scope of the Harrison law.

"My interest in the subject arises from the annoyance and inconvenience put upon physicians, patients and druggists by the inclusion of codeine in the narcotic law," Dr. Watson further states, "and my impression is, after 30 years of its extensive use, that there is no inherent property of the drug and no practical reason to warrant its being so included. It is one of our most useful and most commonly prescribed drugs. It is not a dangerous drug. No detailed account of a death from it has been found. No text book gives a lethal dose. It apparently is not habit forming."

You, my fellow pharmacists, know as well as I, that in the days before the enactment of the Federal narcotic statute, when drug peddlers were not as numerous as now, and druggists were often annoyed by the insistent demands of addicts for narcotics, that these unfortunates did not want codeine,—No, they begged for laudanum—gum opium—morphine—heroin and even cocaine, but NEVER codeine. I do not believe that there is a man here who has ever had a call for codeine from an addict.

Codeine will stop a cough, and by its peculiar and unexplainable action on the nerve-ends, will allay pain. In many cases of diabetes, it is regarded as a sovereign remedy of almost specific action; it makes the lives of incurable tubercular patients more bearable, and I cannot see why, in the

face of the facts as they are exposed, a sufferer of chronic bronchitis must be put to undue annoyance and almost labeled an addict because his doctor has ordered a couple of grains of codeine in a two or four ounce bottle with other therapeutic ingredients.

I do not believe it should be unlawful, and consequently, immoral, to renew such a prescription, for an incurable tubercular patient or a sufferer of chronic bronchitis.

Paregoric.

Although, as said above, I favor liberalizing the restrictions around codeine, I am equally in favor of increasing the restrictions around paregoric. Writing last month in the *CAROLINA JOURNAL OF PHARMACY*, Mr. B. H. Wolfe, of Charlotte, said apropos of the Harrison Act: "It is now apparent that when the law was framed paregoric did not receive it just dues. This was because of the relative unimportance of the preparation at that time. It has now become a vicious and widely used substitute for morphine.... It is being taken in such quantities as to produce both narcotic and alcoholic effect, thereby giving its unfortunate victims a double addiction. The administration of paregoric should be I agree entirely with what Mr. Wolfe says under the direct control of the physicians," and I would like to see machinery put into motion that would greatly limit the sale of this preparation. We have tried, in this state, to secure legislation confining the distribution of paregoric to druggists, but the effort finally met with failure. It now seems as if the abuse could be checked only through action of Congress or by a decision of the Treasury Department. Believing that the members of this body are anxious to put a stop to the promiscuous sale of this opium product, I recommend that the Association use its efforts to eliminate Class 5 permittees and confine the distribution of paregoric to licensed pharmacists and physicians.

We Must Combat The Cut-Price Evil.

The cut-price evil has reached such proportions in recent years that all serious minded druggists appreciate that it is a

problem which must be faced, and the sooner the better. No druggist is in business just for the love of it—all druggists expect to profit. It seems possible, and quite probable, that when a druggist sells branded articles at less than cost, he hopes to, and many times actually does, make up his losses on items whose value is unknown to his customers.

It seems reasonable that a druggist selling cosmetics and toilet preparations at less than cost, in competition with his neighbor, will make up his losses on drugs and medicines. In other words, the poor and the sick are penalized so that the well-to-do and the rich can have their luxuries at less than makers' list prices!

Capper-Kelly Bill Endorsed.

Therefore, I wholeheartedly endorse the enactment of such legislation as the Capper-Kelly bill for standardizing prices on branded articles. I trust the convention will also endorse this measure. The Federal government fixes railroad rates and freight rates, and our states fix the legal rate of interest, and also the prices which public utility corporations charge for service. Why not permit manufacturers of branded articles to protect their distributors and the public through the maintenance of resale prices on their products?

I am in favor of a state-wide plan of action looking for the standardization of prices and the protection of fair merchandising methods. I bring this subject of price cutting to our attention for thought and study; for the proper remedy will include, first, deliberation of the many phases of the problem; and second, concerted action on our deliberations. Any plan must be comprehensive. It must cover a definite policy for the drug retailer, the jobber, the manufacturer, the chain store, and the department store. It must consider the advisability of a resale price law. It must be legal, and any plan must be of real practical value, benefitting the public and all members of the drug trade, rather than any one group alone.

Alcohol Tax.

The question of prohibition and its relation to the practice of pharmacy is one I will dwell on but lightly. We are not faced with the same problems as some of our neighbors—notably, Kentucky, where the state law levies a tax of 50c a pint on medicinal liquors. However, alcohol brings to mind what organization and publicity can do. To illustrate what can be accomplished by retail druggists through practical organization and publicity it is only necessary to cite a single example—the reduction of the annual tax on medicinal and industrial alcohol \$9,000,000, beginning January 1st, 1928. Half of this saving in the tax on alcohol used in making food and medicine will be saved to the taxpayers beginning January 1, 1927. How was this saving of \$9,000,000 a year to the taxpayers, including retail druggists and drug store patrons, accomplished? By the retail druggists represented by the North Carolina Pharmaceutical Association and 45 other State pharmaceutical associations joining with the National Association of Retail Druggists, the District of Columbia Retail Druggists' Association, the Proprietary Association of America, the United Medicine Manufacturers, the Flavoring Extract Manufacturers of the United States and other users of alcohol for medicinal and industrial purposes in bringing pressure to bear upon Congress to repeal the war tax on pure grain alcohol used for such purposes. Did Congress do this for the mere asking? Not at all. The United States Senate did it after the Senate Finance Committee had rejected the House bill repealing the war tax on medicinal and industrial alcohol. Why did the United States Senate compel the Senate Finance Committee to reverse itself and finally decide to favor the House bill repealing the war tax on medicinal and industrial alcohol? Because all the organizations mentioned deluged the United States Senate with telegrams and letters from every State in the Union, insisting that the sick should not be taxed for the benefit of the rich. Circulars were handed over

drug counters to drug store patrons in various parts of the country, protesting against taxes on luxuries and upon the estates of multi-millionaires while retaining the war tax on medicinal and industrial alcohol. Posters were hung up in drug stores, making the same protests to the public. Page advertisements were published in daily newspapers in Washington, D. C., protesting against the taxing of the sick for the benefit of the rich. Former President J. A. Goode, of the North Carolina Pharmaceutical Association, inspired a leading editorial in one of the daily newspapers of Asheville, protesting against the retention of the war tax on medicinal and industrial alcohol, and copies of this editorial were sent to the North Carolina Senators. Other officers and members of the North Carolina Pharmaceutical Association actively and persistently brought pressure to bear on the Senators and Congressmen from this State. Never in the history of the United States Senate had the Senate Finance Committee at the last moment reversed itself after it had submitted a report to the Senate, but it did after the Senators had heard from their constituents in every state of the Union on the alcohol tax. This is but one instance showing how the retail druggists of the country have it in their own hands to compel action in behalf not only of themselves, but in the interest of drug store patrons.

The Assistant Licentiate in Pharmacy

My subject is now the pharmacy law of our state. As you know, in 1921 we established the grade of "Assistant Pharmacist" in order to supply enough legal prescriptionists to permit every store to have one on duty at all times. The requirements for admittance to the examination for the assistant grade of licentiate in pharmacy are but two years of practical experience and no college training whatsoever.

The trend in other states is to eliminate the assistant pharmacist, or else to raise the requirements of admittance to the examinations to almost that which is required of candidates for full registration. The govern-

nor of New York has recently signed a bill, the provisions of which call for the discontinuance of the "licensed druggist" examination after June 1, 1928. In New Jersey the candidate for the grade of "assistant pharmacist" must be a graduate of a recognized high school, have three years of practical experience and have attended a recognized school of pharmacy having a three-year course, for at least one school year.

Personally, I am opposed to the registered assistant licentiate in pharmacy, on the same ground as most people would be opposed to assistant doctors, or assistant dentists, or assistant lawyers. I believe the people of the commonwealth are entitled to first-class pharmaceutical service, and, that in North Carolina at least, it seems to me, this grade should be discontinued. Again, this lower grade of licentiate has not justified itself, for in the five years that the law has been effective, our Board of Pharmacy has licensed just five "assistant pharmacists."

My opinions have been reached after a thorough study of the subject, and with a full knowledge of the many arguments both for and against the continuation of the grade of assistant pharmacist. I now recommend the convention to adopt a resolution calling for the discontinuance of the examinations for the assistant pharmacist grade of licentiate, and I further recommend that our Legislative Committee seek the repeal of the clause allowing the registration of assistant pharmacist. The majority of the members are either definitely against or for assistant pharmacist, with few in doubt as to their stand on this subject. In the event the convention cannot concur in my recommendation, I trust the subject will be fully discussed, and we will, at least raise the requirements so they are relatively comparable with those established for the grade of registered pharmacist.

The majority of dispensing pharmacists believe the approved three years course of study is essential to train a student to be a safe dispenser. There is a difference of opinion, however, as to the amount of commercial training which should form part

of the curriculum. This question, so far as it relates to North Carolina, I believe, is one we can safely leave to the discretion of the faculty of our school of pharmacy.

There is a growing sentiment, I find, among pharmaceutical leaders, especially teachers, to the effect that the practical experience now secured by students attending pharmacy schools has not, except in exceptional cases, been of real value to the student, and not enough by any means to make it legally compulsory for him to obtain such experience before appearing before the board for examination.

These men believe that the commonwealth is not and should not be concerned as to whether a candidate for examination has had merchandising experience or not. The state's only concern should be whether or not the potential pharmacist is safe to trust as a manufacturer and dispenser of medicines and poisons. This being true, it follows logically, that the law should not demand that this unnecessary experience be obtained, and so delay by two years, the time necessary to become a registered pharmacist.

Practical Experience Is Necessary.

My personal belief is that a certain amount of practical experience is essential, and that even today, with pharmacy somewhat commercialized, a student can gain some practical training in compounding and dispensing in the average North Carolina drug store. I am sure that Professor Beard and the faculty of our school of pharmacy will agree with me, that in our state we have not, as yet, reached the point where the practical experience requirement should be abolished. I have come to the conclusion that the law requiring four years of practical experience and the views of those who hold that practical experience is not essential and should be abolished as a requirement to state board examination, might reach a fair compromise by agreeing on one year of practical drug store experience and three years of college training.

In this connection, I would recommend that the legislature be petitioned to allow a college year to count as a calendar year, and to permit three years of college work rather than the present maximum of twenty-four months or two years, in determining the amount of a candidate's experience—so that of the forty-eight months of practical experience required, the work in the college may count for thirty-six months and the work in the drug store for one year.

Carolina Journal of Pharmacy Endorsed

At this time I want to register my endorsement of the CAROLINA JOURNAL OF PHARMACY, and trust that the Convention will follow my lead. I am sure that every member present, and those who are absent as well, appreciates the good work Professor Beard and his associates, Miss Noble and Mr. Bowman, with the aid of the official reporters, have done and are doing for the benefit of the druggists of our state. Through the agency of this little monthly journal, we are kept advised as to developments at Washington, so far as legislation and regulations are concerned, and we are reminded of the dates when we are to pay our various taxes—income, alcohol, narcotic, soda fountain, cigar and all the others. Every word in the JOURNAL is worth reading.

Pharmacy Headquarters Campaign Endorsed.

While on the subject of endorsements, the National Association of Retail Druggists must be included, especially for their legislative service at Washington. More particularly, however, do I want to call your attention to the All-Pharmacy Headquarters campaign which is now in progress. I believe that the passing of the half million mark in collection funds for the completion of this monument is one of the outstanding achievements of the year and Dr. Dunning and his associates deserve the sincere thanks of all druggists for their unselfish work in the interest of pharmacy.

The Pharmacy headquarters building, sponsored by the American Pharmaceutical Association, will give the public—your customers and mine—tangible evidence of the importance of pharmacy. The fact that pharmacists have, through their national society, established a foundation—which includes modern research laboratories and the largest pharmaceutical library in the world will make interesting reading for the public and you, and I and every pharmacist will receive the benefit of this publicity. I endorse this movement and would recommend every pharmacist in North Carolina to contribute his share to the fund.

My Co-Workers Are Thanked.

I cannot close my address without acknowledging the kind and generous assistance of my fellow officers and the aid of the members in making this meeting a success. I thank you all. In opening my address—I saluted you—but in closing I cannot bid you adieu—for I do not think that when an association honors a man by electing him president—he is expected to pass to the ranks of the “has-beens” when his term of office is over. I assure you my interest in pharmacy is real and that I will continue to work for the good of my profession. (Applause)

Chairman Lynch appointed the following committee on the President's Address: Messrs. Luther White, Edwin Nowell and C. T. Council.

This committee at a later session presented the following report:

“We, your committee, have read the President's address and wish to congratulate him on his well prepared message.

“1. We concur and recommend that the pharmacists of the State use every available opportunity to inform the public concerning the value and ability of the druggist in each and every line of the profession.

“2. We heartily concur that the pharmacist should be more active in politics. He should be a candidate for office whenever possible and should become more intimately acquainted with the Legislators.

“3. We heartily concur in the recommendation in regard to the modification of the Harrison Law applying to codeine and tightening the law in regard to the sale of paregoric.

“4. We concur with the President in his endorsement of the Capper-Kelly Bill and consider price cutting a serious evil and worthy of discussion and study.

“5. We concur with the President as to the need for organization. The value of concerted effort is exemplified in the recent accomplishment in securing the reduction of the tax on alcohol.

“6. We most heartily concur in our President's endorsement of the CAROLINA JOURNAL OF PHARMACY and the Headquarters Building Campaign.”

Respectfully submitted,

(Signed) LUTHER WHITE,
EDWIN NOWELL,
C. T. COUNCIL.

The report of the committee was adopted.

At this point President James resumed the chair.

PRESIDENT JAMES: The next business is the Report of the Scientific Committee.

There was no report from this committee.

PRESIDENT JAMES: We will next have the report of the Secretary-Treasurer of the North Carolina Pharmaceutical Association.

SECRETARY-TREASURER'S REPORT

SECRETARY-TREASURER J. G. BEARD: I have the honor to submit herewith my fourteenth annual report.

In the financial report I will read only summarized figures, since there is attached for the examination of the Executive and Auditing Committees an itemized and detailed account of all receipts and disbursements together with countersigned vouchers to prove all payments made and a certified check to cover balance in bank.

FINANCIAL STATEMENT FOR THE YEAR 1925-26

RECEIPTS

Cash Balance from 1924-25.....		\$ 504.56
Securities		350.00
Dues:		
Old Members	\$4,755.00	
New Members	644.00	5,419.00
Registration Fees at Blowing Rock Meeting.....		208.00
N. C. Board of Pharmacy for Mr. Bowman's Services...		999.96
Miscellaneous Sources:		
Contributions from Life Members.....	34.00	
Life Membership Fee from Mr. Copeland.....	50.00	84.00
Total Receipts		\$7,565.52

DISBURSEMENTS

Salaries:

F. O. Bowman	\$3,575.00	
Alice Noble	1,200.00	
J. G. Beard	500.00	
C. M. Andrews	50.00	5,325.00

Postage for All Purposes..... 73.56

1925 Convention Expenses:

Amy Emanuel, Reporter	50.92	
J. G. Ballew, badges and expenses.....	46.82	
Norman & Biggio, stationery, 1926 meeting.....	10.50	108.24

Traveling Expenses of J. G. Beard:

Ford Auto, lodging, meals, etc., summer trip.....	493.04	
To and from New York in re 1926 Convention.....	92.34	585.38

Engrossing and Printing:

R. R. Markley, lettering certificates.....	7.00	
Orange Print Shop, advertising matter.....	6.25	
Knox. Lithographing Co., 500 certificates.....	102.00	
Seeman Printery, stationery, printing, etc.....	73.63	188.88

Miscellaneous Expenditures:

N. A. R. D. membership fee.....	25.00	
Durham Book & Stationery Co.....	1.10	
Express	1.81	
C. H. Ins. & Realty Co., premium on bond.....	2.50	
Sanitary Products Co., mailing tubes.....	8.05	
Western Union Tel. Co., telegrams to Sen.....	4.83	
L. G. Ratcliffe, funeral design.....	10.00	53.29

Total Disbursements \$6,334.35

ON HAND

Securities	350.00	
Cash Balance in Bank.....	881.17	\$7,565.52

Receipt, itemized vouchers, etc., approved by President James, are attached to this report to prove the payments listed above. There is also attached a certified check to cover cash balance on hand.

Proceedings.

Following recent-day custom, the printed minutes of the Blowing Rock meeting were distributed as Vol. VII, No. 1, of the CAROLINA JOURNAL OF PHARMACY. Copies of these Proceedings were mailed on September 1st to the usual list of exchanges, and to all the members of this Association.

Board of Pharmacy Appointment

Following the usual custom, I notified His Excellency, Gov. A. W. McLean, of the election by the Association of Mr. C. P. Greyer, of Morganton, to membership on the North Carolina Board of Pharmacy, and in compliance with our request he commissioned Mr. Greyer to succeed himself on the examining board, the new term of office beginning on April 28, 1926, and continuing to the same date in 1931.

Membership.

Another goal has been reached in our membership aims. We have reached and passed the eight hundred mark. This announcement has more significance if you know that only about nine hundred eligible pharmacists are member possibilities. It is true that there are a thousand odd names on the list of registered pharmacists, but about fifty are negroes, hence not eligible, and about a hundred are either living outside the State, therefore not in our zone of action, or are no longer in the drug business, hence not interested in this Association. Of these nine hundred druggists we have 826, consequently we have affiliated 92 per cent. of our present possibilities. On the same date last year the roll stood at 782, so during the past twelve months we have had a numerical gain of 44 members and a

percentage gain of 5.49. These 826 members are divided as follows:

Regular	723
Associate	66
Charter	8
Life	21
Honorary	8

Total 826

The above statements of fact make it possible here to say that no other state pharmaceutical association having voluntary membership has as large a proportion of its eligibility group affiliated as has our own. Very few other state organizations equal the one in North Carolina in quantity and quality of work done and service rendered. Measured in terms either of membership or of effort or of accomplishment our Association deserves and is by outsiders accorded a position in the forefront of state pharmaceutical organizations. It is a cause of real satisfaction to me personally to have been a close witness to the growth that makes the above statement possible.

It may be of interest here to record the growth in membership year by year by appending the following table.

1880.....	117
1881.....	162
1882.....	171
1883.....	182
1884.....	199
1885.....	173
1886.....	179
1887.....	156
1888.....	144
1889.....	152
1890.....	146
1891.....	146
1892.....	152
1893.....	166
1894.....	165
1895.....	162
1896.....	163
1897.....	168
1898.....	130
1899.....	129
1900.....	135
1901.....	144
1902.....	142

1903.....	151
1904.....	184
1905.....	210
1906.....	238
1907.....	250
1908.....	262
1909.....	262
1910.....	267
1911.....	249
1912.....	248
1913.....	262
1914.....	273
1915.....	227
1916.....	300
1917.....	331
1918.....	400
1919.....	463
1920.....	519
1921.....	605
1922.....	607
1923.....	668
1924.....	678
1925.....	782
1926.....	826

The following are the 75 new members taken in since June 1, 1925:

Regular Members

John Lean Adams, Gastonia.
 Ray McClaine Adams, La Grange.
 Joseph Henry Aiken, Biltmore.
 Ernest Guilford Arps, Plymouth.
 Samuel Avner, Fayetteville.
 Jones Douglas Bain, Sylva.
 Howard Turner Campbell, Maiden.
 James Robert Davis, Asheville.
 Paul Holmes Dinwiddie, Black Mountain.
 Earle Driggers, Elizabeth City.
 M. H. Dukes, Hillsboro.
 Wade Axom Gilliam, Elkin.
 Arthur Leon Glenn, Charlotte.
 Jamerson Samuel Glenn, Hickory.
 Octavius Griffin, Rosemary.
 John Perry Hall, Oxford.
 Stacy Buckner Hall, Mount Olive.
 John William Harrell, Jr., Rocky Mount
 Edward Haupt, Newton.
 Robert Franklin Holland, Asheville.
 Thomas Ruffin Hood, Dunn.
 Fred Lambert Hooper, Sylva.
 Julian Cletus Hord, Shelby.

John Palmer Horton, North Wilkesboro.
 Roland William Horton, Monroe.
 Jas. T. Hough, Charlotte.
 Joseph Van Jenkins, Asheville.
 Paul Edwin Kirkman, Winston-Salem.
 Robert Seymour Knight, Columbia.
 William Deming Laney, Richmond, Va.
 Clifton Charles Layton, Sanford.
 Roy Long, Brevard.
 Robert Marion Lynn, Gastonia.
 Joseph Wheeler McKay, Lake Junaluska.
 Alvie Omega Mooneyham, Asheville.
 John Patrick Moore, Cary.
 George Kelly Moose, Boone.
 Dan Shepard Pigott, New Bern.
 William Maple Pinnix, New Bern.
 Hansel Lewis Rayburn, Mount Olive.
 Charles Cicero Reins, Winston-Salem.
 Wayne Frank Rhyne, East Gastonia.
 William Edgar Ross, Mount Airy.
 William Ruffin Royeroft, Coats.
 James Filmore Smith, Fayetteville.
 James Matthew Smith, Asheville.
 Charles Arthur Swaney, High Point.
 Ralph James Sykes, Greensboro.
 James Lee Thompson, Reidsville.
 Bobbitt Marcus Tuttle, Winston-Salem.
 Herbert Sherrill Utley, Benson.
 Archie Duval Walker, Ahsokie.
 William Garner White, Gastonia.
 Herbert William White, Fayetteville.
 Elmer Clifton Worthington, Washington.
 Leonard Spencer Youngblood, Maiden.

Associate Members

H. Floyd Coble, Greensboro.
 John Wesley Dellinger, Stanley.
 John Calvin Ferrell, Durham.
 P. E. Gibson, Hendersonville.
 James Henry Hall, Statesville.
 Joe Parks Hudson, Monroe.
 C. M. Jenkins, Saluda.
 Herbert Rhodes Laidlaw, Salisbury.
 Joseph Lazarus, Sanford.
 C. P. Mabry, Hamlet.
 Wesley R. Viall, Southern Pines.
 Edmund Wilkins Lewis, Jackson.
 Lelon Colquitt Murrow, Asheville.
 William Zenas Robertson, Burnsville.
 A. F. Stapleton, Glenville, Ga.
 Dean Tainter, Marion.
 William Alfred Underwood, Asheboro.

Jefferson Carl Wagner, Conover.
 Lester Hunter Yandle, Matthews.

The following six members have died during the year:

Robert R. Bellamy, Wilmington, died April 8, 1926.

Charles Lee Crater, Elkin, died October 14, 1925.

James Alexander Henderson, died February 12, 1926.

Robert W. Holliday, Clinton, died December 4, 1925.

Thomas Cooper McCall, Rocky Mount, died December 18, 1925.

John H. Tolar, Cedar Grove, died February 15, 1926.

Six resignations have been accepted since my last report. They are:

Francis S. Blair, Spartanburg, S. C.

A. H. McDonald, West Durham.

Morris C. McNeely, Gastonia.

William Ralph MacNair, Henderson.

Wallace Durham Patterson, Chapel Hill.

Ernest Porter, Concord.

The following thirty-one members were dropped during the year for non-payment of dues:

Walter Otts Allen, Hendersonville.

Robert Oliver Andrews, Tryon.

Hugh Albert Barnes, Maxton.

Harry Lee Bizzell, Kinston.

H. L. Blue, Jr., Tarboro.

Walter L. Buhmann, Winston-Salem.

Charles D. Cashwell, Statesville.

Earl J. Caton, Charlotte.

Skinner Ambrose Chalk, Morehead City.

James Oran Cline, Granite Falls.

C. V. Garner, Wilson.

John Newton Hagood, Canton.

Claude Nash Herndon, Greensboro.

Grover William Hill, Wilmington.

John H. Hill, Goldsboro.

Martin Luther Hine, Cuba.

Harry Benson Hopkins, Concord.

Howard Tate Horsley, Bessemer City.

John Lansdell Howerton, Greensboro.

Lonnie Herman Kirksey, Morganton.

Albert McLean Mattocks, Wilmington.

Victor Kent Overman, Omaha, Nebraska.

Elmer Jesse Pittman, Duke.

James Manning Pritchard, Chapel Hill.
 Ervin L. Ray, Cameron.
 William Neal Roberston, Laurinburg.
 Eulan Shook, Hickory.
 E. G. Sinclair, Apex.
 R. H. Stell, Washington.
 T. A. Turner, Lynchburg, Va.
 James F. West, Belmont.

Summer Trip.

Complying with a request of and authority from the Executive Committee I bought a Ford car last summer and traveled over the entire State for the purpose of securing new members, collecting dues, and ascertaining the wishes of the scattered membership as to a meeting place for this year. The total expenses of the trip, including the car, amounted to \$493.04. About \$3,000.00 were collected, and 50 new members persuaded to join, so that measured financially the trip was a success. It is an unfortunate fact, as I pointed out last year, that a majority of our members have developed a habit of waiting until they are personally solicited before they will pay their dues. This habit has become so general that only 10 per cent. of our fees are now collected by mail.

Dues

Some of us may feel at times as if Association dues are rather heavy and a few have expressed the belief that they are greater in this State than in any other. Measured, however, in terms of work accomplished, good done, and standards maintained, the \$12 and \$5 in this State are not too large; compared with fees in other states ours are not excessive or unusual. If an average fee of \$9 be thought of as the amount of our annual dues, and this is based on the ratio of two proprietors paying \$12 to one clerk paying \$5, we find that North Carolina stands ninth in the list when states are arranged, as below, in the order of their dues assessment.

1. Idaho, \$5, \$10, \$15, \$25, and \$50.
2. Kansas, \$20.
3. Wyoming, \$20.
4. Florida, Unit \$20, Non-unit \$5.
5. Oregon, \$12.

6. Missouri, \$10.
7. Utah, \$10.
8. Arkansas, \$10.
9. North Carolina, \$9.
10. Arizona, \$5.
11. California, \$5.
12. Connecticut, \$5.
13. Delaware, \$5.
14. Georgia, \$5.
15. Maryland, \$5.
16. Massachusetts, \$5.
17. New Jersey, \$5.
18. New York, \$5.
19. Ohio, \$5.
20. South Dakota, \$5.
21. Wisconsin, \$5.
22. Minnesota, \$3 proprietors, \$2 clerks.
23. Illinois, \$3.
24. Indiana, \$3.
25. Louisiana,* \$3.
26. Mississippi, \$3.
27. New Hampshire, \$3.
28. Pennsylvania, \$3.
29. South Carolina, \$3.
30. Vermont, \$3.
31. West Virginia, \$3.
32. Alabama, \$2.50.
33. Colorado, \$2.
34. Maine, \$2.
35. Michigan, \$2.
36. Nebraska, \$2.
37. Rhode Island, \$2.
38. Texas, \$2.
39. Washington,* \$2.
40. Virginia, \$2 proprietors, \$1 clerks.
41. Iowa, \$1.
42. Kentucky, \$1.
43. Montana, \$1.
44. North Dakota, \$1.
45. Oklahoma, \$1.

It will be observed in the above that four states charge as much as \$20; one charges \$12; three, \$10; one, \$9; twelve charge \$5; ten, \$3; one, \$2.50; eight, \$2; and five charge \$1. Ten years ago the average dues in state associations were \$2. Now, as shown above, they average about \$5.50.

Standing By States.

In number of registered pharmacists, North Carolina stands 28th in the United

* 1923.

States, but in number of association members she stands 14th. There follows below a table† showing the standing of states in association membership. Those states marked with an asterisk have compulsory membership so that every registered pharmacist is legally required to belong to the Association.

*Iowa	4250
New York	3759
Texas	3177
*Oklahoma	2500
Pa.	2083
Illinois	2000
*Kentucky	1900
Ohio	1850
Mass.	1700
*Minnesota	1600
New Jersey	1225
Michigan	1100
South Dakota	863
North Carolina	826
Kansas	800
Wisconsin	784
Virginia	774
Indiana	756
Mississippi	700
Nebraska	681
*Montana	680
Alabama	575
Maryland	561
Rhode Island	550
Connecticut	520
Maine	450
North Dakota	430
South Carolina	405
Colorado	300
Oregon	300
Georgia	300
New Hampshire	275
West Virginia	266
Utah	250
Vermont	225
Florida	225
Arizona	180
Idaho	146
Delaware	116
Wyoming	80

† The figures in this table were taken from a report distributed by the Pa. Phar. Assoc.

Not Reported

Louisiana
Nevada
New Mexico
Tennessee
Washington

Printed History of the North Carolina Pharmaceutical Association

As most of you know, this association was established in 1880 at a convention of druggists held in Raleigh. In 1929, if no interruptions occur in the meanwhile, the fiftieth annual meeting of the organization will be held. Although that occasion is still three years away and its arrangements are not of immediate concern, we ought nevertheless to give thought now to one item that should feature the fiftieth annual meeting. Reference is made to a printed (illustrated) history of the North Carolina Pharmaceutical Association that should be available in book form when the semi-centennial meeting is called together in 1929. Such a history will require a great deal of time for satisfactory completion and hence needs to be started right away. Many reasons could be cited to support the statement that the history should be compiled, printed, and ready for the fiftieth meeting. Three such reasons will be given here.

1. Fifty years marks a definite point in the life of men or institutions. It is a time for review and retrospection; for measuring past events and preparing for future effort. The life of this association has been marked with achievements and failures that tend to become obscured and forgotten as new forces without and new blood within inherit control of the organization's destiny. Up to this point the plan of procedure has been by trial and error, but henceforth something surer and safer should be followed. If there could be reproduced from the pages of the past a printed picture that would reveal in light and shadow the methods that succeeded and plans that failed, there would surely be in such a picture many a lesson by which succeeding generations could profit.

2. Many of us are apt to overlook the fact that only eight men are still members who helped to organize this association and only six who have remained in the organization continuously since its founding. These men can supply first-hand information about the early history of the Association that is not recorded anywhere but which is essential to a complete record. This information should be secured before recollection of the facts involved becomes clouded by age. Every year that passes now jeopardizes the chances of getting a full story of the early years.

3. Surprisingly few druggists have any knowledge of what the Association has done for and has meant to the cause of pharmacy in North Carolina. Lacking information most of them do not realize the value or appreciate the necessity of such a body as this has become. Even those who have followed the work of the Association from year to year tend to overlook its past achievements and sometimes measure its final worth by its present accomplishments. All of us would be inspired to a great admiration and a finer loyalty if the full story of the splendid history of the Association were compiled, illustrated and printed. It would effectively answer the question that some druggists are prone to ask: "Why should I belong to the Association?"

For these three and other reasons there should be a full history printed. I recommend that at this meeting there be elected an editor-in-chief and five associate editors whose duty it would be to prepare a History of the North Carolina Pharmaceutical Association that will be ready for distribution at the Golden Jubilee meeting in 1929.

Sections

Last year at Blowing Rock the delegates voted to create four sections in the Association to be known respectively as Proprietors, Clerks, Wholesalers and Travelers. The action came so near the end of the meeting that no time was allowed for organizing the new idea into a workable plan. Believing that anything so different from previous practice as this should have the full thought and authority of the assembled membership,

no effort has been made during the year to put the system into operation. And too it was recognized that it would not be wise to start any radical change in convention machinery during a meeting like this, which is itself radical and unusual. However, at this time we can and should elect section officers so that the 1927 meeting will find the plan in operation.

For the benefit of those who did not hear or who may have forgotten the nature and purpose of the section scheme, a brief review of the plan is here offered.

Four distinct sections are created. One is for retail proprietors, one for retail salesmen, one for wholesale druggists, and one for traveling drug salesmen. The object is to provide the four distinct types of drug workers in this State with an opportunity each year to deliberate on matters of concern to themselves alone. At stated intervals during each annual convention the four sections will meet separately to discuss and form policies for their own particular guidance, but at all other times they will merge together as a single unit of the Association. No action taken by a section can bind the Association until such action has been submitted to and endorsed by the membership as a whole sitting in general session. Each section will have a chairman, vice-chairman, and secretary. These officers will hereafter be elected by the section membership, but this year I recommend that they be brought into office by the whole vote of the Association. Between the time of this reading and the day for the election of officers, we should all be giving thought to the important matter of who should be put in charge of each section, but to facilitate the election and give each member somebody definitely to think about for the offices, I move that following the reading of this report, the president appoint a nominating committee of five members to sit in counsel and at the proper time announce its nominations for section officials.

New Plan of Elections

For many years I have been of the opinion that every member of this Association should have the privilege of voting in the

election of officers. Under the present system only those members have voting power who attend the annual conventions. In former years this fact mattered less than today because the membership of the Association was then small and at least one-half and often more of the members attended conventions and hence had votes. So true was this that at one time a druggist would not join or stay in the Association unless he was reasonably sure he could attend the meetings. Today, however, an entirely different condition exists. We now have, as announced a moment ago, 825 members, and at least 500 of these will each year be denied a voice in naming the officers of their organization because that number will not be present at the annual meetings. They have paid for, should have, but are denied the privilege of voting. This is one reason I am advocating a change. There are others. As matters now stand an average of not more than 20 per cent. of the entire membership attends the annual meetings and hence votes. Since the success of the organizations depends in large measure upon the character of officers chosen, it follows that the whole membership should vote these men into power and should do so after careful deliberation and not hurriedly on the floor of the convention as is now the case.

I, therefore, recommend that such authorization be given and such by-law changes be made as will permit balloting by mail. The plan I suggest follows in a general way the one used by the American Pharmaceutical Association and its adoption necessitates an entirely new Article in the By-laws.

In essence the plan provides annually for a nominating committee that will submit to the convention a ticket containing two nominees for each office in the Association. When this ticket is approved by the Association, it is mailed out by the Secretary to all dues-paid members with a request that they indicate their choice of a candidate and return the ballot. The votes are sent to a Board of Tellers, appointed by

the president, who count the ballots and announce the results of the election.

Article III of the Constitution reads as follows:

The Association shall have the following officers: a president, three vice-presidents, a secretary-treasurer, an assistant secretary-treasurer, and a local secretary, all of whom shall annually be elected by ballot and hold office until an election of successors; also an executive committee composed of the president, the two ranking vice-presidents, and the secretary-treasurer as *ex-officio* members, together with three other members annually to be elected by ballot.

No change need be made in this Article or in any part of the Constitution if the new plan is voted into effect because we will still be electing officers annually by ballot.

There must be added to the By-laws, however, a new Article entitled, "Election of Officers," and this can be done at this meeting by a three-fourths vote. Logically this Article should be the first one in the By-laws because officers must be elected before their duties are prescribed. I move, therefore, that the present Article numbers all be moved back one number so that the present Article I may become Article II and so on through the six Articles now in force.

The new article I propose reads as follows:

Article I. Election of Officers.

Section 1. A Nominating Committee shall be annually chosen charged with the duty at each annual convention of selecting candidates for the offices of president, three vice-presidents, secretary, treasurer, assistant secretary-treasurer, local secretary, and three members of the Executive Committee.

Section 2. The Nominating Committee shall submit at the third session of each annual convention the names of two or more persons as candidates for each of the offices of president, first vice-president, second vice-president, third vice-president, secretary-treasurer, assistant secretary treasurer, local sec-

retary, and three members of the Executive Committee. These names are to be submitted by the secretary-treasurer by mail to every member of the Association within two months after he receives them, together with the request that the members indicate their preference on a ballot enclosed for that purpose, and return the same by mail within one month after its receipt.

Section 3. The ballots received as indicated in the preceding article are to be sent by the secretary-treasurer to a Board of Tellers, composed of three members to be appointed by the president, who shall count as votes in the annual election only those ballots received from members whose dues have been paid for the current year, and who in turn shall certify to the secretary-treasurer the result of the election, after which the latter shall be published.

Section 4. The officers thus elected by a plurality of the votes cast shall be installed at the final session of the next annual meeting.

I move the adoption of this Article as read.

If these several motions are passed and the new plan of election procedure is adopted it will mean that at this meeting we must not only elect in the usual manner a set of officers for 1926-27, but must in addition choose a Nominating Committee who will propose a ticket of candidates for office in 1927-28. The proposed plan does not embrace the election of a member of the Board of Pharmacy. I believe it wiser, for the present at least, to continue electing this member on the floor of the convention.

With the foregoing figures, remarks, and recommendations I conclude my annual report for 1925-26.

Respectfully submitted,

J. G. BEARD,

Secretary-Treasurer.

(Applause)

MR. EDWIN NOWELL: I second Mr. Beard's motion that the new article to the By-Laws entitled, "Election of Officers," be adopted.

MR. C. R. THOMAS: I don't exactly see the use of all the proposed red tape for electing officers. We are the ones who always attend the annual meetings and whom the organization counts on. Those who don't come to the meetings should not be asked to elect officers for those who do come. Moreover, I don't believe those who do not come to meetings will answer letters. There is no use adding trouble and expense to the Association.

MR. W. R. WILKINS: The plan is a good one. There is one recommendation, however, that I should like to make. Mr. Beard suggests that the Nominating Committee shall submit the names of two persons as candidates for each of the Association offices. It seems to me that at least three would be better and I would like to see substituted for the words "two persons", "two or more persons." Before this is put in the form of a motion it should be discussed very thoroughly.

MR. J. P. STOWE: This idea for the Association is something entirely new to me. I have not even thought about it. I understand Mr. Beard's plan thoroughly. He is copying from the A. Ph. A., who have a similar ballot. It is impossible for that organization to get out even one-tenth of its membership. This is small territory in our State and the opportunity for druggists to go to our meetings is getting better on account of the good roads. Therefore, our members are attending each year in larger numbers. While I agree that some clerks never get to the conventions as their proprietors attend, still I think on the whole we are doing pretty well. There is another thing I don't like. Whenever you place officers in the hands of a nominating committee you get mixed up in politics. Mr. James says get interested in politics; Mr. Beard wants things taken out of politics. I believe that under the new plan politics will be very evident. Some of us are going to work for our friends. I am not going to oppose this thing further than I have, but think the matter should be carried on to next year when there will be a larger attendance and more representative discussion.

MR. BEARD: I agree that it should be thoroughly discussed.

PRESIDENT JAMES: The way I understand Professor Beard is he is trying to take away politics from our elections. We will get rid of politics in our elections if we adopt the plan suggested.

MR. J. P. STOWE: I believe in leaving well enough alone but want the matter discussed thoroughly.

MR. C. P. MITCHELL: The few times I have attended Association meetings the officers have been rushed through. I think Mr. Beard's idea is a dandy one. I believe that with this plan good officers will be elected without discussion. I think the mail ballot is what we need.

MR. C. R. THOMAS: If we only have two or three hundred attending our annual meetings we will not have any more to answer letters. The one who plows the furrow should eat the corn. It is the people that come to Association meetings that should nominate and elect the officers. Everybody is invited and urged to come. If you don't attend you have no right to vote for officers. If we want the Association to thrive we want officers elected by those interested in the organization.

MR. R. R. COPELAND: We are not getting very far. If we are going to make a change I propose that we first send to our members for referendum vote a summary of the plan. Let everybody say what they want. We should not vote that they have to vote. Give them a chance to say what they want.

MR. S. E. WELFARE: I am heartily in favor of this motion. It is going to create more interest in the Association. The election of officers now comes at the last of the meetings. I have been coming to meetings for twenty-one years and I have seen officers elected when a large per cent. of those attending the convention had gone home. I say the new plan will create more interest in the Association than anything that has been done.

MR. J. G. BEARD: I am in favor of Mr. Copeland's motion or if he did not put his

remarks in the form of a motion I will make one that we have a referendum vote to determine whether we will elect officers by a mail ballot or continue under the system we now have.

MR. R. R. COPELAND: I make a motion that the Secretary lay the whole matter before the entire paid membership and ask the members to vote whether this change shall be made or not.

MR. J. P. STOWE: I second this motion.

MR. J. G. BEARD: I submitted this whole matter to Mr. E. V. Zoeller and he could find no fault with it. I feel that anything Mr. Zoeller approves of must be all right.

MR. EDWIN NOWELL: I feel that absent members contribute considerable money to the Association and would like to come to our meetings but circumstances keep them away. On the other hand, what kind of Association would we have if only those who attended made up the organization?

There being no further discussion the President put the motion before the house and it was unanimously carried.

Upon motion the meeting adjourned until Tuesday morning at 10:00 o'clock.

SECOND SESSION

Tuesday Morning

The second session was called to order by President James at 10:00 a.m.

PRESIDENT JAMES: I appoint as a nominating committee for section officials: Messrs. Polk C. Gray, W. R. Wilkins and C. L. Rhyne.

PRESIDENT JAMES: The first order of business is the Report of the Secretary-Treasurer of the Board of Pharmacy.

SECRETARY-TREASURER BEARD: I move that since there are no members of the Board of Pharmacy present now and there is a possibility of Mr. Zoeller joining us in New York, that the reading of this report be deferred until the return trip.

This motion was seconded and carried.

President James called for the annual report of the Association's Attorney, which was read by Mr. F. O. Bowman.

ATTORNEY BOWMAN'S REPORT

Mr. President and members of the North Carolina Pharmaceutical Association:

In accordance with the custom heretofore established, I have the honor to present herewith the annual report of the General Attorney and Counsellor of this Association.

The report consists of, first, an outlined account of the duties performed and the work carried on by me during the past fiscal year; second, a summary of the legislation relating to the drug trade, proposed and considered by the Sixty-ninth Congress of the United States in session since December 7, 1925; and, lastly, a discussion of such other matters as in my opinion should come to the attention of this body at this time.

With reference to what has occupied my attention, and the variegated activities engaged in, mention will be made herein of the most significant phases of the work only, brevity demanding that many minor features be omitted. These are set out as follows:

1. I have assisted Secretary Beard in collecting Association dues and in securing new members thereto. Some ten or more days at odd times during the year were spent in this work, and approximately nine hundred dollars was collected and twenty-two new members were obtained.

2. I have edited the Legal Section of the Carolina Journal of Pharmacy, publishing therein new laws and regulations, and further employing this medium to discuss other questions, as a rule of a legal nature, in which our membership is interested. This requires from one to two full days each month, ordinarily, depending upon the subjects handled for its preparation. A new feature is planned for this section for the coming year. Each month a short article will be written and will appear therein, dealing with some pertinent point of law, for example, who owns the prescription, etc. In my opinion this will be both interesting and profitable to readers of the Journal.

3. I have handled all trade-mark and copyright work coming to me from members of the Association, prosecuting claims for the registration thereof in the U. S. Patent Office. During the past twelve months fifteen such registrations have been secured for as many different applicants. The average amount saved for each of the applicants was about forty dollars, totaling a net saving of at least six hundred dollars. No attorney's fee is charged members of the Association for this work, the only fees being those which must be paid to the Patent Office, amounting to but a few dollars for each application. Every drug-gist who markets a preparation of his own manufacture that has proved efficacious, or who plans to place a medicinal preparation upon the market, should take steps to obtain protection therefor. Upon request your attorney will furnish information with regard to any particular case, and will gladly prosecute the claim of any member of our organization who desires to secure this protection for his wares.

4. I have spent one-third of my time in inspection work for the Board of Pharmacy, for which services the Board paid \$83.33 per month, or a total of \$1000.00 for the year. This amount each month was in turn paid over to the Secretary-Treasurer of the Association, becoming a part of its general fund.

During the year approximately one hundred days were spent in the field in this work, one hundred and sixty-eight of the three hundred towns of the State having drug stores were visited, and in all six hundred and thirty-nine inspections were made. Included in this number were 582 drug stores, 18 of which were operated under physicians' permits, 43 were so-called patent medicine shops and prescriptionless drug stores, and 15 were general stores.

Legal proceedings were instituted in nine cases, and convictions were obtained in eight of these. Judgment was suspended upon payment of the costs in most cases, the light penalties imposed being due to the fact that the irregularities had been corrected when the cases came up for trial.

Attempts to secure evidence in several other cases of reported violations were unsuccessful, in that sufficient evidence to warrant prosecutions could not be obtained.

5. I have acted as secretary of your Insurance Committee, and in that capacity secured applications for fire insurance and performed the other duties connected therewith. Considerable effort and time, perhaps as much as thirty or forty days, have been expended in this undertaking. Personal solicitations have been made in many cases, in addition to the frequent use of circulars and letters. Seventy-three new policies of insurance, totaling \$177,125.00. with premiums amounting to \$3,217.89, have been secured during the year. This brings the total number of policies now in force up to two hundred and fifteen and the total amount of insurance in force up to \$402,575.00 with annual premiums of \$7,598.43. The Ohio Hardware Mutual Insurance Company of Cochocton, Ohio, which carries this insurance, returns to every policy-holder forty per cent. of the annual premium thereon at the end of each year, which means a forty per cent. saving on all insurance placed with it through the Association. The amount saved for the present 215 policy-holders being more than \$3,000 annually. In addition the company pays an agent's commission of 10 per cent. to me for obtaining and keeping in force this insurance, which amount will exceed \$700 when all the premiums are paid. To date a little more than \$400 has been received as commission, a large part of which has been expended in defraying the expenses of the insurance work, and also in taking care of all the expenses incident to my work, both at office and when away on business trips for which provision otherwise is not made. In this connection it is stated that an itemized statement covering all these transactions will be submitted to both the Insurance and the Executive Committees at the proper time.

In view of the thousands of dollars already saved for those of our members who carry this insurance, and considering further the possibilities of this proposition, the

Insurance Committee feels that the present arrangement with the Ohio Company should not only be continued, but that a more extensive campaign should be launched for the purpose of getting many more retail druggists interested in what it has to offer. In the opinion of your committee there is no reason why every retail druggist in North Carolina should not carry at least a part of his fire insurance through the Association.

6. I have appeared frequently before the various departments of both State and National Governments, and occasionally in the Courts of each in behalf of members of our Association, against whom cases have been made for alleged violations of the law, and for minor irregularities of one kind and another. As a rule these cases have been based upon minor infractions of the narcotic law or regulations, such as failure to keep proper records, make reports within the time prescribed by law, an apparent failure to exercise the degree of good faith demanded in selling exempt preparations, unaccounted-for shortages in narcotics, etc. Some fifteen or more such cases have been handled during the year. In every instance in which the druggist placed the case with me when he was first notified of the violation, it was settled by a reasonable offer in compromise, which precluded indictment in the Federal Courts. In three or four cases, however, such notice was ignored by the druggists, which resulted in their being brought in to court under indictment. Even in these, with the assistance of our good friend, the Collector of Internal Revenue, at Raleigh, we were able to effect a compromise with the Department of Justice without the cases coming to trial, but not without added expense to the druggist, and more trouble to all concerned. In this connection it is stated that in none of the cases in question was there evidence of flagrant violation.

Last year it was my happy privilege to report to this body that in the preceding twelve months period, during which time dozens had been caught in this State, convicted and sentenced to terms in Federal

prison at Atlanta by the Federal authorities, not one North Carolina druggist registered under the Harrison Act as a retail dealer in narcotics had been indicted for "dope peddling." It is to be regretted that a similar report cannot be made at this time. Unfortunately, a few of our members have not complied with the provisions of the law regulating the sale of narcotics, and particularly the exempted class, and as a consequence these men have been caught in the toils of the law, and if convicted will have to suffer the penalties therefor. But with practically every drug store in the State carrying registration under the Harrison Act in both Class 3 and Class 5, the number of violations is negligible.

Likewise, no great amount of trouble has been experienced by our members as a result of the requirements of the Prohibition Laws. The number of retail druggists in this State holding permits to use alcohol is 378, which is considerably less than one-half of our number. During the year only six or eight permits were revoked, in each case by consent of the permittee, thereby eliminating the necessity of revocation proceedings. These were cases principally for failure to comply with the law in filing monthly reports and for the alleged sale of alcoholic preparations for beverage purposes. Only three or four indictments against permittees were made in the Federal Courts charging the sale of alcoholic preparations for beverage purposes, with acquittals in two of these.

In a letter, dated June 15, 1926, from W. H. Hobson, Assistant Administrator, in charge of Permissive Department, Charlotte, furnishing information asked for, he concludes by saying "I find, as a general rule, that the druggists in this State are business men of good character and high moral standing in their communities, and consequently give this office very little trouble. I attribute this to the fact that the State of North Carolina prohibits the sale of whiskey by druggists, which keeps the boot-legger out of the drug business. There are, however, a few drug stores in this State that persistently sell some of the

alcoholic preparations that can be used for beverage purposes, for other than medicinal use, but we hope to have these indicted in the course of time and padlock proceedings issued against their places of business."

It was necessary also to appear before the State Department of Revenue on several occasions in regard to its ruling on certain sections of the Revenue Act of 1925, and for the further purpose of getting refunds of taxes erroneously collected under the new act.

In the first place, the Department, construing section 80 of said revenue act, imposing for the first time a license tax of \$10 on plumbers, steam fitters, and on every person selling or installing electrical equipment, held that the tax applied to every dealer retailing any electrical appliance, including the retail druggist who carried as a side-line such articles as electric curling irons, electric heaters, light bulbs for flash lights, and the like, and that all such dealers were subject to and must pay the tax. After protest was filed and arguments were presented, this ruling was withdrawn and it was held that the section in question applied to dealers handling what was termed as "Constructional Equipment," thereby excluding from its operation those dealers handling electrical appliances commonly carried in retail drug stores.

Another matter that caused trouble and one that demanded immediate attention was the applications of the tax on cafés, restaurants, etc., imposed by Section 50 of said act. This section contained a provision levying a tax of \$5.00 on stands where prepared foods are sold as a business. Hence, deputy collectors here and there over the State, it was learned, were collecting this amount from drug stores which operated soda fountains and were serving sandwiches. This matter was brought to the attention of the Commissioner of Revenue, who advised his deputies that drug stores selling sandwiches at the soda fountain were not taxable under this section.

Likewise, a tax of \$2.00 was being collected from soda fountain proprietors over the State for the privilege of selling bottle carbonated drinks under Section 67, of the Act, a provision incorporated in the Revenue Act of 1925 by the last legislature for the sole purpose of reaching the "drink stand" that had heretofore gone untaxed. When this matter was taken before the Commissioner, he at once ruled that selling bottle drinks was as much a part of the business of conducting a soda fountain as was the selling of any other fountain drink.

In each of the above matters not only was an interpretation in favor of the retail druggist secured, but the Commissioner of Revenue ordered that all taxes erroneously collected, under the Sections referred to, be refunded. Consequently, hundreds of dollars were returned to the taxpayers in this way.

A conservative estimate saved to our members in attorney's fees in this phase of work alone would certainly not be placed at less than \$2,500 to \$3,000.

7. I have furnished information and legal advice involving various and sundry subjects to any and all of our members requesting this service of the Association's attorney, whose entire time is devoted to the problems confronting its members. It is indeed gratifying that demands of this nature are multiplying from year to year, and it is sincerely hoped that every druggist in our State will call on me when my services are needed, at the same time being assured that it will be a pleasure indeed for me to render him whatever assistance it is possible to give.

II

This brings us to the second part of my report, which will deal briefly with National Legislation affecting the drug trade, enacted and proposed during the Sixty-Ninth Session of Congress in session since December 7th of last year.

1. The Revenue Act of 1926, referred to as the Tax Reduction Bill, enacted late in February, this year, and approved by the President on the 26th of the same month, reduces the tax on alcohol for medicines,

flavoring and other lawful purposes from \$2.20 per proof gallon to \$1.65, effective January 1, 1927, and further reduces it to \$1.10 effective January 1, 1928. The first reduction saves tax-payers four million dollars, and the second reduction making a saving of eight million dollars or more annually. This reduction was made only after a hard fight by the N. A. R. D. and state and local pharmaceutical associations.

In addition this act repeals the annual tax of \$8,000,000 on jewelry, and reduces the tax on estates \$20,000,000 a year; the capital stock tax \$68,500,000 a year; the tax on automobiles \$46,400,000 a year; the tax on cigars \$17,000,000 a year; the tax on 75 cents theater admissions \$5,000,000 a year; the tax on pleasure yachts \$300,000; the tax on pool and billiard tables and bowling alleys \$2,100,000 a year, and the tax on works of art \$650,000 a year.

It further reduces the narcotic registration fee for physicians from \$3.00 to \$1.00 a year, but the reduction in the fee for narcotic registration for retail druggists was refused. As a whole, therefore, the act as passed was quite satisfactory from the standpoint of drug trade.

2. The Capper-Kelly Price Standardization Bill was introduced when Congress convened on December 10, in the Senate by Arthur Capper of Kansas and, in the House of Representatives by Clyde Kelly of Pennsylvania. This bill differs from the measures heretofore submitted to Congress by approaching the subject from an entirely different angle. The pending bill seeks to amend the anti-trust laws by permitting vendors to make agreements with vendors for the maintenance of resale prices under conditions safeguarding the public interest. It will be remembered that the N. A. R. D., in annual convention at Memphis, unanimously adopted a resolution endorsing such a bill and at the same time made provision for the drafting of such a bill. A hearing on this bill was finally obtained before the Interstate and Foreign Commerce Committee, April 22 and 23, the official spokesman of the N. A. R. D. being Mr. James F. Fimmerman. All the testimony submitted, it

is learned, has been sent to the Government printing office to be published and copies thereof may soon be obtainable. It is hardly expected that the bill will be acted upon at this session of Congress. But without doubt it will again be submitted to the next Congress, which convenes in December.

And it appears equally certain that if some plan for relief is not evoked by the manufacturers, the measure will eventually be enacted into law. A suggested price standardization resolution has been prepared and will be placed in the hands of the Resolutions Committee. It is hoped that such a resolution will be unanimously adopted by our organization.

3. The Crampton Bill, H. R. 394, was again introduced by Representative Crampton of Michigan at the opening session seeking to place prohibition employees under the civil service and transfer from the internal revenue commissioner to the prohibition commissioner many functions relative to administration of liquor and narcotic laws and regulations; also in the control of funds, forces and policies. Later in the session, however, H. R. 10,729, creating a separate bureau of prohibition and a bureau of customs was prepared as a substitute bill for the Crampton Bill. This was purely an administration Bill and was passed late in April. H. R. 3821, a substitute for the feature of the Crampton Bill placing prohibition employees under civil service was also enacted into law.

A number of other prohibition bills have also been introduced, but few of which have gained headway during the present session of Congress:

(a) The Kiale Bill providing that no property rights shall exist in liquor.

(b) The Howes Bill providing the prohibition law shall not interfere with liquor for medicinal purposes or with the physician's right to prescribe liquor for medicinal purposes.

(c) The Blanton Bill authorizing the use of the army, navy, militia and resources of the government to suppress smuggling of liquors.

(d) The Stalker Bill to impose heavier penalties upon violators of the prohibition laws.

(e) The Edge Bills relating to issuance of prescriptions by physicians for liquors, and with respect to definition of liquors.

(f) The Hill Bills to transfer liquor prosecutions to the Department of Justice and to repeal the prohibition amendment to the constitution.

(g) The Dyer Bill to repeal the Volstead Act and its supplements.

(h) The Graham Bill providing imprisonment of not more than five years, or a fine not to exceed \$10,000, or both, for any person who uses liquor, denatured alcohol, denatured rum or any article in part manufactured therefrom.

(i) The Gaff Bill, empowering the prohibition commissioner to determine the needs of business men requiring alcohol for medicinal and industrial purposes.—And in addition others which shall not be named herein.

4. "A Bill to strengthen the Harrison Narcotic Act of December 17, as amended, and for other purposes," prepared by administrative officers of the prohibition unit was introduced late in March by Senator Smoot of Utah at the instance of the Secretary of the Treasury, a companion bill being introduced at the same time in the House by Representative Green of Iowa. The measure proposes to deny registration under the narcotic law to drug addicts, deny registration for a year to persons violating the law, impose additional penalties, forbid the use of narcotics in the ambulatory treatment, make druggists more responsible in filling prescriptions and require the keeping of additional records, including a record of purchase as well as sales of exempt narcotic preparations. A hearing has been held on the bill and it is now before the sub-committee. Fortunately, this bill is not likely to be acted upon at this session of Congress. Hence, an opportunity may be had for this organization as a body to adopt suitable resolutions protesting its passage. Such a resolution has

been prepared and will be submitted to the Resolution Committee for consideration, so that it may be presented for adoption at this meeting.

5. The Britten Bill, H. R. 10, providing for establishment of the metric system, which was endorsed by drug, pharmaceutical and medical interests, after hearings were given, was finally killed by the House Committee on Coinage, Weights and Measures. And a measure introduced by Representative Rankin of Mississippi directing the bureau of Standards to make a survey with a view to establishing the metric system after 10 years was accorded the same fate. This measure will likely come up again when Congress reconvenes this fall.

Other measures of minor importance affecting the drug trade have been proposed and are before their respective committees in Congress, including the following: (1) A bill to prohibit the mailing of unsolicited merchandise; (2) Amendments to the Food and Drugs Act relative to adulteration and misbranding. (3) Federal Caustic Acid bills sponsored by the American Medical Association, and (4) A bill which would create a board to hear cases involving violations of the Food and Drugs Act.

Never before, perhaps, in the history of our national law-making body have there been more measures proposed affecting retail druggists and the drug trade than have been proposed and considered during the present session. Fortunately, the result has been the enactment of many measures decidedly beneficial to our interests, and either the forestalling for the present, anyway, or the killing outright of other measures that would have proved harmful. This great victory came about not as a matter of course, but rather our successes resulted from the energies and efforts put forth by the officers and representatives of the N. A. R. D., who are always on the job when the interests of retail druggists are at stake, safeguarding and protecting them in every way possible, being backed of course by state and local pharmaceutical associations, to whom also much credit is due for the

splendid co-operation accorded the national organization.

III

Coming to the third and final part of this report your attention is invited first to the condition existing in the state with regard to the number of drug stores and the number of registered pharmacists engaging in the practice of their profession. The information herein given is taken from a survey made on June 1st for the State Board of Pharmacy, in order that it might know the extent to which it may go in enforcing the provisions of the pharmacy law requiring drug stores to be in charge of a registered pharmacist at all times. The survey showed the following conditions to exist on June 1, which date was arbitrarily taken and which it is believed represents the conditions existing generally during the past year.

The total number of towns in the State with drug stores was 305—225 of these having drug stores operated by a licensed pharmacist or pharmacists, and 80 having drug stores operated under physicians' permits.

The total number of white retail drug stores operated by a licensed pharmacist or pharmacists was 659, in which were employed 867 licensed pharmacists, distributed as follows:

Number of stores with one licensed pharmacist 490.

Number of stores with two licensed pharmacists 135.

Number of stores with three licensed pharmacists 13.

Number of stores with four licensed pharmacists 3.

Hence, there are 490 one man white drug stores and only 169 with more than one registered man.

The total number of colored retail drug stores operated by a licensed pharmacist was 45, in which were employed 46 colored licensed pharmacists. Only one such store had two registered men.

The total number of retail drug stores, both white and colored, was 704, and the total number of registered men in these stores was 913—630 of these having but one

registered man and 170 having more than one. The total number of wholesale firms was 12, employing 20 registered men.

Summing up, therefore, the total number of drug stores, including the 12 wholesale, employing registered men was 716, and the total number of registered pharmacists so employed was 933, not taking into account of course the 80 drug stores operated under physicians' permits, and the sixty-odd patent medicine shops here and there over the state that display in box car letters either the word "Drugs" or the Drug Store sign.

Now, as you are aware, the next General Assembly convenes at Raleigh during the months of January and February, 1927. It is my opinion that our Association should again make an effort to secure the passage of an amendment to the pharmacy laws limiting the use of the terms "drug store", "pharmacy", and all similar denominations, to those places of business actually in charge of qualified persons. Such a practice as now carried on in the indiscriminate use of these terms, is not only a misnomer but is a gross fraud upon an unsuspecting public, besides being a grave injustice to pharmacists who have spent years preparing themselves for their profession. The condition referred to is not confined to our own State alone; in fact, it is to be found in a majority of the States, and in many to be worse than in North Carolina. During the past four or five years some twenty-five or thirty state pharmaceutical associations have endeavored to secure legislation eliminating the growing mis-use of the "drug store sign", and in Virginia, Kansas, Indiana, New York and Illinois, measures have been enacted making it possible for enforcement officers to stamp out this evil.

The State Board of Pharmacy at its recent meeting at Chapel Hill, in discussing the need of such a measure, expressed the opinion that the pharmacy laws should be amended also in such a manner as to empower the Board to require and provide for the annual registration of all drug stores and pharmacies doing business in the State.

To my mind this is a wise provision and by all means should be made a part of a measure seeking to limit all drug store denominations to qualified persons, if such is proposed.

Accordingly, therefore, I have drafted an amendment embodying provisions which to me appear to cover the suggested points, and which in my opinion is along the line of what this Association should propose for passage when the Legislature convenes. The provisions of the amendment prepared are here set out for the purpose of placing before this body a definite idea of what is proposed. They are as follows:

"The board of pharmacy shall require and provide for the annual registration of every drug store and pharmacy doing business in this State; the proprietor of every drug store or pharmacy opening for business after the taking effect of this act shall apply to the board of pharmacy for registration and it shall be unlawful for the drug store or pharmacy to do business until so registered; the fee for registration, whether original or annual, shall be one dollar (\$1), and upon the payment thereof the board of pharmacy shall issue permit to applicant entitled to receive same.

"Applications for registration as a drug store or pharmacy shall include information regarding the names of all pharmacists and assistant pharmacists who are employed therein, together with information regarding the ownership and location of the drug store or pharmacy, and whenever there is any change in the pharmacists and assistant pharmacists employed, or in the ownership and location of the drug store or pharmacy which has been registered as required by this act, the owner or manager thereof shall within ten days after such change notify the secretary of the board of pharmacy of said change.

"No places of business except those registered as required by this act shall take, or exhibit the title "drug store", "pharmacy", or "apothecary", or any

combination of such titles, or any title or description of like import."

Inasmuch as the provisions under consideration affect directly the Board of Pharmacy, and are designed to enlarge its scope in the matter of drug store supervision, it is suggested that the Legislative Committee of the Association arrange for a joint meeting with the Board, and in conjunction with it evolve the bill to be proposed, embodying such provisions as the Association may direct.

Respectfully submitted.

(Signed) FREDERICK O. BOWMAN,
(Applause)

On motion the report of Attorney Bowman was adopted.

MR. W. H. WEARN: I want to say that I think the proposed measure in regard to the registration of drug stores is a good one. I wish to recommend, however, that if the measure is passed, a very comprehensive form be sent to all the druggists explaining just what sort of registration report shall be filed annually.

Attorney Bowman explained that it was the purpose of the Board of Pharmacy to prepare such instructions.

At this point President James called for a report of the Legislative Committee.

There was no report from this committee.

PRESIDENT JAMES: The General Assembly convenes in January. At this meeting we should formulate our Legislative Policy for 1926-27. Are there any recommendations in this regard?

There was no response.

Secretary Beard then read the following telegram addressed to President James:

"At your state association meeting it is urged that a resolution be passed requesting Congress to equalize pay and allowance chief pharmacists of the United States Public Health Service with those of the Chief Pharmacists of the United States Navy. Suggest sending copies to United States Senators of your State, The Director of Budget, the Secretary of Treasury, The Surgeon General Public Health Service in addition to the Speaker House Representatives and President United States Senate."

(Signed) S. L. HILTON,
Chairman Council A. Ph. A.

Secretary Beard made a motion that the Association pass a resolution requesting Congress to equalize the pay and the allow-

ance of the chief pharmacists of the United States Public Health Service with that of the Chief Pharmacists of the United States Navy.

This motion was seconded by Mr. Edwin Nowell and passed.

Credentials were read by the Secretary for the delegates from the National Wholesale Druggists' Association, these delegates being Messrs. M. M. Murphy, Charlotte; P. A. Hayes, Greensboro; and B. Frank Page, Raleigh.

Credentials were also received from the American Pharmaceutical Association for the following named delegates, Messrs. J. G. Beard, Chapel Hill; C. W. Holton, Newark, N. J.; E. V. Howell, Chapel Hill; I. W. Rose, Rocky Mount; and E. V. Zoeller, Tarboro.

Secretary Beard read several communications as follows:

A telegram from the Maryland Pharmaceutical Association, signed by Secretary E. F. Kelly, expressing congratulations and best wishes.

A letter from Dr. E. G. Eberle, editor of the Journal of the American Pharmaceutical Association, extending best wishes for a successful meeting.

A letter from Mr. Paul J. Mandabach, Secretary-Treasurer of the National Association of Drug Clerks, extending best wishes for the success of the meeting and asking for the support of pharmacists of the Druggists' National Home project.

A letter from Mr. A. Earl Weatherly, of Greensboro, protesting against cut rate drug stores. He stated that stores maintaining prices are doing very little to promote price maintenance. He called attention to the movement started by several manufacturers to maintain prices on their goods, and urged price maintaining stores to rally to the support of these manufacturers and to push their price maintained goods.

There were also letters from the Hotel Plaza, Havana, Cuba; the Benjamin Franklin Hotel, Philadelphia; the Chamber of Commerce, Saratoga Springs, N. Y.; the Washington Duke Hotel, Durham; the

Asheville Chamber of Commerce; and Mr. C. T. Sisk, of Bryson City, asking the Association to hold the 1927 convention in the respective cities. A telegram was read from the Greensboro Chamber of Commerce asking that the next meeting be held in that city.

Secretary Beard then read a letter from the France Convention Travel Committee of The American Legion asking that the Association endorse the 1927 France Convention of the Legion and urge employers wherever possible to co-operate with their employees in granting sufficient vacation period in 1927 for ex-service men to attend the convention.

Secretary Beard moved that such a resolution be adopted by the Association and sent to the proper officials.

Mr. H. M. Winders seconded the motion and it was unanimously passed.

Tour Manager Edgerton was called upon at this point to make certain announcements in regard to the trip. After explaining the details for the stay in New York and for the return trip, he expressed his pleasure at having been able to serve the druggists. He stated that he had hoped that a larger crowd would attend the convention and that he had used his best efforts to accomplish this. He regretted that only ninety-six men and forty-six ladies were in the party.

Secretary Beard then expressed his great appreciation of the co-operation of Mr. Edgerton in arranging for the trip. He told of the great interest that the Edgerton Touring Company had taken in the convention and of its hard work in trying to have a record breaking attendance. He paid a tribute to Mr. Edgerton's good sportsmanship in not trying to back down on the proposition even though cancellations of reservations were numerous and the attendance not nearly what the Executive Committee was led to expect up until a month or two before the meeting. Secretary Beard stated that a personal canvass of the druggists last summer indicated that two boats would be required to accomodate the large crowd desiring to go. It even seemed that a large crowd from South Carolina wanted to

join the party. He regretted that so many had found it impossible at the last minute to attend.

At this point Mr. J. P. Stowe presented the application of Miss Mattie E. Smith, of Charlotte, for membership in the Association.

Miss Smith was duly elected.

PRESIDENT JAMES: The next business is the report of the Executive Committee.

Report of The Executive Committee

SECRETARY BEARD: At the Blowing Rock meeting last year a motion carried that there should be read at each annual meeting thereafter a report of the work of the Executive Committee. In accordance with this mandate I am, as Secretary, presenting such a report for the year 1925-26

First Meeting.

Within a few hours after its personnel had been elected, the present Executive Committee held its first meeting. The place was Blowing Rock; the time June 25, 1925. The following members were in attendance: Messrs. A. A. James, C. L. Eubanks, Sam Carter, J. P. Stowe, Sam E. Welfare and J. G. Beard. After a few moments devoted to organization, during which President James was elected chairman and J. G. Beard, secretary, the Committee invited in and held a joint meeting with Messrs. Zoeller, Hancock, Rose and Greyer as representatives of the Board of Pharmacy. The purpose of the joint session was to arrange the plan now in operation under the terms of which the Board uses and pays for the services of the attorney for the Association during a period not to exceed one-third of the year. For this service the Board agreed to pay to the Association the sum of \$1,000 in twelve monthly installments. This matter being completed, the board members withdrew, and the Committee went into executive session.

It was recommended and ordered that the salary of the attorney be increased from \$3,300 to \$3,600 a year and that he be requested to give one-third of his entire time to the work of the Board of Pharmacy.

A budget for the year was then formulated and agreed upon that contained the usual items of receipts and expenditures.

Secretary Beard was empowered to secure a Ford automobile and again make a canvass of the State for the purpose of collecting dues, securing new members, ascertaining the wishes of the scattered membership in respect to matters of Association policy, and particularly to learn the wishes of the members about the meeting point for 1926. Necessary expenses of travel were authorized.

There being no further business the meeting adjourned, subject to the call of the Chairman.

Second Meeting.

The second meeting of the Executive Committee was held in the O. Henry Hotel, at Greensboro, on October 23, 1925. Messrs. James, Stowe, Eubanks, Lynch, Carter, Welfare, and Beard were present. Chairman James stated that the object of the meeting was to decide upon the place and time of the next annual meeting. Secretary Beard announced that on his summer canvassing trip he had found an enthusiastic attitude on the part of the members to the boat trip, and believed that a majority favored New York over Morehead. After discussion, the committee unanimously voted to fix upon New York as the place and June 21-25 as the time of the next annual meeting.

Secretary Beard then read fourteen bids he had received from large touring agencies to transport the delegates to and from New York. After lengthy deliberation the committee decided to accept the plan and rates offered by the Edgerton Touring Co., of Greensboro, that have since been given full publicity.

Association matters in general were then discussed for a time, but no further action was taken and the committee adjourned with the probability that no further meetings would be held before the annual convention.

Third Meeting

A called meeting was held on the special train en route from Raleigh to Norfolk on June 21 with the following members pre-

sent: Messrs. A. A. James, N. W. Lynch, J. G. Beard, and Sam E. Welfare.

At this meeting, which was brief, the program of the New York convention was arranged and some minor matters that had been tentatively fixed upon by the chairman and the secretary were confirmed by the committee as a whole.

Secretary Beard's financial report was carefully gone over and audited by the committee. Also his general recommendations were examined and approved.

The committee then adjourned.

Respectfully submitted,

(Signed) J. G. Beard, *Secretary*

MR. SAM E. WELFARE: I want to see the committee appointed at this meeting who will prepare a History of the North Carolina Pharmaceutical Association for distribution at the Golden Jubilee meeting in 1929.

It was decided to postpone this matter to a later date in order that the Executive Committee might have time to determine upon those best suited for the task.

The meeting adjourned until 3:00 o'clock on the afternoon of June 24.

THIRD SESSION

Thursday Afternoon—S. S. Robt. E. Lee en route from New York to Norfolk.

The third session was called to order in the Lounge of the Old Dominion Steamship, Robert E. Lee, at 3:00 p. m., on Thursday afternoon, June 24, by Vice-President Norman W. Lynch, in the absence of President James who had been called home on account of the illness of his mother.

Mr. C. M. Andrews asked Mr. Bowman to explain why the druggists who were prosecuted during the past year for operating stores without registered men got off so lightly.

MR. F. O. BOWMAN: In each and every one of these prosecutions the person indicted secured a registered druggist before the case came up for trial, and light sentences were, therefore, imposed.

The report of the Secretary-Treasurer of the North Carolina Board of Pharmacy was read at this point by Attorney F. O. Bowman

for Mr. F. W. Hancock who was unable to be present. This report will be found in a later section of the Proceedings devoted to the Board of Pharmacy.

Mr. W. H. Wearn moved that the report be accepted. This motion was seconded by Mr. R. R. Copeland and passed.

Secretary Beard then read a paper entitled, "True Salesmanship Applied to Proprietary Medicines."

TRUE SALESMANSHIP APPLIED TO PROPRIETARY MEDICINES

By J. G. BEARD

Proprietary remedies constitute at least twenty per cent. of the total annual sales of the average American drug store. No other single department of the store contributes anything like so much to the cash register as does the "patent" medicine department. From the standpoint of sales volume these package remedies appear to be an all-important part of the business; viewed altogether in terms of dollars brought in, they would seem to be a druggist's best bet. And yet, as we all know, proprietary medicines are almost as a thorn in the flesh of retail pharmacy by reason of two evils that are charged against them. Firstly, "patents" are believed to have started the cut price wars, and secondly, they are blamed with starting general merchants to handling drugs. Good cases can be made out to support both charges and interesting arguments advanced that most druggists would agree with. This paper, however, is not concerned with either of these points, but approaches the proprietary problem from another angle.

Starting with the assumption that one out of every five dollars that a druggist takes in comes from the sale of patent medicines, and assuming further that no other unit of the business produces so great a sales volume, it seems reasonable to suppose that a pharmacist would have a real and intimate acquaintance with this highly important part of his stock. But contrary to such expectation the average druggist really knows very little about the patents he sells. Like his grocery competitor he is familiar with their retail prices, which

parenthetically, are usually too low to show profits, and parrot-like he can recite the claims made for them by their makers, but as for knowing whether or not a certain patent has the power in an average case to make good on its advertised promise, the druggist would have to confess ignorance. In other words, the usual pharmacist is wrapping up a pig in a poke when he sells an ordinary packaged remedy. Is this good salesmanship?

Before an answer can be given to such a question we must first decide what "good salesmanship" is. Here we encounter two distinct schools of thought. One says that salesmanship is the power to persuade others to purchase at a profit that which the salesman has to sell. Only three factors are found in the formula of this school: power, purchase and profit. Such a sect argues that the sale is the sum and essence of merchantry. The other school frames its definition differently and in substantially the following terms: Salesmanship is the science of selling at a profit satisfying goods that insure a continuance of trade. Here again only three factors are found, but this time they are science, satisfaction, and sequence of sales. This school argues that selling is not scientific unless it satisfies the buyer, since only then are repeat sales made and only when repeat sales are made can a store flourish. Anybody can sell any other body one thing one time, but nobody can sell anybody the same thing twice unless the buyer was satisfied the first time. When the philosophy of the two schools of salesmanship is sifted to essentials and compared, it is seen that the one emphasizes sales while the other stresses satisfaction. Surely we are all agreed that a satisfied customer is the best advertisement a store can have—in other words are exponents of the second doctrine—so that the only point of debate is over the proposition of how best to sell in order to please.

Suppose we consider for a moment what satisfaction means to a customer seeking proprietary medicines, doing so with hypothetical cases. X has not been feeling well for a month and is looking off color. Having read colorful, persuasive advertisements

about Gloriola (a proprietary) he is almost convinced that he needs a bottle of it. Not willing, however, to trust his own judgment altogether he goes into a drug store and asks the druggist in charge for an opinion on the merits of the medicine. The druggist happens to know that Gloriola has little if any value. In such case, what should his answer be? Shall he be evasive, dodging the issue, or shall he express his opinion outright? In the first case he is likely to make a sale, and in the second he will unquestionably lose one. Suppose the druggist had been evasive and through failure to expose the preparation had sold X a bottle, and suppose, naturally enough, that no benefit followed its use, what, in such case, would X's reaction be in so far as the druggist was concerned? Suppose, on the other hand, the druggist had confessed outright that in his judgment Gloriola was a fake. X naturally enough would not have bought a bottle, and, of course, would have been spared a disappointment. Which of these two policies would have been good business? (We will disregard the ethics and honesty of the thing.) Which policy would have held X's trade, and which policy would have made him at best an indifferent customer and at worst a severe critic of the store? Surely in these cases, everybody being agreed that honesty is the best policy, the stand the druggist should take is clear. But, to go on with the supposition, suppose X had asked for information about Gloriola and another druggist in the store had answered frankly and truthfully that he knew nothing whatsoever of its value, or still being ignorant, had answered evasively. X buys a bottle and discovers that it has absolutely no merit. In his disappointment will he blame the manufacturer for defrauding him, or himself for being so gullible, or the druggist for ignorance and sorry stock? The manufacturer, of course, is a vague personage somewhere off in the distance and, therefore, escapes all punishment, X will never take the blame himself for it is not human to assume a fault if it can be transferred elsewhere. Remains then only the druggist to bear the whole ill humor, and

being close at hand he gets the punishment. Unfortunately, however, the poor man is seldom, if ever, told of his offense, and in such a case as this would attribute a lost customer to another cause than the true one. Ignorance is a dangerous quality and especially is it dangerous when displayed by a druggist.

A moment ago a definition of salesmanship was given that needs to be thought about rather carefully. "Salesmanship is the science of selling at a profit satisfying goods that insure a continuation of trade." Immediately we see the word *science* standing foremost in the formula, indicating its importance to the whole. But what is science? In one word it is Knowledge. Of course, properly to define the term we would say that it is knowledge accumulated, systematized, and made available, but in essence science is knowledge, and specifically it is knowing the fittest means for the best end. Salesmanship then means knowing: means knowing yourself, knowing your goods, and knowing your customer. Reams could be written to show the importance of being informed about all three—yourself, goods, customer—but mention is here to be made only about the middle member, *knowing your goods*.

The general public expects a druggist to know all about drugs. By its laws it limits to technical graduates the practice of drug dispensing. This same public classes patent medicines as drugs and takes it for granted that pharmacists have full knowledge concerning them. Just as people depend upon trusted jewelers for facts about diamonds, and upon dentists for advice about teeth, so do they place confidence in a druggist's knowledge of drugs. Not merely pharmacopoeial and National Formulary drugs, mind you, but all the drugs that he offers for sale. The public argues, and rightly, that in dealing with products so fraught with danger as medicines, a pharmacist has no moral right to be ignorant. If he does not *know* that a given preparation or compound is safe and effective, he is stultifying himself, degrading his profession, and playing false with his patrons when he offers it for sale. *Caveat emptor* may be per-

missible philosophy in a horse trade, but it is damnable practice when applied in disease. Proprietary medicines are drugs, and and as such fall into the category of things a druggist should know about when he offers them for sale. To be ignorant about them is contrary to the first principle in good salesmanship, which is that a salesman shall know his goods.

Druggists are sometimes heard to complain that general mercantile stores are taking from them the bulk of their patent medicine trade. Many such druggists would have laws passed limiting to their own kind the distribution of patents, arguing in support of their plea for a legal monopoly on medicines that pharmacists only are competent to traffic in remedial agents. Unfortunately, however, their position is not well taken because as matters now stand candor compels the admission that patents are handled as safely, as effectively, and as cheaply in a department, as in the average drug store. If this be true—and certainly it is hard to disprove—why should the public discriminate in the druggist's favor when purchasing proprietaries? If, however, druggists were to educate themselves as proprietary medicine merchants just as they school themselves as dispensers of official drugs, and were then to sell only such patents as they were reasonably certain had some claim to merit, they would soon establish a reputation that would bring them the bulk and the best of the proprietary business. This conclusion is based on the principle that the public prefers to patronize specialists who are expert in their particular specialty.

Doubtless some one would like to interrupt just here with this question: "Granting that it is a good plan to be informed about patents, how or in what manner can a druggist obtain the exact and comprehensive information here advocated, when, as everybody knows, the formulas of such preparations are jealously guarded by the manufacturer?" In answering it may be said that two methods of study and fact-finding are available. The first is an empirical method operating as follows: A druggist determines by careful and frequent inquiry

what effects a given patent remedy has upon a large group of users. If it lives up to or approximates the claims of its maker, then the druggist can conscientiously vouch for its value. If, on the contrary, favorable results do not follow its use in a large number of cases, then the druggist is morally committed against the preparation and has no right to stock it, much less recommend it or even remain noncommittal about its virtue. Under the operation of this plan it would follow that certain groups of patents would gradually get outlawed from drug stores as an increasing number of pharmacists learned for themselves or were advised by their colleagues that such preparations were valueless. At association meetings, for example, a pharmacist could report that in his judgment a given list of patents were entitled to recommendation, and another list were entirely without merit, just as doctors and dentists in association meetings report their experience with materials and methods. In this way, druggists would learn which patents had value, and hence were to be pushed, and which were worthless, and hence were to be dropped. Under the operation of this plan it would follow that the public, always getting value received when buying proprietaries at drug stores, would soon come to have a real respect for a druggist's knowledge of this class of goods, and would confine its purchases of patents to those that carried the druggist's endorsement. Thus inexpensively and ethically there would come back to drug stores the almost exclusive sale of patents that such stores enjoyed a generation ago.

That is one way. Another plan, and this more scientific, would have its start in the formation of a national council on proprietary remedies composed of acknowledged experts working under the auspices of either the American Pharmaceutical Association or the National Association of Retail Druggists or both. It would be the duty of such a council to analyze the proprietary medicines commonly handled in drug stores and then not only test out their effects upon animals but secure clinical data to determine their effect upon people.

They would also give consideration to the psychological value of the advertising back of particular preparations and give approximate credit when credit was due. At regular intervals the members of the Council would issue bulletins announcing the results of their investigations. Such an official body, composed of expert pharmacists, chemists, pharmacologists, and therapists, could perform a service of incalculable value both to pharmacy and to the public. The American Medical Association has a Council on Pharmacy and Chemistry that reports upon patents, but as the doctors are opposed to the sale of all secret formula medicines, it usually happens that the reports of their Council stress the vice and ignore the virtues of the remedies investigated, so that their findings, while useful, do not satisfy the need that exists for an impartial, exhaustive, and intelligent study of the secret formula type of drug. When, as a result of such study, information about patents becomes available, then schools of pharmacy should add courses in proprietary medicines to their curricula so that their graduates will have been taught how intelligently and safely to handle this class of drug. An investigating agency of some sort will sooner or later be set to work on patent medicines, and while the ideas just propounded may sound visionary and impractical, yet most of you present here will live to see some such system put into operation. In the meantime we can continue to deal in patents exactly as grocerymen handle them—ignorantly and purely for profit—or we can make an honest effort to learn which are worth while and sell only such sort as we have reason to believe have virtue. Twenty cents out of every dollar that comes into our hands was paid us for packaged remedies bought, and this amount is double the sum paid in prescriptions. What are we giving back: what kind of service are we selling? Does it square with our personal conscience and our professional standards? In performing it are we more than merchants?

(Applause)

MR. J. P. STOWE: The paper of Mr. Beard is a fine one and the subject should

thoroughly be discussed. I agree with him.

MR. R. R. COPELAND: Mr. Beard is coming right down my street. If there is anything we do need it is to know what we are selling. If every salesman would show purchasing druggists the value of the merchandise they are selling it would be a great thing.

Vice-President Lynch mentioned that once he had in his store two kinds of effervescent salts which seemed on the surface to be equally good. He analyzed both and found it very advantageous to inform his customers what each contained.

A motion was carried that Mr. Beard's paper be printed in the Proceedings.

Mr. C. R. Thomas then read a paper entitled, "Happiness and Success."

HAPPINESS AND SUCCESS

By C. R. THOMAS

All of us, very likely, are after the same thing—we want to have a good time. And this means Happiness and Success.

To have a good time is the purpose of life. It is the hope of the world. It is the purpose of all trade and commerce.

Unfortunately, most of us blunder about until our short lives are nearly over, before we find out what a good time means, and how to have it.

At first, when we are children, we think that a good time means lots of fun, no work, do as we like, and something for nothing.

Many of us, not all, discover that this is a silly notion. It may lead only to mischief, spankings, and stomach aches.

Eventually, after having plenty of troubles, we learn that Success does not mean grabbing everything we want, and that Happiness does not mean idleness and chocolates.

The fact is that every one can have both happiness and success—even the rich can have both, if they go about it the right way.

Happiness and success are results. They follow certain causes and you cannot have results without causes.

Happiness is measured by how you feel, and Success, usually, is measured by what you possess. What you are and what you

have—is how we measure the fullness and ripeness of a man's life.

The very first step—the A B C of happiness and success—is this: DO YOUR JOB, WHATEVER IT IS, A LITTLE BETTER THAN PEOPLE EXPECT YOU TO DO IT.

If you're a street cleaner, sweep around lamp posts and if you're a Prime Minister, spend your week-ends trying to reduce taxation.

The longer I live, the more I am convinced that A MAN'S WHOLE LIFE DEPENDS UPON HIS ATTITUDE TOWARDS HIS JOB.

Go into any prison and you will find it full of people who began going wrong by regarding their work as a bore and a nuisance.

Most people regard work as a penalty. It is the punishment of the poor, they think. And there you have the main reason why most people are poor.

Everything in this marvelous world is mental. We are living in a world of THOUGHT. Every thing was first a thought. Consequently, happiness and success must begin by having the right thought about your daily work.

Whether you're a man or only one of the performing animals in the big human circus, depends upon how you regard your job.

You have seen a trained seal, in the zoo or the circus. You have seen him beat a drum with one of his flappers, or keep a balloon up in the air or catch a hat on his nose. But did you ever see him do more than he was expected to do? Never.

Professor Garner, the man who spent his whole life studying monkeys, once said that monkeys would gather around a fire in a jungle. They would enjoy the fire. But never, by any chance, would any monkey ever put a stick on.

It is a stern and terrible truth, which you may be sure is never told to us by politicians, that the mass of people work like lower animals—like trained seals. They work because they must, and they do as little as they dare; they require trainers and supervisors.

A century ago when machinery came into use, many people made a fatal mistake. Instead of starting schools to make the people more intelligent, they tried to turn them into human machinery.

The workers followed the wrong leaders. They should have followed Watt and Arkwright and Crompton and Hargraves and Stephenson, all of whom were working men.

They should have welcomed machinery and helped to invent more. But they fought machinery. They threw stones at inventors. They struck against industrial progress. They lost. And they have been in an inferior position ever since.

Today the average worker in a factory is like a wheel. You have to put a belt on him to make him go. And he does not go an inch farther than he is pushed. The truth is that most workers regard themselves as slaves. They work in slave fashion and they jump for freedom the moment the bell rings. There you have the secret of their failure. They create their own slavery and remain slaves all their lives. They could be free—free from supervision—free from any feeling of inferiority, if they only knew it.

Any worker, in the lowest position, can win the respect and goodwill of the manager. It is often done. There is no trick in it.

The moment that any worker takes a keen interest in his work, and finds a way to do it better, he'll be conspicuous enough, no doubt about that.

Do something extra. Do something you were not told to do. Do something that you may not be paid for. There's the first step on the long road that leads to happiness and success.

It's all in the Bible, plain enough, but persons have never understood it, "Who-soever shall compel thee to go a mile, go with him twain."

If you do only what you're compelled to do, you're a slave; and the way to set yourself free is to do what you are not compelled to do. That is the right idea, and Christ taught it 2,000 years ago.

If you say, "But I want to be my own master," then you're still groping in the dark. That is a foolish wish. No one is

his own master. He that is greatest among us is the servant of all.

*The bigger and freer a man is, the greater are his obligations and responsibilities—*there's a fact to put you on the right line of thought. That is the great truth that has never been understood, and that industry has been slow to accept.

Put your WORK first and your work will put YOU first—all the inventors and creators of the world will tell you that is true.

This is the secret of promotion. It is the real reason back of what is called good luck. It is the way that winners are made, always and everywhere, no matter what the game is.

Once I asked a general manager, who was in charge of thousands of employees, how he had his first start in life.

"I was a lad in an office, with 120 other lads. One holiday I went down to my desk to finish a job. The manager saw me. I was promoted the next week. That started me, and I just kept going."

Do what you are told, that leads nowhere. That is only being a trained seal. BUT do a little bit more—that leads upwards to the seats of the mighty. That is what creates wealth and *character*, which is more than wealth.

This is the beginning of almost every great personal SUCCESS and this tip alone will lead to HAPPINESS.

I thank you.

(Applause.)

Mr. Sam E. Welfare moved that the paper be printed in the Proceedings. The motion was seconded and carried.

VICE-PRESIDENT LYNCH: Are there any other papers? There was no response.

SECRETARY BEARD: I am not at all clear about the motion which was passed on the trip going to New York in regard to the referendum vote. I understand that I am to send out a questionnaire to our members asking whether or not they desire the mail ballot. Now when the returns come in, what shall constitute a majority? Will it be a majority of the votes cast or shall we need a majority of the entire membership?

Mr. C. M. Andrews moved that the results should be based on the majority of votes cast and not on a majority of the entire membership.

Mr. H. M. Winders seconded the motion.

MR. W. H. WEARN: It seems to me that if you have such scant response to letters sent out at all times, if the system is adopted of accepting the majority of the votes cast it would result possibly in a very disinterested election.

MR. J. P. STOWE: The resolution has passed. I seconded it, but I have felt all along that the matter should not be decided at this meeting with such a small attendance. I interpreted the motion to mean "a majority of the membership." I am doubtful whether or not druggists will vote by mail. When it comes to clerks and men that cannot attend the meeting I don't believe many will vote. I would like to see more interest but this does not seem to be the solution. If your proposition is to get more interest, let's have it. I don't believe that you are going to get a great many votes by mail. I don't have a great deal of faith in druggists voting.

MR. W. H. WEARN: As I understand it there was passed a motion for a referendum vote on whether we are to have a mail ballot or not. This should be determined by a majority of the membership of the North Carolina Pharmaceutical Association. If a majority of the Association votes that we shall have the mail ballot, then the Association is at liberty to proceed. Therefore, at the next meeting the Association may put into operation any machinery they may determine as best, and a nominating committee may be chosen to submit the names of candidates to be voted upon for the various Association offices.

MR. J. P. STOWE: I don't believe that by the next meeting you could get four hundred votes unless you did a great deal of work toward influencing the members.

SECRETARY BEARD: I would not try to influence the members.

MR. J. P. STOWE: If I believed in the plan I should try to secure votes for it.

MR. W. H. WEARN: Would it not be better to submit the whole plan to the en-

tire Association by mail for a majority vote rather than for the Association assembled to determine the matter. We should all then be able to consider the question carefully.

MR. C. M. ANDREWS: In deferring action there is a great danger. It is entirely agreeable to defer action but I think that we should determine the matter now.

MR. C. R. THOMAS: Just what is the status of this motion? Is it a question of getting a scattering vote over North Carolina or taking action about the matter of electing officers here.

SECRETARY BEARD: We voted the other night that the question of whether or not we shall have the mail ballot should be submitted to our entire membership. That matter is decided. Mr. Andrews and I want to know what a majority is. Mr. Wearn brings up another question which I am agreeable to.

MR. C. R. THOMAS: You mean that you are going to change whether or no. Is that what you mean?

MR. W. H. WEARN: We have decided that the members shall be given a chance of determining whether or not we shall have the mail ballot. This Association is interested now in whether we shall take action now or defer action to our next annual meeting on whether a majority shall consist of a majority of the membership or a majority of the ballots cast.

MR. J. G. BEARD: The question now is, how shall we decide the ballot.

MR. C. R. THOMAS: We should vote for the officers ourselves here at annual meetings; the voters should not be those back in the bushes. Sometimes great minds run in different channels. I am against you, not officially, but for the best interests of the Association because I always believe that the forces that have made the Association today are made up of the men who are worthy of choosing Association officers. They are not selfish and think of men back home. They are not selfish enough to vote only for those here but will vote for the best men whether home or not. The system we now have looks good enough to me.

MR. J. P. STOWE: The resolution has passed that the membership shall vote upon whether or not we shall have the mail ballot for electing officers.

VICE-PRESIDENT LYNCH: Mr. Andrews has made a motion which has been seconded that a majority of the votes cast shall determine the results of the election and not a majority of the membership.

MR. C. M. ANDREWS: I withdraw that motion.

MR. H. M. WINDERS: I withdraw my seconding of the motion.

MR. W. H. WEARN: I make a motion that a referendum vote be taken, the means being a mail ballot. When that vote is received then the matter of the adoption of the same shall be determined by the members assembled at the 1927 convention. Then the majority can be determined—whether the results shall be governed by a majority of the votes cast or a majority of the members.

MR. J. P. STOWE seconded the motion and it was carried.

Vice-President Lynch then appointed the following as a committee on the time and place of next meeting: Messrs. Clifford Porter, T. A. Walker and F. F. Lyon.

At this point Vice-President Lynch called for a report of the Resolutions Committee. There was no report from this committee.

A report was also called for from the Trade Interests Committee. There was no response.

A second call was made for a report of the Scientific Committee. There was no response.

MR. R. R. COPELAND: I move that resolutions of sympathy be sent to President James in the illness of his mother, and that the Secretary be instructed to draw up suitable resolutions.

MR. SAM E. WELFARE seconded this motion and it was passed unanimously.

MR. J. P. STOWE: Before this meeting adjourns I would like to urge each and every druggist to put in hot water for their soda fountains and to try to bring up the standard of their soda fountains in every possible way so that the Board of Health will feel that druggists are trying to make

soda fountains absolutely sanitary. Then the health authorities will not interfere with us.

SECRETARY BEARD: Do you not think we had better decide upon our legislative policy? Do you not think we should make it specific?

ATTORNEY BOWMAN: I showed in my report certain things that had suggested themselves to me as matters that should be brought up in regard to drug store legislation. It seems to me that our Board of Pharmacy should have a record of drug stores in existence now and new drug stores as soon as they are opened. These are measures that directly affect the Board of Pharmacy. I, therefore, suggest that the Legislative Committee work in conjunction with the Board.

MR. W. H. WEARN: It seems to me that it would be well to be specific in mentioning what this Association desires. The President could appoint a committee of three to confer with Mr. Bowman and make reports of things that seem vital to them, and then have this committee confer with the Legislative Committee and the Board of Pharmacy.

MR. C. M. ANDREWS: I move that the Association go on record as favoring the drug store registration measure and that the details of this bill shall be worked out by the Board of Pharmacy, and the Executive and Legislative Committees.

This motion was carried.

ATTORNEY BOWMAN: When I started into the ball room at Mayview Manor for the opening session of our 1925 meeting, Mr. Mark Squires, who was scheduled to welcome us to Blowing Rock, said to me, "Bowman, I am afraid I will be murdered by the druggists for I am the man who made the pharmacists pay an annual professional tax of \$25." He did not know that the druggists were not included in this measure. If they had been, it would have meant a yearly tax of \$25,000 added to the taxes we already have. It took work to keep this tax off the druggists. The matter may come up again in the next Legislature.

MR. H. M. COOKE spoke of the important work the County Legislative Committee

could accomplish while the Legislature was in session and urged that this committee be more active in behalf of the druggists.

MR. J. F. GOODRICH: I understand the Sales Tax is to be brought up at the next General Assembly.

ATTORNEY BOWMAN: I understand that the Democratic party has declared itself as opposed to the Sales Tax and ad valorem.

At this point Vice-President Lynch stated that the program scheduled for the afternoon session had been completed but that it had been suggested that the work for the night meeting should be taken up at the present session in order that all business might be finished.

MR. C. T. COUNCIL: I move that we continue with the business before the convention.

This motion was seconded and passed.

Vice-President Lynch then called for a report of the delegates to the A. Ph. A.

SECRETARY BEARD: I believe I am the only one of the delegates present who attended the convention. I have no formal announcements to make in regard to this meeting. Everything that was done has been given full publicity in the national drug journals and the CAROLINA JOURNAL OF PHARMACY and it seems to me, therefore, that no formal report is necessary. I will only say in conclusion that other North Carolinians attending the Des Moines meeting of the A. Ph. A. were Dean E. V. Howell, of Chapel Hill, representing the School of Pharmacy; Mr. E. V. Kyser, of Chapel Hill, from the University Branch of the A. Ph. A.; and Mr. J. A. Henderson, of Charlotte, from the North Carolina Board of Pharmacy.

Attorney Bowman then read the report of the Delegates to the National Association of Retail Druggists Convention.

REPORT OF DELEGATION TO N. A. R. D.

CONVENTION AT MEMPHIS

Representing North Carolina at the twenty-seventh Annual Convention of the National Association of Retail Druggists held in Memphis, Tenn., September 21-25, 1925, were Messrs. J. A. Goode and C. A. Raysor of Asheville, F. O. Bowman of

Chapel Hill, Jas. P. Stowe and R. K. Blair of Charlotte, and Floyd Coble of Greensboro, the first three named having been sent as delegates. Mr. Goode served on the Committee on Resolutions, Mr. Raysor on the Committee on Nominations, and Mr. Stowe on the Finance Committee.

The Convention was largely attended, the total registration being a little less than 3000. Two hundred and seventy-nine regularly accredited delegates, representing thirty-eight states of the Union, were present to participate in the deliberations of the occasion.

With the new Peabody Hotel as headquarters, the large and attractive Municipal Building for the Drug Show, and the cordial hospitality of all Memphis, that delightful city "Down in Dixie," the stage was all set for the visiting hundreds from all parts of the United States to enjoy what proved to be one of the greatest Conventions in the history of this active organization.

The business sessions of the Convention were ably presided over by President F. R. Peterson of Portland, Oregon. These included a wide range of transactions and of subjects considered, such as the reports, of the Executive, Finance, Legislative, Resolutions, Nominations Committees, the reports of many other Committees, the report of Secretary Henry, several addresses and speeches on various subjects, the adoption of some twenty or more resolutions, and the election of officers for the ensuing year.

But the dominant note of the Convention was struck by President Peterson in his splendid address, when he emphasized the necessity for Price Standardization. Throughout the entire Convention this important subject occupied a paramount place in the thought and deliberations of the assembled delegates. Resolutions were adopted advocating price standardization and commending manufacturers who employ methods to maintain fair prices. The same resolutions directed the Legislative Committee of the Association with the cooperation of the Executive Committee and the advice of counsel to prepare two bills to be presented at the next Congress; one

for price standardization along the lines of the Stevens-Kelly bill, and the other, as an amendment to the anti-trust laws for the purpose of doing away with the barriers now confronting those who undertake to uphold prices. Other important resolutions adopted called for the repeal of the tax on medicinal alcohol, one condemning the "cut rate drug sign," and another recommending that the several states make an effort to secure the passage of the "Ownership Law."

The outstanding addresses of the Convention were those of President Peterson; Gilbert H. Montague of the New York Bar, and Robert R. Ellis of Memphis. President Peterson's address was devoted to a discussion of the problems of retail druggists and the work of the N. A. R. D. Mr. Montague, an authority on the anti-trust laws, the Federal Trade Commission Act and other laws affecting retail price standardization, spoke on Retail Profit Protection, and Mr. Ellis, Memphis Jobber and Director of the U. S. Chamber of Commerce, spoke on Coöperation.

At the closing session on Friday Morning the following officers were elected.

President, Frank T. Stone, Washington, D. C.

First Vice-President, B. F. Leidel, Milwaukee, Wis.

Second Vice-President, H. S. Caldwell, Oklahoma City, Okla.

Third Vice-President, J. A. Goode, Asheville, N. C.

Secretary, Samuel C. Henry, reelected.

Treasurer, Harry F. Guenther, Cleveland, Ohio.

Executive Committee (three year term)
Julius H. Riemenscheider, Chicago, Ill., and
Ambrose Hunsberger, Philadelphia, Pa.,
(both reelected).

Philadelphia was selected as the place for the Convention in 1926, the sesqui-centennial year of American Independence. It is hoped that a large North Carolina delegation will attend this Convention and that an effort will be made by it to elect Mr. J. A. Goode of Asheville, as President for the year 1926-27.

Your delegation recommends continued affiliation with the N. A. R. D.

(Signed) FREDERICK O. BOWMAN, *Chairman North Carolina Delegation.*

Mr. J. P. Stowe said that he wished every druggist in North Carolina could have seen the splendid drug show in connection with the N. A. R. D. meeting.

Attorney Bowman urged that a large North Carolina delegation attend the Philadelphia meeting of the N. A. R. D. He spoke of the splendid work Mr. J. A. Goode had done for the organization and stated that he hoped to see the Asheville druggist elevated to the presidency of the Association.

Vice-President Lynch then called for the Report of the Insurance Committee.

ATTORNEY BOWMAN: This will be made to the Executive Committee.

VICE-PRESIDENT LYNCH: We will now have the report of the Committee on Time and Place of next meeting.

MR. CLIFFORD PORTER: *Mr. Chairman:* in 1924 the Association met at the seashore, choosing Wrightsville Beach for the convention; in 1925 we met in the mountains at Blowing Rock. It seems only right, therefore, to your committee that in 1927 we assemble in the Piedmont section of the State. We, accordingly recommend Greensboro for our next meeting place.

Mr. Wearn moved that the report of the committee be adopted. This was seconded and passed.

Next followed the election of officers, which resulted as follows:

President, Norman W. Lynch, of Charlotte.*

First Vice-President, C. L. Eubanks, of Chapel Hill.

Second Vice-President, R. R. Copeland, of Ahoskie.

Third Vice-President, Polk C. Gray, of Statesville.

Secretary-Treasurer, J. G. Beard, of Chapel Hill.

* A few weeks after the meeting Mr. Lynch resigned as president as he had retired from the drug business and because plantation interests in South Carolina required all of his time. Mr. Eubanks was, therefore, elevated to the presidency and Messrs. Copeland and Gray became first and second vice-presidents.

Assistant Secretary-Treasurer, C. M. Andrews of Hillsboro.

Local Secretary for 1927, Edwin Nowell, of Greensboro.

Three members of the Executive Committee were elected as follows: Sam E. Welfare, A. A. James, and C. T. Council.

Mr. E. V. Zoeller was elected to succeed himself as a member of the Board of Pharmacy.

These officers were duly installed.

Vice-President Lynch then called for a report from the Nominating Committee for Section officials.

This committee stated that it had misunderstood its responsibilities and asked, therefore, that it be relieved of submitting a report.

Mr. R. R. Copeland recommended that the section officials be elected from the floor of the convention.

Mr. W. H. Wearn made a motion that the Association empower the incoming Executive Committee to name the officials of the various sections.

Mr. J. P. Stowe seconded the motion and it was passed.

MR. C. M. ANDREWS: I wish to introduce the following resolutions:

WHEREAS, S. 4085 amends the Harrison Narcotic Act so as to require druggists and doctors to keep detailed records of all purchases of narcotic preparations exempt from the provisions of the law; and

WHEREAS, it further requires retail druggists to determine whether a narcotic prescription was written by a physician in the course of his professional practice, which is impossible; therefore

RESOLVED, that the North Carolina Pharmaceutical Association, in convention assembled en route to Norfolk June 24, 1926, register its solemn protest against S. 4085 as a measure against the public interest, because if made a law it would seriously interfere with medical and pharmaceutical service indispensable to the health and lives of the American people; further

RESOLVED, that a copy of these resolutions be mailed to every member of the

North Carolina delegation in Congress and be given to the public press, together with all other resolutions adopted at this convention.

WHEREAS, the public interest generally and the welfare of retail druggists particularly are seriously suffering from misleading advertising and dishonest merchandising, in the form of advertised "bargain sales," "cut prices," "combination sales," etc., used as bait to lure the unsuspecting public into department and chain stores, where it is fleeced by being induced to buy substitutes, being inferior merchandise sold at exorbitant prices to the innocent public; and

WHEREAS, this practice of deception and cheating is fast developing a retail distribution monopoly in the United States by enabling large department and chain stores to drive out of business the small retail neighborhood stores; and

WHEREAS, the time is rapidly approaching when the consuming public will find itself at the mercy of department and chain store monopolies and be compelled to buy the kinds and quality of merchandise they see fit to offer and pay such prices as this monopoly is pleased to fix; therefore,

RESOLVED, that the North Carolina Pharmaceutical Association, in convention assembled, earnestly urges the house committee on interstate and foreign commerce to report favorably H. R. 11, the Kelly price standardization bill, legalizing contracts for the maintenance of resale prices on branded articles in competition one with another and produced by manufacturers in fair and open competition, thus safeguarding the public interest, while, at the same time, enabling manufacturers to keep their products from department and chain store price cutters who use them for advertising purposes, and in this manner make it possible for manufacturers and distributors alike to obtain a living profit, so necessary for the continuance of the manufacture and distribution of merchandise of superior and established value; further

RESOLVED, that a copy of these resolutions be mailed to every member of the North Carolina delegation in Congress.

These resolutions were adopted.

MR. C. R. THOMAS: I move our Secretary write a letter of thanks to each and all of the New York manufacturers and others who contributed to the delightful entertainment during our stay in the metropolis.

This motion was seconded and passed.

MR. S. E. WELFARE: Few of us realize what a successful little journal the CAROLINA JOURNAL OF PHARMACY is. I think it is the best publication of its kind in existence. Every word in the Journal is worth reading. I want to urge also that we patronize the advertisers. But most of all I want to thank Managing Editor Beard for his untiring efforts in making the publication such a success.

On motion a rising vote of thanks was given Mr. Beard for his work with the Journal.

Mr. W. H. Wearn made a motion that the thanks of the organization be given Miss Noble for her work with the Journal and for the Association.

This motion was warmly seconded by Secretary Beard and carried.

On motion, the meeting adjourned *sine die*.

(Signed) J. G. BEARD,
Secretary-Treasurer.

ENTERTAINMENT FEATURES

The formal entertainment of the Forty-Seventh Annual Meeting of the North Carolina Pharmaceutical Association consisted of an elaborate banquet in the Hotel Pennsylvania on the evening of June 23, presided over by Hon. George Gordon Battle, former North Carolinian now living in New York. This affair was delightful in every detail and was tendered the Association by the manufacturers of greater New York. The banquet was arranged for by a local committee consisting of Messrs. Turner F. Currens, of the Norwich Pharmacal Co., *Chairman*; E. Zink, of Eli Lilly and Co.; L. I. Short, of Wm. R. Warner and Co.; Theodore Kirby, of The Woodworth Co.; H. C. Rasmussen, of The Ciba Co.; S. H. Conover, of E. R. Squibb and Sons; and C. J. Kiger, of McKesson and Robbins.

Seated at the speakers' table with Dr. Battle were Dr. Louis I. Harris, Commissioner of Health of New York City, who represented Mayor Walker in extending a welcome to the delegates to New York City; Dr. C. Floyd Haviland, Chairman of the New York State Hospital Commission, who welcomed the druggists in behalf of Gov. Smith; Dr. H. V. Army; Dr. C. W. Holton; Mr. Turner F. Currens, Local Secretary for the convention; President R. W. Lowe, of the N. C. Traveling Men's Auxiliary; Vice-President N. W. Lynch and Secretary-Treasurer J. G. Beard of the N. C. P. A. The addresses of the speakers were both interesting and instructive.

A splendid orchestra, provided by the T. M. A. of the N. C. P. A., furnished music throughout the evening, and at intervals during the formal part of the program the guests were led in the singing of popular songs by the director of the orchestra. When the banquet had been concluded a delightful program by professional entertainers was enjoyed. This feature was provided through the courtesy of the Traveling Men's Auxiliary. Probably the most interesting and pleasing part of this program was the entertainment of the Magician Dunninger. The evening ending with dancing.

ROLL OF MEMBERS

An asterisk (*) before a member's name indicates attendance at the New York meeting.

A dagger (†) before a member's name denotes both life and charter membership.

Names of life members are printed in small capitals.

Names of charter members are printed in italics.

The date following a member's name indicates year of affiliation.

A

Abernethy, John Graham.....1917 Elkin
Adair, Walter Holmes.....1924 Salisbury
Adams, Edward Clarence.....1910 Gastonia
Adams, Eugene E., Ph. G.....1924 Statesville
Adams, John Leon.....1925 Gastonia
Adams, Ray McClaine.....1925 La Grange
Ahrens, Adolph George.....1926 Wilmington
Aiken, Joseph Henry.....1925 Biltmore
Aiken, Leonard Walter.....1917 Asheville
Alderman, J. Leroy, Ph.G.....1923 Chapel Hill
Alexander, Oscar T.....1924 Waynesville
Allen, Charles Henry.....1920 Huntersville
Allen, H. H.....1917 Cherryville
Anderson, Banister.....1924 High Point
Anderson, Joe (1913).....1924 New Bern
*Andrews, Charles M., Ph.G.1907 Hillsboro
*Andrews, R. H., Ph.G., P.D.1915 Burlington
Andrews, Wesley T.....1922 Goldsboro
Arps, Ernest Guilford.....1926 Plymouth
Atwater, Garland Marvin.....1912 Greenville
Avner, Samuel, Ph.G.....1926 Fairmont

B

*Bain, Jones Douglas, Ph.G.1925 Sylva
Baker, Walter Presley.....1922 Raeford
Ballew, J. G.....1917 Lenior
Barker, Ernest Jerome.....1916 Rowland
Barker, Walter Bryan.....1922 Greensboro
Barnes, Ben. Shaw.....1905 Maxton
Barnes, Edwin Wilmer.....1912 Pine Tops
Barnhill, Mabel.....1908 Bethel
Barnhill, Walter Lee.....1924 Wilson
Barrett, Raymond Ellis.....1919 Burlington
Baumco, Alfred Vernon.....1906 Apex
*BEARD, JOHN G., Ph.G.....1908 Chapel Hill
Beavans, William Eugene.....1919 Enfield
Beddingfield, Chas. H.....1919 Clayton
Beddingfield, Edgar T.....1917 Clayton
Bell, Frank Roland.....1924 Beaufort
*Bell, Holley Mackie.....1920 Windsor
Bennett, A. M., M.D.....1912 Bryson City
*Bennett, Kelly E., Ph.G.....1912 Bryson City

Benson, Ernest Stuart.....1918 Wilmington
Bernard, Germain.....1904 Durham
Best, John Harper.....1923 High Point
Betts, John Aldin.....1926 Hendersonville
Billbro, Quinton Trotman.....1924 Asheville
Binford, Benjamin Wade.....1924 Charlotte
Bingham, Minerva, Ph.G.....1922 Rutherford
Bingham, William Hunter.....1924 Concord
*Bissette, Paul Branch.....1924 Wilson
Black, Bonner Brevard.....1921 Landis
Blackwelder, George S.....1922 Hickory
Blair, Rochell Kent, Ph.G.1919 Charlotte
Bland, J. A., Ph.G., Ph.C.1919 Greenville, S. C.
Blauvelt, William Henry.....1922 Asheville
Blue, A. F.....1919 Laurinburg
Blue, Daniel Adolph.....1926 Carthage
Bobbitt, Adolphus Bracey.....1919 Winston-Salem
Bobbitt, Louis M., Ph.G.....1917 Winston-Salem
Boddie, Samuel Perry.....1920 Louisburg
Bonner, Brem.....1924 Durham
Boon, W. J.....1904 Raleigh
Boone, B. Leonard.....1905 Durham
*Boone, John Troy.....1915 East Durham
Boyce, James B., Jr.....1916 Warrenton
BRADHAM, C. D. (1906).....1895 New Bern
*Bradley, Earl Landrum.....1920 Old Fort
Bradley, Jesse Powell.....1910 Burlington
Brady, Chas. A.....1919 Newton
Brame, Robert Marvin.....1901 N. Wilkesboro
Brame, W. A.....1913 Rocky Mount
Brantley, John C.....1917 Raleigh
Brantley, Paul Clayton.....1916 Wendell
Brewer, Stroud Otis.....1915 Durham
Briles, David Thomas.....1916 Rocky Mount
Brinkley, James Hackburn.....1923 Wilson
Brison, John Edgar.....1924 Gastonia
Bristow, Ellie Burton, Ph.G.1924 Hamlet
Brooks, Frank Gibbons.....1921 Siler City
Brookshire, Guy E., Ph.G.....1919 West Asheville
Brookshire, Lloyd P., Ph.G.1924 West Asheville
Brown, Henry C.....1915 Goldsboro
Brown, James Dulon.....1916 Warsaw
Brown, Joseph Key.....1913 Greenville

Bryan, Wm. Dempsey.....	1920	Tarboro
Buffaloe, John Mack.....	1919	Raleigh
Bunting, J. H., Ph.G. (1893).....	1923	Wilmington
Burgiss, Thos. Roy, Ph.G.....	1926	Sparta
Burrus, Samuel Brainard.....	1924	Asheville
Burwell, G. Ernest (1890).....	1923	Miami, Fla.
Burwell, W. A.....	1919	Raleigh
Butler, Alman Tryon, Ph.G.....	1922	Clinton
Byrd, Clement	1905	Greensboro

C

Cain, Leighton Dewey.....	1921	Raleigh
Caldwell, Paul Grier.....	1922	Gastonia
Callahan, Edwin Forest.....	1920	West Durham
Campbell, F. Earle, Ph.G.....	1925	Hillsboro
Campbell, Howard Turner.....	1925	Maiden
Campbell, Rowe B.....	1918	Taylorsville
Canada, Andrew Thornton.....	1912	Roanoke, Va.
Canday, Ralph Clarence.....	1913	Four Oaks
Capehart, Cullen Tucker.....	1920	Charlotte
Carpenter, Robert Earl.....	1922	Shelby
Carswell, Abel Paul, Ph.G.....	1926	Winston-Salem
Carswell, Ransom Fred.....	1920	Winston-Salem
CARTER, SAMUEL (1918).....	1915	Salisbury
Carter, Stamey	1918	Salisbury
Cassell, A. Sam, Ph.G.....	1917	Winston-Salem
Cate, Arlindo S. (1909).....	1922	Greensboro
* Cecil, Aros Coke, Ph.G.....	1919	High Point
Chalker, Ottis Geiger.....	1922	Winston-Salem
Champion, H. C., Ph.G.....	1926	Shelby
Champion, H. O., Ph.G.....	1926	Shelby
Cheek, Germain Bernard.....	1926	Durham
Cherry, Jas. L.....	1925	Cramerton
Clark, Claude Baxter.....	1924	Williamston
Clark, Wm. A., Ph.G.....	1926	West Asheville
Claverie, Jos. S., Ph. M.....	1917	Asheville
Cline, Clement Eugene.....	1924	Asheville
Cline, Frederick Herman.....	1920	Mooreville
Cline, Harvey Eugene.....	1919	Greensboro
Cobb, James Louis, Ph.G.....	1920	Goldsboro
Cole, J. Fulton.....	1910	Carthage
Cole, Thos. Reid.....	1925	Pinelhurst
Coleman, H. G., Ph.G.....	1915	Durham
Compton, James Wesley.....	1917	Salisbury
Cook, Robert E. Lee.....	1904	Tarboro
* Cooke, Henry Maddry.....	1906	Spencer
* COPELAND, ROBT. R., Ph.B.....	1917	Ahoksie
Coppedge, J. Benj., (1913).....	1922	Raleigh
Coppedge, James William.....	1915	Raleigh
Costner, Beverley Pulaski.....	1910	Lincolnton
* Council, Commodore Thos.....	1915	Durham
Cousins, Wm. Green.....	1926	Charlotte
Cox, Garnett McLean.....	1922	Shelby
Crabtree, Esker P.....	1917	Henderson
Crabtree, Gilbert.....	1915	Raleigh
CRABTREE, W. A. (1917).....	1915	Sanford
Craig, Wm. Franklin, Ph.G.....	1924	Charlotte
Craven, Chas. Hugh.....	1926	West Asheville
Crawford, Charles Latham.....	1926	N. Wilkesboro
Crawford, Edgar P.....	1919	Lenoir
Creesh, Durwood Heber.....	1908	Smithfield
Creesh, Seth.....	1924	Kinston
Crenshaw, Jos. L.....	1925	Hendersonville
Croom, Robert Devane.....	1924	Maxton
Crutchfield, Thomas G.....	1920	Greensboro
Culpepper, Frank Douglas.....	1913	Henderson
Curtis, Rufus H., Ph.G.....	1924	Kinston
Cutchin, J. M., Jr., Ph.G.....	1908	Whitakers

D

Dailey, James Futrell.....	1922	Greensboro
* Dailey, R. I.....	1919	Reidsville
Daniel, Elbert C.....	1916	Zebulon
Darlington, James Manly.....	1924	Winston-Salem
Davenport, Peter Earnest.....	1920	Washington
Davis, Clifford Vernon.....	1921	Belmont
Davis, David Ramsey, Ph.G.....	1926	Fayetteville
Davis, Edwin Bonner.....	1916	Morganton
Davis, Edward M.....	1925	Roxboro
Davis, James Robert.....	1925	Asheville
Davis, Junius W.....	1919	Edenton
Davis, Karl Welfare.....	1922	Winston-Salem
Dawson, Benj. Truet.....	1920	Rocky Mount

Dawson, Milton Piere.....	1920	Rocky Mount
Deal, Ernest	1926	Atlanta, Ga.
Deal, Harland M., Ph.G.....	1926	Charlotte
Dees, Fred	1919	Burgaw
Dees, Robt. Edw. Lee.....	1920	Wallace
Detter, Eli Earle.....	1925	Hickory
Dinwiddie, Paul Homes.....	1925	Black Mountain
Dorsey, Melville.....	1880	Henderson
Dover, Hugh Curtis.....	1921	Charlotte
Dowdy, David Astor.....	1918	High Point
Driggers, Earle	1925	Elizabeth City
Duffy, Frank S.	1919	New Bern
Dukes, M. H.....	1926	Hillsboro
Dunn, Robert A.....	1904	Charlotte
Durham, Carl Thomas.....	1918	Chapel Hill

E

East, J. S.....	1921	Morven
Edwards, Otho C., Ph.G.....	1922	Raleigh
Edwards, S. M.....	1919	Ayden
Edwards, Thos. Northey.....	1919	Charlotte
Eldridge, Julius	1922	Mt. Airy
Ellington, Richard A.....	1922	Madison
Elliott, Augustus Green.....	1915	Fuquay Springs
Elrod, Hugh Foster.....	1924	Memphis, Tex.
Elvington, D. A.....	1912	Wilmington
Ellis, Wm. Dewey, Ph.G.....	1926	Greensboro
Etheridge, Samuel B.....	1917	Washington
* Etheridge, Sidney G.....	1913	Elizabeth City
Etheridge, Thomas Jarvis.....	1920	Oxford
Eubanks, Clyde L.....	1915	Chapel Hill
Eubanks, James Norwood.....	1917	Greensboro
Evans, William Bryant.....	1924	Salisbury

F

Farrell, R. D.....	1919	Gastonia
Farrington, J. V., Ph.G.....	1926	Mount Airy
Faucette, William P.....	1915	Youngsville
Fearrington, Tom Bell.....	1924	Asheville
Fentress, H. L.....	1883	Wilmington
Ferguson, H. Q., Ph.G.....	1924	Greensboro
Ferrell, Wessie Conway.....	1920	Nashville
Fetzer, Frank Goodson.....	1922	Wadesboro
Fields, James Thaddeus.....	1920	Laurinburg
Fields, James Thaddeus, Jr.....	1917	Laurinburg
Finger, Frederick E.....	1910	Kings Mt'n
Finley, Gray Bynum.....	1920	Marion
Fisher, Lester	1920	Statesville
Fitchett, Carl E.....	1916	Dunn
Fleming, Fred Henry, Ph.G.....	1924	Fairmont
Fordham, Christopher C.....	1897	Greensboro
Fordham, C. C., Jr., Ph.G.....	1925	Greensboro
Fordham, Christopher McK.....	1922	Greensboro
Formyduvak, Morrison.....	1918	Whiteville
Foster, Caney	1913	Weldon
Fowlkes, Wm. Mortimer.....	1920	Rockingham
Fox, Charles Michael.....	1909	Asheboro
Fox, Ludolph Glenn.....	1922	Rockingham
* Fricze, William Scott.....	1919	Concord
Fulghum, Raiford Thomas.....	1913	Kenly
Fullenweider, Phifer.....	1924	Rocky Mount
Fulmer, Verne Rufus.....	1924	Charlotte
Furr, Fitzhugh Lee.....	1921	Asheville
Futrelle, William Leon.....	1916	Wilmington

G

Gaddy, Henry Moody, Ph.G.....	1917	Raleigh
Galloway, Rawley	1922	Raleigh
Gamble, Archie Alex., Ph.G.....	1926	Charlotte
Gamble, Chas. Franklin.....	1920	N. Charlotte
Gamble, John Paul.....	1921	Monroe
Gardner, T. L.....	1908	Reidsville
* Gattis, Philip D.....	1922	Raleigh
Gibbs, Thomas R. (1908).....	1924	Belhaven
* Gibson, Allison McL., Ph.G.....	1925	Gibson
Gilbert, Loomie	1915	Benson
Gilbert, W. B.....	1924	Charlotte
Gilliam, Wade Axom, Ph.G.....	1925	Elkin
Glass, Patrick Gray, Ph.G.....	1926	Salisbury
Glenn, Arthur Leon.....	1925	Charlotte
Glenn, Jamerson S., Ph.G.....	1925	Hickory
Godfrey, Paul Vernon.....	1926	Spay
Gooch, Roland Louis.....	1922	Oxford

GOODE, J. A. (1919).....	1911	Asheville
Goodman, George C.....	1881	Mooresville
Goodrum, C. S.....	1916	Davidson
Gorham, Richard Speight.....	1919	Rocky Mount
Graham, John Calhoun, Jr.....	1917	Red Springs
GRANTHAM, G. K. (1918).....	1895	Dunn
Grantham, Hiram.....	1904	Red Springs
Grantham, Lewis Irvin.....	1916	St. Pauls
*Gray, Polk Cleybourne.....	1904	Statesville
Gray, Ralph Alfred.....	1926	Asheville
Green, Charles F.....	1915	Wilmington
Greene, Herbert Cooper.....	1920	Charlotte
Greene, John G., Ph.G.....	1919	High Point
GREYER, C. P., P.D. (1917).....	1909	Morganton
Griffin, Brack C.....	1918	Huntersville
Griffin, Octavius.....	1925	Rosemary
Griffith, W., Ph.G., (1914).....	1923	Hendersonville
Grimes, David.....	1924	Robersonville
Grimes, Thos. Walter.....	1920	Greenville
Grisson, Gilliam.....	1922	Raleigh
Grove, Charles Elmer.....	1922	Asheville
Guion, Clayton Lloyd.....	1921	Norwood
Guion, Clyde Doyle.....	1919	Cornelius
Guion, Howell N., Ph.G.....	1921	Marshville
Guiton, John Albert, Ph.G.....	1921	St. Pauls
Gurley, William Burden.....	1917	Windsor

H

Hair, Robert C., Ph.G.....	1924	Pineville
Hales, Ralph A., Jr., Ph.G.....	1925	Middlesex
Hall, James Malcolm.....	1922	Wilmington
Hall, Jas. Samuel.....	1926	Fayetteville
Hall, John Perry, Ph.G.....	1925	Oxford
Hall, Sam Canady, Ph.G.....	1924	Oxford
Hall, Stacy Buckner, Ph.G.....	1926	Mount Olive
Hall, Thos. N.....	1919	Mooresville
Hall, William Paxton, Jr.....	1922	Forest City
Hamlet, Reginald.....	1922	Raleigh
†Hancock, Franklin Wills.....	1880	Oxford
Hand, Jasper Kennedy.....	1922	N. Charlotte
Hardee, Aldridge Kirk.....	1924	Graham
Hardin, Edward M.....	1916	Wilmington
Hardin, Eugene B., Ph.G.....	1924	Wilmington
Hardin, John H.....	1880	Wilmington
Hardwicke, St. John Hart.....	1924	Buies Creek
Harper, C. P.....	1904	Selma
Harper, Carl Talmage.....	1917	Zebulon
Harrell, John W., Jr., Ph.C.....	1926	Rocky Mount
Harris, Henry William.....	1921	Mocksville
Harris, Jos. Claxton, Ph.G.....	1924	Washington
*Harrison, Thomas N., Jr.....	1916	Littleton
Hart, L. W.....	1921	Salisbury
Hart, Robert Lee.....	1920	Southern Pines
Haville, Reese Courts.....	1917	Thomasville
Haupt, Edward, Ph.G.....	1925	Newton
Hayes, Geo. Everett.....	1920	Hickory
Haywood, C. L.....	1910	Durham
Hedgepeth, Romulus A.....	1924	Lumberton
Henderson, Chas. W.....	1924	Durham
Henderson, J. L., Ph.G., P.D.....	1913	Hickory
Herring, Needham B., Ph.G.....	1917	Wilson
Herring, Robert R., Ph.G.....	1917	Oxford
Hester, Fred.....	1922	Asheville
Hesterly, Louis Enloe, Ph.G.....	1914	Hendersonville
Hicks, HENRY T. (1917).....	1897	Raleigh
Hicks, Herma L.....	1919	Rocky Mount
Higgins, Charles M.....	1918	McFarlan
Hilton, Charles McLane.....	1908	Greensboro
Hocutt, Delma Desmond.....	1920	Henderson
Hodges, F. H., Ph.G.....	1925	Lenoir
Hoffman, Joseph Filson.....	1920	Gastonia
Hogan, Alexander L., Ph.G.....	1924	Kinston
Holland, Henry Odessa.....	1915	Apex
Holland, R. F.....	1925	Asheville
Holland, Willis Froneberger.....	1924	Mount Holly
Hollingsworth, Joseph.....	1919	Mount Airy
Holloman, Lewis J., Ph.G.....	1924	Charlotte
Hood, Hal C.....	1918	Smithfield
Hood, John C.....	1919	Kinston
Hood, Richard Thornton.....	1920	Kinston
Hood, T. R.....	1880	Smithfield
Hood, Thos. R., II, Ph.G.....	1925	Dunn
Hooper, Fred Lambert.....	1925	Sylva

Hord, Julian Cletus, Ph.G.....	1925	Shelby
†Horne, H. R.....	1880	Fayetteville
Horne, S. Ruffin, Phar.D.....	1920	Fayetteville
HORNE, W. W., Ph.C.....	1917/1900	Fayetteville
Horsley, Howard T. (1917).....	1926	Bessemer City
Horton, John Palmer, Ph.G.....	1925	No. Wilkesboro
Horton, Roland Wm.....	1925	Monroe
Hough, James T.....	1926	Charlotte
House, Joseph.....	1924	Beaufort
*HOWELL, E.V., Ph.G. (1917).....	1892	Chapel Hill
Hoyle, Marion H.....	1919	Coolamee
Hudson, Joe Parks, Ph.G.....	1925	Monroe
Hufham, Walter.....	1918	Morehead City
Hughes, John Robert.....	1919	Madison
Hunter, Buxton W.....	1888	New Bern
Hunter, J. Boyce.....	1921	Charlotte
Hutchins, James Alexander.....	1910	Winston-Salem
Hutchinson, J. McC.....	1922	Charlotte

I

Ingram, L. M., Ph.G.....	1920	High Point
Irvin, Otho Leroy.....	1924	Concord
Iseley, George A.....	1920	Raleigh

J

Jackson, Leonidas, Ph.G.....	1924	Erwin
Jacks, Francis G.....	1910	Elizabeth City
*JAMES, ALBERT ALLISON.....	1916	Winston-Salem
*Jarrett, Lloyd Montaville.....	1922	Biltmore
Jenkins, Charles McBride.....	1925	Saluda
Jenkins, Joseph Van.....	1925	Asheville
Jenkins, Lawrence Wilson.....	1922	Greensboro
Jernigan, Rupert.....	1915	Beaufort
Jetton, Robert M.....	1920	Comer, Ga.
Jetton, W. A.....	1912	Davidson
Johnson, Roy Josiah.....	1924	Asheville
Johnson, William L., Ph.G.....	1924	Raleigh
Johnson, William Luther.....	1924	Gibson
Joiner, Arthur Eugene.....	1924	High Point
Joiner, Leon B.....	1920	High Point
Jones, Alpheus.....	1915	Warrenton
Jones, John Barnes.....	1913	Lexington
Jones, John Lee.....	1924	Canton
*Jones, Joseph Hunter.....	1919	Haw River
Jordan, Dillon Leroy.....	1921	Raleigh
Joyner, Joseph Drewry.....	1915	Franklinton
Justus, William Hicks.....	1887	Hendersonville

K

Kelly, John Robertson.....	1909	Greensboro
Kendall, Bloomfield Horton.....	1922	Shelby
Kendrick, T. W., Ph.G.....	1919	Charlotte
Kerner, Lewis Clarence.....	1905	Henderson
Kerr, Jas.....	1926	Stanley
Kibler, Ralph Emory, Ph.G.....	1922	Morganton
King, J. R.....	1915	East Durham
Kirby, Guy S., Jr., Ph.G.....	1920	Marion
Kirby, James Hines, Ph.G.....	1924	Kenly
Kirby, Kenneth A., Ph.G.....	1917	Kings M'tn.
Kirkman, Paul E., Ph.G.....	1926	Winston-Salem
Knight, Robt. S., Jr., Ph.G.....	1926	Columbia
Koonce, John Edw., Ph.G.....	1918	Chadbourn
Koonce, Thomas R., Ph.G.....	1922	Wilmington
Kunkle, Austin B., Ph.G.....	1925	Asheville
Kyser, Edwin V., Ph.G., Ph.C.....	1923	Chapel Hill

L

Lamar, W. L.....	1925	Albemarle
Lamm, Lewis Marion, Ph.G.....	1924	Mount Airy
Landquist, Thomas Eugenel.....	1899	Winston-Salem
Lane, Walter Allen.....	1920	Tarboro
Laney, William D., Ph.G.....	1925	Richmond, Va.
Langdon, Ralph Edw., Ph.G.....	1924	Bonlee
*Lasley, Matthew Ivey.....	1924	Winston-Salem
Lawing, Karl Lauder.....	1922	Lincolnton
Layden, Edward Harris.....	1919	Lexington
Layton, Clifford Chas.....	1925	Sanford
Lea, Verne Duncan, Ph.G.....	1920	Charlotte
Ledbetter, E. DeB., Ph.G.....	1919	Winston-Salem
LEE, PARMILLUS A. (1918).....	1906	Dunn
Leggett, W. A.....	1897	Edenton
Lewis, Horace Reginald.....	1917	Asheville

Lewis, Wilson E.....	1919	Mount Olive
Liles, Wayland Andrew.....	1917	Durham
*Lisk, Daniel Clyde.....	1920	Charlotte
Lloyd, Thomas Philip.....	1920	Chapel Hill
Loffitt, James Urus.....	1924	Albemarle
Long, Roy.....	1925	Brevard
Lord, Charles A.....	1916	Asheville
Lunn, Frank H., Ph.G.....	1917	Winston-Salem
Lutz, Horace Cleveland.....	1909	Hickory
*Lynch, Norman Walker.....	1920	McColl, S. C.
Lynn, Robert Marion.....	1925	Gastonia
*Lyon, F. F.....	1916	Oxford
*Lyon, Osborne H. (1913).....	1924	Plymouth
Lyon, Robert P.....	1919	Wadesboro

M

McBane, O. D.....	1919	Greensboro
McCraw, Wm. Polk.....	1925	Weldon
*McDaniel, Wm. Aubrey.....	1919	Enfield
McDonald, W. R., Jr., Ph.G.....	1921	Hickory
*McDowell, Norfleet Owen.....	1921	Scotland Neck
McDuffie, R. A., Ph.G.....	1915	Greensboro
McGahee, Goree Leo.....	1924	Franklin
McIlhenny, Thomas Cowan.....	1922	Winston-Salem
McKay, Daniel McNeill.....	1917	Durham
McKay, Harvey Hooper.....	1918	Gastonia
McKay, Joseph Wheeler.....	1925	Asheville
McKeel, Charles Baynor.....	1916	Columbia
McKenzie, Lacy McKinnon.....	1920	Lumberton
McKesson, Louis Walton.....	1902	Statesville
McKinney, William M.....	1915	Beaufort
McKinnon, W. L.....	1921	Wadesboro
McKnight, L. E.....	1921	Fayetteville
McLary, Eugene.....	1922	Haw River
McLelland, J. H.....	1924	Mooreville
McManus, Matthew T. Y.....	1924	Winston-Salem
McMillan, John D.....	1916	Lumberton
McMullan, Francis H.....	1918	Old Fort
McNeill, Geo. K.....	1901	Roland
McNeill, George Raymond.....	1919	Whiteville
Mabry, Charles Snellings.....	1917	Hamlet
Macon, Arthur Boise.....	1918	Mount Airy
Malone, Charles Everett.....	1917	Salisbury
Mann, Randall Newton.....	1919	High Point
Marrow, Chas. Taylor, Jr.....	1920	Greenville
Marsh, Numa F., Ph.G.....	1921	Greensboro
Martin, Alfred Newman.....	1922	Rosemary
Martin, Sydnor L., Jr.....	1924	Leaksville
Martin, Walter S.....	1912	Canton
*Mathes, T. J.....	1924	Durham
*Matthews, Chas. E., Jr.....	1919	Roanoke Rapids
Matthews, George Edgar.....	1920	Fayetteville
Matthews, George W.....	1922	Asheville
Matthews, Walter Forest.....	1915	Randleman
MARTON, G. A. (1917).....	1885	High Point
Mayberry, E. B.....	1916	Maxton
Mebane, William Macon.....	1922	Asheville
Melvin, Marion B., Ph.G.....	1924	Raleigh
Melvin, Perry J., Ph.G.....	1920	Fayetteville
Merritt, Nelo Harward.....	1916	Carrboro
Meyers, James Henry.....	1926	Saluda
Miles, Morton Clifton.....	1917	Henderson
Miller, Carl Tienken.....	1916	Wilmington
Miller, Charles B., Ph.G.....	1890	Goldsboro
Miller, Clarence M., Ph.G.....	1918	Wallace
Miller, Wortha Willard.....	1922	Jonesboro
Millican, Alexander G.....	1921	Wilmington
Mills, John Craton, Ph.G.....	1919	Lowell
Mills, Joseph Arthur.....	1922	Tabor
Mills, Robt. Spencer, Jr.....	1924	Danville, Va.
MISSILDINE, E. E. (1917).....	1902	Tryon
*Mitchell, Crudup P. (1917).....	1922	Burlington
Mitchell, Franklin T., Ph.G.....	1924	Fairmont
Mitchell, Henry Gother.....	1914	Hamlet
Mitchener, John A.....	1922	Edenton
Moir, Archie L.....	1919	Fayetteville
*Montague, Geo. W.....	1919	Durham
Mooneyham, Alvie Omega.....	1925	Asheville
Moore, Aurelius Roy.....	1924	Wilson
Moore, M. A., Ph.G.....	1926	Elizabeth City
Moore, John Patrick.....	1926	Cary
Moose, A. Walter.....	1893	Mt. Pleasant
Moose, George Kelly.....	1925	Boone

Moose, Walter Lee.....	1924	Charlotte
Morgan, Jesse T., Ph.G.....	1918	Benson
Morrisette, Calvin Black.....	1919	Elizabeth City
Morrison, Matthew S.....	1906	Wilson
Morrow, Norman (1919).....	1926	Kings Mountain
Mullen, Lester Boyd, Ph.G.....	1922	Asheville
Munday, Clifton Conner.....	1922	Taylorsville
Munday, James Coleman.....	1921	China Grove
Murchison, Ernest Edwin.....	1913	Enfield
Murphy, Chas. Lee.....	1917	Salisbury
Murphy, John Carpenter.....	1924	Winston-Salem

N

Nance, John Sanford.....	1922	Charlotte
Nelson, Wm. G., Ph.G.....	1920	Wash., D. C.
Newsome, Henry C., Ph.G.....	1921	Mooreville
Nicholson, A. T.....	1915	Tarboro
Nicholson, M. A.....	1918	Troy
Niestle, William.....	1887	Wilmington
Norman, J. P.....	1924	Draper
*Nowell, Edwin.....	1919	Greensboro
Nowell, Wm. R.....	1913	Wendell
Nutt, James D. (1880).....	1916	Wilmington
Nye, David S.....	1925	Wake Forest
Nye, George Lanneau.....	1919	Siler City

O

O'Brien, Joseph I.....	1923	Pinehurst
O'Donnell, John James.....	1924	Badin
O'Hanlon, Edward W.....	1895	Winston-Salem
*Overman, Harold S.....	1908	Elizabeth City

P

Padgett, Everett Lee, Ph.G.....	1924	Marion
Page, B. F., Ph.G.....	1906	Raleigh
Page, Henry Richard.....	1924	Wilmington
Palmer, Archibald W., Ph.G.....	1925	Sanford
Parker, Fernando Wood.....	1924	Raleigh
Parker, Richard Smith.....	1922	Murphy
Parker, Walter Wellington.....	1915	Henderson
Parker, W. W., Jr., Ph.G.....	1924	Henderson
Patillo, Roy Clifford.....	1924	Gastonia
Payne, Harry E.....	1916	Wilmington
Peacock, Moses A.....	1918	Benson
Perry, Elijah B.....	1919	Littleton
Petrea, Fred S.....	1920	Greensboro
Phillips, Calvin B.....	1920	Lincolnton
Phillips, M. B., Ph.G.....	1919	Concord
Pierce, James Stanley.....	1920	Rocky Mount
Pierce, Malcom Ernest.....	1920	Charlotte
Pike, E. L.....	1916	West Asheville
Pike, Joseph Wm.....	1922	Concord
*PILKINGTON, G. R. (1920).....	1898	Pittsboro
Pinnix, John M. (1917).....	1926	Kernersville
Pinnix Wm. Maple.....	1925	New Bern
Pittman, Joseph N.....	1921	Henderson
Pleasants, Frank R.....	1919	Louisburg
Poole, Laurie B., Ph.G.....	1924	Durham
Pope, Henry Lennon, Ph.G.....	1908	Asheville
Porter, Charles Davis.....	1924	Concord
*Porter, Clifford.....	1922	Black Mt'n.
Porter, William Clarkson.....	1924	Greensboro
Powell, David Earle.....	1922	Asheville
Powers, L. Bruce.....	1915	Raleigh
Price, S. H., Ph.G.....	1920	Mooreville
Pruett, Albert Roberts.....	1925	Jacksonville, Fla.
Pugh, Edward Stuart, Ph.G.....	1924	Windsor
*PURCELL, SAM M., (1920).....	1909	Salisbury

Q

Quinn, Flay Dewitt.....	1921	Shelby
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R

Ray, Clifford W.....	1925	Norton, Va.
Ray, Ervin Linwood.....	1926	Asheboro
Rayburn, Hansel L., Ph.G.....	1925	High Point
RAYSON, C. A. (1917).....	1904	Asheville
Reaves, Edwin L., Ph.G.....	1920	Raeford
Reaves, L. E.....	1915	Raeford
Redding, E. F.....	1919	Lucama
Reedy, Wm. Charles.....	1924	Henderson
Rees, Henry E., Ph.G.....	1924	Wingate
*Reeves, Jefferson, Ph.G.....	1924	Waynesville
Reinhardt, Robt. Lee.....	1919	Forest City

Reins, Charles Cicero	1925	Winston-Salem
Rhinehardt, Charles B.	1926	Asheville
Rhodes, Cader, Ph.G.	1924	Raleigh
*Rhyne, Clarence Little	1922	Statesville
Rhyne, Wayne Frank	1925	East Gastonia
Rice, Leslie Davis	1924	Rocky Mount
Ridenhour, Davidson Giles	1917	Mount Gilead
*Rimmer, Eugene Freeland	1920	Charlotte
Rimmer, Robert Meril	1921	Franklin
Ring, Clifton A.	1908	High Point
Ring, Luther Branson	1922	Mount Olive
Ring, William A.	1897	High Point
Rives, Herbert Lisle	1924	Bethel
Roberts, Herschel	1918	Weaverville
Roberts, Hubert Earl	1926	Marshall
Robinson, Ernest Fletcher	1926	Wilmington
Robinson, John Linwood	1919	Rutherfordton
Rogers, Ralph Peel	1912	Durham
Rogers, William Fletcher	1915	Durham
Rose, Ira W., Ph.G.	1906	Rocky Mount
Rose, J. L.	1917	Hendersonville
Rosemond, Jacob F., Ph.G.	1918	Kinston
Ross, Henry Clay, Ph.G.	1924	Albemarle
Ross, Wm. Edgar	1925	Mount Airy
Rowland, George James	1915	Henderson
Roycroft, Wm. Ruffin, Ph.G.	1925	Coats
Rudisill, Jones Solomon	1910	Cliffside
*Rush, Geo. W. C., Ph.G.	1919	Aberdeen

S

Salling, A. T.	1912	Wilmington
Sally, W. M.	1912	Waynesville
Sanders, Andrew J. (1913)	1924	McAdenville
Sanford, Roger D., Ph.G.	1922	Laurensburg
Spennfeld, Jas. Alex.	1926	Kannapolis
Sappenfield, William A.	1924	Fayetteville
Sauls, M. M., Ph.G.	1915	Ayden
Sawyer, Robt. Brooks	1926	Charlotte
Scott, John M.	1898	Charlotte
*Scruggs, Richard G.	1920	Asheville
Seawell, Charles C.	1912	Greensboro
Secrest, A. McD., Ph.G.	1907	Monroe
Senter, Plennie L.	1921	Raleigh
Shaw, Rufus Sugg	1917	Scotland Neck
Shelton, Claude Fuller	1916	Chadbourn
Sheppard, J. W., Ph.G.	1896	Charlotte
Sherard, J. F., P.D.	1922	Hendersonville
Shieder, George Abbott	1917	W. Asheville
Shore, Madison Luther	1926	Raleigh
Shuford, Lloyd D., Ph.G.	1925	Spindale
Simpson, Thomas S.	1916	Winston-Salem
Sisk, Charles J., Ph.G.	1925	Bryson City
Siske, G. C., Ph.G.	1922	Greensboro
Sledge, Robert Steven	1922	Miami, Fla.
Sloop, Lonnie L.	1919	Elm City
Smith, Casper	1914	Wilson
Smith, C. H., Ph.G.	1919	Charlotte
Smith, Edward Warren	1919	Pilot Mountain
Smith, Fitz Lee	1918	John's City, Ten
Smith, Frank S.	1907	Asheville
Smith, Frank T.	1888	Franklin
Smith, James Filmore	1925	Jackson Springs
Smith, James Matthew	1925	Asheville
Smith, Leon	1920	Kannapolis
*Smith, Mattie Eliz., Ph.G.	1926	Charlotte
Smith, Thomas L.	1917	Plymouth
Smith, William W.	1922	Greensboro
Snuggs, Wm. Henry	1911	Albemarle
Snypes, Coley Lamb	1924	Sanford
Souders, Floyd B.	1920	Fayetteville
Sowell, Sam, Ph.G.	1924	Hamlet
Sparks, Jas. Ellis, Ph.G.	1926	Robersonville
Stallings, W. Herbert	1916	Fayetteville
Stanback, Thos. Melville	1917	Spencer
Stevenson, John Thomas	1919	Elizabeth City
Stewart, J. Marcus, Ph.G.	1916	Seffnee, Fla.
Stimson, J. H.	1912	Statesville
Stone, Albert Hermann	1922	Spray
Stone, W. L., Ph.G.	1922	Franklinton
Stowe, Charles D.	1917	Asheville
Stowe, Harry R.	1912	Charlotte
*STOWE, JAMES P. (1921)	1906	Charlotte
Stowe, Lester H.	1910	Charlotte

Stratford, Parke C.	1919	Greensboro
Strayhorn, William F.	1922	Durham
*Streetman, John W. (1919)	1925	Marion
*Suggs, Robert Bailey	1906	Belmont
*Summey, Kelly Nims	1924	Mount Holly
Summey, Ptolemy Durant	1924	Dallas
Summey, Purvey Burpee	1924	Mount Holly
Suttle, Julius Albert	1919	Shelby
Suttlemire, P. J., Ph.G.	1922	Hickory
Sutton, James Linwood	1915	Chapel Hill
Swaney, Charles A., Ph.G.	1925	High Point
Swaringen, DeWitt C.	1909	China Grove
Swindell, Edmund S.	1922	Durham
Sykes, Ralph James	1925	Greensboro

T

Tarkenton, Edward L.	1903	Wilson
Tart, David Whitfield	1916	Roseboro
Tate, Earl Henry, Ph.G.	1925	Lenoir
Taylor, John C.	1924	Spring Hope
*Taylor, John L.	1914	Charlotte
Taylor, William P.	1919	Roanoke Rapids
TEAGUE, M. F. (1919)	1917	Asheville
Temple, Jasper Owen	1915	Kinston
Tennant, W. D., Jr., Ph.G.	1926	Asheville
*Thomas, C. R. (1901)	1911	Thomasville
Thomas, Eugene Ernest	1915	Roxboro
Thomas, E. R.	1907	Erwin
Thompson, Albert Johnson	1924	Badin
Thompson, James L., Ph.G.	1925	Reidsville
Thompson, John V., Ph.G.	1925	East Flat Rock
Thompson, P.H., Ph.G., P.D.	1925	Fairmont
Thornton, Wm. Herbert	1920	Newton
Threatt, Julius Blakeney	1925	Gastonia
Thrower, H. E.	1919	Southern Pines
*Tilley, John Everett, Ph.G.	1924	Winston-Salem
Toms, Bate Carpenter	1919	Salisbury
Toms, Elmo Reid	1924	Wilmington
Townsend, J. H.	1915	Red Springs
Tripp, Guy Oscar, Ph.G.	1924	Durham
Trent, John Andrew	1922	Danville, Va.
Trotter, Jas. Robert	1917	Salisbury
Tucker, R. H.	1919	Reidsville
Tucker, William M.	1919	High Point
Tugwell, James Benj.	1916	Lillington
Turlington, J. E., Ph.G.	1919	Hendersonville
Turnmyre, Arthur P.	1922	Mount Airy
Tuttle, Bobbitt Marcus	1925	Winston-Salem

U

Underwood, J. T.	1918	Liberty
Utley, Herbert S., Ph.G.	1926	Benson

V

Vinson, Emmett L.	1922	Halifax
Vinson, James T.	1923	Goldsboro

W

Walker, Archie D., Ph.G.	1925	Ashoske
Walker, Benj. Wyche	1917	Rocky Mount
Walker, C. A.	1912	Asheville
Walker, H. W., Ph.G.	1919	Norlina
Walker, Irving	1921	Reidsville
*Walker, Thomas A.	1917	Charlotte
*Wallace, Arthur C., Ph.G.	1924	Spring Hope
Ward, Edward Harvie	1924	Tarboro
Ward, Waits A., Ph.G.	1924	Swannanoa
Warren, B. S.	1914	Greenville
Warren, Junius Campbell	1922	Dunn
Waters, G. W., Jr., Ph.G.	1910	Goldsboro
Watkins, Theo. Twitty	1920	Rutherfordton
Watkins, W. O.	1922	Rutherfordton
Watson, D. I., M.D.	1920	Southport
Watson, H. P., Jr.	1917	Winston-Salem
Watson, Richard, Ph.G.	1924	Tryon
*Wearn, Wm. Henry	1884	Charlotte
Weatherly, A. E.	1920	Greensboro
Webb, Eugene Lea	1919	Thomasville
Webb, James S.	1921	Wadesboro
Webb, Thomas Paul	1921	Shelby
Weed, Charles Frederick	1921	Asheville
Welborn, William Fowle	1919	Lexington

*WELFARE, S. E. (1917).....	1917	Winston-Salem
Westbrook, A. P., Ph.G.....	1923	Norfolk, Va.
Wharton, Lee A.....	1915	Gibsonville
Wheeler, Cyrus Rankin.....	1920	Wilson
Wheless, R. E. L.....	1916	Warsaw
White, Elliott S.....	1922	Mebane
White, F. L.....	1922	Mebane
White, George Spencer.....	1924	Lexington
White, Henry Garfield.....	1916	Elm City
White, Herbert Wm., Ph.G.....	1925	Fayetteville
White, James I.....	1918	Burlington
White, J. S., Ph.G.....	1921	Elon College
White, John A., Ph.G.....	1921	Jonesboro
White, Joseph A.....	1921	Mooreville
White, Julian E.....	1915	Raleigh
*WHITE, LUTHER, Phar. D.....	1921	Wilmington
White, Wm. Rodwell, Ph.G.....	1910	Warrenton
White, Wm. Garner.....	1926	Gastonia
Whitehead, Chas. R., Ph.G.....	1924	Ramseur
Whitley, Jesse Rose.....	1924	Fremont
*Whitmire, H.E., Ph.G.Ph.C.....	1925	Greensboro
Wiggins, W. W., Ph.G.....	1922	St. Pauls
*Wilkins, William R.....	1918	No. Wilkesboro
Williams, A. H. A.....	1916	Oxford
Williams, H. C.....	1912	Charlotte
Williams, John Cassie.....	1921	Gastonia
Williams, L. L.....	1921	Morven
Williams, M. Van B.....	1920	Winston-Salem
Williams, Morrison P.....	1902	Charlotte
Williams, Robert I.....	1880	Raleigh
Williams, T. F., Phar.D.....	1924	Salisbury
Williamson, C. M., Ph.G.....	1926	Southern Pines
Williamson, Joseph Worth.....	1924	St. Pauls
Willis, Beatrice A., Ph.G.....	1922	Fayetteville
Willis, Robert Moore, Ph.G.....	1921	Southport
Wilson, Claude Arthur.....	1925	Monroe
Wilson, Eugene C.....	1921	Burlington
Wilson, G. S., Ph.G.....	1921	Belmont
Wilson, Lowry Reed.....	1924	Lowell
Wilson, Thomas Harvey.....	1924	Thomasville
Wilson, Thomas V., Ph.G.....	1924	Hendersonville
Wilson, Wm. B.....	1920	Hendersonville
*Winders, Hal Marion, Ph.G.....	1925	Farmville
Wohlford, Herbert Wm.....	1921	Charlotte
Wolfe, Benj. Houston.....	1919	Charlotte
Wolfe, Carl.....	1919	Hickory
Wolfe, Drayton.....	1919	Lincolnton
Wolfe, William Samuel.....	1919	Mt. Airy
Womble, David J., Ph.G.....	1924	Weldon
Woodard, Clarence Thomas.....	1925	Charlotte
*Woodard, Ernest V.....	1919	Selma
Woodard, Edward W.....	1922	Henderson
Worthington, E. C.....	1925	Washington
Wrike, Walter Curtis.....	1922	Graham

Y

Yoder, Coley R.....	1922	Newton
Young, John.....	1918	Lumberton
Youngblood, Leonard S.....	1925	Maiden

Z

†Zoeller, Edward V., Ph.G.....	1880	Tarboro
*Zuckerman, Isaac L.....	1918	Durham

ASSOCIATES

Adams, Lowry Thomas.....	1924	Winston-Salem
Calton, Renneeth C.....	1922	Nashville
Caplan, Isaac Leo.....	1922	Old Fort
Carmichael, E. G.....	1923	Albemarle
Charles, Gloma A.....	1919	Aberdeen
Coble, H. Floyd.....	1925	Greensboro
Cole, S. F.....	1919	Carthage
*Cook, Robert Hoyle.....	1924	Asheville
Correll, Leslie James.....	1925	Kannapolis
Cox, Thomas M.....	1922	Asheville
Coxe, James S.....	1920	Raleigh
Clayton, A. W., Ph.G.....	1926	N. Wilkesboro
Creech, Wilmer Brinton.....	1924	Kinston

Currens, Turner Fee, Ph.G.....	1926	New York City
Dellinger, John Wesley.....	1925	Stanly
Dill, Geo. W.....	1924	Morehead City
Dilling, Coit.....	1924	Gastonia
Dixon, Herman Lewis.....	1922	Charlotte
*English, Nereus C.....	1924	Monroe
Ferrell, John Calvin.....	1926	Durham
Finley, Robert Sylvester.....	1917	Asheville
Funderburk, Rupert.....	1924	Monroe
Gibson, P. E.....	1925	Hendersonville
Grantham, Geo. K., Jr.....	1926	Dunn
Griffin, Ellerbe Wilson.....	1922	Kings Mountain
Hall, James Henry.....	1925	Statesville
Harper, Wm. Lacy, Ph.G.....	1926	Mount Airy
Henderson, Leonard Willis.....	1925	Franklinton
Hickman, Wesley Jones.....	1926	Rutherfordton
Hicks, Ernest L.....	1923	Concord
Hobbs, Alden, Ph.G.....	1926	Kinston
Hoey, Frank E.....	1922	Shelby
Huggins, Wm. Wesley.....	1924	Wilmington
Johnson, Graham Page.....	1924	Wallace
Kennedy, J. H.....	1923	Gastonia
Laidlaw, Herbert R., Ph.G.....	1925	Salisbury
Lazarus, Joseph, Ph. G.....	1925	Sanford
Lewis, Edmund Wilkins.....	1925	Jackson
Little, George R.....	1920	Saluda
Long, Lipman Aaron.....	1926	Mount Olive
Mabry, C. P.....	1925	Hamlet
McLarty, Geo.....	1926	High Point
Marsh, Joseph B.....	1922	Salisbury
Mashburn, Pinky H.....	1922	Old Fort
*Morrow, Lelon Colquitt.....	1925	Asheville
Page, Clarence Esiah.....	1922	Henderson
Peeler, George Calvin.....	1922	Salisbury
Perry, Nathan B.....	1926	Charlotte
Phillips, William B.....	1921	Goldsboro
Pigott, Dan Shepard, Ph.G.....	1926	New Bern
Ray.....	1926	W. Jefferson
Richardson, Hobart Wm.....	1926	Ashboro
Robertson, Wm. Zenas.....	1925	Burnsville
*Russell, G. A.....	1925	Greensboro
Rush, Wesley S.....	1922	Candor
Shaw, Daniel Ralph.....	1924	Lumberton
Sheffield, Bernard C.....	1922	Warsaw
Sloop, Marks Brown, Ph.G.....	1926	Mooreville
Stapleton, A. F.....	1925	Glenville, Ga.
Tainter, Dean.....	1925	Marion
Thompson, Oma M.....	1922	Raleigh
Taylor, William Mabry.....	1924	Winston-Salem
Taylor, Wiley Roberts.....	1924	Fairmont
Underwood, Hamilton Polk.....	1924	Fayetteville
Underwood, William Alfred.....	1925	Asheboro
Viall, Wesley R.....	1925	Southern Pines
*Vick, James Grey.....	1924	Wilson
Wagner, Jefferson Carl.....	1925	Conover
Walker, Merrill Early.....	1922	Norlina
Wells, W. H.....	1924	Oxford
White, Perry Dare.....	1922	Charlotte
Yandle, Lester Hunter.....	1925	Matthews

HONORARY

Beal, James Hartley.....	Urbana, Ill.
Chase, Harry Woodburn.....	Chapel Hill, N. C.
Grove, E. W.....	St. Louis, Mo.
*Holton, Chas. Wm.....	Newark, N. J.
Kelly, Evander F.....	Baltimore, Md.
Rusby, H. H.....	New York City
Venable, Francis Preston.....	Chapel Hill, N. C.
Wooten, Thomas V.....	Chicago, Ill.

TOTAL MEMBERSHIP

Regular Membership.....	732
Associate Membership.....	71
Charter Members.....	8
Life Members.....	22
Honorary Members.....	8
Total.....	841

FORTY-FIFTH ANNUAL REPORT
OF THE
NORTH CAROLINA BOARD OF PHARMACY
1926

NORTH CAROLINA BOARD OF PHARMACY

Members and Organization, 1926-1927

*Commissioned by His Excellency, the Governor
of North Carolina*

E. V. ZOELLER, Tarboro.....	Term expires April 28, 1927
I. W. ROSE, Rocky Mount.....	Term expires April 28, 1928
F. W. HANCOCK, Oxford.....	Term expires April 28, 1929
J. G. BALLEW, Lenoir.....	Term expires April 28, 1930
C. P. GREYER, Morganton.....	Term expires April 28, 1931

PRESIDENT

EDWARD V. ZOELLER	Tarboro
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SECRETARY-TREASURER

F. W. HANCOCK.....	Oxford
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E. V. ZOELLER, of Tarboro
*President of the North Carolina Board of Pharmacy since 1894 and
This Year Re-Elected for a Five Year Term*

FORTY-FIFTH ANNUAL REPORT

OF THE

NORTH CAROLINA BOARD OF PHARMACY

LETTER OF TRANSMISSAL

Oxford, N. C., June 1, 1926.

To His Excellency,
A. W. McLean,
Governor of North Carolina.

Sir:—

We have the honor to submit herewith to your Excellency, the forty-fifth annual report of the North Carolina Board of Pharmacy for the year ending May 31, 1926, including a financial statement of the year's transactions. Included also are lists showing the registered pharmacists, registered assistant pharmacists, pharmacists registered by reciprocity, physicians permitted to practice pharmacy and deaths occurring during the year.

Respectfully submitted,

F. W. HANCOCK, *Secretary-Treasurer*,
N. C. Board of Pharmacy.

To the Officers and Members of the North Carolina Pharmaceutical Association.

Sirs:

As required by the North Carolina Pharmacy Law, in addition to transmitting a copy of the forty-fifth annual report of the North Carolina Board of Pharmacy to Governor McLean, I am also submitting to you a copy of said report for the year ending May 31, 1926.

Meetings and Examinations

104th Meeting

The one hundred and fourth (104th) meeting, this being the annual meeting, of the Board was held in the Carolina Inn at Chapel Hill, N. C., June 15, 16 and 17, 1925. The following members were present: E. V. Zoeller, I. W. Rose, C. P. Greyer, J. A. Henderson and F. W. Hancock

Mr. James A. Henderson of Charlotte presented his commission from Governor A. W. McLean as a member of the Board for

a term of five (5) years from April 28, 1925. Attached to the commission was the oath of office taken before the Clerk of the Superior Court of Mecklenburg County. He thereupon entered upon the duties of the office.

General B. S. Royster of Oxford tendered his resignation as Attorney of the Board. The resignation was accepted with regret. The Secretary was requested to write him expressing the appreciation of the Board for the valuable services he had rendered them. The election of his successor was postponed until some future meeting of the Board.

On motion the Bond of the Secretary-Treasurer was increased from \$3,000.00 to \$5,000.00.

Thirty-four (34) candidates took this examination, thirty-three (33) for Pharmacists and one (1) for Assistant. The following twenty-four, having made the required average, were ordered registered and licensed:

Pharmacists

In compliance with a request made by the North Carolina Pharmaceutical Association during their meeting at Blowing Rock, June 1925, that the Board of Pharmacy should get an expression from the registered pharmacists of the State as to

the advisability of repealing the Registered Assistant Clause of the Pharmacy Law, the following circular-letter and questionnaire were issued and 900 copies mailed them:

NORTH CAROLINA
BOARD OF PHARMACY

OFFICE OF THE
SECRETARY-TREASURER

Oxford, N. C., May 15, 1926.

To the Registered Pharmacists of North Carolina:

At the Blowing Rock meeting of the Association this Board was requested to issue and send to the Registered Pharmacists of the State a questionnaire and circular letter explaining the reason for and need of the Assistant Pharmacist grade in the pharmacy law of this and nearly all other states.

The laws require that every pharmacy when open for business shall be at all such times under the immediate supervision of a Registered Pharmacist, and the courts have held that he must be actually serving the public or present and overseeing same when prescriptions are compounded and drugs or medicines covered by the laws are dispensed. There are not enough registered pharmacists in North Carolina to strictly enforce this requirement without undue hardships to many practitioners.

The purpose of having the Assistant Pharmacist class is to furnish a sufficient number of legally qualified persons to man the places of business as required; and to enable help that has been practically trained in the pharmacies and become technically proficient and useful, but who for lack of educational opportunities cannot qualify as a Registered Pharmacist, to serve the public in a pharmacy or drug store managed or conducted by a Registered Pharmacist and to have legal charge of same in his temporary absence, having shown by a lower grade examination test that he can safely render this service.

From the law administration viewpoint and public safety more persons of the Assistant grade will be needed than heretofore, since fewer Registered Pharmacists

can be expected, owing to increase of graduation requirements and a gap of one year with practically no graduates. It seems unwise in this transition stage and uncertainty of results to change conditions that may lessen legally qualified practitioners.

Please reply to Questionnaire on enclosed postal card at *once* and oblige

Yours very truly,

F. W. HANCOCK,
Secretary-Treasurer.

Questionnaire

1. Is there always present during business hours in the pharmacy in which you serve, manage or conduct, a licensed pharmacist who supervises the service or actually serves the public?

(The Board will not use a negative answer to your legal prejudice.) Of those replying to this question 271 answered in the affirmative and 105 in the negative.

2. Can legally qualified persons be readily secured? If not, why? Affirmative 190, Negative 120.

3. Have you any objection to the "Assistants" grade? If so, state reasons. Affirmative 78, Negative 312.

Inspection Work

The Secretary of the Board visited and inspected, during the year, the stores in the following towns:

Durham, Raleigh, Chapel Hill, Greensboro, Nashville, Rockingham, Wadesboro, Charlotte, Morven, McFarlan, Ansonville, Lilesville, Polkton, Peachland, Marshville, Rocky Mount, Franklinton, Louisburg, Castalia, Blowing Rock, Hickory, Marshall, Asheville, West Asheville, Biltmore, Lenoir.

Prosecutions

The Secretary-Treasurer of the Board, having secured sufficient evidence against R. C. Calton and D. J. Odum of Nashville, N. C., for violation of the Pharmacy Law, appeared at the August 1925 term of the Superior Court of Nash County and had the Solicitor of said Court draw a bill of indictment against each of them. After this he appeared before the Grand Jury of said

County and secured a True Bill against them both. The case came up for trial at the December 1925 term of said Court and both entered a plea of guilty. Judgment of the Court was that they pay costs and appear at said Court for several terms to show that they had complied with the requirements of the State Pharmacy Law.

The following report was made by Mr. F. O. Bowman, Assistant Inspector.

Chapel Hill, N. C., May 31, 1926.

To the North Carolina Board of Pharmacy:

Gentlemen:—

I have the honor to submit herewith report of the work done by me the past year, beginning June 1, 1925 and ending May 31, 1926.

In this period about one hundred days were spent in the field, during which time one hundred and sixty-eight of the three hundred towns of the State having drug stores of one kind and another were visited, and in all six hundred and thirty-nine inspections were made. Included in this number were five hundred and eighty-two drug stores, eighteen of which were operated under physicians' Permits, forty-two were so-called patent medicine shops and prescriptionless drug stores, and fifteen were general stores.

Prosecutions

Evidence was secured on August 24, 1925, against J. B. Rice, unlicensed Manager of the Citizens Drug Co., Inc., of Spring Hope, N. C., for operating said store without employing the services of a registered pharmacist, and for compounding physicians' prescriptions and selling poisons. With the August Term of Criminal Court of Nash County then in session, the Solicitor drew bill of indictment, and the Grand Jury returned a True Bill August 25. At the November Term following, the defendant entered a plea of Guilty, whereupon the Court ordered him to pay the costs of the case and to appear at each succeeding Court for a period of two years and show that he had complied with the provisions of the Pharmacy Law.

Evidence was secured on August 19, 1925, against R. J. Lander, unlicensed proprietor of the Hamlet Drug Store of Hamlet, N. C., for operating said store without employing the services of a registered pharmacist, and for compounding physicians' prescriptions and selling poisons. Bill of indictment was drawn for the November Term of Criminal Court of Richmond County in November, which did not convene on account of the Cole trial, the special term called for this case running through the time for the regular November term. In the meantime the store was disposed of and the accused departed from the State, and the case was carried no further.

Evidence was secured for the second time on October 29, 1925 against Frank C. Marston, unlicensed manager of the Central Pharmacy of Kinston, N. C., for conducting this store without employing the services of a registered pharmacist, and for compounding physicians' Prescriptions and selling poisons. Presentment was made to the Lenoir County Grand Jury January 19, 1926, at the regular term of Criminal Court. A True Bill was returned at the April Term, and at the May Term the defendant entered a plea of Nolo Contendere. Judgment was suspended by the Court upon payment of the costs of the case.

Likewise, a presentment was made at the same time and to the same Grand Jury against E. B. Marston, owner of said Central Pharmacy, for causing and permitting said store to be operated by an unlicensed person. In this case also a True Bill was returned at the April Term, and at the May term he entered a plea of Nolo Contendere, and judgment was suspended upon payment of the costs.

Evidence was secured also on October 29, 1925 against D. L. Dixon, unlicensed owner and proprietor of Dixon's Drug Store of Kinston, N. C., for operating his store without employing the services of a registered pharmacist, and for compounding physicians' prescriptions and selling poisons. Presentment was made to the Grand Jury of Lenoir County at the January Term, 1926, but it failed to return a True Bill. Bill of indictment was drawn by the Solicitor at

the May Term following, and the Grand Jury this time returned a True Bill. At this same Term the defendant entered a plea of *Nolo Contendere*, and judgment was suspended in his case upon payment of the costs.

Evidence was secured on February 9, 1926, against A. C. Yarboro, unlicensed Manager of the Spring Hope Drug Co., of Spring Hope, N. C., for conducting said store without employing the services of a registered man, and compounding physicians' prescriptions and selling poisons. Bill of indictment was drawn by the Solicitor and the Grand Jury at the March Term of Criminal Court of Nash County returned a True Bill. At the May Term a *Nol Pros With Leave* was entered in this case.

Bill of indictment was also drawn by the Solicitor against G. F. Walker, owner of said Spring Hope Drug Co., for causing and permitting this store to be operated by an unlicensed person. A True Bill was also returned against him, and at the May Term upon a plea of Guilty, judgment was suspended upon payment of the costs.

Evidence was secured on September 9, 1925, against S. M. Macfie, unlicensed owner and proprietor of the S. M. Macfie Drug Co., of Brevard, N. C., for operating his store without employing the services of a registered pharmacist, and compounding physicians' prescriptions and selling poisons.

On the same date evidence was secured against G. H. Paxton, unlicensed clerk in said S. M. Macfie Drug Co., store for compounding physicians' prescriptions and selling poisons when no registered druggist was employed in the store. Bills of indictment were drawn by the Solicitor in these cases, and True Bills were returned at the January Term of Criminal Court in Transylvania County. Upon plea of Guilty Judgment was suspended upon payment of the costs in the cases.

In each of the above cases the violations had ceased and the stores were operating legally when the cases came up for trial, which is largely responsible for the light penalties, in most instances the violations

complained of being corrected within a very few days after proceedings were instituted.

Respectfully submitted,

F. O. BOWMAN.

North Carolina Board of Pharmacy

BUSINESS ORDER

Roll call and *pro tem.* appointments.

Reading and approving minutes.

Miscellaneous communications.

Reports of officers and committees.

Special orders.

Unfinished business.

New business.

Choosing place and time of next meeting.

Adjournment.

NORTH CAROLINA BOARD OF PHARMACY

EXAMINATION RULES

Candidates must not communicate in any way with another; nor give, receive, or use any means of information.

Questions to examiners must be asked without moving from seat and loud enough for all to hear.

Answer the question by number, and where there are sub-divisions start each on new line. Proportionate credit will be allowed for partial answers.

Incorrect spelling or grammar and bad handwriting will detract from final rating.

Three hours time allotted in which to complete each branch.

Re-Registration

The following pharmacists have re-registered during the year:

Ahrens, Adolph George.....Wilmington
Armfield, Horace Albemarle
Barnes, Hugh A.....Maxton
Blythe, Edwin William.....Brevard
Cherry, William Clement, M.D.,

Winston-Salem

Crawford, William B., M.D.....Goldsboro
Gurley, Doyle Manley.....Sanford
Howerton, John Lansdell.....Greensboro
Hutchinson, J. M.,

Greensboro (*Reciprocity*)

Kyser, Edward Vernon.....Chapel Hill
Lytch, James Edison.....Lumberton
Morgan, Ralph Siler.....Marshall

Apex (*Reciprocity*)

Names Removed from Register for Failure to Renew License

Removed from the Reciprocity List

Davis, D. F.....	Southern Pines
Fleming, J. M.....	Andrews, S. C.
Hays, R. B., M.D.....	Hillsboro
Heflin, D. H.....	Norfolk, Va.
Henderson, F. W.....	Chesterfield
Judy, M. S.....	Asheboro
McElveen, C. G.....	Lake City, S. C.
Meaders, T. A.....	Asheville
Mooneyham, A. O.....	Asheville
O'Donnell, J. J.....	Elizabethtown, Tenn.
Pruett, A. R.....	Sardis, Ga.
Robinson, H. H.....	Elizabethtown
Threatt, J. B.....	Gastonia

Reciprocity

Ackerman, Harvey Arthur, Winston-Salem,
from South Carolina.
Blackman, Broadus Lee, East Spencer,
from South Carolina.
Bond, Veal Douglas, Asheville,
from Colorado.
Bronson, Max, Barnwell, S. C.,
from South Carolina.
Caldwell, Palmer Lee, Gastonia,
from Georgia.
Fox, June Wallace, Roseboro,
from Virginia.
Gooden, Dewey Thomas, Richmond, Va.,
from Virginia.
Griffin, Octavus, Rosemary, from Virginia.
Gunter, Charles Newton, Durham,
from Georgia.
Hayes, Robinette Burrus, M.D., Hillsboro,
from Georgia.
Herrin, Harold Milford, Winder, Ga.
from Georgia.
Hooper Wylly Ferdinand, Cornelius, Ga.,
from Georgia.
Jenkins, Charles McBryde, Saluda,
from Georgia.
Kutscher, George William, Braddock, Pa.,
from Pennsylvania.
Lewis, Frank Wyllie, Albemarle,
from Virginia.
McElveen, Clarence Garland, Lake City,
S. C., from South Carolina.
Miller, Archibald James, Three Rivers,
Michigan, from Michigan.
Norton, Hugh Henry, Asheville,
from Mississippi.

Rhodes, William Franklin, Asheville,
from South Carolina.
Sangster, Robert Percy, Greensboro,
from Georgia.
Sawyer, Robert Brooks, Charlotte,
from Colorado.
Smith, Richard Allyn (col.), High Point,
from District of Columbia.
Summerlin, Arthur Rogers, Gray Court, S. C.,
from South Carolina.
Vaughan, Archie Musgrave, Richmond, Va.,
from Virginia.
Walton, John Cornelius, Hendersonville,
from South Carolina.

Applications Rejected for Registration by Reciprocity

One from the State of Michigan.
One from the State of North Dakota.
One from the State of West Virginia.

Permitted Physicians

Permits to conduct drug stores in towns of 500 inhabitants or less were granted to the following physicians:

Baker, Walter English,
Arden, Buncombe County.
Bridgers, Dewey Herbert,
Bladenboro, Bladen County.
Elliot, George Douglas,
Fair Bluff, Columbus County.
Foxworth, Thomas Daniel,
Rawls, Gaston County.
Gordon, James Rufus,
Jamestown, Guilford County.
Harper, James Madison,
Aurora, Beaufort County.

Marlowe, William Anderson,
Waltonburg, Greene County.
Mason, Manly, Newport, Carteret County.
O'Briant, Albert Lee,
Cameron, Moore County.
Smith, Anderson Jones,
Black Creek, Wilson County.
Talley, John Samuel,
Troutman, Iredell County.
Young, Carlie Raswell,
Angier, Harnett County.

Physicians Dropped from Register for Failure to Renew Permits

Bonner, J. B., Aurora, Beaufort County.
Boaz, T. A.,
Stoneville, Rockingham County.
Boyce, J. M.....Polkton, Anson County.
Crumpler, E. L.,
Fair Bluff, Columbus County.
Hardee, P. R.....Stem, Granville County.
Harper, J. M.,
Jamestown, Guilford County.
Jordan, S. R.....Townsville, Vance County.
Logan, F. W. H.,
Spindale, Rutherford County.
Long, I. C....Walstonburg, Greene County.
McDonald, A. A.,
Jackson Springs, Moore County.
Moore, T. V.....Acme, Columbus County.
Palmer, Horace..Hollister, Warren County.
Peck, E. J.,
Hot Springs, Madison County.
Russell, L. P.....Arden, Buncombe County.
Smith, G. A...Black Creek, Wilson County.
Smith, R. C.....Newport, Carteret County.

NECROLOGY RECORD

The following Pharmacists, six (6) in number, have died during the year:

A. F. BARRETT

Burlington

R. R. BELLAMY

Wilmington

J. F. GOODMAN

Concord

J. A. HENDERSON

Charlotte

R. W. HOLLIDAY

Clinton

J. H. TOLAR, JR.

Raleigh

RECAPITULATION

Total number of Candidates examined—(Pharmacists).....	52
Number licensed	40
Total number of Assistant Candidates examined.....	2
Number licensed	none
Total number of Pharmacists Re-registered.....	23
Total number of Pharmacists Registered by Reciprocity.....	25
Total number of Pharmacists applying for Registration by Reciprocity rejected....	3
Total number of Pharmacists from this State Registered in other States by Reciprocity	6
Total number Pharmacists dropped from Register for non-payment of renewal fee	45
Total number of Permits granted to Physicians.....	12
Total number of Physicians dropped from Register for non-payment of renewal fee	16
Total number of Pharmacists who have died.....	6
Total number of Registered Assistant Pharmacists.....	6
Total number of Registered Pharmacists.....	1,076
Total number of Physicians holding Permits.....	78

I respectfully submit herewith the receipts and disbursements for the current year.

North Carolina Board of Pharmacy in Account with F. W. Hancock, Secretary-Treasurer

1925	Cr.				
June 1—By balance	\$	9,469.90			
June 15—By amount paid by 55 candidates examined		550.00			
Nov. 23—By amount paid by 12 candidates examined (\$10 each)		120.00			
Nov. 23—By amount paid by 9 candidates examined (\$5 each)		45.00			
1926					
Mar. 1—By amount received from pharmacists' annual renewals		5,405.00			
Mar. 1—By amount received from physicians' permit renewals		415.00			
Mar. 1—By amount received from re-registration fees		180.00			
Mar. 1—By amount received from fees for registration by reciprocity		60.00			
Mar. 1—By amount received from physicians' permits issued		80.00			
Mar. 1—By amount received from fees for original certificates issued		10.00			
May 31—By amount received for cost in case State vs. R. C. Calton		6.60			
May 31—By amount received from interest		326.30			
					\$16,667.80
1925	Dr.				
June 1—To amount paid W. H. King Drug Co., drugs for practice work ..\$		12.62			
June 2—To amount paid H. B. Gilpin Co., drugs for practice work		4.44			
June 5—To amount paid H. B. Gilpin Co., drugs for practice work		1.58			
June 5—To amount paid W. U. Telegraph Co., telegram		.76			
June 8—To amount paid W. H. King Drug Co., drugs		3.88			
June 8—To amount paid Alfred Williams and Co., stationery		.70			
June 9—To amount paid American Railway Express Co., expressage		.67			
June 9—To amount paid Rose's 5 & 10c Store, towels		7.20			
June 9—To amount paid Oxford Post Office, stamped envelopes		11.04			
June 10—To amount paid J. G. Hall, bottles, etc., for practice work		2.25			
June 11—To amount paid American Railway Express Co., expressage		.59			
June 13—To amount paid Home Tel. and Tel. Co., phone messages		.90			
June 15—To amount paid E. X. Zoeller, exp. and per diem Board meeting		109.91			
June 15—To amount paid I. W. Rose, exp. and per diem Board meeting		85.76			
June 15—To amount paid C. P. Greyer, exp. and per diem Board meeting		92.73			
June 15—To amount paid J. A. Henderson, exp. and per diem Board meeting		92.41			
June 15—To amount paid F. W. Hancock, exp. and per diem Board meeting		85.26			
June 15—To amount paid Miss N. E. Sanders, typewriting		18.00			
June 15—To amount paid George McCauley, janitor		3.00			
June 19—To amount paid Lyon Drug Co., drugs for identification		3.80			
June 20—To amount paid H. B. Gilpin Co., drugs for practice work		1.48			
July 1—To amount paid Reid and Smith, typewriting		2.75			

July 2—To amount paid Oxford Post office, box rent	1.00	Nov. 28—To amount paid Western Union Telegraph Co., telegram	.30
July 7—To amount paid J. G. Hall, stationery	1.25	Dec. 1—To amount paid Oxford Loan & Real Estate Co.	75.00
July 8—To amount paid Oxford Post Office, stamped envelopes	11.44	Dec. 2—To amount paid W. H. King Drug Co., drugs for practical work	12.08
July 11—To amount paid Home Tel. and Tel. Co., phone toll	1.10	Dec. 3—To amount paid Oxford Post Office, postage stamps	5.00
July 16—To amount paid Mitchell Printing Co., printing	4.37	Dec. 4—To amount paid Seeman Printery Inc., Printing minutes	44.95
July 16—To amount paid Western Union Tel. Co., telegram	.50	Dec. 8—To amount paid Oxford Orphanage, printing	29.30
July 16—To amount paid Western Union Tel. Co., telegram	.50	Dec. 16—To amount paid Alfred Williams & Co., stationery	9.85
July 18—To amount paid R. P. Garvey, fixing typewriter	6.00	Dec. 16—To amount paid Home Tel. & Tel. Co., toll	1.70
Aug. 4—To amount paid H. Gamse and Bro., lith. certificates	20.17	Dec. 16—To amount paid Mitchell Printing Co., printing	6.38
Aug. 19—To amount paid Oxford Post Office, postage stamps	5.00	Dec. 23—To amount paid National Paper Products Co., mailing tubes ..	3.87
Sept. 1—To amount paid Blalock Motor Co., fixing typewriter	2.50	Dec. 31—To amount paid H. Gamse & Bro., printing certificates	19.80
Sept. 8—To amount paid National Paper Products Co., mailing tubes....	3.75	Dec. 31—To amount paid Oxford Post Office, postage stamps	10.00
Sept. 6—To amount paid Oxford Post Office, box rent	1.00	1926	
Sept. 9—To amount paid J. A. Henderson, expenses A. Ph. A.	180.45	Jan. 4—To amount paid Oxford Post Office, box rent	1.00
Sept. 17—To amount paid American Surety Co., bond secretary-treasurer Board of Pharmacy	20.00	Jan. 4—To amount paid Oxford Post Office, postage stamps	10.00
Sept. 24—Carolina Journal of Pharmacy, printing 1925 Report of Board of Pharmacy	109.55	Jan. 16—To amount paid Home Tel. & Tel. Co., toll	3.18
Oct. 20—To amount paid Oxford Post Office, postage stamps	5.00	Jan. 19—To amount paid Oxford Post Office, stamped envelopes	22.48
Nov. 21—To amount paid J. G. Hall, material for laboratory examination ..	1.62	Feb. 5—To amount paid Seman Printery Inc., renewal books	58.00
Nov. 21—To amount paid Herring & Etheridge, material for laboratory examination	1.10	Feb. 8—To amount paid Oxford Orphanage, printing	3.00
Nov. 21—To amount paid Rose's 5 & 10c Store, lab. towels	2.40	Feb. 8—To amount paid Nat'l Asso. Board of Pharmacy, dues	25.00
Nov. 24—To amount paid Eubank's Drug Co., drugs for practical work	3.85	Feb. 12—To amount paid Oxford Post Office, postage stamps	5.00
Nov. 24—To amount paid George McCauley, janitor	3.00	Feb. 12—To amount paid Western Union Tel. Co., telegram	.55
Nov. 25—To amount paid E. V. Zoeller, exp. and per diem Board meeting	79.38	Feb. 12—To amount paid Western Union Tel. Co., telegram	.30
Nov. 25—To amount paid I. W. Rose, exp. and per diem Board meeting	68.32	Feb. 13—To amount paid Louis G. Ratcliffe, flower design for J. A. Henderson	15.00
Nov. 25—To amount paid C. P. Greyer, exp. and per diem Board meeting	72.68	Mar. 8—To amount paid Western Union Tel. Co., telegram	.50
Nov. 25—To amount paid J. A. Henderson, exp. and per diem Board meeting	72.67	Mar. 16—To amount paid Oxford Post Office, postage stamps	5.00
Nov. 25—To amount paid F. W. Hancock, exp. and per diem Board meeting	71.70	Mar. 16—To amount paid Oxford Post Office, stamped envelopes	11.44
Nov. 25—To amount paid Miss N. E. Sanders, typewriting	10.00	Mar. 19—To amount paid Home Tel. & Tel. Co., phone toll	4.40
Nov. 26—To amount paid Western Union Telegraph Co., telegram	.50	Mar. 22—To amount paid Oxford Post Office, postage stamps	5.00
		Mar. 23—To amount paid Oxford Post Office, stamped envelopes	13.71
		Mar. 26—To amount paid Ralph Adams, state school janitor	2.00
		Apr. 1—To amount paid Oxford Post Office, box rent	1.00

Apr. 8—To amount paid W. U. Telegraph Co., telegrams	.50	May 31—To amount paid F. O. Bowman, expenses for June, 1925	00.00
Apr. 8—To amount paid E. V. Zoeller, exp. and per diem Board meeting	18.76	May 31—To amount paid F. O. Bowman, salary for July, 1925	83.33
Apr. 8—To amount paid I. W. Rose, exp. and per diem Board meeting	16.32	May 31—To amount paid F. O. Bowman, expenses for July, 1925	00.00
Apr. 8—To amount paid C. P. Greyer, exp. and per diem Board meeting	34.12	May 31—To amount paid F. O. Bowman, salary for August, 1925	83.34
Apr. 8—To amount paid F. W. Hancock, exp. and per diem Board meeting	17.00	May 31—To amount paid F. O. Bowman, expenses for August, 1925	34.62
Apr. 9—To amount paid B. S. Royster, attorney's fee	25.00	May 31—To amount paid F. O. Bowman, salary for Sept., 1925	83.33
Apr. 17—To amount paid Carolina Tel. & Tel. Co., phone toll	6.75	May 31—To amount paid F. O. Bowman, expenses for Sept., 1925	65.89
Apr. 22—To amount paid Lyon Drug Co.	1.50	May 31—To amount paid F. O. Bowman, salary for Oct., 1925	83.33
Apr. 23—To amount paid W. U. Telegraph Co., telegram	.30	May 31—To amount paid F. O. Bowman, expenses for Oct., 1925	76.35
Apr. 24—To amount paid Carolina Mfg. Co., printing	9.75	May 31—To amount paid F. O. Bowman, salary for Nov., 1925	83.34
Apr. 24—To amount paid Oxford Orphanage, printing	2.35	May 31—To amount paid F. O. Bowman, expenses for Nov., 1925	42.68
Apr. 1—To amount paid Oxford Orphanage, printing	3.50	May 31—To amount paid F. O. Bowman, salary for Dec., 1925	83.33
Apr. 24—To amount paid Oxford Orphanage, printing	1.50	May 31—To amount paid F. O. Bowman, expenses for Dec., 1925	75.80
Apr. 29—To amount paid Alfred Williams & Co., stationery	.85	May 31—To amount paid F. O. Bowman, salary for Jan., 1926	83.33
May 10—To amount paid Oxford Orphanage, printing	1.75	May 31—To amount paid F. O. Bowman, expenses for Jan., 1926	84.28
May 10—To amount paid Reid and Smith, printing	4.00	May 31—To amount paid F. O. Bowman, salary for Feb., 1926	83.34
May 11—To amount paid Oxford Post Office, stamped envelopes and post cards	31.84	May 31—To amount paid F. O. Bowman, expenses for Feb., 1926	72.51
May 12—To amount paid Carolina Tel. & Tel. Co., phone toll	4.25	May 31—To amount paid F. O. Bowman, salary for Mar., 1926	83.33
May 17—To amount paid W. U. Telegraph Co., telegram	.45	May 31—To amount paid F. O. Bowman, expenses for Mar., 1926	84.79
May 18—To amount paid Oxford Orphanage, printing	12.50	May 31—To amount paid F. O. Bowman, salary for Apr., 1926	83.33
May 18—To amount paid Southeastern Express Co., express	.83	May 31—To amount paid F. O. Bowman, expenses for Apr., 1926	50.13
May 19—To amount paid W. T. Terry, rubber stamps	2.85	May 31—To amount paid F. O. Bowman, salary for May, 1926	83.34
May 22—To amount paid Alfred Williams & Co., stationery	1.10	May 31—To amount paid F. O. Bowman, expenses for May, 1926	65.00
May 22—To amount paid Oxford Post Office, postage stamps	5.00	<i>F. W. Hancock Expenses and Per Diem Inspection and Other Work of Board</i>	
May 24—To amount paid Mrs. Bessie Farrior, typewriting	7.00	May 31—To amount paid F. W. Hancock per diem June, 1925	30.00
May 24—To amount paid Lyon Drug Co., typewriter ribbon	1.00	May 31—To amount paid F. W. Hancock expenses June, 1925	43.20
May 28—To amount paid Oxford Mfg. Co., printing	2.50	May 31—To amount paid F. W. Hancock per diem July, 1925	15.00
May 31—To amount paid State N. C. for C. P. Greyer, com. fee	2.50	May 31—To amount paid F. W. Hancock expenses July, 1925	24.50
May 31—To amount paid American Ry. Express Co., expressage	.69	May 31—To amount paid F. W. Hancock per diem Aug., 1925	15.00
		May 31—To amount paid F. W. Hancock expenses Aug., 1925	22.00
		May 31—To amount paid F. W. Hancock per diem Sept., 1925	35.00

F. O. Bowman Expenses and Salary for Inspection Work

May 31—To amount paid F. O. Bowman, salary for June, 1925	83.33
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May 31—To amount paid F. W. Hancock expenses Sept., 1925	42.00
May 31—To amount paid F. W. Hancock per diem Oct., 1925	20.00
May 31—To amount paid F. W. Hancock expenses Oct., 1925	28.50
May 31—To amount paid F. W. Hancock per diem Nov., 1925	5.00
May 31—To amount paid F. W. Hancock expenses Nov., 1925	5.25
May 31—To amount paid F. W. Hancock per diem Dec., 1925	15.00
May 31—To amount paid F. W. Hancock expenses Dec., 1925	32.00
May 31—To amount paid F. W. Hancock per diem Feb., 1926	15.00
May 31—To amount paid F. W. Hancock expenses Feb., 1926	16.25
May 31—To amount paid F. W. Hancock per diem Mar., 1926	20.00
May 31—To amount paid F. W. Hancock expenses Mar., 1926	30.75
May 31—To amount paid F. W. Hancock per diem Apr., 1926	15.00
May 31—To amount paid F. W. Hancock expenses Apr., 1926	20.75
May 31—To amount paid F. W. Hancock per diem May, 1926	20.00
May 31—To amount paid F. W. Hancock expenses May, 1926	22.25
May 31—To F. W. Hancock salary as Secretary-Treasurer, stenographic aid and office rent for year ending May 31, 1926	1,500.00
May 31—To balance on hand	11,099.52
	\$16,667.80

Respectfully submitted,

F. W. HANCOCK,
Secretary-Treasurer.

The above Financial Report as per order of the Board was audited by a Certified Public Accountant whose Statement follows:

RAYMOND L. PRICE

Certified Public Accountant

Attorney at Law

Raleigh, N. C.

July 29th, 1926.

To Whom it May Concern:

I hereby certify that I have examined the books and records of F. W. Hancock, Secretary-Treasurer of the North Carolina Board of Pharmacy for the period from June 1, 1925 to May 31, 1926 and find all Receipts listed in his books properly accounted for.

Disbursements for the Fiscal Year are correctly entered from vouchers on file.

The balance of \$11,099.52 at May 31, 1926 was verified from letters on file from the various banks.

RAYMOND L. PRICE,
Certified Public Accountant.

List of Registered Pharmacists, Assistant Registered Pharmacists and Pharmacists Registered by Reciprocity

REVISED JUNE 1, 1926

Please notify the Secretary promptly of any change in address.

A

1. Adams, J. L.....	1903	Gastonia
2. Adams, E. C.....	1908	Gastonia
3. Adams, R. McC.....	1915	LaGrange
4. Adams, E. E.....	1924	Statesville
5. Ahrens, A. G.....	1902	Wilmington
6. Aiken, J. H.....	1914	Asheville
7. Aiken, L. W.....	1916	Biltmore
8. Alderman, J. L.....	1923	Chapel Hill
9. Alexander, O. T.....	1910	Waynesville
10. Allen, C. H.....	1916	Huntersville
11. Allen, H. H.....	1915	Cherryville
12. Allison, T. B.....	1910	Asheville
13. Amiss, J. T.....	1888	Asheville
14. Ancrum, E. W. (col.).....	1911	Winston-Salem
15. Anderson, J. M.....	1911	New Bern
16. Andrews, C. M.....	1907	Hillsboro
17. Andrews, R. H.....	1914	Burlington
18. Andrews, W. T.....	1917	Goldsboro
19. Armfield, Horace.....	1898	Albemarle
20. Armstrong, W. E. (col.).....	1922	Rocky Mount
21. Arps, P. M.....	1916	Plymouth
22. Arps, E. G.....	1921	Plymouth
23. Ashcraft, L. C.....	1910	Marshville
24. Ashford, A. J.....	1901	Kinston
25. Atwater, G. M.....	1912	Farmville
26. Austin, T. E.....	1912	Roxboro
27. Ayner, Samuel.....	1925	Fayetteville

B

28. Bailey, L. A.....	1914	Charlotte
29. Bain, J. D.....	1924	Wendell
30. Baker, W. P.....	1921	Raeford
31. Baker, E. R. (col.).....	1924	Owensboro, Ky.
32. Ballew, J. G.....	1902	Lenoir
33. Banner, John.....	1894	Mt. Airy
34. Barham, W. K.....	1893	Morehead City
35. Barker, E. J.....	1911	Rowland
36. Barker, W. B.....	1898	Greensboro
37. Barnes, B. S.....	1903	Maxton
38. Barnes, E. W.....	1911	Pinetops
39. Barnes, H. A.....	1912	Maxton
40. Barnhill, W. L.....	1912	Wilson
41. Barnhill, Mabel.....	1906	Bethel

169. Coppedge, O. G.	1912	Raleigh
170. Coppedge, J. B.	1912	Raleigh
171. Costner, B. P.	1908	Lincolnton
172. Council, C. T.	1906	Durham
173. Cox, G. M.	1911	Shelby
174. Crabtree, Gilbert.	1905	Raleigh
175. Craig, W. F.	1925	Charlotte
176. Cranmer, J. B., M.D.	1893	Wilmington
177. Craven, C. H.	1912	W. Asheville
178. Crawford, E. P.	1911	Lenoir
179. Crawford, W. B., M.D.	1887	Goldsboro
180. Creech, D. H.	1908	Smithfield
181. Creech, Seth.	1918	Kinston
182. Crews, E. T.	1905	Oxford
183. Croom, R. D.	1897	Maxton
184. Crutchfield, T. G.	1920	Greensboro
185. Culpepper, F. D.	1911	Henderson
186. Cutchins, J. M., Jr.	1901	Whitakers

D

187. Dailey, J. F.	1921	Greensboro
188. Dailey, R. I.	1915	Reidsville
189. Dameron, E. L., M.D.	1908	Star
190. Daniel, E. C.	1913	Zebulon
191. Davenport, P. E.	1903	Washington
192. Davis, George, M.D.	1900	Beaufort
193. Davis, J. W. S.	1916	Andrews
194. Davis, E. M.	1905	Roxboro
195. Davis, J. R.	1907	Asheville
196. Davis, H. E.	1914	Andrews
197. Davis, J. W.	1914	Edenton
198. Davis, E. B.	1915	Morganton
199. Davis, K. W.	1913	Winston-Salem
200. Davis, C. V.	1921	Belmont
201. Davis, I. I.	1907	Concord
202. Dawson, B. T.	1909	Rocky Mount
203. Dawson, M. P.	1909	Rocky Mount
204. Deal, H. M.	1925	Landis
205. Dees, Fred.	1915	Burgaw
206. Dees, R. E. L.	1920	Fremont
207. Deitz, R. Y.	1907	Tampa, Fla.
208. Dettler, E. E.	1904	Hickory
209. Dinwiddie, P. H.	1914	Black Mountain
210. Dixon, R. L.	1888	Milton
211. Dodson, J. A. (col.)	1895	Brunswick, Mo.
212. Dorsey, Melville.	1881	Henderson
213. Douglas, J. D. (col.)	1904	Rocky Mount
214. Dover, H. C.	1920	Charlotte
215. Dowdy, D. A.	1917	High Point
216. Duffy, F. S.	1886	New Bern
217. Duffy, Leinster, M.D.	1883	New Bern
218. Dukes, M. H.	1925	Hillsboro
219. Dunn, R. A.	1881	Charlotte
220. Durham, C. T.	1917	Chapel Hill

E

221. East, J. S.	1911	Morven
222. Edgerton, E. O.	1908	Raleigh
223. Edwards, T. N.	1901	Charlotte
224. Edwards, S. M.	1917	Ayden
225. Edwards, O. C.	1921	Raleigh
226. Eldridge, Julius.	1901	Winston-Salem
227. Ellington, C. W.	1899	Raleigh
228. Ellington, R. A.	1904	Madison
229. Elliott, A. G.	1907	Fuquay Springs

230. Ellis, W. D.	1925	Greensboro
231. Elvington, D. A.	1909	Wilmington
232. Etheridge, S. B.	1909	Washington
233. Etheridge, S. G.	1911	Elizabeth City
234. Etheridge, T. J., Jr.	1920	Oxford
235. Eubanks, C. L.	1896	Chapel Hill
236. Eubanks, J. N.	1916	Greensboro
237. Ewell, Mary C. (col.)	1925	Spartanburg, S.C.

F

238. Farrell, R. D.	1917	Gastonia
239. Faucette, W. P.	1914	Youngsville
240. Faucette, H. F.	1914	Raleigh
241. Faulconer, R. C.	1909	Burlington
242. Fentress, H. L.	1881	Wilmington
243. Ferguson, H. Q.	1924	Greensboro
244. Ferrell, W. C.	1920	Nashville
245. Fetzner, Chas.	1887	Reidsville
246. Fetzner, F. G.	1911	Wadesboro
247. Field, D. M.	1895	Hertford
248. Fields, J. T.	1893	Laurinburg
249. Fields, J. T., Jr.	1917	Laurinburg
250. Finger, F. E.	1909	Kings Mountain
251. Finley, G. B.	1915	Statesville
252. Fishel, A. L.	1915	Winston-Salem
253. Fisher, Lester.	1917	Phila., Pa.
254. Fisher, H. A. (col.)	1904	Dunn
255. Fitchett, C. E.	1916	Raleigh
256. Fleming, C. H.	1913	Raleigh
257. Fordham, C. C.	1895	Greensboro
258. Fordham, C. C., Jr.	1925	Greensboro
259. Fordham, C. M.	1909	Marion
260. Foster, Caney.	1912	Weldon
261. Foster, J. C. C.	1912	Asheville
262. Fowlkes, W. M.	1913	Rockingham
263. Fox, C. M.	1906	Asheboro
264. Fox, L. G.	1920	Rockingham
265. Franklin, O. E.	1897	Washington, D. C.
266. Frederick, J. R. (col.)	1911	Goldsboro
267. Frieze, W. S.	1910	Concord
268. Fulenwider, Phifer.	1903	Rocky Mount
269. Fulghum, R. T.	1907	Kenly
270. Furr, F. L.	1921	Asheville
271. Futrelle, W. L.	1912	Wilmington

G

272. Gaddy, H. M.	1909	Raleigh
273. Galloway, Rawley.	1896	Raleigh
274. Gamble, C. F.	1915	N. Charlotte
275. Gamble, J. P.	1921	Monroe
276. Gardner, T. L.	1908	Reidsville
277. Garrett, Y. D. (col.)	1920	Tarboro
278. Gary, J. R.	1922	Raleigh
279. Gattis, P. D.	1916	Raleigh
280. Gibbs, T. R.	1908	Belhaven
281. Gibson, W. Z.	1904	Gibson
282. Gibson, A. M.	1923	Gibson
283. Gilbert, Laomie.	1903	Benson
284. Gilliam, W. A.	1925	Elkin
285. Glass, P. G.	1925	Kannapolis
286. Glenn, J. S.	1925	Hickory
287. Godfrey, P. V.	1910	Spray
288. Godwin, C. I.	1910	Raleigh
289. Gooch, R. L.	1917	Oxford
290. Goode, J. A.	1909	Asheville
291. Goodman, G. C.	1881	Mooreville

292. Goodrum, C. S.....	1913	Davidson	355. Hasty, E. T. (col.).....	1897	Monroe
293. Gorham, R. S.....	1903	Rocky Mount	356. Hatch, P. R., Jr.....	1917	Raleigh
294. Graham, J. C., Jr.....	1917	Red Springs	357. Haupt, Edward.....	1925	Newton
295. Grantham, G. K.....	1895	Dunn	358. Hawley, F. O., Jr.....	1903	Charlotte
296. Grantham, Hiram.....	1889	Red Springs	359. Hayes, G. E.....	1916	Hickory
297. Grantham, L. I.....	1910	St. Pauls	360. Hayley, W. E. (col.).....	1906	Concord
298. Grantham, L. B.....	1914	Passagrilla, Fla.	361. Haymore, J. B.....	1913	Norlina
299. Gray, P. C.....	1903	Statesville	362. Hays, F. B.....	1890	Oxford
300. Green, C. F.....	1899	Wilmington	363. Haywood, C. L.....	1894	Durham
301. Green, H. C.....	1909	Charlotte	364. Hedgpeth, R. A., Jr.....	1925	Lumberton
302. Greene, J. G.....	1901	High Point	365. Henderson, J. L.....	1913	Burlington
303. Greenwood, A.M. (col.)....	1924	Greensboro	366. Henderson, A. J. (col.)....	1908	Winston-Salem
304. Gregory, R. T.....	1898	Stovall	367. Herndon, C. N.....	1912	Greensboro
305. Greyer, C. P.....	1907	Morganton	368. Herring, Doane.....	1884	Wilson
306. Griffin, J. A., M.D.....	1881	Clayton	369. Herring, R. R.....	1907	Oxford
307. Griffin, B. C.....	1910	Huntersville	370. Herring, N. B.....	1917	Wilson
308. Griffith, Wiltshire.....	1907	Hendersonville	371. Hester, Fred.....	1916	Asheville
309. Grimes, T. W.....	1885	Greenville	372. Hesterly, L. E.....	1910	Hendersonville
310. Grimes, G. D.....	1915	Robersonville	373. Hicks, H. T.....	1885	Raleigh
311. Grissom, Gilliam.....	1889	Raleigh	374. Hicks, C. G.....	1909	Raleigh
312. Grove, C. E.....	1899	Asheville	375. Hicks, H. L.....	1912	Rocky Mount
313. Guion, C. L.....	1921	Norwood	376. Hicks, J. E. F.....	1901	Goldsboro
314. Guion, C. D.....	1916	Cornelius	377. Higgins, C. M.....	1887	McFarlan
315. Guion, H. N.....	1921	Marshville	378. Hill, J. H.....	1888	Goldsboro
316. Guion, J. A.....	1925	Whiteville	379. Hill, G. W.....	1906	Wilmington
317. Gurley, W. B.....	1916	Windsor	380. Hilton, C. M.....	1908	Greensboro
318. Gurley, D. M.....	1906	Sanford	381. Hocutt, D. D.....	1920	Henderson

H

319. Hair, R. C.....	1925	Pineville	383. Hoffman, J. F., Jr.....	1914	Gastonia
320. Hairston, R. S. (col.).....	1917	Winston-Salem	384. Hogan, A. L.....	1923	Kinston
321. Hales, R. A., Jr.....	1923	Middlesex	385. Holding, T. E., Jr.....	1913	Wake Forest
322. Hall, T. N.....	1892	Mooreville	386. Holland, H. O.....	1914	Apex
323. Hall, J. G.....	1881	Oxford	387. Holland, W. T.....	1905	Mount Holly
324. Hall, J. M.....	1901	Wilmington	388. Hollingsworth, Jos.....	1917	Mount Airy
325. Hall, J. D.....	1904	Scotland Neck	389. Hollomon, L. J.....	1925	Charlotte
326. Hall, J. P.....	1925	Oxford	390. Hood, J. C.....	1911	Kinston
327. Hall, J. S.....	1905	Fayetteville	391. Hood, W. D.....	1903	Smithfield
328. Hall, S. P.....	1909	Charlotte	392. Hood, R. T.....	1916	Kinston
329. Hall, S. B.....	1925	Goldsboro	393. Hood, D. H.....	1891	Dunn
330. Hall, S. C.....	1924	Oxford	394. Hood, P. C.....	1913	Dunn
331. Hambrick, W. R.....	1884	Roxboro	395. Hood, T. R.....	1881	Smithfield
332. Hamilton, R. L.....	1906	Oxford	396. Hood, H. C.....	1909	Smithfield
333. Hamlet, Reginald.....	1906	Raleigh	397. Hood, T. R.....	1925	Dunn
334. Hamlin, V. C. (col.).....	1915	Raleigh	398. Hooper, F. L.....	1914	Sylva
335. Hancock, F. W.....	1881	Oxford	399. Hord, J. C.....	1925	Shelby
336. Hand, J. K.....	1906	N. Charlotte	400. Horne, H. R.....	1881	Fayetteville
337. Hand, W. L.....	1915	Charlotte	401. Horne, W. W.....	1900	Fayetteville
338. Hanson, J. K.....	1908	Wilmington	402. Horne, S. R.....	1902	Fayetteville
339. Hardee, A. K.....	1905	Graham	403. Horne, W. H.....	1907	Greenville
340. Hardin, J. H.....	1881	Wilmington	404. Horne, C. O'H.....	1909	Greenville
341. Hardin, E. M.....	1914	Wilmington	405. Horsley, H. T.....	1915	Bessemer City
342. Hardin, E. B.....	1924	Wilmington	406. Horton, R. W.....	1915	Monroe
343. Harget, D. A.....	1891	Swansboro	407. Horton, J. P.....	1921	N. Wilkesboro
344. Hargrave, W. W.....	1881	Washington, D. C.	408. House, Joseph.....	1910	Beaufort
345. Harper, C. P.....	1900	Selma	409. Howell, E. V.....	1892	Chapel Hill
346. Harper, C. T.....	1916	Zebulon	410. Howerton, J. L.....	1908	Greensboro
347. Harris, H. W.....	1921	Catawba	411. Hoyle, M. H.....	1915	Cooleemee
348. Harris, J. C.....	1924	Washington	412. Hufham, Walter.....	1916	Morehead City
349. Harrison, E. V.....	1904	Greensboro	413. Hughes, J. R.....	1912	Madison
350. Harrison, T. N., Jr.....	1909	Littleton	414. Hughes, C. M., M.D.....	1881	Cedar Grove
351. Hart, J. A.....	1906	High Point	415. Hunnicutt, F. J.....	1910	Raleigh
352. Hart, L. W.....	1899	Salisbury	416. Hunter, J. B.....	1910	Charlotte
353. Hart, R. L.....	1910	So. Pines	417. Hunter, B. W.....	1888	New Bern
354. Harville, R. C.....	1908	Thomasville	418. Hunter, T. B.....	1897	Rockingham
			419. Hutchins, J. A.....	1910	Winston-Salem

I

420. Ingle, R. H.	1915	Charlotte
421. Ingram, L. M.	1920	High Point
422. Iseley, G. A.	1910	Raleigh
423. Isler, W. A. (col.)	1914	Kinston

J

424. Jackson, Leonidas	1924	Erwin
425. Jacobs, F. G.	1899	Elizabeth City
426. James, A. A.	1909	Winston-Salem
427. James, S. T. (col.)	1907	Durham
428. Jarman, J. F.	1900	Wilmington
429. Jarrett, L. M.	1910	Biltmore
430. Jenkins, J. V.	1905	Asheville
431. Jenkins, L. W.	1908	Greensboro
432. Jernigan, R. W.	1914	Beaufort
433. Jetton, W. A.	1905	Davidson
434. Johnson, W. L.	1924	Raleigh
435. Johnson, A. S.	1899	Smithfield
436. Johnson, W. R.	1920	LaGrange
437. Johnson, J. H.	1917	N. Wilkesboro
438. Jones, W. A. (col.)	1900	Winston-Salem
439. Jones, H. E. (col.)	1904	Asheville
440. Jones, E. J.	1900	Spartanburg
441. Jones, G. T. (col.)	1909	Raleigh
442. Jones, J. B.	1910	Lexington
443. Jones, Alpheus	1911	Warrenton
444. Jones, J. H.	1913	Haw River
445. Jordan, D. L.	1921	Raleigh
446. Joyner, J. D.	1914	Franklinton
447. Justus, W. H.	1887	Hendersonville

K

448. Keever, J. W.	1916	Richmond, Va.
449. Kelly, J. R.	1909	Greensboro
450. Kendall, B. H.	1900	Shelby
451. Kendrick, T. W.	1899	Charlotte
452. Kennedy, H. P. (col.)	1907	New Bern
453. Kennedy, A. T. (col.)	1915	Winston-Salem
454. Kerner, L. C.	1902	Henderson
455. Kerr, James	1909	Gastonia
456. Kibler, R. E.	1907	Morganton
457. King, H. L.	1902	Durham
458. King, C. H.	1904	Durham
459. King, J. R.	1909	E. Durham
460. Kingsbury, W. R.	1881	Wilmington
461. Kirby, K. A.	1914	Kings Mountain
462. Kirby, G. S., Jr.	1920	Marion
463. Kirby, J. H.	1924	Kenly
464. Kirkman, P. E.	1925	Winston-Salem
465. Kirksey, L. H.	1916	Morganton
466. Klutz, A. J.	1897	Greensboro
467. Knight, R. S., Jr.	1924	Columbia
468. Kolb, R. H.	1912	Fairview, Mich.
469. Koonce, J. E.	1907	Chadbourn
470. Koonce, T. R.	1915	Wilmington
471. Kunkle, A. B.	1925	Durham
472. Kyser, P. B.	1892	Rocky Mount
473. Kyser, E. V.	1915	Chapel Hill

L

474. Lamm, L. M.	1923	Mount Airy
475. Landquist, T. E.	1899	Winston-Salem
476. Lane, W. A.	1907	Tarboro
477. Langdon, R. E.	1923	Coats

478. Lasley, M. I.	1916	Winston-Salem
479. Laubenheimer, J. H.	1899	Greensboro
480. Lawing, K. L.	1903	Lincolnton
481. Layden, H. W.	1908	Charlotte
482. Layden, E. H.	1917	Lexington
483. Layton, C. C.	1921	Sanford
484. Lea, V. D.	1920	E. Durham
485. Leavister, T. O.	1905	Raleigh
486. LeBoo, P. S. (col.)	1903	Wilmington
487. Ledbetter, E. DeB.	1917	Wilmington
488. Lee, P. A.	1903	Dunn
489. Leggett, W. A.	1896	Edenton
490. Leggett, P. O.	1902	Southport
491. Le Mon, H. H. (col.)	1925	High Point
492. Lewis, W. E., M.D.	1881	Jackson
493. Lewis, W. E.	1907	Mount Olive
494. Lewis, H. R.	1912	Asheville
495. Liles, W. A.	1917	W. Durham
496. Linder, J. A.	1925	Henderson, Tex.
497. Lisk, D. C.	1909	Charlotte
498. Lloyd, T. P.	1920	Chapel Hill
499. Loftin, J. U.	1909	Albemarle
500. Long, Roy	1914	Brevard
501. Lord, C. A.	1909	Asheville
502. Love, T. L. (col.)	1905	Raleigh
503. Lowry, W. A.	1919	Washington, D.C.
504. Lunn, F. H.	1912	Winston-Salem
505. Lutterloh, I. H., M.D.	1891	Sanford
506. Lutz, H. C.	1907	Hickory
507. Lyday, W. M., M.D.	1895	Penrose
508. Lynch, N. W.	1904	Charlotte
509. Lynn, R. M.	1924	Gastonia
510. Lyon, R. P.	1907	Wadesboro
511. Lyon, O. H.	1912	Plymouth
512. Lyon, F. F.	1914	Oxford
513. Lytch, J. E.	1915	Lumberton
514. Lytle, W. H. (col.)	1925	Gastonia

M

515. Mabry, C. S.	1917	Hamlet
516. Mabry, W. A.	1894	Raleigh
517. Macon, A. B.	1915	Mount Airy
518. Malone, C. E.	1912	Salisbury
519. Mann, R. N.	1915	High Point
520. Marley, F. H.	1913	Lenoir
521. Marsh, M. L.	1895	Concord
522. Marsh, N. F.	1906	Glenwood
523. Marston, R. H.	1913	Kinston
524. Martin, W. S.	1901	Canton
525. Martin, S. L. M.D.	1892	Leaksville
526. Martin, S. L., Jr.	1915	Leaksville
527. Martin, B. M.	1919	Baltimore, Md.
528. Martin, A. N.	1920	Rosemary
529. Mathes, T. J.	1912	Durham
530. Matthews, G. E.	1900	Fayetteville
531. Matthews, W. F.	1910	Randleman
532. Matthews, C. E., Jr.	1917	Roanoke R'ds
533. Mattocks, A. M.	1910	Wilmington
534. Matton, G. A.	1884	High Point
535. Mauney, C. J.	1896	Albemarle
536. Mauney, W. McC.	1925	Murphy
537. May, T. H.	1912	Pittsburg, Pa.
538. Mayberry, E. B.	1913	Maxton
539. Mayo, T. H.	1881	Goldsboro
540. McArthur, R. M.	1908	Winston-Salem

- | | | | |
|--------------------------------|-----------------------|--------------------------------|---------------------|
| 541. McBane, J. O. D..... | 1921 Greensboro | 606. Morgan, J. T..... | 1918 Benson |
| 542. McBane, T. W..... | 1916 Greensboro | 607. Morgan, R. S..... | 1908 Marshall |
| 543. McCauley, M. E..... | 1881 Oakboro | 608. Morrisette, C. B..... | 1914 Elizabeth City |
| 544. McCraw, W. P..... | 1906 Norfolk, Va. | 609. Morrison, M. S..... | 1906 Wilson |
| 545. McCrummen, D. C..... | 1925 West End | 610. Morrow, Norman..... | 1909 Gastonia |
| 546. McDaniel, W. A..... | 1914 Enfield | 611. Morrow, W. E. (col.)..... | 1924 Greensboro |
| 547. McDonald, J. S..... | 1908 Raleigh | 612. Morton, J. X..... | 1909 Faison |
| 548. McDonald, A. H..... | 1910 W. Durham | 613. Mullin, L. B..... | 1912 Asheville |
| 549. McDonald, W. R., Jr..... | 1924 Hickory | 614. Munday, C. C..... | 1913 Taylorsville |
| 550. McDowell, N. O..... | 1921 Scotland Neck | 615. Mundy, J. C..... | 1921 China Grove |
| 551. McDuffie, R. A..... | 1914 Greensboro | 616. Murchison, E. E..... | 1912 Enfield |
| 552. McIlhenny, T. C..... | 1909 Winston-Salem | 617. Murphey, L. W..... | 1913 Rocky Mount |
| 553. McKay, D. McN..... | 1895 Durham | 618. Murphy, J. C..... | 1911 Winston-Salem |
| 554. McKay, H. H..... | 1900 Gastonia | 619. Murphy, C. L..... | 1917 Salisbury |
| 555. McKay, J. W..... | 1914 Asheville | | |
| 556. McKay, Malcolm..... | 1891 Faison | | N |
| 557. McKeel, C. B..... | 1889 Columbia | 620. Nance, J. S..... | 1922 Charlotte |
| 558. McKenzie, L. McK..... | 1915 Lumberton | 621. Nelson, W. G..... | 1917 New Bern |
| 559. McKesson, L. W..... | 1902 Statesville | 622. Newsom, H. C..... | 1917 Mooresville |
| 560. McKinney, W. M..... | 1906 Ayden | 623. Nicholson, A. T..... | 1904 Tarboro |
| 561. McKinnon, W. L..... | 1900 Wadesboro | 624. Nicholson, M. A..... | 1910 Troy |
| 562. McKnight, L. E..... | 1909 Fayetteville | 625. Niestlie, Wm..... | 1886 Wilmington |
| 563. McLarty, Eugene..... | 1889 Haw River | 626. Norman, J. S., M.D..... | 1903 Columbia |
| 564. McLauchlin, D. A..... | 1893 Charlotte | 627. Nottingham, G. S..... | 1901 Norfolk, Va. |
| 565. McLelland, J. H..... | 1909 Mooresville | 628. Nowell, Edwin..... | 1906 Greensboro |
| 566. McManus, M. T. Y..... | 1911 Winston-Salem | 629. Nowell, W. R..... | 1910 Wendell |
| 567. McMillan, J. D., Jr..... | 1904 Lumberton | 630. Nutt, J. D..... | 1881 Wilmington |
| 568. McMillan, B. F., Jr..... | 1915 Lumberton | 631. Nye, G. L..... | 1919 Sylva |
| 569. McMinn, J. M..... | 1881 Asheville | | O |
| 570. McMullan, F. H..... | 1913 Asheville | 632. O'Hanlon, E. W..... | 1891 Winston-Salem |
| 571. McNair, W. H..... | 1882 Tarboro | 633. Overman, H. S..... | 1907 Elizabeth City |
| 572. McNair, F. W. (col.)..... | 1905 Greensboro | | P |
| 573. McNair, W. R..... | 1902 Henderson | 634. Padgett, E. L..... | 1921 Marion |
| 574. McNeely, M. C..... | 1916 Greensboro | 635. Page, B. F..... | 1901 Raleigh |
| 575. McNeill, G. McK..... | 1902 Rowland | 636. Palmer, R. W., M.D..... | 1902 Gulf |
| 576. McNeil, G. R..... | 1905 Vineland | 637. Palmer, A. W..... | 1924 Sanford |
| 577. Mebane, W. M..... | 1920 Asheville | 638. Parker, W. W..... | 1889 Henderson |
| 578. Melvin, P. J..... | 1920 Fayetteville | 639. Parker, F. W..... | 1892 Raleigh |
| 579. Melvin, M. B..... | 1924 Raleigh | 640. Parker, R. S..... | 1906 Murphy |
| 580. Merritt, E. S..... | 1885 Carrboro | 641. Parker, W. W., Jr..... | 1923 Henderson |
| 581. Merritt, N. H..... | 1915 Carrboro | 642. Parker, R. H..... | 1905 Zebulon |
| 582. Middleton, D. N..... | 1907 C. Springs, Col. | 643. Patterson, Alvis..... | 1902 Bonlee |
| 583. Miles, M. C..... | 1917 Henderson | 644. Patterson, W. D..... | 1901 Chapel Hill |
| 584. Miller, C. B..... | 1890 Goldsboro | 645. Payne, H. E..... | 1909 Wilmington |
| 585. Miller, E. H..... | 1898 Mooresville | 646. Payne, M. T..... | 1905 Greensboro |
| 586. Miller, C. T..... | 1905 Wilmington | 647. Peacock, M. A..... | 1909 Benson |
| 587. Miller, W. W..... | 1921 Aulander | 648. Pearson, M. E. Dye | |
| 588. Miller, C. M..... | 1916 Wallace | (col.)..... | 1911 Durham |
| 589. Millican, A. G..... | 1916 Wilmington | 649. Peele, J. F..... | 1905 LaGrange |
| 590. Mills, J. C..... | 1921 Rutherfordton | 650. Pegram, Mrs. A. B..... | 1922 Lenoir |
| 591. Mills, J. A..... | 1915 Tabor | 651. Penger, F. H., Jr..... | 1914 Asheville |
| 592. Milton, R. H..... | 1923 Albemarle | 652. Perry, W. M..... | 1902 Elizabeth City |
| 593. Mintz, M. B..... | 1897 Southport | 653. Perry, H. H. (col.)..... | 1894 Fayetteville |
| 594. Missildine, E. E..... | 1900 Tryon | 654. Perry, E. B..... | 1901 Littleton |
| 595. Mitchell, H. G..... | 1913 Hamlet | 655. Perry, D. L. (col.)..... | 1912 Hamlet |
| 596. Mitchell, C. P..... | 1915 Burlington | 656. Person, T. E., M.D..... | 1906 Stantonburg |
| 597. Mitchener, J. A..... | 1897 Edenton | 657. Petrea, F. S..... | 1920 Greensboro |
| 598. Moir, A. L..... | 1916 Fayetteville | 658. Phillips, C. B..... | 1910 Lincolnton |
| 599. Montague, G. W..... | 1903 Durham | 659. Phillips, M. B..... | 1920 Concord |
| 600. Moore, E. E..... | 1922 Granite Falls | 660. Pickard, C. O..... | 1912 Mebane |
| 601. Moore, B. C..... | 1897 Lakeland, Fla. | 661. Pickelsinner, J. B..... | 1908 Brevard |
| 602. Moore, J. P..... | 1911 Cary | 662. Pierce, M. E..... | 1914 Charlotte |
| 603. Moore, A. R..... | 1920 Wilson | 663. Pierce, J. S..... | 1920 Rocky Mount |
| 604. Moose, A. W..... | 1892 Mt. Pleasant | 664. Pike, J. W..... | 1904 Concord |
| 605. Moose, G. K..... | 1914 Boone | | |

665. Pike, E. LeR.....	1915	W. Asheville
666. Pilkington, G. R.....	1897	Pittsboro
667. Pinnix, J. M.....	1904	Kernersville
668. Pinnix, W. M.....	1907	New Bern
669. Pittman, J. N.....	1911	Henderson
670. Pleasants, F. R.....	1896	Louisburg
671. Plummer, James.....	1881	Salisbury
672. Polk, J. B.....	1910	Charlotte
673. Poole, L. B.....	1924	Durham
674. Pope, H. L.....	1908	Asheville
675. Porter, Clifford.....	1909	Black Mountain
676. Porter, C. D.....	1915	Concord
677. Porter, Ernest.....	1912	Concord
678. Powell, D. E.....	1909	Asheville
679. Powell, D. A.....	1898	Goldsboro
680. Powell, J. C.....	1915	Norfolk, Va.
681. Powers, L. B.....	1908	Raleigh
682. Preston, W. D.....	1909	S. Norfolk, Va.
683. Price, S. H.....	1920	Mooresville
684. Pritchard, J. M.....	1918	Greensboro
685. Propst, G. C.....	1910	Sumter, S. C.
686. Pugh, E. S.....	1922	Windsor
687. Purcell, S. M.....	1900	Salisbury

Q

688. Quinn, F. D.....	1908	Shelby
-----------------------	------	--------

R

689. Ray, E. L.....	1916	Asheboro
690. Rayburn, H. L.....	1925	High Point
691. Raysor, C. A.....	1887	Asheville
692. Reaves, L. E.....	1897	Raeford
693. Reaves, E. L.....	1923	Raeford
694. Redding, E. F.....	1905	Lucama
695. Rees, H. E.....	1924	Wingate
696. Reeves, Jefferson.....	1923	Waynesville
697. Reeves, M. H.....	1906	Waynesville
698. Reid, S. H.....	1916	Washington
699. Reinhardt, R. L.....	1910	Forest City
700. Reins, C. C.....	1912	Winston-Salem
701. Rhinehardt, C. B.....	1912	Asheville
702. Rhodes, Cader.....	1911	Raleigh
703. Rhyne, W. F.....	1909	Gastonia
704. Rice, L. D.....	1925	Beaufort
705. Richardson, L. W.....	1907	Kenly
706. Ridenhour, D. G.....	1912	Mt. Gilead
707. Riggan, R. D.....	1907	Raleigh
708. Rimmer, E. F.....	1912	Charlotte
709. Rimmer, R. M.....	1921	Winston-Salem
710. Ring, W. A.....	1895	High Point
711. Ring, C. A.....	1905	High Point
712. Ring, L. B.....	1904	Mount Olive
713. Rives, H. L.....	1915	Bethel
714. Roberts, A. R.....	1884	Gatesville
715. Roberts, Herschel.....	1918	Weaverville
716. Robertson, E. G.....	1910	Bogota, N. J.
717. Robinson, G. C.....	1906	Washington, D.C.
718. Robinson, J. L.....	1907	Rutherfordton
719. Rogers, R. P.....	1912	Durham
720. Rogers, W. F.....	1912	Durham
721. Rose, I. W.....	1906	Rocky Mount
722. Rosemond, J. F.....	1918	Winston-Salem
723. Rosenbaum, C. D.....	1915	Tarboro
724. Roth, R. H.....	1905	Asheville
725. Rowland, G. J.....	1902	Henderson

726. Roycroft, W. R.....	1925	Coats
727. Rudisill, J. S.....	1908	Cliffside
728. Rush, G. W. C.....	1923	Aberdeen

S

729. Salling, A. T.....	1910	Wilmington
730. Sanders, A. J.....	1912	McAdams'le
731. Sandling, R. H.....	1917	Norfolk, Va.
732. Sanford, R. D.....	1916	Laurinburg
733. Sapp, L. L., M.D.....	1898	Badin
734. Sasser, L. B.....	1889	Wilmington
735. Sauls, M. M.....	1903	Ayden
736. Savage, C. C.....	1916	Greenville
737. Schutt, T. C. H.....	1905	Wilmington
738. Scoggins, L. E.....	1905	Louisburg
739. Scott, J. M.....	1903	Charlotte
740. Scruggs, B. P.....	1916	Chesnee, S. C.
741. Seagle, F. M.....	1905	Charlotte
742. Seawell, C. C.....	1904	Greensboro
743. Secrest, A. McD.....	1907	Monroe
744. Sedberry, H. S.....	1892	Fayetteville
745. Sedberry, H. B.....	1904	Elizabeth City
746. Senter, P. L.....	1921	Raleigh
747. Sessoms, M. M.....	1914	Wilson
748. Shade, I. A. (col.).....	1906	Wilson
749. Shaw, R. S.....	1917	Scotland Neck
750. Shell, J. E.....	1896	Lenoir
751. Shell, C. C.....	1909	Waynesville
752. Shelton, C. F.....	1905	Chadbourn
753. Sheppard, J. W.....	1896	Charlotte
754. Shook, Eulon.....	1918	Hickory
755. Shore, M. L.....	1902	Raleigh
756. Shuford, C. M.....	1895	Hickory
757. Shuford, L. D.....	1924	Spindale
758. Simpson, J. F.....	1913	Sanatorium
759. Singletary, F. B.....	1914	Greensboro
760. Sisk, C. T., M.D.....	1902	Bryson City
761. Sisk, C. J.....	1924	Bryson City
762. Siske, G. C.....	1922	Pleasant Garden
763. Skinner, R. E. L.....	1898	Morrisville
764. Sledge, R. S.....	1896	Miami, Fla.
765. Sloan, F. A.....	1909	Albemarle
766. Sloop, L. L.....	1901	Elm City
767. Smith, F. L.....	1917	Johnson C., Tenn.
768. Smith, W. G.....	1889	Asheville
769. Smith, Mattie E.....	1925	Charlotte
770. Smith, F. S.....	1892	Asheville
771. Smith, F. T.....	1887	Franklin
772. Smith, C. H.....	1899	Charlotte
773. Smith, T. L.....	1905	Blue Ridge, Va.
774. Smith, C. N.....	1910	Washington, D. C
775. Smith, Casper.....	1911	Wilson
776. Smith, Leon.....	1912	Kannapolis
777. Smith, E. W.....	1911	Pilot Mountain
778. Smith, D. A.....	1924	Charlotte
779. Smith, W. W.....	1915	Greensboro
780. Snuggs, W. H.....	1903	Albemarle
781. Souders, F. B.....	1915	Fayetteville
782. Southerland, Odell.....	1900	Charlotte
783. Sowell, Sam.....	1924	Hamlet
784. Spencer, J. A.....	1911	Durham
785. Stainback, T. E.....	1914	New Orleans, La
786. Stallings, W. H.....	1912	Fayetteville
787. Stanback, T. M.....	1905	Spencer
788. Stancil, J. H.....	1912	Winston-Salem

789. Steere, L. E.....1881 Petersburg, Va.
 790. Stephens, J. L. (col.).....1915 Chicago, Ill.
 791. Stevenson, J. T.....1887 Elizabeth City
 792. Stewart, W. M.....1903 Charlotte
 793. Stewart, J. M.....1909 Charlotte
 794. Stimson, Logan.....1881 Statesville
 795. Stimson, J. H.....1910 Statesville
 796. Stone, A. H.....1902 Spray
 797. Stone, W. L.....1922 Franklinton
 798. Stowe, J. P.....1893 Charlotte
 799. Stowe, L. H.....1908 Belmont
 800. Stowe, H. R. 1910 Charlotte
 801. Stowe, C. D.....1917 Asheville
 802. Stratford, P. C.....1916 Greensboro
 803. Strayhorn, W. F.....1912 Durham
 804. Streetman, J. W.....1894 Marion
 805. Streetman, T. L.....1903 Winston-Salem
 806. Suggs, R. B.....1905 Belmont
 807. Summey, K. N.....1910 Mount Holly
 808. Summey, Ptolemy.....1903 Dallas
 809. Summey, P. B.....1917 Mount Holly
 810. Suttle, J. A.....1906 Shelby
 811. Suttlemyre, P. J.....1914 Hickory
 812. Sutton, J. L.....1914 Durham
 813. Swaney, C. A.....1924 High Point
 814. Swaringen, DeWitt.....1897 China Grove
 815. Swindell, E. S.....1911 Durham
 816. Sykes, A. J.....1892 Greensboro
 817. Sykes, Eugene.....1900 Greensboro
 818. Sykes, R. J.....1907 Greensboro
- T
819. Talley, H. A.....1905 Jonesboro
 820. Tarkenton, E. L.....1901 Wilson
 821. Tart, D. W.....1906 Roseboro
 822. Tate, E. H.....1925 Lenoir
 823. Tate, W. E.....1914 Atlanta, Ga.
 824. Taylor, J. L.....1902 Oxford
 825. Taylor, C. A.....1908 Leaksville
 826. Taylor, D. G.....1910 Leaksville
 827. Taylor, W. P.....1912 Roanoke Rapids
 828. Taylor, J. C.....1917 Enfield
 829. Temple, J. O.....1909 Kinston
 830. Temple, R. H., M.D.....1881 Kinston
 831. Thomas, W. G., Jr.....1911 Varina
 832. Thomas, C. R.....1901 Thomasville
 833. Thomas, E. E.....1913 Roxboro
 834. Thomas, E. R.....1902 Erwin
 835. Thompson, A. J.....1902 Badin
 836. Thompson, J. L.....1925 Reidsville
 837. Thompson, P. H.....1924 Fairmont
 838. Thornton, W. H.....1914 Newton
 839. Thrower, H. E.....1906 So. Pines
 840. Tillet, E. N.....1910 Rougemont
 841. Tilley, J. E.....1923 Winston-Salem
 842. Tingen, W. Z.....1917 Charlotte
 843. Toms, B. C.....1911 Salisbury
 844. Townsend, J. H.....1910 Red Springs
 845. Trent, J. A.....1913 Danville, Va.
 846. Tripp, G. O.....1923 Durham
 847. Trotter, P. L.....1902 Pilot Mountain
 848. Trotter, J. R.....1906 Salisbury
 849. Tucker, W. M.....1899 High Point
 850. Tucker, R. H.....1897 Reidsville
 851. Tucker, H. O.....1917 Durham
 852. Tugwell, J. B.....1903 Lillington
853. Turlington, J. E.....1915 Hendersonville
 854. Turner, W. D.....1902 Elkin
 855. Turner, T. A.....1913 Lynchburg, Va.
 856. Turnmire, A. P.....1921 Mount Airy
 857. Tuttle, B. M.....1916 Winston-Salem
- U
858. Underwood, J. T.....1914 Liberty
 859. Utley, H. S.....1925 Benson
- V
860. Vinson, E. L.....1908 Halifax
 861. Vinson, J. T.....1914 Goldsboro
- W
862. Walker, A. DuV.....1925 Ahoskie
 863. Walker, H. W.....1922 Norlina
 864. Walker, Irving.....1920 Reidsville
 865. Walker, B. W.....1917 Rocky Mount
 866. Walker, T. A.....1900 Charlotte
 867. Walker, C. A.....1894 Asheville
 868. Walker, Lewis.....1890 Milton
 869. Wallace, A. C.....1924 Spring Hope
 870. Walton, R. C.....1916 Raleigh
 871. Walton, G. B.....1909 Hendersonville
 872. Ward, E. H.....1914 Tarboro
 873. Ward, W. A.....1924 Swannanoa
 874. Warren, L. A.....1917 Garland
 875. Warren, B. S.....1908 Greenville
 876. Warren, J. C.....1915 Benson
 877. Waters, G. W., Jr.....1910 Goldsboro
 878. Watkins, W. O.....1905 Rutherfordton
 879. Watkins, Mrs. T. T.....1920 Fort Pierce, Fla
 880. Watson, H. P., Sr.....1881 Winston-Salem
 881. Watson, H. P., Jr.....1912 Winston-Salem
 882. Watson, D. I., M.D.....1887 Southport
 883. Watson, Richard.....1924 Tryon
 884. Wearn, W. H.....1884 Charlotte
 885. Weatherly, A. E.....1916 Greensboro
 886. Webb, Paul.....1898 Shelby
 887. Webb, C. I.....1903 Charlotte
 888. Webb, R. K.....1910 Hickory
 889. Webb, E. L.....1907 Thomasville
 890. Webb, J. S.....1904 Wadesboro
 891. Welborne, W. F.....1902 Lexington
 892. Welfare, S. E.....1905 Winston-Salem
 893. Wessells, N. E.....1924 Washington, D.
 894. West, J. F.....1915 Belmont
 895. West, W. L.....1925 Roseboro
 896. Westbrook, A. P.....1923 Durham
 897. Wharton, L. A.....1909 Gibsonville
 898. Wheeler, L. B.....1885 Asheville
 899. Wheeler, C. R.....1919 Durham
 900. Wheless, J. M.....1901 Farmville
 901. Wheless, R. E. L.....1911 Warsaw
 902. White, J. A.....1900 Mooresville
 903. White, H. G.....1903 Elm City
 904. White, F. L.....1905 Mebane
 905. White, W. R.....1910 Warrenton
 906. White, G. S.....1910 Lexington
 907. White, John Albert.....1922 Jonesboro
 908. White, E. S.....1921 Tarboro
 909. White, J. E.....1913 Raleigh
 910. White, Luther.....1914 Wilmington
 911. White, J. I.....1917 Burlington
 912. Whitehead, C. R.....1924 Ramseur

913. Whitehead, J. D., Jr.....	1912	Enfield
914. Whitfield, W. C., M.D.....	1881	Grafton
915. Whitley, J. R.....	1916	Fremont
916. Wiggins, W. W.....	1916	St. Pauls
917. Wilkerson, I. O.....	1911	Roxboro
918. Wilkins, W. R.....	1904	N. Wilkesboro
919. Williams, M. P.....	1902	Charlotte
920. Williams, S. W.....	1898	Raleigh
921. Williams, R. I.....	1881	Raleigh
922. Williams, A. H. A.....	1910	Oxford
923. Williams, W. W. (col.).....	1915	Fayetteville
924. Williams, M. V. B.....	1916	Winston-Salem
925. Williams, J. C.....	1921	Gastonia
926. Williams, H. C.....	1912	Charlotte
927. Williamson, J. W.....	1921	St. Pauls
928. Willis, Beatrice Averitt.....	1922	Fayetteville
929. Willis, R. M.....	1922	Hendersonville
930. Williston, J. T. (col.).....	1902	Fayetteville
931. Wilson, T. V.....	1924	Hendersonville
932. Wilson, T. H.....	1909	Thomasville
933. Wilson, C. H.....	1910	Lakeland, Fla.
934. Wilson, W. B.....	1912	Hendersonville
935. Wilson, L. R.....	1916	Lowell
936. Wilson, G. S.....	1921	Belmont
937. Wimberley, R. E. (col.).....	1920	Henderson
938. Winders, H. M.....	1925	Fremont
939. Winstead, O. P.....	1915	Petersburg, Va.
940. Wohlford, H. W.....	1910	Charlotte
941. Wolfe, Drayton.....	1905	Lincolnton
942. Wolfe, J. C.....	1905	Hickory
943. Wolfe, W. S.....	1913	Mount Airy
944. Wolfe, Houston.....	1915	Charlotte
945. Womble, D. J.....	1924	Weldon
946. Wood, E. H.....	1905	New Bern
947. Woodard, E. V.....	1914	Selma
948. Wooten, G. R.....	1896	Hickory
949. Wooten, I. W., (col.).....	1924	Tarboro
950. Worthington, E. C.....	1917	Washington
951. Worthy, F. S.....	1905	Washington
952. Wrenn, S. M.....	1923	Garner
953. Wright, G. F.....	1908	Elizabeth City
954. Wrike, W. C.....	1921	Graham

Y

955. Yancey, L. A. (col.).....	1908	Charlotte
956. Yancey, D. C. (col.).....	1906	Wilson
957. Yates, C. L.....	1909	Charlotte
958. Yoder, C. R.....	1908	Newton
959. Young, C. T.....	1905	Clayton
960. Young, John.....	1890	Wilmington

Z

961. Zoeller, E. V.....	1881	Tarboro
962. Zuckerman, I. L.....	1910	Durham

Pharmacists Registered by
Reciprocity

A

963. Ackerman, H. C.....	1925	Winston-Salem
		From South Carolina
964. Adair, W. H.....	1924	Salisbury
		From Alabama
965. Adams, W. C.....	1922	Florence, S. C.
		From South Carolina

966. Alston, M. J. (col.).....	1923	Newport News, Va.
		From Tennessee
967. Anderson, Banister.....	1923	High Point
		From Virginia

B

968. Binford, B. W.....	1922	Thomasville
		From Georgia
969. Bisette, P. M.....	1923	Wilson
		From Virginia
970. Blackman, B. L.....	1925	East Spencer
		From South Carolina
971. Bond, V. D.....	1926	Asheville
		From Colorado
972. Bridges, E. B.....	1919	Marion, S. C.
		From South Carolina
973. Burrus, S. B.....	1923	Asheville
		From Georgia

C

974. Cagle, C. V.....	1924	Greensboro
		From Georgia
975. Caldwell, P. L.....	1925	Gastonia
		From Georgia
976. Callahan, E. F.....	1919	West Durham
		From South Carolina
977. Carter, S. M.....	1923	Winston-Salem
		From South Carolina
978. Chandler, H. C.....	1924	Charlotte
		From Georgia
979. Claverie, J. S.....	1918	Asheville
		From Louisiana
980. Cole, T. B.....	1924	Pinehurst
		From Georgia
981. Cook, D. B. (col.).....	1919	Weldon
		From Tennessee
982. Cousin, W. G.....	1924	Charlotte
		From Pennsylvania
983. Cox, R. O.....	1923	Detroit, Mich.
		From Michigan
984. Crabtree, W. A.....	1923	Sanford
		From Georgia

D

985. Darlington, J. M.....	1922	Winston-Salem
		From Virginia
986. Driggers, Earle.....	1925	Albemarle
		From Georgia

E

987. Ellington, G. R.....	1922	Reidsville
		From Virginia
988. Elrod, H. F.....	1924	Memphis, Tex.
		From Texas
989. Evans, W. B.....	1923	Lexington
		From Georgia

F

990. Fater, D. H.....	1920	Asheville
		From Connecticut
991. Feagin, E. I.....	1923	Hendersonville
		From Alabama
992. Fearrington, T. B.....	1924	Asheville
		From Mississippi
993. Fox, J. W.....	1926	Dunn
		From Virginia
994. Fulmer, V. R.....	1923	Charlotte
		From South Carolina

G

995. Gatlin, T. R. (col.).....1919 Durham
From South Carolina
996. Gilbert, W. B.....1921 Charlotte
From Georgia
997. Glenn, A. L.....1922 Charlotte
From Alabama
998. Gooden, D. T.....1926 Richmond, Va.
From Virginia
999. Gray, R. A.....1921 Asheville
From Georgia
1000. Griffin, Octavus.....1926 Rosemary
From Virginia

H

1001. Hall, W. P., Jr.....1921 Forest City
From Virginia
1002. Halstead, C. L.....1923 Elizabeth City
From Virginia
1003. Ham, T. J., Jr.....1922 Yanceyville
From Virginia
1004. Hamlet, J. T. (col.).....1922 Raleigh
From West Virginia
1005. Hardwick, St. J. H.....1923 Buies Creek
From South Carolina
1006. Hargrave, H. P. (col.).....1923 Greensboro
From Virginia
1007. Harrell, J. W.....1923 Rocky Mount
From Virginia
1008. Henderson, C. W.....1923 Durham
From Virginia
1009. Herrin, H. M.....1926 Winder, Ga.
From Georgia
1010. Holland, R. F.....1919 Asheville
From Georgia
1011. Hooper, W. F.....1925 Cornelia, Ga.
From Georgia
1012. Hough, J. T.....1923 Charlotte
From South Carolina
1013. Hunt, W. S.....1919 Oxford
From Virginia
1014. Hutchinson, J. M.....1922 Greensboro
From South Carolina

I

1015. Irvin, O. L.....1924 Concord
From Georgia

J

1016. Jenkins, C. M.....1925 Saluda
From Georgia
1017. Jetton, R. M.....1918 Comer, Ga.
From Georgia
1018. Johnson, R. J.....1924 Asheville
From South Carolina
1019. Joiner, L. B.....1920 Salisbury
From South Carolina
1020. Joiner, A. E.....1923 High Point
From Georgia
1021. Jones, J. L.....1922 Canton
From Georgia
1022. Jones, Dolan.....1925 Thomasville
From Georgia

K

1023. Kimball, C. V.....1919 Raleigh
From District of Columbia

1024. King, W. H. (col.).....1919 Winston-Salem
From South Carolina
1025. Kutscher, G. W.....1926 Braddock, Pa.
From Pennsylvania

L

1026. Lamar, W. L., Jr.....1923 Alabama
From Alabama
1027. Laney, W. D.....1925 Craigsville, Va.
From Missouri
1028. Langster, R. P.....1925 Greensboro, Va.
From Georgia
1029. Lewis, W. F.....1925 Albemarle
From Virginia
1030. Lowrance, C. L.....1925 Asheville
From South Carolina
1031. Lyon, W. B.....1926 Greensboro
From Virginia

M

1032. Marrow, C. T., Jr.....1919 Greenville
From Virginia
1033. Matthews, G. W.....1920 Asheville
From South Carolina
1034. McBride, T. L.....1919 Marshville
From Pennsylvania
1035. McGahee, G. L.....1922 Franklin
From Georgia
1036. McManus, W. C.....1925 Charlotte
From South Carolina
1037. Miller, A. J.....1925 Three Rivers, Mich.
From Michigan
1038. Mills, R. S., Jr.....1921 Raleigh
From Tennessee

N

1039. Norman, J. P.....1924 Draper
From Virginia
1040. Norton, H. H.....1925 Asheville
From Mississippi
1041. Nye, D. S.....1925 Wake Forest
From South Carolina

O

1042. O'Brien, J. I.....1918 Pinehurst
From Massachusetts

P

1043. Page, H. R.....1922 Monroe
From South Carolina
1044. Pence, L. N.....1919 South Boston, Va.
From Virginia
1045. Pittman, E. J.....1919 Fairmont
From Georgia

R

1046. Ray, C. W.....1924 Coeburn, Va.
From Virginia
1047. Reedy, W. C.....1922 Henderson
From South Carolina
1048. Rhodes, W. F.....1926 Asheville
From South Carolina
1049. Rhyne, C. L.....1922 Statesville
From Georgia
1050. Roberts, T. M.....1918 Martinsville, Va.
From Virginia
1051. Ross, W. E.....1921 Mt. Airy
From Missouri

S

1052. Sappenfield, J. A.....1924 Kannapolis
From Georgia
1053. Sawyer, R. B.....1925 Charlotte
From Colorado
1054. Scruggs, R. G.....1919 Asheville
From Georgia
1055. Sheider, G. A.....1918 W. Asheville
From Georgia
1056. Sherard, J. F.....1920 Henrietta
From South Carolina
1057. Smith, J. M.....1925 Asheville
From Wisconsin
1058. Smith, J. P. F.....1923 Fayetteville
From South Carolina
1059. Smith, R. A. (col.).....1926 High Point
From District of Columbia
1060. Snypes, C. L.....1923 Sanford
From Georgia
1061. Sugg, A. M.....1918 Spencer
From Georgia
1062. Summerlin, A. R.....1925 Gray Court, S.C.
From South Carolina
1063. Sinclair, E. G.....1920 Raleigh
From Virginia

T

1064. Thompson, J. V.....1924 E. Flat Rock
From South Carolina
1065. Toms, E. R.....1919 Wilmington
From Georgia

V

1066. Vaughan, A. M.....1926 Richmond, Va.
From Missouri

W

1067. Walton, J. C.....1926 Hendersonville
From South Carolina
1068. Watkins, F. D.....1925 Lowell
From South Carolina
1069. White, H. W.....1925 Fayetteville
From South Carolina
1070. White, W. G.....1924 Gastonia
From South Carolina
1071. Williams, L. L.....1920 Morven
From Georgia
1072. Wilson, E. A.....1922 Waxhaw
From Virginia
1073. Wilson, E. C.....1919 Greensboro
From Virginia
1074. Winn, Herbert.....1924 Athens, Ga.
From Georgia
1075. Woodward, C. T.....1925 Charlotte
From South Carolina

Y

1076. Youngblood, L. S.....1919 Maiden
From Georgia

List of Registered Practicing Physicians

LIVING IN TOWNS OF NOT MORE THAN 500 INHABITANTS, TO WHOM PERMITS TO CONDUCT DRUG STORES HAVE BEEN GRANTED.

1. Medford, S. B.
Clyde, ...Haywood County
2. Brown, C. E.
Faith, ...Rowan County
3. O'Briant, A. L.
Cameron, ...Moore County
5. Lackey, F. H.
Fallston, ...Cleveland County
6. Mason, Manly
Newport, ...Carteret County
7. Long, B. L.
Hamilton, ...Martin County
8. Foxworth, T. D.
Rando, ...Gaston County
9. Proffitt, T. J.
Elk Park, ...Avery County
10. Lovitt, W. D.
Newland, ...Avery County
11. Smith, A. J.
Black Creek, ...Wilson County
12. Burnett, I. E.
Mars Hill, ...Madison County
13. Shellum, O. W.
Denver, ...Lincoln County
14. Cox, B. T.
Winterville, ...Pitt County
15. Wood, J. W.
Boiling Springs, ...Cleveland County
16. Liles, N. P.
Lilesville, ...Anson County
18. Hutchinson, S. S.
Bladenboro, ...Bladen County
19. Baker, W. E.
Arden, ...Buncombe County
20. Young, C. R.
Angier, ...Harnett County
21. Buckner, J. M.
Swannanoa, ...Buncombe County
22. McLendon, W. J.
McFarlan, ...Anson County
23. Flynt, S. S.
Rural Hall, ...Forsyth County
24. Salley, E. McQueen
Saluda, ...Polk County
25. May, M. J.
Hayesville, ...Clay County
26. Sossoman, J. C.
Midland, ...Cabarrus County
27. Reid, T. N.
Matthews, ...Mecklenburg County
28. Burt, B. W.
Holly Springs, ...Wake County
29. Gordon, J. R.
Jamestown, ...Guilford County
30. Hall, P. B.
Pembroke, ...Robeson County
31. Person, E. C.
Pikeville, ...Wayne County

Registered Assistant Pharmacists

1. Carmichael, E. G.....1922 Albemarle
2. Dilling, Coit.....1924 Gastonia
3. Heslop, F. W.....1923 Wilmington
4. Musgrove, W. M.....1924 Charlotte
5. Vick, J. G.....1922 Wilson

- | | |
|--|--|
| 32. McDade, B. B.
Corbitt, ...Caswell County | 60. Bender, E. L.
Trenton, ...Jones County |
| 33. Weaver, W. J.
Leicester, ...Buncombe County | 62. Purdy, J. J.
Oriental, ...Pamlico County |
| 34. Lubchenko, N. E.
Harrisburg, ...Cabarrus County | 63. Freeman, M. R.
Bailey, ...Nash County |
| 35. Shaw, W. G.
Wagram, ...Scotland County | 64. Marlowe, W. A.
Walstonburg, ...Greene County |
| 36. Peterson, C. A.
Spruce Pine, ...Mitchell County | 65. Denton, A. L.
Castalia, ...Nash County |
| 37. Floyd, L. D.
Cerro Gordo, ...Columbus County | 68. Beard, G. C.
Atkinson, ...Pender County |
| 39. Sikes, G. L.
Salemberg, ...Sampson County | 70. Hickman, M. T.
Hudson, ...Caldwell County |
| 41. Watson, Leon
Broadway, ...Lee County | 71. Fourd, F. O.
Connelly Springs, ...Burke County |
| 42. Boger, D. T.
Rockwell, ...Rowan County | 72. Summer, F. W.
Fletcher, ...Henderson County |
| 43. Potts, F. L.
Vanceboro, ...Craven County | 74. Beasley, E. B.
Fountain, ...Pitt County |
| 44. Hinnant, Wilford
Micro, ...Johnston County | 75. Smith, C. E.
Bakersville, ...Mitchell County |
| 45. Perkins, S. L.
Ronda, ...Wilkes County | 77. Brantley, C. H.
Bailey, ...Nash County |
| 46. Bell, J. C.
Mayesville, ...Jones County | 78. Stone, G. E.
King, ...Stokes County |
| 47. Stone, W. M.
Dobson, ...Surry County | 79. Reed, D. H.
Kenansville, ...Duplin County |
| 48. Thompson, Joseph
Creedmoor, ...Granville County | 80. Goley, W. R.
Shallotte, ...Brunswick County |
| 50. Leeper, D. H.
Hiddenite, ...Alexander County | 81. Caddell, G. C.
Hoffman, ...Richmond County |
| 51. Crouch, T. D.
Stony Point, ...Alexander County | 82. McMillan, J. M.
Candor, ...Montgomery County |
| 52. Elliot, G. D.
Fair Bluff, ...Columbus County | 84. Howell, W. L.
Ellerbe, ...Richmond County |
| 53. Robertson, W. B.
Burnsville, ...Yancey County | 88. Johnson, B. C.
Bunn, ...Franklin County |
| 54. Melvin, W. C.
Linden, ...Cumberland County | 89. Outland, J. L.
Woodland, ...Northampton County |
| 55. Harper, J. M.
Aurora, ...Beaufort County | 92. Wilkerson, J. B.
Rosman, ...Transylvania County |
| 56. Tally, J. S.
Troutman, ...Iredell County | 94. Bradshaw, T. G.
Sims, ...Wilson County |
| 57. Bridger, D. H.
Bladenboro, ...Bladen County | 96. Buchanan, C. L.
Ellenboro, ...Rutherford County |
| 58. Rosser, R. G.
Vass, ...Moore County | 99. Long, F. Y.
Catawba, ...Catawba County |
| 59. Coleman, J. I.
Hurdle Mills, ...Person County | |

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor**Official Reporters*

Box 503, Charleston, S. C.

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W. L. CALIFF, North CharlestonJ. R. McMASTER, Winnsboro
M. C. ZEMP, Sumter

How Can a Woman Help Her Husband's Business?

MRS. S. C. HODGES

(Read at the meeting of the Woman's Auxiliary of South Carolina, June 16, 1926.)

At first thought my answer to the question, "How can a woman help her husband's business?" would be, "By keeping out of it." As a general thing a druggist is a man of sufficient intelligence and ability to run his own business, without the aid of his wife, while the average druggist's wife has quite enough to do to manage her affairs at the other end of the line. However, there are some exceptions to this rule. Certainly, if a man's business is in need of additional help, which he cannot afford to employ, I am sure that a great many women are capable of looking after their home duties and at the same time of giving a few hours work each day at the store. But these are exceptional cases rather than the rule. The woman's place is in the home, always has been, and always will be. Frankly, I cannot exactly picture a baby's high chair as a part of the paraphernalia of a prescription department, though it might be possible to keep a kid or two in a sand pile just outside the back door. It has never appealed to my aesthetic taste to see a woman running a soda fountain. To be sure, she is qualified to draw nice sodas and concoct palatable sun-dae's, but the stooping and lifting, the carrying of milk bottles and blocks of ice, seem better suited to the brawnier sex. But I understand the man who invented ice-cream soda—Mr. Sanders of Detroit—employs only women at his fountain.

I do not think it is the ambition of many women to become a dispenser of pills, pois-

ons and plasters, though in a large number of instances wives, daughters and sisters of retail druggists have rendered valuable help in the drug store during busy seasons and in some cases I doubt not that this assistance has proven an entering wedge for large and permanent service. From experience and observation I believe most druggists will readily admit that when it comes to certain lines, such as stationery, perfumery, candy, etc., that women excel as clerks. This is due to their personal knowledge of the article in question, their quick perception of the customer's needs, and their willingness to expatiate a few minutes on the virtues of a certain face powder or a toothsome sweet. The sale of the face powder will remind a woman that a piece of chamois skin might be acceptable, something which would never occur to a man. The chances are that a woman armed with an atomizer, and perfume bottle will instinctively begin spraying the customer, in a way, of course, not to give offense. And what is more natural than that the desire will immediately be created to possess the article in hand.

A woman coming into a store—particularly the druggist's wife—will sniff suspiciously. If the tobacco smoke is too heavy, or if the disagreeable odors are too pronounced, she will begin an investigation with a request that the atmosphere be clarified. Where there is a woman around a place naturally takes on a neater appearance. Papers are straightened (though it may be at the risk of her life), empty boxes and cans are carried out, fly specks removed, and fresh flowers add attractiveness and fragrance to the show cases. Few stores, certainly no drug stores, can be run exclusively for men. According to figures, 60 per cent. of all drug store purchases each year are

made by women. Six dollars out of every ten taken into the drug store are handed to the retailer by women. This may be a man's world, and the American man may earn more than any other man in the world, but is it not the American woman who spends most of it. Whether this is to our credit or shame, we can readily see how important it is for the druggist to understand the feminine needs, and how to please the feminine taste, for everyone knows that a woman wants what she wants and she usually wants it right now. Here is an opportunity for a woman to be of appreciated service to her druggist-husband, by being a close observer and giving him the benefit of her observations. We hear a good deal about the "psychology of selling," and also the "psychology of women." I believe there is something in the terms. For instance, I know how I like to be waited on; I never like for a clerk to saunter up to me and stand like a dummy. When I go into a store I want the fact that I am there to be recognized with at least a nod or a "How-do-you-do?"—and not of "duty" variety, either. What I really enjoy is a cheery "Good Morning," brim full of welcome. It goes a long way towards putting me in a buying mood. Again, when I ask for an article I like to be shown a variety of makes. Of course, when I buy pills I do not expect a druggist to bring me green, brown, pink and white ones from which to select my favorite color, but when I buy stationery and toilet articles I do like to be shown different kinds and prices. I much prefer a talkative clerk to a statue. If I purchase an article it is nice to know when it is guaranteed, the best way to use it, of what it is made. In other words, I like for a clerk to give suggestions. In this way help your husband-druggists to realize the importance of salesmen who enjoy showing the stock, those who arouse interest and secure confidence, and he will find that a woman will go out of her way to find that clerk who will give her patient and courteous attention..

In a thousand ways women can offer helpful suggestions. In the matter of window decorations and displays her ideas and taste

can be useful, and why not let her husband's business have the benefit of some of the artistic skill she so frequently displays in the home? I read somewhere of this instance of helpfulness. A druggist's wife happened to be in the store when her husband laid down on his desk a prescription with the remark, "This is a tough one." She learned that the difficulty lay in its being carelessly written with a lead pencil, and after several hours in the patient's pocket, was almost illegible. At once she had an inspiration, and on his next birthday she presented him with a good magnifying glass which he has kept ever since in a convenient place on his prescription desk to aid him in deciphering indistinct scrawls and hieroglyphics.

Someone else made this discovery which proved a helpful one. In cutting up lumps of camphor for making camphorated oil instead of using a knife—a rather tedious and laborious process—the idea was conceived that with an ordinary kitchen grater it could be done in an easier, quicker and better way.

But I believe that it is not in the store, but outside of his business hours, in the home, that we can be of greatest help to our husbands in their business—not by talking shop to him, but by helping him when he leaves the store to forget shop. When he comes in, if he wants to rehearse the trials of the day we can listen sympathetically, but as quickly as possible should his thoughts be diverted into other channels. Do not add to his burdens by telling him that Johnny has broken his arm, that the pipes have burst, that the cook is threatening to leave, or that the hinge on the screen door has never been fixed. Try to recount from your own experiences only those of an agreeable nature. If you see signs in him of a decidedly Red-Indian state of mind, you might leave him alone for a while with his paper or his dog or his radio until you see a good chance and then administer a little jollying and a good deal of tenderness and we all know that it will be worth more than a week's sale of turpentine.

In no better way can a woman help her husband's business than by a consideration

of his time and resources. I am sure that I do not need to sound a warning to any of you here to guard sacredly your trust as a helpmate. Nothing can ruin a man quicker than for a wife to spend more than he can make, to make unreasonable demands, to force him to think that the chief aim in life is to earn a dollar in order to satisfy her desires, and thus to sacrifice his health and his honor as a worthy representative of one of the noblest vocations in the service of mankind.

But it seems absurd to be asking you to take an interest in your husband's business. Of course you do. I am sure that in a thousand ways you are showing him that you understand the many hard things which make up his day of toil, that you appreciate his efforts, and that you respect his business. I know that you have been his incentive, his inspiration, as he has tried to raise the standard of his business and to impress others with the loftiness of his calling. The fact that you are here with him at this convention is an indication of your encouragement to him to take a much needed rest. No one can afford to neglect his health, even for a successful business, and you realize what it will mean to him to get out of the four walls of that store and play a while. June is a good time to take a little vacation. The first hot days are often the most trying and by getting out of the store for a few days we hope that these husbands of ours can be refreshed and return ready for the long pull of the summer. By leaving the smell of turpentine for a while and mingling with their fellow druggists it will give them a new grip on life and a fresh stock of ideas. And we wives, who have lived with our nerve-racked husbands, I think, deserve a little outing also.

While the drug business has its long hours, its problems and disadvantages, it also has its advantages, its attractions, its bright side. And any of us can bear the brunt of a day's work better for a bit of sunshine and laughter thrown in. I have gathered up a handful of these "life-savers," which from time to time have been dropping along the pathway of my drug

gist-husband, often turning his tired wrinkles into a smile, and I shall use them in closing this little talk with you. The following conversation was once engaged in between Mr. Hodges and a half-witted negro:

"Please, sir, I want some medicine."

"What kind of medicine?"

"Oh, you know, the kind that stays up on the shelf—ten cents a bottle."

"Who is the medicine for?"

"It's for my wife."

"What is the matter with her?"

"She's sick, boss."

"Well, where is she sick? Is she sick in her head? Or in her feet? Where is she sick?"

"She's sick in bed, boss."

The notes which are received at a drug store, if kept, would make an interesting scrap-book. Here are some which came to Hodges Drug Store:

"Mr. Hodges: Please send me some medicine, I hurts."

Another: "Please send me some paregoric for crossness."

The following was received from a Greenwood negro now living in Philadelphia:

"Dear sir:

"I am in Philadelphia with my sister. While here I have taken very sick with a awful cold and I have used all kinds of medicine and none don't seem to do me any good like the medicine at home. Please sir send me a bottle of quinine and a few doses of calomel. Please, sir, send it at once. I am sending 25 cents."

A negro from the country who believed in using the process of elimination once came into our drug store and asked the clerk:

"Mister, has you got any o' dese Early Jersey Wakefield cabbage?" "Yes," was the reply, "we have a right fresh lot." "Well, boss," he said, "dat is de kind what I don't want."

In reply to the inquiry of another customer as to whether or not they had any Black Draught, the clerk replied: "Yes, we have two kinds, one for people and one for animals. Which do you want?"

"I'll just leave that with you, boss," he replied, "it's for my wife."

An old lady friend of Hodges Drug Store came in once with this good word for Tanlac: "I just come to tell you, doctor, that the Tanlac I bought here sho did bring me a long distance."

In drug stores, as in other places, the humor of the darky adds much to the gayety of life, especially in their use of big words, and no one loves the delectability of a big word like a negro school teacher. One came in Hodges Drug Store one day and asked the druggist if he could suggest some remedy for what she termed her "digestive disturbances." "Do you know, Dr. Hodges," she said, "after each meal I feel so bloated."

On another occasion a negro came into the store with his hand on a certain part of his anatomy, indicating a pain, which was not in his head.

"I want some medicine, doctor, I got an awful pain."

"What have you been eating?"

"I been trying to recollect, but I can't think of nothin' I done et."

"Haven't you been eating some watermelon, Dave?"

"Well, yes, sir, but I ain't et but one, and that was dis mornin'."

Palmetto News

G. W. AIMAR has recently accepted a position with the Lakeside Pharmacy, of Charleston. "Wash" was brought up in the drug business and since his graduation from the Department of Pharmacy of the Medical College of the State of South Carolina has been with the old firm of G. W. Aimar & Co. His many friends know that he will make good in his new venture and

Mr. Jos. B. Hyde, Jr., the owner of the Lakeside, is to be congratulated on having secured so valuable an assistant.

C. O. WINTER, formerly of Monck's Corner, has opened an attractive and well-equipped store at St. Stephens. This is the center of a growing district and his foresight in opening the first drug store in the community will doubtless reap its reward.

R. J. WILLIAMS, the newly-elected member of the Board of Pharmacy, who, in addition to his regular business, is mayor of Mullins, spent a few hours in Charleston recently. He was accompanied by his wife and, with no specific point in view, was just rambling around the state in his car, enjoying a little holiday.

M. L. ROGERS, formerly of Easley, has just written us a most interesting letter from his new home in San Pedro, California. "Red" left a host of friends in Carolina when he set out for the "Coast" and he sends his kindest regards to them all.

Florida got quite a bunch of our boys during the boom season and numbers of reciprocal licenses were issued. We hope that they all made a killing and got from under while the getting was good.

The Board of Pharmacy is going to miss its former member, C. H. McMurray. For six years he has served faithfully and conscientiously and his retirement in accordance with the by-laws is regrettable. In order not to let him get rusty, President Frierson has appointed him Chairman of the Legislation Committee, so that he will doubtless have his troubles, and a lot of them.

PAT FOCHE is now living in New Orleans, having been transferred to that division by the authorities at Washington. Pat knew about every druggist in the state and could always be counted on. He carries with him our sincere good wishes.

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AT
CHAPEL HILL, N. C.

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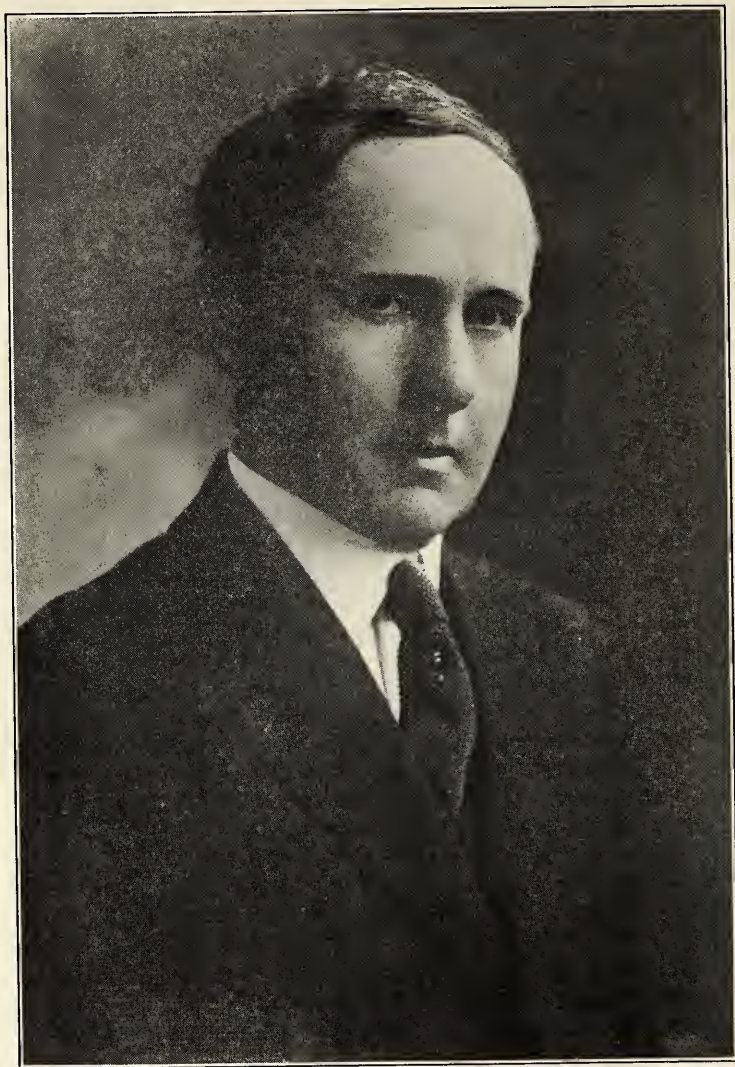
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro.
The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill November 22, 1926.



JOHN H. FRIERSON
PRESIDENT

South Carolina Pharmaceutical Association, 1926-1927

John Hugh Frierson

To the residents of Charleston, as indeed to a very large proportion of South Carolinians, the name "FRIERSON'S" at once conveys the idea of a locality and an institution just as "WANAMAKER'S" or "TIFFANY'S" does to the American citizen.

An old city directory of 1855 lists the present business under the name of Kenifick and Skrine. The firm name was changed in 1859 to Stoney and Wiltberger and again in 1869 to G. W. Stroub and Co. In 1870, Mr. D. Vogt took it over and after his death in the early nineties, it was conducted for two years by his nephew, Mr. D. J. Vogt. In 1894, Mr. D. P. Frierson took charge and from that time to the present—a period of thirty-two years—it has been known as "Frierson's", enjoying the patronage and confidence of the entire community. The present owners are Messrs. John H. Frierson and F. J. Felder. It is a modern drug store in every respect, combining happily the ethical and commercial sides of Pharmacy and no pains have been spared to render it a real twenty-four hour "Service station" for it has no keys to its doors and is open every minute in the year.

John Hugh Frierson, like George Washington, was careful in the selection of his birthday, having chosen the same month and day as his illustrious predecessor—February 22, 1881. He is the son of the late Dr. A. H. Frierson who, for many years, practiced medicine and pharmacy in Sumter County, having been granted a pharmaceutical license in January, 1879. Lynchburg, S. C., claims the honor of being his birthplace and at its public schools he was taught the "three Rs". Having learned all they had to teach, he came to Charleston and after a period of private tutoring entered the Department of Pharmacy of the Medical College of the State of South Carolina, from which institution he graduated in 1902, being awarded the medal for the most proficient work in Practical Pharmacy. On July 16, 1902, he was duly licensed by the South Carolina Board of Pharmacy, having joined the Association on May 21st of the same year. On June 18, 1924, he was elected First Vice-President, re-elected to that office on July 8, 1925, and on June 16, 1926, was unanimously chosen as President.

Mr. Frierson is a member of Trinity Methodist Church of Charleston, an active Mason and an enthusiastic Rotarian. He is a thoroughly well-trained business man but has good judgment enough to leave his store occasionally and spend a day in the woods or on the river with his gun and dog or rod and reel.

Mrs. Frierson shares with him his interest in matters pharmaceutical and is at present President of the Ladies' Auxiliary of the State Association.—F. M. S.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Lynch Resigns

Not long ago the newspapers of the state announced the resignation of Mr. Norman W. Lynch as president of the North Carolina Pharmaceutical Association and the election in his stead of MR. CLYDE EUBANKS, of Chapel Hill. Mr. Lynch found that his plantation interests in South Carolina would, for this year at least, cause him to postpone his re-entry into the drug business in this state, and believing that some one closer to drug affairs than he could be should head the Association during a legislative year, he asked the Executive Committee to accept his resignation with the assurance that he still held very close at heart the best interests of the organization. The committee, recognizing the force of the president's reasoning, accepted the resignation with regret, and elected to succeed him the first vice-president, Mr. Eubanks. By the transfer, the Association lost a good executive and found another good one to take his place. We agree with Mr. Lynch that some one closer to Raleigh and some one in active practice is in better position to direct the organization during the troublous days of a legislative season, but we nevertheless share with all other members a deep regret that circumstances cut short the administration of a man who would have thrown into his task a great energy, a real enthusiasm, a keen vision, and a sound intelligence. But happily there succeeds Mr. Lynch a man who is well fitted in every way to carry through the many responsibilities that nowadays devolve upon the president of the North Carolina Pharmaceutical Association. Mr. Eubanks is a successful retail druggist in the broadest sense of the term "successful." He has not only made money, but he has made friends for pharmacy. By this we mean that he has so

managed his store and its policies that patrons see in every purchase not merely an exchange of goods for money but a practice in which profit is subordinated to the best interest of a customer. People first respect Eubanks, then like him; not a person in the wide circle of his acquaintance but knows that everything he does and says is inspired by the strictest honesty and honor. He is almost puritanical in his ideas of right and wrong. When as president he appears before a legislative committee for or against a bill affecting the drug business, every member of the committee will instinctively feel that the cause he is sponsoring *must* be right or he would not be its champion. So he will make a good president—no doubt of that. Consequently in looking backwards with regret that Mr. Lynch is for a time lost to the Association, we can also look forward with eagerness to the administration of a man who will reign to the satisfaction of everybody concerned. In saying good-bye to the one, and good luck to the other, we are owning the happy privilege of calling them both Friend.

* * *

Observe Pharmacy Week

* * *

Welcome Home, Professor

The *Journal* welcomes home again a friend who appeared at one time to be permanently located "*Out where the West Begins.*" This returned wanderer is Professor Marion Lee Jacobs, now beginning service on the pharmacy staff at the University of North Carolina. Not satisfied with a Ph. G. and a Ph. C. degree from Chapel Hill, Professor Jacobs moved out to the University of Nebraska some years ago and annexed two more degrees. Finding himself well equipped both technically and temperamentally as a teacher, he went to the University of Colorado as an

instructor after having assisted Dean Lyman at Nebraska for a year. All of this looked as if "Jake" (as we used to call him before he started professing) was anchored securely among the Rockies. But happily for those of us who wanted him back in North Carolina, Jake spent his vacation in the summer of 1925 at Chapel Hill, and while here formed a partnership with the present Mrs. Jacobs that made him ready after staying away one more year, to come back to the old home state. And so we welcome him very heartily and wish for him a most successful teaching career at the University.

* * *

Observe Pharmacy Week

* * *

Does He Belong? Ask Him

At the last annual meeting of the Traveling Men's Auxiliary it was unanimously decided to request the CAROLINA JOURNAL OF PHARMACY to use its best efforts to persuade retail druggists in North Carolina to ask the traveling men who call upon them this question: "Are you a member of the Traveling Men's Auxiliary of the Association?" And if not, "Why not?"

Into few things could the JOURNAL enter with greater pleasure than a campaign to help the Auxiliary increase its membership and the help it renders the Association.

Suppose we look at this proposition from the point of view of the travelers who constitute the organization that has for years been spending a great deal of money and time to help entertain the delegates at the conventions of the Association. These men cheerfully dig down into their pockets year after year in order to make the annual gatherings of their customers pleasanter. They enjoy giving of their none-too-abundant means to guarantee that the druggists gathered together yearly will have their business sessions enlivened by some sort of social events. They *want* to do these things; they *enjoy* doing them; they are going to *keep on* doing them. Remember that. In return for their outlay of time, money, and energy the members of the T. M. A. have neither asked nor expected anything of their retail patrons, least of all a sense of obligation. But they do want—and they have a right to expect—

every traveling man who "works" the drug stores of North Carolina to join with them in an undertaking that grows bigger every year. As matters now stand, only a fractional part of the road men belong to the Auxiliary. Being few in number, the pro rata cost to those belonging, due to assessments, is unnecessarily heavy. If a greater proportion of drug salesmen belonged to the Auxiliary not only could more extensive entertainment be offered the Association, but no one in the Auxiliary would have to pay more than the annual dues of five dollars. For this reason, those now affiliated are anxious to increase the membership very materially before the Greensboro meeting in 1927. They believe that if the retail druggists of the state were to take enough interest in the Auxiliary to ask traveling men who call upon them whether or not they belong to the Auxiliary, that the net result would be a great increase in the organization's membership. And they believe rightly.

For twelve years now the members of the Traveling Men's Auxiliary have labored faithfully to make the summer gatherings of the Association pleasant. They have poured thousands of dollars and no end of energy into their self-appointed task. They have been altogether successful and the Association has flourished because of their efforts. Not once have they expected praise or thanks or preferred treatments from the men they entertained. But today they do request one little thing of the 843 men who constitute the Association. That something is a simple question of the road salesman who come in: "Are you a member of the Traveling Men's Auxiliary?" And if not, "Why not?"

Will you help?

* * *

Observe Pharmacy Week

* * *

Pharmacy Week

The second annual observance of Pharmacy Week will occur October 10th to 16th, 1926. Druggists throughout the nation are planning to use the occasion to place before their patrons the purely professional phases of pharmacy. By means of window displays of pharmacy, counter slips, car advertising, and newspaper

publicity they are going to broadcast to everybody the more-than-merchant part of a pharmacist's work. This is not to say that during the week the commercial aspects of the drug business will be or should be ignored, but merely to bring out that a time has been agreed upon during which thousands of drug stores will make a concerted display of the scientific and professional sides of pharmacy in order that the public may better understand the unique position which the pharmacist holds in relation to the public health and may appreciate the splendid service which he is capable of rendering.

Various ways suggest themselves for carrying through this idea. In window displays, for example, there may be exhibited samples of crude or powdered drugs ordered beforehand for the purpose from a firm like S. B. Penick and Co.; or some manufacturing process like percolation or distillation may be shown; or the window can be filled with dispensing paraphernalia.

If newspaper space is used, the public can be told of the professional character of compounding that now requires two and a half years apprenticeship and three years in a college for mastery. Some druggists will have counter slips printed that are descriptive of the technical side of the calling and one will be wrapped up with each package.

We hope that during the week of October 10 there will be a wide-spread effort all over North Carolina to demonstrate to the public that the druggists of the state are partners with the physician in the alleviation of pain and disease.

* * *

Observe Pharmacy Week

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Chain Stores In North Carolina

With the opening in Raleigh a few days ago of a store in the Hayes-Barton section, there was established the tenth link in the Wiggins chain of drug stores. The owner of these ten stores is W. W. WIGGINS, originally of Coats, N. C., a graduate of the

University's school of pharmacy. The locations of the Wiggins pharmacies are as follows: Coats, St. Pauls, Wake Forest, Fairmont, Vass, Whiteville, Buie's Creek, Siler City, and Raleigh (2 stores).

Speaking personally, we would never want a chain of stores. Our idea of a quick way to go crazy is to try to administer the affairs of ten scattered stores, and we believe that for ninety-nine people out of a hundred, it is far wiser to keep all of the stock under one roof; or, as folks used to say, "all the eggs in one basket." But there are obvious advantages to a system of stores and every hundredth man can manage it successfully. Only two druggists in North Carolina so far have tried to form a chain. One is J. P. STOWE, who owns six stores, all in Charlotte; and the other is Mr. Wiggins with ten in his group. Here and there in the state is found a company operating two stores in the same city, but these can hardly come under the "chain classification." And there are, of course, the Ekerd stores in Charlotte, Asheville, and Raleigh, and the Liggett stores in Charlotte and Greensboro, but these cannot in number compare with the links we are discussing.

We are watching the Stowe-Wiggins plan with much interest. Neither man appears ever to lose a wink of sleep over his scattered possessions. Both are keen business men and good executives. Whether each could concentrate his natural ability as an organizer and manager on one extra big plant, and make as much or more money with less energy and risk is something nobody can answer. Both go calmly along adding unit after unit, and the more they add the less they seem to worry. They do not need our good wishes, but we extend them nevertheless if for no other reason than because every single store manager in the Stowe-Wiggins chain is a member of the North Carolina Pharmaceutical Association and a regular reader of this Journal, which incidentally shows good judgment and excellent taste.

OBSERVE PHARMACY WEEK

OCTOBER 10-16

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor**Official Reporters*

Box 503, Charleston, S. C.

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

Parke Davis and Company Loses a Good Man

For many years the druggists of South Carolina have looked forward to the visits of Jack Atkinson with a degree of pleasurable anticipation. As the representative of Parke, Davis and Company he was known in every town and hamlet, of the state and in addition to his pleasing personality, his long experience enabled him often to give good, sound advice regarding business matters that were presented to him. Thus he was looked upon not only as a friend but also as one whose suggestions could be followed with safety and confidence.

During the past few weeks, Jack has been paying his farewell visit to his friends. Having served out the allotted time with his firm in a most gratifying and satisfactory manner, he has been placed on the retired list and will now be privileged to enjoy the fruits of his labors in the knowledge that his years have brought to him a well earned reward, not only in a material way, but better still in the numberless friendships that have come to him and will always remain.

In Association matters he was interested and active and no annual meeting was complete without his presence. At the last meeting, in anticipation of his removal from the state and in recognition of his long and valued services, he was unanimously elected an honorary life member.

In moving to Florida he carries with him the love and good wishes of every druggist in South Carolina.

His successor, Mr. J. Riley McMaster, of Winnsboro, is making this last trip with him. Mr. McMaster comes of a family who for generations past have been connected

with pharmacy and is a young man of sterling worth and character and is particularly well fitted to carry on the work which is being laid aside by his predecessor.

Myrtle Beach for 1927

Owing to numerous requests from all over the state, President Frierson, after consulting with his officers, has arranged for the Fifty-first Annual meeting of the South Carolina Pharmaceutical Association to be held at Myrtle Beach, the druggists of Union, who had invited the Association to meet there, having graciously agreed to postpone their invitation until a later date.

This popular resort is rapidly coming to the front as a convention centre and, being readily reached by good roads, always draws large crowds.

When you finish with your bathing suit this summer put it away in a safe place for you will need it next year.

Seaman Goes to Savannah

MR. JOHN SEAMAN, who since leaving college has been with Califf's Drug Store at North Charleston, has recently accepted a very flattering offer made him by H. H. Livingston of Savannah, Ga.

Mr. Seaman made a host of friends at North Charleston who, while regretting his departure, wish him well in his new home.

Department of Pharmacy—Medical College of S. C.

Every indication points to a most successful year for the Department of Pharmacy of the Medical College of the State of South Carolina. Applications for admission to the Freshmen class have been coming in rapidly and inasmuch as this calls for high school

graduation, the mental calibre of the new men is of a superior type.

As the Department inaugurated a three year course a year ago, there will be no graduation this year.

Lectures will commence on September 23rd.

Come Again

MR. GUSTAVE SANDERS, JR., representative of the Murray Drug Co, spent Sunday, September 6th, in Charleston. Mrs. Sanders, who accompanied him, remained over to spend a few days with DR. and MRS. E. Y. SMITH.

Mr. Sanders was for many years connected with the retail drug business in Charleston and found many friends who were glad to shake hands with him once more.

On To Philadelphia

President and Mrs. Frierson plan to leave Charleston on Sept. 19, in order to attend the N. A. R. D. Convention at Philadelphia on Sept. 20-24. He goes as the special representative of the South Carolina Pharmaceutical Association, this duty having been imposed upon him at the last annual meeting.

How a Druggist's Wife Can Best Help Her Husband

MRS. E. T. GAINES

(Read at meeting of Ladies' Auxiliary Association, June 16th, 1926).

The first thing a druggist's wife must learn, if she is going to be a help to her husband, is to be a good sport. Indeed to go farther back than that,—better not marry a druggist if you can't be a good sport.

Next, she must encourage him, and she can't do that unless she's sincerely interested in his business, and has a high ideal of service to others.

She must learn to hold her tongue when doctors are being criticised, unless she can say something pleasant about them, and be most particular to refrain from making "catty" remarks about the doctors' wives, even though she may be sorely tempted and tried.

She must be cheerful and happy, and not leave her feelings spread all over the place ready to be stepped on when the poor husband comes home, cross and tired, because all of his customers wanted two-cent stamps charged and delivered immediately.

She must learn to depend on herself and to amuse herself for she will spend many long hours alone, and she must realize that a man cannot keep fit under the strain of the long working hours if he must gad about at night.

But while she must encourage him to stay in the store and attend to business, she must also encourage him to get out of the store often enough for necessary recreation and to mingle with other people so that he will not lose touch with his family and friends, and get into the awful rut of the Drug Store Grouch.

She must make friends and encourage him to make friends, for what druggist was ever successful who was not friendly with all? And above all else she must not knock his competitors.

She must stay away from the store and try to realize that he probably knows more about running a drug business than she does. She must have harmony and comfort at home, give him a place and a chance to relax, have very flexible meal hours, and if he is late, just keep on smiling—be a sport.

OBSERVE PHARMACY WEEK
OCTOBER 10-16

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Permittees Must Make Monthly Reports

A short while ago when in Charlotte the writer visited the offices of the Federal Prohibition Administrator. He was informed by Mr. W. H. Hobson, Assistant Prohibition Administrator, in charge of the Permissive Department, that a great number of retail druggists in his district, and particularly in this state, holding permits to use non-beverage alcohol, did not make monthly reports within the time prescribed by law. He stated further that unless this delinquency was corrected the department would be forced to revoke the permits of all such delinquents.

It would appear that some of our retail druggists have the idea that they are required to have an alcohol permit, even though they use no alcohol, and further that so long as no alcohol or U. S. P. preparations fit for beverage use are used, it is not necessary to file monthly reports. This is not the case. Unless a druggist uses alcohol or official preparations classed as intoxicating liquor it is not necessary that he have a permit. At the same time, however, so long as he holds the permit to use he is required to make the monthly report on or before the 5th of each month for the preceding month, regardless of whether he has used alcohol or other preparations coming in the class for which a permit is needed.

My advice to retail druggists in this connection is this: If you need alcohol in the proper conduct of your business, make application for permit which entitles you to use alcohol and the preparations classed as intoxicating liquors. If you have a permit and want to keep it comply with the laws and regulations, including the getting in of your monthly report on time. On the other

hand, if you hold a permit and it is not needed, surrender it to the Administrator at Charlotte.

Renewal of "H" Permits Not Required

Notwithstanding previous instructions to the contrary, permittees under the National Prohibition Act holding "H" permits—to use alcohol for non-beverage purposes—are not required to renew these permits annually. They continue in effect unless revoked after citation and a formal hearing at which the evidence shows a wilful violation of the law, or regulations, or terms of the permit.

This ruling was obtained recently from Dr. J. M. Doran, Chief of the Chemical and Industrial Alcohol Division of the Prohibition Unit, by Mr. E. C. Brokmeyer, general attorney for the N. A. R. D., who states that this ruling is in accordance with the decision of the United States Circuit Court of Appeals for the second circuit in the case of William J. Higgins against John A. Foster, Prohibition Administrator, in which the court held that the only permits requiring annual renewal are those specified in Section 6, Title 2, of the Act, referred to, as follows: Permits to manufacture, prescribe, sell, or transport liquor. The law authorizes the issuance of these permits for one year and provides that they shall expire on December 31, next succeeding their issuance. The "H" permits do not come within this class and hence the annual renewal thereof is unnecessary.

Thus, a question about which there has been doubt has been settled definitely. Retail druggists in this state holding "alcohol permits" need not make application to the Prohibition Administrator for a renewal of

this permit, as they have been advised to do, since all such permits will continue in effect until revoked for cause.

Revocation of Specially Denatured Alcohol Formula No. 7

Treasury Decision 3912, approved August 10, last, revokes specially denatured alcohol Formula No. 7. It reads: Completely denatured alcohol Formula No. 7, is hereby revoked, effective at once. All completely denatured alcohol Formula No. 7 in the hands of denaturers on the effective date of this decision shall be compounded further by the addition thereto of one-half gallon of approved gasoline to each 100 gallons.

All completely denatured alcohol Formula No. 6, revoked February 1, 1926, now in the hands of denaturers shall be likewise compounded further by the addition thereto of one-half of approved gasoline to each 100 gallons.

Transportation of Alcohol — T. D. 3888 Modified

Treasury Decision 3916, approved August 18, last, modifies and construes T. D. 3888, approved July 2, 1926, amending section 1532 of Regulations 60, as follows: All local transportation of medicinal spirits, except alcohol, from bonded warehouses and distillers' distributing agencies to wholesale druggists and retail druggists must be either by a railway-express company, or by a duly bonded and permitted commercial carrier performing general transportation terminal service in connection with rail or water carriers. Administrators will approve only railroad or boat transportation for long hauls, and in the absence of available local bonded transporters, administrators will authorize transportation by wholesale or retail druggist vendees, or by such other form of delivery as is consistent with the safe delivery of the spirits and their protection from diversion or misuse.

Revocation of Permit—Lack of Good Faith

Treasury Decision 3901, approved July 23, last, is the syllabus of the decision of the

District Court of the United States, District of Massachusetts, in the case of John J. O'Rourke vs. George A. Parker, Federal Prohibition Administrator, handed down June 21, 1926. While this case involves the dispensing of intoxicating liquor upon prescription, the same principles of law as herein set out govern the case of any permittee who fails to conform in good faith to the provisions of the National Prohibition Act, the validity of regulations promulgated by the Treasury Department, and shows the effect of failure of permittee to comply with the regulations.

1. Revocation of permit of retail druggist for failure to conform in good faith to the provisions of the national prohibition act is warranted when the evidence shows non-compliance with section 1314, Article XIII, of Regulations 60, which makes the druggist filling prescriptions for intoxicating liquor strictly accountable for lack of care in scrutinizing and investigating prescriptions offered for filling.

2. Section 1314, Article XIII, of Regulations 60, is valid, having been promulgated by the Commissioner of Internal Revenue under the authority expressly conferred upon him by the national prohibition act to make regulations for carrying out the provisions of the act.

3. The commissioner has a right to require by regulation that a druggist who receives a permit to dispense intoxicating liquor on prescription shall assume some responsibility with reference to the bona fides of the transaction. It is to prevent saloons being conducted under the guise of drug stores that such regulation as that contained in section 1314 has been promulgated.

4. Failure to comply with such regulations may well be regarded as failure to conform in good faith to the provision of the act. Decision of Supreme Court in Ma-King Products Co. vs. Blair (decided June, 1926), upholding the commissioners refusal to issue a permit, cited and applied in upholding the revocation of a permit, his action not being wholly unsupported by the evidence and not being clearly arbitrary or capricious.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

The Graduates of 1926

The members of the class of 1926 of the School of Pharmacy of the State University are scattered far and wide engaged in the practice of their profession. Most of the graduates are working in North Carolina, but W. E. HARDEE has moved to Florida where he is manager of his brother's pharmacy in Sebastian—the Sebastian Drug Co. He writes that he likes the country fine but is planning to return to North Carolina next spring and stand the State Board. J. S. LETTIE is also in Florida where his friends may write him in Sarasota at 231 S. Osprey. L. S. SULLIVAN was in his father's drug store in West New Brighton, N. Y., during the summer months but came back to this state on Sept. 1st and is with the Hart Drug Co., in High Point. W. J. LINDEMAN has returned to his home in Washington, Ind., where he is connected with his father's pharmacy. C. J. WARTMAN is living at his home in South Hill, Virginia, and is with the Montgomery-Morris Drug Co. G. H. BALLANCE and J. V. FARRINGTON are both working in Mt. Airy, the former with the Mount Airy Drug Co., and the latter with the Hollingsworth Drug Co. The Asheville boys could not stay away from the Land of the Sky and all three of them are practicing at home: BRUCE BRYAN is with Aiken and Hester, D. W. FOSTER with the West Asheville Pharmacy, and W. D. TENNANT, JR., with the Asheville Pharmacy and Laboratory Co. F. O. GARREN is also in Asheville and is prescriptionist for Grant's Pharmacy. Two of the graduates accepted positions in Charlotte: A. A. GAMBLE is with Walker's Drug Store and F. L. BLACK has been with Greene's Pharmacy in Seversville, a suburb of Charlotte, during the summer months, but will probably go to Richmond in the fall to

study dentistry. E. F. ROBINSON is with the Hanover Drug Co., in Wilmington, and G. L. SEWELL is with Payne's Drug Store in the same city. A. W. CLAYTON, JR. and C. L. CRAWFORD are working in North Wilkesboro, the former with W. R. Wilkins, Drug-gist, and the latter with the North Wilkesboro Drug Co. Three of the graduates are in Raleigh: K. V. FRANKLIN with the Person St. Pharmacy, W. P. PHILLIPS with Eckerd's Cut Rate Drug Store and J. S. SELDEN with the Wake Drug Co. C. N. BARGER was in Chapel Hill during the summer months and completed his work in the University for the Ph. C. degree. D. A. BULLOCK has returned to University for advanced work in pharmacy. C. D. BLANTON is prescriptionist for the Henrietta Mills Drug Store in Henrietta. T. L. BRODIE was with C. W. Henderson's Pharmacy in Durham during the summer, but on September 1st accepted a position with the Five Points Drug Co., in the same city. M. R. BARNHARDT is connected with Purcell's Drug Store in Salisbury, while H. C. CHAMPION is back in Shelby with the South Shelby Pharmacy. E. L. BRADSHAW is living at his home in Burgaw and practicing his profession with the Dees Drug Store. C. W. BYNUM is in Goldsboro with the Goldsboro Drug Co. A. P. CARSWELL is associated with his father in the Carswell Drug Co., while T. N. CLARK is with the Taylor-Matthews Co. in Roanoke Rapids. J. G. DAVIS has been doing relief work in various towns in western North Carolina during the summer and is now at his home in Chesnee, S. C. G. W. DILL, JR., is helping his father operate the Morehead City Drug Co., in Morehead City. G. E. HENDERSON is in Rowland with Barker's Pharmacy. For a month or two after college closed, ALDEN HOBBS did relief work in Washington, N. C., but he has been

with the Lenoir Drug Co., in Kinston for several weeks. His great friend, B. G. WARREN, is manager and prescriptionist for the Clayton Pharmacy in Clayton. J. C. JACKSON is with the Fitchett Drug Co. in Dunn, while G. C. KELLY is connected with the Jackson-Fitchett Drug Co., in Erwin. SAM JENKINS is in Stantonsburg, with the Stantonsburg Drug Co. G. W. MARKHAM is with the Sand Hill Drug Store in Jackson Springs and L. C. LEWIS is with the Cherry Drug Co., in Belmont. W. M. MATTHEWS is connected with his father's store in Wilson, the Matthews Drug Store. T. J. MOORE is also at home in Wilson and is with the Terminal Pharmacy Branch of Turlington and Morrison. F. P. MERONEY and J. E. SPARKS have both become owners of drug stores. The former opened the Cherokee Drug Co., in Murphy, early in July, while the Sparks Drug Co., began business in Robersonville about July 15. On July 1st H. P. MOORE accepted a position with Fowlkes Pharmacy in Rockingham. M. A. MOORE was with the Elm City Pharmacy at Elm City for a month or two, but is now with the MacNair-Bryan Drug Co. in Tarboro. G. F. MURR is working in Lenoir at Crawford's Drug Store. GUSS NEVILLE, JR., is living in Enfield and is with the Harrison Drug Co. W. P. O'NEAL is still in Chapel Hill as is HIRAM GERALD. The former is with Sutton and Alderman and the latter with Eubanks Drug Co. B. R. PHIFER is with the Horton-Jones Drug Co. at Monroe; W. G. BAKER is located with the Lexington Drug Co. in Lexington, and F. H. SCROGGS is with Smith's Drug Store at Franklin. On July 1st the firm of C. A. Ring and Son began business in High Point. C. A. RING, JR., and his father are the proprietors. On Sept. 1st. J. W. F. WOOTEN returned to his home in Fremont to accept a position with Whitley's Drug Co. M. B. SLOOP has been with Geo. C. Goodman and Co., at Mooresville, but is now with Mundy's Drug Store at China Grove. He has been succeeded in Mooresville by G. S. TEMPLETON, formerly with J. S. Blake Drug Co. in Charlotte. K. B. SPOON has been with Blue's Drug Store at Laurinburg but has returned to his home in Charlotte and is with the Elizabeth Drug Co. C. B. WHITE

is with Miles Pharmacy in Henderson, and C. M. WILLIAMSON is with Thrower's Pharmacy at Southern Pines.

We have not yet learned where the following are located and we shall appreciate any help that can be furnished by our readers in this regard: W. J. ADAMS, W. M. K. BENDER, W. R. GRIFFIN, A. B. MCLEOD, S. G. NELSON, M. H. ROBERTS, J. A. SITISON, J. N. STAMPS, B. F. STONE, J. A. UNDERHILL, and H. L. WALKER.

What Do You Think About This?

C. B. MILLER, *Ph. G.*

I saw a letter a few days ago addressed to one of our North Carolina druggists from the presiding officer of a large chain drug store system. The letter was a reply to a request from a Tar Heel Druggist for some information. Here is what it said:

A drug store doing a business of practically \$60,000 a year should not have an expense for clerk hire, including the salary of the manager, of over ten per cent of the sales volume, or \$6,000. In other words, the way to value a clerk is to give him ten per cent of the amount of the sales he makes as wages. The officer also stated that his chain drug stores never delivered or charged anything. Therefore, they had no need for messenger boys. The clerks did all the store cleaning—no porters were employed. To express things differently, the fires were built by the junior clerk and the sweeping, rubbing down, etc., were also done by this employee. He also stated that only three men were ever employed in a store doing business not exceeding \$60,000 a year.

Can you do this in your store, Mr. Druggist? The hours of labor in the chain store are from 8:00 a. m. to 11:00 p. m. If this is the case when do the employees ever get a day off and how can two men take care of a \$60,000 business when the third clerk is at meals, etc. It certainly can't be did in this neck of the woods.

Is it any wonder that the chain stores make money? They seem to be able to get more work for less pay out of the clerks than we can here in the South for no man can run a drug store with a good business

in a town of any size unless he has a porter and a messenger boy. The salaries of employees increase expenses to say nothing of the cost of the upkeep of two bicycles or a motorcycle. The average drug store in the South doing a business of \$60,000 has not less than four men and sometimes five including a soda boy.

Here is a question that we could discuss very interestingly. Is it possible to place the retail drug business on a cash and carry basis as the chain stores do, or is it advisable and after all is not our very existence made possible against the inroads of chain stores by our giving real service to our customers—a thing the chain stores do not do? Is it not advisable in view of the above statements made by an official of a most successful chain store system to take a peep at our expenses and see if we are getting the maximum results with a minimum expense? Have we too much help and are we paying too dearly for our existence? It is true that the chain store fills few prescriptions and in most places has a small soda business. In the store cited it was stated that the soda water receipts were about ten per cent. of the volume of sales while in the average drug store in a good location the sales in this department will average twenty to twenty-five per cent. volume.

Let us know what you think about this matter, Mr. Druggist!

General News Items

MR. J. H. BEST has resigned his position with the T. B. H. Drug Co., in Winston-Salem in order to accept a similar one with the Ring Drug Co., in High Point. He succeeds MR. C. A. RING, SR., who recently opened a store of his own. MR. E. de B. LEDBETTER, of Chapel Hill, is now prescriptionist for the T. B. H. Drug Co.

The editor wishes to correct an error in the August JOURNAL. It was stated that the name of the Southside Drug Co., in Wilmington had been changed to the Castle Drug Co. The item was given to a member of the JOURNAL staff by a traveling man who had just been to Wilmington and we, therefore, thought the news was authentic. We are glad to correct this statement and wish to

apologize to the proprietor of the store, Mr. E. S. Benson, for the error. The pharmacy will be operated in the future, as it has been in the past, under the name of the Southside Drug Co.

MR. A. E. GODFREY, a recent reciprocant from the state of Wyoming, is prescriptionist at McKay's Pharmacy, in Durham.

We understand that MR. D. E. POWELL, of Asheville, is now with Munn's Drug Store, Inc., in Atlanta, Ga.

The name of Hicks and Gorham at Rocky Mount has been changed to Harrell's Drug Store. The pharmacy was recently purchased by MR. J. W. HARRELL, JR., who has been manager of the store for some time.

MR. A. C. BROWNING, recently licensed as an assistant pharmacist, is with the College Drug Co., in Greensboro.

The Mann Drug Co., of High Point, on July 1st completed extensive improvements. A new set of fixtures were installed by the H. M. Wade Mfg. Co., of Charlotte, and a new fountain, made by Bishop and Babcock, was put in. A mechanical refrigeration equipment was also added. The furniture and woodwork are of mahogany and the store is easily one of the most handsomely fitted out pharmacies in the state.

MR. J. C. MURPHY, formerly with the Owens Drug Co., of Winston-Salem, is now with Webb's Drug Store in Thomasville.

MR. J. P. NORMAN has sold his pharmacy in Draper to MR. R. S. SLEDGE and will open a new store in Yadkinville. Mr. Sledge is a North Carolina druggist but he has been living in Miami, Fla., for the past year. We are delighted to welcome him back to the Old North State. We understand his drug store will be operated under its present name, the Draper Pharmacy.

MR. D. C. MCCRUMMEN, formerly with Mabry's Drug store at Hamlet, is now with the Broad St. Pharmacy at Southern Pines. He has been succeeded at Hamlet by MR. C. S. MABRY, who has been traveling representative for the past several months of the A. D. S.

MR. D. A. SMITH, for several years with Randall's Pharmacy in High Point, is now living in Charlotte. His address is 100 Ransom Place.

MR. S. AVNER, who has been with the Robeson Drug Co., at Fairmont, for some time, is now with another pharmacy of Mr. Wiggins', the Sir Walter Drug Store, in Raleigh.

MR. R. D. SANFORD, formerly prescriptionist for Everington's Drug Store in Laurinburg, is now with Thompson's Liberty St. Drug store in Winston-Salem.

The JOURNAL desires to extend sincerest sympathy to MR. PARKE C. STRATFORD in the death of his mother which occurred at Haw River on Sept. 6.

MR. J. P. STOWE, proprietor of many drug stores in Charlotte, has bought Lynch's Pharmacy on Tryon street and changed the name to the People's Drug Store. MR. R. B. SAWYER, who has been licensed in North Carolina by reciprocity from Colorado, is in charge of the prescription department. MR. P. D. WHITE is manager of the store and he is assisted by MR. LEON F. STOUT, who has just received his license by reciprocity.

We understand that MR. W. D. BRADSHER, of Oxford, is doing relief work for the Carolina Pharmacy at Charlotte.

MR. R. L. HAMILTON, of Oxford, is in charge of T. C. Joyner's Drug Store in Franklinton. MR. J. D. JOYNER, formerly prescriptionist for this store, is a traveling salesman in South Carolina.

Friends of MR. C. A. DEAN, JR., will be interested to learn that he is now prescriptionist for Lee's Pharmacy, located at 232 Pine St., Albany, Ga. Mr. Dean was married some time ago.

MR. J. J. WHITE, of Townsville, is now with Kerner's Drug Store in Henderson. He was formerly with Miles Pharmacy in the same town.

MR. W. A. GILLIAM, of Elkin, who was with Abernethy's Cash Pharmacy in Elkin for some time after he received his license, but who more recently has been with the Fox-Richardson Drug Co., in Asheboro, on Sept. 15 accepted a position with Townsend's Pharmacy in Red Springs.

MR. T. W. GRIMES has resigned his position with the Denton Drug Co., at Greenville and is now living at 616 W. Council St., Salisbury.

MR. R. K. WEBB, formerly with the R. K. Grimes Co., of Hickory, has discontinued the

practice of pharmacy and is engaged in the manufacture of handkerchiefs.

MR. J. H. JOHNSON, proprietor of the North Wilkesboro Drug Co., in North Wilkesboro, is planning to open another store early in the fall at old Wilkesboro.

MR. J. O. CLINE has sold his store, Cline's Drug store, in Granite Falls, and will discontinue the practice of pharmacy.

Turnmire and Lamm, Mount Airy Druggists, are making extensive improvements in their store which add greatly to the appearance of the pharmacy.

Friends of MR. O. D. BIDDY, popular prescriptionist for the Buchanan Pharmacy, of Sylva, will regret to learn that he was compelled to undergo an operation early in the summer. We are glad to report that he is now regaining his health and strength.

While in Asheville this summer the editor was delighted to make the acquaintance of MR. WILLIAM MASON MEBANE, JR.. This attractive youngster lives with his mother and father at 48 Holland St., in the Mountain City. The young man was born on Jan. 18, 1926, and weighed eight pounds. Although not a year old, he gives promise of becoming as fine a pharmacist as his father is. Mr. Mebane, Sr., is well known to the pharmacists of the state as the prescriptionist for Murrow's Drug Store in Asheville, and we congratulate his son upon the fine opportunity he has for learning the profession of pharmacy under his capable father.

Sutton and Alderman, druggists of Chapel Hill, have purchased the property on the north side of Franklin street next door to their present store. It has a frontage of about 50 ft. The lease of the space now occupied by the firm has yet a year to run, but we understand that before it expires the druggists will erect a store building on the recently acquired property and will move the pharmacy into it.

The Shields Drug Co., of Carthage, has been incorporated to act as retail chemist and druggist. The authorized capital stock is \$20,000 with \$16,300 subscribed by Messrs. H. B. SHIELDS, J. F. COLE and R. L. BURNS, all of Carthage. The prescription department is in charge of MR. ADOLPHE BLUE.

MR. H. R. LOWE, of Asheville, is the manager of the Eckerd's Cut Rate Drug store opened in Raleigh about the middle of the summer.

A voluntary petition in bankruptcy has been filed by the Walnut Cove Drug Co., of Walnut Cove. The Stokes county drug store lists debts of \$3,887.92 and assets of \$4,160.62. Included in the latter are fixtures rated at \$1,651.12 and a stock valued at \$1,649.89.

MR. C. W. ELLINGTON, formerly of Raleigh, but more recently of Spencer, has accepted a position with the People's Drug Store, of Salisbury.

The name of Elvington's Pharmacy in Wilmington has been changed to Speer's Drug Store No. 1, while the name of R. R. Bellamy's Retail Store is known as Speer's Drug Store No. 2. These two stores were purchased several months ago by Messrs. G. G. and W. C. SPEER, of Frankfort, Ky. MR. D. A. ELVINGTON is manager of the former store, while the latter is in charge of MR. J. H. BRINKLEY, who has been prescriptionist for the Terminal Branch of Turlington and Morrison at Wilson.

The Court Square Drug Co., of Durham, has gone into the hands of a receiver. The courts have appointed MR. D. MCN. MCKAY to take charge of affairs for the present.

The Garner Drug Co., of Garner, was sold recently to MR. E. W. HOWARD. The former owner, MR. C. T. HARPER, has returned to his old home at Zebulon, where he is connected with the Citizens Drug Co. MR. R. H. PARKER, who was in charge of the prescription department of the Citizens Drug Co., at Zebulon, is now with the Peabody Drug Co., of Durham.

MR. O. D. MCBANE has recently installed in his store in Greensboro, the College Drug Co., a new soda fountain with the Lipman dry system of refrigeration.

The Biltmore Drug Store, of Biltmore, will shortly move into attractive new quarters. The proprietor, MR. L. M. JARRETT, is erecting an up-to-date building, and the drug store will occupy the main floor.

MR. H. M. WINDERS, who was with the Winders Drug Co., at Fremont for some time is now with the Farmville Drug Co., in Farmville. He succeeds MR. G. M. ATWATER,

who has accepted a position with Denton's Dixon St. Pharmacy, in Greenville.

MR. HILL HORNE, whose drug store was destroyed by fire on Dec. 31, has reopened for business in a new building. His store is very attractive with new and modern fixtures including a mechanically refrigerated fountain. The soda fountain is located on the mezzanine floor. Potted plants and hanging jardinieres add greatly to the general beauty of the pharmacy. On the opening day Mr. Horne entertained 3,500 people.

A new drug store has been opened in Wilmington at 7th and Red Cross Sts. It is known as Kingsbury's Pharmacy and MR. WALTER R. KINGSBURY, for many years with R. R. Bellamy's retail store, is the proprietor.

MR. IRVIN P. SMOAK, JR., owner of Smoak's Drug Store, Winston-Salem, has filed a voluntary petition of bankruptcy.

Druggists have been having quite a deal of trouble lately with thieves. The Summit Ave. Pharmacy, of Greensboro, was entered and a quantity of fruit, candies, drinks and other refreshments stolen. A week or two earlier the MacNair-Bryan Drug Co., of Tarboro, was entered by a morphine addict and the store completely robbed of everything containing morphine. All of the narcotics were kept under lock and key and the job must have been done by an expert.

Greensboro police recently arrested a negro man on the unusual charge of selling paregoric. The negro was taken in the act of delivering an ounce bottle to a white customer who had agreed to pay a dollar for the opiate. When arrested the man had on his person a quantity of paregoric, some in ounce bottles and about half a pint in a large bottle. The police suspect that the negro, who has been working at a drug store, has been stealing the paregoric and peddling it out to addicts who have used it so much they can no longer secure it at a drug store.

The name of the new drug store to be opened in Mooresville shortly will be the White-Stonestreet Co. During the summer MR. J. A. WHITE, who will be a proprietor of the new pharmacy, has been doing relief

work at Spindale, Maxton, and other North Carolina towns.

MR. L. A. BAILEY, of Norfolk, Va., is now with the L. K. Liggett Co., in Charlotte.

MR. C. M. JENKINS, formerly with the Saluda Pharmacy in Saluda is now living in Easley, S. C. He has been succeeded by Mr. J. H. MYERS.

MR. J. B. THREATT, who was with the City Pharmacy in Gastonia, has gone to Pabo, Ga., to practice his profession.

MR. J. LAZARUS is now with the Moore St. Pharmacy in Sanford. He was formerly with the Crabtree Drug Co., in the same town.

MR. S. BIGGS, of Rockingham, is prescriptionist for Carter's Pharmacy in Aberdeen.

MR. R. S. MORGAN, who has been with the Marshall Pharmacy of Marshall, is now traveling salesman for the Dr. T. C. Smith Co.

MR. F. O. BOWMAN made a talk before the Rotary Club of Lexington recently. The same week MR. E. V. KYSER spoke before the Scout Masters Training Camp of the Cherokee Council on "How to Build and Maintain Morale in Scout Troops."

Among the latest contributions to the A. Ph. A. Headquarters Building fund is another \$25 donation from MR. HENRY T. HICKS, of Raleigh. This is the third or fourth subscription made by Mr. Hicks.

Fire, which started from an electric peanut stand next door to the Goldsboro Drug Co., did considerable damage to the pharmacy. Everything in the prescription department was ruined and the soda fountain, stock and fixtures in the main part of the store were also damaged by the smoke and water. The loss, which amounted to about \$4,000, was covered by insurance.

We wish to apologize to Two Association members for errors in the Proceedings. The name of MR. A. W. CLAYTON, JR., was given as Aubrey instead of Albert and the "Jr." omitted. The address of MR. M. A. MOORE was printed as Elizabeth City, whereas Mr. Moore lives in Tarboro. We regret the mistakes very much.

On August 1st MR. F. H. HODGES opened a drug store in Boone under the name of the Hodges Drug Co. As a student in the University of North Carolina School of Phar-

macy 1923-25. Mr. Hodges is well known to the younger druggists of the state, and they will be very much interested in his new business venture. During his college days he played a prominent part in student activities and was a member of the Kappa Psi and Acacia fraternities. He is affiliated with both the N. C. P. A. and the A. Ph. A. After receiving the degree of Ph. G. at the University and passing the State Board, he was with the Smoak Drug Co., in Winston-Salem for a short time, and then with the Hart Drug Co., and Randa's Pharmacy, both in High Point. During the summer he left the Furniture City to accept a position with Ballew's Cash Pharmacy in Lenoir. He left this store in order to become the proprietor of a pharmacy of his own. His many friends are wishing him the best of success.

The *Virginia Pharmacist* for September carries the following interesting item: "Announcement has been made that on October 1, 1926, the wholesale drug house of Vaughan-Robertson Drug Co., Richmond, will consolidate with the Powers-Taylor Drug Co., Richmond. Thus will pass out of the field a firm that has been well known in Richmond, and in Virginia and North Carolina, for several decades. Their passing will leave the field to three firms doing a wholesale drug business locally: Powers-Taylor Drug Co., Owens and Minor Drug Co., and the Bodeker Drug Co."

MR. J. W. KEEVER is a senior medical student in the Medical College of Virginia. He is also editor of *The Skull and Bones*.

MR. C. C. SAVAGE is now living in Virginia where he is connected with the Waverly Drug Co., of Waverly.

News From the West

O. D. BIDDY, Ph. G., Reporter

DR. M. T. MAXWELL, of Robinsville, is opening a drug store.

MR. A. E. WILKINS, of Columbia, S. C., is the proprietor of a new drug store in Asheville at the corner of Market and Woodfin Sts. The name of the new pharmacy is Wilkins Drug Store.

Announcement

New Holiday Goods



OR THE COMING SEASON our offerings embody an unusual number of new Gift Novelties, covering a wide range in price and suitable for every class of Christmas trade.

A comprehensive display is now being maintained in our Show Rooms in Richmond.

Careful inspection of this exceptional line of seasonal articles and novelties is urged before placing orders elsewhere.

Druggists' Sundries Department

The BODEKER DRUG COMPANY

Importers and Wholesale Druggists

Richmond, Virginia



ONE VIEW OF

Our Holiday Merchandise is
THE BODEKER DRUG CO



OF SHOW ROOM

S Display and Ready for You

COMPANY, Richmond, Virginia

...Complete Line of...

Holiday Novelties and Sundries

Ace Combs	Electric Lights for Xmas Trees	Photo Albums
Ash Trays	Games of All Kinds	Picture Frames
Alarm Clocks and Watches	Holiday Box Paper	Playing Cards
Bridge Sets	Holiday Cards, Tags Seals, & Enclosures	Rattlers
Bill Folds and Sets for Men	Holiday Post Cards	Serving Trays
Gift Items for Bridge Parties	Harp	Story Books
Bibles and Testaments	Humidors	Smoke Stands
Book Ends	Infant Sets	Shaving Mirrors
Bath Powder and Bath Salts	Incense Burners	Dennison's Crepe Paper and Xmas Decorations
Complete Line of Bristle Goods	LaCross Cabinets and Open Stock	Ivory Toilet Cases
Bye-Lo Babies	Ladies' Hand Bags	Complete Open Stock of Ivory Goods
Bath Towels, Mats and Wash Cloths	Locktite Pouches	Gent's Traveling Cases
Collar Bags	Military Brushes	Toy Tea Sets
Comport Sets	Manicure Sets	Tourists' Tablets
Candles	Meerscham and Briar Pipes	Tourists' Cases
Candle Sticks	Nut Bowls	Xmas Empty Boxes
Cutex Sets	Overnight Cases	Star-Rite Line of Electric Household Appliances
Electric Lamps	Perfume Atomizers	Simplex Irons, Heating Pads and Heaters
	Holiday Perfume Sets	
	Complete Line of Imported Perfumes	

We are distributors for the following lines:

James Stroppers	Gainsborough Powder Puffs	White & Wyckoff's Stationery
Dr. West's Tooth Brushes	Hank-O-Chiefs	Norida Compacts
Goodrich Rubber Goods	Houbigant's Perfumes	Eveready Flashlights
Eastman's Films and Kodaks	McKesson and Robbins	Everfresh Citrate of Magnesia

MR. C. E. CLINE is back with Johnson's Drug Store in Asheville after being with Seruggs Cut Rate Drug Store for several months.

North Carolina Druggist Pictured

The *Bulletin of Pharmacy* for July has a most unusual picture. It seems that not long ago seven traveling men, one of them accompanied by his wife, called at the same time at the Brooklyn Drug Co., in Wilmington, seeking orders. This group, together with the proprietors of the store, MESSRS. A. M. MATTOCKS and LUTHER WHITE, and their clerk, MR. LANE, had their picture taken outside the pharmacy. The photograph is carried in the *Bulletin of Pharmacy* and the likenesses of the individuals are splendid.

In the August *Bulletin* there is a photograph with the caption "Snow Time in Carolina." This picture, with a background of trees heavily weighted with snow and the ground carpeted with ice, shows MR. WM. F. RHODES, pharmacist for Eckerd's Cut Rate Drug Store, of Charlotte, and his young daughter, Gloria. Miss Gloria is all ready for a snow fight.

New Drug Store for Raleigh

Another drug store, the Professional Building Pharmacy, opened in Raleigh about August 1st. The store is located in the Professional building at the corner of Hargett and McDowell streets, which is occupied by a large number of physicians, and is thought to be an excellent site for a drug store. MR. RAWLEY GALLOWAY is the promoter of the new enterprise, and although he will continue to operate his old store, he will actively supervise the new one.

Druggist Takes a Trip

MR. J. M. HALL, JR., of Wilmington, better known as "Mike," has just returned from an extended three months' trip to Central America. While in college Mike had quite a reputation for fighting his way through as he was one of the best boxers in college. He has always had an ambition to see something of the world and so when his father, MR. J. M. HALL, SR., told him

that it was high time for him to take a good long vacation from the drug store, Mike decided to "fight" his way to Central America. Instead of buying a ticket to a certain place in the middle America and planning a definite itinerary to be carefully adhered to, Mike worked his way on first one steamer and then another, doing first one job and then another, until he had seen the whole country to his satisfaction and was safe back in the North Carolina City by the Sea. He reports a great time and says that if a druggist wants a real vacation the place to take it is in Central America and the way to enjoy it is by the "work and play" method.

Interesting Items from Greensboro

The Summit Avenue Pharmacy, owned by MR. JOHN B. GALBRAITH, formerly connected with the local Liggett drug store, was formally opened for business in Greensboro on July 1st. It is located at 412 Summit Avenue in a building just recently completed and is equipped with the most modern of fixtures and completely stocked. It is beyond the railroad crossing and located in a thickly settled community. The new store has a complete Frigidaire soda fountain and the agency for the Rexall line of drugs. A full stock of proprietary medicines, drugs, sundries, cigars and candies are also carried. Before going to Greensboro, Mr. Galbraith was for five years connected with the stores of Liggett in Washington, D. C.

On July 1st MR. ALLEN S. THOMAS, treasurer and manager of the Sykes Drug Company, of Greensboro, purchased the Porter-Lyon Drug Company's store at 108 W. Market St., in the Gate City. The amount involved in the transaction is not known but it is reported to have been a rather substantial sum. No immediate change in the policy or personnel of the Porter-Lyon Co. is contemplated by the new owner. Mr. Thomas will continue his connection with the Sykes store, dividing his time between the two establishments.

The Justice Drug Co., well known wholesale concern of Greensboro, which last year celebrated the 28th anniversary of its establishment and the sixth under the present

management, has just completed the erection of a three story building 25 x 99 feet. This addition is located next to the property the firm has occupied for a number of years. The old building is 60 x 99 feet, and with the addition of the new 25 foot frontage, the total size of the building is 85 x 99 feet on the ground floor. The new addition will be used for the sundries department.

The annual report of the Vick Chemical Co., shows that the net earnings of the company for the fiscal year ending June 30 amounted to \$2,121,135.62, after provision for taxes and depreciation had been deducted. The report shows that this is equivalent to an earning of \$5.30 per share. The statement adds that "after paying the three regular quarterly dividends due, the sum of \$1,071,136.62 has been added to the surplus."

On July 1st the Vick Chemical Co., as is its custom, distributed a cash bonus equal to one month's salary to every executive, salesman and office employe who had been with the firm for a period of nine months or more. Quite a large number of persons were made richer by the company's actions. This is the second bonus received by Vick employes during the past few months. Last Christmas they were given shares of Vick Chemical company stock valued at \$30,000. "The bonus just distributed," said an officer of the company, "is another evidence of the broad gauge policy of Smith Richardson, president of the company, to make the employes partners in the business."

MR. B. FLOYD COBLE, proprietor and manager of the O. Henry Drug Company, in the Gate City, has leased for a long period of years a store building at the northwestern corner of the intersection of North Greene and West Market streets. He will open a modern drug store at this location around the first of October under the name of "O. Henry No. 2." No expense is being spared to make the store one of the best equipped and attractive in that section of the state. MR. THOMAS G. CRUTCHFIELD, who has been with the O. Henry for the past two years as registered pharmacist, will be in charge of the prescription department of the new store. He will be assisted by MR. D. A. SWANEY,

registered druggist, formerly with the Mann Drug Co., of High Point. Mr. Crutchfield will be manager of the No. 2 store in addition to his other duties. MR. J. N. EUBANKS, the registered pharmacist in charge of the parent store, will continue his duties and in addition will be manager of the store. He will be assisted by another licensed pharmacist. Mr. Coble will act as general manager of the two stores and will divide his time between them.

New Store in Winston-Salem

Thompson's Drug Store, No. 2, a branch of the uptown store on Liberty street, opened in Winston-Salem on the evening of August 11. The new pharmacy, located on the corner of Hawthorne Road and Shallowford St., and the only one in the extreme western section of the city, is on the state highway. The store building is a very handsome one and the pharmacy is equipped with the latest and most modern soda fountain, new merchandise and a full supply of all kinds of drugs. It is under the management of MR. W. R. BLACKWELL, formerly manager of the Crescent Drug store in the Twin City. MR. H. C. ROSS, who was with Snuggs Drug Co., in Albemarle, is in charge of the prescription department.

Wedding Bells

Mr. and Mrs. Robert Henry Cheek, of Chapel Hill, announce the marriage of their daughter, Viola Rosalind, to MR. MARION LEE JACOBS, on August 2, 1925, at Hillsboro. This wedding, which had been kept a secret for over a year, came as a great surprise to the many friends of the young couple. Mr. and Mrs. Jacobs are now living in Chapel Hill where the former is instructor in the University School of Pharmacy. The JOURNAL is wishing for them many years of happiness.

Miss Pauline Eskridge, and MR. WESLEY JONES HICKMAN, both of Rutherfordton, announce their marriage in Asheville on April 18. Mr. Hickman is originally from Hudson but since leaving the University he has been with the Robinson Drug Co., in Rutherfordton.

Dr. and Mrs. Cicero Alexander Reeves announce the marriage of their daughter, Lora Alys to Mr. THOMAS ROY BURGESS on August 24, at Sparta. Mr. Burgess is originally from Elkin and received his apprentice training with Abernethy's Cash Pharmacy. Since graduating from the State University in 1925 and passing the State Board, he has been in charge of the Sparta Drug Store, owned by Mr. J. G. ABERNETHY. On the 22nd of last July Mr. Burgess and Dr. C. A. THOMPSON bought the store, and the name was changed to the Alleghany Pharmacy.

Mr. SAMUEL H. PRICE and Miss Corinne Clemments announce their marriage in North Wilkesboro on the evening of August 25, in the First Presbyterian church. Among the attendants were MESSRS. H. C. NEWSOME, of the Miller Drug Co., of Mooresville, and J. P. HUDSON, of the English Drug Co., of Monroe. Mr. Price is a graduate of the Philadelphia College of Pharmacy and is originally from Charlotte, but for the past several years he has been secretary and treasurer of the Mooresville Drug Co.

Mr. and Mrs. Frank Taylor Smith announce the marriage of their daughter, Margaret Bearden, to Mr. FLEET HALL SCROGGS, on the evening of August 26, at the Methodist church in Franklin. Mr. Scroggs was one of the most popular students in the University while in college. He served as student assistant in the laboratories and was president of the local branch of the A. Ph. A. He was a member of the Kappa Psi and Masonic fraternities. Following his graduation last spring and after securing his license in June, he became associated with Mr. FRANK T. SMITH in Smith's Drug Store in Franklin.

Mr. JOSEPH PAUL GAMBLE and Miss Elizabeth Lee, of Monroe, announce their marriage on September 1st. Mr. Gamble is originally from Waxhaw and secured his experience with the Wolfe Drug Co., of Waxhaw, the Seerest-Sloan Drug Co., of Albemarle, and the Belmont Pharmacy, of Charlotte. After attending the University School of Pharmacy for one year, he successfully stood the State Board examinations and was then with the Union Drug Co., of Monroe, and

Chas. Cole and Co., of Carthage. Late in 1922 he became one of the proprietors of the Funderburk Gamble Drug Co., in Monroe, and has been most successfully engaged in this business ever since.

Mrs. Ollie Denney Stockton, of Mocksville, announces the engagement of her daughter, Mary, to Mr. GEORGE BYRD, of Milwaukee, Wis., the wedding to take place in the early fall. Mr. Byrd is originally from this state and was licensed to practice pharmacy in 1915. He has been living in Milwaukee for a number of years.

We understand that Mr. A. T. CANADA, of Roanoke, Va., was married during the summer. His wife is a niece of a druggist in Lynchburg, Va. Mr. Canada is a member of the N. C. P. A. and is licensed in this State, although he is originally from Virginia. He was connected for some time with the O. Henry Drug Store in Greensboro, and later the Patterson Drug Co., in Winston-Salem. For the past year or two he has been in Virginia where he has been with Patterson stores in Danville and Roanoke.

Mrs. Roland B. Woodson announces the marriage of her sister, Rille Harris, to Mr. CHARLES EVERETTE MALONE, on September 11 at Richmond, Va. Cards enclosed with the announcements read: "Mr. and Mrs. Charles Everette Malone at home after September 25 at Salisbury." Mr. Malone is one of the proprietors of the Empire Drug Co. in the Rowan capital and to him and his wife the JOURNAL extends many good wishes.

Births

Mr. and Mrs. C. S. GOODRUM, of Davidson, announce the birth of C. S. Goodrum, Jr., in February. *Ti'e and Till* carried a most attractive photograph of young Goodrum in the August issue. He looks like a fine baby and if his two sisters don't watch out he will soon be bigger than they are even though they are several years older.

Mr. and Mrs. C. T. HARPER, of Zebulon, announce the arrival of a daughter, Betty Brooks, on July 27. The young lady weighed seven pounds when she was born and is growing rapidly.

Died

Died in the city of Tarboro on June 26, IVEY WHITMEL MOORE, aged 33 years, death being caused by high blood pressure and heart trouble. Since 1922 Mr. Moore had been connected with the drug firm of E. V. Zoeller and Co. He was also a very active and earnest member of the local fire department, and the city hall was draped in black as a tribute to his memory. To his family the JOURNAL extends sincerest sympathy.

The people of Rich Square and vicinity were greatly shocked to learn that Mr. J. C. BOLTON had died suddenly on June 19. Mr. Bolton had been in usual health and was doing some work in his back yard when he remarked that he had a pain in his heart. In a moment he fell without ever speaking again. Mr. Bolton was the proprietor of the Rich Square Drug Co., and had been a member of the N. C. P. A. since 1904, serving as chairman of the county legislative and membership committee for Northampton county since 1917. His services to the Association will be greatly missed.

H. H. ARPS, a druggist employed by the

Justice Drug Co., was instantly killed on the evening of August 23 in Thomasville when he was thrown from the back seat of the motoreycle driven and owned by W. S. Robertson. His head hit a telephone pole, smashing the skull and causing instant death. The two young men, both employed by the Justice Drug Co., were en route to Charlotte to attend the automobile races when the fatal accident occurred. Mr. Robertson stated that the motoreycle struck a rock as he was making a turn, throwing the rear wheel high into the air and unseating Mr. Arps, who was hurled against a telephone pole. Mr. Robertson was thrown from the machine and painfully bruised, but the motoreycle was little the worse for the crash. Mr. Arps was the brother of MESSRS. E. G., H. M. and P. M. ARPS, all engaged in the practice of pharmacy, and to them the JOURNAL extends the sincere sympathy of the druggists of the state.

Died in the town of Hertford during the month of July, DAVID MEADE FEILD, a druggist of this state since 1895, and a member of the N. C. P. A., for several years. He was proprietor of Feilds Drug Store.

PEACO HAIR DRESSING

2 Doz.	\$ 4.00
¼ Doz.	Free
6 Doz.	12.00
1 Doz.	Free
12 Doz.	24.00
2 Doz.	Free

Manufactured by.

THE PEABODY DRUG COMPANY
DURHAM, N. C.

The Carolina Journal of Pharmacy

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill November 22, 1926.



WILLIAM FRANKLIN BRADBURN, of Hendersonville
*President of the Traveling Men's Auxiliary of the North Carolina Pharmaceutical
Association for 1926-27*

William Franklin Bradburn

At the New York convention of the North Carolina Pharmaceutical Association, there was elected president of the Traveling Men's Auxiliary an energetic, likable, efficient road salesman whom we are privileged this month to picture in our frontispiece. The man in question is William Franklin Bradburn, traveling salesman in this section for E. R. Squibb and Sons. In dedicating the November issue of the CAROLINA JOURNAL OF PHARMACY to Mr. Bradburn, the editors seize the opportunity to praise the work of the T. M. A. and to thank its members for their gracious service in making pleasanter the annual meetings of the state pharmaceutical association. Under President Bradburn's administration we feel certain that the Traveling Men's Auxiliary will not only continue its successful efforts to "boost" the Association, but will grow in numbers and in strength so as more easily to carry out its self-appointed task of entertainment.

* * *

William Franklin Bradburn was born in Newberry, South Carolina, on September 24, 1887. He is, therefore, in his thirty-ninth year and still near to and a booster for the old home town. His father is William Pinkney Bradburn and his mother before her marriage was Miss Callie Halfacre. Both are South Carolinians.

Mr. Bradburn began his education in the graded school at Newberry. After finishing his preparatory training he registered at Clemson College and completed a course of study there. Previous to his college work at Clemson, however, he was employed for four years in the drug store of W. E. Pelham and Son, at Newberry, and there developed an interest in pharmacy that caused him finally to turn to the drug field rather than to the work he was preparing for while in college. Accordingly he entered the school of pharmacy at the University of Maryland and was trained as a pharmacist.

After finishing at Maryland and becoming registered by the New York Board of Pharmacy, Mr. Bradburn worked for a time in the retail drug business, both at Newberry and at Laurens, S. C. Before very long, however, he accepted the position he holds today and in the capacity of traveling salesman is more than "making good." Representative in both Carolinas, in Virginia and in Tennessee for E. R. Squibb and Sons, Mr. Bradburn has a territory that few men could cover, particularly for a line as varied and as popular as that put out by the House of the Priceless Ingredient. Partly in recognition of the position he holds, partly because of his long-time membership, but principally because they liked him and wanted to pay him honor, the members of the Traveling Men's Auxiliary elevated him this past summer to the presidency of that organization. President Bradburn will, therefore, preside over the Greensboro meeting of the Auxiliary in 1927.

On February 28, 1919, Mr. Bradburn was married to Miss Elizabeth Leverett. The family home is at Hendersonville, N. C., where the Bradburns belong to several social and civic organizations, and to the Lutheran church.—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

The Assistant Pharmacist Again

At the recent meeting in Philadelphia of the American Pharmaceutical Association, the House of Delegates adopted a resolution along the following lines:

Believing that the principle of substandard registration is wrong and that the grade of assistant pharmacist should be abolished, the House of Delegates approves the action taken in 1925 by the National Association of Boards of Pharmacy looking to the ultimate discontinuance of the assistant and endorses the recommendation of the Section on Education and Legislation that the American Pharmaceutical Association use its influence in establishing a single grade of pharmaceutical license.

The editor of this JOURNAL has often preached against the licensing in North Carolina of any but the one sort of pharmacist, and his address this year as Chairman of the Section on Education and Legislation was confined altogether to a discussion of the junior licentiate that ended with a recommendation that the A. Ph. A. join hands with the N. A. B. P. in bringing about the final discontinuance of the grade. The Section adopted his recommendation and on motion voted to refer it to the House of Delegates. This was done and after vigorous debate the Delegates passed the resolution just quoted.

In keeping up his fight against the assistant pharmacist the editor acknowledges that there are numerous assistant pharmacists who are entirely competent to fill prescriptions and sell poisons, just as he knows quite a few drug clerks with no sort of license at all who are perfectly safe dispensers. But he believes that there should be but one standard of competency in pharmacy just as there is only one in medicine, dentistry, law, engineering, etc., and that

this standard should be sufficiently high as at once to merit public respect and to guarantee public safety. He believes also that if it is wise for registered pharmacists to be held up to certain rigid qualifications in order to be eligible to fill prescriptions and dispense poisons that it follows as a matter of elementary reasoning that only persons with their degree of competency should by law be allowed to discharge such duties. The force of this reasoning is not lost or altered by the fact that here in North Carolina we say that an assistant pharmacist can only fill prescriptions and sell poisons under the same roof with the superior, or during his temporary absence.

We all know that an assistant does more than assist: he fills prescriptions without the registered man supervising a single step of the process. An assistant admittedly has less training and skill than a senior pharmacist, and he is only a little less liable to make deadly errors because the senior pharmacist is on the premises. The only duties in a drug store needing legal supervision—the only work involving public safety—consists in filling prescriptions and selling medicine. If an assistant may do this legally and does not jeopardize the public health in so doing, then why on earth should we have any higher requirements for registered drug clerks than those required of assistants? Either we are now giving the assistant privileges and duties incompatible with public safety, or else we are demanding an unnecessary amount of training of the regular licentiate. Of nothing is the editor more thoroughly convinced than that North Carolina is right in maintaining *high* standards for registered pharmacists but wrong in allowing low standards for another group *doing the same type of work*. The unfairness of the proposition is immaterial: it is the danger to the public that counts. We

have no moral right to judge the matter on any other basis than public safety. To legalize assistants on the grounds of expediency alone is wrong. To allow assistants simply in order to have some sort of a legalized pharmacist in every drug store all of the time is substituting one wrong for another wrong.

There are two ways to justify the substandard grade of license. One is that it makes cheap help more plentiful, and the other is that it gives every store a chance to have a licensed person on duty continuously while open. But is it to the best interest of pharmacy in North Carolina to flood the State with cheap help? And does the mere legalizing of a clerk made him a safe dispenser if the qualifications demanded for legality are less than those required for competency?

Five States have repealed the grade of assistant pharmacist after giving it a fair trial. They are Alabama, Iowa, New York, Oklahoma and Wyoming. The National Association of Boards of Pharmacy has voted for the "ultimate discontinuance" of the grade. The American Pharmaceutical Association is now officially against the grade. Public safety is endangered by it. The standing and pay of registered pharmacists are lessened by it. Are not these powerful reasons to annul the grade in North Carolina?

Just as we go to press with this issue an editorial appears in the *Pharmaceutical Era* that we believe should be made a part of this article. Particular attention is called to the last sentence quoted in the paragraph below.

"An interesting discussion was developed in the House of Delegates of the A. Ph. A. at its recent meeting in Philadelphia on a resolution introduced by J. G. Beard, chairman of the section on education and legislation, disapproving of the further licensing of assistant pharmacists. As Professor Beard summarized the situation, thirty-eight states in the Union, one of them his own state of North Carolina, allow the filling of prescriptions by men who are not fully qualified pharmacists. In other words, these men are called assistant pharmacists. In

theory, he averred, they compound drugs only under expert supervision, but the advocates of the highest standards in drug store service say that, in practice, the supervision cannot be constant and effective. The claim has been made (by others than Prof. Beard) that it is practically impossible to raise the standard of pharmacy so long as the State issues assistant pharmacist licenses, and with the requirement that none but registered pharmacists should own and operate pharmacies, the grade of assistant pharmacist should be eliminated. That pharmacists are not all agreed upon this question would appear from the discussions which have taken place, but the resolution was finally adopted by the A. Ph. A. House of Delegates. As we see it, a logical reason for the continuance of the grade of assistant pharmacist has yet to be formulated."

If anybody takes issue with the foregoing statements and wants to defend the assistant, the editor will give the same prominence to such defense as he has allowed himself in such editorials as this one. In fact he begs those favoring the assistant to "bring their case into court" and fight it out before the bar of pharmaceutical opinion in North Carolina, so that we may all see both sides of the situation and be better qualified to render a verdict.

Goode Again Honored

At the recent convention of the National Association of Retail Druggists in Philadelphia Mr. J. A. Goode, of Asheville, was elected second vice-president of the organization. The previous year he had served as third vice-president. It is not customary for the National Association of Retail Druggists to give the same man a vice-presidency two years in succession, but the nominating committee was so impressed with Mr. Goode's noteworthy success as a retailer and the work he did this year on the Resolutions Committee that they decided to return him to office, this time one notch nearer to the job that is certain to be his shortly—the presidency of the N. A. R. D.!

We folks in North Carolina know Goode—know his driving force, indefatigable energy, and unquestioned ability—and so we are not surprised to learn that he is making

his influence very decidedly felt among the men who attend the annual conventions of what is perhaps the strongest drug organization in the world. They realize that he has the qualities of a leader and they see that with a bit more experience he will be able splendidly to administer the affairs of the N. A. R. D. They are, therefore, committed to the idea that some time soon a nominating committee of the N. A. R. D. will bring in a slate beginning "For President, John Alonzo Goode, of Asheville, N. C."

His friends and admirers are awaiting this announcement with much eagerness, not only because they want to see Goode himself elevated to such a responsible post, but also because they want North Carolina honored with the presidency of the N. A. R. D.

Have You Voted?

There was recently mailed to every member of the Association a letter describing the plan proposed by Secretary Beard of electing officers hereafter by mail ballot, and with the letter was enclosed a voting card on which each member could indicate his opinion of the plan and return the ballot to President CLYDE EUBANKS, of Chapel Hill. Since this question is very vital and the change affects the whole structure of the Association, it is important that every member vote upon it. If you have not sent in your card, please do so. If the card itself was lost, do not let that fact stop you from voting. Simply write on an ordinary postal the sentence

"I favor the proposed plan of voting by mail," or else the sentence "I oppose the proposed plan, etc." Sign the card and send it in and your vote will be counted.

Voting by Mail

By B. H. WOLFE, of Charlotte

To say that the members of this Association who do not attend all of its conventions are not interested in its policies and progress is an uncalled for misrepresentation of the truth. The mere fact that a majority of the members of the Association are unable to attend its meetings is no indication that they are unwilling to assume any of the responsibilities incident to such an

undertaking. I have talked to a number of men about attending the conventions during the past several years and not one of them has ever said he was not going because he was uninterested in the Association. On the contrary, every one of these members expressed a keen desire to go and gave what I considered a reasonable excuse for not attending.

I'll admit, of course, that there are a few of the less progressive brethren in the State who cannot see the advantages of an association and, therefore, refuse to have anything to do with the organization, but I challenge any man to find more than a mere handful of us 'stay-on-the-job' members who are not whole-heartedly behind the North Carolina Pharmaceutical Association and who are not at all times interested in every policy or plan whereby the standing of Pharmacy may be advanced.

Speaking for one member who has not been to a convention in a number of years I want to say that I consider that I have plowed just as deep a furrow by staying at home and keeping the home fires burning as the boss has by attending the conventions. Furthermore, I feel that the men who do not attend the conventions are just as much entitled to vote their preference for president as the men who do attend.

When the North Carolina Pharmaceutical Association gets to be an organization that caters primarily to the desires of the men who attend its conventions and does not concern itself and exert its influence for the general upbuilding and stabilizing of the profession as a whole, then I want somebody to let me know, because I want nothing to do with an organization or individual that loses its or his ideal.

Courtesy Due Traveling Men

This past summer, as on many former occasions, the editor called at practically every drug store in North Carolina while working in the interests of the Association. Here and there a junior clerk, mistaking him for a new "drummer," would be distinctly rude and discourteous when responding to the query, "Is Mr. Blank in?" This was particularly noticeable if the "boss" hap-

(Continued on Page 117)

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

*Official Reporters*W. J. WANNAMAKER, Orangeburg
W. L. CALIFF, North CharlestonJ. R. McMASTER, Winnsboro
M. C. ZEMP, Sumter

Impressions of the N. A. R. D.

President JOHN H. FRIERSON has returned home with his mind in a whirl—Pharmaceutical Conventions, Sesqui-Centennials, Prize Fights all keep dancing before his eyes in rapid succession, and it is with the greatest difficulty that he has been able to return once more to the monotonous and sordid business after his trip. There was so much that he saw and heard that his descriptions were without sequence and rather fragmentary. It was easy to see, however, that in his association with the giants of pharmacy he had caught the vision and recognized the ideal as well as the practical aspects of his life work as he had never before done.

"Philadelphia," he says, "reminded him in some respects of what Charleston used to be—cobble-stones and narrow streets in the very heart of the city with beautiful suburbs and residential sections and magnificent parks."

Wholesale and retail druggists vied with each other in extending a hospitable welcome to all the delegates in spite of the fact that they were taxed to the limit on account of the enormous crowds present.

Past President Stone, of Washington, presided at the sessions in a wonderfully efficient manner, while that old "war-horse," Secretary Sam C. Henry, was on the job every minute answering questions, handing out information and doing a world of things that a secretary is not expected to do.

Among the most important things discussed by the convention was the absolute necessity of educating the public to realize the professional side of pharmacy—that the druggist is a necessary factor in every community and that while every pharmacist

may be a merchant, very few merchants can be pharmacists.

The hundreds of delegates in attendance were unanimous in urging a closer relation than hitherto between the Druggist and the Law-maker, whether local or National and recommended as a slogan, "Know your Law-maker and work with him at all times."

Mr. Pickett, Chairman of the Entertainment Committee, was untiring in his efforts and everyone was loud in praises of his excellent program and the splendid way in which everything went off.

Did our President see the Big Fight? Well now, as this is a pharmaceutical magazine perhaps that matter should not be discussed, but ask yourself this question and answer it truthfully—If you knew that Jack Dempsey and Gene Tunney were going to have a small argument right round the corner and you had the time and opportunity of watching them from a perfectly safe place, would you sit in your room and read a magazine or fight your way onto the bleachers? As you would have done, so did John!

The Mayor's Secretary

From the arduous yet fascinating duties of a high-class prescriptionist to the responsible office of Secretary to the Mayor of Charleston is a far cry, yet Mr. A. Pelzer Beekman has successfully handled both jobs.

Having graduated from the Department of Pharmacy of the Medical College of the State of South Carolina in 19— (let's leave that blank) he followed for many years the work which he had chosen and, although he has temporarily abandoned it in order to act as private secretary to Mayor Thomas P. Stoney, he is still a pharmacist at heart,

keeps up his Association membership and is always in close touch with things pharmaceutical.

All of this would not have been written possibly were it not for the fact that we have open on our desk a brief but interesting statement announcing that on October 2, Miss Alberta Weaver, daughter of Rev. and Mrs. W. C. Richardson, of Greensboro, N. C., became Mrs. A. Pelzer Beckman, and so the story ends,—or should we not rather say begins for if the good wishes of numerous friends count for anything, then a long and happy life will be their portion.

S. C. Board of Pharmacy

The regular fall meeting of the Board of Pharmaceutical Examiners of South Carolina will be held at Greenville on Nov. 17. The following members comprise the Board:

- A. C. Ellerbe, (chairman), of Florence
- W. E. Boyd, of Columbia
- R. C. Garland, of Gaffney
- W. J. Wannamaker, of Orangeburg
- J. E. Stokes, of Newberry
- R. J. Williams, of Mullins

Applications may be procured by communicating with the Secretary of the Board, Frank M. Smith, P. O. Box 503, Charleston. S. C.

Myrtle Beach

The action of President Frierson in selecting this popular resort for our 1927 Association meeting has met with universal approval, judging from the many comments from all parts of the State.

After considerable correspondence with the management, June 8 and 9 have been decided on as the dates and in accordance with a resolution recently adopted, the Board of Examiners will meet on the 6th and 7th.

There is no doubt whatever but that a very large crowd will attend this meeting for Myrtle Beach is easy of access and is rapidly coming to the front as one of the outstanding summer resorts of the South Atlantic coast.

Dr. C. H. DuRant

If there is one constructive act which the South Carolina Pharmaceutical Association

has accomplished in the past few years, it consists in the appointment of an Inspector and more particularly in the selection of one to fill the office who, owing to his even temperament and wide experience, is peculiarly adapted to the trying demands which the work imposes.

Dr. DuRant in his capacity as Inspector has done more to make the Pharmacy Law effective throughout the State than all the conscientious but futile efforts that have heretofore been expended by the various officers of the Association in the past.

With an intimate knowledge of the statutes as they pertain to pharmacy, an unusual and marked degree of tact, and an honest and earnest desire not to condemn but rather to correct errors, his visits are looked forward to with pleasure in every section of the State. He comes not with the idea of annoying, criticising or censuring, but, as the legal representative of the Law and holding a commission from the Governor, it is his duty to see that the provisions of the Pharmacy Act are being carried out and if not, then to insist that the thoughtless or careless druggist at once comply with the law and keep straight.

In order to accomplish this work good judgment is required, a cool head and kindly yet firm determination. Dr. DuRant possesses all of these attributes and as a consequence has made a host of friends and but few enemies.

Long may he continue in his good work!

Congratulations!

We have just learned that twenty-three years ago Mr. J. B. BOWERS became eastern North Carolina representative for the Owens and Minor Drug Co., and the editor wishes to take this opportunity to congratulate Mr. Bowers on his long and faithful service with the Richmond firm. We are hoping that the anniversary marks the beginning of an even longer friendship between North Carolina pharmacists and this efficient salesman, splendid gentleman and true friend!

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

INFORMATION ON DRUGS—FEDERAL FOOD AND DRUGS ACT

Numerous requests have come to this office within the past few weeks for information relative to the requirements of the Federal Food and Drugs Act. Particular interest has been manifested in the regulations dealing with the labeling and advertising of drug products, occasioned no doubt by the recent activity of the Department of Agriculture in a more rigid enforcement of the Act. It is true that the Board of Drug Control, is and has been, very active in correcting some of the so-called "False and Fraudulent" statements appearing on labels of various drug products, and the lengths to which the Board goes is indicated by the changes made in the labels of some of the most widely-selling products on the market. Even though an effort has been made to obtain detailed information with respect to the method employed by the Board in bringing about the changes referred to, and detailed information covering the situation in general, the writer has been able to make but little progress. However, in the light of developments thus far, it appears that the changes made were due to articles below, under the heading of Labels, Names of Diseases, and Collateral Advertising.

The Federal Food and Drugs Act first became a law June 30, 1906, with amendment August 1912, March 1913, and July 1919,—An Act for Preventing the Manufacture, Sale, or Transportation of Adulterated or Misbranded or Poisonous or Deleterious Foods, Drugs, Medicines, and Liquors, and for Regulating Traffic Therein, and For Other Purposes. This Act of course applies only to drug products entering Interstate Commerce. In this connection it is stated that the Pure Food and Drugs Law of North Carolina, enacted in 1907, contain the same provisions practically as the Fed-

eral Act, and apply to drug products which do not go out of the State.

For the information of readers of the JOURNAL we are setting out below the latest regulations relative to the application of the Federal Food and Drugs Act to the labeling of drug products.

Scope of Food and Drugs Act

The Federal Food and Drugs Act applies to all drugs which enter interstate or foreign commerce, or are made, sold, or offered for sale in any Territory of the United States (including the insular possessions) or the District of Columbia.

Definition of "Drugs"

The term "drug," as defined by section 6 of the Act, includes "all medicines and preparations recognized in the United States Pharmacopoeia or National Formulary for internal or external use, and any substances or mixture of substances intended to be used for the cure, mitigation, or prevention of disease either of man or of other animals.

Permit or License

Nothing in the Act provides for the issuance of permits or licenses or authorizes the approval of preparations or labels. Therefore, it is unnecessary to submit samples or formulas of medicinal preparations to the Bureau of Chemistry for examination or approval.

Ingredients Required to be Declared

The Act does not specify the substances that may or may not be used as ingredients, but it does require that the quantity or proportion of any alcohol, morphine, opium, cocaine, heroin, alpha or beta eucaine, chloroform, cannabis indica, chloral hydrate, or acetanilid, or any derivative or prepara-

tion of any such substances, present in drug products shall be plainly stated on the label of the container, and on the carton or wrapper.

Declaration of Specially Denatured Alcohol

The Bureau of Internal Revenue has authorized the use of specially denatured alcohol in the manufacture of certain drugs. Some of the denaturants permitted are derivatives of alcohol. For the present the requirements of the Federal Food and Drugs Act relating to the declaration of alcohol and its derivatives will be considered satisfied by either:

(a) Declaration of the percentages of alcohol and of each of its derivatives present as a denaturant in the finished product, or,

(b) Declaration of the percentage of specially denatured alcohol in the finished product.

Labeling

(a) In section 8 the general paragraph and the three subparagraphs under the heading "In case of drugs" deal with misbrandings. The word "label" has been interpreted by the courts to cover any printed matter that accompanies the package, such as shipping container, wrapper, box, carton, bottle label, booklet, or circular "Regulation 14, Circular 21, page 8."

(b) In a labeling the manufacturer should avoid any suggestion, hint, or insinuation, direct or indirect, by statement, design, or device, that may tend to convey a misleading impression in any particular, and also any unwarranted representations that are indefinite or of a general sweeping character. It is the duty of the manufacturer to consider carefully whether the statements he proposes to put on his labeling are strictly in harmony with the facts.

(c) Care must be taken that on the labeling appears no misrepresentation, expressed or implied, as to the therapeutic effect of the product. In making statements of the therapeutic efficacy on a label a manufacturer assumes the position of one having a special knowledge of disease and its treatment, and the United States Supreme Court has ruled that he can be held accountable accordingly.

Under the law he is responsible for his statements or representations, and no one can relieve him of this responsibility. Personal belief, testimonials in general, dispensaries, scattered isolated excerpts from medical publications, obsolete medical books, and discarded medical practices are not adequate authorities for therapeutic claims; the consensus of present-day medical opinion is the standard which should guide manufacturers in labeling. A preparation cannot properly bear promises of benefit unless as a matter of fact it can be reasonably depended upon to produce the results claimed for it.

Names of Diseases

A judicial decision states: "Language used in the label is to be given the meaning ordinarily conveyed by it to those to whom it was addressed." The printing of names of diseases or disorders on the labeling of a medicine for public sale conveys to the purchaser the impression that the product in itself is a competent treatment for the diseases mentioned. One who is seeking something that will rid him of his trouble is more concerned with the names of the affections for which the product is recommended than with the style of language employed. Regardless of whether the product is recommended as a "cure", "remedy", "relief", "useful in the treatment of", "indicated for" or simply "for", certain affections, the question is whether or not the product in itself, by reason of the contained ingredients, constitutes a treatment for the disorders named. The names of diseases in a labeling, therefore, should be limited to those for which the article, in view of the recognized medicinal action of its ingredients, considered singly or in combination, is a treatment. Names of organs or portions of the body should not appear upon a labeling unless the product can properly be considered a treatment for any and all disorders to which such organs or parts may be subject.

Testimonials

No statement relative to the therapeutic effect of a preparation should be made in the form of a testimonial for which the manufacturer is not willing to bear the full

responsibility. Representations of curative or beneficial effect conveyed by testimonials are subject to the same requirements as other therapeutic claims. When a manufacturer publishes a testimonial to the effect that his medicine has produced certain results, he conveys to others the promise of a similar benefit, and he must assume the responsibility for all therapeutic claims made in this manner to the same extent that he does for promises of benefit made in his own words. That the testimonial may be bona fide and accurately quoted does not relieve him of this responsibility.

Collateral Advertising

Collateral advertising in newspapers and elsewhere and claims made by agents determine the meaning of any indefinite or obscure statements or representations in the labeling. The wording of collateral advertising should in no instance exceed, in the impressions produced, the terms of the labeling. No interpretation of, or reference to, the terms of the label should be used to create an impression in the mind of the purchaser that the preparation is a remedy, treatment, or preventive for diseases for which, in fact, it is not.

Approval of Labels

Under the law there is no authority to approve or suggest labelings, formulas, trade names or advertising literature. Numerous requests are referred to this department for the approval of labels. The act does not authorize the department to give such approval, and any printed matter upon a label implying that this department has approved it will be without warrant.

Important Quotation from Opinion of U. S. Supreme Court on Food and Drugs Act

"The statute is plain and direct. Its comprehensive terms condemn every statement, design, and device which may mislead or deceive. Deception may result from the use of statements not technically false or which may be literally true. The aim of the statute is to prevent that resulting from indirection and ambiguity, as well as from statements which are false. It is not difficult to choose statements, designs and de-

vices which will not deceive. Those which are ambiguous and liable to mislead should be read favorably to the accomplishment of the purpose of the act" (U. S. vs. 95 Barrels, Et. al., No. 559, October Term, 1923.)

Guaranty and Serial Number

On May 5, 1914, all guarantees on file with the Secretary of Agriculture were stricken from the files and all serial numbers cancelled. It is, therefore, no longer permissible to use either the serial number or guaranty legend on the label or package of drug products that come within the jurisdiction of the Federal Food and Drugs Act.

Statement of Weight, Measure, or Count

The Act does not require that the label of drugs shall bear a statement of the weight, measure, or numerical count of the contents of the package, but any statement of this nature should be correct and complete.

Requests for Information Regarding Specific Preparations

The bureau is authorized to give out information concerning the quality and composition of preparations upon the market only in the form of notices of appeal, published after court action. Requests for information concerning specific products can be complied with only in those instances where notices of judgment are available.

Requests for Analysis

The examination of samples of medicinal preparations is limited to those of an official character, collected by authorized agents of the department. Requests for analysis can not be complied with, since no authority or appropriation exists for such work.

Toilet Preparations

The Federal Food and Drugs Act deals with foods and drugs, the term "drug" being defined above. A toilet preparation that is not intended or represented, directly or indirectly, to be useful for the cure, mitigation, or prevention of disease is not subject to the law, but the manufacturer should exercise care that it does not contain any ingredient that might be injurious to health.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

U. N. C. School of Pharmacy Begins Year

With practically all of last year's students returning and with the Freshman class slightly larger than for the session 1925-26, the School of Pharmacy of the University of North Carolina began its thirtieth session on September 15. This year a new plan of registration was used, the new men enrolling on the day before the old students returned. The scheme worked splendidly as it not only gave the Faculty a chance to become acquainted with the Freshmen before the incoming rush of old students, but the members of the Class of 1929 had the opportunity to meet each other right away. A few days after college opened the pharmacy representative on the University Student Council, Mr. J. L. HOLSHOUSER, of Rockwell, called a general meeting of the entire school. At this time the new students were welcomed to Carolina by men in their own profession and representatives of the greater University. Interesting talks were made in regard to the history of the University, its honor system, athletics, organizations, etc.

An analysis of the registration cards shows that of the forty men matriculating in the first year class twenty have had no drug store experience and five have had a year or less. Practically all of the students are from North Carolina, only five living out of the State. Two of these are from South Carolina, two from Virginia and one from Pennsylvania. Three well known North Carolina druggists have sons in the School—MESSRS. J. C. BRANTLEY, of Raleigh, W. A. CRABTREE, of Sanford, and F. L. WHITE, of Mebane, having sons in the Sophomore class, while MESSRS. J. R. CURTIS, and G. C. KELLY have brothers matriculating for the first time. A brother of MESSRS. K. B. and J. M. SPOON is a member of the first year class.

MR. H. Q. FERGUSON, registered druggist of Randleman, also has a brother in the second year class.

Mention has been made in these columns before that MR. M. L. JACOBS, a former student, is now connected with the School as instructor in Pharmaceutical Chemistry.

A. Ph. A. Convention

The American Pharmaceutical Association met in Philadelphia on September 13-18 and enacted business of much importance to the drug trade. Meeting with the A. Ph. A. were the American Association of Colleges of Pharmacy and the National Association of Boards of Pharmacy so that there came together in Philadelphia not only some of the outstanding retailers of America, but faculty members and board examiners as well.

North Carolina sent the following delegation: MESSRS. E. V. ZOELLER, E. V. HOWELL, I. W. ROSE, C. P. GREYER, H. T. HICKS, T. N. STANBACK, G. A. RUSSELL, and J. G. BEARD. Mr. Zoeller was re-elected vice-president of District No. 5 of the National Association of Boards of Pharmacy; Dean Howell was given a two-year term on the Executive Committee of the Association of Colleges; and Mr. Beard was nominated as a member of the Board of Directors of the A. Ph. A.

During the convention it was decided to hold an election this year to determine the location of the Headquarters Building which has been made possible by generous subscriptions.

The A. Ph. A. Research Grant was given to MR. E. V. KYSER, of Chapel Hill for use in furthering the cultivation of peppermint in North Carolina.

Full details of the meeting will appear in all national journals and we refer our readers to these journals for full particulars.

The N. A. R. D. Convention

The convention of the National Association of Retail Druggists held in Philadelphia the week of September 19, was characterized by a large attendance, inspiring addresses, and bountiful entertainment. As is customary at all N. A. R. D. meetings, the members cut through to the heart of several vital problems and started processes to work that will react favorably upon the retail drug business of the country. Dr. Beal's address was timely, Mr. Montague's talk on Price Protection introduced some new angles, and some of the committee reports, notably on Resolutions and Legislation, were of great importance. By any method of measurement the convention was successful.

North Carolina sent the following delegation to the Philadelphia meeting: J. A. Goode, chairman, of Asheville; J. P. Stowe, H. R. Stowe and wife, R. K. Blair, and E. F. Rimmer, of Charlotte; C. L. Eubanks and wife, and F. O. Bowman, of Chapel Hill; Chas. R. Thomas, of Thomasville; L. W. McKesson, of Statesville; D. G. Ridenhour, of Mount Gilead; M. A. Nicholson, of Troy; and C. C. Fordham, of Greensboro. Mr. Goode, as mentioned in the editorial section, was elected second vice-president. The North Carolinians took an active part in the deliberations of the convention and those seen by this reporter say they had a delightful time.

A detailed account of the meeting appears in the *National Association of Retail Druggists Journal* for October 7. Any one desiring a copy may obtain same for ten cents from the N. A. R. D. office in Chicago.

Piedmont Topics

M. J. LEINKUHLER, *Reporter*

The Yadkin Drug Co., of Salisbury, went into the hands of a receiver about August 15. Mr. STAMEY CARTER was appointed receiver and a short time later the store was sold to Mr. T. W. GRIMES. Mr. Grimes is originally from Salisbury but for the past several years has been connected with the Denton Drug Co., of Greenville. He has now returned to Salisbury and taken over the active management of his new store.

MESSRS. W. Z. TINGEN, of Charlotte, and K. N. SUMMEY, of Mount Holly, have purchased the Cash Drug Store, located on S. Mint St. in Charlotte. The name of the store has been changed to the Tingen-Summe Drug Co.

MR. M. B. PHILLIPS, of Concord, has purchased Guion's Drug Store at Norwood from Mr. C. L. GUION and changed the name to the Phillips Drug Co. Mr. Phillips was formerly connected with Cline's Pharmacy, of Concord.

MR. J. H. HILL, popular druggist of Goldsboro, is now prescriptionist for the Alton C. Greene Drug Co., of Maxton.

MR. CARL MILLER has sold Miller's Pharmacy in Wilmington to Mr. L. S. SAUNDERS, of Kenbridge, Va. The transfer will take effect January 1, 1927. The *JOURNAL* has not learned Mr. Miller's plans for the future but we are hoping that he will continue the practice of his profession. He has been a member of the Association for years and his enthusiastic and valuable services are of great help to the organization.

MR. JAMES D. NUTT, of Wilmington, has just returned from New York City where he underwent treatment for his eyes. We are delighted to report that he is steadily improving.

MR. PAUL BRANTLEY, of the Wendell drug Co., of Wendell, has recently remodeled his store and added a number of improvements.

J. E. Hood and Co., of Kinston, was visited by burglars about the middle of September. In addition to other things stolen about \$100 worth of narcotics were taken.

The People's Drug Store, of Charlotte (one of the Stowe chain) was damaged by fire and smoke early in September to the extent of about \$1,000. The loss was fully covered by insurance.

Born to MR. and MRS. BEN T. DAWSON on September 4 a son, David Milton Dawson. Mr. Dawson is one of the proprietors of the Standard Drug Co., of Rocky Mount, and we are prophesying that he is already training his son to wield the mortar and pestle.

Born to MR. and MRS. PAUL B. BISSETTE, of Wilson, on April 27, a son, Paul Branch, Jr. We do not know how this important

item of news failed to reach us earlier. Mr. Bisette, Sr., is the manager of Miller's Pharmacy at Wilson, but we are sure the Jr. member of the family is an even better manager than his father.

Eastern Carolina News

JAS. B. BOWERS, *Reporter*

Twenty-three years ago on the twelfth of October the writer started traveling for the Owens and Minor Drug Co. in North Carolina, and the twenty-three years have been full of work and happiness. Sincere and deep friendships have been made that will never be forgotten. There have been many changes and great progress has been made in that short time. I do not believe there are more than five drug stores in my territory having the same owners as when I first began going over the district. However, reminiscences belong to those who are older than I am so no more thoughts of the past!

Townsend's Pharmacy at Red Springs has moved into a new building especially constructed for the pharmacy. Physicians and dentists have their offices upstairs. The Red Springs Drug Co. in the same town has just installed a new Frigidaire soda fountain and also enlarged their store building. The two Red Springs drug stores are most attractive and up-to-date, adding greatly to the appearance of the business section of the town.

Mr. JESSE WHITLEY, proprietor of the Whitley Drug Co. at Fremont, has had to give up active work for a while and has gone to the Army Hospital at Asheville. We certainly hope he has a speedy return to his usual good health.

Mr. PHIFER FULLENWIDER, who has been with the I. W. Rose Drug Co. at Rocky Mount for so long, has gone to Raleigh to take charge of Galloway's new pharmacy in the Professional building.

Mr. AUBREY MCDANIEL, of the Harrison Drug Co., of Enfield, has just returned from a hunting trip at the Roanoke and Tar River Gun Club where he was rewarded with one deer and ten squirrels. Some druggists have good luck anyway!

MR. CHAS. B. MILLER, of the reporting staff of the CAROLINA JOURNAL OF PHARMACY, spent several days early in October fishing at Swansboro. His mind should be refreshed and he should contribute another good article to the JOURNAL shortly. Mr. Miller's column in the October number should start some thinking and serious discussion. There will always be room for the "Personal Service Retail Druggist."

MR. RALPH HALES, formerly with the Middlesex Drug Co. at Middlesex, has taken over the management of Beddingfield Bros. drug store in Goldsboro.

On Tuesday evening, September 21, at seven-thirty, MR. WILBUR LATHAM WEST, of Roseboro, was married to Miss Bettie Ward Shearin, of Whitakers. Among the attendants at the wedding was MR. W. A. WARD, of Swannanoa, who was Mr. West's roommate at the University. Since securing his license in June, 1925, Mr. West has been associated with his uncle, MR. D. W. TART, in the D. W. Tart Drug Co., at Roseboro. Mrs. West is a graduate of Meredith College. After a ten days trip to Asheville and other points in western North Carolina Mr. and Mrs. West are at home to their friends in Roseboro.

General News Items

We understand that the Spring Hope Drug Co., of Spring Hope, has gone into the hands of a receiver. MESSRS. E. B. HIGH, of Nashville, and HOBART BRANTLEY have been appointed to wind up the affairs of the pharmacy.

The Camel Drug Co., of Winston-Salem, has been incorporated to carry on the business of chemists and druggists with authorized capital \$50,000 and \$300 subscribed by Mrs. Laurie E. Remington and Elizabeth E. Smoak, of Winston-Salem and Mrs. W. H. Edwards, of Raleigh.

MR. LEO PURCELL, formerly with S. M. Purcell's Drug Store in Salisbury, is now with Snuggs Drug Co. in Albemarle.

MR. R. C. PATILLO, proprietor of the Patillo's Drug Store, of Gastonia, has taken over the Torrence Drug Co. in the same town. He will be the active manager of both pharmacies.

MR. EULAN SHOOK, formerly with the Hickory Drug Co., of Hickory, has bought out the Conover Drug Co., of Conover. This store was formerly owned by MR. J. C. WAGNER.

MR. H. J. BRADY, assistant sales manager for Sharpe and Dohme and in charge of the Atlantic Coast Division, attended the recent convention of the National Wholesale Druggists Association at French Lick Springs, Indiana. Following the meeting Mr. Brady visited the Baltimore and New York offices of Sharpe and Dohme.

MR. CASTEEN, formerly with the Smith Drug Co., of Salisbury, is now with C. J. Mauney and Co., of Albemarle.

We regret very much to learn that MR. CHAS. A. BRADY, of Newton, recently had the misfortune to sprain his ankle. We understand that the injury is slowly recovering.

MR. ROWE CAMPBELL, of the People's Drug Store, of Taylorsville, led the Western Carolina League with a batting average of 1000. Whenever a druggist goes into anything he always comes out a top-liner!

MR. B. L. BLACKMAN, recently with the Rowan Drug Co., of Spencer, is now manager of the Piedmont Drug Co. in East Spencer.

MR. CARL HALES, of Kenly, is located with the Copeland Drug Co. in Ahoskie.

MR. BURL T. WILLIAMS, of Mount Gilead, is with the drug store of MR. W. R. WILKINS in North Wilkesboro.

On October 15 MR. W. A. CLARK, who has been with Shieder and Brookshire in West Asheville, accepted a position with the Mann Drug Co., of High Point.

MR. J. Q. FERGUSON, of Randleman, has resigned his position with the Porter-Lyon Drug Co., in Greensboro. We have not been able to learn Mr. Ferguson's plans for the future.

The JOURNAL offices were delighted to receive visits recently from MESSRS. J. V. FARRINGTON, of Coolcemece, and W. A. WARD, of Swannanoa.

MR. CLEMENT BYRD, formerly with the Hayes-Barton Pharmacy in Raleigh, and MR. R. H. CURTIS, who has been with Dixon's Drug Store in Kinston for some time, are

both with Eckerd's Drug Store in the Capital City.

The Davis Pharmacy in Andrews has moved into attractive new quarters in the Davis-Bradley building. MESSRS. H. E. and J. W. S. DAVIS are proprietors of the pharmacy.

MR. R. M. WILLIS, of Southport, accepted a position on September 10 as pharmacist for the State Hospital in Morganton.

Among the recent charters issued by the Secretary of State are one to the E. C. Roberts Chemical Co., of Rocky Mount, to manufacture and sell cleaning preparations, and another to the Cheatham Chemical Co., to manufacture and sell all kinds of chemicals.

The Carolina Retailer for September carries the following paragraph of interest: "Two of Statesville's leading drug stores have gone a step further in 'modernization' through the installation of 'the last word' in drug store fixtures and equipment. The Statesville Drug Co., of which MR. L. W. MCKESSON is proprietor, has been re-equipped throughout with attractive fixtures, and has added a special jewelry department which occupies a prominent space in the front of the store. The Rhyne Drug Co., operated by MR. C. L. RHYNE as successor to Hall's drug store, a pioneer retail establishment of the city, has changed its appearance entirely, a new front being installed along with the new interior fixtures. Both stores recently held formal openings which were largely attended by admiring friends and customers."

MR. W. H. CANADAY, North Carolina druggist who recently returned to his native State after practicing his profession in Richmond for a number of years, is enjoying an extended visit with his wife to Oklahoma and northern Texas. He has been away for about two months but expects to reach home around the first part of November.

The 100th store of the Owl Drug Co. has been opened in Asheville. The company has a twenty year lease of a store in the Sweetland building, recently remodeled at a cost of \$35,000.

On September 22 MR. JOHN YOUNG resigned his position with Grantham and Co.

in Lumberton and returned to his old home in Wilmington.

MR. C. C. SAVAGE, who was with Tainter's drug store in Marion for several months, has returned to Virginia and is located with a drug store in Waverly. MR. F. A. SLOAN, formerly with the Albemarle Drug Co. in Albemarle, succeeds Mr. Savage at Tainter's.

MR. W. A. CANADY opened a new drug store in Raleigh early in October. The pharmacy is located at 605 New Bern Ave. and is operated under the name of the New Bern Avenue Pharmacy.

MR. W. C. ADAMS, South Carolina druggist registered by reciprocity in this State, and a student in the University of North Carolina School of Pharmacy 1913-14, is now making his headquarters in Columbia and is taking work on the side at the University of South Carolina. His friends should write to him care of Post Office Box 1131.

Drug Topics for September carries a most interesting three page article by Murray Breese entitled "Merchandise Counts, but Merchandising Counts as Much." The story will be particularly interesting to North Carolina druggists as it describes how MR. PAUL B. BISSETTE with a new plan moved a soap that wasn't selling in Miller's Pharmacy in Wilson, and established a new one day soap-selling record on a single brand and price of any drug store in its weight and class. The article is accompanied by a photograph of the pharmacy and its wide-awake salesman-pharmacist.

In the Proceedings Number of the JOURNAL there was an error in the Association's membership statistics. At the last minute two new members were secured and although their names were rushed into the Roll of Members the membership figures were not changed. Since that time MESSRS. D. C. MCCRUMMEN, of Thrower's Pharmacy, Southern Pines, and J. M. SPOON, of Blue's Drug Store, Laurinburg, have joined the Association and so the figures should read, Regular Members, 735; Associate Members, 72; Charter Members, 8; Life Members, 22; Honorary Members, 8; Total 845. In this connection we are delighted to announce that MR. LUTHER WHITE, proprietor of the Brook-

lyn Drug Co., of Wilmington, recently became a Life Member. He has been a Regular Member since he was licensed in 1914, having won the Beal Membership Prize, but he now joins the class of those who will be members for their life time.

With the Graduates

Since the October issue we have learned the whereabouts of several of the University's pharmacy graduates of 1926. On September 15, MR. J. A. SITSON, of Edenton, went to Chapel Hill to accept a position with Sutton and Alderman. MR. M. H. ROBERTS is living at his home in Morristown, Tenn, where he is one of the proprietors of Roberts and Turner, Druggists. MR. W. M. K. BENDER, of Pollocksville, is now in Norfolk, Va., where he is connected with Shirley's Pharmacy at the corner of Shirley and Colley Avenues. MR. S. G. NELSON was with the House Drug Co., at Beaufort, during the summer months but accepted a position on October 4 with E. V. Zoeller and Co., at Tarboro. MR. W. R. GRIFFIN is manager of the Peoples Drug Co., Inc., at Nashville. MR. A. B. MCLEOD is again in Raleigh with the Tucker Building Pharmacy. MR. J. A. UNDERHILL is in Wendell with the Wendell Drug Co. On September 10 MR. J. G. DAVIS moved to Laurinburg and is prescriptionist for Everington's Drug Store. He succeeds MR. H. O. TUCKER who has returned to college to continue his medical studies. We also understand that MR. G. E. HENDERSON, has left Barker's Pharmacy at Rowland and gone to Florida. We still have been unable to learn the addresses of the following named graduates and we shall appreciate any information in regard to their whereabouts: MESSRS. W. J. ADAMS, J. N. STAMPS, B. F. STONE, and H. L. WALKER.

Births

MR. and MRS. B. H. WOLFE, of Charlotte, announce the birth of a son, Thomas Arthur, on October 9. Mr. Wolfe, Sr. is connected with Walker's Drug Store in Charlotte and is one of the best known druggists of the State. We are looking forward some day to seeing his son in the profession also.

EDITORIAL SECTION

(Continued from Page 106)

pened to be out of the store. Only here and yonder would this sort of thing happen, but it occurred nevertheless often enough to make us want to increase the death rate of a certain type of "smart alecky" soda jerk-er who, like the first fly of the season, ought to have been swatted to check the spread of the species.

Sometimes we wonder though if the proprietor in such case is not often to blame in that by example he led the boy "out front" to think that traveling men should be repulsed rather than welcomed. Strangely enough there still are store managers so out of date in their thinking that they have not yet learned that the best friend they can have is the right sort of traveling man to advise with them about new tendencies and goods, and customs and prices. Such a man assumes a defensive attitude every time a road man approaches him; acts as he would to a stranger on a back street some dark night. Instead of giving the salesman a reasonable

length of time to present his case he makes him wait around, sometimes an hour, while other things that could easily be postponed are done with tantalizing slowness. The youngsters up front, imitative always, see the discourteous way the boss treats drummers and they are likely to display the same attitude every time a traveling man comes in.

The temptation is great to take the impatient little upstarts across stiff knees and apply corrective treatment at the point where impressions count most, but after all there may be a grown-up in the back who is to blame for the whole thing, and he, unfortunately, has to be treated with civility because he is the man who buys the goods.

We never see a traveling man waiting around a store wanting to finish up and go on to the next customer that we don't feel a warm throb of sympathy together with a wish that we could put that buyer on the road selling goods for six months and let him see how it feels to have cool heels and a hot heart.

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McKesson & Robbins "Health Helps"	
Amity Leather Products	
Armand Face Powders Line	

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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill November 22, 1926.



CHRISTOPHER C. FORDHAM, of Greensboro,
*Chairman of the Newly-Created Proprietors' Section of the North Carolina
Pharmaceutical Association*

Christopher C. Fordham

It seems safe to prophesy that the first twenty-five years in this century will stand out as marking an era of greater change than any taking place in pharmacy's history. Men and methods, materials and manners, have been in a state of constant flux since the nineteenth hundreds ushered in a period of restless energy and desire for change. To find a pharmacist who has held to something of the old but with enough of the new for success, and who has remained in one location throughout an altering quarter century when others were shifting with the times, is not only unusual but is interesting and refreshing as well. Such a pharmacist is Mr. C. C. Fordham, of Greensboro, pictured on the foregoing page and the subject of this month's dedication. Along with the Horne's and Raysors, the Eubanks and Granthams of the State, this man illustrates the principle that there is always room in the present for the best of the past.

Mr. Fordham was born on August 18, 1870, in Jones county, North Carolina, the son of Christopher Columbus and Winifred Croom Fordham. He went to school first in Jones county, and later in Dunn where the family had removed. In the latter place in 1893 Mr. Fordham entered the employ of Harper and Hood, Druggists, and so pleased was he with the work of the drug store that he shortly decided to make a pharmacist of himself. In those days there was not a single pharmacy school in North Carolina, but there was a system in effect by which an employer gave his apprentice a thorough training in the practice of pharmacy and under this plan Mr. Fordham obtained from the late N. B. Hood his technical education.

Receiving his license as a registered pharmacist in 1896, he went to Raleigh and was prescriptionist for Mr. Henry T. Hicks until 1898. Came then his final move, this time to Greensboro, where on November 15 he bought an interest in the drug store owned by the late Dr. W. L. Grissom. For four years he continued his partnership with Dr. Grissom, but in 1902 he established under his own proprietorship the store on South Elm street that still bears its original title of Fordham's Drug Store. Here with his son, Christopher, also a pharmacist, Mr. Fordham is in active business.

Shortly after becoming registered as a pharmacist (May 13, 1897, to be exact) Mr. Fordham joined the North Carolina Pharmaceutical Association and has remained ever since a loyal member. By way of parenthesis it might be remarked that his ledger sheet for dues shows that during the almost thirty years of his membership he has regularly remitted for dues within thirty days after bills were mailed out. During his membership Mr. Fordham has held several important committee assignments. When the Association this year created the four sections for its four sorts of members, Mr. Fordham was unanimously elected chairman of the Proprietors' Section, and as such will preside over the drug store owners when they meet in his home town next June.

Mr. Fordham was married to Miss Maggie S. Barnes, of Dunn, N. C., on November 28, 1894. Four boys, Edward, Christopher, Jefferson, and Woodrow, have blessed this union. Football and track followers in North Carolina are familiar with the names of "Chris" and "Jeff" Fordham, since both were prominent members of the State University's football and track teams. The family residence is at 1043 West Market street.

Mr. Fordham is a steward in the Methodist church at Greensboro, and is affiliated with the I. O. O. F., and the Jr. O. U. A. M. lodges.—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

New Tendency in Store Fronts

Every merchant has very definite convictions about the sort of store front that is best adapted to retail salesmanship. This past summer we were struck by and were pleased with the kind of store fronts in such remodeled stores as Boon-Isley Drug Co., at Raleigh, the Mann Drug Co., at High Point, Innes St. Pharmacy, at Salisbury, and others we could mention. In these stores there are narrow but fairly deep show windows on each side of an entrance that is uncommonly wide. The general effect is that of making the store more inviting to enter, while the plan allows of better ventilation, more light, and a greater store display of goods to passers on the street. The owners of this type of front seem thoroughly pleased after trying it out. They claim that they still have enough window space and that they would not think of going back to the narrow entrance store that by comparison seems less anxious for callers to "drop in."

Horne's Holds the Record

At Horne's Drug Store, in Fayetteville, five registered pharmacists are at work. Every one of the five is a member of the North Carolina Pharmaceutical Association, and in this respect the store heads the list of drug stores in the state. In no other North Carolina store are there as many as five registered pharmacists and in no other are there five Association members. More than half of the stores in the state are 100% strong in the Association, but Horne's is at the top in the number of its units.

It is interesting in this connection to note that certain other stores in the state not only have a multiple number of prescriptionists at work in them but every one is a member of the Association. In this group are two stores using four men: Owens Drug

Co., at Winston-Salem, with James, Reins, Tuttle, and Kirkman; and Walker's Drug Store, in Charlotte, with Walker, Wolfe, Woodward and A. A. Gamble. Then there are at least six stores we can think of off-hand with three men, all members of the Association: Sterling Drug Co., at Charlotte, with Lester Stowe, Moose and Miss Mattie Smith; Miller's Pharmacy at Wilmington, with Miller, Salling, and Millican; Haywood and Boone at Durham, with Haywood, Boone and Tripp; O'Hanlon's in Winston-Salem with O'Hanlon, Williams, and Tilley; Blake's in Charlotte, with Smith, Williams and Deal; the Gardner Drug Co. at Reidsville, with Gardner, Thompson and Dailey. Then there is one store that has three registered druggists who are members of the Association and also an Associate member namely, J. H. Kennedy and Co. at Gastonia, with Adams, Hoffman, Brison and Kennedy. Dozens of stores have two registered men, both in the Association. The fact of the matter is that nearly every white registered pharmacist actually practicing in this State is a member of the Association. No other State association in the Union having voluntary membership has affiliated as large a per cent. of its eligible possibilities as we have in this State. Another "first" for North Carolina.

Resale Price Legislation

All national pharmaceutical associations at their conventions this year pledged anew their allegiance to the principle of resale price protection as embodied in the Kelly Bill, and asked their respective memberships once more to use their best efforts toward persuading Congress to give retailers this form of helpful legislation. Dozens of state associations did the same thing during their summer meetings, so that again American pharmacy is definitely committed

against price cutting. By means of an enactment that would put a federal taboo on the practice it seeks to check if not stop the evil of price demoralization.

We have tried to determine the position of North Carolina Senators and Congressmen on the Kelly Bill, but most of them prefer to wait until the measure is voted out of committee or into oblivion before indicating whether they are or are not in favor of it. There is a very human sort of reason back of their evasion, of course; they are thinking not only of the hosts of retailers who want the bill passed, but also of the thousands of farmers and others who are equally anxious that it be killed. If the representatives remain non-committal and the Kelly Bill never reaches the floor of Congress (as sometimes seems likely), then said representative will not have incurred the disfavor of either faction, because neither side can say he opposed their wishes. Which explains the evasion of some of our Washington delegates.

Even so, it is important that each and every one of us recognize that if ever the measure is to become law, there must first be a veritable flood of messages let loose on Congress demanding relief for the small retailer from the murderous methods of salesmanship now practiced by the "chains" and combines in the field of merchandising. You may think it makes no difference whether you do or do not write your representative, but if you will think of your request as going to make up a mighty voice too powerful to resist, or if you realize that if everybody thought as you do there would then be nobody to write, perhaps you would take a minute off and ask your Senator and Congressman to "Work for the Kelly Bill." How about it?

A Challenge to Clerks

The dedication of the JOURNAL this month to Mr. C. C. Fordham, of Greensboro, brings a reminder that hereafter delegates attending the annual convention of the North Carolina Pharmaceutical Association will arrange themselves in accordance with the nature of their drug duties. Store owners will meet together to discuss executive prob-

lems; retail clerks will congregate to talk over matters of salesmanship; wholesalers will deliberate upon jobbing methods; and road men will swap views on traveling salesmanship. Mr. Fordham, by this plan, will preside over the deliberations of his fellow proprietors, while Mr. B. H. Wolfe, of Walker's Drug Store, in Charlotte, will be at the head of the Clerks' Section. All of which gives excuse for the following editorial, directed to the drug clerks of this State.

For years there has been in North Carolina, as in all other states, a certain group of retail drug clerks who felt that a convention of the State Association did not provide them with *quite* the medium they wanted for a free and protracted discussion of just such matters as they were primarily concerned with. Most, and often all, of the discussions and actions at the State meetings pertain to the proprietors only, and while, of course, every clerk worthy of his wage is vitally interested in everything affecting the welfare of his employer and his store, he is nevertheless more interested in that part of the work which he performs himself. Without being in the least indifferent to questions about taxation and legislation, for example, he prefers to get together with others of his kind and talk about selling methods, dispensing difficulties, customer approach, seasonal displays, and the dozens of other subjects that clerks should think about and act upon. While proprietors are in one room settling problems of store administration the clerks in another may now be deciding about ways and means of selling more goods and bettering their returns as salesmen.

After this new section is put into operation at the Greensboro meeting next year, no clerk can rightly say that there is no reason why he should attend the annual conventions. Under Chairman Wolfe's guidance and with the assistance of such lieutenants as Messrs. Melvin, Best, etc., the Clerks' Section is going to be one of the feature spots of the next meeting. Realizing that they are going to be on trial, so to speak, to determine whether or not as a Section they transact enough work to jus-

tify the machinery that has been created for their use, the clerks in the Association—many of them at least—are going to put forth more than ordinary efforts to carry through a program that will make their stay in Greensboro profitable and their Section a credit to the organization that sponsors it.

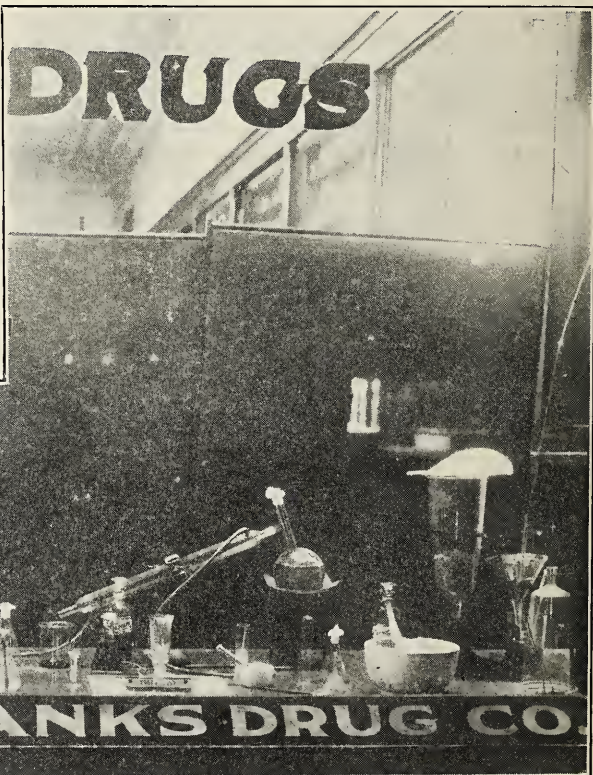
The North Carolina Association in establishing the section plan of convention procedure is venturing into the untried. No other State association ever having segregated its membership groups into related units, it is not possible to say definitely how successfully the scheme will work. Certainly the Proprietor's Section will "go big;" there is always plenty of grist for its mill, but the success or failure of the whole experiment will depend after all upon the Clerk's Section. If the venture is supported by the clerks in the State in anything like the measure that now is promised, the plan will stick, and North Carolina will be able to add another "first" to its string. Many

eyes will be turned upon Chairman Wolfe's coterie of clerks next June to see whether or not the new machinery is worthwhile and workable. We are wishing for the plan every success and we believe that it will win a permanent place for itself in convention procedure.

Separating the Inseparable

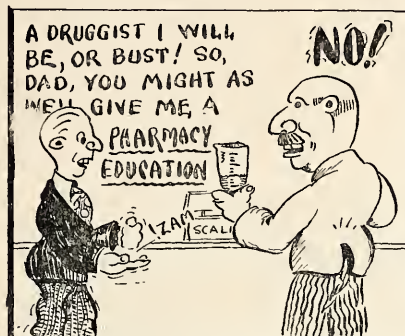
Sir William Glyn Jones, of Great Britain, was talking to a group of pharmacists at the Philadelphia meeting of the A. Ph. A. last month and during the conversation some one said to him that commercial pharmacy must be separated from professional pharmacy. Sir William, noting that the speaker's hair was streaked with gray, answered him thusly: "Suppose you were to go to a barber shop and ask the barber to cut only the gray hairs in your head, what chances of success would you have? The same chance that an attempt to separate commercial and professional pharmacy will ever have." Which answer stopped the debate before it had a chance to start.

This "Pharmacy Week" display in the window of Eubanks Drug Store at Chapel Hill carried out exactly the spirit and purpose of National Pharmacy Week. The store owner, Mr. Clyde Eubanks, is president of the North Carolina Pharmaceutical Association. He is also a man who genuinely loves pharmacy and his own part in it, and he was glad and proud to show the public something of the professional side of his business.

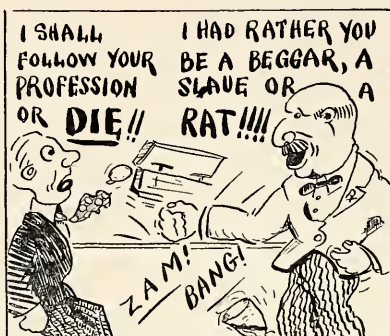


PHARMACY PHAIRY TALES

J. Lewis Cobb, Ph.G.



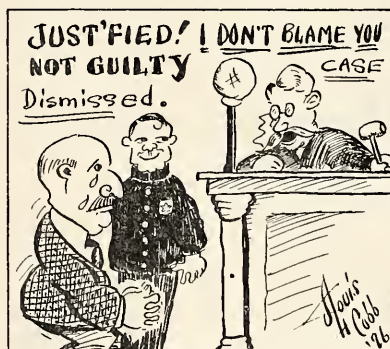
Once upon a time, there was a DRUGGIST who had a son that insisted on being a DRUGGIST, too, like his FATHER, but the OLD MAN did not want his son to follow.



-- the rough and rocky road that all Retail Druggist have to go over! However, the BOY said that his mind was made UP, AND HE'D BE A DRUGGIST--OR DIE!!!



So in order to take the LAD out of his misery and to save him from the life of a DRUGGIST-- the old man -- **SHOT HIM!**



NINE TIMES! (He wasn't taking no chances of a recovery.) After the JUDGE said "Dismissed" he complimented the "PILL ROLLER" for his COURAGE. JLC.

"GREATER LOVE, HATH NO MAN . . ."

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

Official Reporters

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

To Every South
Carolina Druggist
Wherever He May Be
We Send Hearty Good
Wishes
for a
Merry Christmas
and a
Happy New Year

News Around the State

MR. C. L. BOLT, of Spartanburg, who owned and operated Ligon's Drug Store in that city and also the Bolt Drug Store in Greenville, recently added a third store by buying out the Stone Drug Co., of Greenville.

MR. P. E. WAY, of Spartanburg, recently sold his interest in the Wilson Drug Co., back to the former owner, DR. W. B. WILSON.

The Frierson brothers have added another store to their chain and are now operating at Greer as the Frierson Drug Co., the old Corner Drug Store.

At the elections held in Anderson a few weeks ago DRUGGIST WILLIAM H. LYLES was elected as fourth ward alderman. We are delighted to see druggists accepting responsibilities in public offices.

The many friends of MR. J. E. STOKES, of Newberry, a member of the South Carolina Board of Pharmacy, will be glad to hear he is back on the job after an illness of several weeks.

MR. HUITT CALDWELL is back in the drug business again after a year's absence. He is now connected with the Greenville Pharmacy in Greenville.

Grant's Drug Store in Greenville was recently bought by MR. H. L. HARTZOG. Druggists will be delighted to see him in business again for he is well remembered as manager of the pharmacy in Greenville now known as the Bolt Drug Store.

Former PRESIDENT R. M. DACUS, of Greenville, recently celebrated his twentieth wedding anniversary. Here's wishing Mr. and Mrs. Dacus many more years of health and happiness.

MR. C. L. CULLER, of Gaffney, has purchased the Chesnee Drug Co., of Chesnee, from MR. B. P. SCRUGGS, who has returned to his old home in Rutherfordton, N. C.

The druggists are all happy over the selection of Myrtle Beach for the 1927 annual meeting and a big convention is expected.

The Waverly Drug Co., of Columbia, has just installed a handsome new soda fountain which is quite an addition to the store.

The following announcement will be of great interest to friends of the couple: MR. and Mrs. Hiram Archie Costner announce the marriage of their daughter, Mary Louise

to MR. DENNIS SIMMONS DOSTER, on the afternoon of November 17 at Trinity Lutheran Church, Greenville. Mr. Doster, as president of Doster Bros., of Greenville, one of the largest drug stores in South Carolina, has hundreds of friends throughout the State who are wishing for him and Mrs. Doster much happiness in their wedded life.

A Home Product

While it may be true that a prophet is not without honor save in his own country, it does not necessarily follow that due praise should not be accorded one, who, in our own midst, has devoted his time and talent toward the production of a work which will mean much to his fellow-man.

A very valuable addition to Pharmaceutical literature has just come from the



W. G. HARPER

presses of the Southern Printing and Publishing Company of Charleston. Its title is "A Manual of Practical Pharmacy" and is the result of many years of patient and careful compilation on the part of its author, Dr. Wm. G. Harper.

It is a book of 430 pages, printed on high-grade paper, bound in cloth and gold and contains a large number of question pages dealing with subjects discussed in previous

chapters. It is not only valuable to the student but is likewise an acquisition to the library of anyone who is interested in Pharmacy. Many valuable unofficial formulas have been thoughtfully inserted by the author for the use of the busy practical pharmacist so that it will be of interest and value to every up-to-date druggist.

The work shows careful study and thoroughness such as is exhibited only by the real student and we heartily congratulate the author on its appearance before the public.

WILLIAM GEORGE HARPER was born in Greenville County on June 6th, 1886. His parents shortly afterwards moved to Anderson, S. C. He received his preliminary education in the public schools of that town. Having spent two years at Wofford College and one year at Vanderbilt University, he graduated in 1906 from the University of Maryland School of Pharmacy with the degree of Doctor of Pharmacy. Having practiced his profession actively for fifteen years, he subsequently devoted his entire time to teaching and since 1918 has been connected with the staff of the Medical College of the State of South Carolina, Department of Pharmacy, holding the responsible position of Assistant Professor of Pharmacy. —Jordan.

Some Facts Relating to The School of Pharmacy, Medical College of the State of South Carolina

History

Its existence dates back to 1881, and its operation has been continuous with the exception of about ten years. It was the first school of its kind in the South.

In February, 1913, the State took over its support and maintenance. Its history since that important change in ownership has been one continued beneficial advance to its present high plane of service.

Pharmacy as a profession in South Carolina has centered around this historical institution since its inception.

Its Graduates

Its graduates are numbered by the hundreds. From the largest of its cities to the

(Continued on Page 135)

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Law-Making Bodies to Convene

With the 70th Congress of the United States convening early this month, and the 1927 Regular Session of the State Legislature to assemble early in January, retail druggists of both the State and Nation will be called upon by representatives of the National and State Associations to file protests against many laws submitted and likewise to aid these representatives in securing the passage of other measures, the passage of which the drug trade is desirous of securing.

Inasmuch as the Capper-Kelly bill is already before Congress retail druggists are requested to write their respective members, asking them to use their influence in bringing about the passage of this much-needed legislation. Just what will be proposed in the way of legislation by our own organization is yet problematical; however, it is reasonable to assume that a bill providing for the registration of retail drug stores and pharmacies and prohibiting the unauthorized use of the terms "Drug Store", "Pharmacy", etc., will be submitted. Soon after this is determined by the Executive and Legislative Committees, and the Board of Pharmacy, members of the Association will be informed by this office immediately.

Labeling of Alcohol

Hon. James J. Britt, Chief Counsel for the Prohibition Unit, has advised that "there is no requirement that small packages of alcohol withdrawn from larger containers kept in the hands of registered pharmacists and druggists for use in compounding should be labeled." This ruling was furnished Counsel for the N. A. R. D. recently when he requested information on this point.

It is understood that some retail druggists in this district have been "raked over the coals", so to speak, by Inspectors for failure to label the small container of alcohol withdrawn from the original container and kept at the prescription case for use in compounding. The practice, general among retail druggists, is not prohibited, according to the ruling, and therefore may be continued without fear of running into trouble. Any disregard of the ruling by an Inspector should be brought to the attention of this office promptly.

Nonbeverage Liquor Permits After Revocation

General Lincoln C. Andrews, Assistant Secretary of the Treasury, recently instructed local Federal Prohibition Administrators that the revocation of a nonbeverage liquor permit cannot by itself be used as a basis for the denial of a new permit after the expiration of one year. The National Association of Retail Druggists have always taken this position, but this is the first time that the Federal Government has accepted this view of the law. General Andrews says: "The mere fact that a permittee has had his permit revoked, or the circumstances as a result of which such permit was revoked cannot, standing alone, furnish a basis for the denial of a new permit. Congress fixed a penalty of one year's deprivation from a renewal of a permit. It is not the province of the Administrator to increase that penalty. It is rather for the Administrator to determine from all the facts in the case whether or not to grant the application, and it is quite possible that circumstances might be such as to warrant an approval in spite of the fact that this very applicant had had a permit revoked in the past. In any event, it must be clear to the Administrator that

he cannot refuse a permit on these sole grounds.''

Capper on Price-Cutting

Senator Arthur Capper, of Kansas, author of the Capper-Kelly bill, as introduced in the United States Senate, recently authorized the publication of an interview, in which he said that "the great difficulty is to get all parties to see sympathetically all sides of the problem." He added: "There must be a solution which, with fairness to all, would measure up to the legislative standard of the greatest good for the greatest number." Senator Capper is chairman of a jury of nationally prominent persons, who, before the next session of Congress, will award \$10,000 in prizes for the best price peace plan submitted before November 1. Continuing, Senator Capper said: "The manufacturer of trade-marked, advertised goods claims the merchant also buys his name and good-will, a market and waiting customers, which unadvertised goods do not have. For these reasons the manufacturers demand the right of price control. The price-cutting merchant favors the present adjudicated position—that having purchased the goods he may sell as he will. The larger department or chain store may take advantage of a larger volume of business, cash dealings or more efficient management. The average consumer sees in the purchase of a 25 cent cake of soap for 19 cents only the saving of 6 cents, without inquiring the merchant's reason for the cut, or the ultimate effects of a practice which affects fundamentally the whole system of distribution.''

Official Preparations

General Attorney E. C. Brokmeyer recently informed Mr. Samuel C. Davis, President of the N. A. R. D. that it was not necessary to file copies of labels and formulae with applications for alcohol to manufacture preparations not in the current National Formulary and United States Pharmacopoeia, because the Treasury Department issued instructions to Administrators on August 23, last, that they should accept the statement on basic permits "in the

manufacture of U. S. P. and N. F. preparations which are unfit for beverage purposes" as including such preparations in both the Ninth and Tenth Revisions of the U. S. P. and the Fourth and Fifth Editions of the N. F.

Price-Maintenance in Canada

Price-Maintenance was put in operation throughout the Dominion of Canada on August 28 by Sir William Glyn-Jones, the great Baronet, who was entrusted with the task of forming the Proprietary Articles Trade Association. The organization, when formed, represented 600 articles owned by 157 manufacturers and included in its membership a majority of the retail and wholesale druggists of the Dominion.

It should be borne in mind that the laws of Canada are far more liberal in this respect than those of the United States. When perfecting the organization, however, the Proprietary manufacturers expected to be charged with violation of the law. As anticipated, within two months after the organization was formed and the price schedule was in effect, the Registrar of the Combines Investigation Act reported on the activities of the Proprietary Articles Trade Association and declared it to be a "Combine" against the interest of the public and unlawful. A full report of the presentation of this matter in the *Canadian Press* of Ottawa and the *Montreal Gazette* was published in the N. A. R. A. Journal of October 14th. Some of the statements made by the Canadian press do not apply to the facts in the United States. The practice of the chain store in selling below cost in the United States is not "occasional", as stated in the Canadian press, nor is the practice irritating in effect rather than fatal even where the competition is keenest in the United States, as declared in the Canadian press. The fields of the chain and department store are not "strictly limited" in the United States as stated in the Canadian press to be the case in Canada. Nor is the fact that the success of chain stores "lies in mass-merchandising and its economies rather than in the tricky advertising

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

Merry Christmas!

With the Christmas sleigh bells ringing just around the corner and the hurry and bustle of preparation for the holiday season already in the air, we are wishing for each and every reader of the JOURNAL the fullest measure of Christmas joy! We also want to express the hope that the New Year will bring to the druggists of North Carolina much happiness and great prosperity!

Board of Pharmacy Meets

The North Carolina Board of Pharmacy met in Chapel Hill on November 22-23 to examine candidates to practice pharmacy, every member of the Board being present. The class was the smallest in years and the following who stood the full examinations passed:

Registered Pharmacists: G. G. Buchanan, Greensboro; G. C. Kelly, Lillington; D. D. McCrimmon, Hemp; D. S. Pigott, New Bern; G. S. Templeton, Mooresville, and J. W. F. Wooten, Fremont. *Assistant Pharmacist:* J. F. Usher, Rocky Mount.

General News Items

MR. J. M. SPOON, JR., who has been with Blue's Drug Store in Laurinburg for a number of months, has returned to his old home in Charlotte and is with the E. F. Rimmer Drug Co.

We understand that MR. EULAN SHOOK will sell the stock and fixtures of his store in Conover, the Conover Drug Co., and will open another drug store in West Hickory.

MR. C. A. TAYLOR, of Leaksville, is again with the Spray Drug and Chemical Co., of Spray.

We are delighted to announce that MESSRS. T. J. HAM, JR., of the Yanceyville Drug Co.,

of Yanceyville, and C. N. GUNTER, of Mack's Drug Store, Durham, have recently affiliated with the N. C. P. A.

MR. G. L. SEWELL, who has been with Payne's Drug Store in Wilmington since passing the State Board last June, is now with the J. Hicks Bunting Drug Co. in the same city.

We understand that MR. F. R. BELL, who has been studying law in Atlanta, has received his license, and has returned to his home in Beaufort, where he is again connected with the Guthrie-Bell Drug Co. MR. R. F. BUTLER, who was with the Beaufort store for some time, is now prescriptionist for Ashley and Duguid in Vanceboro.

The Badin Pharmacy at Badin has been incorporated to conduct a retail and wholesale drug business. The store is capitalized at \$100,000 with \$7,500 subscribed by MR. A. J. THOMPSON and MISS NEIL THOMPSON, of Badin, and MR. D. G. RIDENHOUR, of Mount Gilead.

MR. E. G. SINCLAIR, originally of Apex, has resigned his position with Brantley's Drug Store in Raleigh, and on October 26 became district manager for the Syracuse Washington Machine Co. with headquarters in the Capital City. He has been succeeded at Brantley's by MR. J. S. SELDEN, of Jackson, formerly with the Wake Drug Co. in the same city.

MR. W. W. WIGGINS, proprietor of many drug stores in North Carolina, has opened still another pharmacy. On October 23 the Sir Walter Drug Store, No. 2, began business in the Hayes Barton Section, of Raleigh, with Mr. Wiggins in active charge. The fixtures and furnishings of the pharmacy are the last word in drug store equipment.

MR. JOE ANDERSON has recently moved into his attractive new home in New Bern on Johnson street. The home is up-to-date in every particular and is one of the prettiest residences in the city.

We have been informed that MR. W. P. PHILLIPS, formerly with Eckerd's Drug Store in Raleigh, is now with Galloway's new pharmacy in the Professional Building in the same city.

MR. S. AVNER, who has been connected with Mr. Wiggins' Sir Walter Drug Store, No. 1, in Raleigh, is now prescriptionist for the Wiggins Drug Store in St. Pauls. MR. W. E. HARDEE, of Stem, who has been in Florida for the past several months, succeeds Mr Avner in Raleigh.

MR. JOHN E. DAVIS, of Wake Forest, recently accepted a position in the prescription department of the Wake Drug Co. in Raleigh.

Friends will regret to learn that MR. P. J. MELVIN, of the Hamilton Drug Store, of Fayetteville, has been ill in Highsmith's Hospital for several weeks. We are glad to report that he is improving rapidly and hopes to be able to return to his work soon. During his illness MR. H. S. SEDBERRY has been in charge of the store.

MR. T. L. SMITH, formerly proprietor of a drug store in Plymouth, is living in Blue Ridge, Va.

North Carolina Topics

JOHN K. CIVIL, *Reporter*

Many friends of MR. B. P. SCRUGGS will be interested to learn that he has recently sold his store in Chesnee, S. C., and is now associated with the Robinson Drug Co. in Rutherfordton. Mr. Scruggs is well known to Tar Heel druggists as he is originally from Rutherfordton and received his pharmaceutical education at the State University. The JOURNAL joins his other friends in welcoming him back home!

MR. J. H. NOAH, formerly with the Kannapolis Drug Co., of Kannapolis, has accepted a position with the Norwich Pharmaceutical Co. He is now in New York doing special sales work.

MR. E. E. MISSILDINE, of Tryon, is operating the Tryon Pharmacy in the mountain

town in addition to Missildine's Pharmacy which he has owned for a number of years.

MR. R. L. REINHART, of the People's Drug Store, of Forest City, has recently remodeled his store. Many expensive improvements have been made and the pharmacy presents a most attractive appearance.

On December 1st MR. F. D. QUINN will open a new drug store in Shelby under the name of Quinn's Pharmacy. For some years Mr. Quinn has had much success in operating the South Shelby Pharmacy and he will continue to run the old store in addition to the new one.

The many friends of MR. G. A. SHIEDER, owner of the West Asheville Pharmacy, will regret to learn that he is confined to his home on account of illness and wish for him a rapid and complete return to good health.

MR. J. R. DAVIS recently sold the Davis Pharmacy in Asheville to Smith's Drug Store and it is now being operated as Smith's Drug Store No. 3.

We are delighted to announce that MR. F. E. FINGER, of Kings Mountain, is back on the job, having entirely recovered from a several months' illness.

Goode's Drug Store, of Asheville, has the distinction of being the only Carolina drug store having a beauty parlor. This department is complete in every detail and very attractive. The ladies can not only be supplied with their cosmetics, but can also get permanent waves, hair cuts, and in fact anything to make them prettier and happier. Mr. Goode is very much pleased with this new department.

MR. J. M. JARRETT, of Biltmore, recently moved into his new store. Mr. Jarrett claims the best equipped and prettiest drug store in the State and no one will dispute his claim. He not only equipped the pharmacy with the best that could be had, but he had the store itself built to order.

Born to MR. and MRS. A. O. MOONEYHAM on October 12 a son, Albert O. Mooneyham, Jr. Mr. Mooneyham, Sr., is the proprietor of Mooneyham's Pharmacy at Woodfin, two miles from Asheville.

MR. F. H. PENDER, of Asheville, seems to have permanently discontinued the practice of pharmacy since the retirement of MR. C. A. RAYSOR. Mr. Pender was with Raysor's

Drug Store for a number of years but is now a banker. He is manager of the Loan Department of the Southern Discount Corporation of Asheville.

The College Street Pharmacy, of Asheville, was opened on November 1st by Mr. R. F. HOLLAND, registered druggist, who has been engaged in the real estate business for some time. It is reported he made quite a success in buying and selling land. The new pharmacy is located at 59 College street.

Mr. Q. T. BILBRO and associates have opened their third drug store in Asheville. The store will be known as the People's Drug Store and is under the management of Mr. D. E. POWELL.

More General News

Mr. EUGENE SYKES, of Greensboro, has accepted a position as prescriptionist for the Walnut Cove Drug Co., of Walnut Cove. This store was recently purchased by Mr. Burton.

Mr. W. B. LYON has accepted a position with the Grissom Drug Co. in Greensboro. He was formerly with Liggett's Drug Store in the same city.

Mr. P. G. GLASS, of Kannapolis, who has been with the Yadkin Drug Co. in Salisbury for the past several months, is now with Cline's Pharmacy at Concord.

Mr. H. L. RAYBURN, popular prescriptionist in Randall's Pharmacy in High Point, was recently successfully operated on for appendicitis.

Mr. W. G. NELSON, North Carolina druggist of New Bern, has moved to Norfolk, Va., and taken over the management of the

People's Drug Store, Inc., No. 280, located at 230 Granby St. Mr. Nelson graduated from the State University in 1917 with the degree of Ph.G. and passed the State Board examinations the same year. He affiliated with the N. C. P. A. in 1920. He has been with the People's Drug Stores in Washington, D. C., for the past six years. North Carolina friends are wishing him every success as he takes up his work with the Norfolk store.

We are delighted to report that Mr. FLEET H. SCROGGS, of Smith's Drug Store, of Franklin, has entirely recovered from an attack of influenza and pneumonia and is back at work again. A letter from Mr. Scroggs recently informs us that Smith's Drug Store is planning to open a new store—modern in every detail—between now and the first of the year. Mr. Scroggs is a live wire and if he says the store is going to be the last word in drug store furnishings and equipment we know that it will be hard to beat.

Mr. P. A. HAYES, of the Justice Drug Co., of Greensboro, was elected one of the vice-presidents of the National Wholesale Druggists Association at the recent annual convention.

Carolínians seem to be playing a prominent part in the activities of the Atlanta College of Pharmacy. Mr. D. V. PITTS, of South Carolina, was elected vice-president of the senior class, while in the first year class Mr. LEWIS E. JONES of the same State was chosen vice-president. H. B. WARD, of North Carolina, was elected secretary-treasurer of the first year class. Carolínians also hold important offices in the pharmaceutical

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THE Rx COMPANY

420½ N. Charles St.

Baltimore, Md.

fraternity at the Atlanta college, Beta Phi Sigma: R. H. MCGEE, of S. C. is noble senior; D. V. PITTS, noble junior; ANSELL BENNETT, of S. C., librarian.

We have been very much pleased with the interest druggists took in Pharmacy Week. We have seen several photographs of windows decorated appropriately for the event. Two that were particularly interesting were photographs of displays in Goode's Drug Store at Asheville, and Smith's Drug Store in Franklin. The latter store also carried a quarter page educational Ad. in the *Franklin Press*.

An Error

We understand that we were in error in the November issue when we stated that MR. RALPH HALES was manager of Beddingfield Bros. drug store in Goldsboro. The store is under the management of MR. THEL E. SMITH, of Wilson Mills, and Mr. Hales is merely helping for a short time. We appreciate very much the interest which prompted our informer to write us of the error. We try to take every means to confirm all news that is brought to our attention, but sometimes it seems impossible to keep from making mistakes.

University Branch of the A. Ph. A.

Last year members of the University of North Carolina Branch of the A. Ph. A. were hosts to the students joining the organization this year at a delightful smoker on the evening of November sixteenth. In addition to the "eats and smokes," interesting talks were made by both old and new members. The following officers are in charge of the Branch for the session 1926-27: J. R. CURTIS, McBee, S. C., president; D. P. CHAMBLEE, Wakefield, and M. S. BURT, Holly Springs, vice-presidents; C. H. OAKLEY, Roxboro, secretary and treasurer.

Druggist Addresses Greensboro Rotarians

Members of the Greensboro Rotary club at their weekly meeting on October 19 heard very interesting talks by MR. P. A. HAYES, of the Justice Drug Co., and MR. PARKE C. STRATFORD, of the Stratford-Weatherly Drug Co. Mr. Hayes spoke on the wholesale side

of the business and then gave a brief account of his life and business in Greensboro, reciting some of the numerous trials and tribulations that have befallen him. Mr. Stratford read a paper on the retailer's problems and needs. Both papers were highly interesting and instructive and were greatly enjoyed by the Rotarians.

C. R. Thomas Injured

MR. CHARLES R. THOMAS, prominent druggist of Thomasville, met with a serious accident on the evening of November 1st. After saddling and attempting to mount his horse, the animal reared back and fell over on its master, cutting a heavy gash across his forehead and rendering him unconscious for quite a while, besides inflicting a severe internal injury to his breast. Mr. Thomas was removed to the local hospital and the last reports stated that he was resting comfortably. Hundreds of friends are wishing for him a speedy and complete recovery.

Druggist Leaves the State

MR. H. E. WHITMIRE has resigned his position with the Vick Chemical Co. and on September 25 left for St. Louis, Mo., where he will be connected with the Cole Chemical Co. The JOURNAL is joining Mr. and Mrs. Whitmire's many friends in expressing regret that the new work takes them from North Carolina, but we are wishing for him every success in the distant state. Mr. Whitmire is originally from Cherryfield and after attending Mars Hill College went to the State University where he obtained both the degree of Ph.G. and Ph.C. He is a member of the Phi Delta Chi fraternity and of the A. Ph. A. and the N. C. P. A. He has been with the Vick Chemical Co. since his graduation in 1924.

A Correction

In last month's issue of the JOURNAL we referred to MR. LUTHER WHITE as the proprietor of the Brooklyn Drug Co., of Wilmington. We meant to say "one of the proprietors," since MR. A. M. MATTOCKS is an equal owner with Mr. White. This sort of slip is hard to prevent in the rush and effort of getting an issue to press, but we try to keep the number of news

errors to a decreasing minimum, and hope our readers will bear with us when occasionally we say wrong things about them.

Interesting Relic of Torture

Not long ago MR. D. J. ODUM, a clerk in a New Bern drug store and who resides next to the remaining wing of the famous Tryon palace, found buried beneath rubbish under an old shed a queer looking old chair which turned out to be a garrotte, a Spanish instrument for strangling criminals. In the shape of a straight arm chair, the garrotte has a heavy iron collar, detachable and adjustable, containing a large black screw, which the executioner was supposed to turn until its point entered the spinal marrow where it unites with the brain causing instantaneous death. Many guesses have been made as to how the chair reached New Bern. Some think it was brought by Gov. Tryon or some other early governor to the colony; and used for the punishment of criminals; others assert that it may have been captured from Spanish galleons and brought to New Bern or that it was probably the property of pirates who lived in that section, while still others claim that it was brought to this State by a Norwegian. The fact that it was found on the old Tryon palace property has caused interesting conjectures. Mr. Joe Anderson, druggist of New Bern, has bought the chair and it is being viewed with much interest. State papers recently carried stories of the find accompanied by a photograph of the interesting garrotte and also of Druggist Anderson sitting in the chair with the collar "lightly adjusted." The instrument of punishment shows that death by this means must have been a horrible torture and we think Mr. Anderson is quite brave to sit in the chair even.

Marriages

Mr. and Mrs. W. W. Burns, of Hickory, announce the marriage of their daughter, Sudy Louie, to MR. MILTON PIERRE DAWSON, of Tarboro and Rocky Mount, on the evening of October 30 in the ballroom of the O. Henry Hotel, Greensboro, Father Wm. Regnat, of St. Benedict's Catholic church

hearing the vows. Attending Mr. Dawson as best man was his brother, MR. B. T. DAWSON. This announcement is of great interest to the friends of the couple as they are widely known. After an extended wedding trip Mr. and Mrs. Dawson are at home in Rocky Mount where the former is one of the proprietors of the Standard Drug Co.

Births

MR. and MRS. RANDALL MANN, of High Point, announce the birth of a daughter on October fifth. The father of the young lady is proprietor of Randall's Pharmacy in the Furniture City and he and Mrs. Mann are receiving the congratulations of their many friends.

MR. and MRS. BANISTER ANDERSON, of High Point announce the birth of a son, George Banister on October thirtieth, at the Guilford General Hospital, High Point. We understand the young man will be called Banister and we feel sure that he will follow in his father's footsteps and become a cracking good druggist. Mr. Anderson, Sr., formerly lived in Virginia but for the past several years he has been prescriptionist for the West End Drug Co. in High Point.

MR. and MRS. W. D. PRUDEN, of Edenton, announce the birth of a son, William Dossey Pruden, Jr. The name Pruden is perhaps not very well known to North Carolina pharmacy, but the name Bradham needs no introduction to Tar Heel druggists and Mr. C. D. BRADHAM is the grandfather of young Pruden. Would you believe such a young man was a granddad?

Deaths

MR. JACOB LEON ROSE, 66, proprietor of the Rose Pharmacy in Hendersonville for the past twenty years and a member of the North Carolina Pharmaceutical Association since 1917, died on October 30 at his home on Fifth Ave., West. Mr. Rose had been in failing health for more than a year. The deceased was a native of Harrodsburg, Ky. Surviving are his widow and one daughter and also three sisters and two brothers. To the bereaved family the JOURNAL extends sincerest sympathy.

CHARLES D. CASHWELL, Statesville druggist, after waging a heroic fight against dis-

ease for 15 years, died at the home of his parents in Statesville on November 10. Mr. Cashwell was licensed in North Carolina in 1908 and for a number of years was a member of the State Association. He has been unable to work for a number of years on account of ill health.

ROBERT EDWARD LEE SKINNER died at his home in Morrisville on the evening of November 12 following a two weeks' illness with pneumonia. Mr. Skinner was born in Halifax county, November 26, 1874 and was a member of the 1897-98 class in pharmacy at the State University—the year that Dean Howell began the school. For 18 years Mr. Skinner lived in Durham and was engaged in the practice of pharmacy, most of the time in West Durham. He moved to Morrisville about two years ago and was manager of the Morrisville Drug Co. In addition to Mrs. Skinner, he is survived by one son.

SOUTH CAROLINA SECTION

(Continued from Page 127)

smallest hamlet in the state its graduates will be found practicing their profession honorably and efficiently.

In drug stores of the most successful firms of the State its diplomas hang suspended from the walls in silent testimony of a capable training.

About 75% of the graduate licensed pharmacists of our state are alumni of this school.

Its Rating

It is rated by the Association of Pharmacy Schools as a class A institution. In addition it is recognized by the New York Board of Regents. This is a distinction and honor not enjoyed by very many American colleges.

There are only about forty schools with a class A rating in the United States.

Its Faculty

The majority are men who served years in the practice of their profession previous to becoming teachers. They are therefore practical teachers as well as practical pharmacists.

Equipment and Buildings

It has sufficient of both to accommodate, it is believed, every young man of the state who might aspire to take up Pharmacy as a profession.

Economy of Operation

Being connected with the School of Medicine it has the decided advantage of being able to use much of the equipment and space, and many of the teachers now used in connection with the Medical School. This is a great saving to the State which finances its operation.

As a matter of fact there are only four full time teachers who give their time exclusively to teaching purely Pharmacy subjects.

The fact that a class A institution is enabled to operate at such a low cost should be greatly emphasized in connection with the school's service to the tax payers of South Carolina.

An investigation, we are sure, would show that no other school enjoying the same rating that this school has is operated so economically.

Efficient Instruction

Its efficiency is realized when mention is made of the fact that its graduates now pass the State Board of Pharmaceutical Examiners almost 100 per cent.

Benefits from Association with Medical School

They are allied professions in the practice of their calling. It is only natural then that close association in the years of their instruction means a foundation well laid from which both benefit.

A large hospital dispensary gives the students of this school the benefit of an experience in compounding prescriptions that is invaluable. Hundreds of bona fide prescriptions are filled here daily.

LEGAL SECTION

(Continued from Page 129)

of price leaders'', as maintained in the Canadian press. Nor can the independent store hold its own in the United States without "artificial protection'', as insisted by the Canadian press. This publication refers

to "the present admittedly excessive costs of distributing and selling goods" without reference to the excessive costs of production, which is unfair.

As viewed by many writers the report of the Registrar coming at a time when the Retail Drug trade of America has its attention fixed on the possibility of price-maintenance—when a Bill with that end in view is already under consideration, is most unfortunate. However, Dr. R. B. J. Stanbury, Editor and Business Manager of the *Canadian Pharmaceutical*, does not take the report seriously. In a letter to Dr. S. L. Hilton, the well-known Pharmacist of Washington, D. C., Dr. Stanbury says:

"I have just received your letter of the 14th instant, enclosing newspaper clipping regarding the P. A. T. A. This is only a report made by the Registrar under the Combines Investigation Act to the Minister of Labor, in whose Department the Act is administered. The Registrar's report is an ex parte statement in which he advises the Minister that he finds presumptive evidence that a combine exists. It would have no more legal weight or effect in a court of law

than your opinion or mine on the same subject. It merely starts the wheels of the legal machinery in motion. The Minister can now advise the Attorney General to take action in the courts if he is so disposed.

The P. A. T. A. is continuing to operate and will continue to operate until the courts otherwise decide and there is no doubt that, if in the lower courts judgment is obtained against us, an appeal will be taken right through to the Privy Council in England, which has already decided on several occasions that the similar organization in England is legal.

One small chain cut rate drug store in London, Ontario, concluded that the Registrar's report was final and that the P. A. T. A. was, therefore, out of business and started cutting P. A. T. A. preparations. The result was that they were put on the stop list and were unable to obtain supplies. Since then they have apologized for their action.

It is unfortunate this propaganda has been spread leading the public and many druggists to believe that the P. A. T. A. is 'down and out'.

SHARPE & DOHME'S OINTMENTS

IN COLLAPSIBLE TUBES ARE PREFERRED FOR DISPENSING PURPOSES

BECAUSE:—

- (1) The ointments are of elegant appearance and velvet-like smoothness. Bases are selected in each case to especially meet the therapeutic requirements. Accurately and scientifically prepared.
- (2) The detachable label on the tube is easily removed and greatly facilitates attaching the prescription label.
- (3) Greater cleanliness of the individual tube over the usual ointment jar.
- (4) Our line of ointments embraces all standard formulae.

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UPON REQUEST.

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BALTIMORE

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.

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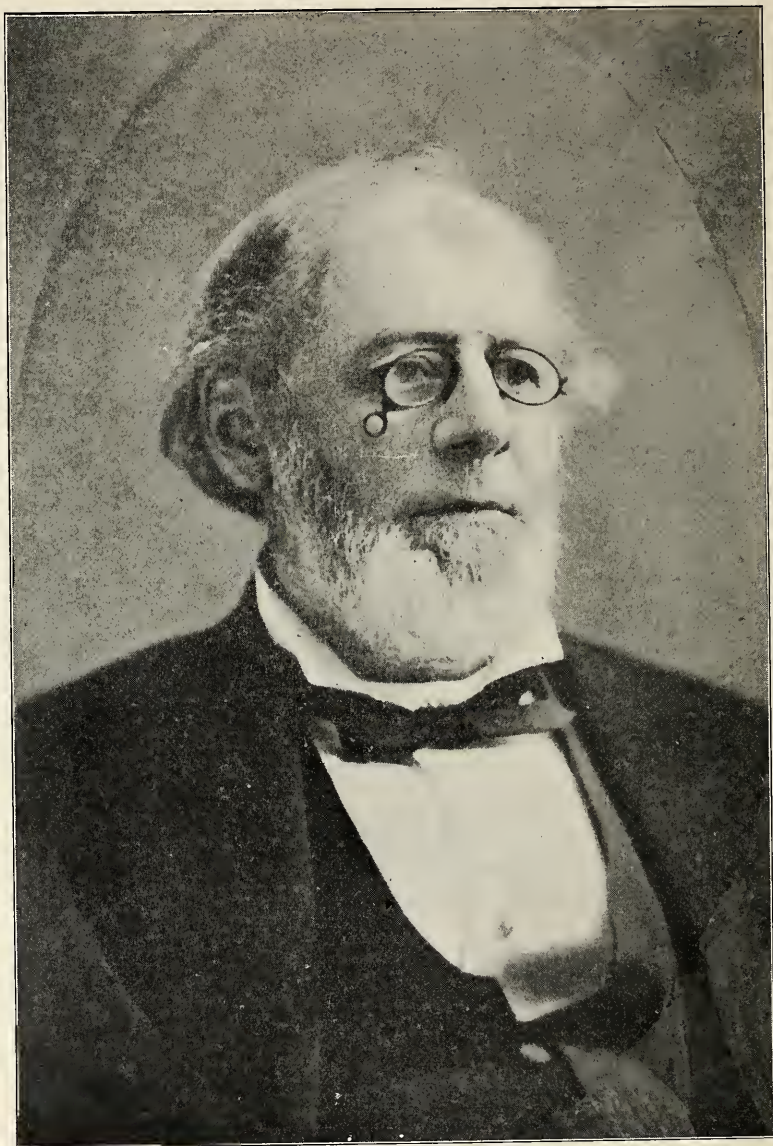
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June, 1927.



SAMUEL JOHNSTON HINSDALE

*Formerly a Successful Druggist of Fayetteville, N. C.
A Firm Believer in the North Carolina Pharmaceutical Association and Ever a
Champion of the Highest Standards and Ideals in Pharmacy*

Samuel Johnston Hinsdale

1817-1894

In the hurry and rush of this dollars-and-cents age it is well for pharmacists oftentimes to stop for awhile and seek inspiration for their every day tasks from the druggists of the yesterdays. At the beginning of the New Year we think it particularly fitting to hold up for an example to the present day generation of pharmacists one of the pioneer druggists of North Carolina who long ago passed on to the Great Beyond. For this reason we are dedicating the January issue of the *CAROLINA JOURNAL OF PHARMACY* to Samuel Johnston Hinsdale, one of the founders of the North Carolina Pharmaceutical Association and a successful retail druggist for over fifty years.

* * *

Samuel Johnston Hinsdale was born in Middletown, Conn., on March 26, 1817, the son of John Theodore and Harriett (Johnston) Hinsdale. His father was an extensive merchant and also carried on a large shipping business. When only a boy of about fourteen years Mr. Hinsdale began working in a Connecticut drug store, at the same time attending the local schools. Later he most graphically described the amount and variety of work the apprentice had to do in the early eighties. About the time he completed his preliminary education he moved to New York City, where he was in the employment of Rushton and Aspinwall, noted druggists of that day. He was a great believer in the necessity for a thorough pharmaceutical education and so he entered the New York College of Pharmacy, graduating therefrom in 1837. He was among the earliest educated chemists in the United States.

After graduation he went to Buffalo, N. Y., and there embarked in the drug business. In 1841 he married Miss Elizabeth Wetmore, of Fayetteville, and two years later he decided to make his home in the South. Accordingly in 1843 he moved to Fayetteville and shortly afterwards opened a drug store in his new home. This was the first drug store in the town and a directory of 1875 states that it was located at No. 2 Hay Street. The pharmacy was one of the best known in North Carolina and under his practical instruction many prominent druggists received their technical education. Mr. H. R. Horne gained his experience in this store and in 1860 was taken into partnership in the firm. Mr. Hinsdale's ability as a chemist was recognized by the Confederate officials who appointed him as superintendent in the manufacture of percussion caps and other explosives.

Throughout his life Mr. Hinsdale was interested in pharmaceutical organization. He joined the American Pharmaceutical Association in 1875 and had been attending the meetings of that body for five years when he was chosen to call to order the druggists who gathered in Raleigh in 1880 to organize the North Carolina Pharmaceutical Association. He stated at this meeting that he had probably been in the drug business longer than any pharmacist in the State with the exception of Dr. Duffy, of New Bern. At the 1880 meeting he read the first paper ever presented to druggists of North Carolina, entitled, "Drug Conditions in Connecticut in 1831," and was made the first chairman of the Committee on Papers and Queries. He was a member of the committee that framed the Constitution and By-Laws of the Association and was named in the First Pharmacy Act (1881) as an incorporator of the organization. He was elected first vice-president at the 1880 meeting; was elevated to the presidency in 1881; and until his death on June 14, 1894 not only retained his membership in the Association, but often held responsible committee assignments. After discontinuing the practice of pharmacy Mr. Hinsdale was engaged in pharmaco-chemical research, and there resulted from his investigations much useful knowledge which he transmitted in the form of papers read at the annual meetings.—A. N.

EDITORIAL SECTION

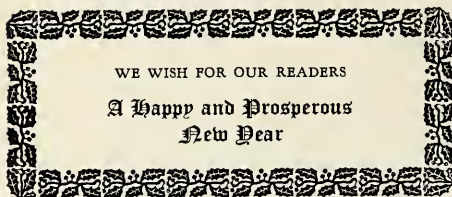
J. G. BEARD, *Editor*

Chapel Hill, N. C.

Happy New Year, But—

Just about the time everybody got comfortably established with, and accustomed to the idea of 1926, the calendar-makers came along and introduced a new and heretofore unused combination of numerals in the sequence of one, nine, two, seven. It seems but yesterday that we sat down in puzzlement wondering how to wish our readers a Happy New Year without repeating exactly the same words we used two years ago. That was 1926. Here it is 1927 and the same job is upon us again. How Time do fly! Tempus gets more fugiting, in fact more fidgety every year we hold down this editorial chair. First thing we know, it will be once again time to send out a Happy New Year and then we will be looking both ways from forty—"moonng over" the back years and wondering about the times ahead.

Of course we could do like most editors and set up a box arrangement looking something like this



Such a plan has the advantage of simplicity, brevity, and orthodoxy. Almost we are persuaded to tear up the foregoing words and build such a box for this issue, but what we want to say is something a bit different, and, unfortunately, something much wordier.

We folks who collectively constitute the family of pharmacy are steering without a compass,—rowing desperately for a point that not a one of us can describe. Each morning we wake up and do whatever seems to be the job in hand in the best way we know how, but we do it without relating the

result in any way to next week and next year. It is not that we are indifferent about tomorrow in pharmacy, but it means instead that we have not an inkling of what to expect. One's man *guess* is as good as another's, and many guesses are made, but nobody's "voice in the wilderness" is clear enough to point a path. Lacking a definite objective, a clear cut goal, we are not aiming towards anything in particular; and we, therefore, are floundering helplessly even if not hopelessly. Which brings this editorial to its point:

Instead of being traditional and wishing our readers a "Happy New Year," etc., we are going to venture the hope that 1927 will prove to be the year in which Pharmacy crystallizes its policy, outlines its aims, maps out its path, in such a way as to give us thousands who compose its ranks a definite something to strive for. Not so much a striving for more business, or more salary, or more leisure—these are always human hopes, but a striving for such a renaissance as will change scattered thinking into concerted planning and bring us once more into professional unity with a clear conception of our obligation to society and our part in the promotion of health. Continuing, of course, to be skillful, artful, successful merchants, we will become once more zestful, purposeful, co-operative seekers after the greatest good for the greatest number, and by so doing will win the most satisfying reward that any calling can offer to its followers: a consciousness of unselfish service in a useful cause.

Happy New Year all right—many of them, but something infinitely bigger and better do we wish also: a New Year bringing a renewed consecration of talent to a purpose bigger than ourselves.

The Policy of the Journal

Because this publication is in many respects unlike any other we know about, and

because it has been several years since we have explained its purposes, we shall here set forth the general policies that govern the publication of the CAROLINA JOURNAL OF PHARMACY.

1. The JOURNAL is published in the interests of the North and South Carolina Pharmaceutical Associations by a staff of four editors. One of the editors is likewise the business manager and director of the publication.

2. No attempt is made to clear a profit from the JOURNAL. One advertising page sells for just about enough to pay the cost of printing it plus one news page. Ordinarily there are the same number of advertising pages as news pages, though generally one or two extra advertising pages are carried to pay for postage and the expense of having cuts made. The make-up of the JOURNAL on an average is 18 reading pages, 18 advertising pages, and 4 cover pages.

3. It is intended that every member of the Association shall receive the JOURNAL without any cost to himself, and that the advertisers shall receive a rate sufficiently low, a circulation (1,800) sufficiently large, and a reading public sufficiently interested so that members and advertisers gain by the existence of the publication.

4. The departments of the JOURNAL are four in number. They are

(a) Editorial Section. Matters of general interest and import are here dealt with. The editor writes with no other object in view than to advance the interest of the Association and, if possible, to entertain and inform whomever may follow his column.

(b) Legal Section. This department, edited by a carefully trained attorney who for six years has specialized in pharmaceutical laws, attempts to give plain and concise information about all the rulings, treasury decisions, and legal enactments that are of concern to retail druggists in the Carolinas.

(c) South Carolina Section. This space is edited by the Secretary-Treasurer of both the South Carolina Pharmaceutical Association and the Board of Pharmacy down there. Assisted by a reportorial staff of four, he presents such subjects and information as are of particular interest to Palmetto druggists. Incidentally the JOURNAL goes into

the drug stores of South Carolina as well as those of North Carolina.

(d) Happenings of Interest. The fourth and last department of the JOURNAL embraces the goings and comings, the changes and the personal affairs of druggists generally. It also records any facts, any "Happenings," that are of interest to druggists of North Carolina.

This, in brief, is a story of the JOURNAL for the benefit of whomever of our readers may be interested. The editors like to think that they are gradually making the publication into something that meets a need, into a medium that keeps the Association and its affairs before all the druggists of the State, and into a monthly bulletin that justifies the surprisingly great energy and time that go into its making. With this issue we begin a new calendar year. We hope that we can turn out twelve numbers during 1927 that will entertain our readers, promote the cause of the Association, and give our advertising patrons a satisfactory return for their investment.

Board and Faculties Confer

At a recent joint meeting of the American Association of Colleges of Pharmacy and the National Association of Boards of Pharmacy there was passed a resolution urging pharmacy faculties and board members in each state to meet together at least annually to discuss mutual aims and problems, in order that the two groups concerned in creating new pharmacists should work together understandingly and not at cross purposes. In accordance with this resolution the members of the North Carolina Board of Pharmacy (Zoeller, Hancock, Rose, Greyer and Ballew) met in Chapel Hill on November 24 with the pharmacy faculty at the University of North Carolina (Howell, MacNider, Kyser, Totten, Jacobs, and Beard) for the first of a series of conferences that will from now on be held semi-annually.

Heretofore there has often been in the various states a regular game of "passing the buck" in the matter of college graduates failing on state board exams. The faculties blamed the boards for putting up questions unsuited to a test of knowledge,

and the boards criticised the schools for not turning out graduates who would pass the state examinations for license. In some cases one would be right, and in some cases the other; in some instances maybe both were wrong. Happily in North Carolina there has never been any friction or any lack of understanding between the two groups, but even so, there is always wisdom in conference, and so it is a matter of satisfaction that henceforth the examiners will meet regularly with the teachers so that they may consult with each other over how best to train and to test the incoming crops of pharmacists in this State.

Santa Claus Stuff

How far are retail druggists going to carry the idea that they *must* handle unprofitable articles if customers call for them? Take magazines, for example. There is not a druggist in North Carolina who makes a cent of money on this department of his business, and yet there are scores who give over the very choicest display space in their whole storerooms to this class of unprofitable merchandise. Some of them argue, of course, that customers coming in for magazines stay to purchase goods that show a profit. Others use the excuse that customers in a drug store must have as nearly all of their wants supplied as it is commercially possible to supply them so that they (the customers) will increase the habit of purchasing goods of general character in drug stores. These are plausible reasons; the logic is good up to a certain point, but—. How far, we repeat, are druggists going to carry such ideas? If there were only one such department in a store—the tobacco department, let us say—maintained for the purpose of pulling in trade, or even two or three for that matter, a druggist could charge the losses sustained in such departments to advertising, but these “pullers” are getting rather numerous nowadays. So much so in fact that in one extreme case a customer came into a drug store in Chapel Hill one day recently and bought three different items in three widely separated departments and the owner *lost money on every purchase made!* If you

are going to use a certain line which shows no profit to draw in customers to buy of another line that also shows no profit, you will soon become the community Santa Claus.

Going back to magazines for a moment. Do you know that it actually costs you money to sell a *Saturday Evening Post*, and that the more you sell the more you lose for your salesmanship? They occupy the liveliest space in your store, space that ought to be displaying specialties carrying an honest-to-goodness profit. You pay 3 1-2 cents for each one you buy. Delivery charges which average about 5% of sales in the magazine department increase the cost to 3 3-4 cents. Overhead expenses in this front section of the store which should carry a high share of the rent will average about 22% of sales. This increases the amount you pay for each *Post* to practically 5 cents. You sell for a “nickel” and cannot return unsold copies. Where do you stand at the finish? Or take *Cosmopolitans*. You sell for 35 cents an article that costs you 31 1-2 cents in *Washington!* Like the *Post*, no unused copies may be returned. Is this good merchandising? It is one thing to get customers into the store—to keep them from going elsewhere to buy, but a policy of this sort can be carried too far. We believe there should be a concerted effort made by all magazine dealers—druggists, book-sellers, who-not,—to force the American News Co. to allow as profit not less than 40% of the sales price. When all delivery charges are counted, all unsold, unreturnable magazines lumped in, and all overhead expenses frankly added, the 40% “gross” shrinks to a reasonable “net.” With nothing less than a reasonable net should we be satisfied, and we will get it only when we demand it.

The Voting was Inconclusive

The recent vote on the proposition of the Association allowing or not allowing balloting by mail was inconclusive. Only 237 votes altogether were cast and of this number 179 favored the proposal and 58 opposed it. The ayes, therefore, had it by a 3 to 1 vote. But 237 votes do not constitute enough expressions of opinions to jus-

tify the radical change in election machinery which balloting by mail would necessitate. The writer of this editorial introduced the idea of a postal ballot. He believes in it, will later fight for it again, but he is not willing—and no person should be willing—to let an innovation like this come in on the say so of a bare twenty-five per cent. of the Association membership. For the time being, therefore, the matter should be held in abeyance. If at Greensboro in June the members present endorse the results of the mail ballot just conducted, then only would it be right for the proposed plan to go into effect.

A Merry Heart Doeth Good Like Medicine

Prov. 17:22

By REV. BERTRAM E. BROWN

*Rector, Calvary Episcopal Church,
Tarboro, N. C.*

(Editor's Note: The following very interesting sermon appeared in the *Tarboro Daily Southerner* on December 4, 1926. It caught the attention of Dr. E. V. Zoeller, who was kind enough to refer it to us for re-publication.)

Medical science has made greater advance in one generation than in all the generations that went before. Indeed, compared with what is known and done now, medical knowledge and practice of thirty years ago was not much in advance of the savage witch-doctor.

But the most important discovery of all is not really a new thing, but just a re-discovery of something King Solomon knew three thousand years ago. I mean, the recognition of the fact that a cheerful spirit and a happy heart and a contented mind and a hopeful outlook is the best of all medicines.

Just think: gone is the doleful sick-room, with its closed shutters, and battened doors, and dreadful array of awful bottles, and pills as big as hen eggs, and frightful smells, and fly-blisters, and mustard plasters, and attendants walking on tip-toe with sad and mournful faces.

Now the cry is: Throw open the windows, and let in the sunlight, and bring in

the fresh, clean air, and everybody smile, and let his friends come in and see him, and give him a pretty nurse in a crisp white dress to smooth his fevered brow! Sugar-coat his pills, and put his powders in a tasteless capsule, and roll him in the sun-parlor, and make up his bed with clean sheets every little while, and say nothing about his doctor's bill till he is well enough to stand it, and keep everything clean, and let his lady friends bring him flowers, and let the barber shave his whiskers off. Did you ever think that the only woman's dress now that has the slightest element of grace or beauty is the nurse's uniform? Why, a man has to get sick to enjoy that most stimulating of all sights to the masculine eye, a woman in a dress that makes her look trim and neat and sweet! Solomon knew it, and then the world forgot it for thirty centuries. That a merry heart doeth good like medicine.

I do not know who found out that truth again. Maybe it was Medical Science, or maybe it was Christian Science and Mrs. Eddy. But anyway, somebody found it out, and whoever deserves the credit should have it. Even the druggist has caught the idea. Think of the old time drug store, with its walls lined with shelves crowded with bottles from floor to ceiling full of black and brown and yellow and red and dark green drugs, the very sight of which was calculated to throw a healthy man into the yellow-jaundice. Now all you see is a soda-fountain, and little flapper girls drinking through straws at marble tables, and cases full of Christmas cards, and kodak films, and chewing gum, and radio sets, and cigarettes, and vanity cases, and fountain pens, and funny papers. All the drugs that are left are hidden behind a cabinet, where the druggist compounds them out of the sight of man, hiding his head in very shame.

The fact is that all a man needs in sickness or in health, is God, and through sunlight and fresh air and sweet woman's tender touch, and hope and faith and joy, is God's way of coming in His love and power to heal all human ills of mind and soul and body.

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor* *Official Reporters* Box 503, Charleston, S. C.

W. J. WANNAMAKER, Orangeburg
W. L. CALIFF, North Charleston

J. R. McMASTER, Winnsboro
M. C. ZEMP, Sumter

News Around the State

J. K. CIVIL

MR. F. E. KIRKPATRICK has accepted a position with the Central Drug Co., of Columbia.

MR. M. C. MUNN is now with the Columbia Hospital at Columbia as pharmacist.

The many friends of MR. TOM CARPENTER will be sorry to learn of his illness, which has kept him away from his business for the past few months.

MR. JOHN SIMMS, for the past several years with the Suber Drug Co., of Piedmont, recently bought an interest in the Woodruff Drug Co. and has assumed the active management of the same.

Carpenter Bros., of Greenville, was seriously threatened with fire several weeks ago when a building back of their store was completely destroyed by fire. Prompt work on the part of the local firemen saved the drug store, although it was damaged by water and smoke.

Here and There

MR. M. S. DANTZLER, of Elloree, has recently moved into his new and modern building, and now has an up-to-date drug store that would be a credit to any community.

The Orangeburg Pharmacy, at Orangeburg, evidently has had a prosperous year for the store has just been entirely repainted.

The drug stores of Sumter are enjoying a big holiday business. The town is lucky in having a number of thoroughly modern drug stores and it is a genuine pleasure to note the spirit of harmony and good will that prevails among them.

South Carolina Board of Pharmacy Meets

The regular fall meeting of the South Carolina Board of Pharmacy was held at

Greenville on November 17 with all of the members present except Mr. J. E. Stokes, who was prevented from attending on account of illness. President Frierson, Vice-President Rigby and Past President Dacus were present at the several sessions.

The class of candidates was a somewhat unique one in that out of seventeen applicants for license all but one were successful.

The names of those who were granted license follow: J. Julian Abbott, Ware Shoals; Arthur K. Ackerman, Orangeburg; R. J. Allen, Atlanta, Ga.; M. G. Crider, Lake City; Harry L. Eidson, Atlanta, Ga.; W. McLain Ford, Clover; M. T. Haynie, Belton; John R. Hinson, Chesterfield; Lowell E. Lee, Greenville; H. C. McDonald, Westminster; Dan S. Pigott, New Bern, N. C.; R. E. Saverence, Columbia; H. A. Saxon, Atlanta, Ga.; J. A. Underhill, Wendell, N. C.; James E. Walters, Cheraw; T. D. Wyatt, Blacksburg.

In addition to the above a reciprocal license was issued to Claude L. Derrick on his Georgia license, and a special license for the town of Hodges was granted to Dr. J. B. Adams.

Columbia was selected as the next meeting place, the date to be March 16, 1927.

Greenville Druggists Entertain

So courteous and hearty a welcome was extended to the Board of Pharmacy by the Greenville druggists that it was with difficulty that the members could refrain from selecting the beautiful and thriving city as a permanent meeting place.

Their hospitality assumed a very definite shape in a banquet tendered to the visitors on Wednesday evening, November 17, at the Poinsett Hotel. Every drug store in Green-

(Continued on Page 153)

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Things to Be Done During Year 1927

Every Retail Druggist is Required by Law:

1. To file application together with fee of \$5.00 with the Secretary of the State Board of Pharmacy (*Mr. F. W. Hancock, Oxford, N. C.*) for renewal of his license as a pharmacist on or before the date of its expiration, December 31, 1926. (*After March 1, the renewal fee is \$10.00.*) (*State*).

2. To keep his certificate of registration and his 1927 renewal license conspicuously displayed at all times in the place of business in which he practices his profession. (*State*).

3. To keep three separate prescription files, namely: (a) a regular file (*State*); (b) a narcotic file (*State and Federal*); and (c) a venereal file (*State*). (All original prescriptions must be retained for five years.) (*State*).

4. To keep a Poison Register in which shall be kept a complete record of the sales of all "Register Poisons" made at his place of business. (Register poisons include, the compounds and salts of arsenic, antimony and mercury, hydrocyanic acid and its salts, strychnine and its salts, and the essential oils of bitter almonds.) (*State*).

5. To keep a record of the sales of all proprietary remedies, etc., advertised, recommended, sold for, or used in the treatment of venereal diseases, and report same weekly to the bureau of venereal diseases of the State Board of Health. (*State*).

6. To keep an accurate record in a book kept for that purpose the sales of all exempt narcotic preparations, classed by the Harrison Law as "Exempt Preparations", such as Paregoric, Bate-man's Drops, Godfrey's Cordial, etc. (*Federal*).

7. To maintain accurate accounting records of his business transactions, take such inventories, etc., as will enable him to arrive at his true income at the close of the taxable year. (*State and Federal*).

8. To file with the State Commissioner of Revenue (*Hon. R. A. Doughton, Raleigh, N. C.*) on or before March 15, his State Income Tax Return together with the amount of tax. (*State*).

9. To file with the United States Collector of Internal Revenue (*Hon. Gilliam Grissom, Raleigh, N. C., Federal Building*) on or before March 15, his Federal Income Tax Return together with the amount of tax due. (*Federal*).

10. To pay to the State Commissioner of Revenue on or before June 1, a license tax of \$10.00 (\$5.00 in towns of less than 1000 population) for the privilege of retailing cigarettes. (*State*).

11. To pay to the State Commissioner of Revenue on or before June 1, a license tax for the privilege of operating his soda fountain, the amount to be paid depending upon the population of the city or town in which he does business. (This tax is from \$5.00 to \$40.00). (*State*).

12. To pay to the city or town in which he engages in business a license tax of \$10.00 for the privilege of retailing cigarettes therein. (*City*).

13. To pay to his city or town a license tax not to exceed one-half the amount paid to the State for the privilege of operating his soda fountain. (*City*). (The taxes set out in 12 and 13 are not imposed in some cities and towns; however, a merchants' tax as set out in 14 is imposed).

14. To pay to his city or town a retail merchants tax of from \$10.00 to \$50.00, the amount being fixed by the governing body of said city or town. (*City*).

15. To re-register with the U. S. Collector of Internal Revenue on or before July 1, as a retail dealer in narcotics and preparations thereof (Class 3 and Class 5), and keep his certificate of registration as such posted in his place of business at all times. (Application for re-registration must be accompanied with fee of \$6.00 together with inventory.) (*Federal*).

16. (a) To obtain from the Federal Prohibition Administrator, Richmond, Virginia, his non-beverage Alcohol Permit, if he wishes to use grain alcohol or the twenty-three official preparations classed as intoxicating liquors, and to keep this permit displayed in his store at all times;

(b) To make application for and obtain from the Administrator a Permit to Purchase each time he wishes to purchase non-beverage alcohol; and,

(c) To keep a record of all alcohol as used in a book kept for that purpose, and render a report on or before the 5th day of each month to the Administrator showing the transactions of the preceding month. (*Federal*).

(*Tear out, Paste in a conspicuous Place and Use as a Reminder*)

Prohibition Headquarters Leaves Charlotte

A letter to Permittees under the National Prohibition Act, under date of November 23, 1926, from Assistant Prohibition Administrator, W. H. Hobson, Charlotte, N. C., advises that beginning December 1, 1926, the State of North Carolina will be attached to the Prohibition Administrative District with headquarters at Richmond, Virginia, and further all applications, reports, etc., relating to Prohibition matters in the State of North Carolina to be acted upon December 1, 1926, or subsequent thereto, should be addressed to the Prohibition Administrator, Richmond, Virginia.

Sale of Malt Tonics Illegal in North Carolina

Because certain manufacturers of 3.5 per cent malt tonics, according to reports, have shipped their products to retail druggists in this State, claiming that our law permits the sale thereof, the liberty is taken to carry for the second time in this section an opinion of the Attorney General contained in a letter to the Pabst Corporation of Milwaukee, last April, in which he rules that the North Carolina Laws do not permit the sale of malt and wine tonics containing more than one-half of one per cent alcohol, even though such sales are permitted by the Federal Government. His letter is as follows:

"In your letter of April 8th you request an opinion from this office whether or not the sales of Pabst Extract would be permitted under the North Carolina Laws. You state:

" 'There is a legitimate demand for this tonic for medicinal purposes and it is permitted to be sold and will be sold only to wholesale druggists for distribution to retail druggists and hospitals exclusively. It can be used only for medicinal purposes and is not adaptable for beverage use. It contains not to exceed 3 1-2 per cent alcohol and 25 per cent of solid matter.'

"The question presented by you has not been passed upon by our Supreme Court since the ratification of Chapter I of the

Public Laws, 1923. That act contains in it a revision of our prohibition laws and is the law upon which our courts are acting now in enforcing prohibition in this State. We think that the act will prevent the sale of your product in the State of North Carolina. It is more drastic in a number of particulars than the Volstead Act itself. It contains no provision by which either spirituous, vinous or malt liquors may be prescribed by a physician, and in section 18 thereof, it is declared:

" 'It is unlawful for any druggist or pharmacist to sell, or otherwise dispose of for gain, any intoxicating liquor.'

"Intoxicating liquor is defined in the first section as including alcohol, brandy, whiskey, rum, gin, beer, ale, porter and wine, and in addition thereto, any spirituous, vinous, malt or fermented liquors, liquids and compounds, whether medicated, proprietary, patented or not and by whatever named called, containing 1-2 of 1 per cent or more of alcohol by volume, which are fit for beverage purposes.

"A United States Government permit does not authorize the sale of alcohol and liquor in violation of the laws of the State. *U. S. v. Lanza et al.*, 260 U. S. 377; *Hazle Drug Co. v. Wilner*, 131 Atlantic Rep., 266 (Pa.)

"As we have stated at the outset, the question has never been presented to our courts. If you should desire to present it in any way, and we can do any thing to facilitate that presentation, we will be glad to do so.

"We received the sample bottle of the extract."

In the face of the opinion of the Attorney General just given, we cannot bring ourselves to the belief that these products will be stocked and sold in any way by retail druggists of this State. To do so would be to invite prosecution in the State Courts for violating the Prohibition Laws. Manufacturers who insist that products of this nature may be legally sold in North Carolina, should carry the matter to the Supreme Court for determination, and not undertake to place this responsibility on the retail

druggist, who already has troubles aplenty of his own.

Explanation of Narcotic Regulations

Narcotic Prescriptions: In the N. A. R. D. Journal of November 25, last, will be found an exhaustive explanation of the regulations of the Treasury Department governing the filling of narcotic prescriptions. These are outlined in Pro. Mimeograph No. 316 issued May 31, 1923, by the Bureau of Internal Revenue. The regulation was fully explained in the N. A. R. D. Journal at that time and since has frequently been explained, but there seems to be so much confusion and misunderstanding that it was decided to publish again an explanation of the regulation for the guidance of retail druggists. Briefly, the regulation provides that it is unlawful for a retail druggist to fill a prescription for a narcotic addict, unless the prescription bears on its face a notation from the physician writing it that it was written for an addict in the treatment of incurable disease, or for an aged or infirm addict whose collapse from the withdrawal of the drug would result in death. Either of these notations must appear on the prescription, or "Exception 1, Article 117", or "Exception 2, Article 117".

Treatment of Addicts: In Pro. Mim. No. 316 it is stated that "mere addiction alone is not recognized as an incurable disease". This means that the Department will not permit retail druggists to fill prescriptions for addicts simply because they are addicts. An addict must be afflicted with an incurable disease, such as cancer, or advanced tuberculosis, or other diseases common within that class, or the addict must be aged and infirm and be in danger of death if the narcotic drug is withdrawn to justify a retail druggist in filling a narcotic prescription written for an addict.

The Ambulatory Treatment: Pro. Mim. No. 315 further states that "this bureau has never sanctioned or approved the so-called reductive ambulatory treatment for addiction, for the reason that where the addict controls the dosage he will not be benefited or cured. Medical authorities agree that

the treatment of addiction, with a view to affecting a cure, which makes no provision for confinement while the drug is being withdrawn, is a failure, except in a relatively small number of cases where the addict is possessed of a much greater degree of will power than the ordinary addict".

Treatment of Incurable Diseases: Pro. Mim. No. 316 points out that although it authorizes a reputable physician directly in charge of bona fide patients suffering from diseases known to be incurable to dispense or prescribe narcotic drugs for such diseases in the course of his professional practice, "the danger of supplying persons suffering from incurable diseases with a supply of narcotics" should be remembered, "because such persons may use the narcotics wrongfully, either by taking excessive quantities or by disposing of a portion of the drugs in their possession to other addicts or persons not lawfully entitled thereto."

Decisions of the Courts: Although the foregoing is a statement of the Harrison Narcotic Act as interpreted by the Internal Revenue Bureau of the Treasury Department, court decisions hold otherwise. In the Linder case the Supreme Court held that a physician cannot be prosecuted under the Harrison Act for delivery to an addict for self administration of moderate quantities of narcotic drugs for relief of a condition incident to narcotic addiction. In the Eckert case, the Federal Court of Appeals at St. Louis held that a retail druggist could not be prosecuted for filling prescriptions for narcotic addicts. Brokmeyer Bulletin, November 20, 1926.

New
Year's
Greetings

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

New Year's Resolutions

On New Year's Day when druggists are making their resolutions for the good year 1927, we wish they would add to the list of the services they expect to render a firm determination to co-operate in making the CAROLINA JOURNAL OF PHARMACY a real success. If each druggist would back up such a resolution by sending in every bit of news he or she may hear of about each and every druggist in the State, as well as all items of interest pertaining to the profession of pharmacy, we know we would have one of the liveliest and most interesting publications in this section, and the JOURNAL would also be what the editors have been trying to make it—a publication of the druggists, by the druggists, and for the druggists!

News from the West

JOHN K. CIVIL, *Reporter*

On October 16 the Gibson Drug Co., of Concord, suffered a loss of several hundred dollars by fire. The blaze was discovered early in the morning and although it was under control in a short time, the damage was not inconsiderable.

Another fire of a more serious nature destroyed the Hunter Pharmacy, of Hendersonville, on November 13. MR. WILTSHIRE GRIFFITH, the proprietor, stated the damage to the drug store stock would reach \$25,000 and that it would cost as much as \$50,000 to restore the Hunter Building. The losses were only two-thirds covered by insurance. The interior of the pharmacy presented the appearance of a miniature lake after the fire, as water continued passing through the ceiling. Immediately after the fire Mr. Griffith began work to erect a new building and we understand he is again open for business at the old stand.

MR. J. R. DAVIS, who recently sold his store, the Davis Pharmacy, in Asheville, has opened another pharmacy in the same city, situated on Alexander street.

The Rose Pharmacy, of Hendersonville, formerly owned by the late MR. J. L. ROSE, is now being operated under the management of MR. W. B. HARBINSON. The store was recently moved from the old stand on

the corner to a few doors below and near the post office. It is in the building formerly occupied by the Laurel Park Estates Co. and is next door to the American Bank and Trust Co.

DR. J. N. MOORE, of Marshall, has just completed a handsome store building in which he will open an up-to-date drug store early in the year. He is installing Wade fixtures and a Bishop and Babcock soda fountain.

The Bradley Drug Co., of Old Fort, suffered a loss by fire on Nov. 20. Repairs were made immediately and the firm reopened for business in a few days.

News In and Around Winston-Salem

Contributed by J. E. TILLEY

MR. SAM E. WELFARE attended the District convention of Kiwanians, recently held in Charleston.

MR. TOM LANDQUIST is spending the winter in Florida.

MR. HOWARD FERGUSON, formerly with the Porter-Lyon Drug Co., of Greensboro, is now prescriptionist for the Walnut Cove Drug Co., of Walnut Cove.

MR. OSCAR AYERS, who was with the Thompson Drug Co. for some time, is now with the Owens Drug Co.

MR. B. M. TUTTLE, popular druggist of the Owens Drug Co., is a real 'possum

hunter. Not long ago Mr. Tuttle and some friends caught five 'possums in one night. Some folks are certainly lucky!

Only a few of us know why MR. PAUL KIRKMAN makes frequent visits to the State Teachers College at Harrisburg, Va. A few days ago he dined with 700 *other young ladies* in that college.

MR. H. P. WATSON, SR., of the Thompson Drug Co., is eighty years old and is in splendid health, never missing a day from his work. He is one of the few living charter members of the State Association and has been actively engaged in the drug business since 1872. He is the father of MR. H. P. WATSON, JR., of the O'Hanlon-Watson Drug Co.

O'Hanlon's Drug Store has added a young lady to its corps of employees. She is in charge of the lipstick counter.

Committees and Board Meet

On the call of President Eubanks the Executive and Legislative committees of the North Carolina Pharmaceutical Association and the Board of Pharmacy met in the Pharmacy Building at Chapel Hill on the morning of November 24 with the following entire membership present: *Executive Committee*: C. L. Eubanks, *chairman*, R. R. Copeland, Polk C. Gray, J. G. Beard, A. A. James, Sam E. Welfare, and C. T. Council; *Legislative Committee*: G. K. Grantham, *chairman*, C. B. Miller, F. W. Hancock, T. L. Gardner, and J. C. Brantley; *Board of Pharmacy*: E. V. Zoeller, F. W. Hancock, I. W. Rose, C. P. Greyer and J. G. Ballew. Attorney F. O. Bowman was also present. The meeting was largely given over to the formulation of a legislative program for the year and to other matters of Association business. The meeting adjourned at 1:30 o'clock after which the entire group were guests of the Association at a delightful luncheon in Swain Hall.

While in Chapel Hill the Executive Committee held a short session. It was decided to hold the Greensboro meeting of the Association on June 21, 22 and 23, 1927.

General News Items

MR. J. E. DAVIS is now prescriptionist for T. E. Holding and Co., Inc., Wake Forest. We regret to announce that the

proprietor of the store, Mr. T. E. HOLDING, has been quite ill for several months.

MR. E. P. CRABTREE, of Henderson, is acting as prescriptionist for Joyner's Drug Store at Franklinton. He succeeds MR. R. L. HAMILTON, who has gone to Nashville, where he is engaged in the drug business.

DR. D. T. MAXWELL has moved his store in Robbinsville, the Maxwell Drug Store, into a new building and made several other improvements.

On December 1st MR. W. J. LINDEMAN returned to his home in Washington, Ind., after having been engaged in the drug business in Murphy for several months. In the future he will be connected with his father's drug store.

MR. W. S. MARTIN, popular druggist of Canton, has the distinction of having a most unusual and enviable record with the State Board of Health. Both Martin's Drug Store and Martin's Tea Room were given a 100% rating by the Board which, we believe, is a record that has not been equaled. Mr. Martin is a live wire citizen of his town and a great booster for the mountain resort. In addition to operating a drug store and tea room he is the local agent for the Rolls Royce and Buick automobiles. He also finds time to deal in real estate.

MR. J. N. STAMPS, of Yanceyville, who graduated from the State University School of Pharmacy in 1926, has accepted a position with Dailey's Drug Store in Greensboro. Another graduate of the same class, MR. B. F. STONE, of Orrum, is now with Hedgepeth's Pharmacy in Lumberton.

MR. ROBERT L. KENNEY, who has recently moved to North Carolina from North Dakota, is with the Community Drug Store at Waxhaw.

MR. J. V. FARRINGTON, of Cooleemee, who was with the Hollingsworth Drug Co., of Mount Airy, during the summer months, is now with the Wake Drug Co. in Raleigh.

MR. G. C. KELLY, of Lillington, who passed the fall examinations of the Board of Pharmacy, is now living in Durham where he is connected with the Five Points Drug Co.

The following North Carolinians are enrolled in the School of Pharmacy at the

Medical College of Virginia: MESSRS. E. O. CHANDLER, Milton; CAREY N. DODD, Wake Forest; B. F. GRADY, JR., Goldsboro; JOE S. MITCHELL, JR., Draper; HUGH F. SAPP, Badin; S. O. TOLAR, Rennert, Robeson Co., and OSCAR E. TRENT, Leaksville.

MR. J. A. GOODE has acquired controlling interest in the so-called Candy Kitchen building, a large three-story brick structure on the east side of Haywood street between College and Walnut streets, Asheville. No statement was made public as to the amount involved in the transfer but it is known that the purchase price runs into many thousands. Persons knowing real estate values in the business section of Asheville state that the property may be conservatively estimated as worth around \$250,000. Property in the vicinity is being valued at \$6,000 a front foot. It is not known what Mr. Goode intends to do with the property. He has stated that he has bought it merely as an investment.

MR. JOSEPH P. BARBOUR, of Wilson Mills, who has been with the Haymount Drug Store in Fayetteville for some time, is now with the Liberty Drug Store, of Liberty. He succeeds MR. L. W. BISSETT, who resigned to go with the Pharmacal Products Co. in North Carolina territory.

MR. D. J. WOMBLE, of Cary, who has been connected with the Coppedge-Grant Drug Co. and the Weldon Drug Co., both of Weldon, since passing the State Board in 1924, is now living in Durham where he has accepted a position with C. W. Henderson's Pharmacy.

MR. A. L. GILREATH, who has been engaged in the real estate business in Hendersonville for some time has again felt the call of the mortar and pestle and has accepted a position with the Turlington Drug Co. in the same town.

The Sylva Pharmacy has recently been extensively remodeled and a Bishop and Babcock soda fountain installed as well as National fixtures. MR. H. L. EVANS is the proprietor.

MR. D. K. MEDFORD, of Clyde, registered druggist of Oklahoma, is now connected with the Clyde Pharmacy, of Clyde. The store is owned by his father, who is a practicing physician.

We understand that the Summit Avenue Pharmacy, of Greensboro, recently went into the hands of a receiver. The former proprietor, MR. JOHN B. GALBRAITH, has discontinued the practice of pharmacy and will be engaged in the life insurance business.

We are delighted to welcome as members of the N. C. P. A. MESSRS. J. W. S. DAVIS, of Andrews; F. H. SCROGGS, of Franklin, and O. D. BIDDY, of Sylva.

MR. R. K. BLAIR, well-known druggist of Charlotte, will be a candidate for commissioner of public safety in the next election according to a news note in a recent issue of the *Pharmaceutical Era*. In addition to his many responsibilities as the proprietor of a drug store, Mr. Blair has found time to serve as chairman of the Charlotte board of water commissioners and as an active member of the Mecklenburg county democratic executive committee.

MR. JOHN R. AVERA, formerly a druggist of Georgia, is now with the Peden Pharmacy in Hendersonville.

MR. W. P. O'NEAL, who was connected with Sutton and Alderman in Chapel Hill while studying pharmacy at the State University, and who remained with the firm after his graduation last June, is now with Sutton's Main Street Pharmacy in Durham.

The Gardner Drug Store at Reidsville has installed handsome Bishop and Babcock fixtures in their attractive store in Reidsville.

MR. J. O. CLINE is now connected with Abernethy's Drug Store in Elkin. For several years he conducted a drug store at Granite Falls under the name of Cline's Drug Store, but for the past several months he has been out of the drug business.

MR. W. M. MAUNEY is with Parker's Drug Store in Murphy.

MR. J. C. KEE, of the Justice Drug Co., of Greensboro, was a delegate to the recent Norfolk, Va. meeting of the Tri-State Sectional group of the National Association of Credit Men.

The Pomona Drug Co., of Greensboro, has recently been incorporated to operate a retail drug store. The authorized capital is \$25,000 with \$5,000 subscribed by A. G. POINDEXTER, ROSE E. POINDEXTER, and A. C. DAVIS, all of Greensboro. The store has been extensively remodeled and a new Bishop and Babcock soda fountain installed.

MR. V. D. BOND, native North Carolinian, but who has been engaged in the practice of pharmacy for many years in Colorado, recently accepted a position with Smith's Drug Store in Asheville.

MR. J. C. TAYLOR, formerly with the Citizens Drug Co., of Spring Hope, is now with the Hillsboro Road Drug Store in Durham.

MR. J. P. NORMAN is operating his new drug store in Yadkinville under the name of Norman's Drug Store.

We understand that MR. JOE CHANDLER has recently opened a new drug store in Leaksville known as the Chandler Drug Co. The store presents a very attractive appearance and is up-to-date in every detail.

Friends of MR. W. A. PROUT, who received the Ph.G. degree from the State University in 1921 and the Ph.C. degree in 1922, will be interested to hear that he is now Assistant Professor of Pharmacy in the University of Tennessee in Memphis. Mr. Prout was married on June 4, 1926 to Miss Charlotte Engsburg, daughter of the dean of the University of Nebraska. The couple motored to the coast of the State of Washington and spent the summer.

DR. C. H. HERTY, formerly professor of chemistry in the State University, has resigned the presidency of the Synthetic Manufacturers Association of the United States, effective November 15, in order to assume the position of adviser to the Chemical Foundation, Inc. Dr. Herty will devote his entire time to his new work and his offices will be located at 85 Beaver Street in New York City.

In the list of pharmacists recently registered by reciprocity in Virginia we note the name of MR. V. R. FULMER, now living in Alexandria. Mr. Fulmer was formerly a druggist of Charlotte and was connected with the Reese-Stowe Co. and later with Lynch Pharmacy.

Drug Store Fails

The Lea Drug Co., located on Front street, Burlington, has been declared bankrupt, with MR. J. E. MOORE, of the Standard Grocery Company, named trustee. The proceedings are based on accounts against the company by the Justice Drug Co., and the Standard Grocery company. According

to public notice the store will be sold at public auction, the sale including all fixtures, stock and accounts. The store was formerly operated by MR. L. J. LEA and was one of the leading stores in the city.

Changes in Raleigh Drug Store

The Capitol Pharmacy, at the corner of Hillsboro and Salisbury streets, Raleigh, which was closed for some time following the death of the proprietor, MR. W. A. MABRY, the middle of September, has been re-opened by MR. S. W. WILLIAMS. For the past eleven years Mr. Williams has conducted a drug store on W. Martin street in the same city. He has moved the stock into his new store and closed the old pharmacy.

O'Hanlon-Watson Drug Co. Remodeled

The O'Hanlon-Watson Drug Co., wholesale druggists of Winston-Salem, have recently completed extensive improvements in the interior of the establishment, at the same time taking in the store room formerly occupied by the Piedmont Feed and Seed Store, which is a part of the O'Hanlon-Watson building. This additional room provides a frontage of about fifty feet. The entire front has been thrown together, and converted into offices, except for space left as a truck entrance. A room in the rear has been fitted up as a sample display room and it is stated that a more complete line of novelties and sundry items will be carried than heretofore.

Drug Store Changes Hands

The Grantham Drug Co. at Fairmont has been sold to MESSRS. W. R. TAYLOR and PAUL THOMPSON and the name changed to the Fairmont Drug Co. Both Messrs. Taylor and Thompson have been connected with the store for some time. Mr. Taylor has had seventeen years experience in the drug business while Mr. Thompson graduated from the State University in 1924 with the degree of Doctor of Pharmacy. After graduation he was employed by the Wiggins Drug Co., in Wake Forest until the beginning of 1926 when he returned to his old home in Fairmont to work for the Grantham Co. We are wishing for the new proprietors every success as they launch out in business.

An Apology

The editor wishes to take this opportunity to offer profound apologies to the firm of Sharp and Dohme. In some way in the December issue the name of the firm at the beginning of the advertisement was printed Sharpe and Dohme instead of Sharp and Dohme, and in reading the proof we failed to detect the error. We try very hard to proof-read very carefully every issue of the JOURNAL and are on the look-out particularly for any mistakes in the advertisements. We are very sorry indeed that this error escaped us, and especially so because Sharp and Dohme is one of the oldest and warmest friends of the JOURNAL.

Wedding Anniversary

On the 17th of November Secretary-Treasurer F. W. HANCOCK and Mrs. Hancock celebrated the thirty-fifth anniversary of their wedding. The celebration took the form of a family dinner at which were present their four children and ten grandchildren. The JOURNAL felicitates Mr. and Mrs. Hancock on their anniversary and wish for them many more years of happiness.

Marriages

Mr. and Mrs. Joseph Wesley Featherston announce the marriage of their daughter, Mary Elizabeth, to MR. ALBERT WINFRED CLAYTON, JR., on November 23 at Greensboro. Mr. Clayton is originally from Roxboro and graduated from the State University School of Pharmacy in 1926. He was one of the most popular students in his class and a member of the Theta Rho and Kappa Psi fraternities. He is also a member of the N. C. P. A. Since leaving college he has been connected with the drug store of Mr. W. R. WILKINS, in North Wilkesboro. Many friends throughout the State are wishing for the young couple much happiness.

Births

MR. and MRS. M. C. MILES, of Henderson, announce the birth of a son, Morton Clifton Miles, Jr., on December 5. Mr. Miles, Sr., is the popular proprietor of Miles Pharmacy in Henderson and we feel sure that a score of years from now the firm name will be changed to M. C. Miles and Son, Druggists. We shall look forward to such a store and shall wish for the firm every success.

MR. and MRS. C. C. FORDHAM, JR., of Greensboro, announce the birth of a son, C. C. Fordham, IV, on November 28. The father and mother of the young man need no introduction to North Carolina druggists as they are both well known and well liked throughout the State. "Chris." Fordham, the father, was one of the most popular students who ever attended the University. The grandfather of the baby is MR. C. C. FORDHAM, also of Greensboro, and a prominent Tar Heel druggist. The December issue of the CAROLINA JOURNAL OF PHARMACY was dedicated to him and one cannot help commenting upon what a young looking grandfather he is.

Deaths

We regret to announce the death of CAPTAIN HOLLAND, a retired druggist of Mount Holly, aged seventy-five years, who died after a few hours illness.

DR. RICHARD F. BUTLER, aged seventy-nine, for many years a well known druggist in the eastern part of the State, died in a New Bern Hospital on the evening of November 24, following an illness of two weeks. The funeral service was held in New Bern from Christ Episcopal church with Masonic honors, after which the remains were laid to rest in Cedar Grove cemetery.

Just as we go to press we learn of the death on December 17 of ROBERT GLENN PATTERSON, which occurred at his home in Chapel Hill following a three days illness with pneumonia. He was forty-one years old. He attended the University of North Carolina as a student in pharmacy 1905-06, and later traveled for a wholesale drug firm. Fifteen years ago he became one of the proprietors of Patterson Brothers, Druggists, of Chapel Hill, which is still one of the leading drug stores of the University town. He was affectionately known among University students as "Archie Patterson" and his drug store was a favorite rendezvous for them. He is survived by his mother, a sister, and two brothers, Wallace D. Patterson, of Chapel Hill, and Alvis Patterson, of La Grange, both of whom are registered druggists. The funeral services were conducted from the Baptist church in Chapel Hill and the remains laid to rest in the local cemetery.

SOUTH CAROLINA SECTION

(Continued from Page 144)

ville was closed from seven-thirty to nine-thirty so that all of the local men might attend.

At the conclusion of a most sumptuous repast, short talks were made by the Board members as well as by MRS. JOHN H. FRIERSON and MRS. FRANK M. SMITH, these two ladies having been most happily included among the guests. Following these a most interesting and scholarly address

was delivered by DR. J. W. BLOCKER, of Furman University, his subject being the "Necessity for Co-ordination and Co-operation Among Men in Order to Make the World a Better and Happier Place to Live In."

The banquet was presided over in a most gracious manner by MR. J. C. ARMSTRONG, and he and the committee in charge deserve great commendation not only for the thoughtfulness which inspired the entertainment, but also for the delightful manner in which it was executed.

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- (4) Our line of ointments embraces all standard formulae.

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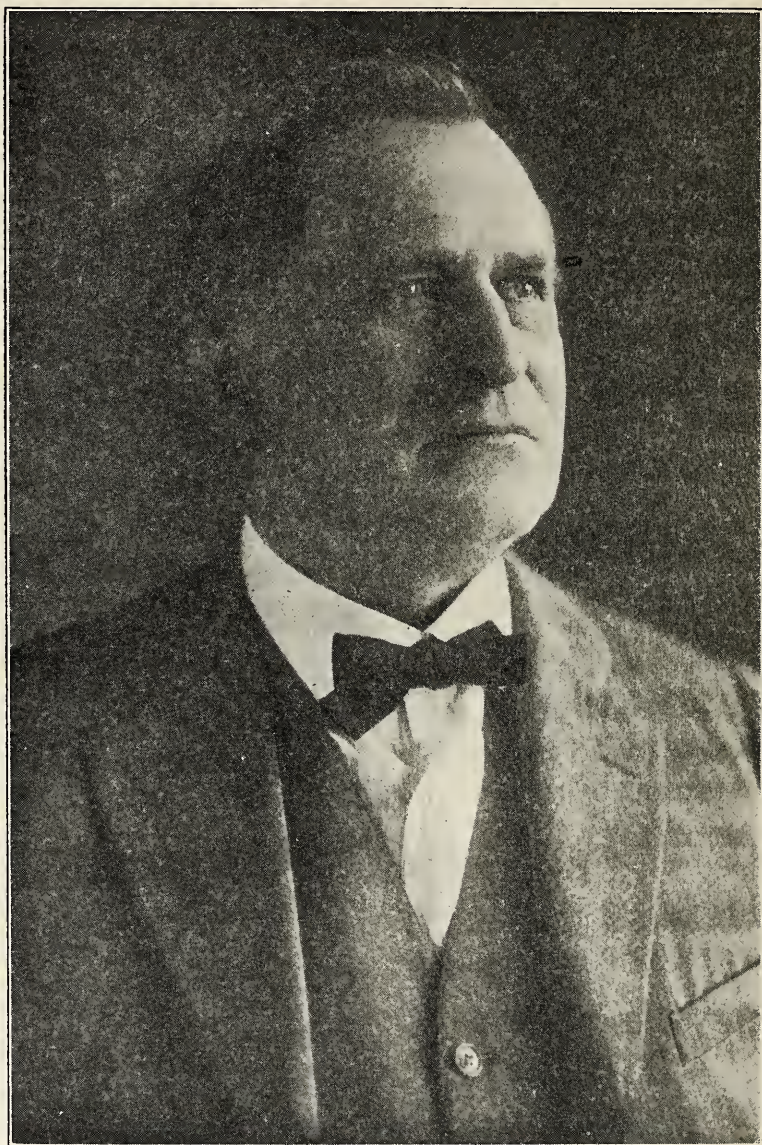
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June 14, 1927.



GILLIAM GRISSOM

Collector of Internal Revenue

*An Official Faithful to Duty, but Sensitive to the Interests of His Former Co-Workers
the Druggists of North Carolina*

Gilliam Grissom

On the surface it might appear that we are departing from custom in dedicating a number of this JOURNAL to such a non-pharmaceutical officer as a Collector of Internal Revenue, but as a matter of fact we are paying tribute to a man who was, is, and always will be, a druggist. No longer a practicing pharmacist, he nevertheless belongs to and with us in spirit, in tradition, and in support. Setting aside this page to him as a token of the esteem in which he is held by Carolina druggists, the Editor wants to assure him of the affection and gratitude of these members of his one-time craft for his kindness, patience, and courtesy, and for the intelligent and determined support of their business interests which he has consistently shown as Collector for the District of North Carolina.

Gilliam Grissom was born in Granville county, North Carolina, on January 26, 1867. This sketch is, therefore, being printed and will appear on his sixtieth birthday. His father was Dr. Eugene Grissom, a prominent physician, and his mother, before her marriage, was Miss Mary A. Bryan. The family moved to Raleigh when Mr. Grissom was very young and he was prepared for college in the Raleigh Male Academy during the years 1878 to 1883. On this latter date he entered the University of North Carolina and entered upon a scholastic career that was marked with brilliance and yet was rounded out with campus activities that were apart from books. It is noteworthy, and it is a matter of pride with Mr. Grissom, that he was one of the very first persons ever to study pharmacy at the University. Under the instruction of Dr. T. W. Harris, a member of the medical Faculty, he pursued concurrently with his academic studies a course in pharmacy. This was in 1884, and Mr. Grissom is of the opinion that he is the original student to register for such a course at Chapel Hill. He was graduated from the University in 1887 with the degree of Bachelor of Science (B. S.). After serving for a time as Assistant State Chemist he entered the University of Pennsylvania and for a year pursued a combination course of medicine, chemistry and pharmacy. With this training he secured his license as a pharmacist in 1889 and began service with Lee, Johnson and Co., druggists of Raleigh. This store was originally Pescud, Lee and Co., having been established at least as early as 1870 by Messrs. Pescud and Lee and by Mr. Grissom's father, Dr. Grissom. In 1889 Mr. Gilliam Grissom became a partner also. About 1890 Mr. Grissom, along with many others of that day, "Went West," locating in Colorado. As a drug clerk in Denver and Cripple Creek, as the owner of a drug store in the latter place, and as a Deputy Collector, he spent the next part of his career in the heart of the Rockies, and there won the girl, Miss Velma Coulter, who still graces

and shares his life. (His marriage occurred March 4, 1896).

Returning finally to North Carolina, we find him Secretary of the Leaksville Woolen Mills in 1903 and a flour manufacturer in 1917. During these latter years Mr. Grissom was active in national and state politics, being a prominent Republican of great value to his party. On October 24, 1921, he was appointed for a four-year term to the position he was in 1925 re-appointed to hold—Collector of Internal Revenue for the District of North Carolina. He has made a good Collector. His per dollar cost of collecting revenue for the Government has been lower than that obtaining in any other District. His books are always in balance. To the lowliest or to the highest caller he is always courteous and considerate. But the thing that makes him unique is his intimate relationship with druggists. No other pharmacist in this State, and we believe in any other, has ever been a Collector, and the fact that Mr. Grissom is a druggist gives him a natural insight into drug affairs that a lay official could not have. This fact coupled with the clear judgment and fine sympathy of the man has allowed him to serve as a successful intermediary between the Treasury Department on the one hand and the druggists of North Carolina on the other. Faithful to his trust as a federal officer, he has nevertheless borne steadfastly in mind the knowledge that when druggists down here violate the alcohol or narcotic regulations, it is a technical and not a deliberate violation, and Mr. Grissom carries his defense of them into the very heart of the Legal Section of the Treasury. His relationship with us has been intimate, brotherly, helpful: he assumes that we are always right, and so far during his administration not a single druggist has betrayed his trust.

Good luck to you, Mr. Collector, you have been our friend, and we like you. We hope you hold the job for life and that you will enjoy a very old age.—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Those Unprofitable Sales in the Drug Store

By C. B. MILLER, of Goldsboro

We read with much interest Editor Beard's article in the last issue of the JOURNAL on unprofitable sales in the drug store. We do not know where he got his information about magazines, but the proprietor who furnished the information can make a small profit out of the magazine business if he will only purchase his supplies at the right place and at the right price.

The *Saturday Evening Post* nets a margin of one and one-half cents each, and the agent from whom our stock is purchased redeems all unsold copies at the same figures. *Cosmopolitan* magazines should be purchased from the International News Company, New York, the publishers, where they can be bought for 29 cents each, and when sold for 35 cents give a profit of 6 cents each. *Cosmopolitan* unsold covers are redeemable at the purchase price by the company and we know of very few magazines published that are not also redeemable.

The proprietor who attempts to deliver magazines is foolish unless accompanied by another purchase that yields a fair profit. The sale of magazines, while not profitable to a large degree, is easy trade to wait on. In most stores it is done on the cafeteria style—wait on yourself, cash-and-carry—and brings many customers in the store for other goods and swells the volume of business. A narrow table in the center of the store is a good place to display these periodicals and requires very little attention. Buy your magazines from the publishers, not from the middle man, and you will make

something out of this business as well as popularize your store.

This article is not written with the idea of refuting any statement made by our very able editor and friend, but simply to give the dealers a little information that will help them to increase their profits and to correct the mistake they are making of allowing unsold copies to go into the waste basket. There are many other items sold by drug stores that can be classed in the same pew as magazines, but they require no additional help to sell and bring customers into the store, and after all, we can never sell a man or woman on the outside. To get folks in your store is the all vital problem and any loss sustained by the sale of these lines should be charged to advertising account. If you don't carry these goods your competitor will and thereby hangs the tale.

Our Answer

The editor has such regard and respect for Mr. Miller that he hesitates to take issue with the statements set forth in the article above. But since Friend Miller himself began the argument, it is perhaps permissible to make a rejoinder, paragraph by paragraph.

First, regarding the source of our information: The information that furnished the basis for the editorial came from *The American News Trade Journal* for November, 1926, pp. 30-33, and from Mr. J. L. Sutton, one of the proprietors of Main St. Pharmacy, in Durham, and Sutton and Alderman, in Chapel Hill.

Second, in regard to the *Post*: The *Saturday Evening Post* costs 3 1-2 cents, but it certainly does not "net a margin of 1 1-2

cents each." The 3 1-2 cents is the cost of the goods *bought*, not the cost of the goods *sold*! Overhead has to come in somewhere, including a rental charge for the most desirable display space in the whole store. Some copies must be charged (in most stores), some get carried out by mistake(!), and sometimes the few copies left are not considered by the proprietor as worth bothering with. But these little items, trifling when considered alone, play havoc with net profit. However, it is not the sale of *Saturday Evening Posts* that we object to so much as some other magazines where the gross mark up is considerably less than the 30 per cent allowed by the *Post*. So let's pass on to Mr. Miller's next paragraph.

He is right in saying that *Cosmopolitans* should be purchased direct from the publishers, because then the cost price is 29 1-2 cents (not 29 as Mr. Miller claims), instead of 31 1-2 from the American News Co., and the covers of unsold copies are then redeemable. But not many publishers get out several magazines as the International Magazine Co. does, and it is too great a bother to have small accounts with twenty or thirty individual publishers. Unless, therefore, the dealer sells on a large scale (and not many druggists do), nearly all magazines are bought from the American News Co. or one of its subsidiary companies. Buying from the American News Company means paying an average carriage charge of 5%, and keeping some unsold, unredeemable magazines. Which means swapping if not losing dollars. But, abiding by Mr. Miller's advice, suppose we buy *Cosmopolitans* direct and pay 29 1-2 cents a copy for them, sell *all* of them for 35 cents and make 5 1-2 cents a copy. He calls this 5 1-2 cents "profit." It is, but it is *gross* profit unfortunately. Based on sales, this gross profit amounts to 15.7 per cent. Now let's assume a low overhead in the magazine department despite the high rental charge that ought to be levied on account of the choice display space used; an overhead say of 18% which is equivalent in this

case to 6.3 cents. (The *average* overhead in the *average* drug store for the *average* department is 28.5% of sales. Our 18% figures is 10% less, or not quite two-thirds as much as the average.) We see, therefore, that if a druggist values his time, his space, his heat, light, et cetera, enough to charge for them, then he finds after selling a *Cosmopolitan* that he is faced with this simple problem in arithmetic:

The <i>Cosmopolitan</i> cost	29.5 cents
The overhead expenses (18%	
of 35 cents) are	6.3 cents
Total cost of the magazine	
when sold is	35.8 cents
Sales price of the <i>Cosmopolitan</i> ..	35. cents
Actual loss on each copy	0.8 cents

Every time he sells a *Cosmopolitan* (and gets cash for it) he loses almost a cent. The more he sells (the greater his turnover), the more cents he loses. If he sold enough *Cosmopolitans* he would go broke.

Now for the next paragraph in which Mr. Miller says that magazine trade is easy trade to wait on, being "In most stores done on the cafeteria style, wait on yourself, cash-and-carry plan, and brings many customers in the store for other goods, thus swelling the volume of business." We granted all of this in the editorial and gave it as the only excuse for handling magazines at all, so there is no difference of opinion on this point, unless it is about the "cash-and-carry" part. We were driving toward two points in our editorial:

1. The number of departments in a modern drug store that are conducted without profit—usually at a loss—for the purpose of advertising, to get people into the store, is growing too fast. Magazines are notoriously of this group of "pullers."

2. If druggists *must* handle magazines, we suggested that they raise so much Cain about the low mark-up that publishers and particularly jobbers would be forced to allow a gross profit of 40% on sales. *Collier's* magazine allows it now; so does the *Wo-*

man's Home Companion, the *Country Gentleman*, and the *Ladies Home Journal*; they all would under sufficient pressure. We called for the pressure. And our good friend, Charlie Miller "called" us. But we don't mind being called; in fact we enjoy a debate. What we hate is being ignored. We feel like the young editor who said "Pay some attention to me even if you have to 'cuss' me."

Unethical and Unfair

Here is a practice that always surprises us every time it is called to our attention. Certain doctors owning interest in particular stores want all of their prescriptions carried to such stores for compounding in order to swell their own profits. To guarantee this result they use various devices to conceal or confuse the identity of the ingredients in the prescription so that rival stores cannot fill the order. The usual plan is to employ a number or numbers, such as "Formula No. 60;" or they may give to combinations of drugs they commonly prescribe a name that is meaningless to everybody outside of a given store. In this fashion they are able to force the patient to have the prescription filled where the doctor, for mercenary reasons, wants it filled.

Such a practice as this violates a fundamental tenet of medical ethics. It is an undignified, unfair form of competition on the part of the store that permits it. There is nothing illegal about it—unless conspiring to restrain free trade is illegal—but there is something rather contemptible about it, and we would hate to be such poor sports, such puny fighters, as to go after business in this way. Fortunately such a practice is very rare. Most doctors and most druggists prefer to play the game in a way that displays better sportsmanship and more regard for the preference and convenience of the customer.

Quarter Horse

"I hate a quarter horse, be he human or equine. I hate the man or horse who makes the start, and cannot make the grade. No fizzle is so complete, no flop so absolute, as

the bird who starts like a whirlwind and ends like a whisper. A celluloid fire isn't worth a nickel on a long winter's night.

"We cannot all be winners, but everyone can stay the route. Some man's best may be better than yours, and that's all right. But your best is good enough to carry you across the line before sundown.

"Life is long—not in hours, days, weeks, but in happenings, occurrences and events. Pity the coach who uses a four inning pitcher to travel nine, or a two minute half-back to go full sixty.

"It's the long pull that wins.

"I once knew a girl who had exactly ten boys battling for first place in the sunshine of her smile. One was a football hero, one owned the prettiest car in town, another was president of the Glee Club, another was a leader in the school Y. M. C. A., and still another was voted the best looking boy in school.

"The nub of this galaxy was a boy who was nothing in college, had no money, couldn't play football, couldn't sing. But, he could stay the route. He took body blows from his star opponents like ticklings under the ribs. He just hung on like a leach and kept trailing the pack.

"You know the rest. In time, she became Mrs. Nub, and nine men were invited to sit on the mourner's bench at the wedding. He had shown a bunch of quarter horses how to stay the route.

"I figure that business is much the same proposition. Let meteors flash above you. Just sit tight and stick to your knitting. Don't be discouraged when someone sky-rockets to the lead. Old gravity will bring him down if he hasn't got it.

"Get set to go the full route; then do your stuff. When the man ahead takes time out, you double up; when he slows down, you speed up; when he peters out, you win.

"I hate a quarter horse. He's a flash in the pan."—*Red Barrel.*

Narcotic Addicts Fewer

Col. L. G. Nutt, chief of the Narcotic Division of the Treasury Department says

that the number of persons afflicted with the "dope" habit is decreasing. He estimates that there are about 100,000 narcotic addicts in the United States at the present time. Col. Nutt gets the above information from 300 field agents working under him who have mingled with the underworld, and who have consulted physicians, city authorities and others in a position to know. These conclusions coincide with Government reports for several years past, but conflict sharply with the official reports of paid reformers and the alarmist views of certain well-meaning citizens. While it is highly important that the Narcotic Division of the Treasury Department continue—even intensify—its efforts to lessen drug addiction, and while it is essential that the medical and pharmaceutical professions continue to lend their most intelligent support in furthering this purpose, still we need not get hysterical or pessimistic about the situation or think of dope taking as being on the increase, because persons competent and experienced say that the regulation of narcotic supply and distribution is getting under better control with each passing year. The next time some gloomy observer, or wild eyed reformer, starts talking in your presence about the increase of "dopers" and "dope," refer him to Col. Nutt's recent testimony before the House Committee on Appropriations.

More About Fixtures

THE CAROLINA JOURNAL OF PHARMACY,
Chapel Hill, N. C.

Gentlemen:

Granting that there are two sides to every question we would like very much to be permitted to take friendly issue with you and make reply to the editorial appearing in your August issue which has just been called to the writer's attention. This editorial is headed "Fine Furniture and Fancy Fixtures."

In your editorial you use as a comparison two stores, one using a set of fixtures costing ten thousand dollars while the other

is content with a set costing five hundred dollars. You state that the store using the higher priced set of fixtures changed hands several times, while the store doing business with the modest set of equipment continues to prosper.

Now, let's get at this proposition in an impartial manner from a business standpoint, for after all the buying of fixtures and equipping a store is a business proposition and one that requires serious consideration.

In your editorial we believe you would have rendered your readers a greater service if you had given them the real cause of the failure of the store you mentioned and the success of the store that succeeded. Were the higher priced store fixtures the cause of the downfall of the one store and the low priced equipment the real factor in making the latter store successful? We dare say not. Some concerns will make a success in spite of handicaps, while others will fail regardless of every convenience and environment.

If your argument was based on sound principles do you suppose for one moment that the bankers of this nation, representing the financial brains of the nation, would tie millions of dollars up in modern bank buildings and equipment? If your bank account amounted to a large sum would you hunt up the bank doing business in a shabby structure, with a five hundred dollar set of fixtures and open your account there, or would you go to the bank housed in a modern bank building with a beautiful set of marble banking fixtures and the most up-to-date vault equipment for the protection and safeguarding of your funds? The very appearance of the bank gives visible evidence of security creating a feeling of confidence. These wonderful bank buildings with their beautiful equipment stand as sentinels of prosperity and as monuments to men who have vision and confidence in the nation and who have realized from business experience that the public of today demands the best.

It is true that it would be folly for the bank with \$100,000 capital to undertake to

build and equip a bank home on the same basis that the million dollar bank would build. So it is with the druggist and every other business. However, the business man builds for the future and the druggist that has confidence in his business and the community he serves will make a serious mistake to install fixtures or equipment today that will not serve their purpose and be out of step with the times of tomorrow.

A person can live in a two room house simply furnished with bare floors and without present day comforts and he may attain a greater degree of success than his neighbor residing in a modern home with all conveniences, though not overly pretentious, yet the latter is getting more out of life—is worth more to his community and after all you cannot use the manner in which these two live as a basis for judging why one is successful and the other fails—certainly the home is not responsible.

Observations over a period of years have shown the writer that almost without exception the merchant that shows a progressive spirit and a pride in his store, keeping abreast of the time and meriting the confidence and admiration of the buying public, along with their confidence in his success and ability to serve them best is the merchant that reaches the goal of success. It would be foolish and poor business for the suburban store to install the same priced store equipment that the down town store would install. On the other hand it would be poor business for either to install equipment out of keeping with the equipment to be found in the stores of the most progressive merchants and business concerns surrounding them. The five hundred dollar set of fixtures might do in a sparsely settled community, but would look decidedly out of place in one of the up-town stores in Greensboro or some other live city.

The progressive merchant is a man of vision—a man that looks to tomorrow, and one that blazes the trail for the less progressive to follow, keeping in mind at all

times the fact that his business must be well balanced in every respect, yet giving the public what the public of today demands.

We challenge any authority to show one single instance where attractive store equipment in keeping with the financial resources of the company and surroundings ever proved to be the deciding factor in causing the failure of an individual or business concern. On the other hand hundreds of cases can be cited where stores have installed the best that they could afford and have gone forward to success and greater things.

Again we say, that your editorial would have proven a far greater boost to the fraternity it serves if you had diagnosed the real reason why your one merchant with the ten thousand dollar set of fixtures failed and the one with the five hundred dollar equipment succeeded. Personality, thrift, business ability and a thousand and one other things must be taken into consideration when diagnosing the success or failure of a business.

(Signed) W. B. CROWSON,
Sales Manager.

Morrison Manufacturing Co.,
Statesville, N. C.

EDITOR'S NOTE: We are glad to give prominence to the above reply to our editorial. Any reader sufficiently interested to do so will find on reading the editorial in question that Mr. Crowson missed entirely our point in mentioning the illustration of the firms with the ten thousand and five hundred dollar sets of fixtures. What we meant, and what we think was brought out clearly, is that a firm is likely to fail if too much of its capital is invested in fine furniture, and also that a concern may thrive with even the most modest fixtures. We did not say that the ten thousand dollar fixtures caused the one store to change hands several times nor did we claim that the other store flourished because of the cheap furniture. But Mr. Crowson has made out a good case for his side, and we cheerfully forgive him for confusing an unimportant part of our editorial with the real meat of the message.

UNCLE GEORGE

A Tribute, by J. G. Beard

It is snowing hard as I write this; the deepest snow of the winter. Looking out into it from my office window I see an old and familiar figure struggling through the drifts to reach his work. All else but him, far as the eye can reach, is white—the soft, pure white that only a snow storm can paint. Most folks would say that the aged darky floundering forward to his task stands out in sharp contrast against the snow because what they see, all they see, is a black face bordered all about in white. But to me, who know him well, there is no contrast; too many years I've watched him to see aught else than the soul and spirit of a man so white all through that I always forget the thin covering that is of another color. Inwoven throughout every fabric of his thinking are honor and gentleness and faithfulness; they are qualities reflected in every act of his modest and humble career. Because of them I see no color contrast between the man and his surrounding out there; only a pathetic and fast-aging figure blending suitably into his environment. I like to think that were I a preacher or poet or painter I could find in the old fellow the inspiration for a stirring sermon, a tender song, or a revealing picture that would be both sermon and song to those who see *into* the canvas of a masterpiece. But I am none of these things,—merely a friend writing awkwardly of something tried and true, fine and clean; something too rare properly to be portrayed with a stumbling pen and halting words.

The person I am speaking about is "Uncle" George McCauley, long-time janitor in the Pharmacy School at the University of North Carolina. No airs about him, no educated flumdoodle, just plain, everyday negro who knows his place and keeps in it. Uncle George is not so spry now as he was many years ago when I first knew him. He doesn't wield a broom so briskly perhaps nor a dust-pan so nimbly, but I defy any person to show me a janitor who does his work more satisfactorily and faithfully. The job may not get finished until after "quittin'" time but if it is Uncle George's job it is going to be done *right* if it takes him all night to do it. Its just instinct with him to be that way.

Uncle George was born November 4, 1858, in Orange County about three miles west of Chapel Hill. Brought up as a farm hand, Mr. Carl Durham, a local druggist, says of him that he could cut more wheat with a cradle scythe in less time than any man he ever saw. Moving to Chapel Hill in 1898 Uncle George worked variously about until 1912 when he assumed his present duties of janitor in the Pharmacy building. In this latter capacity he has "waited on" over 700 different pharmacy students, many of whom are now practicing druggists. They remember him as a quiet, unassuming, obliging servant, present always when work

was to be done but preferring at other times to efface himself.

Uncle George is religious—highly so. Not goody-goody nor of the breed of "shouters," but a Baptist who believes all the tenets of his Church and who endeavors to practice all the articles of its creed. Dr. W. B. MacNider, last year's president of the N. C. Medical Society, says that he once heard Uncle George offer the most beautiful extemporaneous prayer he ever listened to: beautiful in its simple words, earnest tones, and quiet hope. He has a great leaning toward lodges. I think he must be a member of at least eight. He is a very helpful worker for schools, and ready always to do his part in the advancement of his race and its problems.

Space limitations allow me no further words; only the final privilege of introducing the accompanying photograph. Hasn't the camera caught something of what I've tried to say? Don't you see something in the picture besides an old colored man with a broom?



GEORGE MCCAULEY
Veteran Janitor at the University

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Proposed Amendment to Pharmacy-Law

"The board of pharmacy shall require and provide for the annual registration of every drug store and pharmacy doing business in this State; the proprietor of every drug store and pharmacy opening for business after the taking effect of this act shall apply to the board of pharmacy for registration and it shall be unlawful for the drug store or pharmacy to do business until so registered; the fee for registration, whether original or annual, shall be one dollar, and upon the payment thereof the board of pharmacy shall issue permit to applicant entitled to receive same."

Proposed Changes in Revenue Act of 1927

The Budget Revenue Bill was introduced just one week from the day the General Assembly convened. Copies of the printed bill have been obtained and have been sent to the members of both the Executive Committee and the Legislative Committee of the Association. A meeting of the Legislative Committee has been called by Chairman Grantham for the 19th of January. Hearings will be given those desiring to be heard on any of the proposed sections, beginning the week following, January 24, and will continue until Article II of the act, providing for the Schedule of license taxes is covered, ending perhaps during the early part of February. In the meantime, the writer will in all probability advise retail druggists by letter as to action of the Legislative Committee, and also just what they should do to assist this Committee in handling the situation.

Section 127 of the proposed act relates to the tax on Restaurants, etc., and contains a new provision, set out in italics. It is as follows:

"Every restaurant, cafe, cafeteria and each hotel operating dining service on European plan, shall pay an annual license tax as follows: Those having chairs, stools *or benches* for less than ten persons, five dollars; those having chairs, stools *or benches* for more than ten persons and less than twenty-five

persons, ten dollars; those having chairs, stools *or benches* for more than twenty-five persons, and less than fifty persons, twenty dollars; those having chairs, stools *or benches*, for fifty or more persons, thirty dollars. *All other restaurants, drug stores, cafeterias, filling stations and other stands or places where prepared food is sold as a business shall be taxed under this section.*"

As proposed drug stores selling only a few sandwiches are taxed on the same basis and will be required to pay the same amount of tax as will be paid by restaurants, etc., which appears to be wholly unfair and out of proportion. If such a tax is imposed it would seem that a flat tax of five dollars per annum on all places selling only sandwiches would be more in reason, and certainly the tax on such dealers should not exceed ten dollars.

Section 134 of the act relates to the tax on Manufacturers, producers and bottlers of soft drinks, and as drafted retailers thereof are required in some instances to pay the tax on bottled goods sold by them. It reads:

"Every person, firm, corporation or association manufacturing, producing, bottling and or distributing in bottles or other closed containers, soda water, coco-cola, pepsi-cola, chero-cola, ginger ale, grape and other fruit juices or imitations thereof, carbonated or malt bev-

erages and like preparations commonly known as soft drinks, shall pay a license tax for the privilege of doing business in this State of one cent per dozen bottles or other closed containers of like quantity.

“(b) Every distributor of and every wholesale or retail dealer in the products enumerated in subsection (a) of this section shall pay an annual license tax for the privilege of carrying on said business in this State of two cents per dozen bottles or other closed containers of like quantity: Provided, that where the tax levied under subsection (a) of this section has been paid on any of the articles enumerated therein the tax levied under this subsection shall not apply: Provided, further, that only one tax shall be collected on any such articles of this subsection.

“(c) No county shall levy any tax under this section, and no city or town shall levy more than the tax levied by the State.

“(d) Each person, firm or corporation engaged in the business taxed under this section shall before beginning such business apply to the Commissioner of Revenue for a license to carry on such business and pay a tax of two dollars and fifty cents (\$2.50), which tax shall be in addition to the taxes levied under subsections (a) or (b) of this section.

“(e) Every manufacturer, bottler, producer, importer, wholesale or retail dealer in any of the products or beverages enumerated in this section shall make monthly returns, under oath, in duplicate and pay the tax imposed in respect to the articles herein taxed to the Commissioner of Revenue. These returns shall contain such information and be made at such times and in such manner as the Commissioner of Revenue may by regulation prescribe. The tax shall, without assessment by the Commissioner of Revenue, be due and payable to the Commissioner at the time so fixed for filing the return. If the tax is not paid when due there shall

be added as part of the tax an additional tax of five (5%) per cent, together with interest at the rate of one (1%) per cent for each full month from the time the tax became due.

“(f) Any person, firm or corporation who shall engage in any business taxed under this section without securing a license as provided for herein and without paying the tax due or to become due under this section, as provided for herein, shall be subject to a penalty of one thousand dollars (\$1,000), to be collected by the Commissioner of Revenue in an action brought in the Superior Court of Wake County, in addition to other penalties prescribed by statute, and shall be guilty of a misdemeanor and be fined or imprisoned in the discretion of the court.

The Revenue Act of 1925 (section 57) imposed a tax on manufacturers of bottled drinks, ranging from \$50.00 to \$175.00 per year, the amount being based on the population of the city or town in which the business was located. As seen, the proposed measure places a tax of one cent per dozen bottles manufactured on the manufacturers of bottled drinks doing business in this State; and a tax of two cents per dozen upon retailers selling bottled drinks not manufactured within the State, such as ginger ale, grape juice, etc. In addition, it requires every such dealer to obtain a license from the Commissioner of Revenue and pay therefore the sum of \$2.50, before beginning the business, and then make monthly returns under heavy penalties, at the same time imposing \$1000.00 penalty for engaging in the business without a license or for failing to pay the taxes imposed.

Section 144 of the act relates to the tax on soda fountains, and provides:

“On each soda fountain operated by any person, firm, or corporation an annual tax as follows: In towns of less than one thousand inhabitants, five dollars; in towns of one thousand inhabitants and less than five thousand, ten dollars; in towns of five thousand inhabitants and less than ten thousand,

fifteen dollars; in towns of ten thousand and inhabitants and less than fifteen thousand, twenty dollars; in towns of fifteen thousand inhabitants and less than twenty-five thousand, thirty dollars; in towns of twenty-five thousand or more inhabitants, forty dollars. On each stand at which soft drinks are carbonated and sold, the same not being strictly a soda fountain, and on each place of business not operating a soda fountain, but where bottled carbonated drinks are sold at retail there shall be an annual tax of two dollars and fifty cents. No county shall levy any tax under this section and no city or town more than the tax levied under this section. Nothing in this section shall be construed to authorize the sale of soft drinks containing cocaine or any of its salts or derivatives.''

The only difference in this proposed section and the schedule contained in the Revenue Act of 1925, under the above cities and towns are permitted to levy a tax equal to the tax imposed by the State, whereas under the Act of two years ago cities and towns were permitted only one-half the amount of tax levied by the State under this section.

A vigorous effort will be made to bring about a reduction in the amount of tax imposed in the schedule for the larger towns. For in these the tax is entirely too much and if not reduced materially many of the retail druggists of these cities will be forced to do away with their fountains, which is equal to property confiscation. It is believed that the Finance Committee may be made to see the inequality of this tax schedule.

Section 149 of the Act imposes a tax on tobacco and cigarette jobbers and retailers. The amount of tax to be paid under this section is not changed, the annual tax imposed being five dollars outside of incorporated towns and inside of incorporated towns of not more than one thousand inhabitants, and ten dollars in other incorporated towns. No county may levy any tax and no city or town may levy and tax in excess of that imposed by the state under this section.

Drive for the Capper-Kelly Bill

Mr. Eugene C. Brokmeyer, General Attorney for the N. A. R. D. has announced that an extensive drive must be made in behalf of the Capper-Kelly honest merchandising bill immediately if it is hoped to have it passed before Congress adjourns on March 4, next, and he urges State and local pharmaceutical associations particularly to prevail upon their members to appeal to their members of the House Committee on Interstate and Foreign Commerce without delay for the appointment of a sub-committee to consider the testimony offered last April and report it favorably to the full Committee. He suggests the following arguments to be used by retail druggists in making this appeal:

1. Competition safeguarding the public interest is being destroyed by rapidly developing chain stores driving independent stores out of business.

2. This is being done under the existing anti-trust laws, showing that they are inadequate to protect the public welfare.

3. Misleading cut prices are the foundation of chain stores, as well as the superstructure. The public is being led to believe that it is getting something for nothing. It is getting cheated.

4. The Capper-Kelly bill will enable manufacturers to make contracts with distributors who will maintain fair resale prices on trade marked articles, such contracts being authorized only where bona fide competition exists between both the merchandise and the manufacturers.

5. If such contracts are authorized the merchants may be kept out of the hands of price-cutting chain store monopolies.

6. The Capper-Kelly bill protects the consuming public by preserving the independent store and competition between the greatest number of competing units.

7. The Capper-Kelly bill further protects the consuming public by eliminating fraud perpetrated by substituting unknown brands of inferior quality at exorbitant prices for nationally advertised articles of known value.

Write your Congressman and Senator immediately.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

Goldsboro District Happenings

C. B. MILLER, *Reporter*

Carl Miller's Pharmacy, which was taken over on January 1st by MR. L. S. SAUNDERS, of Kenbridge, Va., is now being operated under the name of Saunders Drug Store. The firm has taken the Rexall agency. MR. C. T. MARROW, formerly with the Pitt Drug Co., of Greenville, is prescriptionist for the pharmacy.

The Standard Drug Co. is the name of a drug store just opened in Wilmington, and located in the Murchison National Bank Building. The young men composing the firm are MESSRS. A. T. SALLING and A. G. MILLICAN, both of whom were formerly with Miller's Pharmacy.

MR. C. B. MILLER was elected vice-president of the Goldsboro Kiwanis Club at the annual meeting in December.

Christmas trade, although very satisfactory in eastern Carolina, was not quite up to last year, but as druggists stand on the threshold of a New Year they are not disheartened and are determined to push business harder than ever. Increasing the average purchase will turn the trick if druggists will only do it!

Piedmont Topics

M. J. LEIMKUHLER, *Reporter*

The Troy Drug Co., of Troy, has installed new fixtures and fountain, and the store is one of the most attractive in that section of the state. The owner, DR. A. F. THOMPSON, stated he set out to equip his store in such a manner as to stay ahead of the procession of progress. The fixtures were manufactured and installed by the Morrison Mfg. Co., of Statesville.

MR. ELMER J. PITTMAN, formerly of the Thomas Drug Co., of Erwin, is now associated with the Crabtree Drug Co., of Sanford. The store has been moved from Moore St. to the new Masonic Temple Building.

MR. and MRS. J. M. SMITH announce the birth of a son, J. M. Smith, Jr. The father of the young man is the popular manager of Smith's Drug Store in Asheville.

MR. and MRS. R. E. HUNTER, of Graham, announce the birth of a son, Robert Eugene, Jr., on October 24. Mr. Hunter, Sr. is well known to the druggists of the state as the representative of the Upjohn Co.

MR. B. G. WARREN, of Leaksville, who has been prescriptionist for the Clayton Pharmacy, of Clayton, since passing the Board last June, on December 10 accepted a similar position with the Sir Walter Drug Store No. 2 at Raleigh.

MR. A. C. HORTON, of Abbeville, S. C., will open a drug store at Canton about February 1st. The name of the pharmacy will be the Canton Drug Store.

MR. W. MOSS SALLEY has returned to the drug profession and is now connected with Finley's Drug Store, Asheville. Mr. Salley was formerly with the Statesville Drug Co., Statesville, but for the past several years has been selling Ford cars and real estate in western North Carolina.

MR. H. H. NORTON has resigned his position with Carmichael's Pharmacy, of Asheville, and is now connected with the People's Drug Stores, of Washington, D. C.

MR. J. S. CLAVERIE, popular Asheville druggist has been confined indoors for several days with a touch of La Grippe.

MR. H. M. COOKE, proprietor of the H. M. Cooke Pharmacy, of Spencer, has purchased the Yadkin Drug Co., of Salisbury. The former owner of the store, MR. T. W. GRIMES, has returned to his old home in Greenville where he is associated with the Pitt Drug Co. Mr. Grimes was with the Denton Drug Co. in the Pitt town for a number of years.

MR. A. A. GAMBLE, formerly with Walker's Drug Store, of Charlotte, is now manager of the Waxhaw Drug Co., of Waxhaw, his original home town. MR. C. L. CRAWFORD, who has been with the Wilkins Drug Store in North Wilkesboro since last June, succeeds Mr. Gamble at Walker's.

MR. W. R. McDONALD, JR., who has been with the Wolfe Drug Co., of Hickory, for some time, is now manager and prescriptionist for the Spindale Drug Co., of Spindale.

MR. A. B. KUNKLE, of Statesville, has purchased the Conover Drug Co., in Conover, and taken over the management of the store. Mr. Kunkle has been with Finley's Drug Store in Asheville for several months. He is a graduate of the University School of Pharmacy. The JOURNAL is wishing for him every success in his new business venture.

Beddingfield Bros., of Clayton, suffered a loss of \$600 by a fire in October. The damage was covered by insurance.

News Around the State

J. K. CIVIL, *Reporter*

The home of MR. D. CLYDE LISK, of Charlotte, was entered by robbers on the night of January 5 and a small amount of cash was taken. Mr. Lisk is the proprietor of the Belmont Pharmacy.

MR. H. L. DIXON, proprietor of the Independence Drug Store, of Charlotte, has not proved himself as successful as a hunter as a druggist. A week's hunt early in January brought him little luck. It is reported that he missed three shots at a rabbit sitting in his bed!

MR. O. L. JOHNSON, of Bethune, S. C., recently purchased Greene's Pharmacy at Charlotte. He is making several improve-

ments in the store, and the pharmacy is now being operated under the name of the Johnson Drug Co.

MR. TURNER F. CURRENS, vice-president of the Norwich Pharmacal Co. called a sales meeting in Columbia, S. C., on January 4 to discuss the 1927 advertising program on Unguentine and other sales conditions. Twelve salesmen were present for the two-day meeting which was held in the Jefferson Hotel. Mr. Currens spent two weeks after the meeting with his salesmen calling on the trade. He has many personal friends in the Carolinas who are always delighted to have him pay them a visit.

Greensboro Topics

R. A. McDUFFIE, *Reporter*

During 1926 six new drug stores opened in Greensboro (Heaven help us if 1927 proves as pharmaceutically prolific). The new pharmacies are Herndon's Pharmacy, O. Henry Drug Store, No. 2, Summit Avenue Pharmacy, Wilson Brothers, Green St. Pharmacy and Trollinger's Pharmacy. Two stores discontinued business—the Summit Avenue Pharmacy was closed out at auction just before Christmas and the Jefferson Apothecary Shop closed its doors during the summer.

MR. JOHN L. HOWERTON is now with the Porter-Lyon Drug Co. in the Gate City.

MR. H. E. CLINE, who has been living in Florida for some time, has returned to Greensboro. His plans for the future have not been announced, but he expects to engage in the drug business again.

Effective January 1st, MR. JOHN E. JUSTICE severed his connection with the Justice Drug Co. and moved to North Wilkesboro where he will engage in the furniture manufacturing business. Mr. Justice was vice-president of the Justice Drug Co. and had been city salesman for the past twelve years. He was a good friend to every Greensboro druggist and was extremely popular with them. We shall greatly miss him in pharmaceutical circles, but we wish for him much success in his new field of endeavor. His successor with the Justice Drug Co. has not been named.

MR. H. C. CHANDLER, manager of Liggett's was injured in an automobile accident just before Christmas. His car overturned on the Winston-Salem road and he was rendered unconscious for twenty-four hours. We are glad to report at the present writing he has practically recovered.

Every druggist in Greensboro has pledged his support—physically, mentally, morally and financially—to the success of the 1927 convention of the North Carolina Pharmaceutical Association. We urge every druggist to attend the Greensboro convention. All roads leading to Greensboro are good. With the opening of the King Cotton Hotel there will be ample hotel accommodations and the local committees are striving to make the convention both interesting and worth while. Don't forget the dates and be on hand when President Eubanks calls the convention to order!

General News Items

MR. L. D. SHUFORD, formerly with the Spindale Drug Co., of Spindale, is now living in Asheville where he is connected with Scruggs Rexall Store.

MR. C. M. WILLIAMSON, formerly with the Broad St. Pharmacy, of Southern Pines, recently accepted a position as prescriptionist for the Alton C. Greene Drug Co., of Maxton.

MR. LEONIDAS JACKSON has sold his interest in the Jackson-Fitchett Drug Co., of Erwin, and on January 10 became connected with the E. R. Thomas Drug Co., in the same town. Mr. Jackson was with this firm for a number of years before going into partnership with Mr. Fitchett.

MR. W. W. WIGGINS, owner of numerous drug stores in North Carolina, has bought an interest in the Langdon Drug Co., of Coats, and he and MR. R. E. LANGDON are now the sole proprietors. The stock and fixtures will be moved to Raleigh and the business will be operated under the name of the Wiggins-Langdon Drug Co. It will be located next door to the Bland Hotel in the Bland Hotel Building on Martin street. This is the third store in which Mr. Wiggins is interested in the Capital City. Mr. Langdon will be in charge of the pharmacy.

The Haymore Drug Co. at Norlina has discontinued business and the proprietor, MR. J. B. HAYMORE, has accepted a position as prescriptionist for the Denton Drug Co. in Greenville.

On December 1st MR. C. B. CLARK bought the interest of Mr. Bennett in the Clark-Bennett Drug Co. in Williamston and the store will operated in the future under the name of the Clark Drug Co.

MR. W. M. McKINNEY has bought the stock of Lyon's store in Ayden and will open a drug store in Morehead City or Beaufort.

Mr. John Young is with the Service Drug Co., of Wilmington.

MR. S. BIGGS, of Rockingham, is doing relief work for the Fox-Richardson Drug Co. in Asheboro.

MR. T. O. PALMER, of Suffolk, Va., is now connected with the Aulander Pharmacy, of Aulander. Mr. Palmer is a registered pharmacist of Virginia.

MR. C. L. GUION, who sold his drug store in Norwood several weeks ago, is now prescriptionist for Carter's Pharmacy at Aberdeen.

MR. R. L. HAMILTON, of Oxford, is living in Fremont, where he is connected with Winders Drug Co.

MR. ALBERT BRETSCH is connected with the Broad St. Pharmacy, of Southern Pines.

MR. R. I. STANLEY has bought Denton's College Store and will open the College Pharmacy in Greenville around the first of the year. Mr. Stanley is a registered druggist of Virginia and formerly owned a drug store in Gate City and also the Diamond Pharmacy in Lynchburg. We welcome him to the Tar Heel state and wish him every success in his new business venture.

MR. J. E. SPARKS has severed his connection with the Sparks Drug Co. in Robertsonville, owned by his father, and, we understand, will be connected with the Clayton Pharmacy, of Clayton. MR. C. L. CANON is acting as prescriptionist for the Sparks Drug Co.

MR. M. A. STALLINGS, for many years with the Thomas Drug Co. at Varina, has bought the Langdon Drug Co. at Bonlee.

MR. J. C. TAYLOR, who has been prescriptionist for the Hillsboro Road Pharmacy, of West Durham, for the past several months, has bought an interest in the Middlesex Drug Co. at Middlesex and taken over the active management of the pharmacy.

MR. W. W. MILLER has severed his connection with the Aulander Pharmacy, of Aulander, and is now prescriptionist for the Whitaker Drug Co. at Enfield. He succeeds MR. E. E. MURCHISON, originally of Sanford, who has moved to Goldsboro to accept a position with the Beddingfield Drug Store. MR. R. A. HALES, who has been doing relief work for Beddingfield's, has bought the Citizens Drug Co. at Spring Hope and taken over the active management of the pharmacy.

MR. W. A. CLARK, of Fayetteville, formerly with the Mann Drug Co., of High Point, is now located with the Fairview Drug Co., North Liberty St., Winston-Salem.

MR. M. McKAY, who owned a drug store in Faison for a number of years, has purchased the Hillsboro Road Pharmacy, of West Durham, and will be in active charge of the pharmacy.

MR. R. H. PARKER, of Durham, has accepted the position of prescriptionist for the Chandler Drug Co., recently opened in Leaksville. MR. J. W. CHANDLER is proprietor of the pharmacy.

We are delighted to welcome into membership in the North Carolina Pharmaceutical Association MESSRS. J. J. WHITE, of the Kerner Drug Co., of Hendersonville; and W. R. GRIFFIN, of Pinetops.

MR. and MRS. W. H. CANADAY are back in North Carolina again after a delightful two-months' visit in Oklahoma. They arrived in Benson on New Year's Day. For a number of years they have been making their home in Richmond, but their many friends will be delighted to learn that they are planning to live in the Old North State.

MR. J. A. UNDERHILL, of Wendell, who recently passed the South Carolina Board examinations has gone to Bennettsville, S. C., to live. He is connected with the Furman Drug Co., owned by MR. R. L. FURMAN, who formerly lived in Louisburg and received his pharmaceutical education at the University of North Carolina. Mr. Underhill is a graduate of the State University and we imagine that the two druggists are enjoying reminiscing of their college days under Dean Howell and his Faculty, or about the athletic triumphs of their Alma Mater.

During the last week of the anti-tuberculosis Christmas seal campaign in Asheville, every package leaving Goode's Drug Store carried a seal—no matter how small or large the parcel.

We understand that another up-to-date drug store will be opened in Statesville early in the year. The store will be located in the new Stearns Theatre building and will be operated under the name of the Stearns Drug Co. The pharmacy will be modernly equipped in every respect. The store fixtures are being manufactured by the Morrison Mfg. Co., of Statesville. The management has not been announced, but it is understood the space and equipment will be leased.

A druggist in Columbus, Ohio, remained in his store during a big fire in the business district, and, while buildings on both sides of his establishment were burning, served hot coffee and sandwiches without cost to firemen, policemen, and reporters.

The 1927 convention of the N. A. R. D. will be held in Kansas City, the time being September 19-23.

Dailey's Drug Store, of Greensboro, has recently completed its second anniversary sale.

MRS. E. A. WATKINS, formerly MISS THEO BRYAN TWITTY, of Rutherfordton, is now living in Fort Pierce, Florida. She is planning to take the Florida Board. A recent letter states that she is already training her two children—a daughter two-and-a-half years, and a son four months—to become druggists. Mrs. Watkins' post office address is Box 1654.

The White Drug Co., of Davidson, recently added to the attractiveness of their store by having an extra section of display fixtures added to their prescription screen. This was manufactured and installed by the Morrison Mfg. Co.

During the holidays MR. and MRS. POLK C. GRAY, of Statesville, delightfully entertained the personnel of the Polk Gray Drug Co. with a most enjoyable dinner party at their attractive home.

The News and Observer for January 1st carries the following paragraph by the Shelby Correspondent: "One of Shelby's best known business establishments changed hands when B. OGBURN STEPHENSON, formerly of Charlottesville, Va., purchased Riviere's Drug Store from MESSRS. ZOLLIE RIVIERE and GARNETT M. COX." The name of the store has been changed to the Stephenson Drug Co. MR. J. C. HORD will continue in charge of the prescription department.

The Steele Street Drug Company, of Sanford, has been incorporated to deal in druggists sundries of all kinds. The authorized capital is \$2,500 with \$900 subscribed by MESSRS. J. A. YARBOROUGH, Broadway, D. M. GURLEY, D. E. MCLEAN, A. E. YARBOROUGH, of Sanford, and several others.

On Christmas Eve Santa Claus paid a visit to the *News and Observer* building in Raleigh, but instead of being garbed in the usual costume of "Ole Chris," the dispenser of Christmas gifts came in the form of an envoy from Fleming's Pharmacy. MR. C. H. FLEMING, proprietor of the pharmacy, which is just a few doors away from the "Old Reliable" offices, decided that the newspaper folk were not to be neglected as Christmas cheer was being spread in various sections of the city. Therefore, the nightly work of the editorial and mechanical forces of the paper was halted for awhile while the members enjoyed the soft drinks and cigars sent over by the pharmacy.

Marriages

Mr. and Mrs. D. H. Isley, of Burlington, announce the marriage of their daughter

Bertha Ellen to MR. EUGENE DELANO MILLAWAY on the evening of December 23. Mr. Millaway is originally from Greensboro, but for the past few years has been living in Richmond where he is engaged in the drug business.

The marriage of Miss Dixie Rodwell and MR. MILTON ALVIN MOORE was solemnized at the home of the bride in Winston-Salem on the morning of January 3rd. Mr. Moore is originally from Macon and graduated from the University of North Carolina School of Pharmacy in 1926, passing the State Board a week later. He is connected with the MacNair-Bryan Drug Co., of Tarboro, and the couple will make their home in the Edgecombe town.

Births

MR. and MRS. J. W. HARRELL, of Rocky Mount, announce the arrival of their daughter, Doris, on the morning of December 31. The father of the young lady is the proprietor of Harrell's Drug Store in Rocky Mount.

Deaths

ROBERT LEE DIXON, aged 66, well known druggist of Milton, died there on December 19 after an illness of several months. Mr. Dixon was one of Caswell county's best known men and always prided himself on the warm friendship he had with William Jennings Bryan. He was born in 1861 in Leasburg but had spent most of his life in Milton. He was a son of Jerry Warren Dixon, of Caswell, and was educated at Raleigh and Richmond, being third vice-president of the N. C. P. A. 1894-95. He was also a charter member of the Milton Methodist church, holding an official position there for many years.

MR. W. K. BARHAM, the only son of Willis Kerr and Louise (Williams) Barham, died early on the morning of December 21 at Morehead City. He had not been well for several days before his death, but had not been confined to his home. When he did not appear for breakfast, his friends went to his room and found that he had passed away during the night. Mr. Barham was licensed as a druggist in 1893 and at the

time of his death was connected with the Morehead City Drug Co. He was a direct descendant of Nathaniel Macon and was a gentleman of innate refinement. He was a native of Warrenton and his remains were carried to his old home and tenderly laid to rest in Fairview cemetery.

Just as we go to press we learn with deep regret of the death of MR. JAMES LITTLEJOHN TAYLOR in the Biltmore hospital on the morning of January 18, following an operation ten days ago. Mr.

Taylor was a native of Oxford and the oldest son of Mr. and Mrs. Archibald Taylor. He was forty-four years of age. He was licensed as a pharmacist in 1902 and had been a member of the North Carolina Pharmaceutical Association for a number of years. As representative of Sharp and Dohme, Mr. Taylor had hundreds of friends throughout the state who will be distressed to hear of his death. To his bereaved family the JOURNAL tenders the sincerest sympathy of the druggists of North Carolina.

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- (4) Our line of ointments embraces all standard formulae.

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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June 14, 1927.



JOHN L. TAYLOR, of Oxford and Charlotte
Formerly Representative in North Carolina for Sharp and Dohme

JOHN L. TAYLOR

1882-1927

In the February JOURNAL only a brief announcement was made of the sudden death of John L. Taylor for the news reached us after the page proof had been corrected and returned to the printer. In his death, however, the JOURNAL has lost one of its sincerest friends and heartiest supporters, and so we are setting aside this page as a memorial to this druggist who loved his profession, to a traveling salesman who stood in the front ranks of his calling, and to a friend of hundreds of druggists in North Carolina who admired John L. Taylor for his ability and loved him for his sincerity, geniality and unselfishness.

* * * * *

John L. Taylor died in the Biltmore Hospital, Asheville, on January 18, after a short illness, following an operation for abscess of the liver.

He was a native of Oxford and was the oldest son of Mr. and Mrs. James A. Taylor, having been born in the Granville town in 1882. His parents survive him; also eleven younger brothers and sisters. One brother made the supreme sacrifice in the World War.

From his early boyhood John Taylor showed superior ability. He was educated at the Horner Military School and during his school days he was among the leaders in his classes. When he passed the examination of the State Board of Pharmacy in April, 1902, he was the youngest man in his class.

His retail experience was gained in the Hancock Drug Co., of Oxford, and with the Carmichael Drug Co., of Asheville. On July 15, 1909, he entered the employ of Sharp and Dohme, of Baltimore, as salesman, and until his death he was a valued representative of the sales organization of this company. He made his headquarters in Charlotte.

He was an enthusiastic supporter of the North Carolina Pharmaceutical Association and a charter member of the Traveling Men's Auxiliary of the organization. He was also a member of the Oasis Temple, Shrine.

Funeral services were held at St. Stephen's Episcopal church, Oxford, of which Mr. Taylor had been a member for years. An immense congregation filled the edifice, many from out of town, who wanted to pay a last tribute of love and respect to a former citizen, greatly admired by the whole community.

A former friend says of him: "Never in the history of Oxford, his native town, has the passing of a young life been more genuinely regretted. Strong, handsome and gentle, he made many friends. He was recognized by all as an unusual man, his sterling characteristics being greatly esteemed. Though having lived in another town for the past twenty years, yet on his frequent visits to his parents, he was known and admired in Oxford for his sweet and gentle disposition and his unselfish and considerate deeds."—A. N.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Stowe Again on Health Board

Governor McLean has just appointed Mr. J. P. Stowe, druggist of Charlotte, to another six-year term as a member of the North Carolina Board of Health. This is indeed good news to the JOURNAL and to the other friends of Mr. Stowe who are glad to see him honored again with a position for which he showed such fitness during his first term in office.

It seems odd but it is nonetheless a fact that of the almost three hundred persons who compose the health boards in the several states of the Union, only about five are pharmacists. The remainder are almost entirely physicians, with here and there a dentist, sanitary engineer, or chemist. These boards are engaged in furthering and protecting the public health. Pharmacists of the new order are excellently equipped educationally and environmentally to serve as members of these boards, and it is to the credit of Governors Morrison and McLean that they had the perception and the courage to put Stowe on the North Carolina board.

It seems odd, as we just said, that the custom of naming druggists to such positions is so rare that in the great majority of states the idea is never even considered seriously. Two reasons are responsible. One is that druggists as a class are so modest and unself-assertive they seldom force themselves into uninvited positions, however much they may desire and merit the particular place. The other is that physicians as a class are so certain of their omniscience and so monopolistic when once they gain control that seldom is another class of worker admitted into their councils. Occasionally, as in North Carolina, a governor sees the importance of having the services of an expert on drugs in the campaign

against disease, and he places such an expert upon the board that is concerned with such matters. And the action is so unusual as to create national notice.

Did we say "odd?"

Why We Were Silent About Legislation

Many of our readers may have wondered why not a word concerning legislation appeared in this section of the JOURNAL before and during the present session of the General Assembly. Matters affecting pharmacy in this state were being dealt with by the legislators, and we knew beforehand and at the time that they would be and were. Yet up to now we have said not a word. Some followers of this section have asked why we appeared to take no account of, no interest in, affairs so directly related to the drug life of the state. Our answer is that the Legislative Committee of our Association felt that the particular sort of legislation being sought this year would stand the best chance of getting passed if as little publicity as possible were given it. Subsequent events have proved the wisdom of this course and what is said here now is said simply to explain why we have printed nothing about the affairs in Raleigh. The Registration Law passed—and it is the best single piece of legislation we have secured in a dozen years, several tax proposals were defeated, some license hunters were sent home, and other beneficial results were accomplished by Messrs. Grantham, Bowman, et al. By the time this number of the JOURNAL issues from the press, the General Assembly will, it is hoped, have adjourned. For the next two years we can breathe with a reasonable freedom. There may be fires and floods and furies, but the Legislation will be disassembled, and for this we are duly thankful.

The Editor Takes Fright

Word came out of the West recently that a strikingly new turn in drug store service has been taken at one of Asheville's leading pharmacies. A short time back a correspondent wrote that a fully equipped "Beauty Shop" has been added to Goode's Drug Store and that therein the simpler sex—we mean the gentler sex—can be bobbed and waved and manicured in a style not exceeded, if equaled, elsewhere in the whole city. Hereafter, at Goode's, milady may secure to the very last detail every item she needs for facial and caputal improvement. Entering the "Shop" a wreck, she departs a dream, leaving behind her some golden shekels that will add profit if not glory to the store's career.

The scribbler of these lines sees in the general adoption of this Beauty Shop idea a source of serious embarrassment. Himself a teacher of drug store methods, he visions the forthcoming crop of pharmacists as needing to be taught the mysteries of the cosmetic art, but failing under his instruction to know the difference between an oil wave and a finger curl. Which would mean that he would either be forced to take a course in the science of beautification, or else hand in his resignation as being unfitted as a pharmaceutical pedagogue. Feeling a trifle old to learn such new tricks, Ye Scribe sees in the whole business a great menace to his bread-earning ability, and without wishing his good friend Goode any ill fortune, he is secretly praying that the project won't pay well enough to be adopted as a standard side line in drug stores.

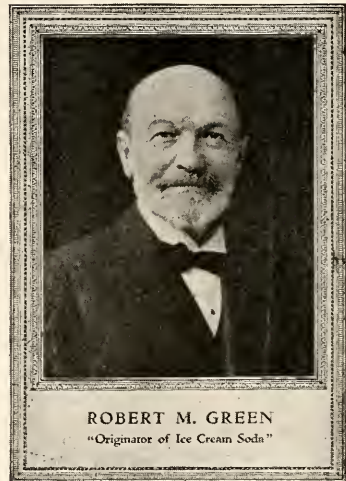
REMINISCENCES

Soda-Jerking Twenty-Five Years Ago

By J. G. BEARD

Twenty-five years ago I was placed in charge of what was, for those days, an efficient and beautiful soda fountain. It was made by Robt. M. Green and Sons, prominent then as now as fountain manufacturers. The fountain was the so-called "wall type," being wholly placed on the back bar. Draft arm, syrup jars, ice containers and water faucet—the only competent parts,

were arranged in a square, onyx or marble box surmounted by a mirror. The front counter or "bar" was given over wholly to mixing and serving drinks after they had been drawn from the fountain behind. The fountain itself was about three feet square. The counter in front was, I should say, six feet long. Abutting it at one end was a wooden ice cream cabinet. The carbonated water was supplied from the rear through a lead pipe that came from a tank filled with water and "gas." In order to manufacture this mixture correctly, an empty tank was filled with water (toted in from a well), placed on a cradle, connected up with a tube of carbonic acid gas, and then "rocked" by hand until, by continued agitation, the combination became "carbonated" water. Earlier than my day the gas itself was made on the premises by adding sulphuric acid to marble dust (calcium carbonate) and mixing the resulting CO₂ gas with water in a special container. Incidentally I shant ever forget how horrified I was on first hearing that people actually drank what my childish mind, unversed in chemistry, thought of as a mixture composed of Vitriol mixed with powdered tombstone (the latter being my idea of marble).



The drinks themselves were not greatly different then from now in so far as composition was concerned. There were the simple sodas, ice cream soda, milk shakes, ice

cream, sherbets, -ades, and a few special formula concoctions like Lime Juice and Pepsin, Moxie, etc. It seems hard to believe, but the Coca Cola Co. in those days was giving away (begging folks to use) tickets that called for free glasses of their now famous beverage in order to get the product introduced. The formula or method of making Coca Cola has been greatly improved since then for I seem distinctly to remember that a person had to cultivate a taste for the stuff just as for beer and olives. The flavoring syrups for sodas, etc. were all made on the place and to each was added soap bark (Quillaja) in some such form as an infusion or tincture to give the proper "fiz" or foam to the finished drink.

I think I made a good soda jerker; certainly I took a great pride in being the managing operator of the old Green fountain I described above. In those days soda clerks still had time to make extra and unnecessary flourishes when serving drinks, and I feel justified in bragging that I could pour a milk shake from one glass to another with the glasses held as far as my arms could keep them and with the mixture describing an arc higher than my head. I hate to think about the amount of milk that I (and my kind) wasted practicing this stunt when the "boss" was out, but I finally perfected my performance, and claim that I never once splashed milk in a customer's face. This trick, by the way, gave rise to the term "soda slinger," an expression that may not now be "good form" in soda circles. Nowadays when I look at milk shakes being mixed by motors and served with the least lost motion by high pressure dispensers getting no apparent fun from their jobs, I sigh and feel a bit sad to realize that all the romance was taken away from soda service when the old time wall fountain gave way to these modern, soulless, efficient, iceless, elaborate contraptions that such folks as Robt. M.

Green and Sons now manufacture. They fit in with the spirit and methods of today and I wouldn't make them one whit less convenient and productive if I could but to save my soul I could never get sentimental and proud and happy over the management of one of the blamed things like I did over the old "Green Box" I used to struggle with. These new things are machines; the kind I worked with had personality and somehow or other you loved them in spite of having often to "cuss" them.

"Them was the Good Old Days."

Twenty-Two States Prohibit Liquor Prescribing

The State laws permit the prescribing of intoxicating liquors on the official prescription Form 1403 in New York, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, Pennsylvania, New Jersey, Maryland, Virginia, Kentucky, Michigan, Ohio, Minnesota, Wisconsin, Iowa, Missouri, Illinois, South Dakota, Texas, Louisiana, Nevada, Montana, California, Wyoming, Colorado and Hawaii. The maximum quantity authorized to be prescribed per period of ten days is one pint of spirituous liquors, except in the States of Michigan and Ohio where the amount is limited to one-half pint, and in Colorado where the amount must not exceed one-fourth pint.

In the remaining states, namely: Maine, Delaware, West Virginia, North Carolina, South Carolina, Tennessee, Georgia, Alabama, Mississippi, Arkansas, Florida, Indiana, North Dakota, Nebraska, Kansas, Oklahoma, New Mexico, Utah, Arizona, Idaho, Oregon, and Washington, the State laws prohibit the prescribing of intoxicating liquors for medicinal purposes. While the state of North Dakota prohibits the prescribing of intoxicating liquors, it permits physicians to obtain intoxicating liquors for use in their offices for emergency cases.

**THE BEST KNOWN MAN IN AMERICAN PHARMACY
WILL ADDRESS THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION AT THE GREENSBORO
MEETING ON JUNE 22, 1927.**

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Drug Store Registration Law

A BILL TO BE ENTITLED AN ACT TO AMEND CHAPTER 110. ARTICLE 3, PART 1, OF THE CONSOLIDATED STATUTES, VOLUME II, REQUIRING THE ANNUAL REGISTRATION OF DRUG STORES AND PHARMACIES.

The General Assembly of North Carolina do enact:

Section 1. That chapter one hundred and ten, article three, part one, of the Consolidated Statutes, Volume Two, be and the same is hereby amended by adding a new section immediately after section six thousand six hundred and seventy, to be known and designated as section six thousand six hundred and seventy (a), as follows:

Sec. 6670 (a). That the Board of Pharmacy shall require and provide for the annual registration of every drug store and pharmacy doing business in this State; the proprietor of every drug store or pharmacy opening for business after the taking effect of this act shall apply to the board of pharmacy for registration, and it shall be unlawful for any drug store or pharmacy to do business

until so registered; the fee for such registration, whether original or annual, shall be one dollar, and upon the payment thereof the board of pharmacy shall issue permit to applicant entitled to receive same. All permits issued under this section shall expire on December 31 of each year.

The terms "drug store" and "pharmacy" as used herein shall mean any store or other place in which drugs, medicines, chemicals, poisons, or prescriptions, are compounded, dispensed, or sold at retail, or which uses the title "drug store", "pharmacy" or apothecary", or any combination of such titles, or any title or description of like import. *Provided*, that nothing in this section shall apply to the sale of domestic remedies, patent and proprietary preparations, and insecticides as set out and provided for in paragraph two of section six thousand six hundred and sixty seven of the Consolidated Statutes.

Sec. 2. That all laws and clauses of laws in conflict with the provisions of this act are hereby repealed.

Sec. 3. That this act shall be in force and effect from January 1, 1928.

Above is the complete text of Senate Bill 160—House Bill 455 which passed its third reading in the House on February 17, thereby becoming incorporated in Article 3, Part 1, of the Consolidated Statutes, regulating the practice of Pharmacy in North Carolina.

The measure, designed to enable the Board of Pharmacy better to enforce the pharmacy law in preventing the opening and operation of drug stores by unqualified persons, was recommended to the Association by the Board, and at the last annual convention

of the Association was endorsed and the Legislative Committee was authorized to prepare the bill and submit to the 1927 General Assembly for passage. Accordingly, therefore, the original measure which provided simply for the registration of drug stores and pharmacies, the first paragraph of Sec. 6670 (a), was prepared and was introduced in the Senate on January 23, by Senator F. W. Hancock, Jr., of Oxford, and referred to the Senate Committee on Health. This Committee reported the bill favorably a few days later. But when it

came up for its second reading opposition to its passage arose and it was re-referred back to the Senate Health Committee, and in spite of rather bitter opposition it again was reported favorably. In the meantime it was learned that several Senators would oppose the measure on the floor of the Senate unless amended so as to clarify the meaning of the terms "drug store" and "pharmacy" and also exempt from the act the sale of domestic remedies, patent and proprietary preparations and insecticides. It was at this juncture the amendment defining the terms "drug store" and "pharmacy" was drafted and submitted to those opposing the measure. It was accepted and the original bill with the amendment paragraph two of Sec. 6667 (a), above, passed the Senate unanimously and was sent to the House. Here the Health Committee also reported the amended bill favorably after several of its members had inquired into the various features of the measure, leaving only the favorable action of the House to make it law. Passing both its second and third reading in the House on the 17th, the amended bill, as set out, was made a part of our pharmacy law, and gave us more even than we thought possible to get at this time and considerably more than we had asked for.

Narcotic Prescriptions

The general attorney for the N. A. R. D. has recently furnished a very comprehensive and concise statement with respect to narcotic prescriptions, as follows:

A narcotic prescription can be written on a typewriter and signed by a physician.

A narcotic prescription may be written by a druggist and signed by a physician.

A narcotic prescription is not required to be written on a physician's prescription blank, but to be effective it must be issued by a physician duly registered under the Harrison act, and must be issued for "legitimate medical purposes", and must bear the name and address of the patient, address and registry number of the physician.

"Exception (2) Article 117" may be indorsed on a narcotic prescription by the physician where the patient is aged and

infirm and would die if deprived of the narcotic. Where such indorsement is written on the prescription it is not necessary to give the patients' age, diagnosis, etc.

Where the patient is suffering from incurable disease, such as cancer, advanced tuberculosis, the physician should indorse "Exception (1) Article 117" on the prescription, without anything further.

Physicians cannot telephone narcotic prescriptions to druggists without violating the regulations.

Regulations 35 for the enforcement of the Harrison Narcotic Act have been revised so as to permit the refilling of prescriptions calling for narcotics in quantities exempted by section 6 of the act.

"Whiskey Trust" Bill Defeated

The Administration bill, H. R. 15,601, creating a "Medicinal Spirits Corporation" and granting a monopoly in the manufacture and distribution of spirits for medicinal purposes, was defeated by the Ways and Means Committee of the House of Representatives on February 2, by a vote of 16 to 8. The N. A. R. D. in cooperation with many state and local pharmaceutical associations represented the only organized opposition to the bill, we are advised by Mr. Brokmeyer. Chairman Green of this Committee appointed a subcommittee to draft a new bill, naming Representative Willis C. Hawley of Oregon Chairman, and appointing Hon. Robert L. Doughton of North Carolina as one of its members. In this connection it is stated that several druggists of the Eighth Congressional District have requested Mr. Doughton to cooperate with the N. A. R. D. and our Association in preparing the new bill. It is understood that the new bill will be limited to provisions authorizing the Secretary of the Treasury to designate six distilleries to manufacture new whiskey for medicinal purposes required when present stocks are exhausted, in about five years, and authorizing the Secretary of the Treasury to reduce the number of concentration warehouses.

The fight is not one that concerns the wet states alone, and the associations of some of the "dry" states as well as those in the "wet" states coöperated with the N. A.

R. D. for the defeat of the bill, and will continue to cooperate in this matter until a satisfactory measure is brought forth. For obviously, any legislation affecting the supply, price and distribution of whiskey for medicinal and industrial purposes is bound to effect the manufacture and distribution of alcohol for medicinal and industrial purposes, including the law and regulations governing the same.

Uniform State Cosmetic Bill

Already a Model State Cosmetic Bill has been introduced in some three or more of the State Legislatures, including New Hampshire, New York and Massachusetts, and it is expected that the measure will be introduced in all the legislatures of the country. The effect of the proposed legislation would be to limit the cosmetic covered by its provisions to be dispensed upon physician's prescriptions, we are told by the general attorney of the N. A. R. D. Further, the bill provides that a cosmetic is adulterated when it contains "any salt, compound or derivative of lead, arsenic, mercury, or of hydrofluoric acid, any free sodium or potassium hydroxide in excess of one-half of one per cent, any amine derived from coal tar hydrocarbon, any methyl alcohol, or any other ingredient that renders its use injurious". The bill also provides that a cosmetic is misbranded if its package or label shall bear, or any advertising matter relating to the article shall contain, any statement, design or device which is false, misleading or deceptive in any particular, or if its inner or outer package labels shall fail to bear a plain and conspicuous declaration of the presence and amounts, in accordance with the common method expression, of salts, compounds, and derivatives of silver, copper, zinc, barium, bismuth, antimony, cadmium, nickel and of cobalt, any oxalic acid, belladonna, or mydriatic alkaloids, and any salts, or derivatives of such, any pyrogallie acid, calcium sulphide, formaldehyde, aluminum chloride, aluminum oxychloride, and any free mineral acid in excess of one per cent. The bill defines the term "cosmetic" as "any substance or combination of substances represented, whether wholly or in part as for use extern-

ally or by direct application for embellishing, cleansing, perfuming, conditioning, or otherwise improving the appearance of the skin, lips, eyes, hair, nails or teeth of the human body, etc." Regular licensed doctors of medicine and of dental surgery in personal attendance upon patients may prescribe the substances prohibited by the proposed law.

Officers of the N. A. R. D. have prepared a questionnaire and Secretary Henry has mailed it to secretaries of State Associations to be sent immediately to their members for replies. It is desired to use these replies as evidence before state legislatures to show that the extent of injuries caused by the use of cosmetics is negligible and where they do occur they are the result in practically every instance of misapplication, or misuse. If not, the injuries are caused by some idiosyncrasy, or peculiar physical condition of the user.

Up to the time this is written, February 14, the writer has not heard that such a bill is contemplated at the present session of the General Assembly.

Professor Kyser Testifies as Soap Expert

PROFESSOR E. V. KYSER is back from New York where he appeared as an expert for the American soap manufacturers, who were fighting a suit brought before the Federal Trade commission by the government to prohibit the use of the name "castile", in American-made soap. The government's suit was at the instigation of the importers of foreign soap who charged that "castile" was a name originally applied to a foreign soap, the ingredients of which were found only in foreign countries—hence that the use of the name by American manufacturers was misleading. Professor Kyser's testimony was that the term "castile" was generic, and he had assembled a wealth of data showing the history of soap for several centuries before Christ down to the present time. For seven hours a day for four days he was put on the witness stand and subjected to direct and cross examination. The lawyers told him he made a "perfect witness."

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

All Around North Carolina

M. J. LEIMKUHLER, *Reporter*

MR. C. L. CRAWFORD, formerly with Walker's at Charlotte, is now connected with Ballew's Cash Pharmacy, of Lenoir, while Mr. Simpson, a Greenville, S. C., druggist, succeeds Mr. Crawford at Walker's.

We regret to learn that MR. W. H. WEARN, of Burwell and Dunn, was confined to his home early in February with a severe cold and touch of La Grippe.

MR. B. A. BELL, formerly of the Alton C. Greene, Drug Co., of Maxton, has purchased the Maxton Drug Co., in the same town and changed the name to Bell's Pharmacy. Mr. Bell states that for the present he will not have a prescription department.

MR. H. M. GADDY, for several years with the W. H. King Drug Co., of Raleigh, is now representing Sharp and Dohme in western North Carolina, succeeding the late MR. J. L. TAYLOR.

MR. and MRS. E. M. HARDIN have returned from a delightful ten-day motor trip to Florida. Mr. Hardin is the proprietor of the Hanover Drug Co., of Wilmington.

The many friends of MR. JOSEPH HOUSE, popular druggist of Beaufort, will be glad to know that he has fully recovered following treatment at Johns Hopkins Hospital, Baltimore.

The Davis Pharmacy, of New Bern, has moved into a most attractive store building, located on Broad street. About a year ago this pharmacy was compelled to seek temporary quarters as their old building was condemned. They are now housed permanently in the up-to-date store located next door to their original quarters.

MR. E. F. ROBINSON, of Wilmington, is undergoing treatment at Johns Hopkins,

Baltimore. Mr. Robinson is connected with the prescription department of the Hanover Drug Co.

The name of the Hopkins-Landquist Co., of Winston-Salem, has been changed to the Salem Pharmacy. This store was purchased by MR. K. BARROW from MR. T. E. LANDQUIST early in 1926. Since that time MR. K. W. DAVIS has been in charge of the prescription department, but he resigned on February 1st to accept a position with Hutchins Drug Store in the Twin City and was succeeded by MR. C. R. WHEELER, who has been for some time with the Carolina Drug Co., of Wilson.

The name of the Herndon-Siske Drug Co., of Greensboro, has been changed to Herndon's Pharmacy, Inc.

MR. and MRS. A. C. CECIL, of High Point, enjoyed a short trip to Florida the latter part of January.

MR. J. Q. FERGUSON, of Randleman, who has been with the Walnut Cove Drug Co., of Walnut Cove, for several months, is now prescriptionist for the Yadkin Pharmacy, of Salisbury. This store was known as the Yadkin Drug Co., until it was purchased by MR. H. M. COOKE, several weeks ago.

MESSRS. C. P. MITCHELL and HOMER ANDREWS, druggists of Burlington, have bought the stock and fixtures of the Lea Drug Co., which recently went into the hands of a receiver. They will move the stock and fixtures into one of the suburbs of the town and will open a new store. The new business will not, however, include a prescription department. MR. L. J. LEA, the former owner of the store, is now a "Knight of the Grip," selling various novelties.

A new drug store will open for business in Hendersonville about March 1st and will be known as Adair's Drug Store. The store

was recently incorporated with authorized capital of \$10,000, \$6,000 of which was subscribed for by W. H. ADAIR, J. D. KENERLY and Marie Kenerly, all of Hendersonville. MR. W. H. ADAIR is originally an Alabama druggist, but was licensed in this state by reciprocity in 1924. For some time he was with Tom's Drug Store, of Salisbury, but since March, 1926, he has been connected with the Rose Pharmacy, of Hendersonville. The new pharmacy will have H. M. Wade fixtures, a "Green" soda fountain, and will be up-to-date in every detail.

MR. RANDALL MANN, the proprietor of Randall's Pharmacy, of High Point, has returned from a hunting trip around Beaufort. He came back with a fine bag of game.

We understand that the new drug store to be opened in the Stearns Theatre building in Statesville by the Stearns Construction Co., will be known as the Broad Street Pharmacy. The Pharmacy is installing a "Green" fountain and Morrison fixtures.

MR. R. K. BLAIR, well known druggist of Charlotte and proprietor of Blair Bros. and Co., will open still another pharmacy shortly in the Queen City to be known as the Plaza Drug Co. MR. W. D. BRADSHER, originally of Oxford, but who has been with the Resse-Stove Co., of Charlotte, for some time, will be in charge of the prescription department.

The Nissen Drug Co., of Winston-Salem, has been incorporated to operate a general retail drug business. The authorized capital is \$25,000 with \$300 subscribed by MESSRS. L. M. BOBBITT, A. B. BOBBITT and W. L. FERRELL, all of Winston-Salem. The store will be located in the Nissen building, the Twin City's new \$2,000,000 office building. The pharmacy will be modern in every detail with National fixtures and a Bishop-Babcock fountain.

News About the State

JOHN K. CIVIL, *Reporter*

MR. H. C. CHAMPION, is now manager of the South Shelby Drug Store, of Shelby. The proprietor, MR. F. D. QUINN, is devoting his entire time to his new store in Shelby, Quinn's Pharmacy.

Mooneyham's Drug Store, of Asheville,

was broken into and robbed recently. This is the second time within six months the store has been entered. Several hundred dollar's worth of goods were taken by the the thieves.

The many friends of MR. HARRY MEACHAM, of Statesville, the popular representative of the Scott Drug Co., of Charlotte, are glad to see him back on the job again. Mr. Meacham was severely burned in an automobile explosion the early part of November and suffered a great deal of pain for several weeks. We are delighted to report that he is now fully recovered.

MR. R. A. GRAY, formerly with the Scrugg's Drug Store, of Asheville, is now with the Johnson Drug Store in the same city.

MR. J. L. KIRKPATRICK has accepted the position of manager for Cook's Pharmacy, of Asheville, succeeding MR. ROBERT COOK, who resigned early in the year in order to devote his entire time to real estate.

The name of the new store recently opened in Canton is the Horton Drug Store. It is owned and operated by MR. E. C. HORTON, of Abbeville, S. C.

Druggists of North Carolina are welcoming MR. B. O. STEPHENSON into the retail field. Mr. Stephenson has been the representative of McKesson and Robbins for the past three years, but on January 1st became the proprietor of the Reviere Drug Co. in Shelby, changing the name to the Stephenson Drug Co. It is one of the largest and best drug stores in the county.

General News Items

We are delighted to welcome into membership in the North Carolina Pharmaceutical Association Messrs. B. G. WARREN, prescriptionist for the Sir Walter Drug Store, No. 2, of Raleigh; G. G. BUCHANAN, of the Revolution Pharmacy, of Greensboro; and C. V. CAGLE, of the Justice Drug Co., of Greensboro.

MR. JOHN C. WHEATCROFT, N.A.R.D. representative, received a most cordial welcome from the Asheville druggists on a recent visit to the Mountain City. That Asheville druggists appreciate the benefits to be derived from organization is evidenced by the fact that a majority of them gave

their check to the representative for the current year's dues. In his report to the national office Mr. Wheatercroft expressed his appreciation of the assistance rendered him by MESSRS. R. F. HOLLAND and J. A. GOODE stating "it was a real pleasure to call on the fine, progressive, likable men engaged in the retail drug trade in Asheville."

The sixth annual observance of First Aid Week will be held during the week of March 13.

MR. G. W. C. RUSH resigned his position with the Fox Drug Co., of Aberdeen, the first of the year, and since that time has been traveling representative for E. R. Squibb and Sons with headquarters in West Virginia. We regret that Mr. Rush's new position takes him away from North Carolina but we are wishing for him every success. He was always an attendant at the State Association meetings and we are hoping that he will be able to be present at the Greensboro convention.

A bold robber forced his entrance into the Edgecombe Drug Co., at Tarboro Sunday night, January 23, and made away with \$40. MR. A. T. NICHOLSON, one of the members of the firm, returning at eight o'clock noticed that the cupboard where he kept the narcotics and a small box of change had been tampered with. The door had been prized open with an ice pick and the change in the box taken. No narcotics were missing.

MR. ERNEST DEAL, North Carolina druggist of Taylorsville, who has been practicing in Atlanta, has returned to this state and is now connected with Eckerd's Cut Rate Drug Store in Raleigh. Mr. Deal made the highest average on the State Board examinations last June, thereby winning the Beal Prize.

MR. C. B. BRITT, of Chadbourn, is now connected with a drug store in Fairmont.

MR. J. A. BULLOCK, University student who will receive the degree of B. S. in Pharmacy this June, represented the Alpha Gamma chapter of Phi Delta Chi at the Grand Council meeting held in Memphis the second week in February.

The JOURNAL offices were delighted to re-

ceive visits recently from MESSRS. K. E. BENNETT, of Bryson City; J. A. GOODE, of Asheville, and M. J. LEIMKUHLER, of Charlotte. The Managing Editor was pleasantly surprised also with a long distance telephone visit from Greensboro from MR. TURNER F. CURRENS, of New York, vice-president of the Norwich Pharmacal Co. We are hoping that on his next southern trip Mr. Currens will include Chapel Hill in his itinerary.

MR. C. M. HIGGINS, druggist of McFarlan, served as Assistant Sergeant at Arms during the last Legislature.

We understand that MR. JESSE TURLINGTON has sold his interest in the Turlington Drug Co., of Hendersonville.

MR. P. G. GLASS has severed his connection with Cline's Pharmacy, of Concord, but has not announced his plans for the future.

MR. J. A. GOODE spent several days in Greensboro recently en route to his home in Asheville after a successful hunting trip in the eastern part of the state.

MR. J. M. SMITH, for several years with Smith's Drug Store, of Asheville, has bought the business from MR. R. G. SCRUGGS and taken over the management of the firm. Mr. Scruggs will devote his entire attention to Scruggs Rexall Store on Patton Avenue.

On January 24 the Porter-Lyon Drug Co., of Greensboro, was placed in permanent receivership, and MR. P. A. HAYES was named operating receiver, giving bond for the sum of \$3,000. The Porter-Lyon company formerly operated on lower South Elm street, but when the Sockwell building, next to the Jefferson Standard Life Insurance company's building, was remodelled and modernized a few years ago, the drug company moved there, having one of the prettiest stores in the city. The receiver has intimated that the corporation would continue in operation.

We are pleased to report that MR. B. W. BINFORD, who has been ill in a Georgia sanatorium since last September, is improving rapidly and hopes to be able to come back to North Carolina in the early summer to resume the practice of his profession. He writes that he has been reading the Caro-

lina Journal of Pharmacy regularly and does not want to miss an issue.

NOTICE: A young man without drug store experience, 27 years of age, wants a position during the summer months, beginning May 1st. He is planning to enter the School of Pharmacy of the University next fall, and his services can be secured this summer at a reasonable salary as he is anxious to get some experience before taking up his pharmacy studies. He has already had two years pre-medical study in the University and for the past year has been assistant principal of a state high school. We shall be glad to furnish his address to drug stores who may desire his services.

The JOURNAL extends sincerest sympathy to MR. E. R. THOMAS, of Erwin, in the death of his father; to MR. J. A. GOODE, of Asheville in the death of his mother; and to MR. C. O. PICKARD, of Mebane, in the death of his father.

MR. and MRS. D. T. BRILES, of Rocky Mount, recently celebrated the eleventh anniversary of their wedding with an elaborate buffet supper. In the midst of the party Mr. and Mrs. Briles were given a pleasant surprise when a special delivery package was brought in filled with miscellaneous gifts from their friends.

The Hicks-Crabtree Drug Co., of Raleigh, trading as the Tucker Building Pharmacy, was declared bankrupt on January 15. Mr. J. D. SIMPSON, an experienced drug clerk, was named as receiver. The assets of the store are listed as \$12,000 with liabilities of \$16,000. The condition of its affairs is largely attributed to the long ill health of MR. GILBERT CRABTREE, senior member of the firm.

MR. S. AVNER has resigned his position with Wiggins Drug Store, of St. Pauls, and returned to his home in California, Pa.

MR. R. L. HAMILTON has severed his connection with Winders Drug Co., of Fremont, and is now practicing his profession in Concord.

MR. E. P. GILKEY, for many years with Raysor's Drug Store in Asheville is now with Carmichael's Pharmacy in the same city.

We note in a recent issue of the *Bulletin of Pharmacy* that "A new industry has grown up in this country—the manufacture of a solvent for use in removing chewing gum from theatre seats." Now if a paint for chairs can be manufactured that won't rub off, and if leather cushions can be made that won't stick to clothes we will be all fixed.

The interior of Sprinkle's Pharmacy at Weaverville has been extensively remodeled and many improvements made. A modern fountain has been installed on a cement foundation. MR. HERSCHEL ROBERTS is prescriptionist for the store.

The *Raleigh News and Observer* recently carried a very interesting biographical tribute to the late MR. WILLIAM SIMPSON, one of the most admired and beloved pharmacists of North Carolina. The article was written by Dr. CHARLES F. MESERVE, for many years president of Shaw University while Mr. Simpson was dean of the School of Pharmacy. After paying a tribute to Mr. Simpson's thoroughness as a teacher, and skill as a pharmacist Dr. Meserve says, "Many useful men have lived and wrought in the course of Raleigh's history, but I can say without the slightest hesitancy that not one has served better than that honorable man that I first met among the leading citizens here—with all his usefulness to his home city in his professional work, he always preserved a rare pleasantness and charm of manner, which always made one feel the better for having conversed with him, or had any transaction with him." Mr. Simpson, as the older readers of the JOURNAL know, in addition to his work as teacher and druggist, was one of the founders of the State Association, its third president, and secretary treasurer and member of the Board of Pharmacy for nearly a quarter of a century.

South Carolina News

JOHN K. CIVIL

The Caldwell Drug Co., of Spartanburg, has increased its capital stock from \$10,000 to \$25,000. This store was given a lengthy write-up in the recent issue of the

Retail Druggist, the service feature of the pharmacy being especially emphasized.

MR. DAVE COLEMAN, of the Jonesville Drug Co., of Jonesville, was recently married to Miss Adelaide Bell, of Jonesville, a member of the Jonesville High School Faculty.

Carpenter Bros., of Greenville, had their second fire on the evening of January 8. Damage to the extent of \$2,000 was done by the fire, smoke and water.

The Bolt Drug Store, of Greenville, is increasing its store space and, in addition, is making extensive improvements in the pharmacy making it one of the handsomest in the city.

On account of the ill health of the proprietor, the Simpson-Wall Drug Store, of Greenville, has discontinued business.

MR. ROBERT M. PRINCE, formerly of Conway, is now with Littlefield's Drug Store, of Greenville.

South Carolina Board of Pharmacy Meeting

A regular meeting of the South Carolina Board of Pharmacy will be held in the Masonic Temple at Columbia on March 16th.

In addition to the routine business of the Board, tentative plans for the annual meeting of the Association at Myrtle Beach will be discussed and it is likely that shortly thereafter President Frierson will announce his Committees for this important and enjoyable event.

Fifty Years a Drug Store

"Miller's" Goldsboro Drug Store has for its slogan, "Fifty Years a Drug Store." The pharmacy has for half a century occupied the same stand as today—at the corner of West Center and Walnut streets—and is one of the few stores in the state which has celebrated its Golden Anniversary. The drug store was opened by the father of the present owner, DR. J. F. MILLER, medical doctor and a graduate of the Jefferson Medical College, of Philadelphia. A North Carolina volume published in 1885 says: "In 1869 the doctor opened in the drug business and now does an extensive and growing trade. He carries a full line of

chemicals and drugs, proprietary medicines, etc., and we need hardly say selects his goods with that care and experience only to be found in the practical physician of many years standing. The store Dr. Miller has erected this year (1885) is one of the main buildings of the town and in architecture, style and furnishing, ranks with the finest in the South." In addition to the drug store, Dr. Miller, "enjoyed one of the largest practices of any physician in the state." MR. C. B. MILLER was taken into partnership by his father in 1891. He has just completely remodeled the store and added attractive new furnishings. A Goldsboro newspaper, after commenting upon the improvements says, "the store is only old in name—and this without reference to the age of 'Charlie Miller' either, its progressive and popular and professionally illustrious proprietor."

Mr. Niestlie Becomes Manufacturer

MR. WILLIAM NIESTLIE has resigned his position with the Munds Pharmacy, of Wilmington, and is now in charge of the laboratory of the Niestlie Medicine Co., located at 1002 Princess Street, Wilmington. The concern was incorporated recently with a capital stock of \$100,000 to manufacture several remedies. The announcement sent out by the company asks the public to "Try Niestlie's Five Remedies," and sets forth the value of Niestlie's Cough Syrup Compound, Liniment Compound, Compound Croup Kura Salve, Compound Vegetable Liver Pills, and Compound for Colds, Neuralgia, Headache and Fevers.

Mr. Niestlie is well known to the druggists of North Carolina, having been in the retail drug business since October, 1878. He was licensed in 1886, being the only one of a class of five to pass the full examination. The same year he joined the State Association. He has been a frequent contributor of papers at the annual meetings and often has sent specimens of the interesting Venus Fly Trap for the pleasure of the members. He loves to style himself as the "Old Venus Fly-Trap Crank."

As he launches out into the manufacturing business friends are wishing that the enterprise will meet with marked success.

Vick Co. Closes Successful Six Months

Closing out the most successful six months period in the history of the company, the Vick Chemical Co. on February 1st mailed quarterly dividend checks in the amount of 87 1-2 cents on each share to all stockholders. The net profit shown by the company was \$1,323,813.73 for the six months which was approximately \$83,000 greater than the net profit for the same period the preceding year.

New Corporations

The following drug stores have received certificates of incorporation:

Hutchinson Pharmacy, Inc., Bladenboro. Authorized capital \$100,000 subscribed \$300 by S. S. HUTCHINSON, JR., SUSIE B. HUTCHINSON and B. O. WARD, all of Bladenboro.

Simpson Drug Co., Inc., Burlington. Authorized capital, \$10,000; subscribed \$1,200 by LUTHER SIMPSON, DEWELL MOORE SIMPSON and JAMES W. RIDGLE, all of Burlington.

Bowen Drug Co., Washington. A retail and wholesale drug store. Authorized capital \$25,000; subscribed \$3,000 by E. C. WORTHINGTON, J. F. BUCKMAN, JR., and E. T. BUCKMAN, all of Washington.

The Burton Drug Co., of Walnut Cove. Authorized capital, \$50,000 and \$1,550 subscribed by JOHN A. BURTON, GEO. H. FULTON and R. T. CHILTON, all of Walnut Cove.

That's the Way to Do It

Not long ago we had a note from MR. J. R. KELLY, of the Justice Drug Co., of Greensboro, asking for some N. C. P. A. membership blanks and stating that he thought he could secure some new members for the organization. In a few days he sent in the names of several new members and said he would forward others from time to time. That's the sort of interest we need in the association! If more druggists would have a three hundred and sixty-

five day interest in the organization we'd soon have a hundred per cent. of the druggists working for the best interests of pharmacy.

A Handsome Mountain Pharmacy

Late in January Smith's Drug Store, of Franklin, moved into an attractive store room in the new hotel property. The building provides roomier and more attractive quarters for the pharmacy and an entire new set of fixtures has been installed. The store is equipped with steam heat, glass-front wall show cases, deep, roomy show windows and a Frigidaire type of soda fountain. Coincident with the move, the proprietor, MR. FRANK T. SMITH, made the announcement that MR. FLEET H. SCROGGS, employed for several years in the store, has become a member of the firm. Both proprietors are registered druggists and members of the North Carolina Pharmaceutical Association. The store will continue to be known as Smith's Drug Store. It is the oldest business house in Franklin, having been established in 1880. From a modest beginning in a small office it has grown until today it is one of the largest and most attractive stores in western North Carolina—"a business built over a period of four decades on a basis of service, courtesy, promptness and fair and honest dealings."

An Interesting Story

"Boyhood Dreams Come True" is the title of an interesting article in the January issue of the *Bulletin of Pharmacy*. It is written by MR. A. EARL WEATHERLY and tells a graphic story of how his partner, MR. P. C. STRATFORD, and he came to start their business after years of boyhood and college association. The article is concisely written and is accompanied by a view of the interior of the Stratford-Weatherly Drug Co. at the corner of Elm and Gaston streets, Greensboro, and also pictures of the two proprietors. After recounting the purchase of the store on May 10, 1924, Mr. Weatherly proceeds with a review of the business principles which the two have observed since that time—principles that have brought marked success.

Engagements

Mr. and Mrs. Joseph Gilbert Woodworth, of Erwin, announce the engagement of their daughter, Myrtle Lillian, to MR. LEONIDAS JACKSON, the wedding to take place in early spring. Mr. Jackson is connected with the E. R. Thomas Drug Co., of Erwin.

Marriages

Miss Gertrude Allie De Lay and M. L. M. LAMM announce their marriage on Thanksgiving morning in Winston-Salem. Mrs. Lamm is the daughter of Dr. and Mrs. Jas. Wm. DeLay, of Rome, Ga., and for the past year has been teaching in Winston-Salem. She is a graduate of the Georgia State College and Shorter College. Mr. Lamm is originally from Lucama and is a graduate of the State University School of Pharmacy where he was a member of the Phi Delta Chi fraternity. Since the latter part of March, 1925, he has been a partner in the drug store of Turnmyre and Lamm, of Mount Airy.

Mr. Robert G. Walker announces the marriage of his daughter, Coma, to MR. HANSEL L. RAYBURN on January 3 at High Point. Cards enclosed with announcement state that Mr. and Mrs. Rayburn are at home at 313 S. Hamilton street, High Point. Mr. Rayburn is originally from Hot Springs, Va., but studied at the School of Pharmacy of the University of North Carolina, graduating in 1925. He is a member of the Kappa Psi fraternity. After graduation he worked in various drug stores in North Carolina and since February 1, 1926 has been connected with Randall's Pharmacy in High Point.

Deaths

It is with sincere regret that we announce the death in Asheville of DR. E. W. GROVE multi-millionaire capitalist and builder, of Asheville and St. Louis, on the night of January 27, following an attack of pneumonia. Born in Tennessee in 1850, his early youth was spent on his father's farm. While still a boy he was employed in a drug store of Paris, Tenn., and when only 22 years old purchased the business. During his years as a small town pharmacist Mr. Grove worked continuously experimenting in his modest laboratory, his efforts resulting in the formula for the chill tonic that later met with an extremely large sale. Later he evolved the formula for a cold tablet that met with a similar success. He moved to St. Louis in order to secure better transportation facilities for his business. His health was impaired by heavy work and in 1897 he moved to Asheville and acquired property, developing it and expanding his interests until he became known as one of the greatest developers of the western North Carolina region. Mr. Grove was made an Honorary member of the N. C. P. A. in 1920 on the motion of MR. J. A. GOODE, seconded by MR. S. E. WELFARE.

MR. P. H. VAN BUREN, eighty years of age, for forty years in charge of the publication department of Parke, Davis and Co., of Detroit, was instantly killed at Tryon on February 10 by a Southern Railway freight train as he was crossing the tracks. Mr. Van Buren had been a resident of Tryon for the past three years.

ELIXIR

Aspirin 5grs.

Caffeine Alk ½gr.

and

Acetanilide 2grs.

each

two teaspoonfuls



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H. L. HICKS DRUG CO.
ROCKY MOUNT, N. C.

headache,

influenza,

neuralgia,

colds,

toothache,

and rheumatism

SAMPLES SENT ON REQUEST. SEND LIST OF PHYSICIANS WHEN REQUESTING SAMPLES.

Miscellaneous Borrowings

MOTH BALLS

I often think as the sun sinks low
 Of moths "in the days of old
 And I shed a tear in the lamplight's glow
 As I think of their woes untold,
 When knights of old wore armor cold
 Instead of tasty cloth.
 For iron and steel
 Were a helluva meal
 To feed a hungry moth.

—Arthur L Lippmann.

A SORRY LIFE

"A moth leads an awful life."
 "How come?"

"He has to spend the summer in a fur coat
 and the winter in a bathing suit."—*Fashion.*

"JES WHAT YOU IS"

Don't be what you ain't;
 Jes' be what you is,
 Case if you is not what you am
 Den you am not what you is,
 If you is jes' a little tad-pole
 Don't try to be a frog;
 If you is jes' de tail
 Don't try to wag the dog.
 You can always pass de plate
 If you can't exhort an' preach;
 If you is jes' a pebble
 Don't try to be de beach.
 Don't be what you ain't,
 Jes be what you is,
 Case de man that plays it square
 Am g'wine to get his.
 It ain't what you is has been
 It's what you now am is.

—Exchange.

First Society Woman—"That's my baby that we
 just passed."

Second Society Woman—"How could you tell?"

First Society Woman—"I recognized the nurse."
 —*Brooklyn Citizen.*

A DEFINITION OF SUCCESS

At a business men's meeting, a speaker gave
 the following definition of success:

"He has achieved success who has lived long,
 laughed often and loved much. Who has gained
 the trust of pure women, the respect of intelligent
 men, and the love of little children. Who has
 filled his niche and accomplished his task. Who
 has left the world better than he found it. Who
 has always looked for the best in others, and
 always given the best he had. Whose life was
 an inspiration; whose memory a benediction."

BETTER LATE THAN NEVER

The host was nervous and inexperienced and he
 rose hurriedly at the conclusion of a song with
 which one of the guests had been obliging.

"Ladies and gentlemen," he began "Before
 Mrs. Smith started to sing she—ah—told me her
 ah—voice was not in the best condition and—ah
 —asked me to apologize for it, but I neglected
 to do so and—ah—I apologize now."—*The Amer-
 ican Legion Weekly.*

* * *

AT THE CHRISTENING

"And the name is to be?" asked the suave
 minister, as he approached the font with the
 precious armful of fat and flounces.

"Augustus Phillip Ferdinand Codrington Ches-
 terfield Livingstone Snooks."

"Dear me!" (turning to the sexton). "A little
 more water, Mr. Perkins, if you please."—*Roch-
 ester Democrat-Chronicle.*

* * *

PARENTAL PRIDE

Mr. and Mrs. Stone are exceedingly proud of
 their three lovely daughters.

An admirer of the comedian was talking about
 their family "back stage," a few days ago.

"Have you nothing but girls?" the man in-
 quired.

"Nothing but girls?" replied Stone. "Why,
 man alive, we have everything but boys!"—
Youngstown Telegram.

* * *

AIN'T IT—?

Flapper walks into the lobby,
 (Flappers are my greatest hobby)
 Knees are bare and hair is bobby,
 GEE!

Opens up a little box,
 Gives her nose a coupla knocks,
 Pats her ears and rolls her sex,
 GOSH!

Gazes round her all demure,
 Looks so lonesome, can't endure—
 Really quite on the allure,
 Oo!!!

Glances at me—sweetest eye!
 Starts up smiling—no, not I—
 Goes to meet some other guy,
 Hell!!!!

—Tam.

* * *

WORSE THAN STATIC

A young woman with aspirations to be a singer,
 and, as is so often the case, little else, went to a
 German vocal teacher for a tryout before arrang-
 ing to take lessons. The professor sat down and
 played a selection while the budding but ambi-
 tious singer poured out her choicest assortment of
 notes. When all was over the professor swung
 around on his stool and in a wrathful voice said:
 "Ach! Never have I heard such a voice! I
 play on der vite keys and I play on der black
 keys, but you sing in der cracks!"

—Exchange.

RECIPROCITY

"No checks cashed. We have an arrangement
 with the bank whereby we cash no checks and
 they sell no soda water."—*Exeter Star.*

CAPUDINE

FOR MORE THAN TWENTY YEARS THE
STANDARD LIQUID REMEDY FOR

HEADACHES
FLU and GRIPPACHES

Also Good For

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Davol Rubber Products	Dunn Pens and Pencils
McKesson & Robbins "Health Helps"	
Amity Leather Products	
Armand Face Powders Line	

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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June 14, 1927.



JAMES H. BEAL, of Ohio

American Pharmacy's Most Distinguished Citizen.

He Will Address the Greensboro Meeting of the North Carolina Pharmaceutical Association.

James Hartley Beal

The man to whom we are dedicating the JOURNAL this month has been the recipient of so many honors that a small tribute like this seems comparable to adding a tiny flower to a bower of blooms, but knowing the man himself we feel that he will value our gift none the less because by contrast it stands out as so small among his rewards.

* * * *

James Hartley Beal was born at New Philadelphia, Ohio, on Sept. 23, 1861. His life, during the sixty-six years that have elapsed, has been filled with such versatile efforts and such numerous achievements that this page, set aside as a recognition and not as a reward, has space only for summarizing some of the outstanding features of his colorful career.

Dr. Beal's collegiate training began at Scio College, in Ohio, where in 1884 he was granted the degree of Bachelor of Science and in 1888 the degree of Bachelor of Arts. Between the two graduations he had attended the Cincinnati Law School and earned there in 1886 an LL.B. degree. A few years later, having decided to adopt pharmacy as a profession, he entered the Ohio Medical College and became in 1894 a Graduate in Pharmacy (Ph.G.). Electing to teach, he pursued further study at Mt. Union College and received the following year the degree of Doctor of Science (Sc.D.). Later study earned for him in 1902 a Doctor of Pharmacy degree (Pharm.D.) at the University of Pittsburgh. Still another degree—Master of Pharmacy—was conferred upon him in 1913, this time *honoris causa*. The award was made by the Philadelphia College of Pharmacy.

Dr. Beal's work as a teacher of Pharmacy covered a quarter-century period. He was both instructor and executive. He was dean of the Department of Pharmacy at Scio College from 1887 to 1907, and served as Acting President of the institution in 1902-04. He was Professor of Pharmacy at the University of Pittsburgh from 1903 to 1911. During practically the entire time he was engaged in teaching Dr. Beal acted as Director of the Era Course in Pharmacy. His teaching career was temporarily halted by his decision to accept the office of General Secretary and the newly created post of Editor of the *Journal* that were offered him by the American Pharmaceutical Association in 1911. He remained at this work for three years until he got the *Journal* thoroughly established, after which he resigned and became Director of Pharmaceutical Research at the University of Illinois from 1914 to 1917. The United States having entered the World War, Dr. Beal was made a member of the War Industries Board in 1917.

Among the honors that have come to Dr. Beal are the following which are of special interest to pharmacists: President of the A.Ph.A. in 1904-05, of the American Conference of Pharmaceutical Faculties in 1907-08, and of the Ohio Pharmaceutical Association in 1898-99; Trustee of the United States Pharmacopoeial Convention in 1900, and since 1910 President of the Board of Trustees; President of the National Drug Trade Conference from 1918 to 1920; and the first man in America to receive the Remington Honor Medal when this award was established in 1919.

Author of several text-books and of numerous papers on varied subjects; speaker before many pharmaceutical gatherings the country over; possessing the admiration and esteem of his confreres, and the warm affection of those who know him intimately, Dr. Beal is an outstanding figure who has won a high place for himself in the history of American pharmacy.—J. G. B.

MISCELLANIES

Edited by J. G. BEARD

How Would You Fill These?

Here is a prescription that was written by a well known specialist and filled by a well known druggist. It calls for an astringent nasal spray solution, and was to have been used by a member of the JOURNAL staff. Examine the prescription. (The quantities are written out in abbreviated English because we have no type for the appropriate symbols for drachms, ounces, etc.)

R

Adrenalini Chlbridi	fl. dr. 3
Mentholis	gr. 30
Camphorae	gr. 20
Liq. Albol. q. s.	fl. oz. 2
M. et ft. sol.	
Sig.: Use as a spray	

.....M.D.

Thirty minutes after the above prescription was filled there was deposited in the bottom of the bottle containing it an oily looking, dark brown liquid which could only with difficulty be re-distributed. Two minutes after vigorous shaking, the same deposition had occurred again.

Query No. 1. What should the physician have used in place of one of the ingredients he did use?

Query No. 2. What should the druggist have done that could have been done to make a permanently clear solution?

Suppose you received the following prescription, could you make a perfect emulsion out of it as the doctor orders? If so, how?

R

Salolis	dr. 2½
Acaciae pulv.	dr. 1¼
Aquam ad	fl. oz. 2

Have you ever tried this simple one and found a residue which would not dissolve? Do you know an easy way to prevent it?

R

Sodii Boratis	gr. 15
Aquae Camphorae	fl. oz. 1
M. Ft. collyr.	
Sig.: Eye water.	

Can you make a *smooth* ointment out of this:

R

Bals. Peruv.	dr. 4
Sulphuris	oz. 1
Acid Salicyl	dr. 6
Petrolati albi	oz. 6

What happens to this one and how can it be prevented?

R

Antipyrianae	gr. 4
Caffeinae Citratae	gr. 1
Sodii Bromidi	gr. 8
M. Ft. chart. tales No. 20.	

Read This, Please

There will be present at the Greensboro meeting of the North Carolina Pharmaceutical Association this June the greatest company of notables ever to assemble for a convention of the state organization. The visiting speakers will be Dr. James H. Beal, generally conceded to be the foremost figure in American pharmacy; Mr. Carl Weeks, of Armand fame, who would never need an introduction before a convention of druggists; Dr. E. L. Newcomb, secretary of the National Wholesale Druggists Association and the man who managed the million dollar campaign for a Headquarters

Building for pharmacy; Dr. W. W. Stockberger, Physiologist in Charge of Drug Plants in the U. S. Department of Agriculture; Dr. A. F. Sievers, Associate Biochemist in the Bureau of Plant Industry; and Dr. H. C. Fuller, in charge of drug and food products in the Institute of Industrial Research.

Surely such an assemblage of men, each pre-eminent in his own field of effort, deserves the tribute of a large audience; surely too, every pharmacist who can do so will feel the urge to go to Greensboro for the message that these leaders will give.

Lee Reinheimer

The publication of Mr. Lee Reinheimer's photograph gives the JOURNAL a timely opportunity to call attention to the splendid work that he, together with several other road salesmen, did in converting the annual meetings of the North Carolina Pharmaceutical Association from somewhat stereotyped,



LEE REINHIMER

One of the Founders of the T. M. A.

poorly attended affairs into gatherings that advertised the organization far beyond the borders of this state. Beginning in 1914,

at which time the Traveling Men's Auxiliary was formed, and continuing steadily ever since, Mr. Reinheimer and the other members of the T. M. A. have labored faithfully and effectively in furthering the interests of the North Carolina Pharmaceutical Association, and they may feel assured that this unselfish service is not unappreciated.

Were the work of the T. M. A. confined to the entertainment features it provides the druggists attending the summer conventions of North Carolina Association, its members would deserve a generous measure of praise, but in the mind of the editor the best work the road men do for the Association is to "boost" the annual conventions beforehand. They "talk up" the approaching meeting to every druggist they call upon and the result is an attendance that could not possibly be secured otherwise. The organization owes such men as Lee Reinheimer an unpayable debt not only for the earnest efforts they are now putting forth to make more successful the summer meetings but for the splendid work they did in 1914 when they created the T. M. A.

Some State!

We were told this tale in childhood and its surprise is even greater now that we are grown than it was a third of a century ago when distances did not mean so much to us.

If the state of North Carolina were free to revolve around a circle with the pivot or axis placed at the southwestern tip of the state, we could watch Cape Hatteras swing south of Tampa, dip 125 miles into the Gulf of Mexico, leave New Orleans to the north, stay west of the Mississippi River while traveling up country, swim across both Lake Michigan and Lake Erie, touch Canada, and head back home with stop over privileges at such points as Cleveland, Pittsburgh, Washington, Norfolk, et cetera. The circle so described would embrace parts or all of the following states: S. C., Ga., Fla., Ala., Miss., La., Ark., Tenn., Mo., Ill., Ind., Ky., Mich., Ohio, Pa., W. Va., Md., and Va. Think

of it, 18 states and Canada in the sweep of Hatteras around the circle.

Some state, North Carolina!

The Clerk's Opportunity

For some years there have been numerous clerks in North Carolina who felt that there was not a place for them and their problems in the meetings of the state pharmaceutical association, and who accordingly have made no effort to attend the annual conventions. The JOURNAL is happy to report that the machinery of the Association has been so re-organized as to provide such men with a suitable medium for assembly and debate, and they will no longer be able to say that their interests are ignored. Hereafter the clerks attending a summer convention will meet apart and alone to discuss and take action upon such matters as most particularly affect themselves.

The new system of procedure will be inaugurated this June at Greensboro, and it remains to be seen whether the drug clerks of the state will avail themselves of the opportunity in sufficient numbers to justify a continuance of the separate meeting scheme. The plan is on trial for this year and it is going to be watched very closely not only in North Carolina but in several other states where the idea has been reported. If a sizeable number of clerks go to Greensboro and enter earnestly into the spirit of the plan, there can be no doubt either of the success or the permanence of the experiment. If, on the contrary, a mere handful turn up and these be but half-hearted in their gatherings, the project will and should suffer an immediate death. Everything hinges upon what the clerks do *this year*.

Here is What Mr. B. H. Wolfe Says of the Plan. He is Chairman of the Clerk's Section

"The clerks of North Carolina find themselves at this time facing a situation somewhat similar to the one faced by the nation at the time Lincoln made his justly famous

Gettysburg address. There has come into being within the State Association a Clerk's Section, an organization OF the clerks FOR the Clerks to be officered and sponsored BY the Clerks, and the willingness of the Clerks to fall in line with the idea and support it with their presence and their voices will determine whether an organization so founded and so dedicated can weather the storms of the first year or two and establish by its ambitions and achievements the rightful place of the Clerks in the Association.

"In order to fulfill its mission the Section must have the helpful cooperation of every Clerk in the Association, and helpful cooperation means that every man must put his shoulder to the wheel and whether asked to read a paper or discuss some phase of clerk problems or serve on committee or what-not, he will be willing and even anxious to be of service. 'He profits most who serves best.' "

Here is What Secretary Melvin Says of the Section

My Fellow Drug Clerks:

There is a splendid development on foot in North Carolina in which every pharmacist employee should take immediate interest. It is the adoption of the "Section Idea" by the North Carolina Pharmaceutical Association, giving the drug clerks an opportunity to "show their colors" as an organized unit of the Association, which opportunity I urge you as a clerk to embrace with your presence at the Greensboro meeting in June.

Heretofore, drug clerks have been mostly dormant so far as incurring responsibilities in the activities of the Association, or in the protection of pharmacy concerning legislation, or the prestige that our profession deserves but doesn't get. We simply haven't been keeping up. Probably this is because there hasn't been designated a place for the clerk, but now it is time to lend our support to the Clerk's Section at the coming June meeting, for there is work to be done in organizing if we would be a dependable unit of the Association.

Pharmacy in this state is advancing and it deserves it. In order to merit this forward stride in our profession, we must help turn the wheel by contributing our efforts to the cause through our section of the Association. The importance of coöperation, especially at this time, is obvious. You can help by attending the meeting and responding to the requests of the Chairman of the Papers and Queries Committee, Mr. J. H. Best, High Point; and the Chairman of the Section, Mr. B. H. Wolfe, Charlotte.

Will you agree with me that pharmacy has not had the whole hearted coöperation of the clerks? If we are to maintain the standard of our profession and demand the recognition in proportion that other learned professions demand, it must be done through our organization as they have theirs. Through a Clerk's Section can be accomplished work of this kind, especially along the line of assisting the Scientific Research Committee of the Association.

Again let me insist that you now arrange to attend the meeting and help make sure the future of the Clerk's Section. We believe this section will undoubtedly be an asset to the Association and our profession.

Very truly yours,

(Signed) P. J. Melvin

Secretary Clerks' Section.

We are publishing below a letter from Mr. Carl Durham, of Chapel Hill, who is urging his fellow prescriptionists to get behind the new plan and make it, at least from the side of the clerks, a real success.

Pull for the Clerks' Section of the N. C. P. A.

To Association Members and Officers:

We clerks should extend our warmest appreciation and pledge assurance that we will always be ready and willing to assist in carrying through the Association's program in return for the privileges that have been extended us. I want every clerk in North Carolina to feel that we are representing his

or her interests personally and that it is only through the active cooperation of all that the most good can be accomplished. The new plan will enable the Association to enlarge its scope of usefulness.

It is to be hoped that every clerk will give to Mr. Wolfe his or her full cooperation. He seeks to perfect this section of the Association at the Greensboro meeting knowing that it is only through active association work that druggists can improve their profession and its standing.

Only about half the people in the United States now vote, yet every one of the other half spend their time complaining about how the voting half runs things. We have been given a chance and the result will be worth the effort and you bet your last dollar that more will fall in line. We will not attempt to offer a panacea for all drug store evils, but we can administer a good strong stimulant by being present at the North Carolina Pharmaceutical Association convention and making the Clerk's Section a live one.

Fraternally,

(Signed) Carl T. Durham,

Of Eubanks Drug Co.,
Chapel Hill, N. C.

Locating the Headquarters Building

Members of the American Pharmaceutical Association are now balloting upon a location for the proposed All-pharmacy Headquarters Building. The JOURNAL ventures to suggest that Washington is the logical site for such a building and it hopes that members will vote accordingly. To our way of thinking there are two appropriate cities in which to place the building: Chicago and Washington. Because of its centrality, accessibility, and convention facilities, Chicago's claim to the honor is a strong one. Being the home of the N. A. R. D., the American Medical Association, and several scientific museums, it seems plausible to carry the A.Ph.A. to what is already perhaps our largest medical and drug center.

But Washington too has its claims to the building, and they are claims too strong to dismiss.

Washington's foremost advantages are threefold: (1) Congress meets there, and it would be well to have A. Ph. A. officers at the same place in order to influence legislation affecting pharmacy; (2) The Treasury Department, with its control over narcotics, alcohol, and income tax, is centered at Washington. The officials who formulate its policies and regulate its machinery, are there too, of course, and for obvious reasons it would be of advantage to pharmacy for drug leaders to be near these officials; (3) Washington, as the capitol of the Nation, is the logical location for a national project such as the Headquarters Home which need not be placed in the geographical center of the country in order to centralize and unify pharmaceutical thought and energy in America; (4) Ready access to the mammoth Library of Congress, the Bureau of Chemistry, to the United States Public Health Service, and to museums and laboratories of every sort, make Washington unique in many ways.

All things considered, it would be wise to place the Headquarters Building in Washington, and we believe the vote of American pharmacists will finally favor our National capitol as the site of our National home.

Youth Must be Served

We are just in receipt of a letter from a registered pharmacist sixty-two years old who wants a position. He tells us that he was for years the proprietor and manager of a drug store in a town of three thousand people and is thoroughly experienced in every department of retail pharmacy. He

says he is healthy, vigorous, young looking, married, and has no bad habits, but he cannot get a job because everybody wants a young clerk who (to quote him) "runs a car, plays cards, courts the favor of women, parts hair in the middle, paints cheeks and lips, smokes cigarettes, and drinks whiskey." "This class of youngster," our correspondent is still talking, "can always find a job in almost any drug store, but the older man seems to be out of luck and is laid on the shelf."

The above complaint is applicable to all walks of life where men are hired and fired: youth always holds the stage—is always in favor. We know absolutely nothing of the ability of this man who admits he is "old," but we do hold that if he has stated the case fairly in respect of himself, that an injustice is being done. Perhaps the "oldster" lacks a quality so necessary in a clerk and so common in young people—adaptability. Maybe he is slow to conform to the ways of the other fellow (his employer) and by that very lack loses a favor that the youngster is apt to win. But over against this fault is experience and sane judgment and knowledge and safe living—qualities that offset his reduced speed and lack of flapper appeal. We will supply this applicant's name to any employer interested in giving him a position. Also, by the way, we can furnish employers with the names of some younger clerks open for positions, as well as the name of an experienced man, registered in two other states, who moved to North Carolina on account of his wife's health, and is now applying for license here by reciprocity. If interested in any of these clerks, address the North Carolina Pharmaceutical Association, Chapel Hill.

THE N. C. PHARMACEUTICAL ASSOCIATION MEETS
AT GREENSBORO ON JUNE 21-23

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

Official Reporters

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

The Cultivation of Drug Plants in South Carolina

By J. M. JORDAN

Assistant Professor of Botany and Pharmacognosy in the Medical College of South Carolina.

(EDITORS NOTE: Everything that Prof. Jordan says about cultivating drug plants in South Carolina may be applied with equal force to North Carolina. Literally hundreds of crude drugs are obtained from wild plants in western Carolina; surely the cultivation of many of them would be a sound experiment.)

In view of the fact that we have in South Carolina an ideal climate and grow so many other plants that are useful to mankind, one wonders why drug or medicinal plants are not cultivated here, especially now that some of our main crops have been so diminished by insects and the revenue from them so reduced. It is true that a few drug plants are grown as ornamentals, but none are raised as a source of revenue. The annual importation of great quantities of crude drugs grown under climatic conditions similar to ours should stimulate our interest in drug production. Then too we have a great many valuable medicinal plants growing wild around us that we know very little about, as was clearly demonstrated during the Civil War when the people of the South could not import very much and had to rely upon what they had growing about them. There are at present twenty-six drug gardens in the United States in which about five hundred drug plants are grown, besides a number of government stations at various places. If the raising of some of these drug plants was encouraged, and it undoubtedly could be made to pay, the details of production and marketing would be no more complicated than they are with any other crop and could be worked out

by a plan similar to the Pepper Growers' Association, of Florence County, which serves the purpose of maintaining a pure seed supply and of marketing the product.

Digitalis is a well known drug that would thrive in this state. The purple Foxglove, or *Digitalis purpurea*, is really a native of Europe, but has been extensively cultivated elsewhere, and we find that it has been grown here. It is a biennial plant and flowers in the second year. During the growing season it requires cultivation but the cost of planting is eliminated the second year. Only in extreme weather would it be necessary to protect the plants. The U. S. P. specifies leaves of the second year's growth, but it has been found that leaves of the first year's growth also possess medicinal properties. Digitalis was found growing naturally in Berkley County in the early sixties (Porcher). The fact that this plant has been and probably will continue to be a most valuable medicine makes it worthy of note. The money value of the crop would depend upon several factors. (A farmer's bulletin shows that in 1919 some Digitalis was harvested in this state.)

Another drug that we have growing in abundance, in many sections to the point of being a troublesome weed, is *Chenopodium ambrosioides anthelminticum*, the common Wormseed. This would need no cultivation other than planting and collecting the seed. It has long been considered one of our best anthelmintics and recent research has verified the claim. This could be grown advantageously on ground that was good for practically nothing else. Lamb's Quarter, or *Chenopodium alba*, would grow under the same conditions and is really edible. The *anthelminticum* is called by some Jerusalem Oak, while others call *Chenopodium betrys* by that name.

Cannabis seems to thrive especially well in South Carolina. The plant is grown from the seeds, the pistillate or female plants yielding the drug. Stable manure is suitable for it although artificial fertilizer may be used. The drug is collected when the plants reach maturity, at which time the compact flower-clusters produce a resinous semifluid. In drying, the U. S. Pharmacopoeia directs that care be taken to preserve as much chlorophyll as possible. The yield is from three to four hundred pounds per acre and brings from twenty to thirty-five cents per pound (Farmer's Bulletin 663). The amount of trouble in prescribing and dispensing narcotics may mean that more Cannabis will be used; then too there would be some use to which the fibres could be put.

The *Ricinus Communis*, or castor oil plant, while in the tropics a perennial, is in temperate regions an annual. This plant is easily cultivated and requires comparatively little attention, the horse-drawn weeder being all that would be necessary to use. Castor plants seem especially suited to our climate; the seeds are easily separated from the pods which occur in a spike containing several pods. This could be grown in places not suited for many other crops. The amount of castor oil now used, and the new uses being found for it, would make it worth considering. From ten to twenty-five bushels can be produced per acre. It has sold as high as one to three dollars a bushel. In 1921 we imported 3,000,000 bushels of castor seed, proving that there is a ready market for it. As early as 1869 Porcher recommended this as a more lucrative crop than many that were raised in this state.

Stramonium is another drug that we have considered as a troublesome weed. The *Datura Stramonium* is supposed to have come from the region of the Caspian sea. However, our first American record of it was when the early American settlers around Jamestown, Va., in search of pot herbs, used it with fatal results. It has since been known as Jamestown, or Jimson weed. Now while it is looked upon as a weed, it contains the valuable alkaloid, atropine; in fact it is said that much of the atropine

now used comes from this source. This being true, coupled with the general use of Stramonium in asthma remedies, should make a ready market for it. The plant could be grown at very little expense. In many places the only expense would be that of harvesting.

There is a plant which could profitably be raised here that could be classed as a medicinal (since it contains the stimulant caffeine), that is used in great quantities. I refer to the *Thea sinensis* or *Thea viridis*, the common tea plant. When one considers the great quantity used and imported, and realizes that it could be raised here, the natural question is: "Are we losing a golden opportunity?" In 1915 over \$17,500,000 worth was imported. The plant, while a native of China and Japan, has been produced in this state.

Another plant that is attracting much attention now is the *Ilex cassine*, or Dahoon, and the *Ilex vomitoria*, both species belonging to the Holly family and found growing naturally here. This was long ago used by the Indians as a drink in some of their religious ceremonies. It has been found to possess the qualities of tea and it makes a delightful beverage. This belongs to the same family as the famous Paraguay tea, or Mate, which comes from the *Ilex Paraguayensis*. Both of these plants, the tea and the dahoon, are perennials and comparatively hardy. They could be produced at a minimum cost as to fertilizer and cultivation. In fact, the dahoon grows naturally in many places now. These plants could be used as hedges, separating the fields from each other where other crops were planted, in addition to the land devoted to their production.

I have mentioned a very few of the many plants that could be successfully cultivated here and it seems to me that we have much land that could be termed waste land in that it is not producing anything, while there are many other places that could be made more profitable if drug raising was encouraged. While there will probably be times when the market will be flooded, yet it is certain that just as long as man is subject to disease, drugs will continue to be used.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

The Sixty-Fourth Regular Session of the General Assembly came to a happy end at midnight, March 9, after deliberations of sixty-three days, during which time more bills went through the "legislative grind" than have ever been considered by any previous legislature. And never before have the retail druggists of the State experienced as many and such a variety of measures offered at any legislative session affecting the drug trade as were proposed this time. With all of the measures proposed, however, both adverse and favorable, it may be said that they emerged from it all with much more to their credit than could have been reasonably expected, at the same time with but little that may be checked against them. No attempt will be made at this time to set out more than a brief summary of the measures in question, however, this much will be done for the purpose of furnishing JOURNAL readers definite information concerning what retail druggists succeeded in getting and some of the proposals their representatives in Raleigh either forestalled, helped to secure or helped to defeat.

The "Drug Store Registration Law", the only measure offered by the Association, introduced on January 23 by Senator Hancock of Granville, was enacted into law on February 17. It becomes effective January 1st, 1928. The provisions of this law are set out below, and should be studied carefully by every retail druggist.

"Sec. 6670 (a). That the Board of Pharmacy shall require and provide for the annual registration of every drug store and pharmacy doing business in this State; the proprietor of every drug store and pharmacy opening for business after the taking effect of this act shall apply to the Board of Pharmacy for registration, and it shall be unlawful for any drug store or pharmacy to do business until so registered; the fee for such registration, whether original or annual, shall be one dollar, and upon the payment thereof the

Board of Pharmacy shall issue permit to applicant entitled to receive same. All permits issued under this section shall expire on December 31, of each year.

"The terms 'drug store' and 'pharmacy' as used herein shall mean any store or other place in which drugs, medicines, chemicals, poisons, or prescriptions are compounded, dispensed, or sold at retail, or which uses the title 'drug store', 'pharmacy' or 'apothecary', or any combination of such titles, or any title or description of like import, Provided, that nothing in this section shall apply to the sale of domestic remedies, patent and proprietary preparations, and insecticides as set out and provided for in section six thousand six hundred and sixty seven of the Consolidated Statutes."

The "Bad Check Law", another measure that will prove valuable to retail druggists, was finally enacted. There is no doubt but that it is a big improvement on the old law. It makes it "unlawful for any person, firm or corporation, to draw, make, utter or issue and deliver to another, any check or draft on any bank or depository, for the payment of money or its equivalent, knowing at the time of the making, drawing uttering, issuing and delivering such check or draft as aforesaid, that the maker or drawer thereof has not sufficient funds on deposit in or credit with such bank or depository with which to pay the same upon presentation."

The "Insecticide Law" was passed after having been amended so as to apply only to insecticides and fungicides used in cotton, tobacco, field crops, gardens, fruits, orchards, etc., for the control or destruction of insect life and fungus diseases, and so as to require the manufacturer, instead of the retail dealer, to properly label, pay the tax, etc. The bill as originally introduced included all insecticides.

The "Child Labor Law" was amended during the closing days of the session raising the age limit from fourteen to sixteen years. Children under the age of sixteen.

therefore, are not permitted to work in manufacturing, industrial, mercantile establishments, etc., more than 48 hours in any one week, or after the hours of 7 p. m. or before the hours of 6 a. m.

Other measures, exclusive of revenue measures to be noted later, introduced but which were defeated are as follows:

(a) The Workmen's Compensation Act, applying to every firm, etc., using an employee, requiring them to carry insurance, etc.

(b) The Sunday Blue Law, regulating Sunday Sales (passed applying to Montgomery County only).

(c) The Contra-ceptive Bill.

(d) To Increase Members of State Board of Health.

The following revenue measures were proposed: in some instances imposing additional taxes and in others increasing the taxes already paid by druggists, it will be noted:

The Budget Revenue Bill which went to the Finance Committee early in the session provided (1) for a tax of from \$5.00 to \$30.00 per annum on drug stores selling sandwiches, depending on the number of chairs, stools, etc., used in the drug store; (2) Permitting cities and towns to levy the same amount as the State on Soda Fountains, amounting to from \$5.00 to \$20.00 for every drug store in the State; (3) Requiring registration with the Department of Revenue to sell bottle drinks, such registration costing \$2.50 per annum, and the keeping of records of all sales and the making of monthly reports, together with a tax of 2 cents per dozen on all such drinks sold; and (4) an increase in the tax on retailers of cigarettes of from \$5.00 to \$10.00 per annum to from \$7.50 to \$30.00 per annum.

When the Revenue Bill finally came from the Finance Committee to the House for passage, the only changes made in the tax rates now in effect as provided for by the Revenue Act of 1925 were: (1) A flat tax of \$5.00 per annum was imposed on drug stores, etc., selling prepared sandwiches, (2) A flat tax of \$5.00 per annum imposed on druggists operating soda fountains for selling bottle drinks, in addition to the soda

fountain tax; a like amount to the city or town, and (3) Cities and towns could levy the same tax as the State on soda fountains. After a hard fight the tax of \$5.00 for selling bottle drinks was removed, and also the amount towns and cities were permitted to collect was reduced to one-half of the amount imposed by the State, leaving only the sandwich tax of \$5.00 additional to be paid after June 1st when the 1927 act becomes effective.

Two Sales tax bills were offered, in addition to the above, one a ten per centum tax on all "cosmetics", and the other a twenty per centum tax on all "soft drinks", and in each instance the retail dealer would have been forced to again become tax collector without pay, keep endless records and make reports to the State Revenue Department. The measure first named was killed by the Finance Committee, while the latter died on the Calendar with the Committee report "Without Prejudice".

In conclusion, it may be said that had these measures been enacted into law, the additional cost to every retail druggist in the State, to say nothing of the extra trouble and worry, would have been from \$100.00 to \$300.00 per year, depending of course upon the store and location. Only by the efforts of your Legislative Committee, your Attorney and the officers of the association, particularly your President, backed by the good work of the retail druggists of the State, were we able to come out of the fight so lightly.

Druggist's Son Wins Prize

MR. JEFF B. FORDHAM, son of MR. C. C. FORDHAM, SR., Greensboro druggist, who is a law student in the University of North Carolina was recently awarded a set of Corpus Juris, a prize given in legal bibliography for the best research in legal work at the University. The set at present contains 41 volumes which cover the law alphabetically from A. through Mortgages. Additional volumes will be issued as soon as compiled. The gift was made by the American Law Book company and the basis of the award was a problem involving a number of questions in law.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

Doctors and Druggists Banquet at Goldsboro

C. B. MILLER, *Reporter*

The Wayne County Medical Society held its regular monthly meeting on the evening of March 4th at the Hotel Goldsboro. The druggists of the city had been invited to be present as the guests of the physicians at an enjoyable banquet. Dr. Strosnider welcomed the druggists in behalf of the Medical Society, and Mr. Charles B. Miller responded for the pharmacists. Several other impromptu talks were made and good fellowship prevailed. One of the most enjoyable features of the evening was a moving picture presented by the representatives of Parke, Davis and Co., showing every detail of the manufacture of vaccines and serums.

This was the first time in the history of the two associations that a joint meeting of the professions has been held and it bids fair to bear splendid results in the way of a better understanding between the two groups. A thorough realization of the responsibilities of both professions and their dependence upon each other can be accomplished in no better way than by rubbing elbows around the festive board. If more of these affairs could be arranged throughout the state much good would result.

North Carolina News

JOHN K. CIVIL, *Reporter*

MR. T. A. WALKER, proprietor of Walker's Drug Store, of Charlotte, and Mrs. Walker enjoyed a four weeks vacation in Florida, Cuba, and other points of interest during February.

MR. L. J. HOLLOWMAN, who has been with the Belmont Pharmacy, of Charlotte, for a number of years, will leave the drug profession on July 1st to engage in the coal

and ice business. He recently bought out the Wiggins Coal and Ice Co., an old, established business of Charlotte.

MR. JACK WALTON, for the past several years with the Rose Pharmacy, of Hendersonville, is now with the Marshall Pharmacy, of Marshall.

MR. T. N. HALL, of Mooresville, recently stated that he has been a druggist for forty-eight years. He has worked for forty-one years with Geo. C. Goodman and Co., of Mooresville. This is a record that we believe cannot be surpassed.

MR. J. V. THOMPSON will open the Thompson Pharmacy in Hendersonville on April 1st. The store will be located at 625 Fifth avenue.

MR. J. L. JENKINS, for a number of years with the Easley Drug Co., of Easley, S. C., is now prescriptionist for Peden's Pharmacy, of Hendersonville.

South Carolina News

JOHN K. CIVIL, *Reporter*

Fire on the night of January 28 destroyed both the Rock Hill Drug Co., and the J. L. Phillip Co., of Rock Hill. These stores are old and well established pharmacies of the South Carolina town. The fire completely burned both stores. The Rock Hill Drug Co. will not rebuild, but the J. L. Phillip Co. has already secured temporary quarters and started plans to build at once.

MR. R. S. WISE has recently opened a new drug store in Chester under the name of the Wise Drug Co.

MR. J. S. MOORE, of Camden, has accepted a position as manager of the People's Drug Store, of Great Falls.

MR. SAM CALDER will open a new store in Greenville under the name of the Professional Pharmacy, located in the Profes-

sional Building. Mr. Calder will also continue the operation of the Branwood Drug Co., which he has successfully conducted in Greenville for a number of years. For a long time Mr. Calder was a member of the State Board of Pharmacy of South Carolina.

The South Carolina druggists as a whole are complying with Governor Richard's order, or his recent stand, to enforce the Blue Laws and most of the drug stores are closed tight all day Sunday.

Eastern Carolina News

J. B. BOWERS, *Reporter*

MR. JACK TEMPLE, of the Temple Drug Co., of Kinston, has opened a branch store on Queen street near the new hotel which is now being erected.

MR. THOS. N. HARRISON and his brother, MR. LEWIS HARRISON, both of Littleton have bought the Coppedge-Grant Drug Co. at Weldon from MR. G. E. RANSOM and changed the the name to Harrison's Drug Store. MR. LEWIS HARRISON is active manager of the new store, while MR. THOS. N. HARRISON continues in charge of Harrison's Drug Store at Littleton. MR. W. P. McCRAW, formerly manager of the Coppedge-Grant Drug Co., has returned to Norfolk, Va. His address is 4001 Newport Ave.

MR. H. M. CLARK, of Durham, who has been in the drug business at Quantico, Va., for the past six years, is now associated with his brother, MR. C. B. CLARK, in the Clark Drug Co., at Williamston.

The Andrews Drug Co., of Goldsboro, has just installed a large new Green soda fountain completely outfitted with Frigidaire equipment.

MR. CHAS. C. BEAN, formerly a drug salesman for different firms in eastern Carolina, died in the Rocky Mount Sanitarium in February. Mr. Bean was at one time a clerk for the H. L. Hicks Drug Co., at Rocky Mount.

All Around North Carolina

M. J. LEIMKUHLER, *Reporter*

The many friends of MR. BEN T. DAWSON, of Rocky Mount, will be pleased to learn that he has fully recovered from a

recent illness that kept him off the job for three weeks.

MR. H. L. HICKS, of Rocky Mount, will remodel the front of his store this spring.

MR. W. D. BRYAN, of Tarboro, has purchased the stock of his partner, MR. W. H. MacNAIR in the MacNair-Bryan Drug Co., and in the early summer will change the name to the W. D. Bryan Drug Co.

MR. N. O. McDOWELL underwent treatment in February in Richmond for sinus trouble. We are delighted to report that Mr. McDowell is greatly improved and is on the job again at the E. T. Whitehead Co., at Scotland Neck.

MR. J. W. COPPEDGE, popular representative of the W. H. King Drug Co., in eastern Carolina, is again able to make his regular rounds after an operation for sinus trouble in the Henderson hospital.

MR. E. H. WARD, of E. V. Zoeller and Co., of Tarboro, was confined to his home for five weeks with sciatica.

Fire of undetermined origin in the morning of February 13 practically destroyed the Cramerton Drug Co., at Cramerton. The loss to stock and fixtures amounted to \$8,500 with \$6,000 insurance.

MR. W. G. COUSINS, formerly prescriptionist for Perry's Drug Store, of Charlotte, is now acting in the same capacity for Cline's Pharmacy at Concord. Mr. Cousins is originally from Pennsylvania but was licensed by reciprocity in this state in 1924.

Born to MR. and MRS. A. N. MARTIN on October 30 a daughter, Margaret Newman Martin. Mr. Martin is manager of the Rosemary Drug Co., of Rosemary.

MR. EARLE DRIGGERS, registered in this state in 1925 by reciprocity with Georgia, and who has been connected with the Albemarle Pharmacy, of Elizabeth City, for some time, recently accepted a position with the O. Henry Drug Stores, of Greensboro.

MRS. JOHN K. CIVIL was successfully operated on for appendicitis early in March. Mr. Civil is the popular representative in Western North Carolina for the Norwich Pharmacal Co.

News has been received in North Carolina of the death of MR. REDMOND MAYO on March 7 in Washington. Mr. Mayo lived in

Tarboro for sixteen or more years but for the past nineteen years has been the proprietor of a drug store in Washington City.

General News Items

MR. J. R. KELLY, of the Justice Drug Co., of Greensboro, has sent in another application for membership in the North Carolina Pharmaceutical Association—this time for MR. H. C. CHANDLER, manager of Liggett's Greensboro store.

MR. E. J. PITTMAN, of Erwin, who has been with Crabtree's Drug Store, of Sanford, since the first of the year, has acquired an interest in Harrell's Drug Store, of Rocky Mount, and has taken up his duties in the Pharmacy.

MR. C. N. BARGER, of China Grove, is now connected with the People's Drug Store, of Gastonia.

MR. J. W. F. WOOTEN, of Fremont, who passed the November examinations of the State Board, is at present prescriptionist for Moore's Pharmacy at Marshall.

MR. G. H. BALLANCE, formerly with the Mount Airy Drug Co., of Mount Airy, has accepted a position with Dailey's Drug Store, of Greensboro.

MR. E. C. SYKES is now connected with the Grissom Drug Co., of Greensboro.

We understand that MR. H. L. RAYBURN has resigned his position with Randall's Pharmacy in High Point and has returned to his old home in Hot Springs, Va., where he will practice his profession. North Carolina friends of Mr. Rayburn, who have known him since he entered the University School of Pharmacy in 1923, regret that he will no longer be identified with Tar Heel pharmacy but they are wishing for him every success as he launches out into business in his native state.

Friends of MR. R. P. McNEELY, of Charlotte, who graduated from the State University in 1925 with the degree of Ph.G., will be interested to know that he is now assistant manager of one of the Liggett drug stores in Pinca City, Okla. His address is 219 E. Grand Street.

Druggist Turns to Sheep Raising

MR. WHIT H. McNAIR, a former druggist of Tarboro, now resides on his farm a few miles from the city and is profitably engaged in raising sheep. Four years ago Mr. McNair purchased a dozen sheep and the increase in lambs in one year with the wool from the old sheep paid the entire purchase cost of the stock. Since that time he has made handsome profits each year. Mr. McNair is a strong advocate of sheep raising and he urges all farmers to have flocks of sheep on their farms.

A. P. M. A. To Meet in N. C.

The twentieth annual meeting of the American Pharmaceutical Manufacturers' Association will be held in Asheville on May 23-27. Convention headquarters will be at the Grove Park Inn and a very interesting program is being arranged for the large number of delegates who expect to attend. The details have not yet been announced. Mr. Ralph Patch is president of the organization.

Notice

FOR SALE: A small stock of drugs and fixtures. Answer L. R. B., Box 1318 Raleigh, N. C.

Greensboro Druggist Honored

MR. PARKE C. STRATFORD was elected president of the Greensboro Merchants Association on February 23 following a meeting of the board of directors. In speaking of the election the *Greensboro Daily News* comments as follows: "Mr. Stratford is well known throughout the city and for a number of years has been a leading member of the Merchants association's directorate and has been active in promoting that body's growth and expansion. He is actively associated with the Stratford-Weatherly Drug company, which concern was organized several years ago and has grown remarkably under his direction. At the time of his election Mr. Stratford was one of the youngest members of the directing board."

Drug Store Damaged by Fire

Fire of unknown origin resulted in a loss of \$1,500 to the Hickory Drug Company on

February 22. The blaze was noticed by one of the policemen while making his early rounds. Chemicals were used in extinguishing the blaze. After the fire had been put out downstairs, it was found that the blaze had burned its way around a column between the plastered walls and was spreading toward the second floor. Quick work on the part of the firemen saved the structure from complete destruction, but only after considerable damage had been done.

Sir Walter Stores Observes Birthday

The first anniversary sales of the two Sir Walter Drug Stores, of Raleigh, were observed from March 1-5. Special prices on stock goods were offered during the sale, and in addition a bonus gift was given to patrons for each purchase of \$1.00 or over. On the opening day of the anniversary sale drinks, cigars and other gifts were given to guests. MR. W. W. WIGGINS is the proprietor of the stores, but MR. D. L. JORDAN is manager of the Store No. 1, located in the Sir Walter Hotel building, while Mr. Wiggins is in charge of the Store No. 2, located in the Hayes-Barton section of the city. Recently Mr. Wiggins and MR. R. E. LANGDON, of Coats, opened the Langdon Drug Co., in Raleigh.

Jas. P. Stowe Honored

On February 22 MR. JAS. P. STOWE, head of the Stowe Drug Co., of Charlotte, was elected president of the Charlotte Merchants Association at the annual meeting in the Chamber of Commerce. Over 500 persons, including merchants and their friends, attended the banquet which was given in connection with the meeting. Mr. Stowe has served on the board of directors of the Merchants Association of the Queen City and has been a member of the organization since it was founded.

Notice

For Sale: The Peoples Pharmacy, a negro drug store in Durham, is for sale, located adjacent to the Washington Duke Hotel. Interested parties should address the Peoples Pharmacy, Durham, N. C., for full particulars.

Births

MR. and MRS. W. R. ROYCROFT, of Coats, announce the birth of a daughter on February 14. The father of this little Valentine lady is the manager of Wiggins Drug Co., in Coats.

MR. and MRS. CARL DURHAM announce the arrival of a son, Carl Thomas Durham, Jr., on February 19. Mr. Durham, Sr., is connected with Eubanks Drug Co., in Chapel Hill and is one of the best prescriptionists in the state. We wonder if he is planning to make his son a druggist too!

Take-a-Picture Week

A national and concerted effort to get cameras into active use after a winter of rest is being supported by over 1,000 Master Photo Finishers of America. This group of men has fixed upon the week of April 24-30 during which time they propose to exert every effort to start the amateur picture snapping season and get the public to taking photographs during what might otherwise be a dull season. The main purpose of Take-A-Picture Week is to sell to the public the idea of taking photographs to remind everybody that late April is the opening of the out of door season, and that no outing is complete without a kodak record of it.

The Journal is glad to boost this project to encourage amateur photography since cameras, camera accessories, and film finishing, constitute a clean and profitable side line in drug stores.

An organization that is growing rapidly in numbers and influence is the Master Photo Finishers of America. It has thirteen members in North Carolina and a study of these thirteen (they are listed elsewhere in this issue) shows them to be outstanding in their particular field.

The national Take-a-Picture Week is a splendid way to make photo finishing the profitable side line it may be made in drug stores. Druggists should take advantage of the special possibilities for this start by tying up with the program of this special week. They should make requests of their photo finishers and dealers in photographic supplies for sufficient material for a complete window.

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.

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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June 14, 1927.



R. K. BLAIR, of Charlotte
*Successful Druggist and Hearty Supporter of the North Carolina
Pharmaceutical Association*

R. Kent Blair

Except that we could not secure his consent, we would long since have dedicated a JOURNAL issue to Kent Blair, of Charlotte. Our persistence wins out this month over his modesty and we are able finally to pay him the respect that is long past due. In setting aside this page in his honor we want publicly to thank him for the enthusiastic interest he takes in the North Carolina Pharmaceutical Association, the constructive energy he has thrown into its furtherance, and the instant willingness he always displays when asked to promote the public affairs of his profession.

* * * * *

Rochelle Kent Blair was born on June 23, 1869, in Cabarrus County, N. C. Reared in the country, the son of Dr. Isaac Hilton and Louise (Miller) Blair, he grew up under the healthy, open-air conditions that were best calculated to give him the sturdiness and tireless energy that one needs for the exacting work of a pharmacist. Mr. Blair's early education was obtained at Union Institute in Cabarrus County, and Thompson's Military School, at Siler City. He later studied at Emory and Henry College, in Virginia.

Before and after going to college Mr. Blair worked in the drug store of his brother, the late S. O. Blair, at Monroe. During all of the year 1890 he was so engaged. Completing his apprenticeship training as a pharmacist, he entered the Maryland College of Pharmacy and was graduated from there in 1892 with the degree of Ph. G. Following graduation he was employed for about six months by Messrs. Teasdale and Black, druggists of Knoxville, Tenn. Wishing, however, to engage in the drug business for himself and preferring his native State to any other, he removed to Mt. Airy in 1893 and operated a store under the firm name of Blair and Houston. Here he remained for a year, but the home call was strong and he decided to get nearer to his own people. Accordingly he opened a drug store in Albemarle, conducting it as "R. K. Blair, Druggist." Came then, his final move, this time to Charlotte, where he established and where he still operates the drug store known as Blair Bros. and Co. At one time he also owned the Albemarle Drug Co., and recently he opened a second drug store in Charlotte, the Plaza Drug Co. For some time Mr. Blair has been a stockholder in the W. L. Hand Medicine Co., proprietary manufacturers of Charlotte, and in April, 1926, he was made president of the company.

Mr. Blair has numerous interests aside and apart from the drug business. In politics his power must be reckoned with; to city, county, and state affairs he devotes much thought and time. He was for six years chairman of the Board of Water Commissioners and it was during his administration that the big water line from the Catawba River to Charlotte was built. He is chairman of the Teachers' Commission on the School Board, and is a member of the Executive Committee of the Board of Trustees of the State Sanatorium. For several years he was president of the Charlotte Retail Druggists' Association.

Mr. Blair is a member of several fraternal organizations, being a K. of P., a Red Man, and a Shriner in the Masonic Order. His religious affiliation is with the Methodist church. He belongs to the Democratic party.

Mr. Blair was married on October 26, 1898, to Miss Virginia Gertrude Norfleet, of Suffolk, Va. Mr. and Mrs. Blair have three children, Margaret Louise, Mary Norfleet, and Kent. The family residence is at 515 N. Poplar Street.

Mr. Blair is one of the few local secretaries of the state pharmaceutical association who has served at two meetings. At Charlotte in 1920 he staged the best attended and most elaborate meeting the organization has ever held. Two years later he acted in the same capacity when the joint meeting with the South Carolina Association was held at Greenville, S. C. He conceived the Mutual Insurance Plan for the Association and by his unabating championship secured its adoption by the members. From the beginning of the plan, he has been chairman of the Insurance Committee. Mr. Blair personifies enthusiastic determination. Once he becomes converted to an idea or committed to an undertaking, he throws his whole soul into its furtherance with a zest and zeal that fights through every obstacle. We are glad this month to pay him this little tribute. There goes with it the affectionate regard and best wishes of those of his fellow druggists who have been privileged to know him and work with him.—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Go to Greensboro

It is time now to make plans for going to Greensboro on June 21-23 to attend the forty-eighth annual meeting of the North Carolina Pharmaceutical Association. No town in the State perhaps is so easily reached from all portions as is the Gate City, but even so, arrangements have to be made in the way of securing relief clerks, etc., and the sooner such necessities are provided for the better.

Several departures from the ordinary will mark the meeting this year. The most noteworthy, so far as the Association itself is concerned, is the division of the delegates into sections. The proprietors are going to meet together and alone to discuss and act upon their own problems. Mr. C. C. Fordham, of Greensboro, will be in charge of these meetings. The clerks in a similar manner are going to collect together and deliberate upon such affairs as particularly affect themselves. Mr. B. H. Wolfe, of Charlotte, will be their pilot. The delegates who are interested in the scientific as well as the commercial side of pharmacy, and this includes the major number of those present, will have an opportunity, under the direction of Chairman Kyser, to listen to addresses by visitors of distinction and to papers by manufacturers, retailers and teachers of this section. In addition there will be in the general sessions addresses by Dr. J. H. Beal, who has been called American pharmacy's most distinguished citizen; by Mr. Carl Weeks, of Armand fame, who is traveling a thousand miles at his own expense to meet and talk to North Carolina druggists; and by Dr. E. L. Newcomb, who conducted the endowment campaign to secure a Headquarters Building for pharmacy but who is now the Secretary and offi-

cial spokesman for the American Wholesale Druggists Association.

It has been eighteen years since Greensboro has entertained the Association, and the local druggists are very anxious to prove their hospitality. The Traveling Men's Auxiliary, always loyal to the Association, is going to do its usual part in entertaining the delegates. With these two agencies providing entertainment, it seems safe to promise that the convention is not going to have any dull hours. Mr. Ed. Nowell is Local Secretary and he agrees to make the Greensboro meeting a memorable affair. The O. Henry Hotel will be the official headquarters for the convention.

EVERY ROAD LEADING INTO GREENSBORO IS PAVEMENT

Ask Your Traveling Men If—

Some months ago we pointed out, and here we want to repeat, that retail druggists can greatly help the growth of the Traveling Men's Auxiliary, and thereby the cause of the Association, if they will ask the road salesmen who call upon them this question: "Are you a Member of the Traveling Men's Auxiliary?" Two things are strongly implied in such a question. First, that the salesmen, in the opinion of the druggist, ought to be a member. Second, that the druggist has a personal interest in the success of the Auxiliary. The result of this question, repeated to each caller by his retail patrons, will be twofold: to cause the non-member salesmen to apply for membership, and to make those who already belong feel further repaid for the time and money they expend.

The Traveling Men's Auxiliary is an undoubted force for good. Its policies and energies are directed toward and spent in promoting the progress and welfare of organized pharmacy in North Carolina. Its power to help is proportional to the number of its helpers. This number can be doubled and trebled if the folks in whose cause the organization was founded will contribute a wee bit of their interest and time in asking a simple question to the "drummers" who are soliciting their business.

"Are You a Member of the Traveling Men's Auxiliary?"

**THE NORTH CAROLINA
PHARMACEUTICAL ASSOCIATION
MEETS AT GREENSBORO
JUNE 21-23**

Any Port in a Storm

Word comes that the Beauty Shop Idea in drug stores is spreading and our alarm grows proportionately. A brief time ago reference was made in this column to Goode's Gallery for Glorious Girls and to our fear that many more Beauty Parlors (as anterooms to drug stores) would jeopardize the job of this editor because he does not know how to teach the eternal art of synthetic beauty to the students who will need the knowledge when (or if) the plan of applying (not merely selling) cosmetics becomes a *la mode* in pharmacies. We hoped, yea even we prayed, that nobody would find it in their hearts to duplicate the Goode idea, but it develops that one of the very friends we had counted on most to spare our fears is among the very first to cause unease. Bate Toms, an otherwise delightful chap of Salisbury, has gone into the beauty manufacturing business and his refuge for damsels in distress is now one of the show places of the Rowan capital. Any day now we are expecting to hear that other friends we had counted on—folks like George Pilkington and Allison James—have slipped from grace and started applying creams and lotions, shampoos and waves, wherever and on whomever these things are usually applied. But even then there would be a bit of balm in Gilead for it would almost be worth

losing one's job to have the privilege of watching Uncle George Pilkington working over a female heavyweight with wrinkle erasers, freckle removers, and facial flim-doodles. Shall ever such sight meet our gaze? One never knows: One never knows.

**FIVE PROMINENT MEN, EACH
AN ACKNOWLEDGED LEADER
IN HIS FIELD, WILL
ADDRESS THE ASSOCIATION
AT GREENSBORO
JUNE 21-23**

Virginia's Pair of Aces

We often wonder if the organized pharmacists of Virginia appreciate what assets they have in Dean Wortley Rudd and Secretary A. L. I. Winne, and whether they realize what would happen if this pair should drop out of harness. As a sympathetic onlooker, we are constantly impressed with the constructive, effective work they are doing for the cause of pharmacy up there, and also as an onlooker we are continually surprised that they should get so little praise for their efforts. We do not for a moment doubt that druggists in Virginia are conscious of and grateful for the splendid service that Rudd and Winne unceasingly perform, but if they would occasionally take the trouble to pat each one on the back and say "Good work, old fellow," instead of taking the labors of each for granted, they would in part be paying a debt that can never be cancelled in any other way.

**THE O. HENRY HOTEL IS
HEADQUARTERS FOR THE
ASSOCIATION MEETING
ON JUNE 21-23**

Poetry Among Prosy Pages

As a matter of information we read the various drug journals that are published in this country. Once a month we take hours off and study the wealth of material that is inside the covers of the twenty-odd pharmaceutical journals that are sent to this desk. In all the pages that come there is

almost but not quite every variety of reading matter. Mostly the matter is intended to be purely informative. Occasional jokes are inserted to relieve the tedium of technical thinking, and here and there is history or something of the arts. Almost never, however, do we find poetry. There are rhymes in abundance, but, to repeat, only very rarely, as, for example, when Margaret Cousins writes in the *Southern Pharmaceutical Journal*, is there poetry. It is, therefore, a delightful surprise to find a drug journal carrying every month paragraphs that are pure poetry in the thought, rhythm and music of their words. *The Midland Druggist*, lately bought, reorganized, enlarged, and now being edited by Carea Lowe Jewell, is such a journal and we look forward to its monthly appearance. In the issue for April, the lead editorial is called "A Dream of Spring." We are reproducing here the first part of this editorial to show the style of that part of the *Midland Druggist* devoted to non-technical material.

A Dream of Spring

By CAREA LOWE JEWELL

"All the wistfulness of twilight is in the surrounding season; all the vagueness of regret; all the keen subtleties of hope. Spring has already crossed her threshold, and stands, April-garlanded, amid the blossomy grasses. Somewhere in the yesterdays lie the wraiths of the departed snows. Here on the slopes a myriad of drifted and creamy flowers have sprung to take their places. Swiftly, with hardly a warning, the change has come.

"All the mysterious alchemy of nature has been at work, and the fields have really awakened. The tented masses of living green have spread until on all the hills there is never a straggler from the lost armies of February. Little glints of white and blue, starry specks that hardly show amid the grass, have risen in a night to tell of the lapse of bitter winds and steel-grey skies, and in the more remote pastures the note of the yellow plover sounds, mournful and detached.

"The trees have been the first to sense the approach of the month. From black

to brown and to gray they have faded, and at last yearned into life and warmth, as the slow sap struggled upward, swelling the twigs and branches into prophecy of bud and leaf. Not naked as in the days gone by, but softly pulsing with a current of living power not to be denied. Each limb and trunk glows in the light of the all-surrounding sun; each massive branch leans to the sudden-flung showers, conscious of the inanimate blessing in its dumb reticence. There is a wilderness of ghostly greenery in the empty spaces, a limning forth to the eye of prescience of vein and stem, of blade and leaf stalk. Each tree has begun on its yearly metamorphosis from stripped and bare outline to a harmonious and waving picture of rustling foliage.

"Make me over, Mother April,
When the sap begins to stir!
When thy flowery hand delivers
All the mountain-prisoned rivers,
And thy great heart beats and quivers
To revive the days that were,
Make me over, Mother April,
When the sap begins to stir!"

Don't you like the "Little glints of white and blue, starry specks that hardly show amid the grasses?" Or this: "There is languor in the air. Odors of the wild flower and crocus; chattering treble of sandy shallows, and lapsing ripple of delayed streams. . . . Into the temple of the world, April, maiden of the first month season, steps lightly, pauses for a brief space on the flower strewn and grassy portal, harkens to the melody of bird-note and bee-boom, turns and fades into the lingering shadows."

What has all this to do with the price of paregoric, the profit in cosmetics, or the sale of side lines? Nothing, of course, and to this extent is cluttering up space. But it does assume that there is music in the soul of us all, and it does provide a refreshing contrast to the pages that must necessarily be devoted to the dreary details of drug merchandising. Because it does, and because it takes courage to introduce such material in a technical journal, we want to thank Miss Jewell, the editor, for her departure from the staid and ordinary and for her clever word pictures.

ASK ME ANOTHER ONE

(Note: Intelligence tests of one sort or another appear to be the craze of the country just now. The one below has local flavor. The answers to the questions will be found on page 224.)

1. What North Carolina pharmacist has been longest in the drug business?
2. What well known North Carolina druggist taught pharmacy after he was blind?
3. Who was the first North Carolinian to join the A. Ph. A.?
4. What action of the North Carolina Medical Society led to the formation of the N. C. P. A.?
5. Who took the first steps to form the N. C. P. A.?
6. When and where was the Association founded?
7. Who was the first president of the N. C. P. A.?
8. When did the law requiring pharmacists to be licensed go into effect?
9. Who composed the first Board of Pharmacy?
10. Who was the first pharmacist licensed by examination in this State?
11. Who was the first woman to be licensed as a pharmacist?
12. How many women are now registered?
13. Who is the only woman now owning and operating a drug store in North Carolina?
14. Who was the only North Carolinian ever to be president of a national drug organization?
15. What four native North Carolinians invented world famous patent medicines?
16. What druggist is a member of the N. C. Board of Health?
17. What plant living nowhere else but in North Carolina depends on insects for a living?
18. What drug store in North Carolina has more registered pharmacists in it than any other?
19. Name a well known and long established drug store in this State that does not contain a soda fountain.
20. Who originated the Ice Cream Soda?
21. Who was the first pharmacist in this State to own an automobile?
22. What State in the Union produces the most crude drugs?
23. Who is president of the N. A. R. D.?
24. What bill that would have prohibited the sale of a drug store product was killed in the last Legislature?
25. What is the oldest drug Journal in America?

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

Official Reporters

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

Myrtle Beach—June 8-9

If you are a wide-awake, live druggist who appreciates the value and power of co-operation, then you will be making your plans to attend the Fifty-first Annual meeting of the South Carolina Pharmaceutical Association at Myrtle Beach on June 8-9.

President Frierson has appointed the following committee to take charge of all arrangements and it certainly looks like a goodly bunch of live wires:

R. J. Williams, *Chairman*, and J. M. Bethea, Mullins; C. J. Epps, E. P. Walsh, and V. F. Platt, Conway; E. B. Bridgers and A. F. Schell, Marion; D. Tilden Riley, and A. Clyde Ellerbe, Florence; and Horace L. Wright, E. C. Bomar, and A. L. Dantzler, Georgetown.

This committee is already busy planning for a big meeting where business and pleasure will be combined in a happy proportion.

Bring your wife and kids and enjoy a couple of days at this popular resort.

South Carolina Board of Pharmacy Meets

The Spring examination of the South Carolina Board of Pharmacy was held in the Masonic Temple at Columbia on March 16-17. All the members were present as well as President John H. Frierson of the Association.

Ten applicants appeared for examination, of whom seven were successful. The names of these follow.

J. D. Bair, Bowman; Joseph E. Brown, Cowpens; C. T. DeLorme, Hartsville; C. E. Gillikin, Tarboro, N. C.; Herbert S. Nichols, Rome, Ga.; Wm. M. Riley, Decatur, Ga.; and Jas. C. Williams, Allendale.

It was decided to hold the next session of the Board at Myrtle Beach on June 6-7—two days prior to the Annual Association meeting.

South Carolina Pharmaceutical Association Holds Special Meeting

MINUTES

Columbia, S. C., March 16, 1927.

A special meeting of the South Carolina Pharmaceutical Association was called this day at the Imperial Hotel at one o'clock. The meeting had been requested by a number of druggists from various parts of the state, among whom were Messrs. R. M. Dacus, W. E. Boyd, A. Clyde Ellerbe, R. C. Garland, R. J. Williams, E. L. Wingfield and J. E. Stokes. The purpose of the meeting, as set forth in the call, was to discuss certain unfavorable legislation that was pending in the form of the "Blue Sunday" laws and the "Nuisance" taxes.

President Frierson presided and stated that inasmuch as the special meeting had been called for a specific purpose, no other business could be transacted.

The following members answered the roll-call: W. C. Adams, Arthur P. Aimar, John D. Ashmore, L. E. Bishop, C. L. Bolt, W. Edwards Boyd, D. W. Brown, P. C. Byars, S. C. Calder, J. Lee Carpenter, G. G. Caughman, W. E. Caughman, John K. Civil, Grover C. Cleveland, John H. Clyburn, C. R. Cowan, R. M. Dacus, M. S. Dantzler, W. H. Darby, Jr., J. C. DuBose, Herbert F. Dunning, A. Clyde Ellerbe, C. A. Epps, J. H. Fair, J. H. Frierson, E. T. Gainey, R. C. Garland, Carl F. Gibson, J. G. Halford, Rice B. Harman, Jas. H. Hawkins, J. R. Herlong, A. M. Hill, Jr., W. H. Irby, C. B. Johnson, George T. Keller, Carroll M. Miller, E. V. Mims, Sam B. Mitchell, T. Louis Murray, W. J. Murray, Jr., W. A. McElween, C. H. McMurray, G. I. Odom, J. L. Parrott, Fred S. Poulnot, P. J. Redmond, T. W. Rhem, D. Tilden Riley, R. E. Sadler, C. O. Shell, Frank M. Smith, J. N. Stinson, J. E. Stokes, F. D. Suber, W. C. Thomas-

son, G. L. Timmons, I. M. Walker, J. H. Walker, J. G. Wannamaker, W. J. Wannamaker, H. F. Werner, J. S. Wertz, R. J. Williams, E. L. Wingfield.

In addition to these many non-members were present as well as Inspector DuRant and Attorney Joseph A. Berry.

The opening remarks were made by Mr. Hill who spoke of the "Blue Law" in its various phases and deplored the fact that the Governor had seen fit to enforce such portions of it only as he deemed best while no attention was paid to other sections. He did not question the good faith of the Governor but rather his right to interpret the law.

Mr. W. J. Wannamaker, speaking for Orangeburg, stated that Sunday had always been more or less strictly observed in his community and that the new regulations affected him but little.

Mr. Riley reported the same condition in Florence and laid much emphasis upon the necessity of having "class taxes" eliminated.

Mr. Gasque, Secretary of the Columbia Druggists Association, stated that the Governor had been called on by a committee and had held out no ray of hope as to any change in his attitude. He further cited the fact that since the "Blue Laws" had been in effect, between eight hundred and a thousand gallons of milk had been turned back each Monday morning to the farmers and dairies of Richland county.

Messrs. Byars and Poulnot voiced the sentiments of the Charleston druggists as being violently opposed to the present restrictions.

Messrs. Wingfield, Williams and Caughman spoke of the evils of the present condition and hoped that some means would be adopted to straighten the matter out.

Following a suggestion made by Mr. Civil it was moved by Mr. Dacus that the President appoint a committee to draw up a memorial to be presented to the Senate and House, setting forth the views of the Association and that this paper be prepared and presented by the committee to the Association for ratification at four o'clock. This motion was adopted and the President appointed the following committee: Joseph A.

Berry, *Chairman*, E. L. Wingfield, W. E. Caughman, R. J. Williams, J. C. Gasque, R. M. Dacus, J. Lee Carpenter, A. M. Hill, D. Tilden Riley, and Frank M. Smith.

After a few pleasing remarks by Mr. Fred T. Bridges, Secretary of the Georgia Pharmaceutical Association, who happened to be present, a recess of thirty minutes was declared.

At four o'clock the Association was again called to order by President Frierson.

Mr. Hill moved that a test case be made and that the Association bear the expense of same. Mr. Dacus moved to table this motion. Carried.

A telegram was read from Mr. Irby C. Taylor, of Spartanburg, stating that weather conditions had turned him back at Union and expressing himself as being bitterly opposed to any discrimination in Sunday sales.

Mr. Joseph A. Berry then presented the following, which, on motion of Mr. Wingfield, was adopted:

To the Honorable Gentlemen of the General Assembly of South Carolina:

The Pharmaceutical Association of South Carolina met in a special session at Columbia, S. C., on Wednesday, March 16, 1927, for the purpose of considering the effect of the enforcement of the Sunday Blue Laws of the State, and measures of the General Assembly for raising additional revenue for the State, and adopted these resolutions:

It begs leave to direct your attention to the present disposition to enforce the ancient so-called Sunday Blue Laws insofar as they affect the druggists of the state, and petitions the Legislature to amend the same in keeping with present conditions. These laws were enacted years ago when conditions were entirely different. You are aware of this. You would not hark back to the conditions that prevailed when these laws were enacted. Many laws have been repealed or modified from time to time in the State's history for the same reasons that we appeal to you for a modification of these laws now.

This Association also appeals to you for tax relief, and submits its recommendations.

The drug stores in South Carolina are at present operating under a terrific handicap, due to the divers licenses and taxes on tobaccos, candies and practically all other commodities handled by druggists, which, directly and indirectly reduce their sales and incomes, and, in addition thereto, force business to other markets where these taxes are not imposed, while, at the same time, placing on the druggist the expense, labor, inconvenience, and trouble of stamping and

collecting various taxes without any compensation therefor.

We feel and have felt, that the conditions above stated are unjust, but we have, nevertheless, continued in business, though with a steady decreasing margin of profit and are continuing to give to the people of South Carolina as good service as possible. We are known as "Druggists," and the far greater portion of our profits are derived from the sale of cosmetics or commodities other than drugs, such as candies, toilet articles, soft drinks, cigars, cigarettes, dentifrices, etc., and unless we are permitted to sell these articles on Sunday, it will be impossible for us to pay the overhead expenses incidental to operating a drug store out of the profits derived from the sale of drugs alone.

We have no desire to desecrate the Sabbath Day, or to do anything which in any wise interferes with or prevents either ourselves or the public from keeping this day holy; but, on the other hand, we believe that if we are permitted to operate our drug stores, selling both drugs and other commodities, such as soft drinks, etc., as are usually sold by drug stores at all hours on Sunday, except between the hours of 10:00 and 1:00 P.M., during which time drugs only shall be sold, those being the usual hours for church services, that we will be giving to the public of South Carolina the modern service that it deserves and the service that the vast majority of its citizens desire, and, at the same time be giving due respect and observance to the Sabbath Day in conformity with the customs of the enlightened age in which we are living, and we *Petition* your efforts toward having State laws enacted so as to conform with these recommendations.

As to the raising of additional Revenue for the State, we respectfully submit, after careful consideration of this subject, that all of the additional revenue needed at this time could be obtained through the State Tax Commission if given the authority, power and sufficient help to place on the tax books the real estate and personal property now escaping taxation, without any increase or assessment or greater levy than that now on the real estate and personal property that is now on the tax books.

We recommend that the levy, assessment, equalization and collection of all taxes be placed in the hands of the State Tax Commission, and that the Commission be provided with a sufficient force of competent men to see that all of the real estate and personal property in the State that is escaping taxation, be placed on the tax books, and that the tax levied thereon is promptly collected.

The secretary stated that he would have the Resolution typewritten at once and placed in the proper hands in time for the evening session of the Legislature.

Mr. Ellerbe spoke on the tax question and expressed himself as heartily favoring a general sales tax.

Mr. Berry made a strong plea for the necessity of the druggist watching the political situation and guarding against unjust and unreasonable taxation.

Mr. Civil moved that the thanks of the Association be tendered the druggists of Columbia for arranging for the meeting, the Imperial Hotel and the Sligh Floral Co. for courtesies extended. This motion was carried.

All business having been disposed of, the meeting was declared adjourned.

Respectfully submitted,

(Signed) FRANK M. SMITH, *Secretary*

News Around the State

J. K. CIVIL

MR. R. M. DACUS has moved his Judson Mills store in Greenville into handsome new quarters, and has installed new fixtures and fountain. This is one of four drug stores owned by Mr. Dacus and operated with great success.

MR. CARL GIBSON, of Columbia, proprietor of the Gervais St. Pharmacy, recently bought a second store, the Hudgins Drug Store.

MR. FRANK E. JORDAN, after a two years' stay in Florida, is back in South Carolina representing the H. K. Mulford Co., with Columbia as headquarters. Mr. Jordan has been with the Mulford Co. for the past twelve years. His many friends in South Carolina are glad to see him back in the Palmetto State.

The Southern division of the Norwich Pharmacal Co. will hold its summer meeting in Savannah, Ga., on May 16. Mr. Turner Currens will have charge.

The Belk Pharmacy, of Kershaw, recently opened for business with up-to-date fixtures and fountain. This is the first new drug store for Kershaw in twelve years.

Perry's Drug Store is the new pharmacy for Abbeville, having opened for business on March 15.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Sterno Canned Heat

Recently one of our Superior Court Judges held "Sterno Canned Heat" to be within the purview of the Turlington Act, and a defendant tried before his Honor, charged with "Illegal Possession of Alcohol, to wit: Sterno", was convicted. The unfortunate ruling was featured in the press, following which there was raised in the minds of some of our members the question as to whether our prohibition law conferred upon retail dealers the right to sell this product.

Sterno Canned Heat is a solidified fuel and has been manufactured and sold for fuel purposes for forty years. It is manufactured under the regulations and permit of the Federal Prohibition Department, and is classed by that Department as utterly unfit for use as a beverage. Its sale, therefore, for fuel purposes in entirely legal and proper and retail dealers are not required even to have a permit to handle it. By no stretch of the imagination could this product come within the meaning of either the Turlington Act or the National Prohibition Law, unless the sale thereof was made knowingly for beverage purposes, inasmuch as these laws were enacted for the purpose of prohibiting the sale of liquor, etc. "fit for use for beverage purposes." Even if sold for beverage use, there is grave doubt as to whether or not this product would come within the meaning of the prohibition laws for the reason that it could not be regarded as a liquid, and therefore not a liquor. Be that as it may, this office is interested only in the sale of the product for fuel purposes by retail dealers without interference or molestation from local officials. Simply because it has been the subject of misuse in some instances by perverts is no reason why officials

shou'd undertake to interfere with retailers in legitimate sales of this useful fuel. The Sterno Corporation has been co operating with the Federal and State officials everywhere to prevent its use, as far as possible, for any purpose other than as a fuel. Likewise, this office has been co-operating with our officials in this matter. At the same time, we do not propose to permit the officials of any city or town to interfere with our members in selling this product for its intended use. Any such attempts on the part of any official should be reported to this office immediately so that proper steps to right the situation may be taken.

Bathing and Rubbing Alcohol

In July a retail druggist is to be tried in the Superior Court for selling a pint bottle of rubbing alcohol. There is no evidence that the article was sold for beverage purposes or that it was even used as such. On the contrary, the only testimony offered at the trial before the Mayor, who bound the defendant druggist over to Superior Court, was that the rubbing alcohol was purchased for the sole purpose of making a liniment to use on a lame horse, and that the liniment was made and so used. The Mayor before whom the case was tried in sending the case up to the Superior Court stated that there was no provision in our law authorizing the sale of rubbing alcohol containing 70 per centum alcohol, that it was an intoxicating beverage and its sale was illegal.

The rubbing alcohol in question was the product of a reputable manufacturer, and was manufactured under permit issued by the Federal Government. Its sale was entirely legal for rubbing purposes. Any rubbing and bathing alcohol, so manufac-

tured, may be sold lawfully by retail druggists, unless the vender shall knowingly sell it for beverage purposes, or shall sell same under circumstances from which the seller may reasonably deduce the intention of the purchaser to use same for such purposes. This contention is supported by an opinion from our Attorney General in a letter under date of March 4, 1927, set out below. In the event the case is not won in the Superior Court, a *test* case will be made and it will be carried to our Supreme Court for final determination. There is no question in my mind but that this tribunal will render a decision in our favor. More will be said concerning this case at the June Convention.

“Raleigh, N. C.

Mr. Frederick O. Bowman,
General Counsel,
Chapel Hill, N. C.
Dear Sir:

Reference is made to your letter of February 26 in which you ask for the opinion of this office as to whether the sale of rubbing alcohol and bathing alcohol by druggists is prohibited by the Turlington Act.

To determine whether the sale of an article is prohibited by law, we must of necessity inquire into the nature of the thing sold. This inquiry necessarily raises questions of fact.

Our State prohibition law was intended to prohibit the sale of “intoxicating liquor.” The Legislature defined “intoxicating liquor” and prescribed the test which is to be applied in determining whether a given article may be legally so d. If the article in question contains one-half of one per centum or more of alcohol by volume which is fit for use for beverage purposes, its sale is illegal. This is a question of fact, rather than one of law.

If rubbing alcohol or bathing alcohol is possessed of such alcoholic contents as will produce intoxication and should be so'd for beverage purposes, such sale is illegal. This is also a question of fact, rather than a question of law.

If the article mentioned is a medicinal preparation sold for such and not for use as a beverage, my opinion is that the sale

would not be unlawful. That involves a question of fact as well as of law.

As an aid in passing upon the question propounded, attention is called to the rule of construction applied to penal statutes. Such statutes must be construed strictly. But such rule is never to be applied so strictly as to defeat the clear intention of the Legislature.

An opinion on this subject was given by former Attorney General Manning February 6, 1924. It is found in the biennial report of the Attorney General for 1923-24, at page 319. I herewith send you copy, as it may be of further aid to you.

Yours very truly,
(Signed) DENNIS G. BRUMMITT,
Attorney General.”

February 6, 1924.

Dear Sir:

Your letter of February 5th presents a difficult question upon the wording of the Turlington Act, Chapter 1, Public Laws of 1923. We do not interpret that act as prohibiting the sale of medicines, flavoring extracts, etc., when they are manufactured under a permit from the Commissioner of Revenue of the United States, under the Volstead Act. There is a certain amount of alcohol necessary to hold certain medicines and flavoring extracts in solution and that is always an excess of the one-half of one per cent of the statute. The manufacturer, however, of these extracts and medicines may be perfectly innocent, while their sale may offend directly against the act. If any dealer sells either the medicine or the extract to a person, knowing at the time that it is to be used as a beverage, then the dealer would certainly be guilty. If the person who purchases the extract uses it as a beverage and it is found in his possession and he is arrested for drunkenness, then it seems to us plainly under the act the possession of this extract or medicine for beverage purposes would be an offense against the North Carolina law. It is stated in section 2 that all of the provisions of this act shall be liberally construed to the end that the use of intoxicating liquor

as a beverage may be prevented. The act, however, could not have intended to stop the use of proper medicines containing more than one-half of one per cent of alcohol and proper flavoring extracts which also necessarily contain more than one-half of one per cent.

Of course, until the Supreme Court speaks on this question, this is the opinion of this office, based to some extent upon the difficulty of administering the law if any other construction is given to it.

Very truly yours,
JAMES S. MANNING,
Attorney General,"

New Bureau of Prohibition

The new Bureau of Prohibition and Bureau of Customs in the Treasury Department, under the provisions of H. R. 10, 729 enacted at the last session of Congress, became effective on April 1. Hon. Roy A. Haynes is the newly appointed Prohibition Commissioner. Col. L. G. Nutt and Hon. James J. Jones were named Acting Deputy Commissioners, the former to remain in charge of the enforcement of the narcotic laws, and the latter in charge of prohibition enforcement. By order of the Secretary of the Treasury on April 6th, the duties and powers of the Commissioner of Prohibition and other officers and employees of the new Bureau were prescribed. All the authority of the Commissioner of Internal Revenue for the enforcement of the prohibition and narcotic laws is transferred to the Commissioner of Prohibition, except such as relates to revenue matters of a civil character. The N. A. R. D. has vigorously opposed all along the placing of the administration of the narcotic laws under the Commissioner of Prohibition, believing that the best interests of all concerned would be served with the narcotic laws administered by the commissioner of Internal Revenue and the prohibition laws by the Prohibition Commissioner, but despite this opposition the Act referred to was passed and the new Bureau created, placing the administration of both under the same head.

The N. A. R. D. Journal, issue of April 14, carries, in detail, the authority of the Commissioner of Internal Revenue in the enforcement of the narcotic laws transferred to the Commissioner of Prohibition. This information should be filed by retail druggists for use should occasion arise.

Federal Cosmetic Law

We learn from counsel for the N. A. R. D. at Washington that an attempt will be made at the next session of Congress to enact a Federal cosmetic law, one preventing shipment in interstate commerce of toilet articles containing lead, mercury, or any poisonous ingredient. According to a bulletin recently issued by Mr. Ervin F. Kemp, general representative of the Proprietary Association, in Washington, D. C., "this movement is separate from the attempts that have been made during the past legislative sessions to pass cosmetic legislation endorsed by the Association of Food and Drug Control Officials. Congress does not convene until December, so that nothing can be done in the way of the introduction of legislation until that time, but this bulletin is sent for your information, and as an indication that the anti-cosmetic campaign will be transferred from the State legislatures to Congress, with a follow-up in the State Legislatures which will meet next winter and especially in 1929." The Federal cosmetic bill will be sponsored by Senator Copeland of New York. This was announced by Dr. Charles Frederick Pabst, Dermatologist for the Green Point Hospital, Brooklyn, New York, after a visit to Washington, where he conferred with Sen. Copeland. Dr. Pabst said further that an effort would be made to have States forbid the sale of such lotions, through amendments to their sanitary codes, or health laws. State cosmetic bills were introduced the past winter in Massachusetts, New Hampshire, Maine, Vermont, New York and Wisconsin, but were in every case defeated by the respective pharmaceutical associations, in co-operation with the N. A. R. D.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

All Around North Carolina

M. J. LEIMKUHLER, *Reporter*

Martin's Drug Store at Canton, suffered a loss of between six and seven thousand dollars by a fire on the morning of March 13. The entire prescription and stock room was a total wreck, but fortunately the fire did not get beyond the prescription screen. The loss was fully covered by insurance.

MR. JOHN A. TRENT, formerly of Leaksville and Greensboro and for the past several years of Danville, Va., is back again in North Carolina and connected with Smith's Drug Store, of Asheville. His many friends are welcoming him home and hope that he will always practice his profession in the Land of the Long Leaf Pine.

MR. L. C. JUMPER, a well-known South Carolina druggist, will open a drug store at Black Mountain about May first under the name of Jumper's Pharmacy.

We regret to report that MR. H. L. POPE, of Goode's Drug Store, of Asheville, has been on the sick list for about thirty days.

MR. V. R. FULMER, formerly with Lynch's Pharmacy and more recently of Washington, D. C., is manager of the Wise Drug Co. of Chester, S. C.

MR. ROBERT BONNER, originally of Linville Falls, but who has been with the Waxhaw Drug Co., of Waxhaw, for some time, is now manager of Marley's Drug Store, of Lenoir. He has bought the interest of MR. JOE M. CLARK.

Born to Mr. and Mrs. J. H. JOHNSON, of North Wilkesboro, on March 28 a son, Jay Hugh, Jr. The proud father is manager of the North Wilkesboro Drug Co.

Born to Mr. and Mrs. BEN E. BRADSHAW, of Gastonia, on April first, a son, Thomas Samuel. Ben E. is one of the proprietors of the Gaston Drug Co.

MR. J. F. HOFFMAN, Jr., formerly of the J. H. Kennedy Drug Co., of Gastonia, will open the Hoffman Drug Co., in High Point about May 20. He has purchased a complete and modern set of drug fixtures from the Morrison Manufacturing Co., of Statesville. High Point is Mr. Hoffman's original home town.

MR. J. O. CLINE, of Granite Falls, is now associated with Dailey's Drug Store, of Greensboro.

The many friends of MR. L. R. WILSON, proprietor of the Ranlo Drug Store, Ranlo, will be pleased to learn that he has entirely recovered from an illness that confined him to his home for several weeks.

MR. W. G. WHITE, formerly with the Peoples Drug Store, of Gastonia, is night prescriptionist for the John S. Blake Drug Co., of Charlotte. He succeeds MR. H. C. WILLIAMS, who is now connected with Liggett's Greensboro store.

The many friends of MR. POLK C. GRAY, of Statesville, will regret to learn that he has been confined to his home for the past two weeks with a severe cold and La Grippe.

MR. J. LINWOOD ROBINSON, of Ruthersfordton, has sold his store at Lowell, the Lowell Drug Co., to DR. JAMES W. REID, of Lowell. The store will retain its old name and MR. DONALD BLANTON, formerly of the Henrietta Mills Stores Henrietta, is in charge of the prescription department.

Fire completely destroyed Smith's Drug Store, of Pilot Mountain, the latter part of March. MR. E. W. SMITH, the proprietor, has opened for business in temporary quarters until a new building can be erected on the old site.

Piedmont Topics

J. K. CIVIL, *Reporter*

The many friends of MR. R. C. RUSSELL, of the Pee Dee Drug Co., of Wadesboro, will be glad to learn he is back on the job after two weeks' illness.

Tom's Drug Store, of Salisbury, has recently been remodeled and the second floor converted into a model up-to-date beauty parlor, having eight booths, a barber chair, permanent wave machine, and all other modern improvements for such an establishment.

MR. LEE MULLEN, of Huntersville, will open a drug store in Charlotte about May first. It will be located on Seventh St. just off Central avenue and will be known as Mullen's Pharmacy.

MR. K. N. SUMMEY, of Mount Holly, and MR. C. A. TAYLOR, formerly with the Reese-Stowe Co., of Charlotte, will open a modern drug store in Charlotte about May 1st at the corner of Park and Morehead streets in Dilworth. The name of the store will be Taylor and Summey.

MR. CHAS. MALONE, manager of the Empire Drug Co., of Salisbury, recently moved into his new home which has just been completed.

MR. P. D. WHITE, who has been with the People's Drug Store, of Charlotte, is now with the Perry Drug Store in the same city.

The drug store of MR. S. M. PURCELL, of Salisbury, was entered on the night of March 21 and about \$350 in cash was taken. The rear door had been unlocked from the inside and left open, the discovery being made by two night policemen.

The annual meeting of the N. C. P. A. to be held in Greensboro this June will be well attended if all who are planning to go are present. The Traveling Men's Auxiliary is boosting the convention and expects to put on some new stunt in the way of entertainment.

Recent Incorporations

Dailey's Drug Stores, Inc., of Greensboro. To do a general druggist business. Authorized capital stock, 1,000 shares no

par value stock; subscribed capital, five shares of no par value. By J. F. DAILEY, H. C. HART, and J. N. STAMPS, all of Greensboro.

The Rose Drug Company, of High Point. To conduct a drug store. Authorized capital stock, \$10,000 and subscribed \$300 by ROBERT G. GARLAND, D. A. DOWDY, and A. COKE CECIL, all of High Point.

Burwell-Dunn Drug Company, Charlotte, to deal in merchandise of all kinds. Authorized capital \$300,000, subscribed \$100,000 by Burwell and Dunn company, M. N. MURPHY, W. H. WEARN and THOMAS J. SMITH, all of Charlotte.

The Hose Drug Company, of Charlotte. Authorized capital, \$10,000 and subscribed capital \$600 by J. W. HOSE, R. C. PATTILLO and E. H. FORBES, all of Gastonia. To carry on the business of a drug company.

General News Items

MR. M. J. LEIMKUHLER, popular representative in North Carolina for E. B. Read and Son Co., is in Virginia on an extended business trip.

Mahoney's Pharmacy succeeds the Wingate Pharmacy, of Wingate. On February 1st DR. MAHONEY, of Monroe, and MR. C. O. MAHONEY bought the pharmacy from MR. H. E. REES, who returns to his old home in Lincolnton to accept a position with the Childs-Wolfe Drug Co. MR. C. O. MAHONEY is in active charge of the store.

MR. A. R. SUMMERLIN, of Gray Court, S. C., who received his N. C. license in 1925 by reciprocity, is now prescriptionist for Everington's Drug Store in Laurinburg.

The JOURNAL is delighted to welcome as a member of the N. C. P. A. MR. C. A. DEAN, JR., formerly of Elizabeth City but now the proprietor of a pharmacy in De Sota, Ga., under the name of Chas. A. Dean, Jr., Apothecary. Mr. Dean in presenting his application, says that although he seems to be living permanently in Georgia, he wants to be a member of the pharmaceutical association of his native state.

We regret to report that MR. C. L. CRAWFORD, prescriptionist for the Court Square Drug Co., of Durham, has been ill for several days in Watts Hospital.

MR. D. D. McCRIMMON is now proprietor of the Hemp Drug Co., in Hemp, and the name of the pharmacy has been changed to the McCrimmon Drug Co.

MR. D. ADOLPH BLUE, prescriptionist for the Shields Drug Co., of Carthage, is rapidly recovering from a serious operation for appendicitis.

MR. CLEMENT BYRD, registered druggist of Raleigh, has discontinued the practice of pharmacy and is now writing Masonic insurance. His address in 1901 Stone street, Raleigh.

The drug store of C. J. Mauney and Co., of Albemarle, has been moved into attractive quarters across the street from the former stand of the firm.

MR. W. H. CANNADY, of Benson, accepted a position as prescriptionist for the Oakboro Drug Co., of Oakboro, on March 20.

MR. H. F. ELROD, one-time prescriptionist for the Torrence Drug Co., of Gastonia, but now manager of the Tomlinson Drug Co., of Memphis, Texas, still retains his membership in the N. C. P. A. He writes he is getting along nicely in the western country, but expects to return to the drug business in the Old North State "one of these days." Not long ago he not only sent his Association dues for the current year, but for the new year beginning June 1st. He said he didn't want to run the risk of his membership lapsing or to lose touch with North Carolina pharmacy.

MR. L. J. LEA, who has been out of the drug business for several months, is now with the Fox Drug Co., of Aberdeen.

MR. J. W. F. WOOTEN has resigned his position with Moore's pharmacy, of Marshall, to accept a position with the Clayton Pharmacy, of Clayton. He succeeds MR. J. E. SPARKS, of Robersonville, who went to Greenville on March 18 as prescriptionist for the College Pharmacy.

MR. E. E. MURCHISON has bought the Beddingfield Bros. Store, of Goldsboro, the deal being closed on April 5. MR. THEL

E. SMITH, of Wilson Mills, is associated with Mr. Murchison in the business.

The Palace Drug Store, of Goldsboro, suffered a severe loss by fire on the night of April 3. The damage amounted to between three and four thousand dollars, fully covered by insurance.

The Askew-Pugh Drug Co., of Windsor, has recently moved into its new building which is one of the most attractive stores in that section of the State.

DR. L. K. WALKER has taken over the Walker-Cherry Drug Co., of Ahoskie, but MR. A. D. WALKER is remaining with the firm as prescription clerk and MR. E. D. CHERRY as front man.

Fire, which burned the entire building, destroyed the Alleghany Pharmacy, of Sparta, of which MR. T. R. BURGESS is the proprietor. None of the occupants of the building carried any insurance on their equipment except Mr. Burgess and his loss was only partly covered.

MR. G. W. MONTAGUE, of Montague's Pharmacy, Durham, has added greatly to the attractiveness of his store by installing additional fixtures, including soda booths manufactured by the Morrison Mfg. Co., of Statesville.

MR. P. J. SUTTLEMYRE, the popular proprietor of the Hickory Drug Co., of Hickory, which was recently damaged by fire to the amount of \$1,500, is planning to have his store ready for business again by the first of May. The damage to his equipment by fire and water was very heavy. Replacement fixtures have been purchased from the Morrison Mfg. Co., and the work of refinishing the damaged equipment is being done by the same company.

DR. A. L. PLUMMER, of the Denton Drug Co., at Denton, is preparing to "dress his store up" for an increased volume of business with a new set of Morrison "Better Built" fixtures. He hopes to have his new equipment installed within the next sixty days.

The Matton Drug Co., of High Point, has installed a new heating system.

MR. P. G. GLASS, formerly with Cline's Pharmacy at Concord, has returned to his

old home in Kannapolis, and is connected with the F. L. Smith Drug Co.

MR. R. F. HOLLAND has sold the College St. Pharmacy in Asheville to Mr. Gray and will devote his entire time in the future to the Berkley Drug Co., which he has owned for a number of years.

MR. I. O. WILKERSON has discontinued the practice of pharmacy and is now agent for Chevrolet cars in his home town of Roxboro.

MR. M. C. MILES is opening a branch drug store in Roxboro at the stand formerly occupied by the Palace Pharmacy. He will also continue the operation of Miles Pharmacy in Henderson.

MR. W. M. TAYLOR has opened a fourth drug store in Winston-Salem under the name of the Granville Drug Co. MR. O. G. CHALKER, formerly prescriptionist for Taylor's Pharmacy, is manager of the new store, while MR. W. A. CLARK, one of the prescriptionists for another of Mr. Taylor's stores, the Fairview Drug Co., succeeds Mr. Chalker. MR. H. C. ACKERMAN is in charge of the Fairview Drug Co., while Mr. E. DeB. LEDBETTER is the registered druggist in charge of Taylor's Pharmacy, Southside.

We understand that the Eckerd Cut Rate Drug Store interests have bought the Ray-sor building at 31 Patton avenue, Asheville, formerly the site of Raysor's Drug Store, for \$190,000, and will shortly move the Eckerd Drug Store to this location. It is now situated at 50 Patton Avenue.

MR. D. C. McCRUMMEN, formerly with Thrower's Pharmacy at Southern Pines, is now connected with the Grissom Drug Store in Greensboro.

MR. L. B. POOLE, of Clayton, has resigned his position with the O. Henry Drug Store in Greensboro, to accept a position with the Justice Drug Co.

MR. C. A. SWANEY has tendered his resignation to the O. Henry Drug Store in Greensboro, and is now located in High Point. We have not been able to learn with which pharmacy he is connected.

MR. SUMMEY BYRD HIGGINS, who received the Ph. C. degree from the State

University in 1915, is a chemist in Chattanooga, Tenn. His address is 909 Young avenue.

MR. J. CYRUS KIRKPATRICK is a registered pharmacist with the Elder Drug Co., of Hopewell, Va.

MR. J. E. MULL, Winston-Salem druggist, is now traveling for Armour and Co.

MR. L. M. BOBBITT is manager of the Nissen Drug Co., the new drug store opened on April 12 in Winston-Salem's \$2,000,000 building, and owned by Messrs. L. M. and A. B. BOBBITT. He will have associated with him MR. F. A. SLOAN, formerly of Albemarle, but who has been prescriptionist for Tainter's in Marion for some time. Messrs. A. B. BOBBITT and A. L. FISH-EL will continue in charge of the Bobbitt Drug Co. The Nissen Drug Co., is handsomely appointed in every detail, the fixtures, fountains, etc., being the last word in up-to-date drug store equipment.

Messrs. E. V. KYSER and H. R. TOT-TEN have been granted a further appropriation by the Smith Fund to continue their research studies on Bergamot mint. This fund is administered by the Graduate School of the University for graduate and Faculty research.

MR. J. P. STOWE attended the meeting of the State Game and Fish League in Greensboro on March 30.

The JOURNAL is in receipt of an announcement of the opening of the White-Stonestreet Drug Co., in Mooresville, situated in the Stonestreet Block on S. Main street. MR. J. A. WHITE is the registered druggist. The announcement states, "We have a real drug store; come and see for yourself if this is not true. Courtesy, quality and service guaranteed. If you find this is not true, tell us!"

Notice

FOR SALE: A small stock of drugs and fixtures. Answer L. R. B., Box 1318, Raleigh, N. C.

Drug Store Changes Hands

The Fox-Richardson Drug Co., the newest of Asheboro's retail drug stores, was sold on March 19 to MR. E. L. REAVES, of Rae-

ford, who immediately took charge of the pharmacy. The name has been changed to Reaves Pharmacy. Mr. Reaves for a number of years has been connected with his father, MR. E. L. REAVES, in the Raeford Drug Co. He is a graduate of the State University where he was very popular with a wide circle of friends who are wishing him every success in his new business venture.

Mr. Stevens Addresses Branch

The thirtieth meeting of the U. N. C. Branch of the A. Ph. A. held in Venable Hall on the evening of April 7, was featured by an illustrated lecture by MR. CHARLES STEVENS, from the department of Experimental Medicine of Parke Davis and Co. The moving pictures showed the care used in the methods of producing serums and vaccines, and was of great interest, not only to the members of the Branch, but to the large number of Faculty and students who attended.

Answers to Ask Me Another One

The following are answers to the Knowledge Test on page 213 of this issue.

1. H. R. Horne, Fayetteville.
2. Wm. Simpson, Raleigh, who taught in Shaw University.
3. C. K. Gallagher, Washington, in 1857.
4. A memorial to the Legislature asking that druggists be licensed by the State Board of Medical Examiners.
5. The druggists of Wilson (Moye and Nadal, A. W. Rowland, and Peacock and Hargrave) in a letter dated May 17, 1880, invited the druggists of the State to meet together for the purpose of forming an association.
6. In Raleigh on August 11, 1880.
7. E. M. Nadal, of Wilson.
8. June 1, 1881.
9. W. H. Green, Wilmington, Wm. Simpson, Raleigh, A. S. Lee, Raleigh, E. M. Nadal, Wilson, and E. H. Meadows, New Bern.
10. D. S. Carraway, of Wilson.
11. Mrs. P. B. Kyser, of Selma, now of Rocky Mount.
12. Seven.
13. Miss Mabel Barnhill, Bethel.

14. Wm. Simpson, President A. Ph. A.
15. Lawrence, *Listerine*; Battle, *Bromidia*; Emerson, *Bromo-Seltzer*; Richardson, *VapoRub*.
16. Jas. P. Stowe, Charlotte.
17. Venus Fly Trap.
18. H. R. Horne and Sons, Fayetteville.
19. John H. Hardin and Son, Wilmington.
20. Robert M. Green.
21. E. V. Howell, Chapel Hill.
22. North Carolina.
23. Samuel C. Davis, of Tenn.
24. Contra-ceptive Bill.
25. *American Journal of Pharmacy*.

Drug Business for Sale

Old and well established. Located on a corner, 150 feet from Washington Duke Hotel, and 175 feet from Durham's largest theater.

Opportunity for a small town druggist with a personality.

Write S. C. J., Box 310, Durham, N. C.

RELIEF CLERK WANTED

Any registered pharmacist interested in doing relief work in Eastern North Carolina for three weeks, beginning May 20th, is asked to communicate at once with

J. G. BEARD,
Chapel Hill, N. C.

Drug Store Changes Hands

The Franklin Pharmacy, one of the two drug stores in the mountain town of Franklin, has been sold by Mr. O. E. KIMSEY, to Mr. T. W. ANGEL, JR. The consideration involved has not been learned. Mr. Angel, who has already assumed active charge of the business, will retire shortly as town engineer and devote his entire attention to the pharmacy. He is planning a number of improvements in the store. Mr. R. M. RIMMER will continue in charge of the prescription department.

Always in the Forefront

Not long ago among some old papers there was found a copy of the *Western Sentinel*, of Winston-Salem, for August 17, 1876.

Occupying the front page were SAMUEL J. TILDEN'S campaign for president of the United States, the Vance-Settle campaign for the governorship of North Carolina and the opening of the Thompson Drug Store, by Dr. V. O. THOMPSON. The editor must have realized that the beginning of the pharmacy was an event of unusual importance, and that the occurrence marked the inauguration of a long period of service to the people of the Twin City. It was the first real drug store in Winston, in the days when it was a separate town from Salem. From a small beginning, the business was developed by Dr. Thompson until it became one of the most widely known pharmacies in Piedmont Carolina. Dr. Thompson took a most prominent part in the founding of the N. C. P. A. He was not only a charter member, retaining his affiliation until his death, but was president of the organization 1884-85, and held other offices of prominence and responsibility. After his death the drug store was continued by his son, MR. P. A. THOMPSON, until it was purchased by Messrs. F. H. LUNN and ALLISON JAMES on November 18, 1916, the former being in active charge of the store today. The location of the store has been changed several times but it still proudly bears the name the first owner gave it over fifty years ago.

Marriages

Mr. and Mrs. W. L. Cockerman, of Rusk, announce the marriage of their daughter, Grace Lillian, to Mr. WADE A. GILLIAM. Mr. Gilliam is originally from Ronda, and Elkin, having worked in Abernethy's Cash Pharmacy for a number of years. He graduated from the University School of Pharmacy in 1925, having been president of his class in his senior year. He received his license in June of that year and also became a member of both the N. C. P. A. and A. Ph. A. Since last September he has been connected with Townsend's Pharmacy in Red Springs and the young couple are making their home in the Robeson town.

Deaths

It is with sincere regret that the JOURNAL announces the death of MR. J. FUL-

TON COLE, of Carthage, a well-known druggist and faithful member of the State Association for many years and one of the oldest and most progressive citizens of Carthage. He was seventy-eight years of age and had been in failing health for the past several months.

When a small boy, Mr. Cole moved to Carthage from the old homestead on Crane's Creek with his parents, Thos. and Margaret Matthews Cole, and the other children in the family. He attended the public schools of his day and secured a liberal common school education. In early manhood he taught for several years in the Carthage Academy where he made a splendid record. He also served as county surveyor. Nearly forty years ago he succeeded to the ownership of the Chas. Cole Drug Co. on the death of his brother, and for many years conducted a prosperous business. The Carthage correspondent in speaking of his death says: "By honesty, industry, close application to business, and wise investment he accumulated considerable property. He owned the telephone system and was responsible for putting in water works years ago. He gave of his thought, time, and money for public improvement of every kind. He helped many poor but worthy students by lending them money and by paying their expenses at college. In early life he joined the Methodist church of which he was a faithful member until his death. When he was too feeble to attend services he enjoyed Bible reading and prayer with his pastor."

Friends were shocked to learn of the death of WALTER C. BATEMAN, formerly of Wilson, who died suddenly at his home in the Vance apartments, Raleigh, on the night of April 11 after a short illness. Death was attributed to heart failure. As a former student of the State University, as a registered druggist, and as representative in North Carolina for the H. K. Mulford Co., Mr. Bateman was well known and liked by the druggists of the State. To his wife, formerly Miss Lottie Sherrill, of Asheville, his son, Walter C., Jr., his mother, and brother, the JOURNAL extends sincerest sympathy.

CAPUDINE

FOR MORE THAN TWENTY YEARS THE
STANDARD LIQUID REMEDY FOR

HEADACHES
FLU and GRIPPACHES

Also Good For

RHEUMATISMACHE



CAPUDINE CHEMICAL CO.
RALEIGH, N. C.

Scott Drug Company

Charlotte

Introduces to the retail trade

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The most effective of all insecticides.

The most profitable for the retailer.

Special introductory offer to consumers—

A large 50 cent bottle and a 25 cent Sprayer for
60 cents.

Attractive agency proposition to retailers.

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.

The Official Organ of the South Carolina Pharmaceutical Association

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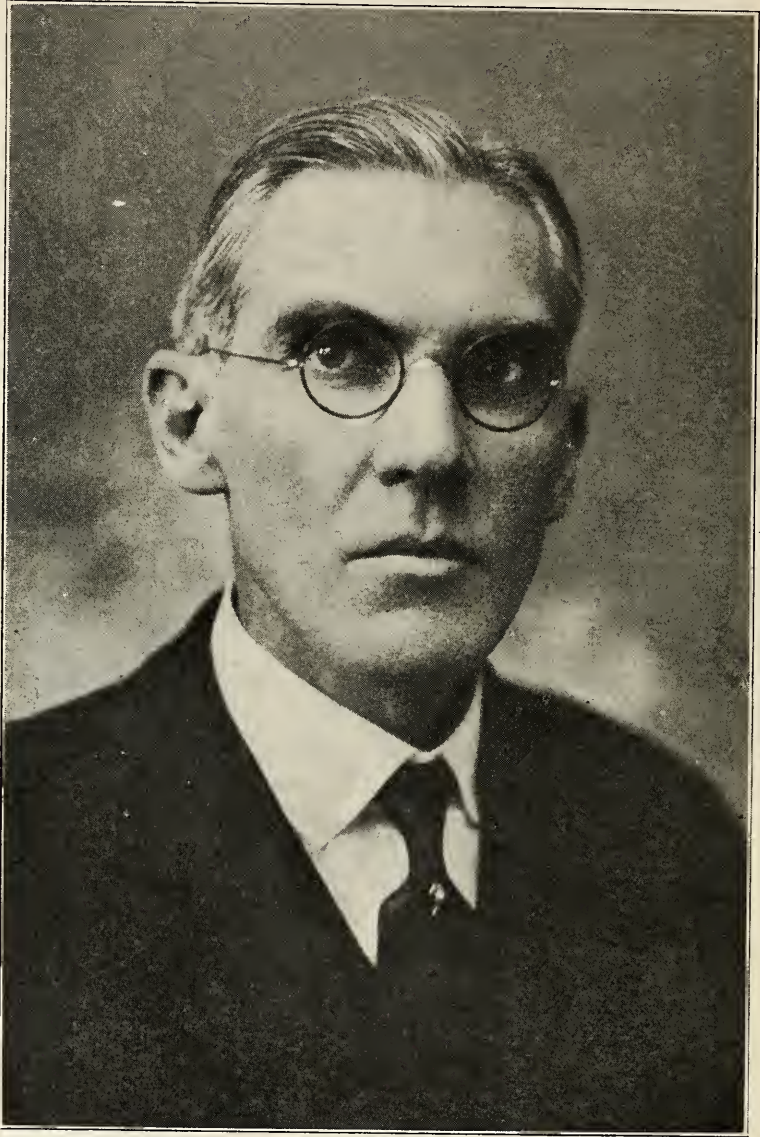
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro, June 21, 22 and 23.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill June 14, 1927.



CLYDE EUBANKS, of Chapel Hill

*Forty-Seventh President of the North Carolina Pharmaceutical Association and
Ruling Officer of the Greensboro Meeting*

THE PRESIDENT'S PAGE

On to Greensboro

With the approach of the month of June our thoughts are naturally turning toward the annual meeting of our pharmaceutical association which will be held in Greensboro—the Gate City of North Carolina—June 21-23.

Every druggist in the State should recognize that it is his duty and privilege to attend the meeting. It is also an obligation that he owes the Association. Moreover, many problems will be discussed in which every druggist is vitally concerned. You will find there friends who are interested in the identical problems you are. You will enjoy the hospitality of the local druggists and the entertainment that is being provided by the Traveling Men's Auxiliary. The traveling men always overdo themselves to give us a real good time. The change and the recreation will make us return to our work filled with new enthusiasm and better fitted for the duties that are before us.

All indications point to a record-breaking attendance. Greensboro is centrally located and every road leading into the city is paved. North Carolina good roads make it possible for druggists living within a radius of a hundred miles to attend all business sessions and spend the nights in their own homes. Why shouldn't we all go? There is no excuse for staying away.

We have the best array of speakers we have ever had. In Dr. J. H. Beal we have America's foremost in the profession. There is a rare treat in store for those who have never heard him. It was my privilege and pleasure to listen to him last September at the N. A. R. D. convention in Philadelphia. His masterful address was the outstanding feature of the meeting.

Dr. E. L. Newcomb, Secretary of the National Wholesale Druggists' Association, who comes to us through the generosity of the wholesale druggists of the State, is a man of national reputation and a speaker of note.

Mr. Carl Weeks is well known to Tar Heel druggists. Although very few of us have ever seen him, we have all become acquainted with him through correspondence. We all admire his wit and humor and like to sell his merchandise—the Armand line.

Prof. E. V. Kyser, Chairman of the Scientific Committee, is bringing down from Washington two of the Government's expert scientists who will give us something worth while and out of the ordinary.

Finally, let me remind you again that the local druggists are making preparations to give us a royal good time including a big barbecue and trip to the historic Guilford Battle Ground. The O. Henry hotel has promised to take care of our entire crowd in their very best style and at attractive rates. So be sure to come and by all means bring your wife. She will enjoy the occasion just as much as you. We are expecting you to be present. Don't disappoint us!

(Signed) CLYDE EUBANKS,

President North Carolina Pharmaceutical Association.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

"Think on These Things"

Elsewhere in these pages we are presenting a detailed schedule of the Greensboro meeting of the North Carolina Pharmaceutical Association. A brief glance at the program there outlined is enough to show its unusual character. Man after man, each of national reputation and even a specialist in his particular field of pharmaceutical effort, is slated to address the delegates on matters of primary importance. Surely such a program is unusual; surely it will draw the audience it merits.

We neither counsel nor practice hero worship and we are not asking anybody to go to Greensboro simply to look upon something humanly great, but we would advise any person to take advantage of every chance to hear big men talk about big things in a big way. Because there will be such men in Greensboro at the Association meeting and because they have something helpful to say and inspiring to listen to, we urge every druggist who can possibly do so to attend the convention on June 21-23 and learn what leaders in the drug world are proposing as the best means to desired ends. And too there is wisdom and encouragement in a meeting of related workers who swap experiences and find new viewpoints. They are able to return home and put into use ideas they never could have got *at home*. From the standpoint purely of profit there are few investments that a druggist in North Carolina can make this year that will pay him greater dividends than the time and money spent in going to Greensboro on the 21-23. The meeting, however, is not going to be without its lighter moments. Varied entertainment will be provided by the local druggists and by the organization that always stands by to help—the Traveling Men's Auxiliary. Sand-

wichd between business sessions will be diversions to furnish relaxation from the serious features of the convention.

And all of these things, after all, are very easy to obtain. June is a quiet business month ordinarily and drug stores can be left with a smaller force than is customarily at work. Greensboro is conveniently reached by train or automobile. Busses run in on hourly schedules from Raleigh, Charlotte, Winston-Salem, etc., after connecting at these points with busses from every section of the State. Highways No. 10, 60, and 70 cross at Greensboro and afford pavement avenues of approach from six different directions. If necessary, one can motor back and forth from home each day unless the distance be too great. Two good hotels, the O. Henry, convention headquarters, and the King Cotton, offer reasonable rates. All rooms are "outside" and have private baths. Numerous cafeterias, restaurants, tea rooms, etc., in the city are available to those who may not care to take all of their meals in the hotel dining rooms.

Greensboro is an interesting city to visit. Rich in tradition, in historic memories, and modern-to-the minute in the possessions that mean progress, the Gate City, as it calls itself, is permeated with a spirit of kindness and culture that takes the edge off the up-and-coming hustle that promises eventually to give to the place industrial and commercial pre-eminence among the cities of the South.

The druggists of North Carolina are invited and urged to visit Greensboro on June 21-23 during the occasion of the forty-eighth annual meeting of the North Carolina Pharmaceutical Association. They are promised a cordial welcome, an entertaining stay, a profitable convention, and some pleasant memories to carry back home.



EDWIN NOWELL, of Greensboro

Local Secretary of the Forty-Eighth Annual Meeting of the North Carolina Pharmaceutical Association.

Mr. Nowell, together with his committees, has worked hard to make successful the coming convention of the Association, and indications now point to an attendance and interest that will make the Greensboro meeting reflect great credit on his efforts.



JAMES H. BEAL, of Scio, Ohio

At one time or another teacher, editor, pharmacopoeial reviser, lecturer, and author, he is by reason of natural aptitude, legal training, and painstaking study, an authority on pharmaceutical law. He is, as well, a student of the trends and the wider reaches of pharmacy; one who is able, perhaps better than any man in America, to discuss drug affairs with a detachment and perspective that make his opinions universally respected and his conclusions harmonize with subsequent developments. Dr. Beal will address the Greensboro meeting of the North Carolina Pharmaceutical Association at the banquet on Wednesday evening.

Fake Subscription Solicitors

There has just been brought to our attention an incident that occurs with aggravating frequency over the entire country. The Gibson Drug Co., at Concord, and the Quinn Drug Store, at Shelby, bought and paid for subscriptions to the *Druggists Circular* at the solicitation of a fraudulent agent, R. A. Graham by name. Doubtless other stores were taken in by this impostor.

Although the amounts that traveling thieves of this sort are able to filch from druggists are small and the persons defrauded consider the matter too trifling to pursue, nevertheless something ought to be done to stop a practice that is causing legitimate solicitors of drug journals to be under-supported and their sales greatly reduced through fear on the part of druggists that any subscriptions paid for will never be received by the publishing firm. We have no remedy to offer, no constructive suggestion to make other than the obvious one of asking an agent who requests payment in advance or who poses as a collector for the company that he or she represents to present proper proofs of their connection with the firm in question.

— N. C. P. A. —

Anti-Snake-Bite Serum Now Available

"The first license ever granted for the production and interstate sale of Anti-Snake-Bite Serum in this country was recently issued by the Treasury Department, at Washington, upon recommendation by the United States Public Health Service.

"The license was issued April 25, 1927, and marks the culmination of some ten month's intensive work on the part of Dr. Afranio do Amaral—a Brazilian authority on snakes, snake venoms and antivenins—whose leave of absence from his official position has been extended to permit him to undertake the development of Anti-Snake-Bite Serum in this country.

"ANTIVENIN, as the new product is named, is a concentrated, polyvalent serum,

effective against the venoms of the principal poisonous serpents of the family Crotalidae, to which the rattlesnakes, mocassin and copperhead belong. It is supplied in 10 cc syringes—10 cc having been found sufficient to cure the effects of snake bites in practically all cases. We understand that the serum has excellent keeping qualities and will be issued under a five year dating.

"It is interesting to note that Dr. Amaral and other authorities on snake bites regard the oft-recommended permanganate as of practically no value, as ordinarily used. If applied in concentrations strong enough to neutralize toxins it has an injurious effect on the tissues. Furthermore, alcohol and like stimulants are regarded as positively injurious, in that they only serve to hasten the distribution of the venom throughout the body."

— N. C. P. A. —

Boosting the Meeting

Instigated and distributed by Lambert Kuhn, the Traveling Men's Auxiliary recently had printed 20,000 red cards to be enclosed in letters going from manufacturers and jobbers to every druggist in North Carolina that contain the following message:

DON'T FORGET

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

Annual Meeting

GREENSBORO, N. C.

June 21, 22, 23, 1927

HEADQUARTERS

O. HENRY HOTEL

*A Great Time and Entertainment by
the Traveling Men's Auxiliary*

Thus again it is demonstrated how loyally the T. M. A. and particularly such of its members as Lambert Kuhn, supports the Association in its efforts to have largely attended and entertaining conventions.



C. C. FORDHAM, of Greensboro, N. C.

Chairman of the Proprietor's Section of the N. C. P. A.

Long-time member of the Association and dean of druggists in the City of Greensboro



PARKE C. STRATFORD



CHAS. M. HILTON

Messrs. Stratford and Hilton are working with other druggists of Greensboro to make the forthcoming meeting of the Association memorable both in number of delegates present and in hospitality extended by the local pharmacists.

North Carolina Leads

In a study of the question: "Why Do College Graduates Fail to Pass the Board?" the *Druggists Circular* for May shows that the percentage of *successful* candidates applying for license to practice pharmacy in North Carolina during 1926 was higher by 10% than in any state in the Union. Only four graduates out of forty-five failed to pass the Board in this State. Thus 91% of all applying candidates were successful. The nearest approach to this encouraging record was in North Dakota where 81% secured license. Compare North Carolina's 91% with figures in Kentucky, a state having the prerequisite law in effect. Out of 136 applicants there, only 42, or 31% passed. Or take the case of a state not requiring college graduation as a prerequisite. In New Mexico 118 candidates appeared before the Board and only 9 passed, a failing percentage of 92. Remember 91% *passed* in North Carolina!

Either the Board examinations are easier to get by in this than in other states, or the applicants are better prepared, or else it simply happened that in 1926 North Carolina led the list. To those who would say that the first explanation is the correct one, namely that our Board is easy, we would answer that such an impression would never result from a comparison of the printed questions that this Board occasionally sends out with the questions one sees published from other states. On the contrary, our Board, by comparison, looks hard. The explanation that appears most plausible to this writer is that a majority of our applicants for license come out of drug stores in small towns where they receive more personal attention as apprentices than could be obtained in busy city stores. Not only that but they go to college in this section where the classes are small, the number of teachers in proportion to students large, and the in-

dividual supervision of study more effective. At the University of North Carolina, for example, the present second year pharmacy class numbers but 22 students. Four full-time instructors and four assistants are employed in training this small group. The building in which they are taught compares favorably in size and equipment with the best pharmacy schools in America. It is larger, for example, than one eastern college that has an enrollment of nearly 400 students. It is not surprising that 91% of the graduates of such a system passed the North Carolina board last year. The only surprise is that any of them failed.

The JOURNAL does not suffer from Tarheelomania—is not among those who would proclaim the Old North State as being “first” in everything; but it does enjoy keenly any evidence that our beloved commonwealth is measuring up to national standards. When, as in the above case, we lead all others, why then we cannot resist the impulse to do a little talking on the subject. Hence this editorial.

— N. C. P. A. —

Hotels and Hotel Rates

As indicated elsewhere in these pages, the headquarters for the convention will be at the O. Henry Hotel. All busses going into Greensboro make regular stops there to receive and discharge passengers. The hotel is located on North Elm Street at its intersection with Summit Street. All business sessions will be held in the ball room and lounge. The following rates will be offered delegates registered for the convention:

Single rooms, \$2.50 and \$3.00 a day; double rooms, 2 persons, \$4.00 (double bed in room—twin-bed rooms somewhat

higher). All rooms have private baths. Rates at the King Cotton Hotel will be as follows:

Single rooms, \$3.00, \$3.50, and \$4.00 a day; double rooms from \$5.00 to \$7.00 for two persons.

Rates at both hotels, of course, are for rooms only. Each place has a Coffee Shop in addition to its Main Dining Room. Convenient to both hotels are the Hylmore Tea Room, on the top floor of the Jefferson Standard building, and Guillet’s and the Guilford Cafeterias.

— N. C. P. A. —

Highway Distances to Greensboro

From

Brevard	225 Miles
Charlotte	93 Miles
Elizabeth City	248 Miles
Fayetteville	101 Miles
Murphy	330 Miles
New Bern	200 Miles
Oxford	86 Miles
Raleigh	84 Miles
Rockingham	99 Miles
Sanford	63 Miles
Shelby	138 Miles
Wadesboro	118 Miles
Warrenton	116 Miles
Washington	186 Miles
Wilmington	198 Miles
Wilson	127 Miles



O. HENRY HOTEL
Convention Headquarters



B. H. WOLFE, of Walker's Drug Store, Charlotte

Chairman of the Clerks' Section of the North Carolina Pharmaceutical Association

Rated as one of the most competent prescriptionists in the city of Charlotte, a contributor at various times to this and other journals, an enthusiast who likes best to strive when success is most elusive, he will preside over the deliberations of the clerks when they assemble in Greensboro to try out the "Section Plan of Convention Procedure" that will be inaugurated there this year.

A Special Appeal to Clerks

In these columns, in the national drug press, and in various other ways there has been advertised to the drug clerks of this State a plan that the North Carolina Pharmaceutical Association has put into effect by means of which the clerks can assemble together for counsel and action on the problems that effect themselves alone. At the same time, and nearby, the proprietors will be deliberating upon purely administrative affairs. After each group has held its separate sessions and formulated its particular policies, the two of them will unite for general sessions devoted to matters of mutual

where an extraordinary effort is being made at a state convention to centralize debate and interest on problems that belong peculiarly to drug clerks. Under sympathetic auspices they are asked to assemble their forces and unite their energies to the end that they themselves, and not others for them, may work out policies and methods best calculated to promote their welfare.

As we have said before, the plan is on trial this year. Its success or failure will very likely be determined at Greensboro. If the clerks of the State want a medium of this kind, they will demonstrate the fact at this first opportunity. If they are not interested, the project will and should die from lack of support. Remains then this question that will shortly be decided: Do the Drug Clerks of North Carolina want a section to themselves, or do they prefer to have the Association return to the usual custom of general sessions devoted in the main necessarily to problems of store administration? The clerks themselves will answer the question at the Greensboro meeting.

— N. C. P. A. —



KING COTTON HOTEL

concern. Mr. B. H. Wolfe, of Charlotte, and Mr. P. J. Melvin, of Fayetteville, chairman and secretary, respectively of the Clerks' Section, are working hard to arouse interest in the new idea and to prepare a program that will start the new plan successfully. Other clerks, notably Mr. J. H. Best, of High Point (Chairman of the Papers Committee), are helping also to put the experiment "across."

Surely here is an opportunity that will be grasped by the drug clerks of North Carolina. For the first time in the history of state pharmaceutical associations any-



P. J. MELVIN
of Underwood's Drug Store, Fayetteville

An honor graduate at the University of North Carolina in 1920, a pharmacist possessing the regard and respect of every person who knows him, Mr. Melvin has done much to merit the appointment as first secretary of the newly created Clerks' Section.



CARL WEEKS, of Des Moines, Iowa

Maker of Armand products, apostle of the doctrine that a manufacturer owes protection to, and has the right to specify the character of, his retail distributors, Mr. Weeks is a man who possesses in a peculiar degree the simple regard of every independent retail druggist in America. Carl, as he is generally called, is coming to Greensboro on June 21, the first day of the convention, will speak that night, and afterwards leave for a similar engagement with the Pennsylvania Pharmaceutical Association.

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CONVENTION PROGRAM

Schedule of the Forty-Eighth Annual Meeting of the North Carolina Pharmaceutical Association

June 21, 22, 23, 1927

Registration of Delegates in Lobby. Desk will be in charge of Assistant Secretary-Treasurer C. M. Andrews. A Registration Fee of \$1.00 will be charged each person participating in the program of the convention.

FIRST SESSION

Tuesday Morning at 10:00

Ball Room, O. Henry Hotel, Greensboro

Convention called to order by President C. L. Eubanks, of Chapel Hill.

Invocation by Rev. J. H. Armhurst, Pastor of the Park Place Methodist Church.

Address of Welcome on Behalf of the City of Greensboro by Mayor E. B. Jeffress.

Response to Mayor Jeffress' address by Vice-President R. R. Copeland, of Ahoskie.

Address of Welcome on Behalf of the Local Druggists by Mr. C. C. Fordham, Sr.

Response by Vice-President Polk C. Gray, of Statesville.

Roll Call by Secretary-Treasurer J. G. Beard.

Reading of Minutes of Preceding Meeting.

Applications for Membership Received and Acted Upon.

Presentation of Visiting Delegates.

General Announcements by Local Secretary Edwin Nowell.

Annual Report of the Executive Committee.

Annual Report of the Secretary-Treasurer of the North Carolina Pharmaceutical Association.

Report of Chairman Roger A. McDuffie of the Papers and Queries Committee.

Reading and Discussion of Papers.

Co-operation Among Local Druggists. By Randall Mann.

Competing with the Chain Stores and Department Stores. By O. Henry Drug Store.

Co-operation *Not* Competition. By Rev. J. H. Armhurst.

What is to be the Future of Pharmacists? By E. L. Tarkenton.

Practical Experience in the Scheme of Pharmaceutical Training. By C. C. Fordham, Jr.

The Advantage of Having a Private Prescription Department. By J. N. Eubanks.

Practical Devices for the Drug Store. By C. R. Thomas.

Discipline in a Drug Store. By R. A. McDuffie

Legal Pharmacy. By F. O. Bowman.

Every Druggist Should Have a Hobby. By S. E. Welfare.

Suggested Queries for Discussion:

Does It Pay to Install Expensive Fixtures?

What Is the Best Arrangement for a Drug Store?

What Methods of Advertising Are the Best Business Getters for Drug Stores?

How Are Bad Accounts Best Collected?

How Can the Most Be Made from a Soda Fountain?

Presentation of Subjects for Debate.

Appointment of Committee on Time and Place of Next Meeting.

SECOND SESSION

Tuesday Afternoon at 2:30

Annual Address of the President of the North Carolina Pharmaceutical Association, by Mr. C. L. Eubanks.

Address by Dr. E. L. Newcomb, Secretary, National Wholesale Druggists Association.

Subject: "A Practical Plan for Price Harmony."

Address by Mr. R. D. Keim, General Sales Manager, E. R. Squibb & Sons.

Subject: "The Economics of Price Standardization."

THIRD SESSION

Tuesday Evening at 8:00

Address by Mr. Carl Weeks, of Des Moines, Iowa, President of the Armand Co. (Mr. Weeks will announce his subject later.)

Tuesday Evening at 9:00

Informal dance in the ball room of the O. Henry Hotel, given by the Druggists of Greensboro to all visitors.

Wednesday Morning at 10:00

(Section Meetings)

Meeting of the Traveling Men's Auxiliary. Room to be announced later.

Meeting of the Woman's Auxiliary. Room to be announced later.

Meeting of the Wholesaler's Section. Room to be announced later.

Meeting of the Proprietor's Section. Ball Room, O. Henry Hotel.

Invocation.

Address by Chairman C. C. Fordham.

Appointment of Committees.

Report of Secretary Luther White.

Reading and Discussion of Papers.

Presentation of Subjects for Debate.

Meeting of the Clerk's Section, The Lounge, O. Henry Hotel.

Invocation.

Address by Chairman B. H. Wolfe.

Appointment of Committees.

Report of Secretary P. J. Melvin.

Reading and Discussion of Papers.

Advantage of Employing Popular Clerks. By A. Earl Weatherly.

Advertising. By C. C. Fordham, Jr.

A Short Talk. By G. K. Grantham, Sr.

The Problems of the Clerks as Related to the Problems of the Proprietor.
By W. L. Lamar.

What the Customer Wants. By Carl T. Durham.

(Titles of other papers will be announced later.)

Presentation of Subjects for Debate.

Wednesday Morning at 10:30

A card party will be given for the ladies attending the convention.

Wednesday Afternoon at 2:30**Meeting of the Scientific Section**

Report of the Scientific Committee by Chairman E. V. Kyser.

Address by Dr. W. W. Stockberger, Physiologist in Charge of Drug Plants in the U. S. Department of Agriculture. Subject: A Survey of the Crude Drugs of the United States.

Address by Dr. H. C. Fuller, in Charge of Drug and Food Products in the Institute of Industrial Research, of Washington. Subject: Casarea Sagrada.

Reading of Scientific Papers.

The North Carolina Menhaden Fish Oil Industry. By E. V. Kyser.

The Cultivation of Bergamot Mint in North Carolina. By E. V. Kyser

Peppermint: Its Production in North Carolina and the United States.

By G. A. Russell.

Oil of Chemopodium (Illustrated). By M. L. Jacobs.

(Titles of other papers will be announced later.)

Wednesday Afternoon at 3:30

Theatre party for the ladies attending the convention.

Wednesday Evening at 7:30

Banquet at the King Cotton Hotel given in honor of the visiting delegates by the Traveling Men's Auxiliary.

Address by Dr. J. H. Beal. (The subject of Dr. Beal's address will be announced later.)

Through the courtesy of the BC Remedy Company, of Durham, a number of entertainment features will be introduced while the banquet is in progress.

The banquet will be followed by a dance.

Thursday Morning at 9:00

A brief meeting of the Proprietor's Section for Consideration and Adoption of Resolutions.

A Brief Meeting of the Clerk's Section for Consideration and Adoption of Resolutions.

FOURTH SESSION**Thursday Morning at 10:15**

Report of Attorney F. O. Bowman.

Report of the Secretary-Treasurer of the North Carolina Board of Pharmacy.

Report of the Legislative Committee by Chairman G. K. Grantham.

Report of the Resolutions Committee by Chairman Luther White.

Action on Resolutions Adopted by the Sections.

Thursday Noon

A barbecue will be held at Mr. Tom Pemberton's farm, after which the visitors will be taken for a ride through Irving Park, by the Country Club, and out to the Guilford Battle Ground.

FIFTH SESSION**Thursday Afternoon at 2:30**

Report of the Trade Interests Committee by Chairman H. S. Overman.

Report of the Insurance Committee by Chairman R. K. Blair.

Reports of the Delegates to the A. Ph. A. by Mr. E. V. Zoeller.

Report of the Delegates to the N. A. R. D. by Mr. J. A. Goode.

Report of Committee on President's Address.

Selection of Next Meeting Place.

Miscellaneous Business.

Election and Installation of Officers.

Adjournment.

Cut Prices Are An Instrument of Monopoly

Independent retailers should point out to their customers the ultimate disadvantage of permitting large, non-resident retail organizations to force small local merchants out of existence.

Only when the ultimate consumer is educated to see the benefits of price standardization legislation will Congress enact such a measure.

The demand for standardized prices must come from the people before Congress will modify the Sherman Law in such a way as to allow manufacturers so to adjust and control the the sales price of their products as to insure independent dealers a livable margin of profit.

The Ultimate Consumer may be made more quickly to see the danger to himself of monopolized distribution if he is shown facts and figures that every independent dealer is able to demonstrate.

What are you doing that you could do to educate the public to see the eventual error of exclusive selling by chain stores? Come to Greensboro on June 21-23 and you will learn your part in the plan.



W. F. BRADBURN, of Hendersonville

President of the Traveling Men's Auxiliary for 1926-27

President Bradburn's administration as head of the drug travelers in North Carolina will reach its climax in Greensboro on June 22 when the Auxiliary, always loyal to the Association, will act as host to the delegates attending the 48th annual meeting of the Association.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

General News Items

MR. E. E. EARLY, of Asheville, who passed the State Board examinations in 1915, is prescriptionist for the Canton Drug Store, a pharmacy recently opened in Canton by MR. E. C. HORTON.

The name of the Crayter Drug Co. in Hickory has been changed to the Highland Drug Co. MR. E. E. DETTER is in charge of the store.

MR. G. B. WALTON, of Hendersonville, who has been out of the drug business for some time, on May 1st purchased the Rose Pharmacy at East Flat Rock and has already taken over the management of the store. It is being operated under the name of Walton's Pharmacy.

June-time—Play-time—Go to Greensboro and have a big time!

Friends will be glad to learn that MR. E. E. THOMAS, Roxboro druggist, is rapidly improving in Watts Hospital, Durham, after an operation.

MR. R. D. RIGGAN, who for the past year or more has been in charge of the prescription department of the R. C. Calton Drug Co., of Nashville, has resigned and returned to his old home in Raleigh where he will practice his profession.

MR. H. L. HICKS has just completed a number of improvements in his store in Rocky Mount, the H. L. Hicks Drug Co. The front of the store has been remodeled and two small show windows added.

MR. F. D. WATKINS, formerly with the Lowell Drug Co., of Lowell, is now prescriptionist for the Cherry Drug Co., at Belmont. He succeeds MR. C. V. DAVIS, of Southport, who has gone to Suffolk, Va., to accept a position with the Nansemond Drug Co.

Greensboro druggists are preparing to give the N. C. P. A. delegates a warm welcome and a fine time. Will you be present

when President Eubanks calls the meeting to order?

MR. J. E. JOHNSON, of Wallace, is prescriptionist for Grantham Brothers at Lumberton.

— N. C. P. A. —



E. L. NEWCOMB

of Minneapolis and New York

At the present time Secretary of the National Wholesale Druggists Association, Mr. Newcomb is using his remarkable organizing ability to bring the drug jobbers and the drug dealers of the nation into closer sympathy and touch with one another. Previously he was a professor at the University of Minnesota, editor of the *Northwestern Druggist*, and manager of the campaign to erect a Headquarters Building for American pharmacy. As teacher, as editor, and now as liaison officer between the wholesalers and retailers, he has had a broad grounding in the affairs of the drug business that qualifies him to speak authoritatively when he addresses the N. C. P. A. in Greensboro on June 21.

MR. H. R. LEWIS, originally of Mount Holly, is with Carmichael's Pharmacy at Asheville.

— N. C. P. A. —



W. W. STOCKBERGER,
of Washington, D. C.

Student at Ohio State University, Denison University, and George Washington University, Dr. Stockberger has been a teacher and superintendent in the public schools of Ohio, an instructor in botany, an expert in histology, a pharmacognosist, and since 1913 has been physiologist in charge of drug- and poisonous-plant investigations for the United States Department of Agriculture. Member of learned societies, and author of numerous reports and articles, he is the acknowledged head of one branch of pharmacy in this country, and his paper before the Scientific Section at the Greensboro meeting of the state pharmaceutical association will be one of the features of the convention program.

MR. CHARLES J. WARTMAN, of South Hill, Va., who graduated from the University of North Carolina last June with the degree of Ph.G., is now with Newcomb's Drug Store in Clarksville, Va.

The Southern Pharmaceutical Journal for May carries a snapshot of MR. JOHN A. GOODE, of Asheville, and a group of friends, together with two bird dogs, resting in the woods after a strenuous day's hunting. The *Journal* makes the following comment: "John Goode is vice-president of the N. A. R. D., proprietor of the cleanest drug store in the world, and the best judge of bird dogs west of the Atlantic Ocean."

MR. H. C. CHAMPION and DR. G. M. GOLD have bought the South Shelby Pharmacy from MR. F. DeWITT QUINN. Mr. Champion has been in charge of the prescription department for some time. Mr. Quinn will in the future devote his entire time to his South Washington Street store in Shelby, Quinn's Pharmacy.

MR. C. N. BARGER, of China Grove, recently had the misfortune to have his handbag stolen from his car and a number of valuable papers were taken in addition to his personal effects.

MR. E. F. RIMMER has bought the entire stock of the E. F. Rimmer Drug Co., in Dilworth, Charlotte. It is operated under the name of "Rimmer's" and has for its slogan, "Everybody Knows." The wrapping paper says, "Tell your doctor you know our service is good. He will know our drugs are good." In addition to the Dilworth store Mr. Rimmer is proprietor of the Elizabeth Drug Co., located at 1200 Elizabeth Avenue, Charlotte.

The O. Henry Hotel will be Convention Headquarters. The Traveling Men's Auxiliary promises a "A Great Time and Entertainment."

MR. H. M. GADDY, who recently became western North Carolina representative of Sharp and Dohme, is making his headquarters in Charlotte at the Mecklenburg Hotel.

MR. C. C. LIPSCOMBE is opening a new drug store in Asheville at Eagle and Market Streets.

MR. JULIUS ELDRIDGE is acting as relief prescriptionist for MR. W. M. TAYLOR'S Southside Pharmacy in Winston-Salem.

We are delighted to report that MR. H. M. BELL, of Windsor, who has been quite ill, is rapidly improving.

Fire, which threatened the entire business district of Waynesville, destroyed the Waynesville Pharmacy and three other business buildings in the mountain town on the night of May second. The entire loss is estimated at \$100,000. When the fire was discovered the flames had made great headway and were only checked after the buildings were entirely destroyed. MR. M. H. REEVES is proprietor of the Waynesville Pharmacy and he has associated with him MR. J. REEVES.

Some one has said that Greensboro is "Growing lak de cotton and de co'n." North Carolina druggists should see for themselves this rapidly growing educational and industrial city of the Piedmont Plateau.

We have just learned that MR. L. L. SLOOP sold the Sloop Drug Co., in Elm City some time ago to MR. O. J. WINSTEAD, a grocer of Elm City, and the name has been changed to the Winstead Drug Co. MR. J. D. WHITEHEAD, JR., of Enfield, who has been out of the drug business for several years, recently accepted a position as prescriptionist for Mr. Winstead's store, succeeding MR. W. P. PHILLIPS, of Morehead City, who resigned to accept a similar position with the Clayton Pharmacy, of Clayton.

The Rose Drug Co., of High Point, which was recently incorporated, will be in charge of MR. ROBERT GARLAND, one of the incorporators. The new pharmacy will be located in the Carraway building on North Main Street.

The Conover Drug Store, of Conover, has installed a new mechanically refrigerated soda fountain which greatly improves the appearance of the store. The pharmacy has also increased its stock.

You can't afford to miss the splendid program that has been prepared for the Greensboro meeting.

MR. P. J. SUTTLEMYRE has completed the repairs on his store; the Hickory Drug

Co., which was recently damaged by fire. The building itself was not destroyed as it is constructed of steel, brick and tile and is one of the prettiest stores in that section of the State. The interior, however, had to be extensively repaired. The wall cases have been replaced by new Circassian Walnut fixtures with Napoleon grey marble bases. The store has also been equipped with a new model mechanically refrigerated soda fountain.

MR. EARL WEATHERLEY was chief aide to Potentate C. M. VANSTORY in the post of general chairman of the various committees making arrangements for the spring ceremonial of the Oasis Temple of the Shrine, held in Greensboro on May 12-13. Over 5,000 nobles attended the ceremonial.

— N. C. P. A. —



H. C. FULLER
of Washington, D. C.

*In Charge of Drug and Food Products in the
Institute of Industrial Research*

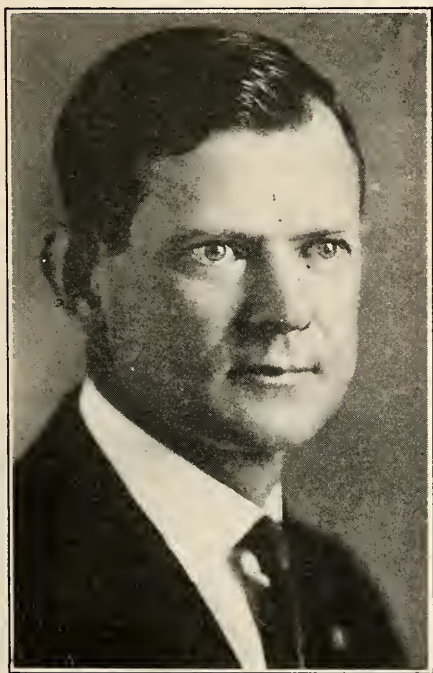
Mr. Fuller will address the Scientific Section of the Association on the subject: "Cascara Sagrada."

MR. T. R. HOOD, of Dunn, has successfully stood the United States Civil Service examination for pharmaceutical chemist.

MR. E. deB. LEDBETTER, of Chapel Hill, has accepted employment with the Peoples Drug Store No. 22, at Frederick, Maryland.

Greensboro, proudly preserving a century of fine tradition and historic background, will welcome the druggists of North Carolina with genuine Southern hospitality.

— N. C. P. A. —



P. A. HAYES,

President of the Justice Drug Co., of Greensboro, and Chairman of the Entertainment Committee of the Traveling Men's Auxiliary

Mr. Hayes has given generously of his own time and has authorized his force to use every effort to provide the delegates attending the Greensboro meeting of the Association a variety and quality of entertainment that will be pleasing to everybody concerned.

MR. EULAN SHOOK has opened a new drug store in West Hickory.

MR. and MRS. J. HICKS BUNTING, of Wilmington, motored to Elizabeth City early in May as delegates to the Episcopal Council held there May 4-6. Convention delegates were very delightfully entertained by the Elizabeth City Episcopalians. The trip across the nine mile stretch of Albemarle sound was not only greatly enjoyed but it was a revelation to those who had not been privileged to see the beauties of Albemarle sound.

Early in April an Eckerd Cut Rate Drug Store was opened in Durham. The store is located on Main Street near Five Points. The registered druggists in charge are MESSRS. J. G. DAVIS, of Gomer, S. C., formerly with Everington's Drug Store in Laurinburg, and JAMES KERR, who was with the Stanley Drug Store, of Stanley, for a number of years.

The Rose Pharmacy, of Hendersonville, formerly owned by the late MR. J. L. ROSE, has been sold by the executor of the estate to MR. PAUL PAPENHAUSEN, of New Castle, Pa. It is one of the oldest drug stores in that section of the State, having been established by Mr. Rose in 1895. MR. J. F. SHERARD, who has been with the store for some time will remain in charge of the prescription department.

Take part in the discussions during the convention. It will benefit the Association and will help you.

The week of August 22-27 has been selected as the time for the annual meeting of the A. Ph. A. and the Coronado Hotel in St. Louis will be Convention headquarters.

Piedmont Topics

JOHN K. CIVIL, *Reporter*

MR. HERMAN CLINE, who has been manager of the Mooresville Drug Co., of Mooresville, for a number of years, has accepted a position with MR. T. A. WALKER'S store in Charlotte.

The Pearl Drug Co., of Concord, has recently been remodeled. An attractive new front has been added, which makes a decided improvement. MR. J. W. PIKE, the owner, is being congratulated on the attractive

appearance of his store, friends declaring it to be one of the prettiest pharmacies in the state.

MR. J. R. MOONEYHAM, of Anderson, S. C., has accepted a position with the Henrietta Mills Store in Henrietta and has taken charge of the prescription department.

The many friends of MR. M. E. PIERCE, of the Hoskins Drug Co., of Charlotte, will be glad to learn that he is back on the job after a two weeks' illness.

MR. G. M. COX, who sold his drug store in Shelby, the Riviere Drug Co., several months ago, is now located with Eckerd's Drug Store in Charlotte. MR. J. A. BLAND is another registered druggist connected with this store.

MR. J. D. SIMPSON has accepted a position with the Taylor-Summev Drug Co., in Charlotte.

Born to MR. and MRS. C. A. TAYLOR, of Charlotte, on April 20, a daughter, Helen Iris.

MR. W. G. COUSINS, who was with the Perry Drug Store, of Charlotte, for some time but who has more recently been with Cline's Pharmacy in Concord, has returned to the Mecklenburg capital to accept a position with the Reese-Stowe Drug Co.

Greensboro is in the center of the State and good roads reach the city from every direction. Distance and inaccessibility can furnish no excuses for staying away from the meeting.

North Carolina Board of Pharmacy

The next meeting of the North Carolina Board of Pharmacy for the examination of candidates for license to practice pharmacy both as pharmacists and assistant pharmacists will be held at Chapel Hill, N. C., Tuesday, June 14, 1927, at 9:00 a.m. For blanks or information apply to

F. W. HANCOCK,
Secretary-Treasurer,
Oxford, N. C.

C. C. Fordham, Jr., is Fish Warden

MR. C. C. FORDHAM, JR., has been appointed fish warden for Guilford county and in the future will deal out permits at Fordham's Drug Store from sun up until several hours after sundown six days in the week to local people who would like to go a-fishing and keep within the bounds of the law. He is authorized to issue fishing permits for all counties in the State.

Notice

FOR SALE: A small stock of drugs and fixtures. Answer L. R. B., Box 1318, Raleigh, N. C.

A Correction

On page 203 of the March JOURNAL it was stated that MR. L. J. HOLLOMAN, formerly with the Belmont Pharmacy, of Charlotte, had purchased the coal business of Wiggins Bros. in the Mecklenburg City. This was an error. Mr. Holloman purchased and will operate the coal business of Mr. C. V. Lowder, of Charlotte.

— N. C. P. A. —



TOM BUTLER, of Reidsville
*An Enthusiastic Advertiser of the
Greensboro Meeting*

Greensboro



THE GATE CITY of the SOUTH



Upper: Jefferson Standard Building

Middle: American Exchange Bank

Bottom: Vick Chemical Co. Plant



who is an alumna of the Raleigh institution. All of O. Henry's works, criticisms, and all that pertains to his writings will be collected and placed in this alcove as a result of the gift of several thousand dollars.

The Old Changes for the New

The old wooden building in Hillsboro owned and occupied by the Hayes Drug Store, is being rapidly torn down to make way for a modern two story brick building for the firm. This pharmacy, diagonally opposite the historic Orange County Court House, is one of the oldest drug stores in North Carolina. It was formerly owned by MR. WILLIAM A. HAYES, a pioneer druggist of the State who received his license in 1881. Upon Mr. Hayes' death in February, 1925, his daughter, MISS SUE HAYES, became the proprietor and has successfully operated the drug store ever since. The pharmacy

is now occupying temporary quarters across the street from its permanent home. Miss Hayes is pushing forward the work on the new building as rapidly as possible and when it is completed it will be one of the most up-to-date and attractive structures in the town.

Gives Memorial to Druggist Writer

Money for a memorial alcove in the Burwell Memorial Library at Peace Institute to honor O. Henry, one-time druggist and gifted short story writer, has been donated by MRS. SYDNEY PORTER, his widow,

Daughter of Druggist Injured

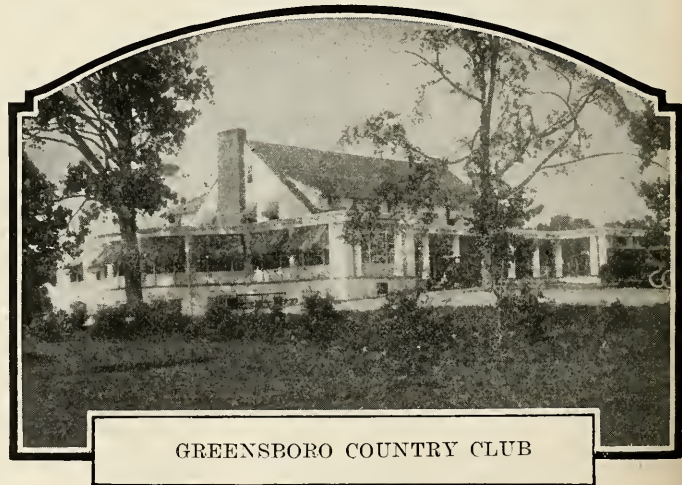
Esther Ann Quinn, small daughter of MR. and MRS. F. DeWITT QUINN, of Shelby, received painful injuries when knocked down recently by a delivery truck in front of the graded school. The little girl had just arrived at school and had started across the street just as the truck was passing. Following the accident she was taken to the Shelby hospital where it was thought at first that she was severely injured. Later reports state that she is recovering.

Drug Store Changes Hands

On April 20 the old Gibson Drug Co., of Concord, changed hands, the stock and fixtures having been sold by the proprietor, MR. W. S. FRIEZE, to MESSRS. WM. BINGHAM, L. J. CORRELL, P. M. LAFFERTY and others of the Cabarrus town. This is one of the oldest drug stores in North Carolina, having been operated under the same name for sixty-nine years. Mr. Bingham will be manager of the pharmacy. Mr. Lafferty is also a registered druggist but for the past several years has not been practicing his profession. Friends are welcoming him back and are wishing for him every success in his new business venture. We regret that Mr. Frieze will not be in the drug business in the future. He has been connected with the Gibson Drug Store



Top: Greensboro College for Women
Bottom: North Carolina College for Women



GREENSBORO COUNTRY CLUB

for twenty-seven years and it is difficult to think of him in any place except a drug store. He has been an enthusiastic member of the North Carolina Pharmaceutical Association since 1919 and it is hoped that he will continue to give the organization his interest and support for the loss of his counsel and co-operation would be sorely felt.

Rexall Druggists Hold Meeting

Over a hundred members of the North Carolina Rexall Club met in Raleigh for their annual meeting on April 19-20. The sessions were held in the Sir Walter Hotel. The convention was devoted largely to a discussion of druggists' business problems. MR. J. G. ABERNETHY, of Elkin, president of the N. C. Rexall Club, made the chief address. MR. J. J. QUIGLEY, of Boston, Mass., representative of the United Drug Co., brought a "word of welcome from the office," and MR. H. L. BYERS, assistant secretary of the International Association of Rexall Clubs, made a talk on the work of the Rexall Clubs. The Duties of a Sales Director as Applied to Daily Problems was discussed by MR. W. A. UNDERWOOD. The subject of stationery was the theme of a talk by MR. J. B. AGNEW, while MR. GEORGE C. FROLICH spoke on Paretest and MR. A. G. WEBB handled the subject of Soda Fountains and Week-End Specialties. Other talks were made by MESSRS. GEORGE ISELEY, of Raleigh, and A. N. MARTIN, of Rosemary. Social features included a luncheon, a theatre party, and a banquet followed by a dance given by the United Drug Co. at the Sir Walter. At the suggestion of representatives of the American Legion, a resolution was adopted to allow clerks, veterans of the World War, a month's vacation to attend the convention in Paris this summer. At the closing session the following officers were elected: President, GEO. A. ISELEY, of Boon-Iseley Drug Co., Raleigh; vice-presidents, J. M. SMITH, of Smith's Drug Store, Asheville, P. H. HENDLEY, of Star, and T. R. BURGESS, of the Alleghany Pharmacy, Sparta; secretary treasurer, L. W.

McKESSON, of the Statesville Drug Co., Statesville.

Fingerprints Bring Confession

Faced with fingerprint records and a cross examination, a young man of Greensboro confessed to the police that he had robbed the Glenwood drug store in that town of \$42 and named another youth as his accomplice. The accomplice later admitted that he had acted as lookout man while his friend entered and robbed the store on April 7. In entering the pharmacy the robber broke a window after having unsuccessfully attempted to pull out one piece of glass. A distinct impression of fingers was left on the glass which tallied with the fingerprints of the suspected man and which led to the arrest.

Adair's An Up-To-The-Minute Drug Store

Adair's Drug Store, the newest of Hendersonville's business concerns, was formally opened on April 7. The new institution is understood to represent an investment of between \$15,000 and \$25,000. The business room, 20 x 100 feet in size, has been thoroughly remodeled and all the equipment and merchandise are new. The store has as its business slogan, "Our Service is Supreme," and the management has made every preparation to carry out this pledge. A specially equipped Harley-Davidson motorcycle has been bought to call for and deliver prescriptions, etc. The up-to-date soda fountain was made by Robert M. Green and Sons, and the handsome walnut fixtures were purchased from H. M. Wade Co., of Charlotte. Stockholders in the corporation are MR. W. H. ADAIR and MR. and MRS. J. D. KENNERLY, all of Hendersonville. Mr. Adair will be in charge of the prescription department and act as manager of the store. Mr. Adair was for a number of years with Tom's Drug Store in Salisbury, but he has more recently been with the Rose Pharmacy in Hendersonville. The JOURNAL congratulates the management on its up-to-the-minute pharmacy and wishes for the new drug store every success.

Druggist Elected Mayor

In the municipal elections held in Liberty on May 3, MR. JAMES T. UNDERWOOD was elected mayor. There were several candidates for the office but Mr. Underwood won out by a handsome majority, and will direct the affairs of the Randolph town for the next two years. Mr. Underwood has been the proprietor of the Liberty Drug Store since the summer of 1923, and is one of the most public spirited citizens in the town. We congratulate the citizens of Liberty on their wise choice for mayor.

Drug Store Bought

The Stratford-Weatherly Drug Co., of Greensboro, has bought the stock of the Porter-Lyon Drug Co. which was recently thrown into the hands of a receiver. The new owners will transfer a large portion of the goods to their present store on the corner of N. Elm and W. Gaston Streets. The *Greensboro Daily News* in commenting on the sale says: "Stratford-Weatherly is one of the city's newest drug companies, but it has had a phenomenal growth, being rated today as one of the outstanding businesses in Greensboro."

Weddings

Many friends will be interested to hear of the marriage of Miss Mildred Livingston, of Dawson, Ga., on the afternoon of April 17 to MR. ARCHIE D. WALKER, of the Walker-Cherry Drug Co., of Ahoskie. Mr. Walker is a native of Pender county but he has been living in Ahoskie for a number of years. He is a graduate in pharmacy of the State University and was licensed to practice in 1925.

Mr. and Mrs. John Bunyon Respass announce the marriage of their daughter, Ella Ruth, to MR. CLARENCE BERNARD WHITE on the morning of May tenth at the First Christian Church at Washington. Mr. White is a native of Edenton, but since his graduation from the State University last June has been connected with the Miles Pharmacy in Henderson, and the young couple will make their home in the Vance town.

MR. CHARLES J. SISK, of Bryson City, and Miss Frances Rasor, of Asheville, an-

nounce their marriage in the early spring. Mr. Sisk is the son of DR. C. T. SISK, of Bryson City, and has been associated with his father in the drug business for a number of years. At the time of his graduation from the State University in 1924 he was one of the youngest members of his class. He successfully stood the State Board examinations in November, 1924, making the highest average of any of the candidates. Mr. and Mrs. Sisk are making their home in Bryson City and their many friends are wishing for them much happiness in their wedded life.

Births

MR. and MRS. B. S. GOODE, of Concord, announce the birth of a daughter, Dorothy Sutton, on March 12. The father of the young lady is representative in western North Carolina for the Upjohn Co.

MR. and MRS. DEAN TAINTER, of Marion, announce the arrival of a daughter, Betty Ann, on April 11. We understand that young Miss Tainter is planning to study pharmacy and become a partner in her father's drug store.

Deaths

MR. JOE J. REINHARDT, aged 45, prominent druggist of Forest City, committed suicide early on the morning of April 23 by plunging a knife in his heart. For some months he had been in ill health and it is believed that this caused him to take his life.

MR. A. N. TODD, aged 71, prominent insurance and business man, and formerly a druggist, died in Lenoir on April 11. Mr. Todd was for several years a member of the firm of Todd and Shell, druggists, of Lenoir.

Friends throughout the State will learn with deep regret of the death of William Louis McKinnon on May 22 at his home in Wadesboro. Mr. McKinnon was originally from Maxton but for many years had been in the drug business in Wadesboro. He studied pharmacy at the State University and was licensed to practice his profession in 1900. He had been a member of the N. C. P. A. since 1921 and had served as Chairman of the County Legislative Committee.

SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

Official Reporters

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

Program of the Fifty-First Annual Meeting of the South Carolina Pharmaceutical Association June 8 and 9, 1927

At Myrtle Beach, S. C.

OFFICERS

John H. Frierson, Charleston.....	<i>President</i>
M. S. Dantzler, Elloree.....	} <i>Vice-Presidents</i>
I. A. Rigby, Spartanburg.....	
Frank M. Smith, Charleston.....	<i>Secretary-Treasurer</i>
G. C. Propst, Sumter.....	<i>Member of Board of Health</i>
Wolfe and Berry, Orangeburg.....	<i>Solicitors</i>
A. C. Ellerbe, <i>Chairman</i> , Florence.....	} <i>Board of Examiners</i>
W. Edwards Boyd, Columbia.....	
R. C. Garland, Gaffney.....	
W. J. Wannamaker, Orangeburg.....	
J. E. Stokes, Newberry.....	
R. J. Williams, Mullins.....	
Frank M. Smith, <i>Secretary</i> , Charleston.....	

PROGRAM

Wednesday, June 8

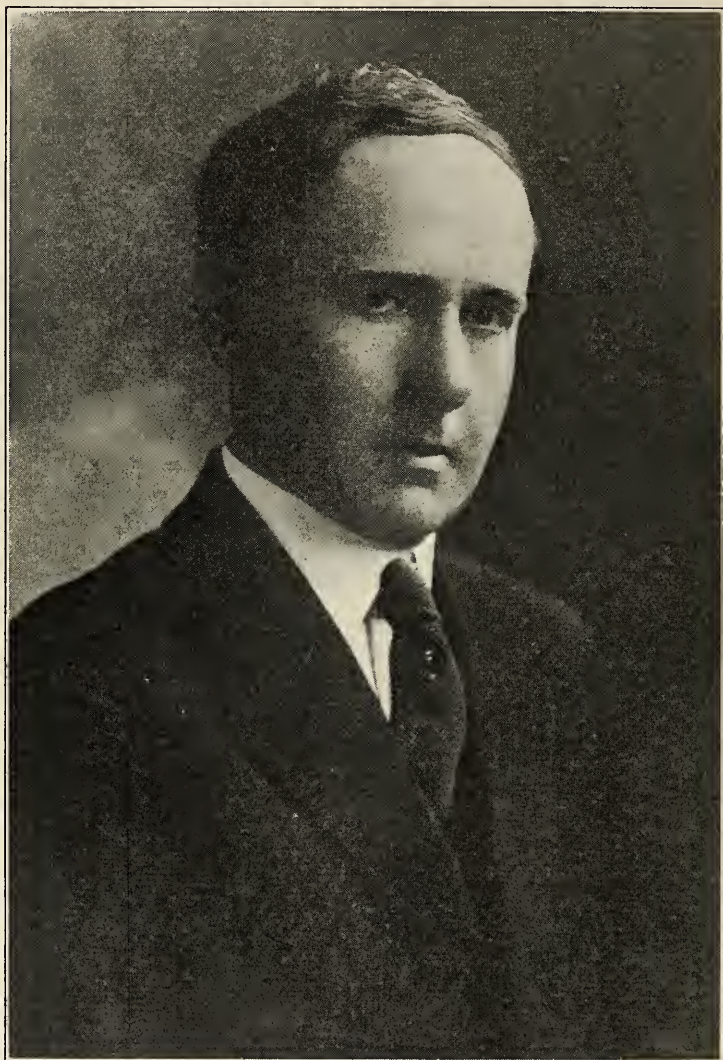
- 10:00 a.m. Convention called to order by President John H. Frierson.
 Invocation.
 Address of Welcome by Col. H. B. Springs, of Myrtle Beach.
 Response by Mr. Sam C. Hodges, of Greenwood.
 Roll Call.
 Reading of Minutes.
 President's Address.
 Report of Secretary and Treasurer.
- 11:00 a.m. Meeting of Ladies Auxiliary Association in Pavillion.
- 2:00 p.m. Meeting of Traveling Men's Auxiliary Association.
- 3:00 p.m. Report of Examining Board.
 Report of Inspector.
 Report of Finance Committee.
 Report of Legislative Committee.
 Address by Hon. Roach S. Stewart, of Lancaster.
 Address by Mr. A. J. Geer, of Charleston.
 Address by Mr. W. J. Murray, Jr., of Columbia.
 Election of Officers.
 Reading of Papers.
- 6:00 p.m. Bathing party for Delegates and Ladies.
- 8:30 p.m. Banquet and Dance.

Thursday, June 9

- 10:00 a.m. Report of Committee on President's Address.
 Reports of other committees.
 Selection of next meeting place.
 Unfinished business.
 New business.
 Adjournment.
- 11:00 a.m. Guessing contest for Ladies Auxiliary.

The Myrtle Beach Hotel has made a rate of \$4.50 a day for room and meals.

The Examining Board will meet at Myrtle Beach on June 6th and 7th.



J. H. FRIERSON, of Charleston

*Who Will Preside Over the Fifty-First Annual Meeting of the
South Carolina Pharmaceutical Association*



F. M. SMITH, of Charleston
*Secretary-Treasurer of the South Carolina
Pharmaceutical Association*

The Entertainment Committee for the Myrtle Beach Meeting

R. J. Williams, *Chairman*, Mullins
 J. M. Bethea, Mullins
 C. J. Epps, Conway
 E. P. Walsh, Conway
 V. F. Platt, Conway
 E. B. Bridgers, Marion

A. F. Schell, Marion
 D. T. Riley, Florence
 A. C. Ellerbe, Florence
 Horace L. Wright, Georgetown
 T. C. Bomar, Georgetown
 A. L. Dantzler, Georgetown

News from South Carolina

JOHN K. CIVIL

After staying closed for three Sundays under the "Blue Sunday Law," all the drug stores of South Carolina are again open seven days in the week. There has been no repeal of the law but it seems that the authorities decided it was a very unpopular measure to enforce.

MR. LUTHER SOWELL, owner of the Clyburn Drug Co., of Camden, will move shortly into a new building with modern equipment.

MR. J. S. MORGAN, formerly with the Palmetto Pharmacy, of Columbia, is now with the Waverly Drug Co. in the same city.

MR. and MRS. J. H. WITHERSPOON, of Clinton, have announced the engagement of their daughter, Francis Macon, to Dr. LEWIS McNEIL BAILEY, of Spartanburg, the wedding to take place in June. Dr. Bailey is in charge of the prescription department of the Bolt Drug Store in Spartanburg.

The Seventh District Association of the South Carolina Pharmaceutical Association held a very successful meeting in Clinton on April 3. This district is composed of Laurens, Newberry, Greenwood and Abbeville counties, and is the best district association in the State.

MR. HARRY WRIGHT, who has been out of the drug business for the past five years, recently opened a new store in Columbia on the corner of Gervais and Harden Streets.

We regret to learn that the Caldwell Drug Co., of Spartanburg, went into bankruptcy on the thirtieth of March.

Seeds Prove Good Sellers

Drug Topics for April carries a very interesting story of the successful merchandis-

ing of seeds and allied lines in connection with the regular drug business of Ligon's Drug Store in Spartanburg. This store was established in 1878 in the county that ranks twenty-eighth in agricultural wealth among all the counties in the United States. The parents of the present day generation bought their garden and field seeds at this store. The seed department is profiting immensely through an agreement with the local curb market whereby the women and girls of the county who offer flowers, take the surplus after market hours and dispose of them at Ligon's. The proprietor, MR. J. TEMPLE LIGON, is a great believer in advertising, nearly \$10,000 being appropriated annually for this purpose. He states that no piece of advertising has proved such a master stroke of diplomacy as this arrangement made with the flower women.

South Carolina President Attracts Attention

Under the caption "Who's Who in Pharmacy," *The Druggists Circular* for April, 1927, carries a photograph and sketch of MR. JOHN FRIERSON, proprietor of "Frierson's" drug store in Charleston and the druggist who will preside over the Myrtle Beach convention of the Association. In speaking of President Frierson the *Circular* says: "'Frierson's' conveys to Charlestonians the idea of a locality and an institution just as 'Wanamaker's' and 'Tiffany's' does to the average American citizen. Mr. Frierson and his partner, MR. F. J. FELDER, have developed a modern drug store that has no locks on the doors and is open every minute of the year, and combines the commercial and ethical sides of pharmacy so effectively that it is relied on to assist in innumerable kinds of emergencies."

BOOK OF BEAUTY

healthy complexion can be acquired and kept by using **PALMER'S LOTION**. It beautifies by removing every skin blemish.

PALMER'S LOTION SOAP soothes skin. **PALM TALC** face. **PALMER'S LOTION SHAVING CREAM**.

A BLESSING FOR YOUR SKIN IS THE WONDERFUL PALMER'S LOTION

ALSO IN SOAP, TALC, SHAVING CREAM, SHAVING CAKE AND SHAVING STICK

MADE ONLY BY SOLON PALMER NEW YORK - SINCE 1848

The
Henry B. Gilpin
Company

WHOLESALE
DRUGGISTS

Manufacturing Pharmacists
and
Druggists Sundrymen

300-302 W. Lombard St.
BALTIMORE, MD.

Eckerd Chain Buys Store

On April 12 announcement was made of the purchase by the Eckerd interests of Scruggs drug store on Patton avenue in Asheville. This store is located next door to the Raysor building which Dr. Eckerd bought about a month ago. The new management has stated that the original Eckerd store in Asheville at 50 Patton Avenue will continue business in that place until the termination of the lease in January, 1929. The Scruggs stand will also be operated under the Eckerd system until the consolidation of the stores can be effected and the move made to the Raysor building. The lease on the Scruggs site has been sold. The new Eckerd store will probably be moved into the Raysor building this fall.

MR. R. G. SCRUGGS has stated that he will retire from the drug business and will devote his time to his other holdings in Asheville.

CAPUDINE

FOR MORE THAN TWENTY YEARS THE
STANDARD LIQUID REMEDY FOR

HEADACHES
FLU and GRIPPACHES

Also Good For

RHEUMATISMACHE



CAPUDINE CHEMICAL CO.
RALEIGH, N. C.

Scott Drug Company Charlotte

Introduces to the retail trade

FLI-DI

The most effective of all insecticides.

The most profitable for the retailer.

Special introductory offer to consumers—

A large 50 cent bottle and a 25 cent Sprayer for
60 cents.

Attractive agency proposition to retailers.

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.

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JULY, 1927

No. 11

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Officers of the North Carolina Pharmaceutical Association for 1927-28

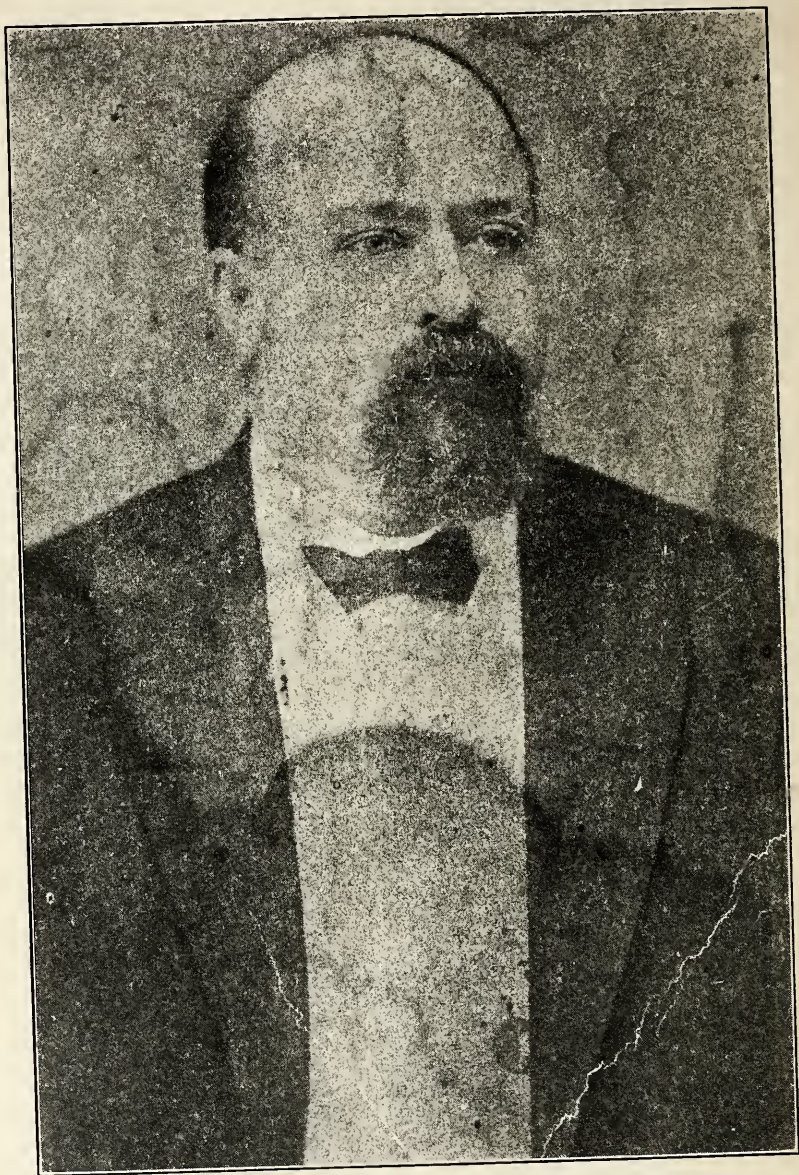
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The 1928 meeting of the North Carolina Pharmaceutical Association will be held at Morehead City.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill in November, 1927.



EDWARD MORSE NADAL, of Wilson

*Founder of the North Carolina Pharmaceutical Association, Its First President,
and a Member of the Board of Pharmacy When It Was Created in 1881.*

EDWARD MORSE NADAL

Forty-seven years ago a forward-looking druggist of Wilson, N. C., conceived and helped execute a plan to organize the retail pharmacists of North Carolina into a professional and trade association that would serve to crystallize and unify the thoughts and energies of state pharmacists then and thereafter. On May 18, 1880, this pioneer planner addressed a plea to every druggist in North Carolina that resulted in the formation at Raleigh on August 11 of the North Carolina Pharmaceutical Association. The man in question, Edward Morse Nadal, was so generally recognized as the originator and leader of this movement that he was made temporary chairman of the call meeting and, after organization, the first president of the newly created association. The JOURNAL is privileged this month to reproduce a faded photograph of Mr. Nadal, together with a brief biographical sketch of his life. This is made possible largely through the assistance of Needham B. Herring, of Wilson, who worked patiently to secure certain information necessary for this sketch.

Edward Morse Nadal was born in Washington, N. C., on October 2, 1843. His father was Capt. Peter Nadal, of French ancestry and originally from the West Indies. His mother before her marriage was Miss Sarah Morse. She, with her parents, had earlier moved to Washington from Massachusetts, her native home. Capt. Nadal, a master mariner, died a few years following the birth of the only child, Edward. His wife afterwards married Anthony Nadal, the captain's brother, and in 1853 moved to Wilson, N. C. Here Edward, reputed to have been a very manly youngster, attended the Richardson School, and later the Horner School, at Oxford. Came then the Civil War. Edward immediately volunteered his services and was assigned to a cavalry command. He fought zealously and until the war was ended. Afterwards for several years he and Mr. J. B. Williams taught school near Fremont, in Wayne county. They afterwards moved this school to Wilson where finally it became the Wilson Collegiate Institute, with Mr. Nadal still prominent in the work. His specialty was mathematics. The first music teacher in the Institute was Miss Margaret Fentress. She and Mr. Nadal were married shortly after she began teaching there.

Before retiring from school work, Mr. Nadal together with Dr. Joseph Lawrence carried on a drug business in a little brick store house on Nash street. Not much later he joined partnership with Mr. Moses Moye in a drug store on Tarboro street. Mr. Moye soon retired from the business and Mr. Nadal continued it alone until his death.

As mentioned earlier in this sketch, Mr. Nadal was the originator and the first president of the North Carolina Pharmaceutical Association. When the Board of Pharmacy was created by the Pharmacy Act in 1881, he was named a member and served thereon until 1890. During the last three years of his membership he was president of the Board.

Mr. Nadal interested himself in the public affairs of his county. He helped to organize the first Building and Loan Association in Wilson, became its first manager, and so remained until he died. He was captain of the Wilson Light Infantry and his commission as major of the battalion arrived just two days after his death. He was a prominent Mason, being at one time or another a Past Master, Past High Priest, Past Dictator, Grand Dictator of the State (1887), Past Commander, Grand Commander General of North Carolina (1885), etc.

Mr. Nadal died following an operation for peritonitis on April 13, 1896, after an illness of three weeks. He was buried with Masonic honors by the Mt. Lebanon Commandery No. 7. Standing guard beside his tomb is a life size statue of the dog who loved him in life and who in death is his long time sentinel. Elder Sylvester Hassell paid Mr. Nadal this tribute:

"I was principal of the Wilson Collegiate Institute from 1872 to 1886. During most of that time Mr. Ed. Morse Nadal was one of my assistant teachers and lived in the Institute with me. I thus became intimately acquainted with him. He was an honorable and courteous gentleman, accurate scholar, a faithful and successful teacher, an excellent business man, and devoted member of the Presbyterian Church."

This brief chronicle of a great man's life lacks the colorful details that are required to give a biography human interest elements but it does set forth one fact that needs no embellishment: a simple man, a village school teacher, untraveled and inexperienced in the ways of the world, had the vision and the faith and the power to create for his fellows and for thousands yet unborn an instrument of helpfulness that will prove as enduring as the need of mankind for pharmacy's service—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Help the Board Do Its Work

Not long ago a druggist told us of a woman customer bringing in a bottle of Fowler's Solution which had been sold her by a general merchant *who had recommended it for corns!* Not only was the dealer making this sale violating the law by dispensing poisons but he was guilty of prescribing. That his product would not have been harmful to a corn (of course it would not have been helpful) does not lessen the danger of allowing ignorant vendors to handle death-dealing poisons like Fowler's Solution. We have two objects in mind in mentioning this incident. They are:

(1) To say that there is an increasing amount of drug selling by general merchants in this State, which means that we need more teeth in the North Carolina laws relating to the sale of drugs, and (2) to illustrate a certain condition that the above incident typifies.

The druggist reporting this case to us was not willing to testify against the general merchant, neither would he use his influence to have the woman purchaser testify. He wanted the Board of Pharmacy to put a stop to such illegal selling but he was not willing to provide said board with the weapons it needs to fight such cases.

A great many druggists have the idea that when they secretly notify some member of the Board of Pharmacy of a person or firm violating the Pharmacy Act, that they thereby complete their responsibility in the matter. They appear to think that no obligation rests upon them to help the Board secure a conviction. The druggist reporting the sale of Fowler's Solution by an unauthorized dealer was ready enough to give the facts to the Board, but he would not consent to testify to the same facts in a court of justice. The Board thus lost its

only witness in the case. The single person, so far as the Board had knowledge, who could and should give testimony to show a dangerous infringement of the law refused to make an affidavit of the violation. And yet he expected the Board to prosecute and *secure a conviction* of the general merchant selling Fowler's Solution for corns! If we changed the above illustration a trifle by substituting another pharmacist's name for this one and a different drug for Fowler's Solution, we could cite examples by the dozen of druggists who are unfair in expecting the Board to take punitive measures when it is without sufficient evidence wherewith even to prosecute much less to convict and punish.

This writer is holding no brief for the Board of Pharmacy, its Secretary, or its Inspector. Each man of the lot was selected by the vote of hundreds of druggists and until the contrary is proved we should assume that the choice was a wise one. What we are driving at here is not so much a defense of the present Board as a denouncement of the incoöperation of the average retail druggist in a matter very vitally affecting the health and the safety of the general public. Ask these druggists why they will not consent to give evidence in court or to an officer of the law, and you will oftentimes hear the excuse that this would be "blabbing," "telling tales," or some such nonsense. We wonder if there is not oftentimes lurking beneath this chivalrous pose of not wishing to "tell tales" a feeling more of fear than of good sportsmanship. Granting, however, that gallantry is always the motive, indictment can still be brought on the ground that the druggist in question subjects to grave risk hundreds of persons who are entitled to his protection rather than expose one person who has admittedly violated a just law. Does ethics, or morality, or the code of good sportsmanship operate only in favor of the unjust? On this

premise alone can one explain the refusal of the druggists we refer to who refused to offer testimony against the general merchant who sold Fowler's Solution for corns.

A far commoner type of failure in public duty is the refusal of a druggist to testify against a drug store in his community that is being conducted without a registered pharmacist's license, or is in some other way violating the Pharmacy Act. Perhaps not a month goes by that this writer does not get word from some pharmacist that a neighboring drug store is being operated illegally. Almost always the informant insists, however, that his name not be used in reporting the matter to the Board or to the County Grand Jury. Only the other day a member of the Association resigned from the organization because a certain rival had not been prevented from illegally operating a drug store. He expected the Association, which has not and desires not the slightest police power, to close up the other fellow's place of business. When it was suggested that he offer in court the same evidence he so willingly gave in confidence so that the place might be closed and the public be protected from incompetent drug service, he backed off immediately. He wanted somebody else to do the dirty work.

One has sympathy, of course, for a druggist who discovers his rival taking an illegal advantage. Said druggist considers it bad form to "squeal" however much the unfair competition hurts his business. But when all is said and done, is not this distaste for bad form merely a civilized way of being selfish? Rather than be thought of as a "poor sport", or as a "peacher," the druggist subjects an entire community to the dangers that arise from incompetent pharmaceutical service.

The Board of Pharmacy has two functions to perform. First, it examines candidates for license, and second, it inspects drug stores and prosecutes violations of the Pharmacy Act. The funds for the first are obtained from examination fees, and for the second from the annual renewal license fee of \$5 charged each practicing pharmacist. Not a penny is appropriated by the State to help the Board enforce drug laws. All of

which amounts to saying that with the (approximately) \$5,000 received annually from renewals, the Board is expected to keep watch over the drug sales in 15,000 general stores and 800 drug stores in a state that embraces 52,426 square miles of territory. It does not take a master mind to see that it is asking the impossible to expect that the Board, unaided, can discover and secure convictions on all or even a majority of the infringements of the Pharmacy Act in North Carolina. If the people best fitted to assist the Board—the druggists of the State—will not help by reporting cases and acting as witnesses, and if the State will not furnish funds wherewith to secure evidence, then the Board can only in part perform its function. To expect more of it under present conditions is not only unreasonable but it is unfair.

We might with good excuse search our hearts very earnestly and ask ourselves three questions: (1) Do we really want the pharmacy laws enforced strictly, impartially and uniformly; (2) Is the welfare of the people—the health and safety of the public—a foremost consideration, or is it outweighed by a quixotic impulse of good sportsmanship that keeps us silent when an unsuspecting laity is being endangered by a violation of the drug code; and (3) Have we any right to criticise the Board and the Association for allowing imperfect enforcement conditions to exist when we are ourselves imperfect in our part of the corporate responsibility?

Queer Orders

Some time ago Haywood and Boone, long established druggists of Durham, received a note reading "Please send 1 box Eastern Iron Tablets." It was not very difficult to guess what was meant. Some time later the same firm got this one: "One can of Annie Just Steam." It too was easy. But how about this: "I wants some Doxology for sore throat." What should have been dispensed?

Speaking of misspelled words reminds us of a letter the Edgecombe Drug Co., of Tarboro, received some months ago. The envelope was addressed to The Edgecombe *Drudge* Co. Mr. A. T. Nicholson, the pro-

prietor, writing us about the odd form of address, said: "It struck me as being the most descriptive title for the average drug store that I ever saw." "Drudge" is correct. The institution of human slavery was outlawed in 1865, but when one sees some druggist toiling away at his tasks, chained as it were within the four walls of his narrow confine, one wonders if being the slave and vassal of some human master is after all much worse than being the drudge of a community, the helpless victim of an exacting business. The person who wrote to Mr. Nicholson's "Drudge Store" was perhaps not so illiterate or ignorant as we might think. Maybe he had worked in such a place and in writing had applied an appropriate form of address.

Goode Flatters the Editor

Almost since the very establishment of the *Journal* we have been trying to secure an article on any subject from the pen of Mr. J. A. Goode, of Asheville. Our efforts, however, have never met with success. Recently Mr. Goode inaugurated a "Beauty Parlor" as an adjunct to his very successful drug store on Patton Avenue. This new form of service scared the *Journal* editor because it seemed to jeopardize his job as a teacher owing to his abysmal ignorance of cosmetic and tonsorial technology. His comments along this line finally brought forth a response from Mr. Goode that we are publishing in lieu of the articles he has often promised but has never sent.

Asheville, N. C.,
June 3, 1927.

Mr. J. G. Beard, Editor,
Chapel Hill, N. C.
My Dear Beard:

"I have been noting several comments in the *JOURNAL* expressing your fear of the possible addition by the Board of Trustees of the University of a new course in pharmacy, namely, 'Beauty Culture.'

"It seems that you have, so far as public utterances are concerned, denied any capacity whatsoever as a teacher for proficiency in this subject. I have, however, recently been in communication with a mutual

friend who tells me that you have been practicing on the sly as a lecturer on this subject. He speaks of your growing quite eloquent on the Canitie coloration of the hair, and that you said it was a development foreordained even before the advent of the 'Flapper's Bob.' And furthermore that you had discovered a preparation of your own, due to your interest in this subject, and for the information of your students only offered a truly scientific method of recoloring hair, and did it by emplanting the color inside the hair and beneath the surface, thereby placing the pigment right where nature grows its tint into Milady's first crop of hirsutus. Furthermore that you claim this preparation to be quite safe and in line with the New York Poison Law, in that it contains no paraphenylenediamine or other poisonous ingredients.

"So after listening to this report I believe that you should now come forth and give friends who operate Beauty Parlors, and those who expect to, the value of your splendid research in beauty and hair culture, and also supply them with your preparation with assurance that it is a full price article and that the 'cutters' will not get it after a good demand has been started for your preparation, etc., etc.

"With kindest regards and a promise of a free manicure when you are next in Asheville, I am

"Most sincerely yours,
(Signed) "J. A. GOODE"

Mr. Goode's letter flatters the editor entirely beyond his deserts. Far from being capable of the discoveries mentioned, he is not even able to understand what it is all about. "Canitie coloration of the hair!" "Paraphenylenediamine!" Such terminology dazes the editor and makes his humility abject. Much as he would like to kid himself into supposing that he could perfect a plan of pigmentation that would simulate nature's scheme of "emplanting the color inside the hair and beneath the surface," he must nevertheless allow his modesty to overrule his proudness and make disclaimer to any such pretensions as are mentioned in the letter above quoted.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Predicts Passage of Honest Merchandising Bill

Representative Clyde Kelly, of Pennsylvania, in a statement made on May 21, predicts that the Capper-Kelly bill, along the lines of House bill No. 11, amended so as to embrace the substitute agreed upon by members of the House Committee on Interstate and Foreign Commerce of the 69th Congress, will be enacted by the 70th Congress, which convenes next December. His statement is as follows:

"I introduced in the 69th Congress a measure (House bill No. 11 to permit voluntary contracts between independent manufacturers and independent distributors requiring a uniform price. Hearings were held before the House Committee on Interstate and Foreign Commerce and subsequently an unofficial draft of proposed committee amendments was printed for the information of the committee. I have accepted those amendments and gladly so because they simply clarify the purpose of my House bill No. 11. At the beginning of the 70th Congress next December, I shall introduce my bill in the amended form and I believe it will be enacted into law. It will be known as the *Fair Trade* bill and its purpose, in brief, will be to assure honest merchandising.

"The problem of protecting the price on standard trade-marked articles in competition with other articles of the same class is the biggest question before American business. Granting the right to the manufacturer of such a product is the greatest blow which can be struck against monopoly. The Standard Oil Company, the Tobacco Trust, and other great combinations won their control by price-cutting. They slashed rates until competitors were eliminated and then they raised the prices to recoup the losses.

"The same practice is used by great retail establishments in luring customers with the idea that all their goods are sold at bargain rates on standard trade-marked articles. Of course that is impossible and extortionate profits are made on unnamed and unidentified goods. The public pays the full cost of such practices.

"Fair competition is always in the public interest. Price standardization means increased competition between honest manufacturers who desire to protect their good will. The automobile business is the classic example of price standardization. The manufacturer has named his price. It has been uniformly the history in the business that prices have been reduced and quality increased."

In the foregoing statement Congressman Kelly gives a clear-cut analysis of the cut rate situation as it exists to-day, and at the same time tells the world that he believes in honest merchandising methods, and further, he lets it be known that he will continue his fight to the finish to bring about legislation that will assure honest merchandising. His enthusiasm and efforts along this line should arouse retail druggists throughout the nation to definite action. There can be found no better place for the moulding of public opinion than at the retail drug store. It is up to the retail drug trade to utilize this opportunity for getting the message of honest merchandising across to the public. When the public is made to see the true situation, its demand upon Congress will be so insistent, the prediction of Representative Kelly will become a reality.

Narcotic Registration and Inventory

On or before July 1 every person required to register under the Harrison Narcotic Act must make return to the U. S. Collector of Internal Revenue for his dis-

trict. The return must be made on Form 678. If the amount of the tax covered by the return is more than \$10.00 it must be under oath. If it is not the application may be signed or acknowledged before two witnesses.

Every person registered under the Harrison Act except those in Class 1 and Class 2 must on December 31 preceding the date of the application for registry or reregistry prepare under oath, or affirmation, in duplicate, an inventory of all narcotic drugs and preparations on hand at the time of making such inventory. This must be prepared on Form 713. Copies of both forms may be obtained from the Collector. Class 5 registrants are not required to make an inventory of preparations or remedies exempt under Section 6, but they are required to make an inventory of all nonexempt narcotic drugs and preparations in their possession on the date of application, or inventory of any date, between 31 and the date of making such application. The original inventory must be kept on file by the maker and the duplicate forwarded the Collector. Collectors will refuse to register any applicant in Class 3, 4, or 5, who fails to furnish a copy of the inventory as required. The retailer's tax of \$6.00 per annum must accompany Form 713 and Form 678. This tax will include the tax of the retailer in Class 5 where he is registered both in Class 3 and Class 5. Retail druggists should make their returns and submit their inventories before July 1, otherwise they will be penalized.

New Prohibition Regulations

Representatives of the N. A. R. D. submitted to Prohibition Commissioner J. M. Doran on June 1, changes in the tentative draft of the Department's revision of Regulations 60 for the enforcement of Title 2 of the National Prohibition Act, governing intoxicating liquor for medicinal and industrial purposes. The changes submitted will be found in the N. A. R. D. Journal of June 9. A request has been made for a hearing for the further consideration of the revision of the regulations in the event the changes suggested by the Association

are not adopted by the Department. One of the important suggestions offered is that the discretion of local Federal Prohibition Administrators be limited as far as practicable and be confined within the regulations. The National Prohibition Act delegates the authority and the exercise of discretion for the enforcement of the law to the Secretary of the Treasury and the Commissioner of Prohibition. While they in turn are authorized to delegate their authority to lesser officials and agents, it was not contemplated by Congress that subordinate officials would be empowered to enforce the law beyond the regulations prescribed by the Department at Washington. The N. A. R. D. further suggests the creation of a Board of Appeals in the Prohibition Bureau in Washington to review decisions of Prohibition Administrators when and where necessary. The proposed regulations grant an appeal from decisions of Prohibition Administrators to courts of equity, but retail druggists and other permittees should not be compelled to go to the expense and delay necessary in the courts where relief might and should be obtained from the Prohibition Commissioner, or the Secretary of the Treasury, in Washington. Many other important suggestions which affect pharmacists and the conduct of retail drug stores appear in the N. A. R. D. Journal, referred to.

Narcotic Regulations

The Narcotic Division of the Prohibition Bureau of the Treasury Department conferred with representatives of the N. A. R. D., and other National Associational Associations in Washington, on June 2, in relation to the revision of Regulations 35, for the enforcement of the Harrison Narcotic Act. On May 12 there was published in the N. A. R. D. Journal a brief which had been submitted to the Department outlining wherein the regulations should be changed so as to make the narcotic rules more workable for practicing pharmacists and physicians handling narcotic drugs and preparations. On May 27, the Narcotic Division issued a tentative revision of the regulations, which were made the subject of consideration at the conference on June 2.

A full report of the discussion at this conference appeared in the N. A. R. D. Journal of June 9. The revised regulations cover everything from the filling and refilling of narcotic prescriptions to exempt preparations, including the latter, and also relate to aqueous and oleaginous solutions, the safeguarding of narcotic drugs and preparations, telephone narcotic prescriptions, dispensing physicians and the legal right of retail druggists to accommodate physicians with small quantities of narcotics without qualifying as wholesale druggists.

Both the Prohibition Regulations and the Narcotic Regulations should have been revised long before now, and it is pleasing news to learn that this much needed work is under way.

Federal Cosmetic Law

In his weekly bulletin of May 21, Mr. Brokmeyer, General Attorney for the N. A. R. D., advises that a bill will be introduced at the next session of Congress, which convenes in December, at the instance of the American Medical Association, amending the Federal Food and Drugs Act so as to apply to cosmetics; and that the amendment will likely take the form of the provisions in the existing law against the misbranding and adulteration of food and drugs. The following resolution was adopted by the House of Delegates of the American Medical Association at its annual convention in Washington on May 18, last:

"Whereas commercial preparations for preserving and enhancing personal beauty are being used by the public in increasing quantities and to an extent hitherto unknown; and

"Whereas such preparations include a not inconsiderable number that contain ingredients liable to cause bodily harm; and

"Whereas purchasers of such preparations and persons commercially using them and on whom they are commercially used cannot discover which of them may be safely used and which are potentially harmful except by trial and at risk of personal injury; and

"Whereas there is no adequate law forbidding the use of essentially harmful in-

gredients in such preparations and requiring that labels declare the presence of such ingredients as are potential for harm; therefore be it

"Resolved, that it is the sense of the House of Delegates of the American Medical Association that a law should be promptly enacted by Congress to regulate and control the manufacture, distribution, sale and commercial use of toilet preparations for preserving and enhancing personal beauty, whether for the mitigation or cure of disease or otherwise, insofar as such legislation lies within the jurisdiction of the Federal Government and that correlated uniform State laws should be enacted by the several State Legislatures to protect the people within their respective jurisdiction from harm through the manufacture, distribution, sale and use of such preparations."

A number of cosmetic misbranding bills were introduced at the sessions of the various legislatures during the past winter, but were defeated through the organized activity of the N. A. R. D. and State pharmaceutical associations in cooperation with local retail druggists' associations, manufacturers and the Proprietary Association. He concludes, by saying: Here again we have further proof of the fact that the American Medical Association is not friendly to the retail druggists of the country and to other interests, and that under the guise of conserving public health or welfare the American Medical Association continues to inspire legislation affecting everybody but its own members.

New Prohibition Commissioner

Dr. J. M. Doran, Chief of the Chemical and Industrial Division of the Prohibition Unit, on May 20, was appointed Prohibition Commissioner by Secretary Mellon to succeed Roy A. Haynes. At the same time, announcement was made of the appointment of Seymour Lowman, former Lieutenant Governor of New York and a well known "dry", to succeed General Lincoln C. Andrews as Assistant Secretary of the Treasury, in charge of the enforcement of the prohibition, narcotic and custom laws, effective August 1, when General Andrews is to retire.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

University of North Carolina Commencement

With a vast throng of relatives and friends of the graduating class crowding Memorial Hall on June 6, 317 men and women received their diplomas on the final day of the 132nd annual Commencement of the University of North Carolina. The closing of the college year also marked the completion of the thirtieth year of the School of Pharmacy under the direction of Dean E. V. HOWELL. Due to the fact beginning September, 1925 the course leading to the degree of Graduate in Pharmacy, was advanced from two to three years, the graduating class in pharmacy was the smallest in a number of years. The following students received the Ph. G. degree: JULIAN LAFOLLETTE BAKER, Nashville; GEORGE KENNETH GRANTHAM, JR., Dunn; GRAHAM PAGE JOHNSON, Wallace; GEORGE CARL KELLY, Lillington; JAMES FLEMING LYON, Creedmoor; and HOY ARCHIBALD MOOSE, Mount Pleasant. Mr. MELICK WEST BLADES, of Elizabeth City, was awarded the B.S. in Pharmacy degree. The four year course leading to the B.S. degree was added to the curriculum in 1925 and Mr. Blades has the distinction of being the first student to complete the course. The sons of two druggists were members of the graduating class, namely H. A. MOOSE, whose father is proprietor of the A. W. Moose Co., of Mount Pleasant; and G. K. GRANTHAM, JR., who is the son of MR. G. K. GRANTHAM, SR., the well known partner in the firm of Hood and Grantham, of Dunn.

Of interest to druggists and alumni of the University is the announcement of the promotion of MR. M. L. JACOBS from instructor in pharmacy to assistant professor of Pharmacy. DR. F. P. VENABLE, Kenan Professor of Chemistry, was granted a

year's leave of absence. Dr. Venable has been connected with the University as teacher or president since 1880.

Dean Howell the Host

Following a custom instituted several years ago, DEAN E. V. HOWELL was host on May 27 to the Local Branch of the A. Ph. A. at a barbecue, given at Grannyborough Hole, several miles from Chapel Hill. The members of the Pharmacy Faculty and the senior class were the guests of honor. No one knows how to prepare and serve a barbecue as well as Dean Howell and this year he outdid himself. The guests went out from Chapel Hill early in the morning in motor trucks and after several hours spent in fishing, swimming, etc., enjoyed the delightful repast that had been prepared under Dean Howell's direction, consisting of barbecue, Brunswick stew, pickles, corn bread, slaw, etc.

All Around North Carolina

M. J. Leimkuhler, *Reporter*

MR. S. M. WRENN, who graduated from the State University in 1923 with the degree of Ph.G., is doing relief work for White's Pharmacy and the Brooklyn Drug Co., both of Wilmington, during the summer months. Mr. Wrenn is a medical student in the Medical College of the State of South Carolina and will return to college in September to continue his studies.

Mr. E. E. MURCHISON, who purchased the Beddingfield Drug Store in Goldsboro several weeks ago, has changed the name to the Murchison Drug Co.

The Wood Drug Co. is the name of a new store for New Bern. The owners are MESSRS. JOE ANDERSON, W. M. PINNIX and E. H. WOOD, all New Bern druggists. Mr. Wood, who was formerly connected with Duffy's Drug Store in the same town, is manager of the new pharmacy.

MR. C. D. BRADHAM has sold the Bradham Drug Co. in New Bern to MR. WILL R. SHAW of the same city. Mr. Shaw is also the proprietor of a cafe in the Craven capital. The pharmacy will be operated under the name of the Shaw Drug Co. It is understood that Mr. Bradham in the future will devote his entire time to a new soft drink he is putting on the market under the name of "Al-Cola."

MR. D. J. ODOM, assistant to MR. JOE ANDERSON in his New Bern drug store, is again able to be out after an illness of several months in the Naval Hospital at Norfolk, Va.

MR. MERCER ROBINSON has sold his interest in the Lumberton Drug Co., of Lumberton, to MR. J. C. GRAHAM, a proprietor in the firm, and has returned to his former home in Richmond, Va., where he is again connected with the Bodeker Drug Co. MR. J. E. LYTCH, who has been prescriptionist for the firm for some time has taken over the duties of manager.

Friends of MR. C. F. SHELTON, of the Chadbourn Drug Co., of Chadbourn, will regret to learn of his illness and will wish for him a rapid recovery.

General News Items

MR. C. M. HIGGINS, formerly of McFarlan, is now prescriptionist for Wiggins Drug Store at St. Pauls.

MR. C. C. LAYTON, who was with the Crabtree Drug Co. at Sanford for a number of years, is now connected with Gurley's Steele St. Pharmacy in the same town.

MR. C. L. SNYPES has bought the interest of his partner, MR. R. H. THOMAS, in the Moore St. Drug Co. of Sanford, and is now the sole owner of the pharmacy.

MR. F. L. POWELL, formerly with the U. S. Veteran Hospital at Aspinwall, Pa., has returned to North Carolina and is making his home at Vineland.

MR. HENRY T. HICKS, of Raleigh, attended the meeting of the Proprietary Association at Atlantic City on May 9. Two native North Carolinians who attended the meeting were DR. E. F. KELLY, now of Baltimore, and MR. HENRY R. STRONG, of St. Louis, publisher of the *National*

Druggist. Dr. Kelly is originally from Carthage and Mr. Strong is a native of Kinston.

On May 9 MR. D. J. WOMBLE resigned his position with Henderson's Drug Store, of Durham, and is now connected with Sutton's Main St. Pharmacy in the same city.

Bad luck seems to be pursuing MR. J. L. ALDERMAN, a member of the firm of Sutton and Alderman, of Chapel Hill. First he underwent a double mastoid operation several weeks ago, and before recovering he was compelled to have his appendix removed. We are delighted to report that he is out of the hospital and is rapidly regaining his strength.

Mr. O. D. Biddy has resigned his position with the Buchanan Pharmacy, of Sylva, and during the summer months will be with Alexander's Drug Store in Waynesville.

The name of the Franklin Pharmacy Co., of Franklin, has been changed to Angel's Drug Store.

Campbell's Drug Store will open for business in Sanford early in July at the old Crabtree stand.

We understand that the Feilds Drug Store, of Hertford, has gone on a strictly cash basis. MR. MEADE FEILDS is the proprietor.

MR. CARL MILLER has resigned his position with R. R. Bellamy and Son, of Wilmington. He has not announced his plans for the future.

MR. JOHN YOUNG is acting as relief clerk for the Pinehurst Pharmacy, of Wilmington.

MR. JOHN A. TRENT, who has operated the Trent Drug Co., of Danville, for a number of years, is now prescriptionist for Taylor's Pharmacy, Southside, in Winston-Salem. Mr. Trent is originally from this State and his friends are welcoming him back home. He has always retained his interest in N. C. pharmacy and has continued his affiliation with the State Association.

We are delighted to welcome to membership in the State Association MESSRS. G. L. SEWELL, of the J. Hicks Bunting Drug Co., of Wilmington, and W. P. PHILLIPS, of the Clayton Pharmacy, of Clayton.

MR. J. H. BRINKLEY has resigned his position with Speer's Drug Store, No. 2, of Wilmington.

MR. J. W. FOX is proprietor of the Sampson Drug Co. at Roseboro, and has associated with him MR. H. F. JENNINGS, of Fairmont. Mr. Fox was registered in this State by reciprocity with Virginia in 1926.

We have just learned that Hufham's Pharmacy in Morehead City will shortly move into attractive new quarters.



LAMBERT KUHN

Secretary of the Traveling Men's Auxiliary

For many years Mr. Kuhn has been secretary of the T. M. A. and in that capacity has been laboring steadily to increase the interest in and attendance at the meetings of the North Carolina Pharmaceutical Association. Mr. Kuhn is well known over the State as traveling representative for Robert M. Green and Sons.

In the recent Community Chest drive in Greensboro the employes of the O. Henry Drug Stores contributed 100 per cent.

strong, the 33 clerks each giving one day's salary to the movement.

The latest issue of the *Polar News* lists the following North Carolina stores that have recently installed Green soda fountains: Stearns Bros., Inc., Statesville; D. W. Holbrook, Charlotte; Andrews Drug Co., Goldsboro; B. H. Thomas, Durham; Saffo Bros., Wilmington; and Adair's Drug Store, Hendersonville.

In the list of the North Carolinians graduating in medicine from the Medical College of Virginia we note the names of Messrs. James Woodfin Kever, of Hickory, and Thomas Womack McBane, of Greensboro. Both men are registered pharmacists and, although we regret that we are to lose them from the profession of pharmacy, we congratulate them on the successful completion of their medical studies.

The Maryland Pharmacist for May states that MR. W. O. SMITH is now employed as a registered pharmacist with Duff's Pharmacy at Glenburnie, Md. Mr. Smith was formerly a salesman for the Grecian Chemical Co., of Virginia. He is well known to N. C. druggists having attended the State University School of Pharmacy 1911-12 and was licensed to practice in 1912. For a number of years he was in the drug business in both Raleigh and Durham.

Notice

FOR SALE: A small stock of drugs and fixtures. Answer L. R. B., Box 1318, Raleigh, N. C.

Rutherford County Druggists Organize

On May 9 the Rutherford County Pharmaceutical Association was organized, all of the druggists of the county being present. The meeting was a most enthusiastic one. After a discussion of a number of drug problems, the following officers were elected: president, W. O. WATKINS, of the Thompson-Watkins Co., of Rutherfordton; vice-president, W. P. HALL, JR., of the Reinhart Drug Co., of Forest City; and secretary-treasurer, W. R. McDONALD, JR., of the Spindale Drug Co., of Spindale. The association is planning to hold monthly meetings.

Goode's Institutes New Services

The Blue Ridge Republican, of Asheville, recently carried the following paragraph of interest: "On another page of this issue will be found a double column announcement for Goode's Drug Store. Mr. Goode with his customary good judgment and progressiveness, has established a 24-hour drug service for Asheville and environs. More power to our good druggist." The double column advertisement states that no extra charge will be in force for drugs and sundries—the prices on all merchandise being the same as that prevailing throughout the day. MR. J. O. CLINE formerly with Dailey's Drug Store in Greensboro, will be in charge of the prescription department at night. On June 9 Mr. Goode also added two new features to his store. He is now making all the ice cream that he sells. In addition, he has opened a picture framing department in connection with his kodak service.

Secretary Hancock Entertains

MR. F. W. HANCOCK was host to a group of his friends at a dinner given at the Blue Bird tea room in Oxford at seven-thirty on the evening of June 13. Present for the occasion were all of the members of the North Carolina Board of Pharmacy (MESSRS. ZOELLER, ROSE, GREYER, and BALLEW); members of the School of Pharmacy Faculty at the University of North Carolina (Professors HOWELL, KYSER, and BEARD); the druggists of Oxford (MESSRS. HALL, LYON, HERRING, GOOCH and ETHERIDGE); PRESIDENT C. L. EUBANKS, of the North Carolina Pharmaceutical Association; ATTORNEY F. O. BOWMAN; and MESSRS. F. W. HANCOCK, JR., MAYS, and HOWARD, of Oxford.

Following a four-course dinner, various members of the party paid tribute to Mr. Hancock's successful years of service to pharmacy in this state and thanked him for providing such a delightful occasion for his friends to assemble together. Mention was made of the excellent service that Mr. Hancock's son, MR. F. W. HANCOCK, JR., Senator from the Granville district in the

last meeting of the Legislature, had rendered to pharmacy. Senator Hancock, it will be remembered, introduced and sponsored the bill requiring the registration of drug stores. In other ways he showed his friendly interest in pharmacy.

Following the dinner everybody except the local druggists of Oxford motored over to Chapel Hill where the Board of Pharmacy was to begin its semi-annual examinations the next day.

New Pharmacy for Wilmington

The latter part of May a new drug store opened for business in Wilmington under the name of White's Pharmacy. The proprietor is MR. LUTHER WHITE and the new store is on the Market St. Boulevard at Thirteenth St., just opposite the high school. The building is a new one and has been equipped with up-to-date fixtures, fountain, a complete stock of drugs, etc. Mr. White was formerly one of the proprietors of the Brooklyn Drug Co. in the Cape Fear City, but he has sold out his entire interest to Mr. A. M. MATTOCKS, who is now the sole owner. Mr. White received the Phar. D. from the University of Maryland and in 1914 won the Beal Membership Prize in the Association by making the highest average on the State Board examinations. The Journal is wishing for the new store and its proprietor every success.

Lilly Purchases Chicago Building

To Eli Lilly and Company belong the distinction of having opened the first branch pharmaceutical house in this country. It was opened at Kansas City, Missouri, in 1881 by James E. Lilly, a brother of Col. Eli Lilly, the founder of the Lilly laboratories.

The second Lilly branch to be opened was in Chicago in 1898 followed by one in St. Louis in 1900. Two year later the New York Branch was started by C. J. Lynn, now secretary and general manager of the company. In 1903, the southern division was established at New Orleans. The steady expansion of the business in the east in the last two decades, made it advisable to purchase the first permanent branch home

in New York City. This was followed by the erection of a beautiful building at New Orleans and the company now announces the purchase of a building in Chicago. The new home will be on North Wacker Drive. We are glad to witness these signs of growth and expansion on the part of Eli Lilly and Co.

Board of Pharmacy

The North Carolina Board of Pharmacy met in Chapel Hill on June 14-15 to examine candidates for license to practice pharmacy both as pharmacists and assistant pharmacists, every member of the board being present. The examinations were held in Pharmacy Hall.

Only those candidates who took the entire examination (practical and theoretical) had their grades announced. The following who stood the full examinations as pharmacists were successful:

J. L. Baker, Nashville; C. N. Barger, China Grove; E. L. Bradshaw, Greenville; A. W. Clayton, Jr., North Wilkesboro; G. W. Dill, Jr., Morehead City; G. K. Grantham, Jr., Dunn; A. L. Gilreath, Hendersonville; J. M. Hall, Jr., Wilmington; W. E. Hardee, Wilson; G. E. Henderson, High Point; Alden Hobbs, Kinston; Sam Jenkins, Waltonsburg; J. S. LeGette, Dillon, S. C.; L. C. Lewis, Belmont; J. C. Jackson, Erwin; R. H. McGee, Anderson, S. C.; R. P. McNeely, Charlotte; H. A. Moose, Mount Pleasant; Augustus Neville, Jr., Enfield; J. S. Selden, Raleigh; J. A. Sitison, Chapel Hill; and M. B. Sloop, China Grove.

The JOURNAL congratulates these new pharmacists and welcomes them into the ranks of the profession of pharmacy.

Weddings

Mr. and Mrs. W. L. Lyon announce the marriage of their daughter, Janie, to MR. WM. BURDEN GURLEY, on May 21 at Windsor. As proprietor of the Windsor Pharmacy Mr. Gurley is well known to hundreds of friends throughout the State who are wishing for him much happiness. He attended the university of North Carolina School of Phar-

macy 1915-16 and in the latter year was licensed to practice.

Mrs. Mary Jane Richardson announces the marriage of her daughter, Evelyn, to MR. ARTHUR CLEGG WALLACE on June first at Spring Hope. Mr. Wallace is originally from Star but has been connected with the Southside Pharmacy, of Spring Hope, as prescriptionist since shortly after his graduation from the State University the summer of 1924.

Mr. and Mrs. Gilbert Woodworth announce the marriage of their daughter, Myrtle, to MR. LEONIDAS JACKSON, at the Baptist church at Erwin on June 7. The groom is the son of Mr. and Mrs. W. A. Jackson, of Cooper. He is a graduate of the University and now holds a position as prescriptionist for the E. R. Thomas Drug Co., of Erwin. After a motor trip north Mr. and Mrs. Jackson are at home to their friends at the home of the bride's mother in Erwin.

Mrs. James McMurray Rankin announces the marriage of her daughter, Margaret Frances, to MR. A. EARL WEATHERLY in Greensboro on June 16. The wedding was a very quiet one. Since May 1, 1924 Mr. Weatherly has been one of the proprietors in the Stratford-Weatherly Drug Co. in the Gate City, and is one of the most popular druggists of the city.

Mrs. Robert Ben Freeman announces the marriage of her daughter, O'Lema, to MR. CHARLES SNELLINGS MABRY on the afternoon of June 8 at the Baptist church in Hamlet. Mr. Mabry is prescriptionist for Mabry's Drug Store in Hamlet and after an extended wedding trip the young couple are at home in the Richmond town.

Births

MR. and MRS. A. B. KUNKLE, of Conover, announce the birth of a daughter, Betty Jean, on April 23. Mr. Kunkle is originally from Statesville, but has been the proprietor of the Conover Drug Co. since the first of the year.

MR. AND MRS. W. M. SALLY announce the arrival of a son, William M. Sally, Jr., on May 15. Mr. Sally, Sr., is connected with Finley's Drug Store, of Asheville, as prescriptionist.

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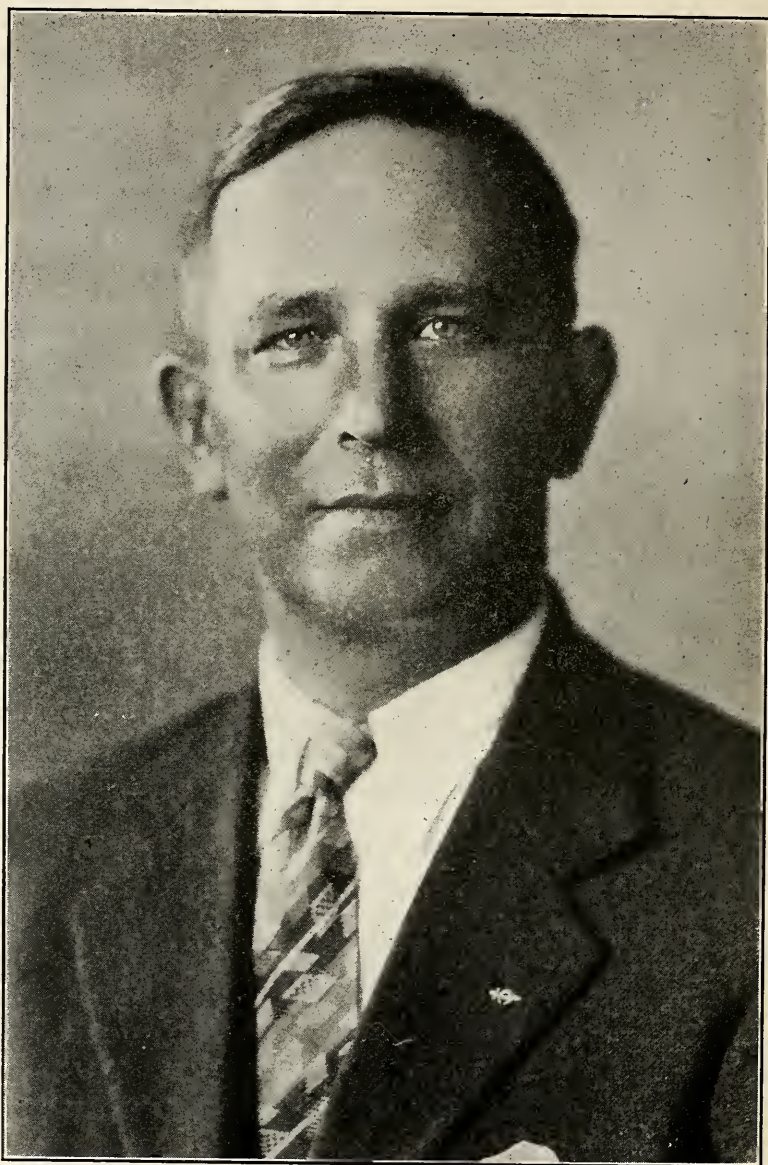
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The 1928 meeting of the North Carolina Pharmaceutical Association will be held at Morehead City.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill in November, 1927.



ROBERT ROYAL COPELAND, of Ahoskie
Newly Elected President of the North Carolina Pharmaceutical Association

Robert Royal Copeland

The North Carolina Pharmaceutical Association has just elevated to its highest post a druggist whom we wish to honor with our highest gift. He won the former; he deserves the latter. We wish President Copeland a successful administration as head of organized pharmacy in North Carolina for the coming year and for our part we pledge him loyalty and friendliness and best endeavors.

* * * * *

Robert Royal Copeland was born at Ahoskie, Hertford County, North Carolina, on Jan. 28, 1886. He is thus in the forty first year of his life. His father was James Alfred Copeland; his mother, before her marriage, was Miss Bettie Alice Harrell. Mr. Copeland obtained his elementary education in the Ahoskie High School, which he attended from 1894 to 1905. He then entered the drug store owned by Dr. E. W. Pugh, of Windsor, and there learned not only the rudiments of practical pharmacy but learned also that he was fitted for and had a natural liking for the drug business. After an apprenticeship with Dr. Pugh he went to Richmond, Va., and registered as a pharmacy student in the University College of Medicine that is now known as the Medical College of Virginia. In 1908 he was graduated with the degree of Ph. B. (When his college was merged with others to form the Medical College of Virginia, and the pharmaceutical degree changed to Ph.G., he was given the latter degree.) While in college he served as laboratory assistant to Dean Bolenbaugh. He was a member of the Phi Theta Sigma fraternity. Mr. Copeland almost decided to remain on the staff after graduation and become a teacher, but he finally decided to stay in the retail field, and accordingly went to Suffolk, Va., and was employed by the Nansemond Drug Co., and later by the Suffolk Drug Co. of the same place. In 1916 he removed to Tarboro, N. C., and served as prescriptionist for three years with the Edgecombe Drug Co. Preliminary to this employment he took a review course in pharmacy at the University of North Carolina in order to prepare for the board examination in this State. He applied for and secured his license on Nov. 13, 1916, making a higher general average than any applicant for registration.

In December, 1919, Mr. Copeland returned to his home town of Ahoskie, and established the retail business that he still owns and operates—the Copeland Drug Co. In addition he is the president of the Hertford County Building and Loan Association and a director of the Farmers Atlantic Bank of Ahoskie. He is a Kiwanian, a Shriner, and a Woodman of the World. Every civic enterprise has his support; every move to better his community is aided by his enthusiastic efforts.

Mr. Copeland joined the North Carolina Pharmaceutical Association in 1917. So actively did he enter into the affairs of the organization, so regularly has he attended the annual conventions, and so popular has he become with the membership, that only ten years were required to carry him from an initiate to the presidency of the Association. He was elected to this office in Greensboro on June 23, 1927, and will preside over the Morehead City meeting in 1928. He is also chairman of the Executive Committee. Incidentally Mr. Copeland is a life member of the North Carolina Pharmaceutical Association, and a regular member of the American Pharmaceutical Association, the National Association of Retail Druggists, and the Rexall Club.

On June 30, 1914, Mr. Copeland was married to Miss Lillian Mae Insley, of Bethel, Delaware. Three children, Robert, Elizabeth, and Jane, were born of this union. His first wife having died, Mr. Copeland was married again on June 10, 1922. His second wife was Miss Bettie VanPet Sessoms, of Ahoskie.

Mr. Copeland is a man of simple tastes, of genial disposition, courteous and considerate, but a man of driving power who possesses an ambition to succeed and with an ability to match his aims. He likes people; people like him. He likes his jobs—every last one of them, and to the least important of them he gives his best effort. We congratulate him on being elected for the highest post within the gift of the pharmacists in North Carolina, but no less do we congratulate the pharmacists themselves on having found a man who will give of his conscientious best to every detail of his office.—J. G. B.

EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

Convention Notes

Registration

The registration at the Greensboro meeting totaled 413. The Charlotte meeting in 1921 drew 512 attendants, but it was a joint convention with South Carolina and thus can hardly be compared. Except for the one in Charlotte, the meeting just held was the best attended of any the Association has ever had.

Addresses

The addresses were splendid! Newcomb and Keim and Weeks and Gardner, all of them handled their subjects in a pleasing and effective manner.

The Hon. O. Max Gardner, speaking at the banquet Wednesday night, came out vigorously, unequivocally, and unreservedly in opposition to any sort of a sales tax. This stand on the part of the next governor clears considerably the atmosphere for retail merchants.

President Eubanks

President Eubanks handled the meeting in good shape. He was a little tolerant at times with speakers who could have spoken at lesser length, but on the other hand he drew out debate that needed to be held. His entire administration, characterized by an intelligent and sympathetic treatment of whatever issues arose, was brought to a fitting climax in a convention that in several ways can be called the greatest the Association ever held.

The Traveling Men's Part

The traveling men, through their Auxiliary, "did themselves proud." Their banquet was an unqualified success, and other entertainment they provided was also en-

joyed. The greatest thing they did, however, in the opinion of this observer at least, was to advertise the meeting so attractively and constantly beforehand that an unprecedented crowd was on hand to enjoy the benefits and pleasures afforded by the convention. The Association can never cancel its debt to the traveling men. Always they stay about two jumps ahead of any thanks that can be framed by the officers.

The Section Plan

This new method in convention procedure that was tried in Greensboro neither quite justified itself nor proved that the idea is unsound. The clerks were few in number but eager and intense in their enthusiasm for the new plan. The proprietors were present in abundance but their program was largely anticipated by the three speakers—Newcomb, Keim, and Weeks—of the day before who covered the propositions that the proprietors were scheduled to debate. Both sections elected officers who will put the thing across this year if the plan has any merit in it. At this writing the weakest link in the plan is the failure of all but a few clerks to participate in the program of their section. This will be partly corrected next year because the two sections after this will meet on different days in order that both proprietor and clerk may be able to attend.

Voting by Mail

After much talk, during which prophets of good and evil foretold happy and awful fates for the scheme, the new project of voting by mail was passed. Whether this new plan is as valuable as its proponents claim, or is as fraught with danger as its opponents insisted, is a question that must be decided by time alone.

New Officers Elected

Mr. R. R. Copeland, of Ahoskie, featured in the frontispiece of this issue, heads the group of Association officials for the coming year. His lieutenants are Polk C. Gray, C. C. Fordham, Sr., and R. K. Blair. The offices of secretary-treasurer and assistant secretary-treasurer are to be administered respectively by J. G. Beard and C. M. Andrews. These men, with the exception of Blair and Andrews, are *ex officio* members of the new Executive Committee that contains in addition D. C. Lisk, of Charlotte, J. C. Brantley, of Raleigh, and Clyde Eubanks, of Chapel Hill. Mr. Ira W. Rose, of Rocky Mount, was re-elected a member of the Board of Pharmacy. These men will serve during the year 1927-1928, and will be succeeded in office by the candidates who are being balloted upon by mail as these notes are written.

The Ownership Bill

The Association voted to use its best efforts to secure the passage in North Carolina of a law limiting to registered pharmacists the ownership of drug stores. Such a law is now in effect in New York, Illinois, Michigan, Delaware, and Pennsylvania.

Resale Price Legislation

The Association adopted resolutions in favor of, and promised its active support to, the Capper-Kelly Fair Trade Bill.

Druggists Research Bureau

This was endorsed by the convention as promising one definite way of working toward better conditions in the drug field.

Entertainment

The Traveling Men's Auxiliary, the Vick Chemical Co., the Justice Drug Co., the B. C. Remedy Co., and the druggists of Greensboro spent money lavishly to the end that all delegates and visitors to the convention would find their leisure hours provided with pleasure. Free drinks at all fountains, free tickets to the movies, parties with prizes

for the women, two dances, a barbecue, and a sumptuously appointed banquet for 600, constituted the principal events of entertainment.

Summary

Everything considered, it was a great convention. Much good will come out of it. Only one thing marred it—there was excessive drinking on the part of a few people that gave to some guests in the hotels and to some citizens of Greensboro an impression that drunkenness is a common thing at drug conventions. The Association meets next year at Morehead City and it is hoped that certain visitors who inadvertently took an overdose of alcohol in Greensboro will realize their limitations at the next convention. Such occurrences hurt the Association, and if not checked may reach serious proportions.

Not since 1909 had the Association met in Greensboro. This year's reception by Guilfordians will cause druggists to desire a much quicker return to the Gate City. Everybody had a good time; the attendance was fine; Ed Nowell and the Fordhams and McDuffie and Hayes and dozens of other Greensboro druggists gave of their best and that best cannot be beaten.

Take Thought of Tomorrow

Two sentences need to be written here because they must serve as a text for this article.

1. The present is simply the past projected forward a ways. There is nothing new about it; merely old laws and systems modified to conform to the changed conditions of a new age. The tradition is unbroken; the difference is in externals.

2. The customs and manners and habits of today were shaped and fashioned during many yesterdays. Both by trial and error and by an orderly plan of evolution they developed from primitive simplicities to the complex social life that we now know. Yesterday lives in today.

The drug business of 1927 cannot be dissociated from the drug business of former

years: it is the fruit of an earlier blossoming. And it contains seeds that will inevitably bring forth the qualities that went into their making. Now that we are reaping the advantages that accrue to us through the efforts of our yesterdays, let us not relax in careful planting else future harvests will give us lean years of living. Drug stores are now enjoying sales that were prompted by a belief that in their stores articles of universal dealership can be purchased with greater satisfaction than were the sales made in another class of store. Every day we are capitalizing upon this prestige that was built up through long years of faithful and efficient drug service. This prestige must be jealously guarded and maintained if the financial future is to measure up to our expectations and hopes. Like all precious possessions it was hardly won; like them too it may quickly and easily be lost. And in no way can it so surely be lost as through the thoughtless under-emphasis that many store owners are now placing on the value and conduct of their drug departments as distinguished from their mercantile departments. A moment's reflection would show such a manager that he is able to sell more merchandise *because his store is a house of drugs*. Skillful salesmanship and management increase his sales, of course, but the mere fact of his place being a drug store gives him an advantage over outside competition. Too many pharmacies in this and other states are fast becoming little better than the so-called drugless drug stores that have been so deservedly abused. Like the latter they want to capitalize upon the name drug store without assuming the obligations that a real drug store owes and pays. Some proprietors shamelessly admit that they care nothing for the prescription department be-

cause it is not one of the big profit producers. One owner that we could name admitted candidly but privately that the only reason he had a prescription case was because it made a good partition to hide his stock room. The biggest word in this owner's advertising and in his claims to patronage is the word "Drugs," but the most neglected feature of his whole store is that very drawing card. Such a man would howl in protest over being called a drugless druggist, so we shall term him more aptly a pharmaceutical pirate. A buccaneer he is without the romance of the old spoilers of the sea; a man less to be admired since he sails under false colors. Nobody can quarrel with such a man about what articles he shall stress in his selling; that is his affair. But it does seem that he should either run a drug store, giving real drug service, or else stop misleading the public into thinking that his store is a pharmacy.

The term "drug store" carries a certain connotation and has a definite significance. It may handle a thousand side lines unrelated to medicine and be a genuine drug store. The owner may be a shrewd and skillful merchandiser. As a matter of fact in order to provide convenient, rapid, and reasonably-priced pharmaceutical service, a store *must* carry numerous items that have nothing to do with sickness, since only by such supplementary selling can the numerous drug stores needed exist successfully. Merchandising pharmacy, in other words, is compatible with professional pharmacy. They are complementary practices to be exact. Still and always, however, the cardinal policy, the primary function, of a genuine drug store is to provide drugs and provide them efficiently, quickly, safely, and at a reasonable price. Nothing in such a store can take precedence over the phase of the business

Washington City Has Been Selected for the American Pharmaceutical
Association's Headquarters Building.

that gives the store its name and its moral right to existence and protection. When a proprietor presumes to travel under the name of druggist but to practice without any regard for the obligations inherent in a real drug store, he violates a code of honor that cannot be excused by saying that it is his own store to do with as he wills.

North Carolina is singularly and fortunately free from the piratical type of drug store owner. Most of her druggists live up to their responsibilities and hence are untouched by the indictment here being brought. What is being said, therefore, is not intended as an arraignment so much as a warning—a warning and a plea also that we may continue untouched by the greed that in certain quarters is eating the heart out of something very precious to real pharmacists and taking away the safeguards that the public has a right to expect. More and more, closer and closer this danger comes to our State as those who care to read may learn from the signs. We can remain inactive and let it become so dominant as to defy correction, or we can do something about it before it is too late. There is a good weapon against this sort of thing, but it is only good if enough fighters can be found to man the guns.

Are you interested? . . . Shall we drift?

Mr. Hall, of Oxford

In a recent interview Mr. J. G. Hall, of Oxford, told a JOURNAL reporter that he had

been conducting a drug store at the same location in Oxford for the last forty-eight years. During this time he has witnessed thirty-four competitors going out of business for one cause or another. We are not certain why so large a number of stores should have discontinued business during this period in Oxford, but the fact that they have is an evidence of Mr. Hall's ability as a retailer and of the confidence in which he is held and the patronage he enjoys in his home town. Mr. Hall tells us that for twenty-five years he never left his store before one or two o'clock at night but that sixteen years ago he "stopped that sort of foolishness" and allows himself the reasonable rest that everybody needs.

We were interested in another statement Mr. Hall made. Several years ago his two sons, Sam and John Perry, came to him for advice about taking up pharmacy as a life work. Mr. Hall said that he pointed out to them the advantages and disadvantages of the drug business and ended up with the statement that only if both of them were to study pharmacy would he give his permission for either to study because he did not want a son of his entering so confining a work unless he had a sympathetic and helpful associate to relieve him in store duties and give him sufficient opportunity for relaxation and rest. A few days later both boys came in and announced their decision to attend the State University and study pharmacy so as to follow in their father's footsteps.

Renascence

By Edna St. Vincent Millay

The world stands out on either side
 No wider than the heart is wide;
 Above the world is stretched the sky,
 No higher than the soul is high.
 The heart can push the sea and land
 Farther away on either hand;
 The soul can split the sky in two,
 And let the face of God shine through.
 But East and West will pinch the heart
 That cannot keep them pushed apart;
 And he whose soul is flat—the sky
 Will cave in on him by and by.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Ruling of Attorney General

*Upon Chapter 251, Public Laws of 1927,
Affecting the Employment of Children*

State of North Carolina

Department of Attorney General

Raleigh, N. C., April 21, 1927.

Mr. E. F. Carter, Secretary,
Child Welfare Commission,
Raleigh, N. C.

Dear Sir:

You ask the opinion of this office upon Chapter 251, Public Laws of 1927, which re-writes C. S. 5033 so that, as rewritten, it reads as follows:

"5033. Prohibited Employments of Children Under Sixteen. No person under sixteen years of age shall be employed or permitted to work in any of the places or occupations referred to in the preceding section for more than eight hours in any one day or forty-eight hours or six days in any one week, or after the hours of seven p. m. or before the hours of six a. m. and no person under sixteen years of age shall be employed or permitted to work in or about or in connection with any quarry or mine: Provided, this section shall not prevent any child over fourteen years of age working between the hours of six a. m. and seven p. m. in any of said industries, except a quarry or mine, if the child has completed the fourth grade in school."

As thus rewritten, the section takes the place of the old 5033 and must be interpreted in the light of and with reference to other opposite provisions of the statutes on the same subject. You particularly inquire as to the limit of hours of labor for children between fourteen and sixteen years of age who have completed the fourth grade in school.

It is clear that without the proviso a child under sixteen is not permitted to work in the non-prohibited places and occupations enumerated in C. S. 5032,

(a) More than eight hours in any one day;

(b) Or forty-eight hours in any one week;

(c) Or six days in any one week;

(d) Or between the hours of six a. m. and seven p. m. And that a child under sixteen cannot be employed in any quarry or mine.

Does the limit of eight hours fixed in the body of the act apply to children between fourteen and sixteen who have completed the fourth grade in school? If such a construction be adopted, the proviso becomes meaningless. The act would mean the same without the proviso as with it. One of the settled rules for the construction of a statute is that effect must be given each and every part. Generally, a proviso is to be so construed as to give the act an effect different from that which it would have without the proviso.

"Above all, it is not to be presumed that the Legislature intended any part of a statute to be inoperative and mere surplusage."—Ruffin, J., in *Pugh v. Grant*, 86 N. C., 47.

It is clear that the General Assembly intended to differentiate between children between the ages of fourteen and sixteen who had or had not completed the fourth grade in school. The body of the statute fixes sixteen as the age at which the child may work more than eight hours per day. By completing the fourth grade at the age of fourteen, the minor is placed in the position of one who has attained the age of sixteen in so far as hours of labor are concerned. When the child reaches the age of sixteen, he comes within the ten-hour limitation provided by C. S. 6554. When he has reached

the age of fourteen and at the same time has completed the fourth grade in school, he is likewise within the ten-hour limitation of that section.

In view of this recent act, and for your convenience, I give herewith a summary of the law with respect to labor by minors:

(1) A child under fourteen may not be employed in any mill, factory, cannery, workshop or manufacturing establishment. C. S. 5032, as rewritten by Chapter 74, Public Laws of 1924. This is not affected by the act of 1927.

(2) A child under fourteen may not be employed in any laundry, bakery, mercantile establishment, office, hotel, restaurant, barber shop, bootblack stand, public stable, garage, place of amusement, brick yard, lumber yard, or any messenger or delivery service, public works, or any form of street trades except in cases and under regulations prescribed by the Child Welfare Commission: C. S. 5032, as rewritten by Chapter 74, Public Laws of 1924.

(3) A girl under fourteen may not work in any of the occupations enumerated in (2) above. Ruling of the Commission, February 14, 1925.

(4) A child under fourteen may not be employed in any of the occupations enumerated in (2) above more than eight hours in any one day or forty-eight hours or six days in any one week, or between the hours of seven p. m. and six a. m., C. S. 5032, as rewritten by Chapter 74, Public Laws of 1924; Ruling of Commission, February 14, 1925; and C. S. 5033, as rewritten by Chapter 251, Public Laws of 1927.

(5) A child between fourteen and sixteen who has not completed the fourth grade in school may not be employed in any of the occupations enumerated in (1) and (2) above for more than eight hours in any one day of forty-eight hours or six days in any one week, or between the hours of seven p. m. and six a. m. C. S. 5033, as rewritten by Chapter 251, Public Laws of 1927.

(6) A child under sixteen may not be employed in any quarry or mine. C. S. 5033, as rewritten by Chapter 251, Public Laws of 1927.

(7) A child between the ages of fourteen and sixteen who has completed the fourth grade in school may be employed sixty hours per week, but not between the hours of seven p. m. and six a. m. C. S. 5033, as rewritten by Chapter 251, Public Laws of 1927; and C. S. 6554.

(8) A minor over sixteen years of age may be employed sixty hours per week. C. S. 6554.

Yours very truly,
(Signed) Dennis G. Brummitt,
Attorney General.

It is believed that every reader of the foregoing opinion of the Attorney General will recognize the clearness of his interpretation, and will find that it covers in detail the administration of the new Child Labor Law, about which there have appeared varied and conflicting opinions in the newspapers of the State from time to time since its passage. However, if occasion arises for any questions, I shall be pleased to answer them.

Rubbing and Bathing Alcohol

During the recent Convention at Greensboro several interesting questions were raised concerning the sale, use, etc., of rubbing and bathing alcohol, including the following: May a retail druggist break an original pint container of rubbing alcohol and sell a portion thereof to a customer; and may he use rubbing alcohol in manufacturing, compounding or mixing other alcoholic preparations. Upon checking over the regulations obtained from the Treasury Department some time ago, relative to this subject, I find answers to these particular questions from former Prohibition Commissioner Roy A. Haynes, and they are given below for the information of our members who did not attend the Convention and therefore failed to hear the explanation given at that time.

A retail druggist may sell a portion of bathing alcohol contained in a pint container, but it is preferred that the pint be sold in its entirety. If a portion of a pint is sold from such container, the new container should bear a label similar to the original container.

2. This office regards with disfavor the use of rubbing or bathing alcohol in manufacturing, compounding or mixing other alcoholic preparations.

Use of Non-Beverage Alcohol in Manufacturing

This office recently asked the Federal Prohibition Administrator for an explanation of the regulations governing the use of non-beverage alcohol by retail druggists holding "H" permits. The answer received follows:

The usual druggist's permit authorizes the use of alcohol in the manufacture of U. S. P. and N. F. preparations unfit for use for beverage purposes, in selling in quantities not exceeding one pint when medicated according to one of the four formulae set forth in Section 814, Regulations 60, Revised, March, 1924, and in compounding medicinal preparations on physicians' prescriptions.

If the preparations to be manufactured by your client are U. S. P. or N. F. unfit for beverage purposes, his present permit, if like the above, will cover their manufacture.

If the preparations are U. S. P. or N. F. fit for beverage purposes, he should make application for an amendment of his permit to allow this use.

If the preparation is not U. S. P. or N. F. an application must be made on a Form 1404 Supplement and the name of the preparation or preparations listed thereon, with percentage of alcohol. Also, on extra sheets of plain paper, the complete, quantitative formulae of the preparations must be given; there must be attached copies of the commercial labels under which they are to be marketed; and samples (6-8 oz.) of each preparation must be furnished this office, in order that analysis may be made of same.

Narcotic Prescriptions by Telephone

Col. L. G. Nutt, Deputy Prohibition Commissioner, in charge of narcotic law enforcement, has notified the N. A. R. D. that the American Medical Association objects to

a revision of the regulations so as to permit physicians to telephone narcotic prescriptions to retail druggists. The N. A. R. D. recently proposed a change in the regulations so as to permit this in order to accommodate physicians. It might be well for retail druggists to advise physicians to this effect, emphasizing the fact that the American Medical Association has opposed a revision of the regulations that would permit physicians to telephone narcotic prescriptions to retail druggists.

Tax on Drug Store Sandwiches

Section 127 of the Revenue Act of 1927 imposes the following tax on restaurants, etc.

Every restaurant, cafe, cafeteria, and each hotel operating a dining service on European plan, and each drug store or other place where food is sold as a business shall pay an annual license tax as follows: Those having chairs, stools or benches for less than ten persons, five dollars; those having chairs, stools or benches for more than ten persons and less than twenty-five persons, ten dollars; those having chairs, stools or benches for more than twenty-five persons, and less than fifty persons, twenty dollars; those having chairs, stools or benches for fifty or more persons, thirty dollars, all other stands or places where prepared food is sold as a business shall pay a tax of \$5.00; and Provided, however, that *drug stores*, filling stations and other stands or places where prepared sandwiches only are served shall pay a tax of \$5 under this Section.

Every drug store therefore selling prepared sandwiches only, (not including peanut butter confections, and the like) is required to pay \$5.00 per annum for this privilege. This tax was due and should have been paid on or before June 1, last, and if not paid before August 1, a penalty of 20 per centum will be collected. The Revenue Department has ruled that a drug store operating a lunch stand, selling food other than sandwiches, comes within the meaning of the provisions of the above section applicable to restaurants, etc., and must pay the same tax as imposed on said restaurants, etc.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

The End and a New Beginning

This issue completes Vol. VIII of the JOURNAL and the editor is taking this opportunity to thank those who have made the Happenings of Interest Section possible. To the scores of druggists and traveling men, who from time to time have sent in even a single item of interest, we are sincerely grateful, and to MESSRS. M. J. LEIMKUHLE, JOHN K. CIVIL, J. B. BOWERS, C. B. MILLER, and R. A. McDUFFIE, who month after month have contributed a column or more to these pages as official reporters, we wish to express our heartfelt appreciation. We are hoping that Vol. IX will have the contributions of even more of our readers. We want the Happenings of Interest Section to carry news about each and every druggist and drug store in the State, as well as all items of interest about the members of the Traveling Men's Auxiliary. We cannot do this without 100 per cent co-operation. Will you do your part?

All Around the State

M. J. LEIMKUHLE, *Reporter*

MR. L. L. SLOOP, who sold his drug store in Elm City some time ago, is now prescriptionist for the Whitley Drug Co. at Fremont.

Friends will be delighted to know that MR. H. M. COOKE, of Spencer and Salisbury, is rapidly improving after an operation.

MR. G. W. MATTHEWS, who has been with the Charlotte St. Pharmacy, of Asheville, for some time, will go into business for himself around August 1st. His pharmacy will be located in the Grove Park section of the city and will be called the Grove Park Pharmacy.

MR. O. L. BLACK, originally of Arizona, will open a drug store in Bessemer City shortly under the name of the Central Drug Store. Mr. Black attended the Greensboro meeting of the Association and affiliated with the organization.

We regret exceedingly that MESSRS. B. H. WOLFE, of Walker's Drug Store, and W. D. BRADSHAW, of the Plaza Drug Co., both of Charlotte, have been ill.

MR. R. F. HOLLAND, of Asheville, has leased a new building for a drug store in Charlotte on E. Morehead St. at the entrance of Myers Park, and will open the Myers Park Pharmacy.

MR. CHARLES MILLER, popular proprietor of the Goldsboro Drug Co., of Goldsboro, attended the Kiwanis convention in Memphis during the month of June.

MR. W. T. ANDREWS, of the Andrews Drug Co., of Goldsboro, is again on the job after spending several weeks in a Richmond, Va., hospital where he underwent treatment for sinus trouble.

MR. J. H. HILL, veteran druggist of Goldsboro, was elected mayor of the Wayne capital in the early summer. Mr. Hill is well known to the druggists of North Carolina and they prophesy for his administration marked success.

Another new store will open in Asheville early in August. It will be located in the George Vanderbilt Hotel and will be owned by MR. J. M. SMITH, proprietor of several drug stores in the Mountain City. It will be known as Smith's Drug Store No. 2.

The name of the Smith's Drug Store No. 2 at 445 Biltmore Ave. has been changed to the Kenilworth Drug Store, the proprietorship remaining the same.

MR. W. H. BLAUVELT, of Walker's Drug Store, Asheville, is recovering in the Biltmore Hospital, following an operation on July 2. MR. JESSE TURLINGTON, of Hendersonville, is doing relief work at Walker's during Mr. Blauvelt's illness.

MR. J. C. MURPHY, formerly with the Thomasville Drug Co., of Thomasville, has opened a new drug store in the same town known as Murphy's Drug Store.

MR. A. K. BARROW, owner of the Salem Pharmacy, of Winston-Salem, will open another suburban store in the Twin City shortly under the name of the Arcadia Drug Co.

MR. and MRS. H. R. STOWE, of Charlotte, announce the birth of a daughter, Edith Sumner, on June 11.

MR. B. B. BLACK, formerly with the Linn-Edwards Drug Co., of Landis, will open a new store in Cleveland early in August. MR. H. M. DEAL, formerly with the Jno. S. Blake Drug Co., of Charlotte, will succeed Mr. Black at Landis.

The Valdese Drug Co., of Valdese has been purchased by MR. C. E. CLINE, formerly of Asheville. The name will remain the same.

MR. H. C. GREENE will open a new store in Charlotte early in August, under the name of Greene's Pharmacy. It will be located on N. Tryon St., near the Seaboard depot.

News Around the State

JOHN K. CIVIL, *Reporter*

MR. CLARENCE T. WOODWARD, who has been with Walker's Drug Store in Charlotte for the past five years, has accepted a position with the Upjohn Co., as western North Carolina representative, succeeding MR. B. S. GOODE, who resigned to re-enter the retail drug business as prescriptionist for the Gibson Drug Co., of Concord. Mr. Woodward will make his headquarters in Charlotte and orders sent there will receive prompt attention. MR. J. C. POWELL,

former manager of the Tucker Bldg. Pharmacy, of Raleigh, succeeds Mr. Woodward at Walker's.

The friends of MR. F. G. LOGAN, of Shelby, will be glad to learn of his recovery from a recent operation. Mr. Logan is connected with the Quinn Drug Store.

MR. K. N. SUMMEY, of Mount Holly, is back on the job after a recent operation at the Presbyterian Hospital, Charlotte.

MR. J. C. EASTERLING, of Charlotte, is acting as relief clerk with the Hutchinson Drug Store, of Shelby.

MR. G. R. LITTLE, proprietor of the Saluda Pharmacy, of Saluda, was recently re-elected mayor of the city.

MR. T. W. KENDRICK, of Charlotte, who has operated a store on Church street for the past ten years, has moved his pharmacy out on the Rozzell Ferry Road.

MESSRS. H. L. DIXON, proprietor of the Independence Drug Store, and J. M. SPOON, of the E. F. Rimmer Drug Co., both of Charlotte, enjoyed a two weeks motor trip to northern cities recently.

MR. D. C. LISK and family of Charlotte, are spending some time at Wrightsville Beach.

MR. JOE McKAY has re-opened for the summer the drug store at Lake Junaluska.

MR. M. C. McNEELY, formerly with the Franklin Drug Store, of Gastonia, is now with the People's Drug Store in the same city.

MR. PAUL M. SCOTT, of Columbia, S. C., is an additional man for the House of Norwich in North Carolina, making his headquarters in Wilmington. Mr. Scott is a new man as Messrs. Civil, Bundy and Shaum are still on the job.

MR. FRED E. FINGER, aged 39, died very suddenly at his home in Kings Mountain on June 27. Mr. Finger had been ill for the past two years, but had returned from Baltimore a few days before feeling unusually well. He was out on his farm the morning of his death and became suddenly ill. He was very popular and successful in Kings Mountain and his funeral was largely attended, not only by relatives and friends in Kings Mountain, but by druggists and

traveling men from a distance. He leaves a widow and three children.

General News Items

MRS. R. A. McDUFFIE, of Greensboro, won the prize conducted by the Norris Co. at the Greensboro convention. The ladies were requested to make the most possible words from the phrase, "Norris Exquisite Candies." Mrs. McDuffie not only was awarded the prize of a five pound box of Norris candy, but she also won the heartfelt thanks of the Norris representative, MR. S. L. HUBBARD, for counting her words. Several sheets were needed to carry the words that Mrs. McDuffie made from the phrase.

MR. CANEY FOSTER, proprietor of the Weldon Drug Co., of Weldon, has gone to Asheville to spend several weeks with relatives. While he is away MR. T. L. SMITH, of Plymouth, is in charge of the store.

MR. C. L. GUION has resigned his position with Carter's Pharmacy at Aberdeen, and is now with the Pearl Drug Co. in Concord.

MR. J. F. ROSEMOND, who was with Dixon's Drug Store in Kinston for a number of years, has returned to his home in Hillsboro where he is connected with the West End Drug Co.

MR. J. S. LEGETTE, of Latta, S. C., who graduated from the State University in 1926, and who has been with the Rogers Drug Co., in Dillon, S. C., has accepted a position with the J. S. Blake Drug Co., of Charlotte.

On July 4, MR. A. C. WALLACE accepted a position with the Stephenson Drug Co., of Shelby, succeeding MR. J. C. HORD who has gone to Cliffside as prescriptionist for the Cliffside Mills Drug Co. Mr. Wallace was formerly with the Southside Pharmacy, of Spring Hope, and he has been succeeded by MR. GUSS NEVILLE, who has been with the Harrison Drug Co., of Enfield, for some time. MR. J. S. RUDISILL, who was prescriptionist for the Cliffside Mills Drug Co., for a number of years, has bought an interest in the Reinhart Drug Co., of Forest City, and the name has been changed to the Hall-Rudisill Drug Co.

MR. J. A. SITISON, of Edenton, who

has been with Sutton and Alderman, of Chapel Hill, since his graduation from the State University in 1926, is now connected with Hall's Pharmacy at Albemarle.

MR. P. G. GLASS, of Kannapolis, recently accepted a position with the Gibson Drug Co., of Concord.

MR. H. L. POPE, who was with Goode's Drug Store in Asheville for several years, is now with the Camel Drug Co., in Winston-Salem.

MR. JOE HOLLINGSWORTH is opening a branch store in Mt. Airy which will be in charge of Mr. Ackerman.

The Dixie Drug Co., of Durham, has added a few extra sets of Morrison "Better Built" soda booths in order to take care of its increasing patronage.

MR. H. L. HICKS, of Raleigh, has sent in another check for \$25 for the A. Ph. A. Headquarters Building Fund. Mr. Hicks is a firm believer in the A. Ph. A. and has sent in several contributions for the building fund.

MR. W. D. WELCH, JR., of Hobbsville, is with the Albemarle Pharmacy, of Elizabeth City, for the summer months.

The name of the pharmacy in Dunn known as Thos. R. Hood and Co., has been changed to Paul C. Hood and Co.

Heritage and Wilson, of Burlington, have been adding additional store fixtures which were installed by the Morrison Mfg. Co., of Statesville.

MR. E. F. ROBINSON, formerly with the Hanover Drug Co., of Wilmington, is now with Taylor's Pharmacy, Southside, in Winston-Salem.

MR. W. E. HARDEE, of Stem, who recently passed the State Board examinations, is with Miller's Pharmacy at Wilson.

MR. C. L. MURPHY, formerly with the People's Drug Store in Salisbury, is now with Purcell's Drug Store in the same city.

The Biscoe Drug Co., of Biscoe, opened under new management on June 18. MR. H. E. BALLANCE, of Greensboro, has purchased the business and will place the prescription department under the supervision of a registered druggist.

The News and Observer for June 26 carried attractive photographs of MRS. A. C.

WALLACE, formerly of Spring Hope but now of Shelby, and MRS. LEONIDAS JACKSON, of Erwin, both recent brides.

MR. W. O. SMITH, North Carolina druggist who has been practicing his profession in Glenburnie, Md., has been compelled to return to his adopted home in Washington, D. C., on account of illness.

MR. C. A. SWANEY, of Randleman, who has been connected with drug stores in High Point and Greensboro since passing the Board in 1924, is now located with the People's Drug Store in Salisbury.

MR. G. W. MARKHAM, of Jackson Springs, is with Herndon's Pharmacy, in Greensboro.

MR. GRADY SISKE, formerly with the Herndon-Siske Drug Co., in Greensboro, is now part owner in the Campbell Drug Store in Sanford. This is a new pharmacy for Sanford and is in the building formerly occupied by the Crabtree Drug Co. Mr. Crabtree moved his store into new quarters in the Masonic building some time ago.

MR. E. H. TATE, formerly with Marley's Drug Store in Lenoir is now with Ballew's Cash Pharmacy in the same town.

The Alleghany Pharmacy at Sparta, which was recently destroyed by fire, has again opened its doors with new equipment, manufactured and installed by the Morrison Mfg. Co., of Statesville. MR. T. ROY BURGISS is the manager.

MR. C. L. CRAWFORD, who has been practicing his profession in Durham for several months, has turned to his old home in North Wilkesboro where he is again connected with the North Wilkesboro Drug Co.

Friends will regret to learn that MRS. ADDIE BRADSHAW PEGRAM has moved from North Carolina to Blacksburg, Va., where her husband is connected with the Dairy Extension Department of V. P. I.

MR. G. F. MURR, of Cooleemee, formerly with Crawford's Drug Store, of Lenoir, is now with the Mann Drug Co, in High Point.

The JOURNAL takes pleasure in welcoming the following members into the Association: MESSRS. O. R. BLACK, Bessemer City; W. G. THOMAS, JR., Varina; M. L. JACOBS, Chapel Hill; E. C. SYKES, Greensboro; H. MITCHELL, Raleigh; A.

M. FLEISHMAN, Fayetteville; G. E. HENDERSON, High Point; L. S. SULLIVAN, High Point; F. E. CAMPBELL, Hillsboro; J. A. HART, High Point; C. A. RING, JR., High Point; and J. A. SITTON, Albemarle.

We understand that MR. M. E. JOYNER, has opened a modern soda shop and drug store at Wake Forest. Mr. Joyner has a very attractive store, the fixtures being designed and manufactured by Morrison at Statesville.

In the list of committee appointments following the annual convention of the N. A. D. C., we note the following North Carolinians: Member Legislative Committee, J. T. UNDERWOOD, of Liberty; Member Membership Committee, E. S. PUGH, Windsor; Member Advisory Board on Druggists' National Home, J. G. BEARD, Chapel Hill.

New Home for W. H. King Drug Co.

The new home of the W. H. King Drug Co., wholesale druggists of Raleigh, now in the process of erection at 117-119 South Wilmington Street, will be ready for occupancy Sept. 1st. The building is 50 x 180 feet, with three stories and basement, and will be equipped with gravity chutes, elevators, steel shelving, and other up-to-date appliances for the rapid assembling and handling of orders.

Attractive Pharmacy for High Point

One of the most attractive new drug stores in the State is Hoffman's Pharmacy in High Point. The pharmacy began business early in June. The store presents a most pleasing appearance and is up-to-date in every particular. The fixtures were manufactured and installed by the Morrison Mfg. Co., of Statesville. The proprietor is MR. J. F. HOFFMAN, JR., a native of the furniture city, but who has been living in Gastonia for a number of years where he has been connected with J. H. Kennedy and Co. Mr. Hoffman obtained his pharmaceutical education at the State University 1909-11 and was licensed in 1914. He has been a member of the N. C. P. A. since 1920. We congratulate High Point on this newest addition to the business institutions of the city and wish for the new firm every success.

Convention Dates

The American Pharmaceutical Association will meet in St. Louis, Mo., August 22-27 with the Coronado Hotel as convention headquarters.

The N. A. R. D. convention will be held in Kansas City, Mo., Sept. 19-23.

The week of Sept. 25 has been selected for the annual convention of the National Wholesale Druggists Association. The Ambassador Hotel in Atlantic City will be convention headquarters.

Goode Obtains Long Lease

Announcement has been made that MR. JOHN A. GOODE, popular proprietor of Goode's Drug Store, in Asheville, has leased the Candy Kitchen building in Asheville for ten years, with an option for a renewal of the lease for fifteen years. The building is of three stories with a frontage of forty-seven feet. A recent Asheville paper states: "While the rental to be paid by Mr. Goode has not been announced, it is understood that if the lease remains in force only ten years the rental for that period will exceed \$150,000, while if it is renewed for fifteen years the total rental will exceed \$500,000. In addition to an agreed sum as rental, Mr. Goode is to pay one-half of the taxes." Mr. Goode's plans for the building are indefinite, although we understand that he is considering the possibility of opening there a branch of his Patton avenue drug store. He also intends to make some improvements in the structure.

North Carolinian Makes Gift

At the close of the commencement exercises of the University of Maryland announcement was made that CAPTAIN ISAAC E. EMERSON had made two gifts to the University, the first, an endowment for a fellowship in biological testing and drug assaying in the School of Pharmacy to yield \$4,500 annually, and the second, an endowment for a fellowship in pharmacology in the School of Medicine to yield \$1,500 annually. Captain Emerson is a native North Carolinian, having been born in Chapel Hill. He later attended the State University, serving one year as an instructor in the chemical

laboratories. He became interested in pharmacy when a mere boy and for a number of years was connected with a drug store in Chapel Hill, later moving to Baltimore where he is nationally known as the founder of the Emerson Drug Co. North Carolinians take a particular pride in the successful career of Captain Emerson and they are congratulating the University of Maryland on his magnificent gift.

For Rent

Druggist has a nice six-room house in Saluda with all modern conveniences which he will rent for the season. Interested parties should write to

Box 52

Elizabeth Station,
Charlotte, N. C.

Marriages

MR. A. ALLISON JAMES and Mrs. Anna Sizer Craven, both of Winston-Salem, announce their marriage in Richmond, Va., on June 14. After a wedding trip to northern cities Mr. and Mrs. James are at home to their friends in Winston-Salem where the former is the popular proprietor of the Owens Drug Co.

Deaths

It is with sincere regret that the JOURNAL announces the death of MR. EARL LANDRUM BRADLEY, of Old Fort on June 5. Mr. Bradley was the son of John S. and Callie (Mashburn) Bradley and was born in Old Fort on Nov. 30, 1894. After receiving his preliminary education in his home town he attended Oak Ridge Institute 1913-14 and then accepted a position with the Owens Drug Co., of Winston-Salem, on Sept. 1, 1914, remaining with this firm until Aug. 19, 1918. He then volunteered for service in the World War and served in the 56 pioneer infantry, A. E. F. with the army of occupation, 1918-19. After he was discharged from the army in 1919 he entered the University School of Pharmacy and was a student there until the spring of 1920 when he passed the State Board examinations. Immediately thereafter he joined the N. C. P. A. After passing the Board he again accepted a position with the Owens

Drug Co, remaining with the firm until he opened a drug store of his own in Old Fort in 1922 under the name of the Bradley Drug Co. To his bereaved family the JOURNAL extends sincerest sympathy.

Hundreds of friends throughout the State will be shocked to learn of the death of MR. GEORGE J. ROWLAND, aged 46, well known and popular druggist of Henderson, in the Maria Parham hospital on June 28, from the effects of an overdose of morphine. Mr. Rowland had been in the drug business in Henderson for 20 odd years. First he was connected with the drug store of MR. MEL-

VILLE DORSEY and then for 13 years he conducted a drug business of his own in South Henderson. Several years ago he bought the Paragon Drug Co., and since that time had been successfully operating the business. The deceased was born in Durham, July 2, 1881, and in his youth joined the Presbyterian church. He attended the University of North Carolina School of Pharmacy 1901-02 and was licensed as a pharmacist at the age of 21, moving to Henderson shortly thereafter. He had been a member of the State Association since 1915 and his loss will be keenly felt.

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Wilmington, N. C.

Importers and Jobbers of Druggists' Sundries and Fancy Goods. Long Distance Connections

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Stanback newspaper advertising—week in and week out—in the leading newspapers of North Carolina is making Stanback Headache Powders one of the most profitable items in your store. It pays to keep well supplied with Stanback at all times. How's your stock today?

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